CITY OF NEW ORLEANS

BottomLineStat

July 2012 Reporting Period

www.nola.gov/opa

Revenue Analysis

- Parking Enforcement Collections
- Photo Safety Collections
- EMS Collections
- Sales Taxes and Occupational License Revenues / Collections
- Sanitation Fees Revenues / Collections

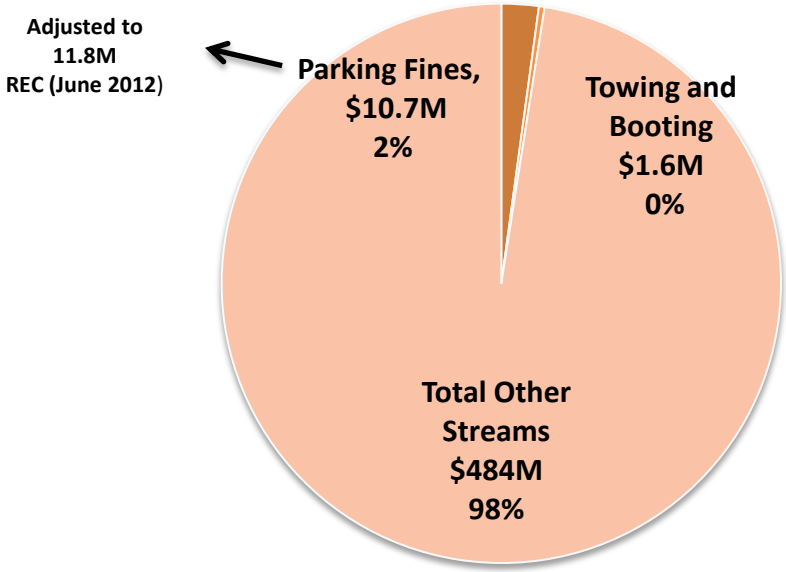
Expenditures

- Payroll and Overtime Analysis
- Health Care Cost Analysis
- Workers Comp Cost Analysis
- Utilities Expense and Usage (Entergy)
- Fuel Expense and Usage (Entergy)

