CITY OF NEW ORLEANS

BottomLineStat

October 2012 Reporting Period

www.nola.gov/opa

Revenue Analysis

- Deposits Treasury
- Parking Enforcement Collections
- Photo Safety Collections
- EMS Collections
- Sales Taxes and Occupational License Revenues / Collections
- Sanitation Fees Revenues / Collections

Expenditures

- Workers Comp Cost Analysis
- Health Care Cost Analysis
- Fuel Expense and Usage
- Utilities Expense and Usage (Entergy)

Revenue Analysis

Departmental Check Deposits Analysis

Total Checks Submitted by Departments to Treasury to be Deposited in August 2012

(Treasury Time to Deposit Checks Received Averages 1 day)

	A	B	C																					D
DEPARTMENT	Aver. Days Check Date - Deposit Date	# Deposits	1-Aug	2-Aug	3-Aug	6-Aug	7-Aug	8-Aug	9-Aug	10-Aug	13-Aug	14-Aug	15-Aug	16-Aug	17-Aug	20-Aug	21-Aug	22-Aug	23-Aug	24-Aug	27-Aug	28-Aug	29-Aug	30-Aug	# Checks
LAW	69	1						6																	6
FIRE	60	1																	180						180
MOSQUITO	39	1				18																			18
CITY PLANNING	32	2					32											33							65
PUBLIC WORKS	24	2					82		33																115
POLICE	24	1					20																		20
CAO	17	2				28				16															44
NEIGHBORHOOD	16	2			7		6																		13
PROPERTY MANAGEMENT	15	4		8					6			6			8										28
TAXICAB	15	5		286				35			114	74					77								586
LIBRARY	14	4		22	19				55						25										121
TREASURY	13	7					57			25	8		43		19		24			47					223
PARK & PARKWAY	11	2			5							5													10
SAFETY & PERMITS	11	1																77							77

Isaac

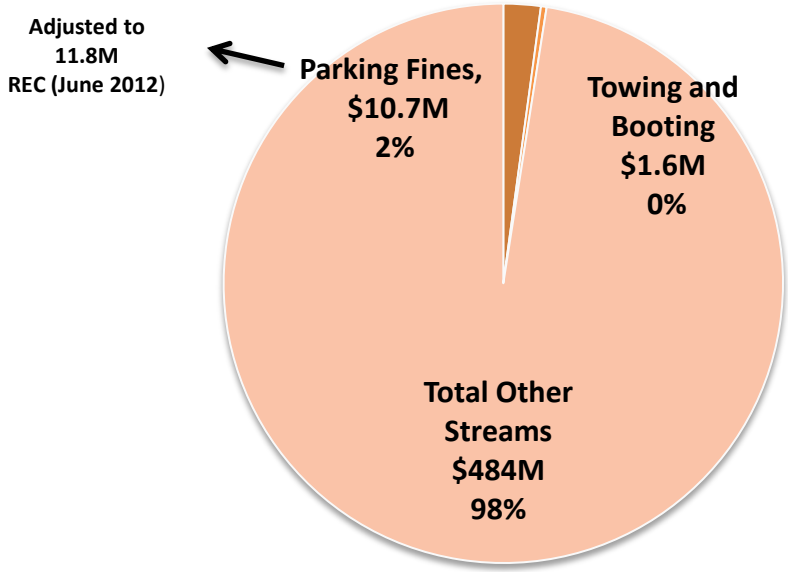
Note: Includes only checks for which originating department was identified during the data collection process. This is only a portion of total checks deposited

Source: Department of Finance 11.20.2012

BottomLineStat

Parking Enforcement Revenues

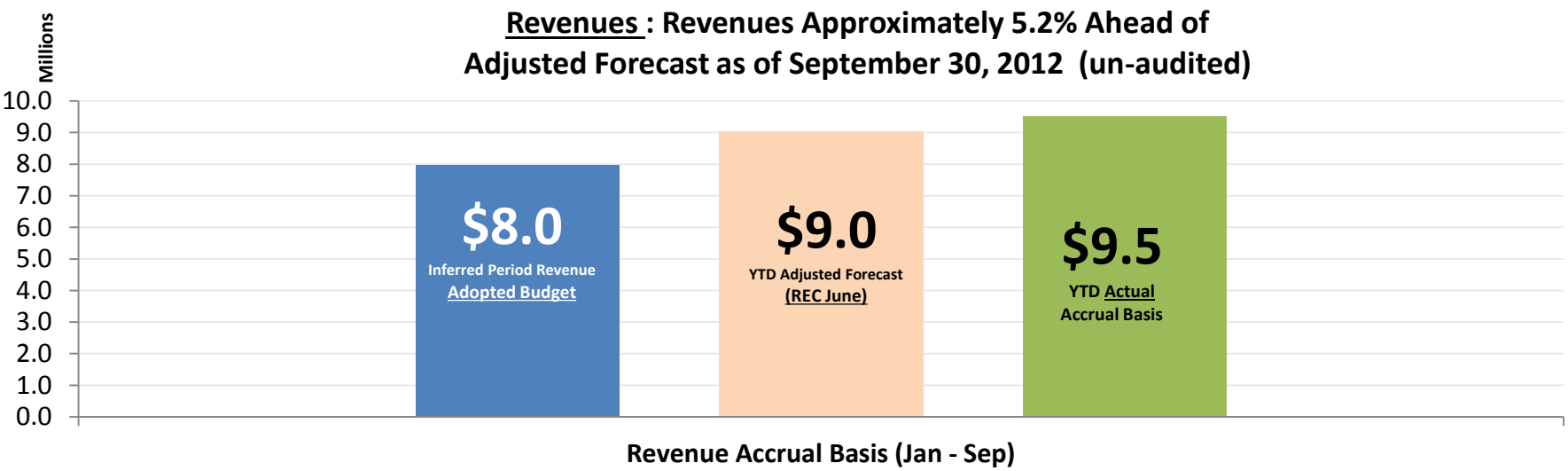
2% Adopted Budget GF Revenues for 2012

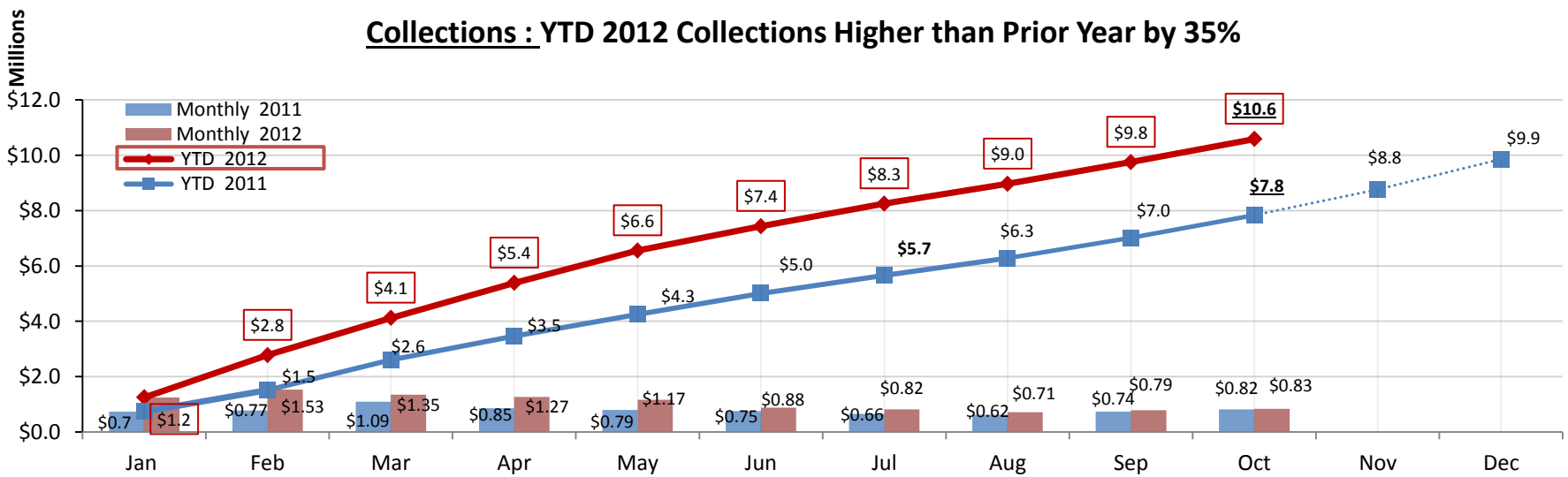


Enforcement Strategy	Target 2012	YTD Actual
Parking Tickets	328,694	243,787
Boots	3,195	5,911
Tows	10,190	9,459

Source: Adopted Budget 2012

Parking Enforcement Revenues



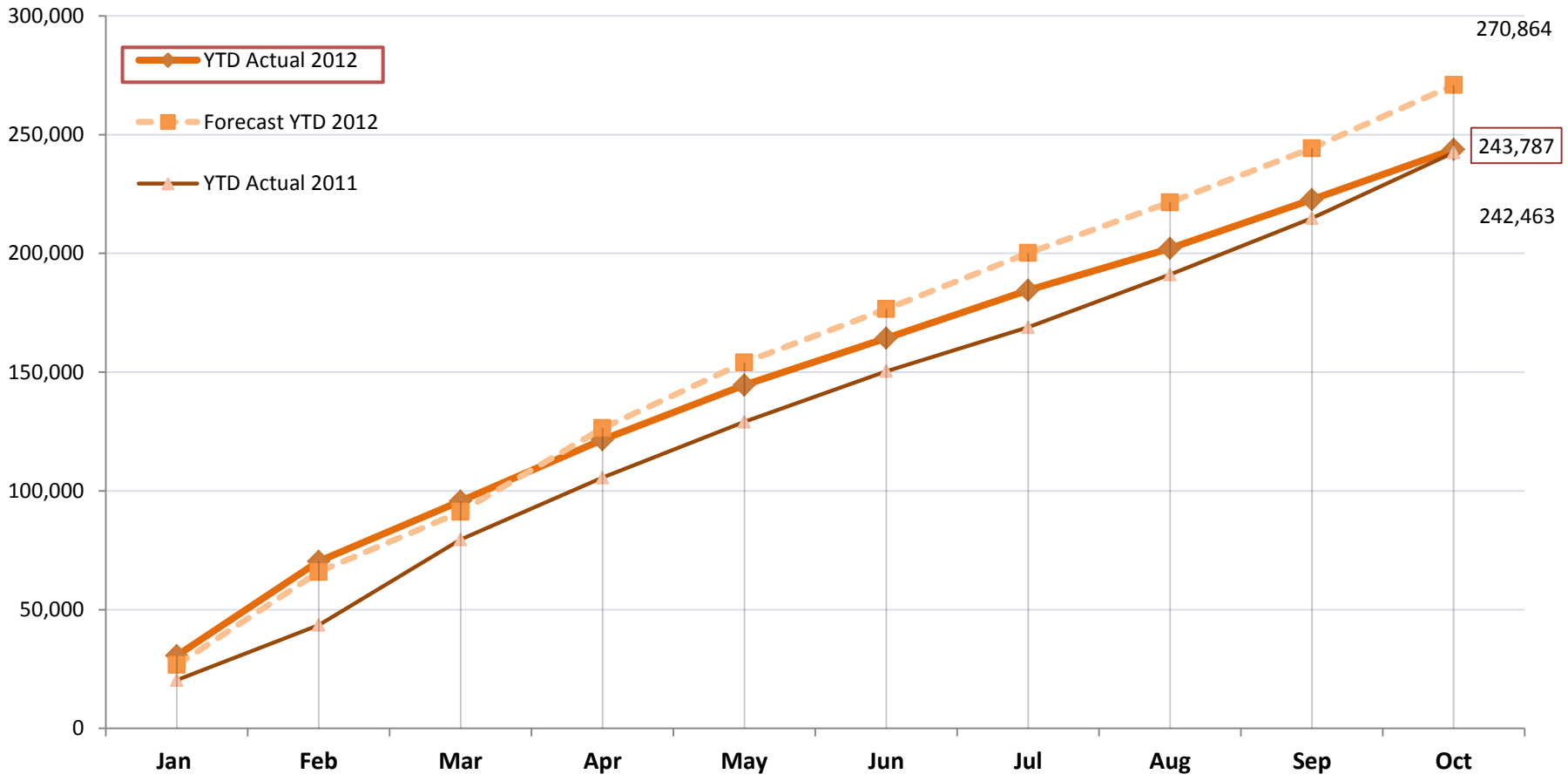


Source: DPW Parking Division, ACS 11.14.2012 and Finance 11.14.2012

BottomLineStat

Parking Enforcement

YTD 2012 Tickets Issued Are Lower than Projected by 10%

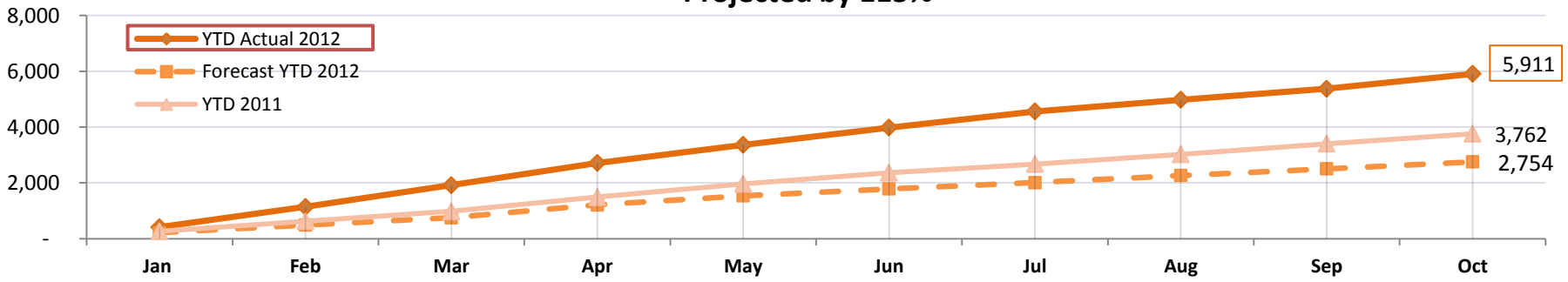


Source: DPW Parking Division and ACS 11.15.2012

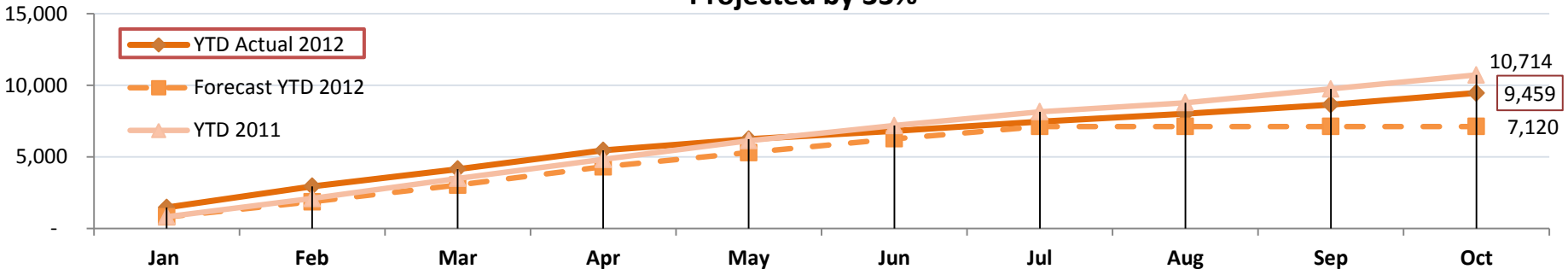
BottomLineStat

Parking Enforcement Revenues

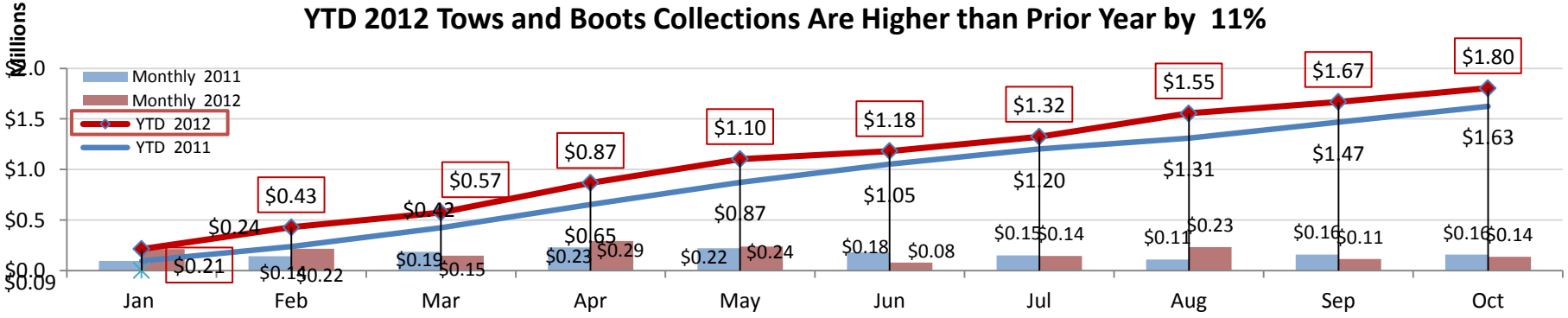
YTD 2012 Boots Issued Are Higher than Projected by 115%



