

REVENUE ESTIMATING CONFERENCE QUARTERLY ECONOMIC REVIEW



CITY OF NEW ORLEANS

REVENUE ESTIMATING CONFERENCE MEMBERS

HON. MITCHELL J. LANDRIEU, MAYOR, CHAIR

HON. STACY HEAD, COUNCILMEMBER-AT-LARGE

HON. JARED BROSETT, COUNCIL MEMBER DISTRICT D (NON-VOTING REP.)

JEFF HEBERT, DEPUTY MAYOR AND CHIEF ADMINISTRATIVE OFFICER

NORMAN S. J. FOSTER, DIRECTOR, DEPARTMENT OF FINANCE AND CFO

PETER RICCHIUTI, TULANE UNIVERSITY

Deborah Vivien, City Economist

Presented October 17, 2016



Revenue Estimating Conference

October 17, 2016

- Part 1: 2016 Revenue Update
- Part 2: 2017 Revenue Forecast Update
- Part 3: 2017 Official Revenue Forecast
- Part 4: Appendix



Part 1: 2016 Revenue Update



2016 General Fund Revenue Forecast

October 2016 Revenue Estimating Conference

(\$ Million)

	2016 Adopted Budget	2016 Changes at June REC	2016 Changes at August REC	2016 Changes at October REC	2016 Forecast October REC
Property Tax	125.0	1.4		3.0	129.4
Other Taxes Total	231.5	1.1		(3.0)	229.6
<i>1 Sales Tax</i>	<i>180.1</i>			<i>(2.7)</i>	<i>177.4</i>
<i>1.1 Motor Vehicle Tax</i>	<i>12.8</i>	<i>0.5</i>			<i>13.3</i>
<i>1.2 Hotel/Motel Tax</i>	<i>17.3</i>			<i>(0.3)</i>	<i>17.0</i>
<i>Remaining Taxes</i>	<i>21.3</i>	<i>0.6</i>			<i>21.9</i>
Licenses & Permits	60.8			0.9	61.7
Intergovernmental Revenue	12.8		1.0		13.8
Service Charges	83.6	0.5		0.7	84.8
Fines & Forfeitures	37.2	0.9	0.2		38.3
Miscellaneous Revenue	11.4			0.3	11.7
Other Financing Sources	39.3		0.1	0.2	39.6
GENERAL FUND REVENUE	601.6	3.9	1.3	2.1	608.9
Non-recurring Revenue	30.8		1.3	(1.8)	30.3
Recurring Revenue	570.9	3.9		3.9	578.6