Revenue Analysis

Parking Enforcement Revenues

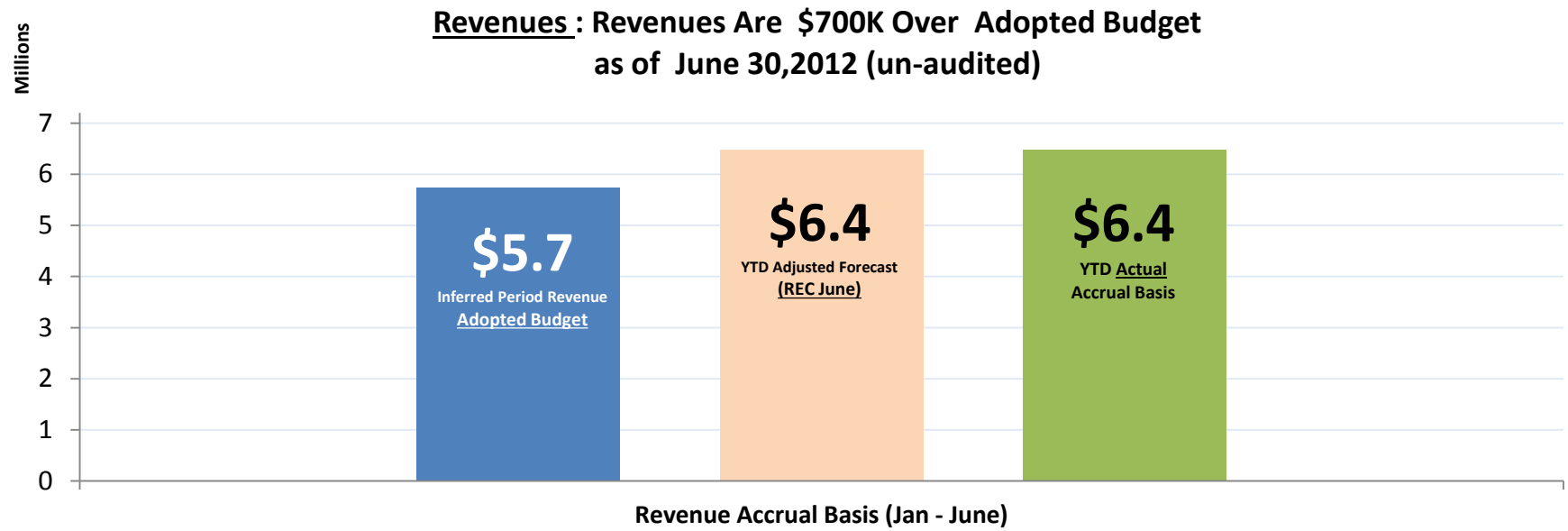
2% Adopted Budget GF Revenues for 2012

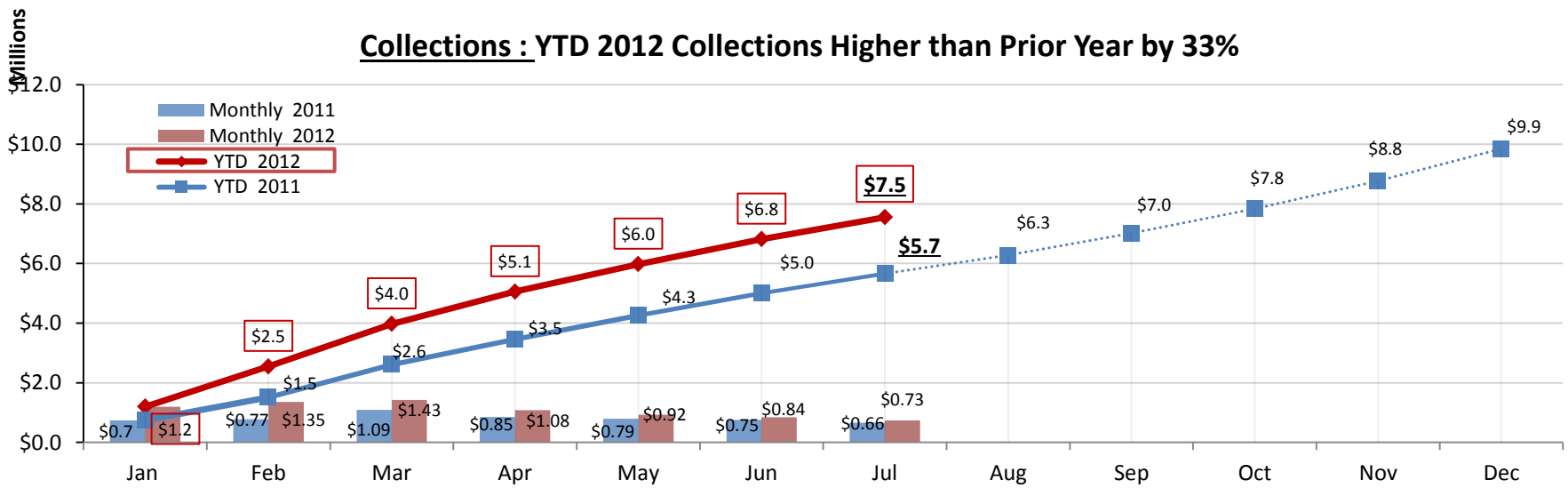


Enforcement Strategy	Target 2012	YTD Actual
Parking Tickets	328,694	184,501
Boots	3,195	4,593
Tows	10,190	7,456