YTD 2012 Tows Issued Are Higher than Projected by 33%



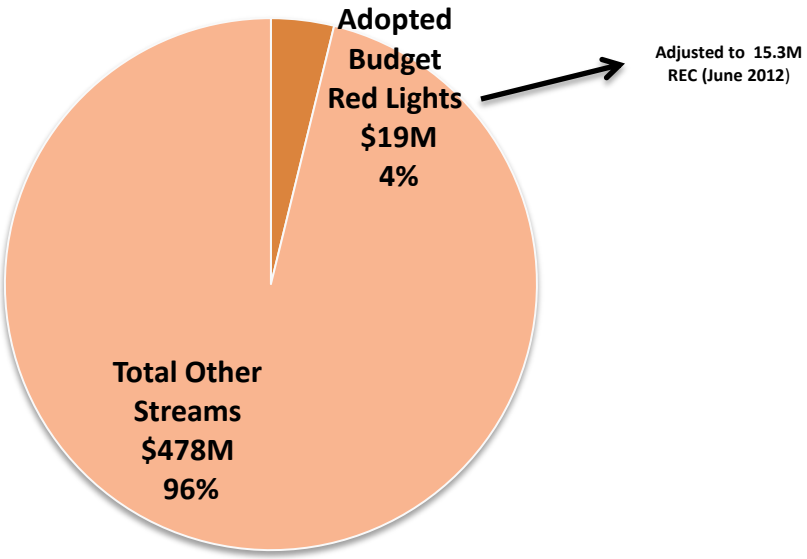
YTD 2012 Tows and Boots Collections Are Higher than Prior Year by 11%



Source: DPW Parking Division 11.15.2012

Photo Safety Management

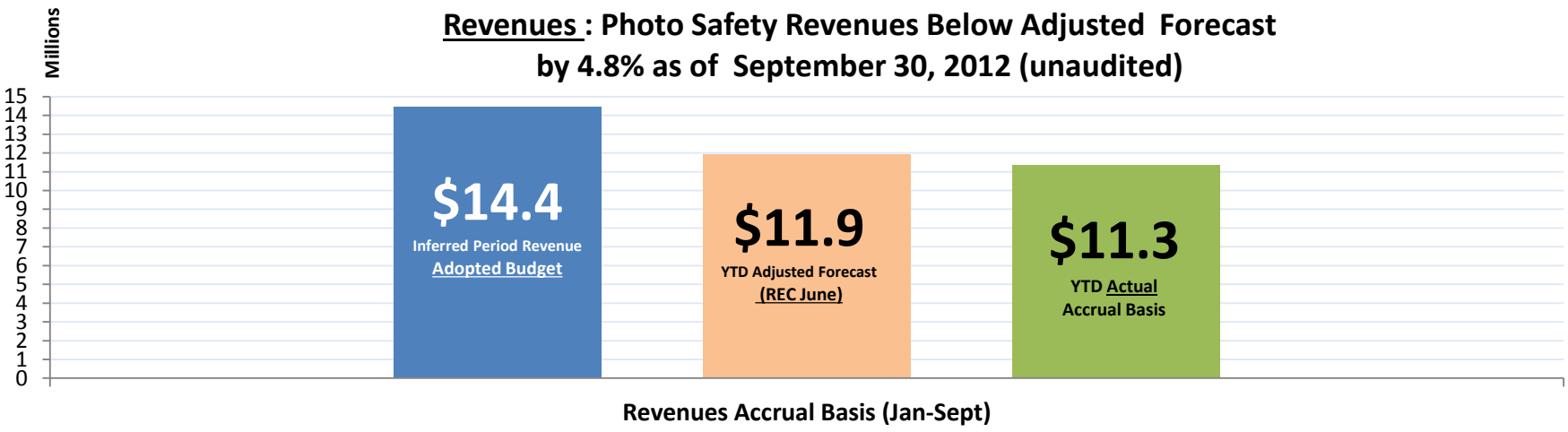
4% Adopted Budget GF Revenues for 2012

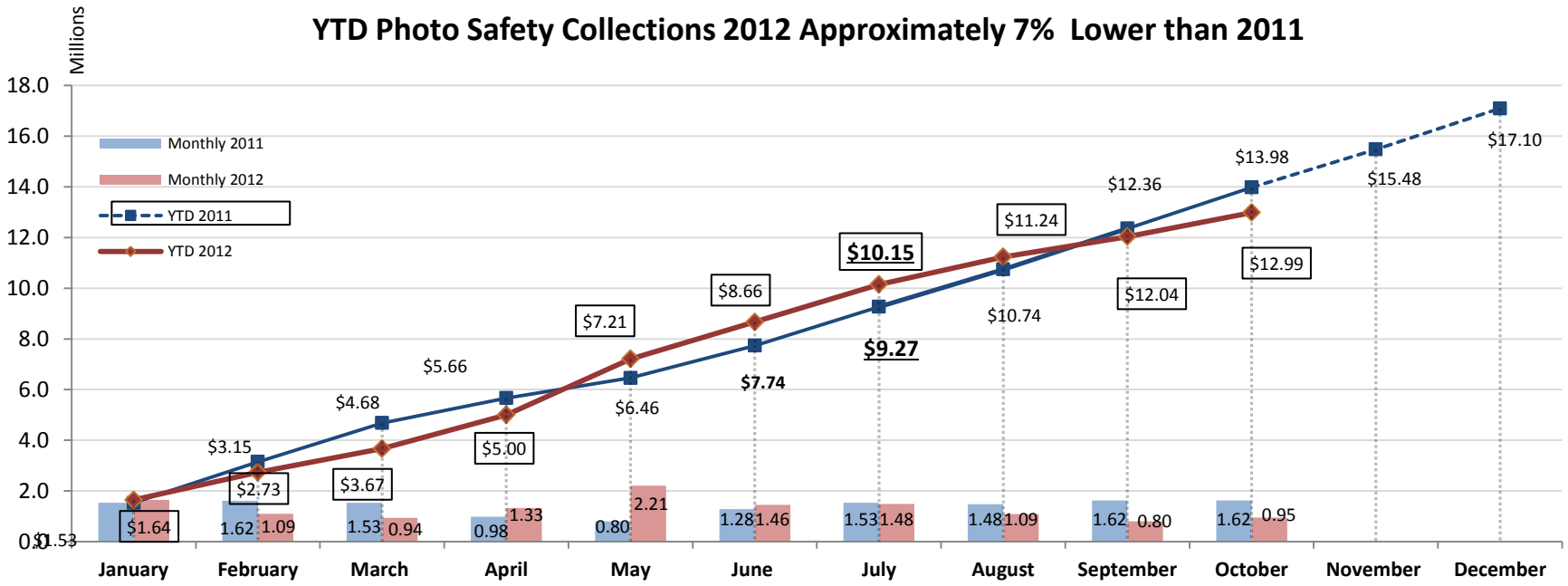


Management Controls	Target 2012	YTD Actual
Reduce Inoperable Flashers in School Zones	Less Than 21,000	32,263
Reach "0" Tickets that Exceed Enforceable Date	0	1