Numbers may not add due to rounding

2016 General Fund Revenue Forecast

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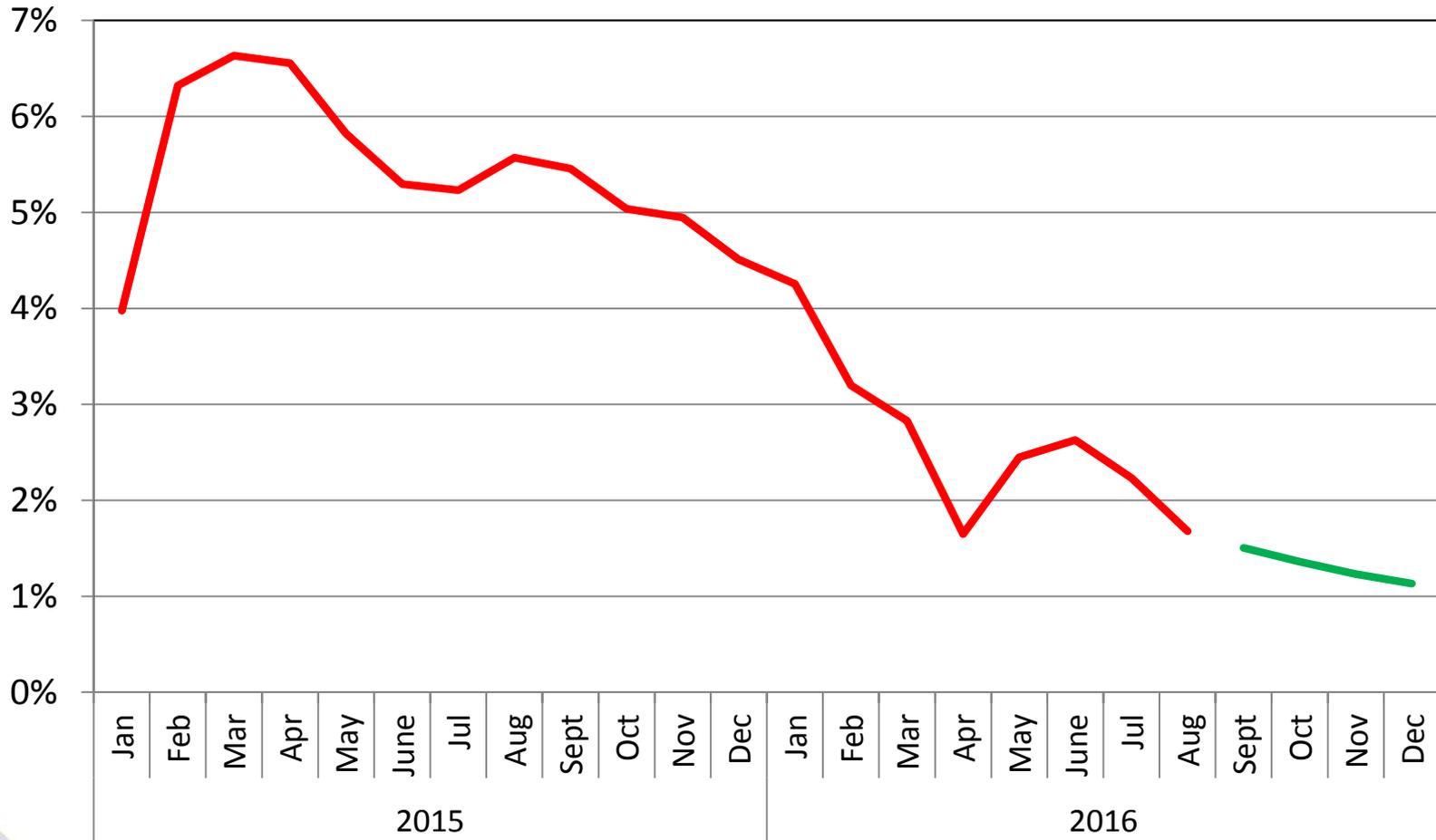