Source: Adopted Budget 2012

Parking Enforcement Revenues



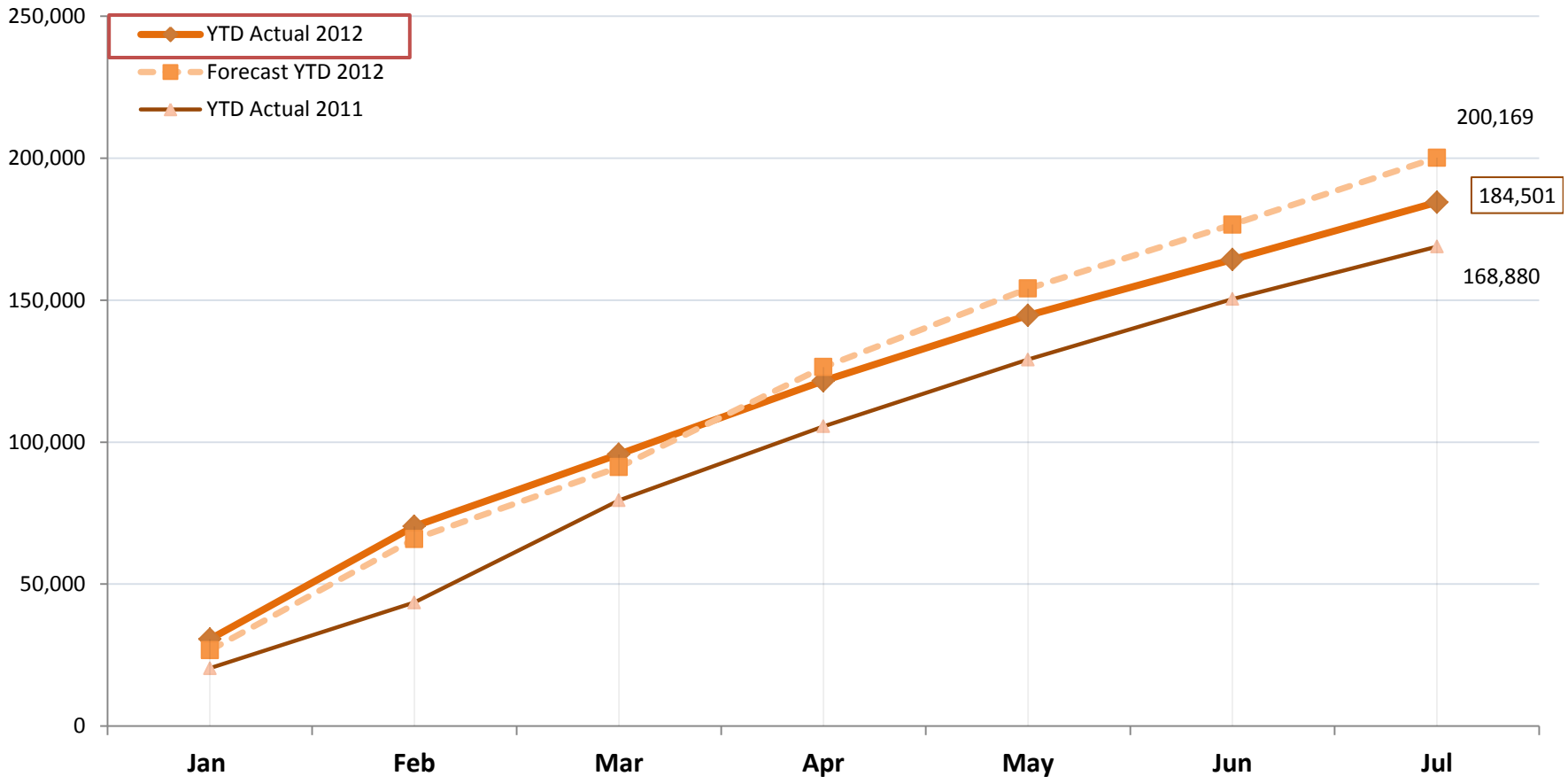


Source: DPW Parking Division and ACS 8.14.2012 and Finance 8.14.2012

BottomLineStat

Parking Enforcement

YTD 2012 Tickets Issued Are Lower than Projected by 8%

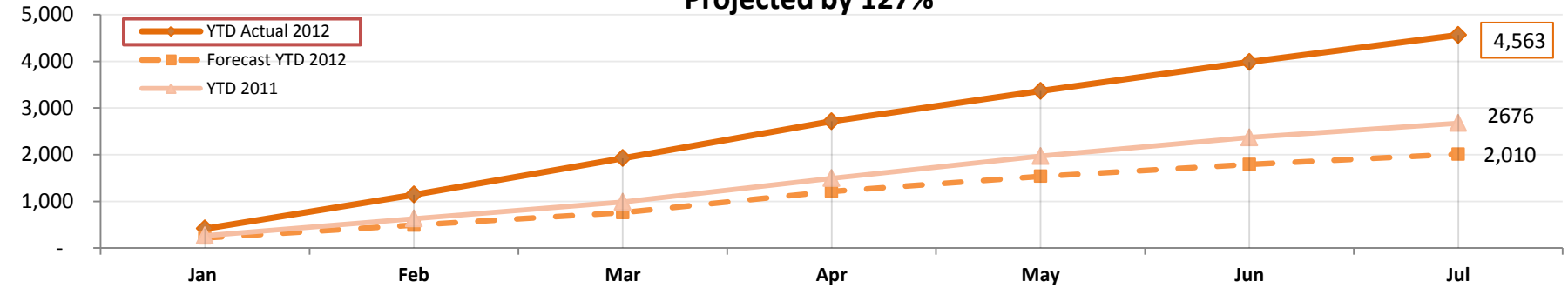


Source: DPW Parking Division and ACS 8.15.2012

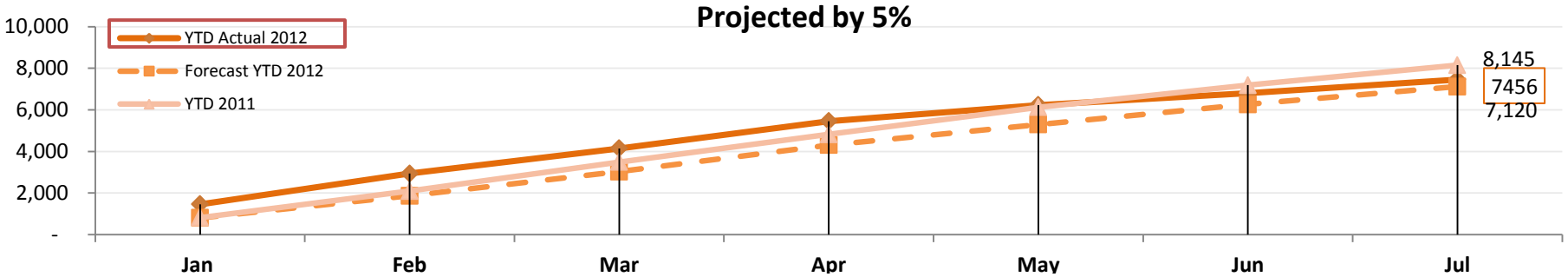
BottomLineStat