Source: Adopted Budget 2012

Photo Safety

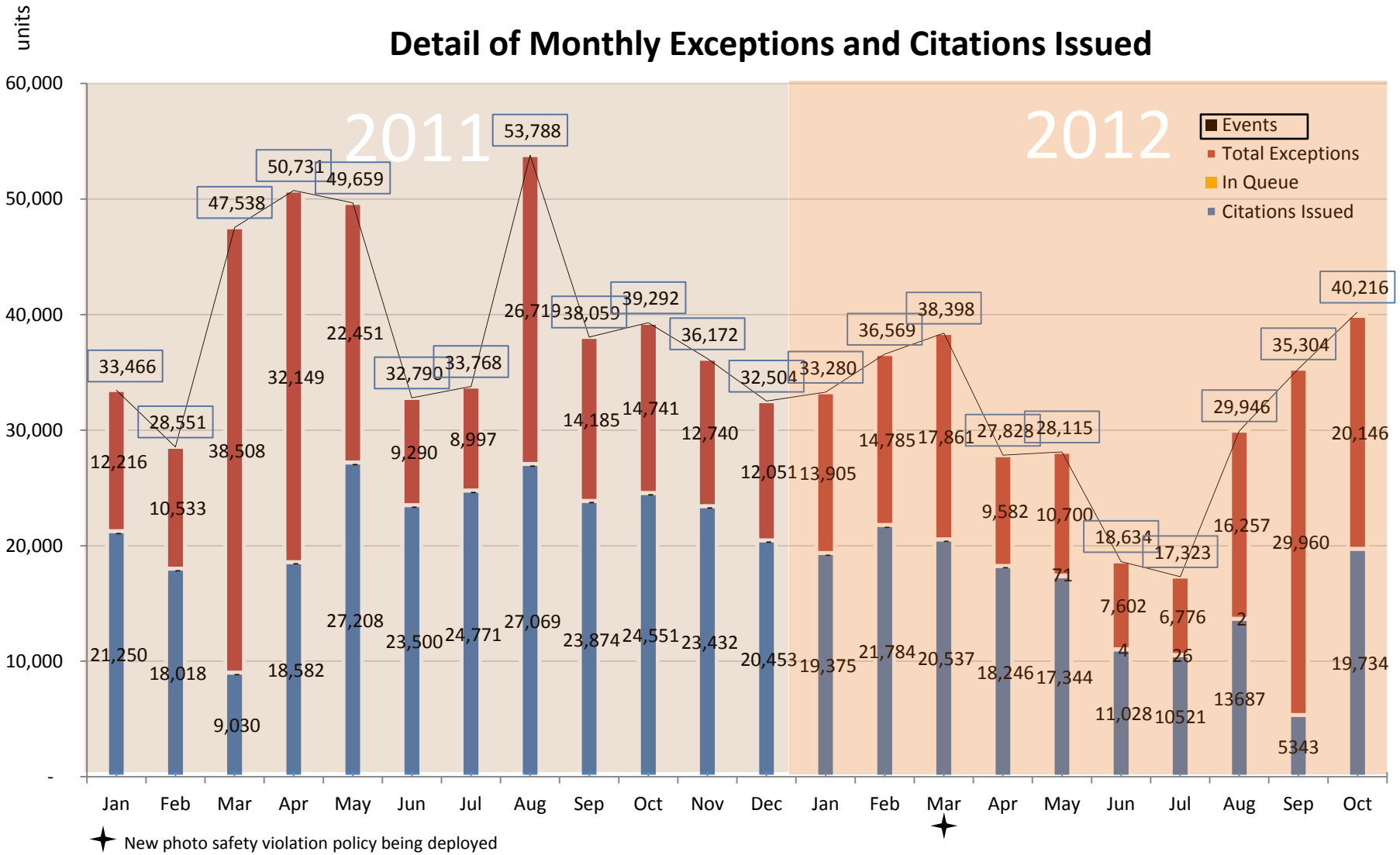




Source: DPW Photo Safety Division 11.14.2012

BottomLineStat

Photo Safety Citations

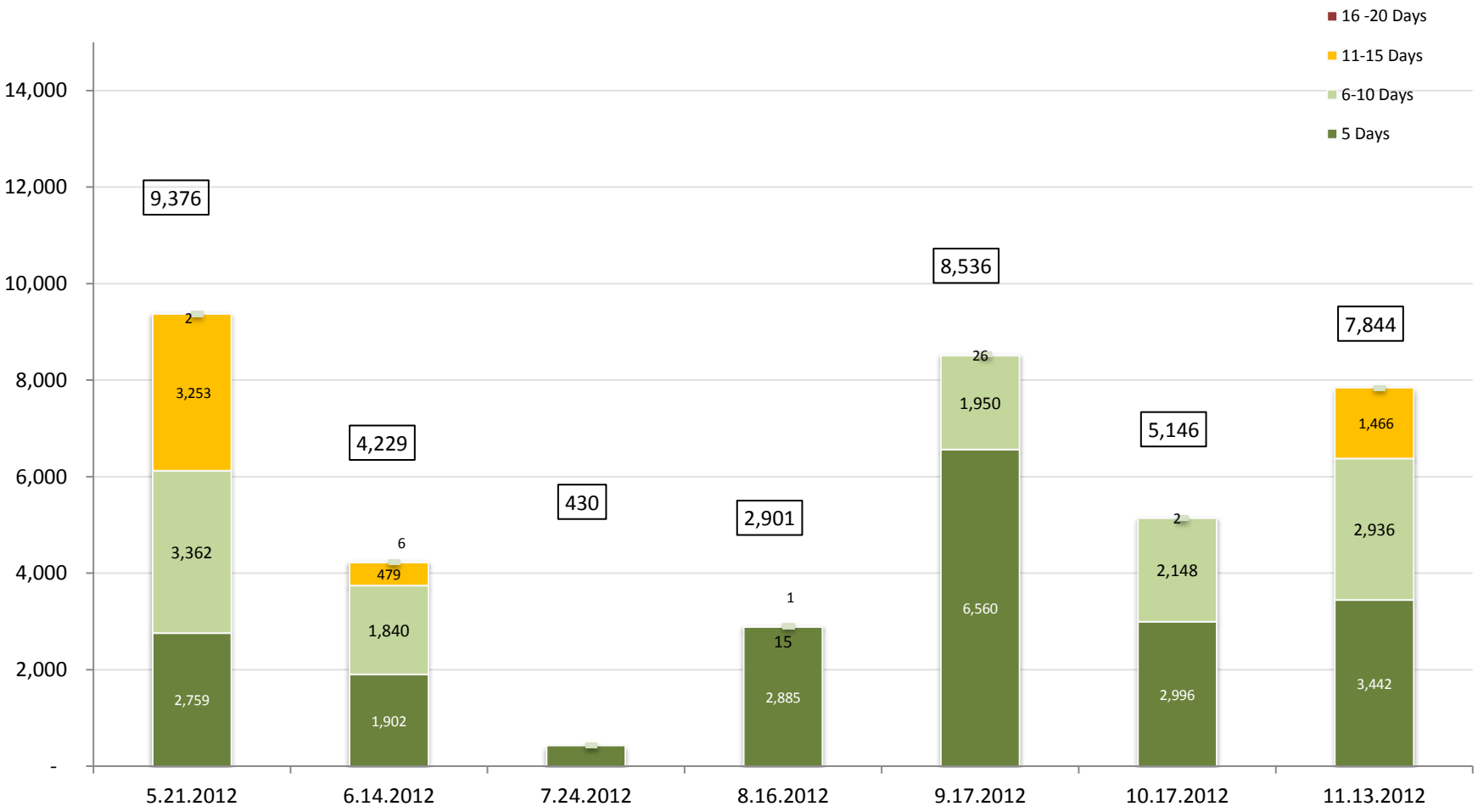


Source: DPW Photo Safety Division 10.10.2012

BottomLineStat

Photo Safety Citations Exceptions : Expired Tickets

Large Number of Citations in Queue Older than 10 Days

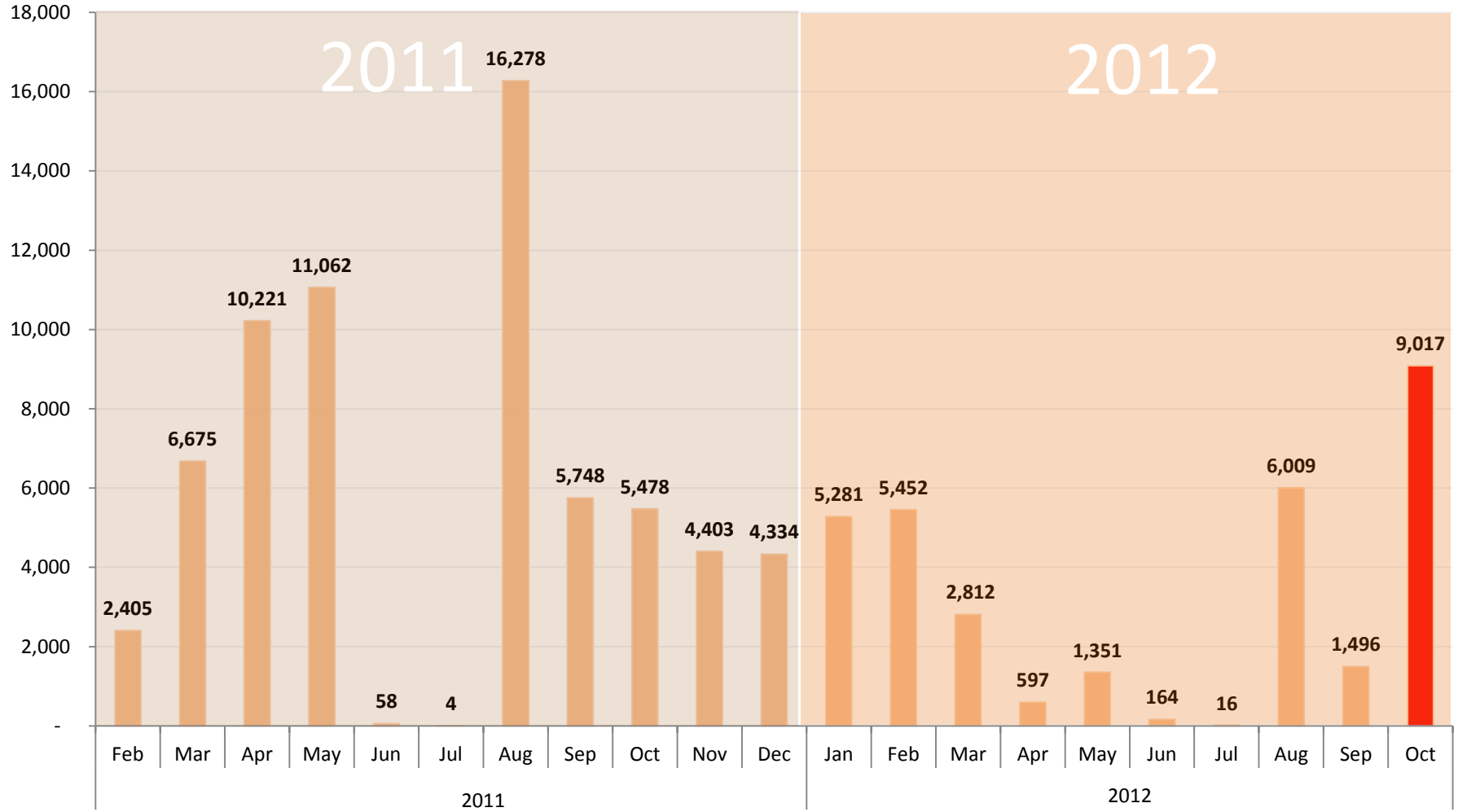


Source: DPW Photo Safety Division 11.13.2012

BottomLineStat

Photo Safety Citations Exceptions : Inoperable Flashers

Monthly Exceptions Issued for Flashers Inoperable During School Zone Enforceable Time



Source: ATS and DPW Photo Safety Division 11.13.2012

BottomLineStat

Photo Safety Citations Exceptions : Inoperable Flashers

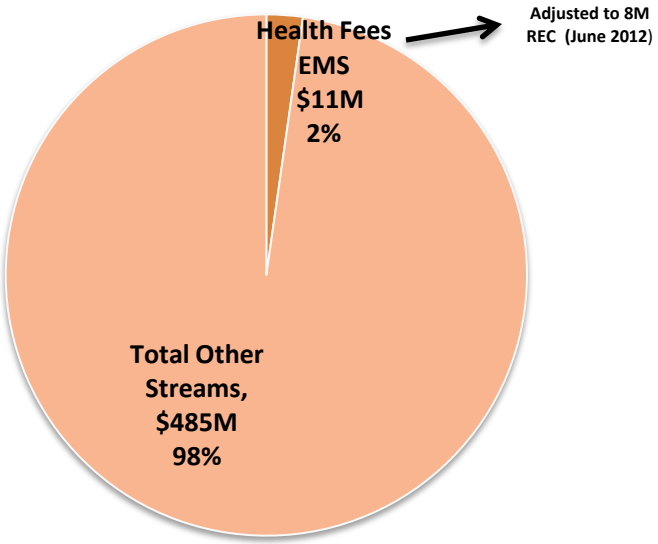
Oct-12				
Camera	School Zone Location	Events	Flasher Exception	Exception %
NO74	NB Pace Blvd @ St Julien Elementary	760	713	94%
NO49	EB St Charles Ave @ Jena St (3)	3,488	3,176	91%
NO51	NB Read Blvd @ Hammond St (1)	2,000	1,802	90%
NO60	EB Canal St @ S. St Patrick St (3)	1,847	1,646	89%
NO112	EB Hammond St @ Resurrection of Our Lord School	88	68	77%
NO76	SB Pace Blvd @ St Julien Elementary	636	443	70%
NO58	WB Bienville St @ N. Olymipa St (4)	667	411	62%
NO59	WB Canal St @ N. Olympia St (4)	540	252	47%
NO53	NB Jackson Ave @ Chestnut St (1)	563	185	33%
NO114	WB Hammond St @ Resurrection of Our Lord School	46	15	33%
NO88	WB Opelousas Ave @ Holy Name of Mary	202	40	20%
NO92	SB Carrollton Ave @ Kipp Believe School	484	56	12%
NO56	SB Franklin Ave @ Wisteria St (2)	800	84	11%
NO90	NB Carrollton Ave @ Kipp Believe School	687	61	9%
NO47	NB Canal Blvd @ French St (1)	1,188	33	3%
NO118	SB Jackson Ave @ Laurel Elementary	303	8	3%
NO110	WB Freret St @ Audubon Primary Academy	153	3	2%
NO108	EB Freret St @ Audubon Primary Academy	86	1	1%
NO116	NB Jackson Ave @ Laurel Elementary	178	2	1%
NO57	EB Bienville St @ N St Patrick St (3)	374	3	1%
NO102	EB Camp St @ International School	463	3	1%
NO52	SB Read Blvd @ Hammond St (2)	733	4	1%
NO26	SB Paris Ave @ Prentiss Ave	567	2	0%
NO50	WB St Charles Ave @ Jena St (4)	661	2	0%
NO98	EB Prytania St @ McGehee School	378	1	0%
NO25	NB Paris Ave @ Crescent Dr	682	1	0%
NO48	SB Canal Blvd @ French St (2)	797	1	0%
NO55	NB Franklin Ave @ Wisteria St (1)	1,711	1	0%
NO54	SB Jackson Ave @ Coliseum St (2)	295	-	0%
NO86	EB Opelousas Ave @ Holy Name of Mary	100		0%
NO100	WB Prytania St @ McGehee School	228		0%
Total School Zone		**21,705**	**9,017**	**42%**

Source: ATS and DPW Photo Safety Division 11.13.2012

BottomLineStat

EMS Revenues

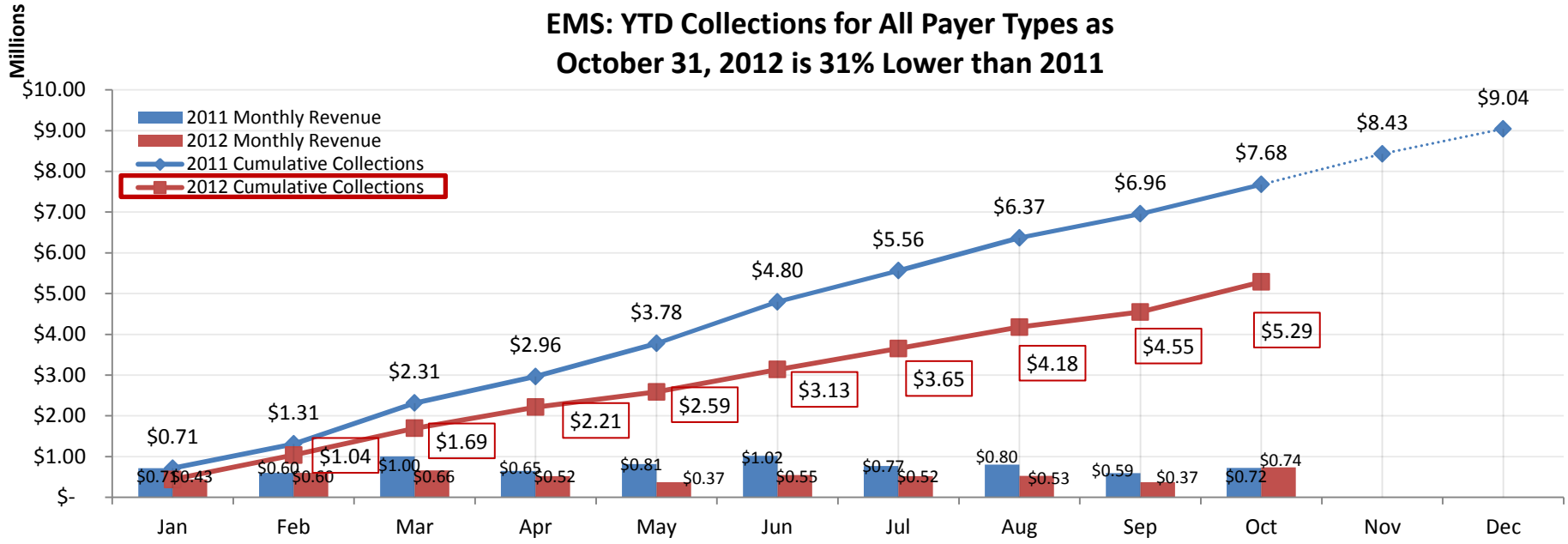
2% Adopted Budget GF Revenues for 2012

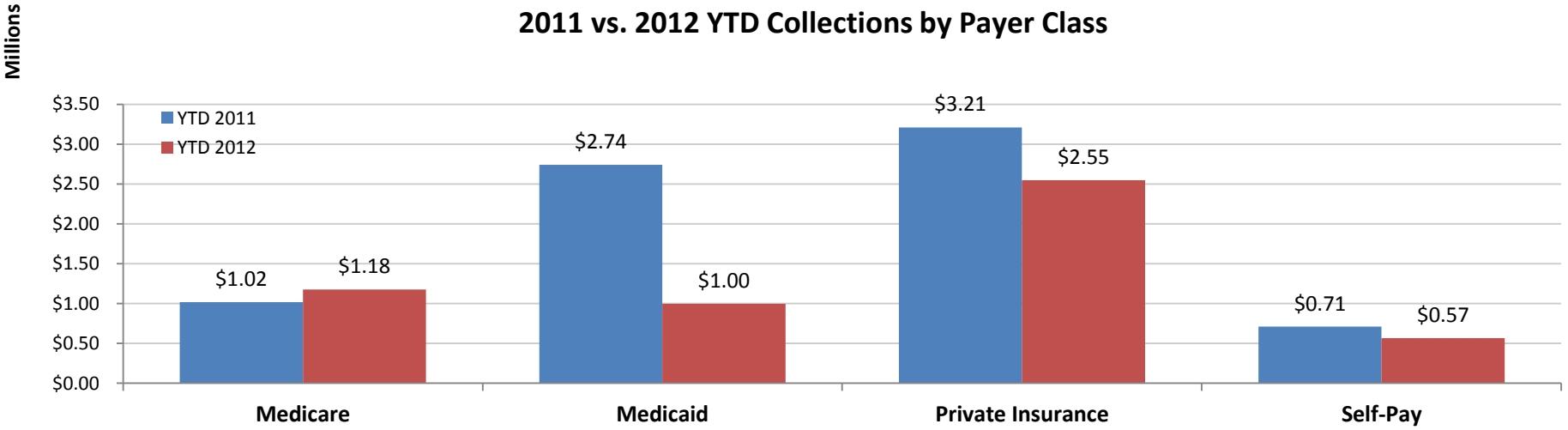


Collection Efforts	Target 2012	YTD Actual
Percentage of Selfpay Accounts in Payment Plan	Target Needed	N/A
Collection Efforts	Target Needed	N/A