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General Sales Tax

2015 and 2016 Year-to-Date Growth

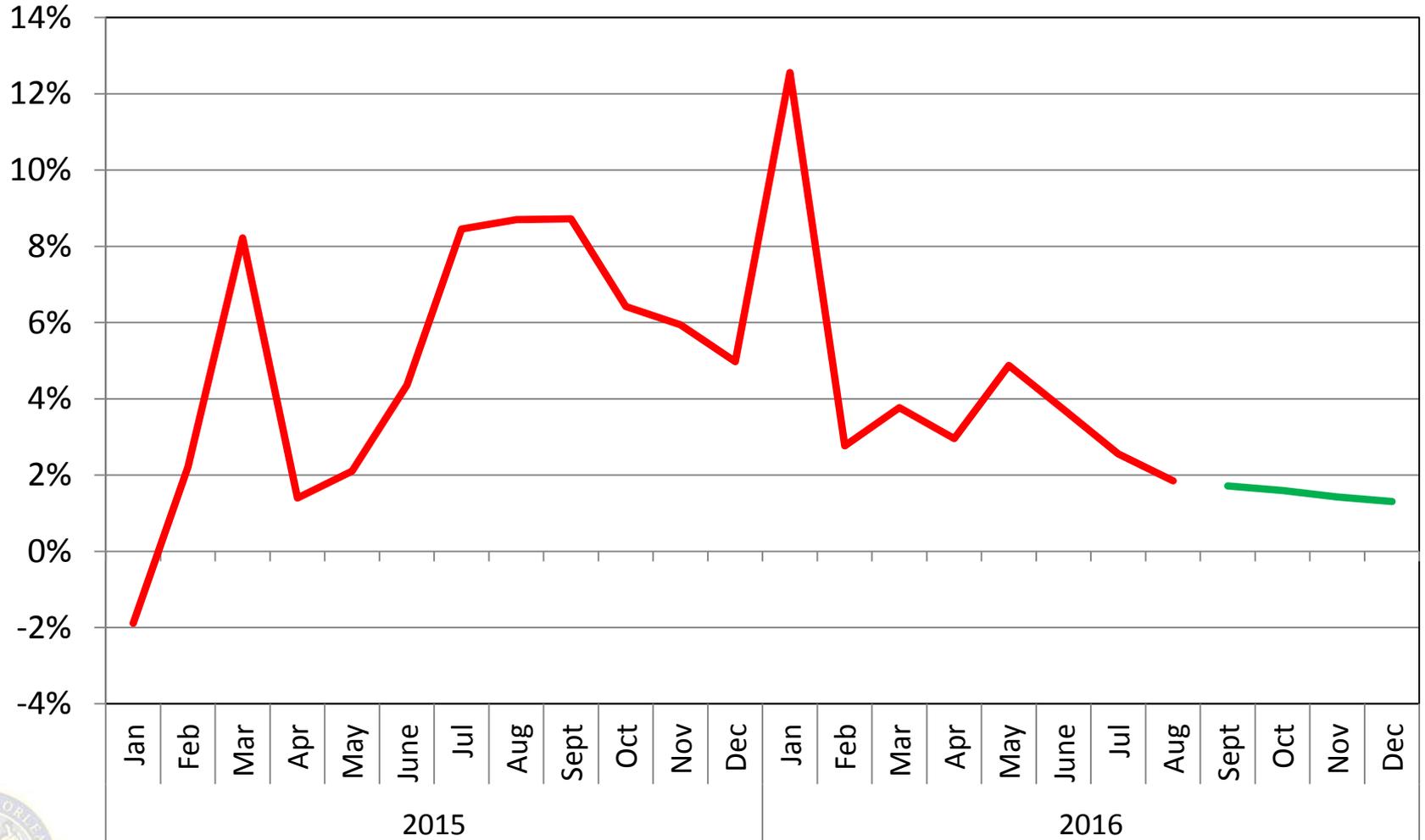
October 2016 Revenue Estimating Conference



Hotel Sales Tax

2015 and 2016 Year-to-Date Growth

October 2016 Revenue Estimating Conference



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October 2016 Revenue Estimating Conference

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Licenses & Permits	60.8			0.9	61.7
<i>Entergy Franchise</i>	<i>27.1</i>			<i>1.0</i>	<i>28.1</i>
<i>Occupational Licenses</i>	<i>10.5</i>			<i>0.2</i>	<i>10.7</i>
<i>Taxi/Tour Guide Licenses</i>	<i>1.2</i>			<i>1.5</i>	<i>2.7</i>
<i>Building Permits</i>	<i>8.0</i>			<i>(2.0)</i>	<i>6.0</i>
<i>Brake Tags</i>	<i>2.3</i>			<i>0.2</i>	<i>2.5</i>
<i>Streets and Curb Permits</i>	<i>0.3</i>		<i>0.1</i>	<i>0.2</i>	<i>0.6</i>
<i>Telephone Franchise</i>	<i>0.2</i>			<i>(0.2)</i>	<i>0.0</i>



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Licenses & Permits	60.8			0.9	61.7
Intergovernmental Revenue	12.8		1.0		13.8
Service Charges	83.6	0.5		0.7	84.8
<i>Property Tax Collection Fee</i>	<i>10.0</i>			<i>0.7</i>	<i>10.7</i>



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2016 General Fund Revenue Forecast

October 2016 Revenue Estimating Conference

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Service Charges	83.6	0.5		0.7	84.8
Fines & Forfeitures	37.2	0.9	0.2		38.3
Miscellaneous Revenue	11.4			0.3	11.7
<i>Interest</i>	<i>0.04</i>			<i>0.3</i>	<i>0.3</i>



2016 General Fund Revenue Forecast

October 2016 Revenue Estimating Conference

(\$ Million)

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Fines & Forfeitures	37.2	0.9	0.2		38.3
Miscellaneous Revenue	11.4			0.3	11.7
Other Financing Sources	39.3		0.1	0.2	39.6
<i>Interagency Ordinance</i>	<i>N/A</i>			<i>0.2</i>	<i>0.2</i>



2016 General Fund Revenue Forecast

October 2016 Revenue Estimating Conference

(\$ Million)