Source: Adopted Budget 2012

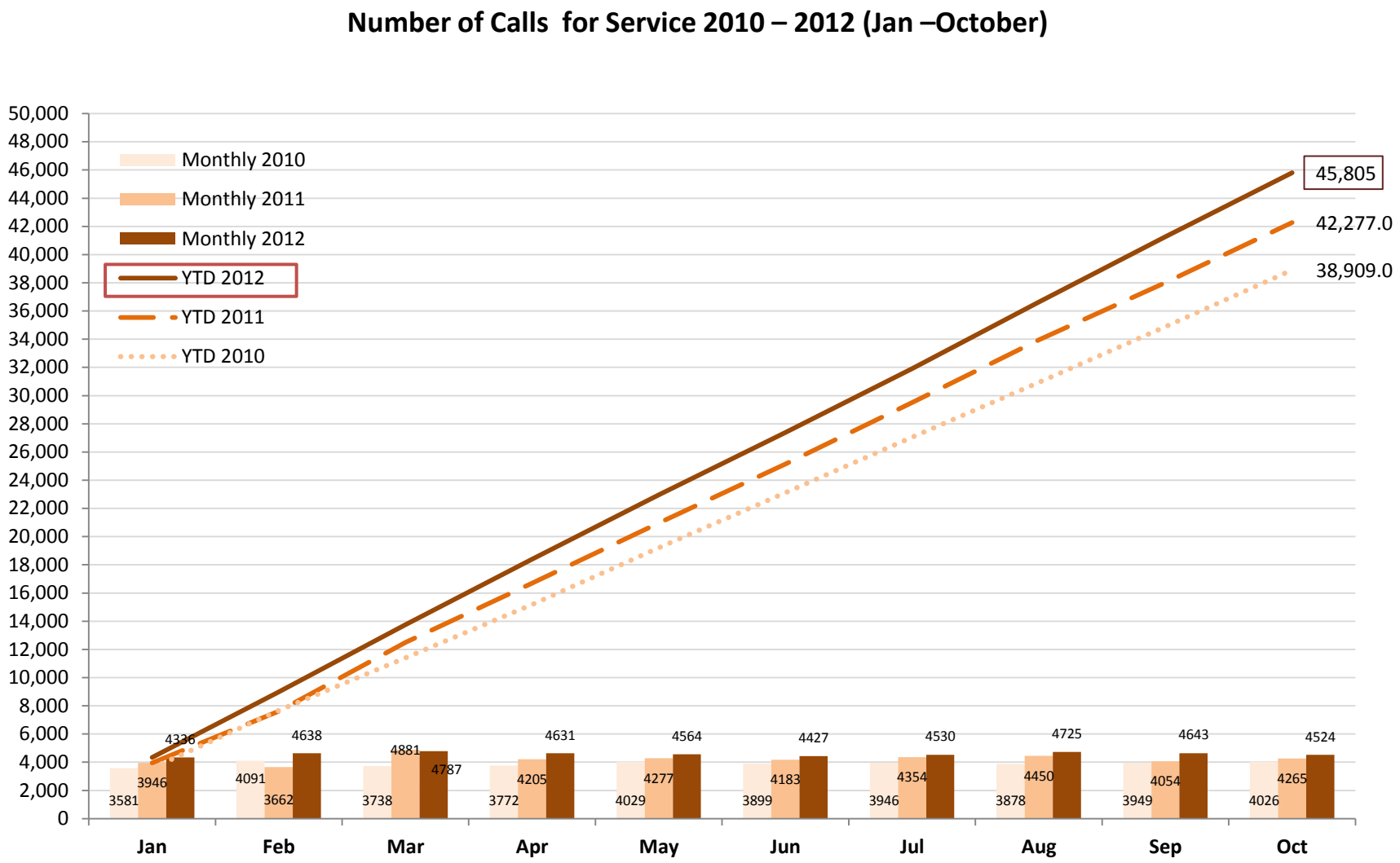
EMS Collections





Source: EMS and ACS 11.26.2012

EMS Workload



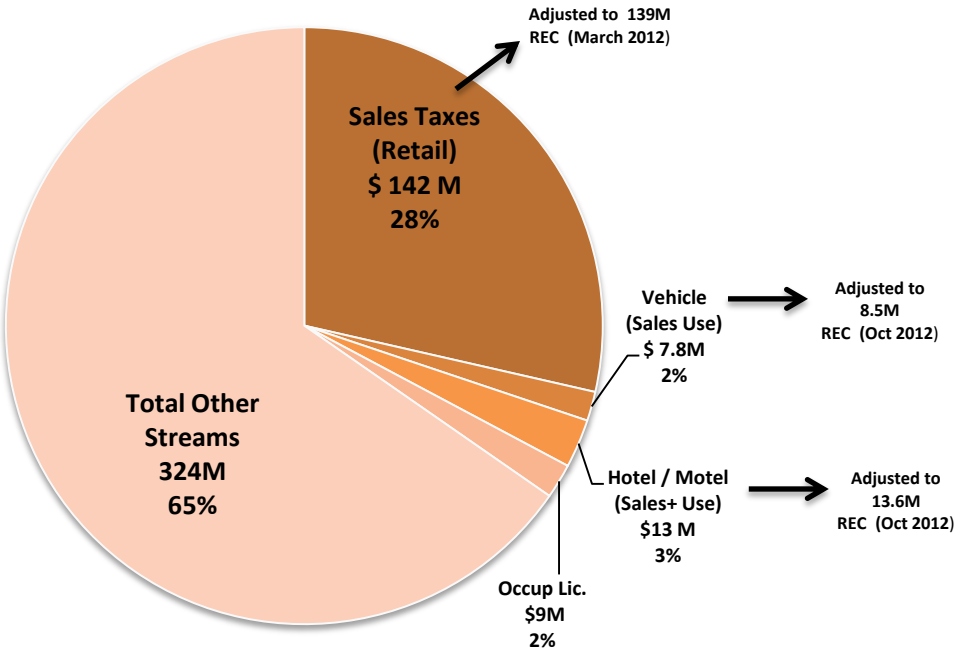
Source: EMS and ACS 11.26.2012

BottomLineStat

Sales Taxes and Occupational Licenses Revenues

Sales Taxes : 33% of Adopted Budget GF Revenues for 2012

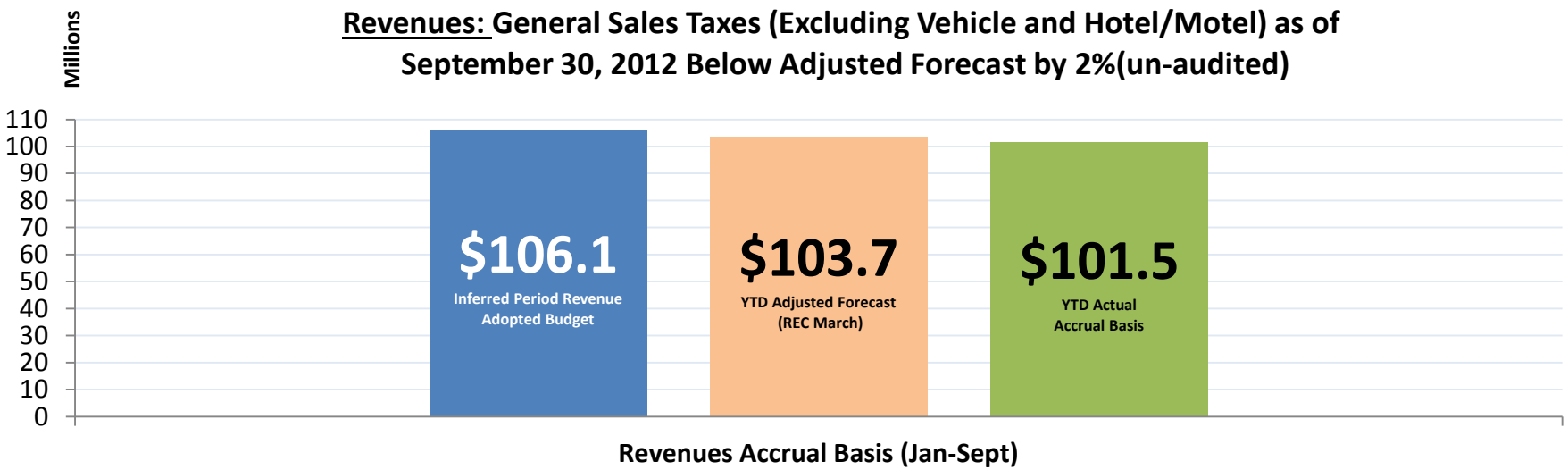
Occupational License : 2% Adopted Budget GF Revenues for 2012

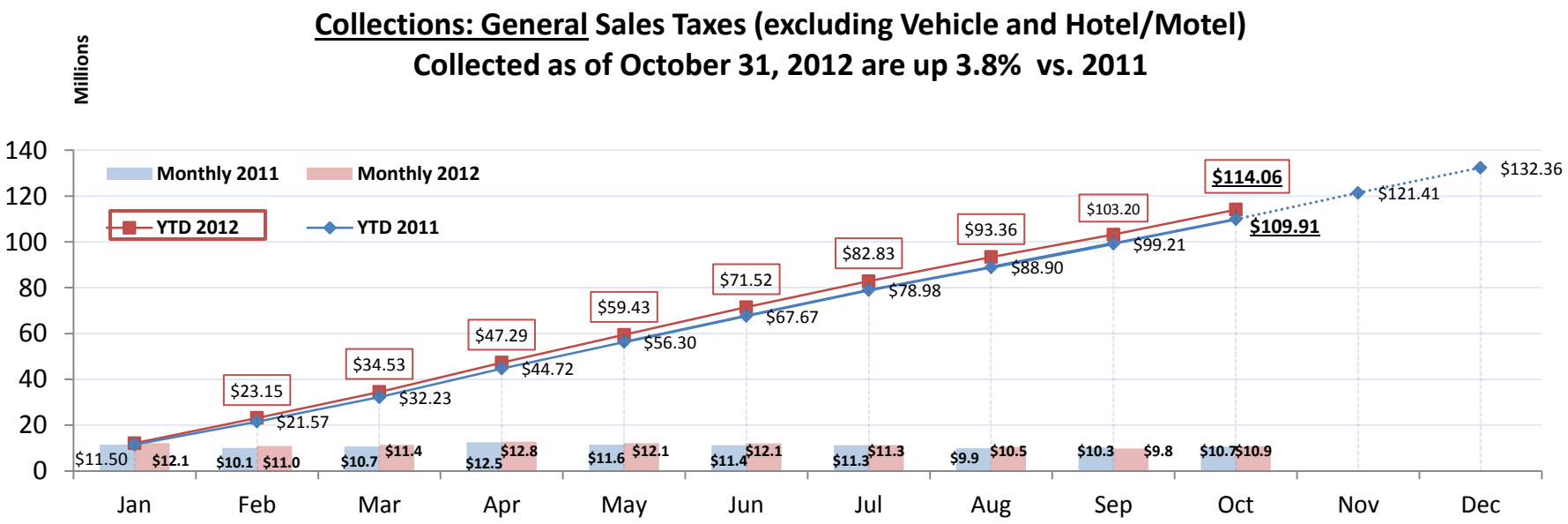


Collection Efforts	Target 2012	YTD Actual
Sales Tax Audits	105	105
Delinquency Mailings	18,000	On Hold
Field Visits / Contacts	15,400	15,013

Source: Adopted Budget 2012

Sales Tax (Retail Only)

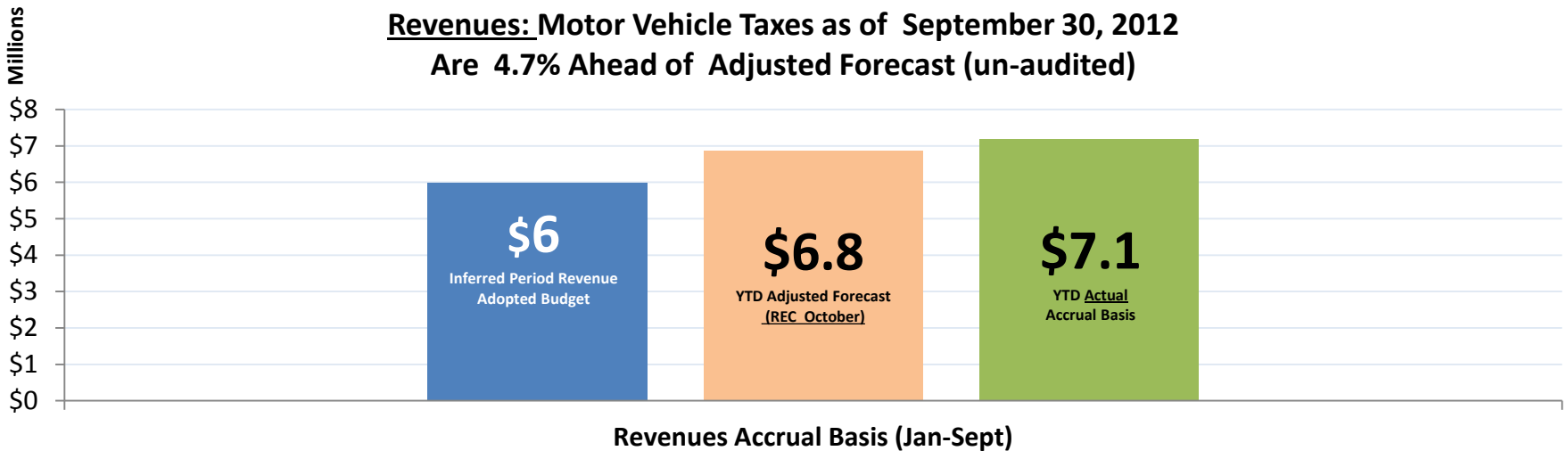


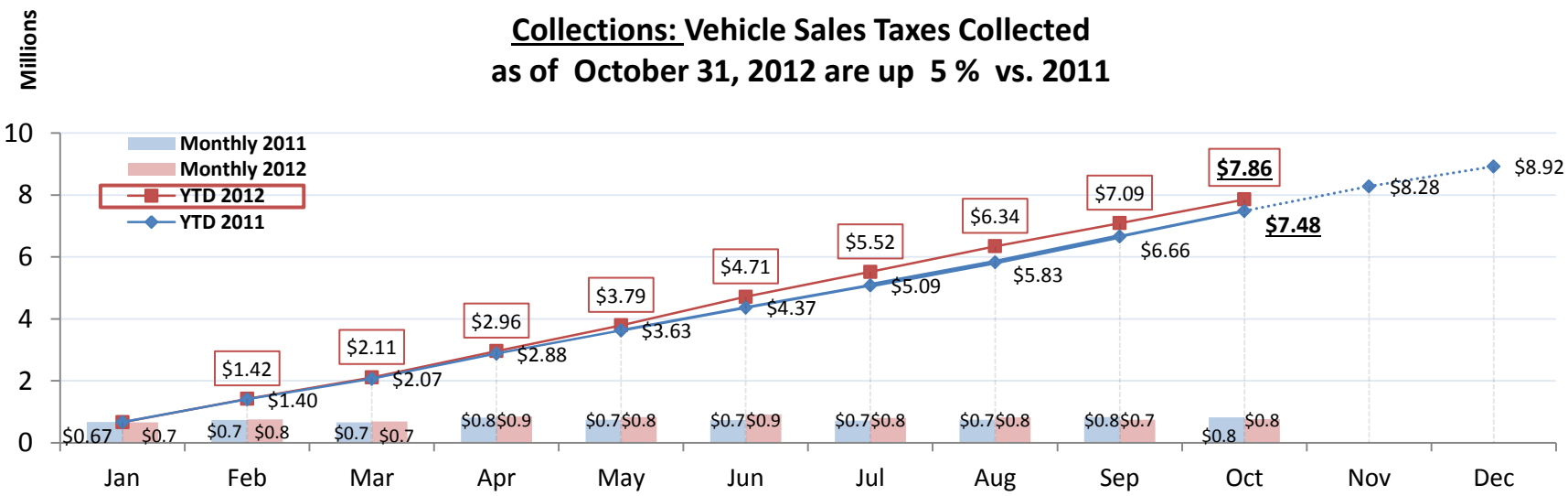


Source: Bureau of Revenue and Finance 11.14..2012 -11.14..2012

BottomLineStat

Vehicle Sales Taxes

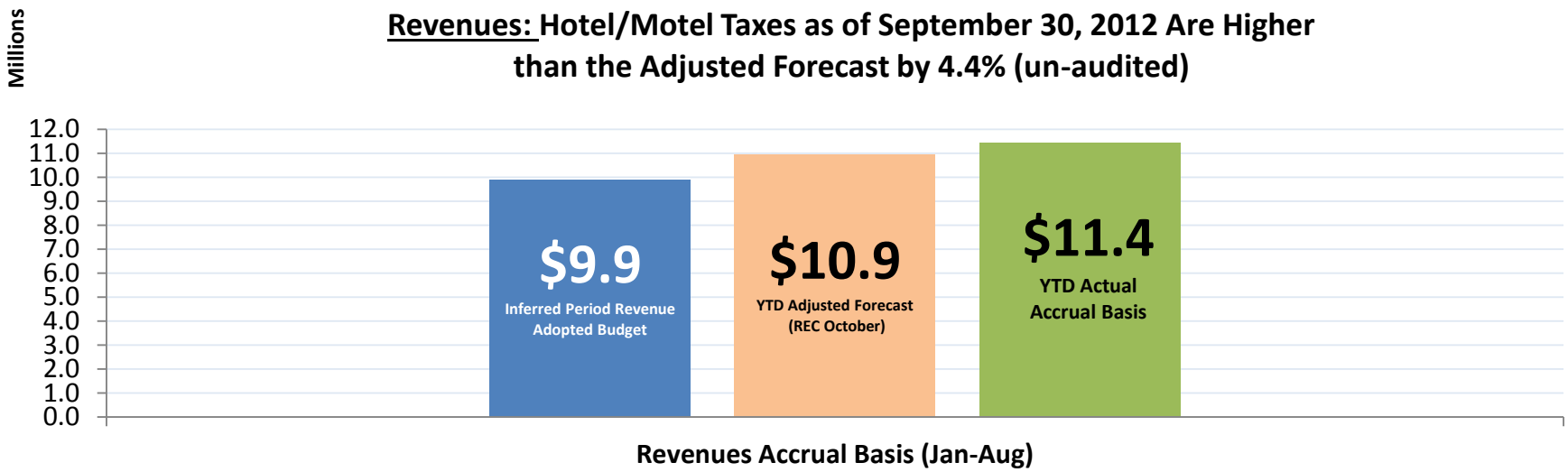


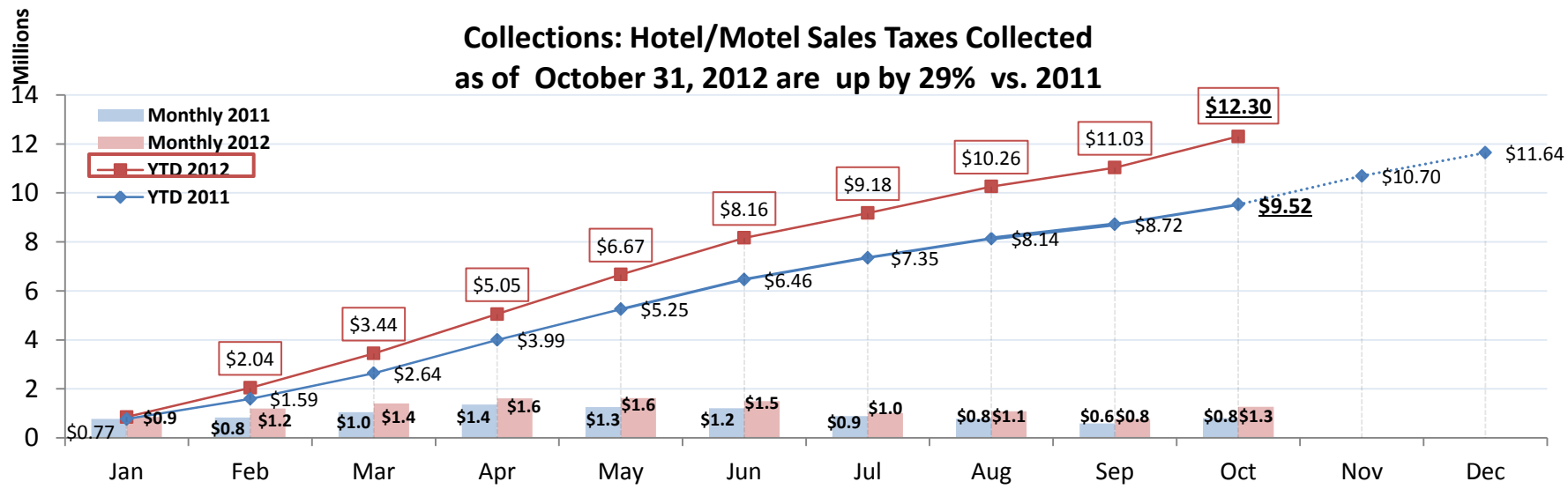


Source: Bureau of Revenue and Finance 11.14..2012 -11.14..2012

BottomLineStat

Hotel / Motel Sales Taxes

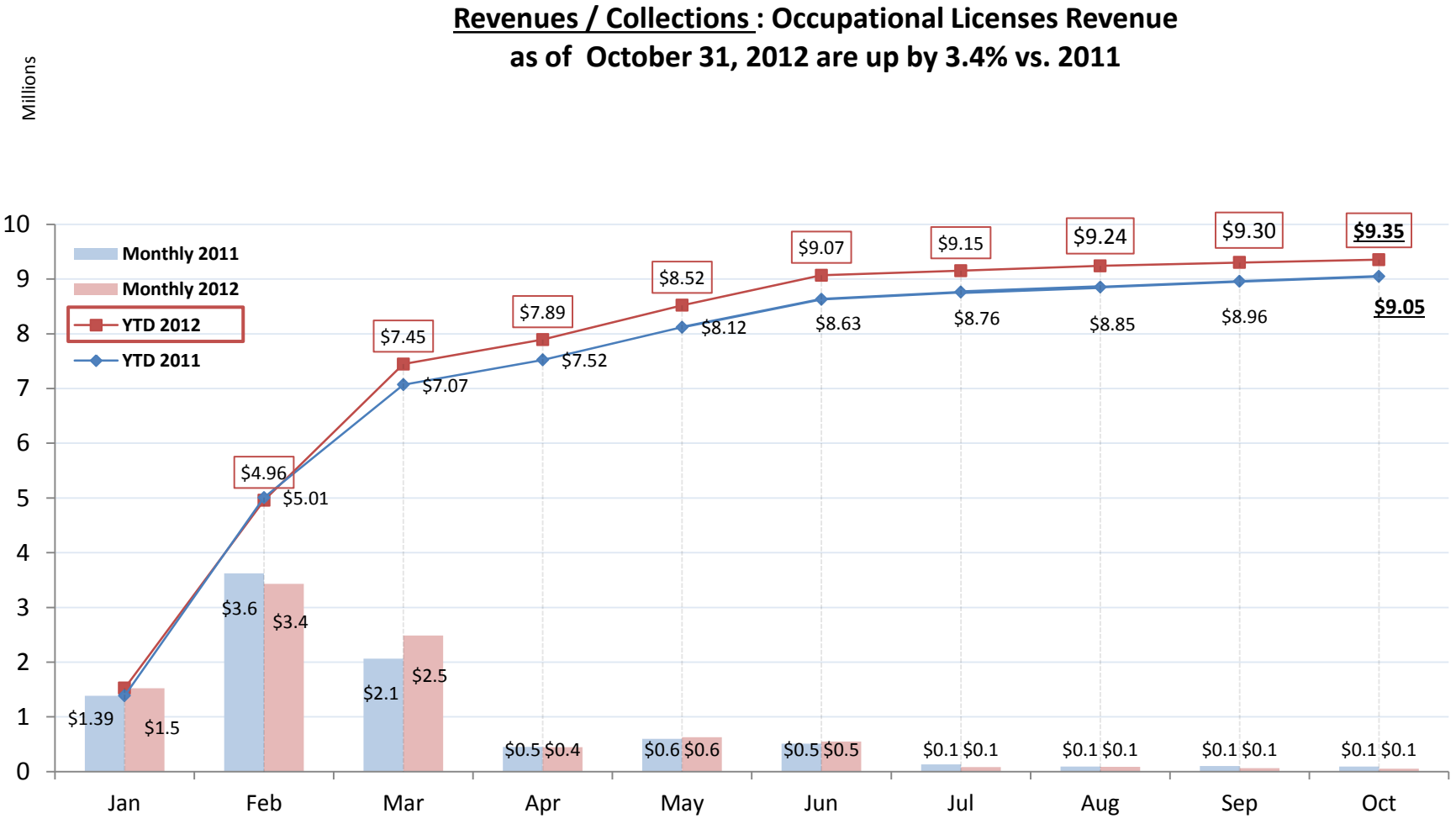




Source: Bureau of Revenue and Finance 11.14..2012 -11.14..2012

BottomLineStat

Occupational Licenses

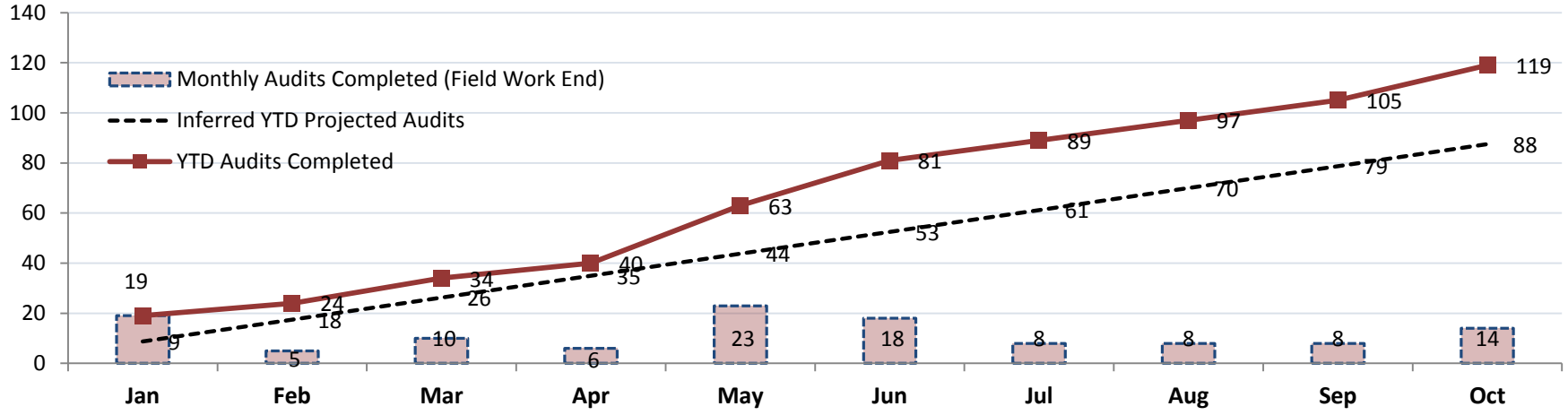


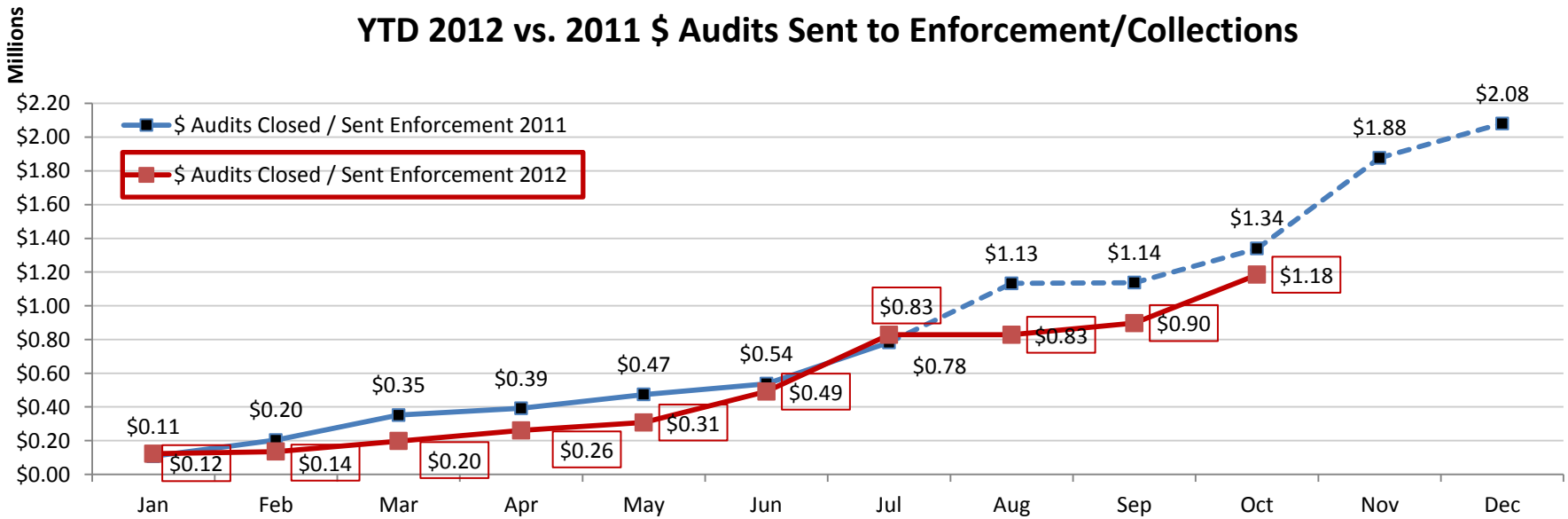
Source: Bureau of Revenue and Finance 11.14..2012 -11.14..2012

BottomLineStat

Bureau of Revenue Enforcement (Continued)