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Intergovernmental Revenue	12.8		1.0		13.8
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Miscellaneous Revenue	11.4			0.3	11.7
Other Financing Sources	39.3		0.1	0.2	39.6
GENERAL FUND REVENUE	601.6	3.9	1.3	2.1	608.9
Non-recurring Revenue	30.8		1.3	(1.8)	30.3
Recurring Revenue	570.9	3.9		3.9	578.6

Numbers may not add due to rounding

Part 3: 2017 Revenue Forecast



2017 General Fund Revenue Forecast

October 2016 Revenue Estimating Conference

(\$ Million)

	2017 Forecast August REC	Forecast Changes	Other Changes	Proposed Revenue	2017 Forecast October REC
Property Tax	130.6	3.0			133.6
Other Taxes Total	237.1	(2.0)	1.0	1.5	237.1
<i>1 Sales Tax</i>	<i>183.7</i>	<i>(2.0)</i>	<i>1.0</i>		<i>182.7</i>
<i>1.1 Motor Vehicle Tax</i>	<i>13.6</i>				<i>13.6</i>
<i>1.2 Hotel/Motel Tax</i>	<i>17.9</i>				<i>17.9</i>
<i>Remaining Taxes</i>	<i>21.9</i>			<i>1.5</i>	<i>23.4</i>
Licenses & Permits	60.9	0.9	2.0		64.1
Intergovernmental Revenue	12.8				12.8
Service Charges	87.5	0.6			87.3
Fines & Forfeitures	38.1			8.0	46.1
Miscellaneous Revenue	10.9		(0.5)		10.9
Other Financing Sources	16.8			4.9	21.7
TOTAL 2017 GENERAL FUND REVENUE	594.7	2.5	2.5	14.4	614.0
Non-recurring Revenue	6.3	(0.2)	1.5	4.9	12.4
Recurring Revenue	588.5	2.7	1.0	9.5	601.7

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2017 General Fund Revenue Forecast

October 2016 Revenue Estimating Conference

(\$ Million)

	2017 Forecast August REC	Forecast Changes
Property Tax	130.6	3.0
Other Taxes Total	237.1	(2.0)
<i>1 Sales Tax</i>	<i>183.7</i>	<i>(2.0)</i>
<i>1.1 Motor Vehicle Tax</i>	<i>13.6</i>	
<i>1.2 Hotel/Motel Tax</i>	<i>17.9</i>	
<i>Remaining Taxes</i>	<i>21.9</i>	
Licenses & Permits	60.9	0.9
Intergovernmental Revenue	12.8	
Service Charges	87.5	0.6
Fines & Forfeitures	38.1	
Miscellaneous Revenue	10.9	
Other Financing Sources	16.8	
TOTAL 2017 GENERAL FUND REVENUE	594.7	2.5
Non-recurring Revenue	6.3	(0.2)
Recurring Revenue	588.5	2.7

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2017 Forecast Changes

Base adjustments due to 2016 actual collections

(\$ Million)

Taxes

Property Tax	3.0
<u>Sales Tax</u>	<u>(2.0)</u>
All Taxes	1.0

Licenses & Permits

Entergy Franchise	1.0
Brake Tags	(0.2)
<u>Streets and Curbs</u>	<u>0.1</u>
Licenses & Permits	0.9

Service Charges

Property Tax Collection Fees	0.6
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2017 General Fund Revenue Forecast

October 2016 Revenue Estimating Conference

(\$ Million)

	2017 Forecast August REC	Forecast Changes	Other Changes
Property Tax	130.6	3.0	
Other Taxes Total	237.1	(2.0)	1.0
<i>1 Sales Tax</i>	<i>183.7</i>	<i>(2.0)</i>	<i>1.0</i>
<i>1.1 Motor Vehicle Tax</i>	<i>13.6</i>		
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<i>Remaining Taxes</i>	<i>21.9</i>		
Licenses & Permits	60.9	0.9	2.0
Intergovernmental Revenue	12.8		
Service Charges	87.5	0.6	
Fines & Forfeitures	38.1		
Miscellaneous Revenue	10.9		(0.5)
Other Financing Sources	16.8		
TOTAL 2017 GENERAL FUND REVENUE	594.7	2.5	2.5
Non-recurring Revenue	6.3	(0.2)	1.5
Recurring Revenue	588.5	2.7	1.0

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2017 Forecast Changes

Other Changes

- **Taxes \$1M**

State law removing certain sales tax exemptions from Superdome Property (Act 13 of 2016 Second Extraordinary Session)

- **Licenses & Permits \$2M**

Building Permit for #2 Canal moved from 2016 to 2017

- **Miscellaneous Revenue (\$0.5M)**

Timing of Casino Services Support Fund transfers



2017 General Fund Revenue Forecast

October 2016 Revenue Estimating Conference

(\$ Million)

	2017 Forecast August REC	Forecast Changes	Other Changes	Proposed Revenue
Property Tax	130.6	3.0		
Other Taxes Total	237.1	(2.0)	1.0	1.5
<i>1 Sales Tax</i>	<i>183.7</i>	<i>(2.0)</i>	<i>1.0</i>	
<i>1.1 Motor Vehicle Tax</i>	<i>13.6</i>			
<i>1.2 Hotel/Motel Tax</i>	<i>17.9</i>			
<i>Remaining Taxes</i>	<i>21.9</i>			<i>1.5</i>
Licenses & Permits	60.9	0.9	2.0	
Intergovernmental Revenue	12.8			
Service Charges	87.5	0.6		
Fines & Forfeitures	38.1			8.0
Miscellaneous Revenue	10.9		(0.5)	
Other Financing Sources	16.8			4.9
TOTAL 2017 GENERAL FUND REVENUE	594.7	2.5	2.5	14.4
Non-recurring Revenue	6.3	(0.2)	1.5	4.9
Recurring Revenue	588.5	2.7	1.0	9.5

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2017 Forecast Changes

Proposed Revenue

- **Taxes (\$1.5M)**

Collection of the Alcohol Tax in 10-501 of City Codes

- **Fines & Forfeitures (\$8M gross revenue)**

The addition of traffic safety cameras in school zones and traffic safety hotspots

- **Use of GF Fund Balance (\$4.9M)**

- **BP Fund (\$3.0M)**



2017 General Fund Revenue Forecast

October 2016 Revenue Estimating Conference

(\$ Million)

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Miscellaneous Revenue	10.9		(0.5)		10.9
Other Financing Sources	16.8			4.9	21.7
TOTAL 2017 GENERAL FUND REVENUE	594.7	2.5	2.5	14.4	614.0
Non-recurring Revenue	6.3	(0.2)	1.5	4.9	12.4
Recurring Revenue	588.5	2.7	1.0	9.5	601.7

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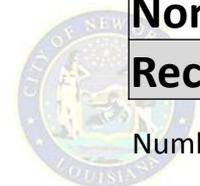
General Fund Revenue Annual Growth

October 2016 Revenue Estimating Conference

(\$ Million)

	2016 Forecast October REC	2017 Forecast October REC	Annual Growth
Property Tax	129.40	133.5	3.2%
Other Taxes Total	229.6	237.6	3.5%
<i>1 Sales Tax</i>	<i>177.4</i>	<i>182.7</i>	<i>3.0%</i>
<i>1.1 Motor Vehicle Tax</i>	<i>13.3</i>	<i>13.6</i>	<i>2.3%</i>
<i>1.2 Hotel/Motel Tax</i>	<i>17</i>	<i>17.9</i>	<i>5.3%</i>
<i>Remaining Taxes</i>	<i>21.9</i>	<i>23.4</i>	<i>6.8%</i>
Licenses & Permits	61.7	63.8	3.4%
Intergovernmental Revenue	13.8	12.8	-7.2%
Service Charges	84.8	88.1	3.9%
Fines & Forfeitures	38.3	46.1	20.4%
Miscellaneous Revenue	11.7	10.4	-11.1%
Other Financing Sources	39.6	21.7	-45.2%
TOTAL GENERAL FUND REVENUE	608.9	614.1	0.9%
Non-recurring Revenue	30.3	12.5	-58.7%
Recurring Revenue	578.6	601.7	4.0%

Numbers may not add due to rounding



2017 Official Revenue Forecast

October 2016 Revenue Estimating Conference

(\$)