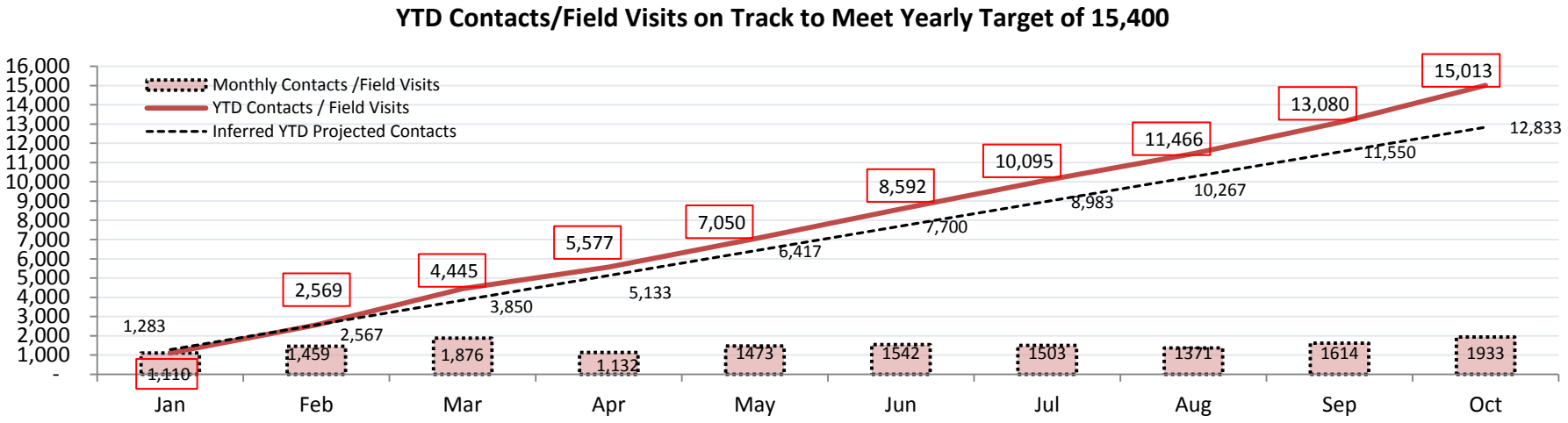
119 Audits Completed as of October 31, 2012 (Yearly Target 105)

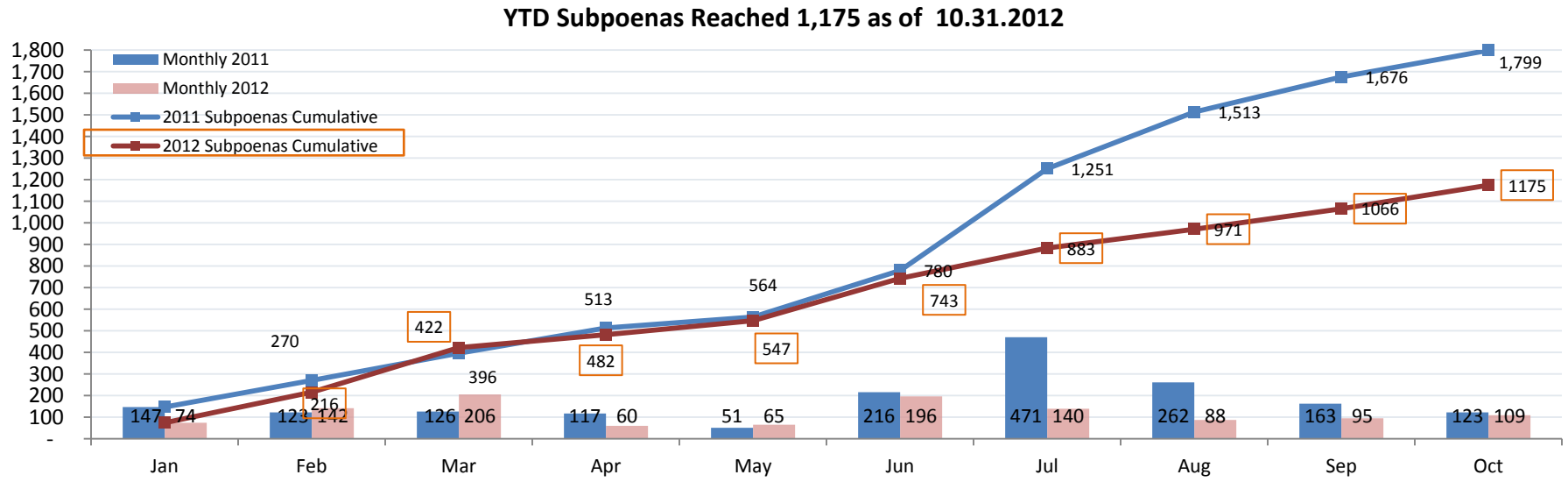




Source: Bureau of Revenue 11.14.2012

Bureau of Revenue Enforcement (Continued)