	Recurring Revenue	Non-recurring Revenue	Total Revenue
Taxes	371,152,294		371,152,294
Licenses & Permits	61,789,688	2,000,000	63,789,688
Intergovernmental Revenue	6,481,000	6,300,000	12,781,000
Service Charges	88,288,090	(200,000)	88,088,090
Fines & Forfeitures	46,071,000		46,071,000
Miscellaneous Revenue	10,940,202	(522,000)	10,418,202
Other Financing Sources	16,787,250	4,900,000	21,687,250
2017 GENERAL FUND REVENUE	601,509,524	12,428,000	613,987,524
2017 NON-GENERAL FUND REVENUE			423,020,542
2017 TOTAL REVENUE			1,037,008,066



2016 Non-recurring General Fund

(\$)

	2016 Adopted Budget	2016 Changes at August REC	2016 Changes at October REC	2016 October Forecast
Noise Health Agreement	250,000			250,000
Building Permits (2 Canal Place)	2,000,000		(2,000,000)	0
French Market Corporation	2,400,000			2,400,000
Convention Center Hospitality Zone	2,900,000			2,900,000
Upper Payment Limit (with \$1M Rev. Ord.)	3,600,000	1,000,000		4,600,000
Adjudicated Sales	4,650,000			4,650,000
Fund Balance (Fire Longevity Payment)	15,000,000			15,000,000
Revenue Ordinance - IGT		92,652		92,652
Revenue Ordinance – Parking Fines		170,000		170,000
Ordinances through October			216,000	216,000
Total Non-recurring Revenue	30,800,000	1,262,652	(1,784,000)	30,278,652

2017 Non-recurring General Fund

(\$)

	August REC	October REC
Noise Health Agreement	250,000	250,000
Building Permits (2 Canal St)		2,000,000
French Market Corporation	2,400,000	2,400,000
UPL Medicaid	3,600,000	3,600,000
Casino Services Support Fund		(522,000)
2 year Brake Tags		(200,000)
Fund Balance		4,900,000
Total Non-recurring Revenue	6,250,000	12,428,000



General Fund by Category

October 2016 Revenue Estimating Conference

Category		2015 Audited	2016 Estimated	2017 Forecast
1A PROPERTY TAX	1 REAL/PERSONAL PROPERTY - CURRENT	44,227,525	47,524,673	49,054,591
	2 PRIOR YEAR PROPERTY	2,732,069	2,935,744	3,030,252
	3 POLICE/FIRE DEDICATED MILLS	55,620,622	59,767,122	61,691,149
	4 NORD DEDICATED 1.5 MILLS	4,424,693	4,754,552	4,907,611
	5 PARKWAY DEDICATED 1.5 MILLS	4,424,692	4,754,552	4,907,611
	6 STREETS DEDICATED 1.9 MILLS	5,604,668	6,022,494	6,216,371
	7 INTEREST & PENALTIES	3,333,844	3,582,381	3,697,705
1A PROPERTY TAX Total		120,368,113	129,341,519	133,505,290
1B OTHER TAXES	1 SALES TAX	174,092,330	177,424,463	182,726,952
	1.1 MOTOR VEHICLE TAX	12,904,587	13,250,000	13,647,500
	1.2 HOTEL/MOTEL TAX	17,152,090	17,044,225	17,864,552
	2 BEER & WINE TAX	472,545	470,000	1,970,000
	3 PARKING TAX	4,822,063	4,800,000	4,800,000
	4 DOCUMENT TRANSACTION TAX	4,406,346	4,200,000	4,200,000
	5 CHAIN STORE TAX	145,424	160,000	160,000
	6 OFF TRACK BETTING/RACING TAX	219,523	193,000	193,000
	7 UTILILITY TAX	10,376,625	10,585,000	10,585,000
8 FAIRGROUND SLOT MACHINE 4% TAX	1,568,902	1,500,000	1,500,000	
1B OTHER TAXES Total		226,160,434	229,626,688	237,647,004



General Fund by Category

October 2016 Revenue Estimating Conference

Category		2015 Audited	2016 Estimated	2017 Forecast
2 LICENSES & PERMITS	01 ALCOHOLIC BEVERAGE	2,829,864	2,721,000	2,721,000
	02 CABLE TV FRANCHISE	4,778,155	4,400,000	4,400,000
	03 ENTERGY FRANCHISE	27,757,300	28,095,263	28,095,263
	04 TELEPHONE FRANCHISE	94,222	-	191,000
	05 MISCELLANEOUS FRANCHISE	725,799	400,000	400,000
	06 OCCUPATIONAL LICENSES	10,538,627	10,858,025	10,658,025
	07 SAFETY/ELECTRICAL/MECHANICAL	2,371,734	2,404,000	2,405,500
	08 TAXI/TOURGUIDE LICENSES	1,181,829	2,698,500	3,660,000
	09 BUILDING PERMITS	6,437,347	6,020,000	8,030,000
	10 MOTOR VEHICLE PERMITS	2,421,458	2,500,000	1,890,000
	11 STREETS & CURBS	554,081	645,000	508,900
	12 MAYORALTY PERMITS	416,641	290,000	290,000
	13 OTHER	782,647	670,000	540,000
2 LICENSES & PERMITS Total		60,889,703	61,701,788	63,789,688
3 INTERGOVERNMENTAL REVENUE	3 STATE AID - VIDEO POKER	2,359,344	2,600,000	2,600,000
	4 STATE DEPT. OF CORRECTIONS	15,104	50,000	30,000
	5 STATE AID-MEDICAID	2,352,522	4,601,000	3,601,000
	6 STATE REVENUE SHARING	2,125,887	2,060,000	2,060,000
	7 STATE AID OTHER	212	-	-
	8 PARISH TRANSP FUND: ROADS	2,377,929	2,290,000	2,290,000
	8 PARISH TRANSP FUND: TRANSIT	2,031,091	2,200,000	2,200,000
3 INTERGOVERNMENTAL REVENUE Total		11,262,089	13,801,000	12,781,000



General Fund by Category

October 2016 Revenue Estimating Conference

Category		2015 Audited	2016 Estimated	2017 Forecast
4 SERVICE CHARGES	1 GENERAL GOVERNMENT	16,458,002	16,044,629	15,781,956
	2 PUBLIC SAFETY	18,945,132	18,856,426	20,809,397
	3 STREETS PARKING METERS	6,165,304	9,000,000	8,958,000
	4 STREETS OTHER	4,316,847	3,534,400	3,584,000
	5 SANITATION	36,279,806	35,186,406	36,834,237
	7 PARKS AND PARKWAY	15,418	30,000	14,000
	7 STATE AID OTHER	96,132	185,000	85,000
	8 INDIRECT COSTS	1,767,064	2,000,000	2,000,000
	9 OTHER	21,300	25,500	21,500
4 SERVICE CHARGES Total		84,065,006	84,862,361	88,088,090
5 FINES & FORFEITS	1 TRAFFIC FINES & VIOLATIONS	3,953,615	6,606,000	6,606,000
	2 RED SIGNAL LIGHT/CAMERA ENFORCEMENT	15,159,096	16,000,000	24,000,000
	3 PARKING TICKET COLLECTONS	13,816,238	15,170,000	15,000,000
	4 ADMIN. ADJUDICATION FEES	70,305	65,000	50,000
	5 MUNICIPAL COURT FINES & COSTS	234,936	300,000	290,000
	6 IMPOUNDED/ABANDONED VEHICLES	149,255	125,000	125,000
5 FINES & FORFEITS Total		33,383,445	38,266,000	46,071,000
6 MISCELLANEOUS REVENUE	1 INTEREST - OPERATING & CAPITAL	183,926	340,000	40,000
	2 RENTS & ROYALTIES	1,368,091	1,160,000	1,155,500
	3 CONTRIBUTIONS AND OTHER	6,344,314	3,771,000	3,249,000
	5 MISCELLANEOUS REIMBURSEMENT	46,062,639	6,394,050	5,973,702
6 MISCELLANEOUS REVENUE Total		53,958,970	11,665,050	10,418,202
7 OTHER FINANCING SOURCES	2 TRANSFER FROM OTHER FUNDS	14,018,335	24,645,902	16,787,250
	3 FUND BALANCE		15,000,000	4,900,000
7 OTHER FINANCING SOURCES Total		14,018,335	39,645,902	21,687,250
Grand Total		604,106,095	608,910,308	613,987,524