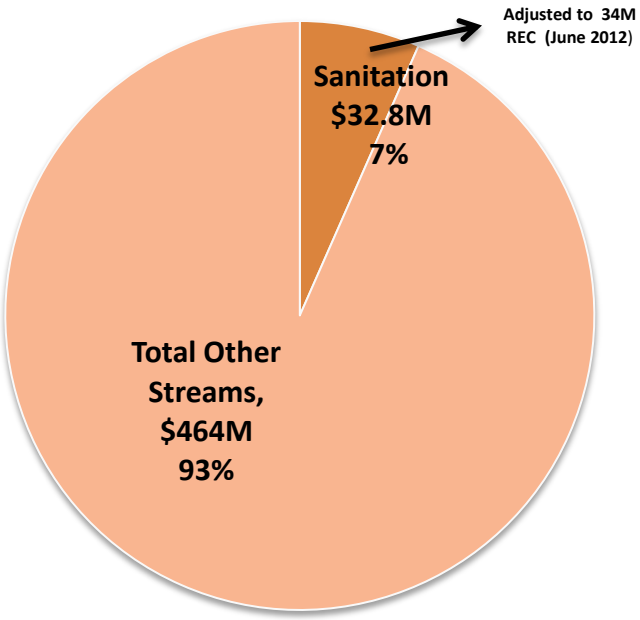


Source: Bureau of Revenue 11.14.2012

BottomLineStat

Sanitation Revenues

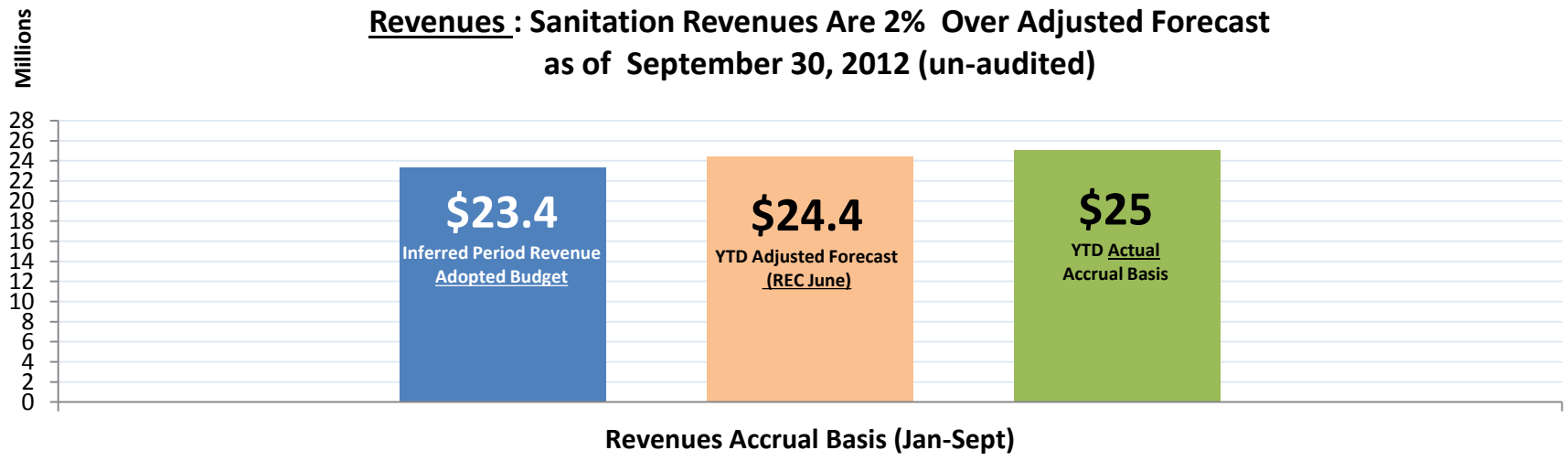
7% Adopted Budget GF Revenues for 2012

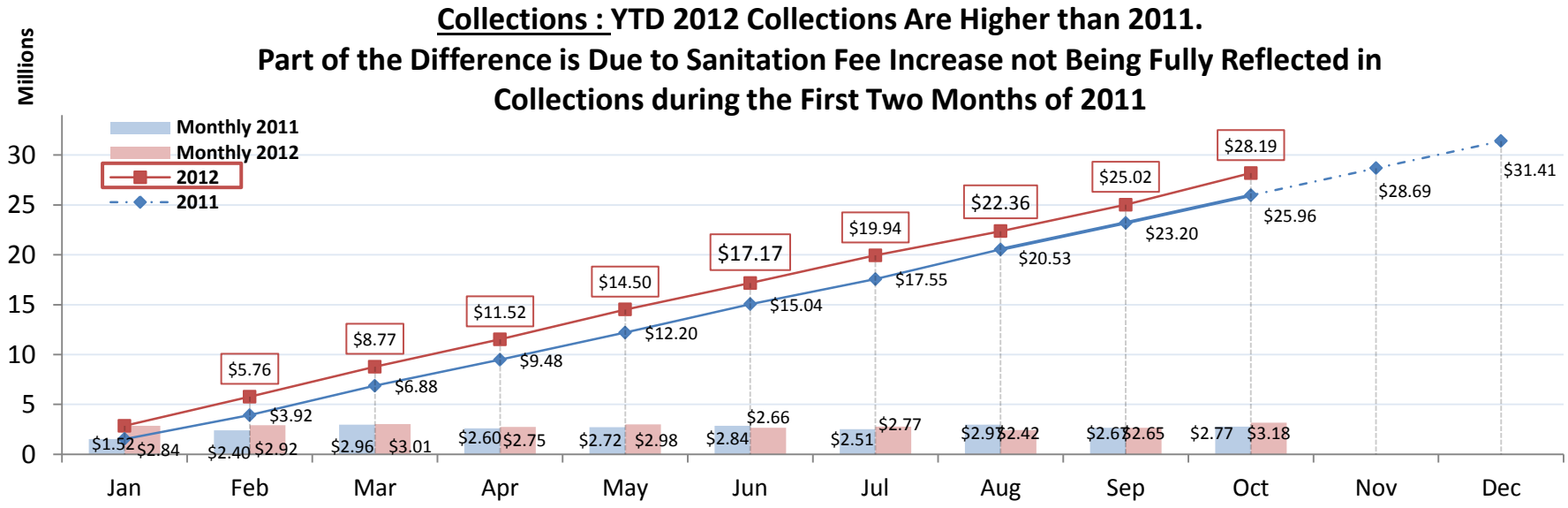


Collection Efforts	Target 2012	YTD Actual
Collection Agency	Over 50%	44%

Source: Adopted Budget 2012

Sanitation Revenues

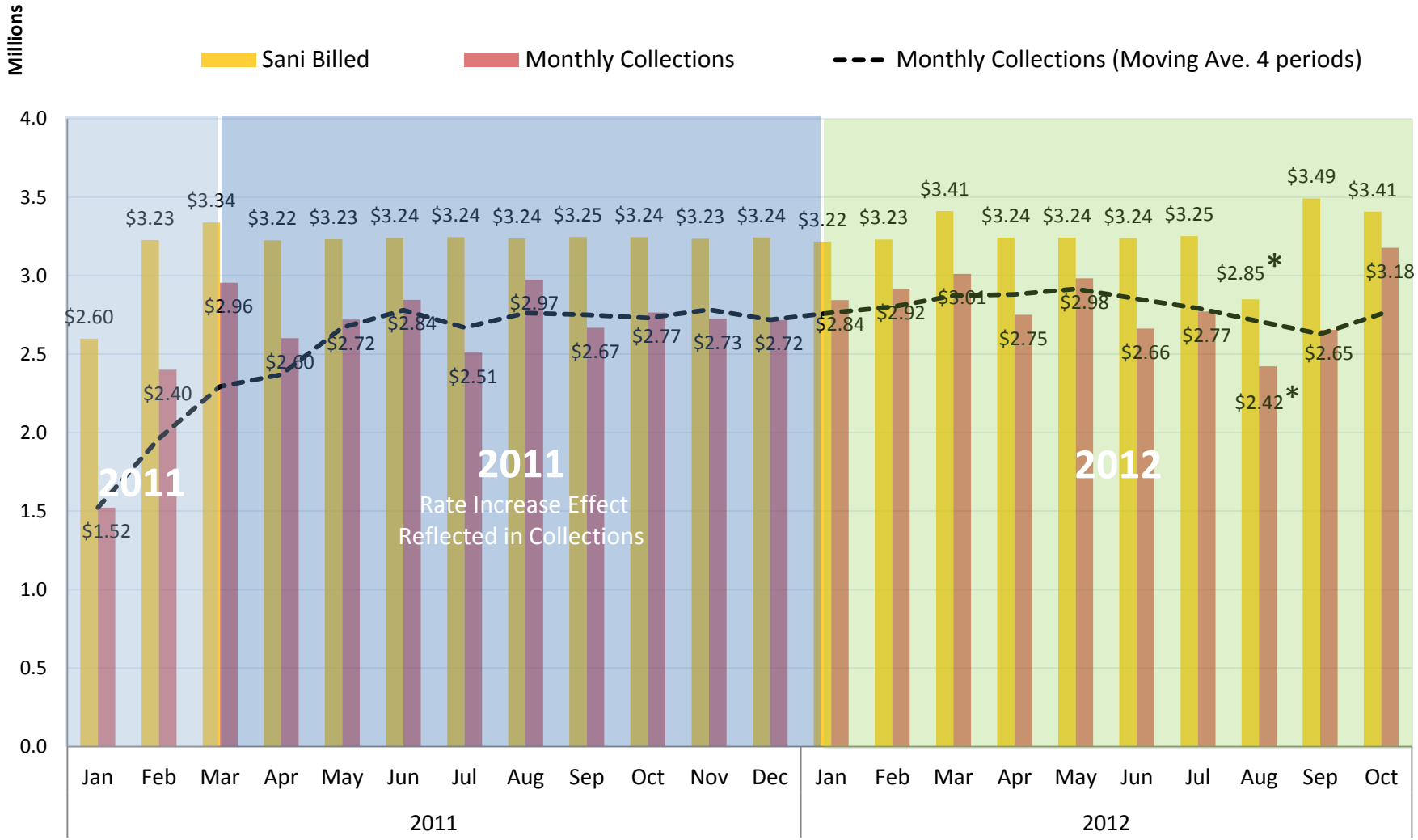




Source: S&W Board 11.21.2012

BottomLineStat

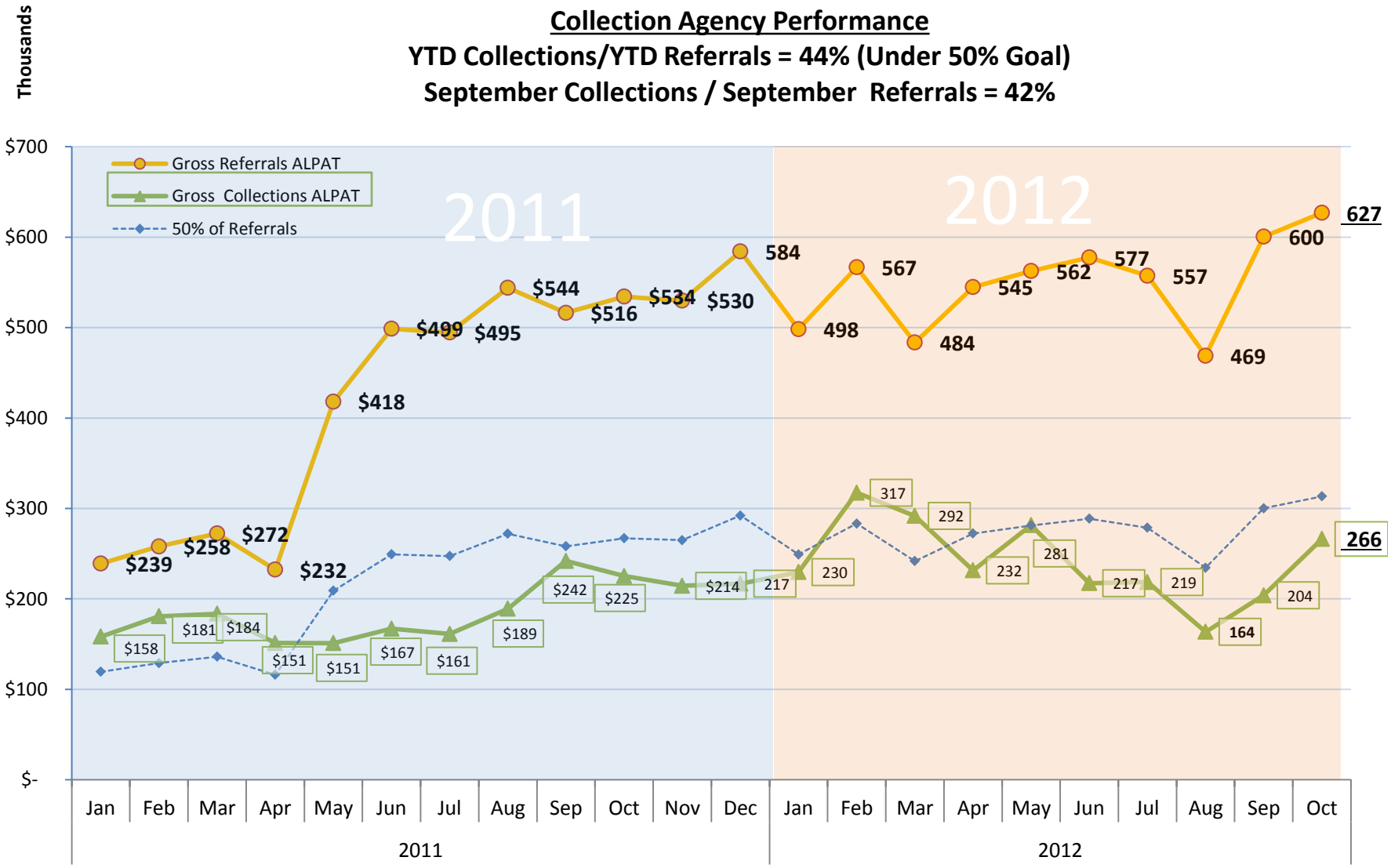
Sanitation Collections



* Billing and Collection Cycle for August Excludes one Week as a Results of Hurricane Isaac

Source: S&W Board 10.4.2012

Sanitation Delinquency Collections

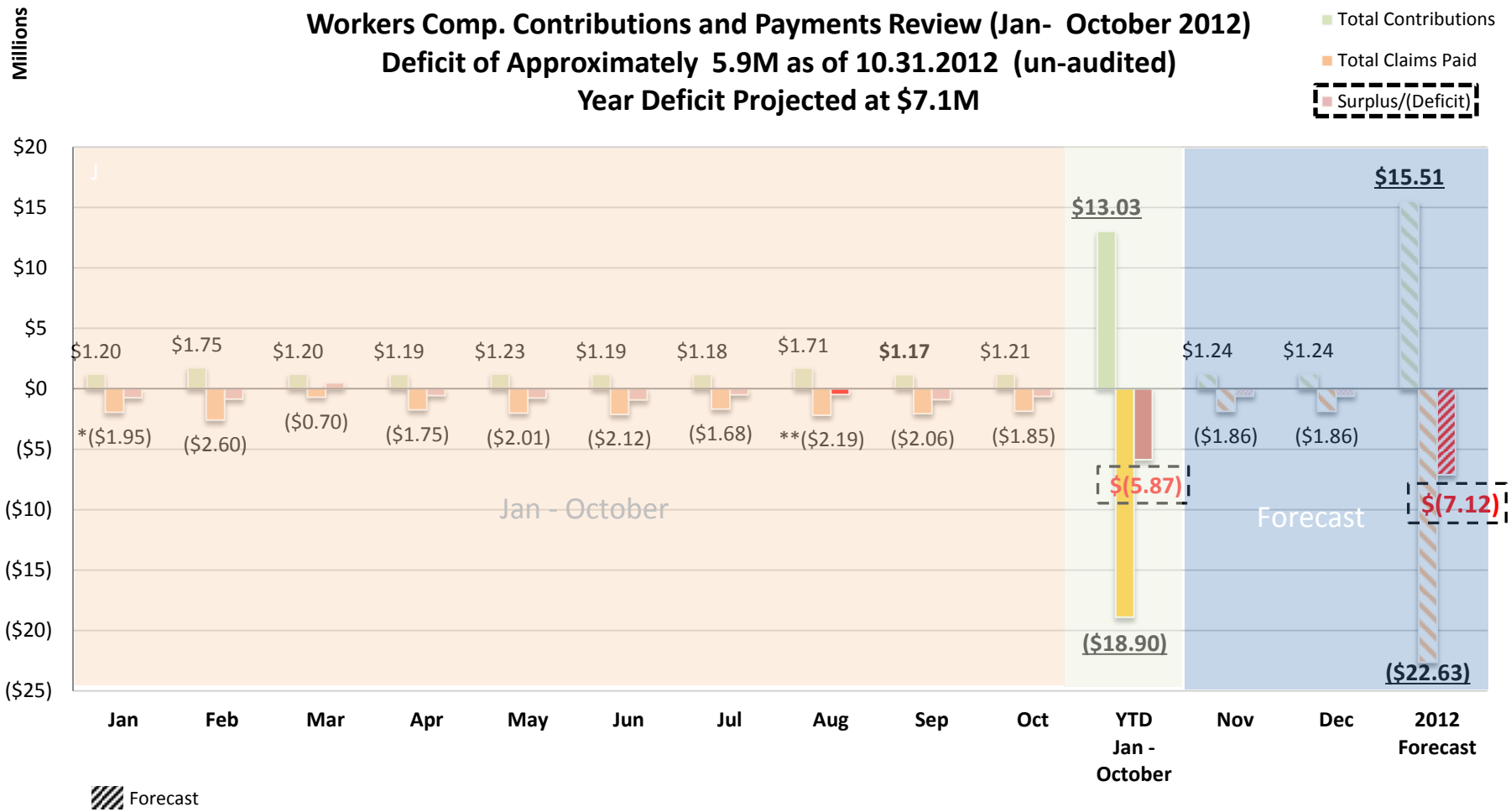


Source: ALPAT 10.4.2012

BottomLineStat

Expenditure Analysis

Workers Comp. Contributions vs. Payments



*Includes **$405K adjustment**. It relates to a change in accounting methodology. In the past, expenditures were only recorded for cleared checks. Now (starting 2012), expenditures are recorded for checks drafted. This adjustment relates to checks cut in 2011 that cleared later in 2012. The auditors did not catch this adjustment and was not booked against 2011. We are correspondingly booking the expenditure in 2012.

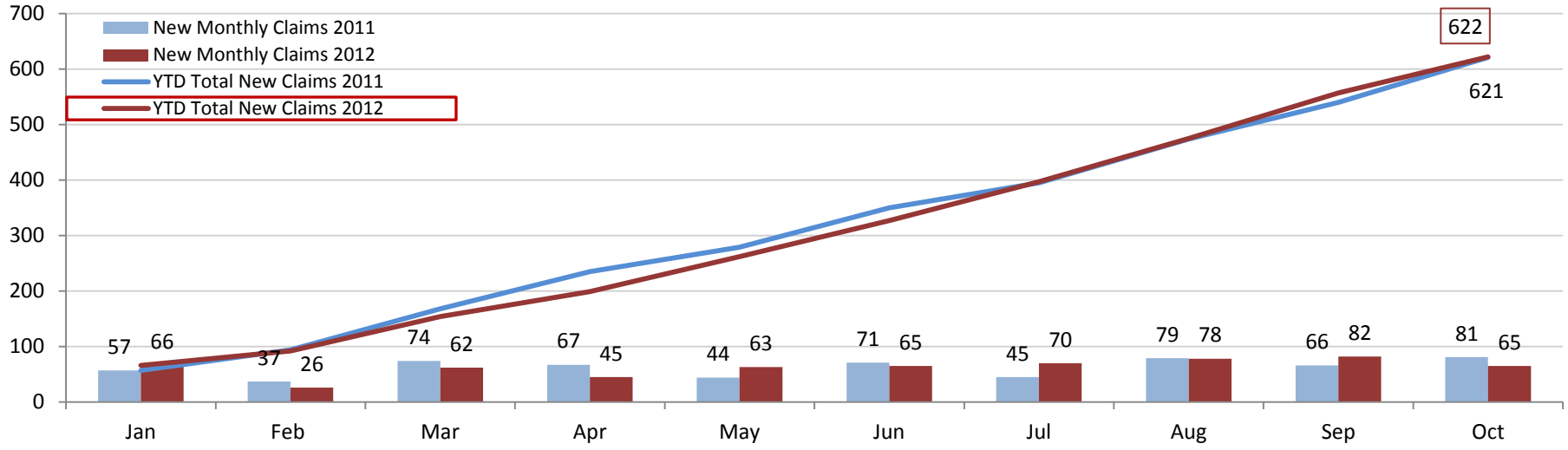
Includes a **$292K adjustment. It relates the City's annual payment to the department of labor for workers comp requirements

Source: Accounting and Risk Units 11.15.2012

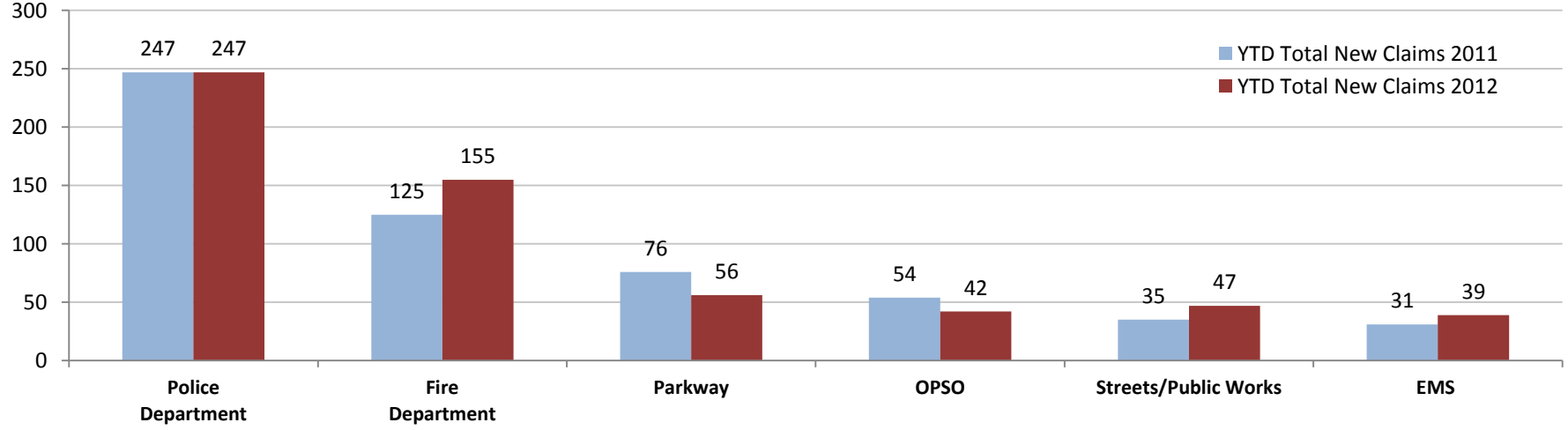
BottomLineStat

Workers Comp.

New Workers Comp. Claims 2012 Vs. 2011



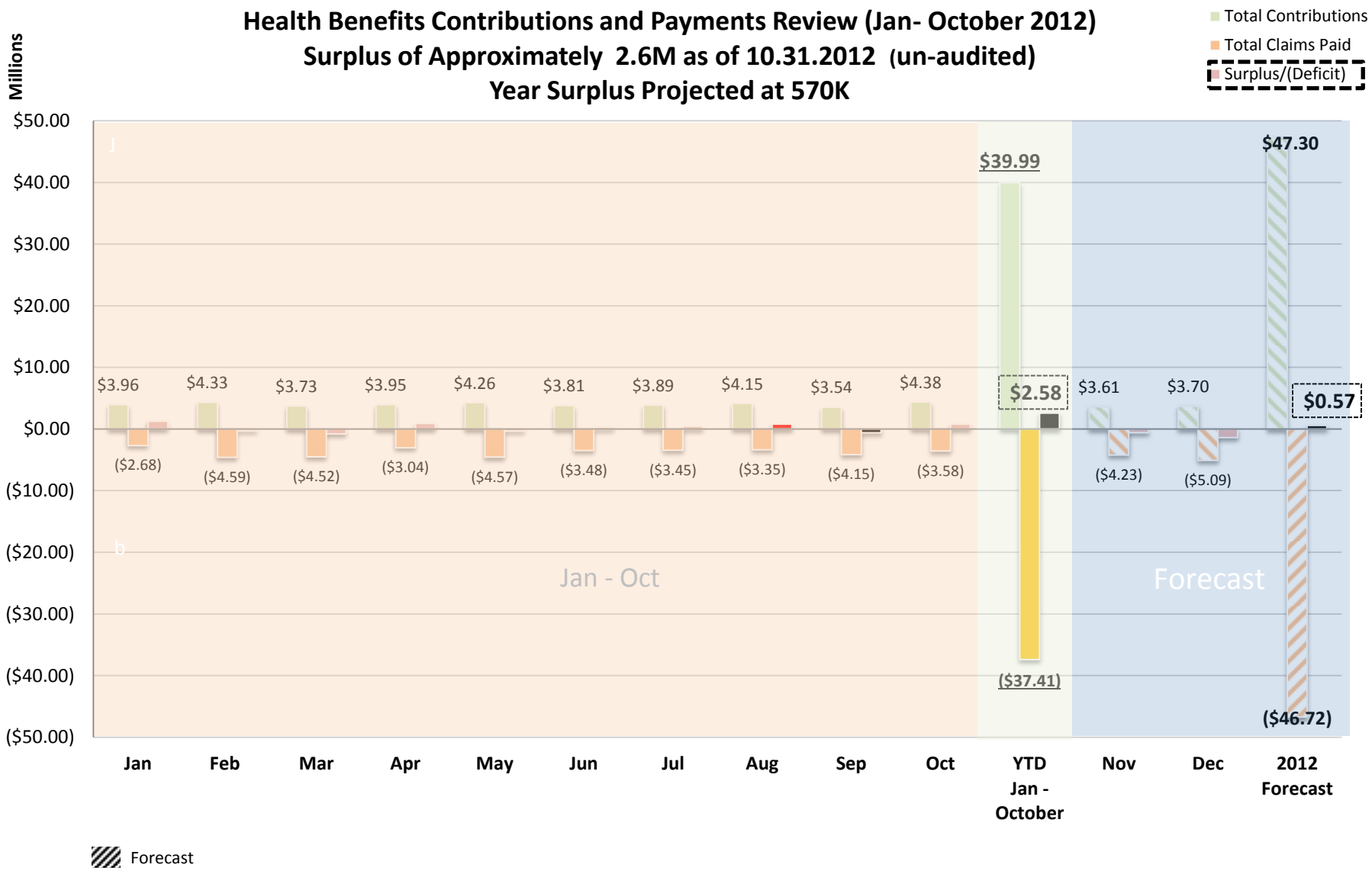
New Workers Comp. Claims 2012 Vs. 2011
For Departments with Highest Number of Claims



Source: Risk Management Unit City of New Orleans 11.15.2012

BottomLineStat

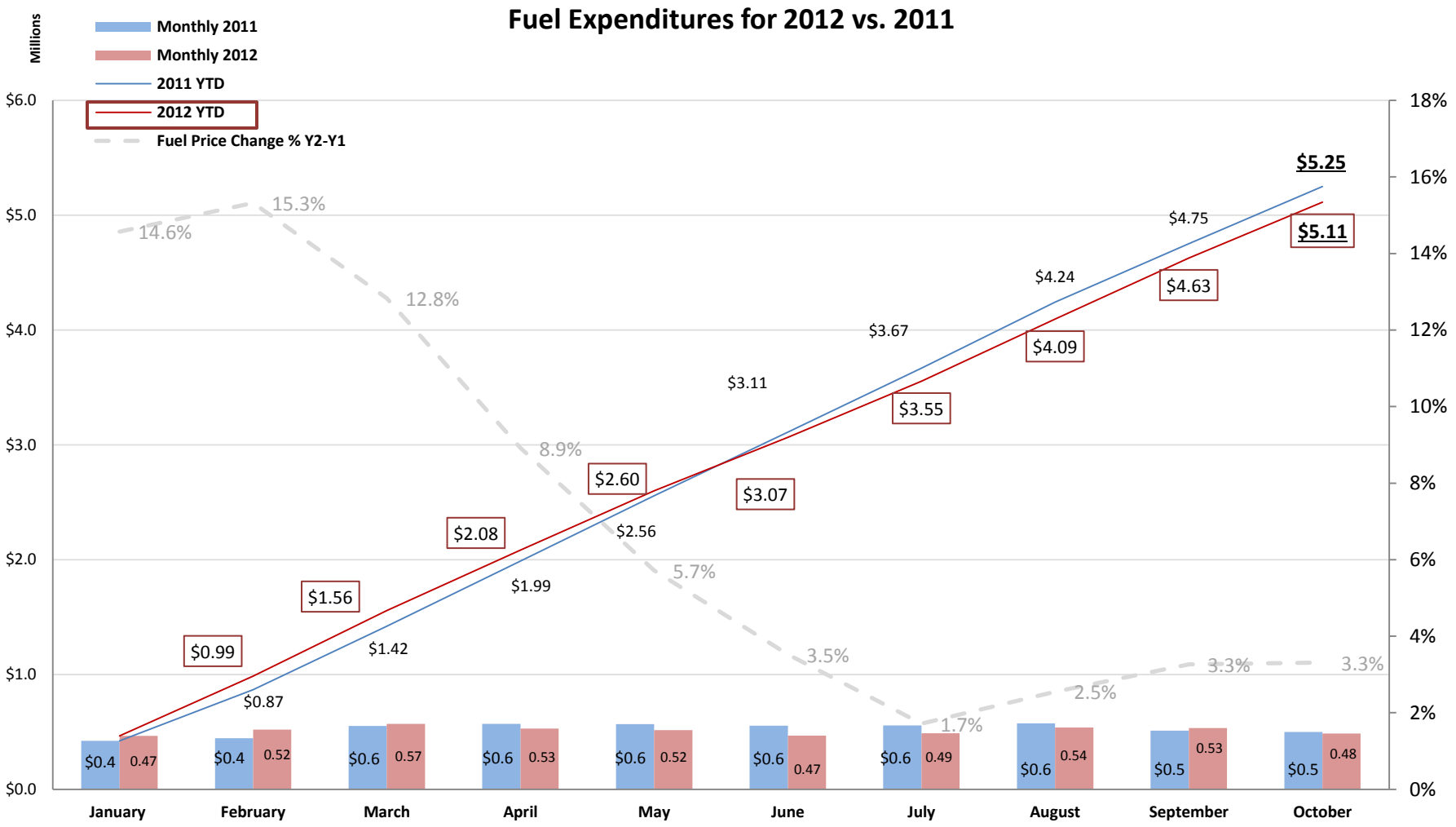
Health Benefits Contributions vs. Payments



Source: Accounting and CAO Office 11.23.2012

BottomLineStat

Fuel Expenditures



Source: EMD 11.21.2012

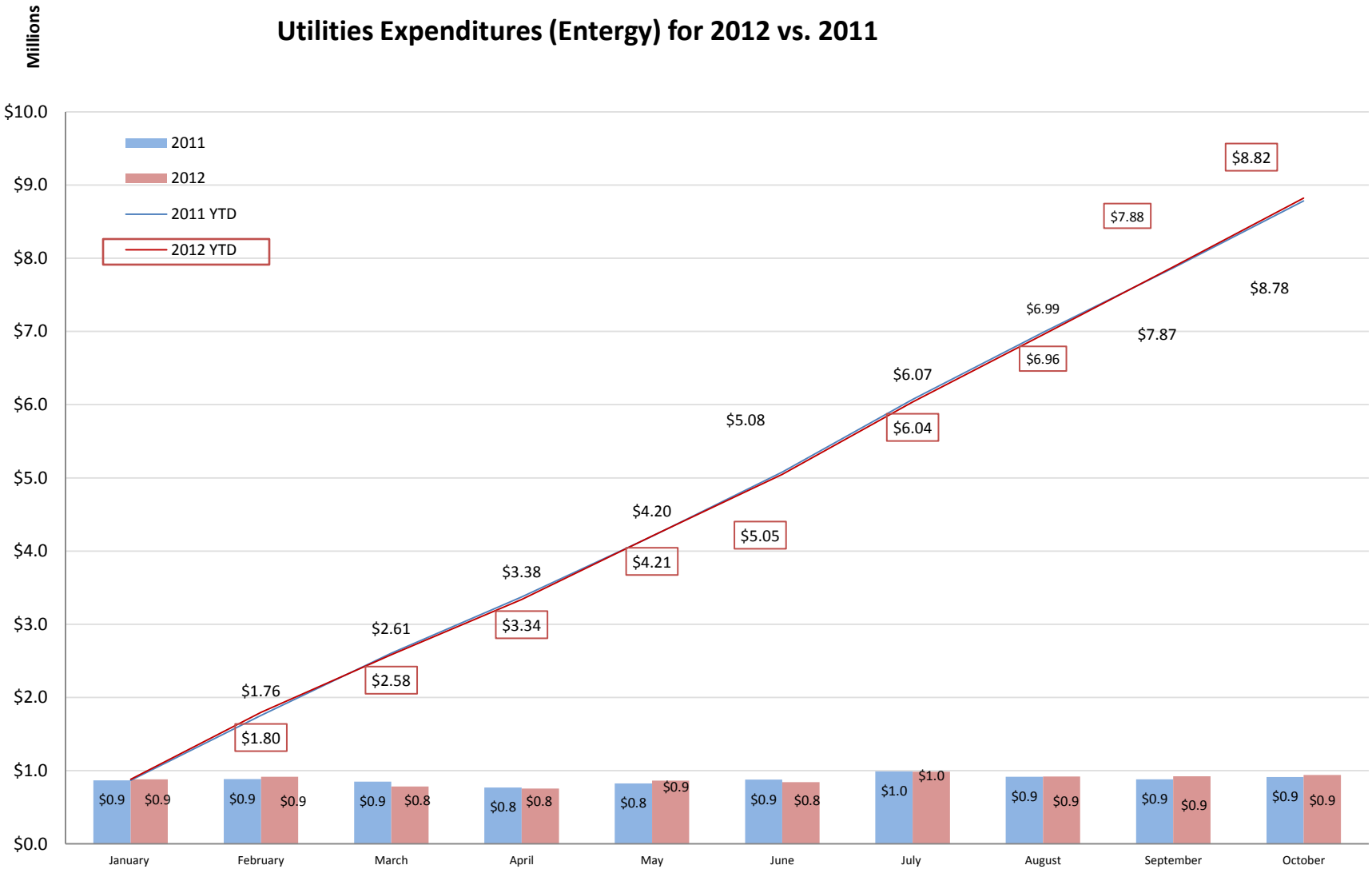
BottomLineStat

Fuel Usage

	2011 (Jan - Oct)		2012(Jan - Oct)		Year Over Year Change		
	Gallons Used	% of Total	Gallons Used	% of Total	Oct	Sep	Aug
POLICE	915,555	57%	842,343	55%	-8%	-8%	-6%
CRIMINAL SHERIFF	209,192	13%	190,792	13%	-9%	-9%	-8%
EMERGENCY MEDICAL SERVICES	109,848	7%	111,311	7%	1%	1%	3%
FIRE	60,637	4%	66,320	4%	9%	12%	11%
PARKWAY & PARK COMMISSION	59,625	4%	58,686	4%	-2%	-3%	-4%
PUBLIC WORKS	53,149	3%	55,463	4%	4%	4%	8%
SANITATION	30,627	2%	32,209	2%	5%	4%	-6%
DISTRICT ATTORNEY	28,913	2%	29,273	2%	1%	1%	2%
RECREATION	25,758	2%	27,794	2%	8%	9%	12%
SAFETY & PERMITS	20,532	1%	13,301	1%	-35%	-37%	-37%
PROPERTY MANAGEMENT	11,616	1%	12,895	1%	11%	9%	12%
LA SPCA	11,186	1%	12,248	1%	9%	7%	4%
N O MOSQUITO CONTROL BRD.	11,581	1%	10,212	1%	-12%	-11%	-10%
COUNCIL	8,063	0%	7,869	1%	-2%	-6%	-7%
OFFICE OF HOUSING & URBAN DEV.	9,362	1%	7,447	0%	-20%	-23%	-22%
CORONER'S OFFICE	7,374	0%	6,166	0%	-16%	-15%	-10%
CRIMINAL DISTRICT COURT	10,786	1%	6,011	0%	-44%	-41%	-29%
Other Departments	31,475	2%	32,129	2%	2%	1%	-3%
	1,615,278		1,522,472		-5.7%	-5.7%	-4.8%

Source: EMD 11.21.2012

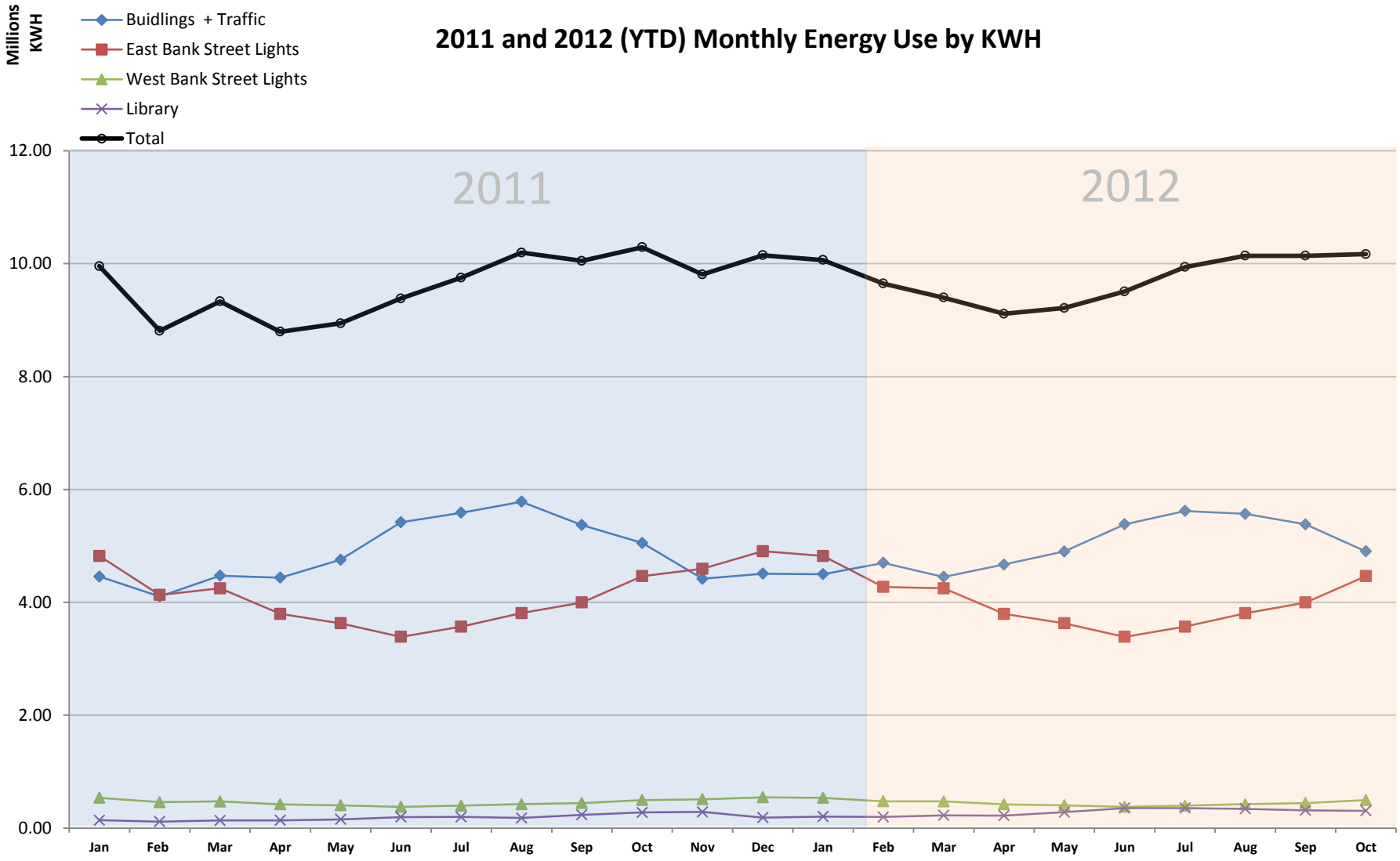
Utility



Source: CAO 11.27.2012

BottomLineStat

Utility Usage



Source: CAO 11.27.2012

BottomLineStat

Utility Optimization Strategy

Streetlights

- Confirm accurate inventory for billing
- Confirm savings from LED replacements
- Confirm calculation of rates on billing statement
- Communicate outages to Entergy and investigate options to adjust billing

Buildings

- Confirm accurate inventory of facilities in usage
- Disconnect utilities at facilities no longer in usage
- Investigate need for directional security lighting at buildings no longer in use and options for more efficient & economical security lighting
- Perform rate comparison through Entergy to move to more economical rate schedules depending on building size & energy usage

Crime & Traffic Cameras

- Execute Entergy agreement for cameras currently attached to poles
- Utilize Entergy to disconnect non-working cameras
- Investigate opportunities to relocate or install cameras at NOPD preferred locations

Source: ITI 11.27.2012