Parking Enforcement Revenues

YTD 2012 Boots Issued Are Higher than Projected by 127%

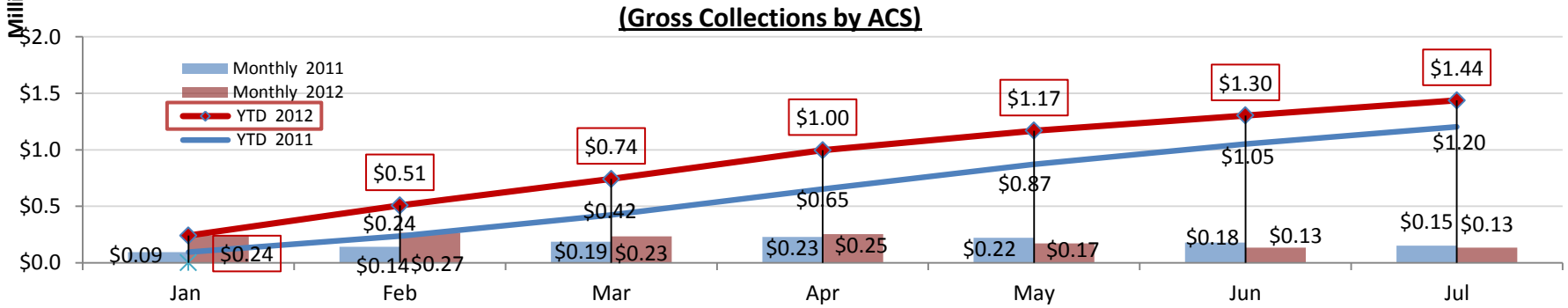


YTD 2012 Tows Issued Are Higher than Projected by 5%



YTD 2012 Tows and Boots Collections Are Higher than Prior Year by 19%

(Gross Collections by ACS)

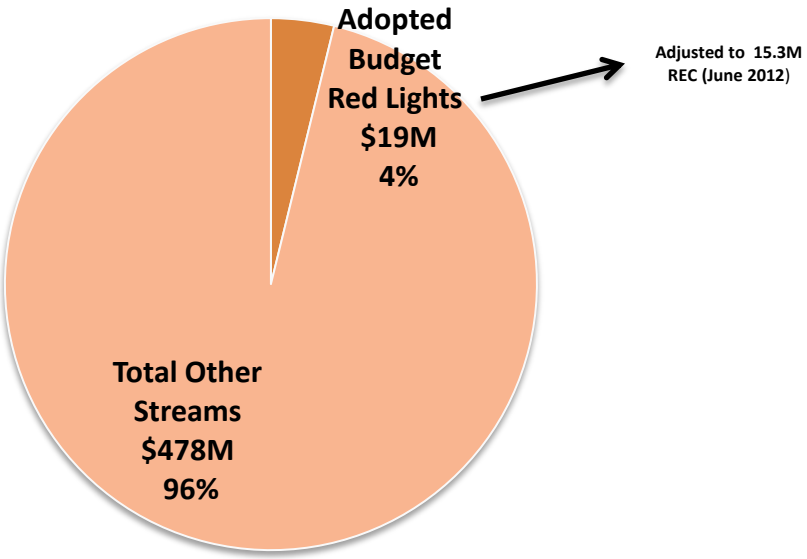


Source: DPW Parking Division 8.14.2012

BottomLineStat

Photo Safety Management

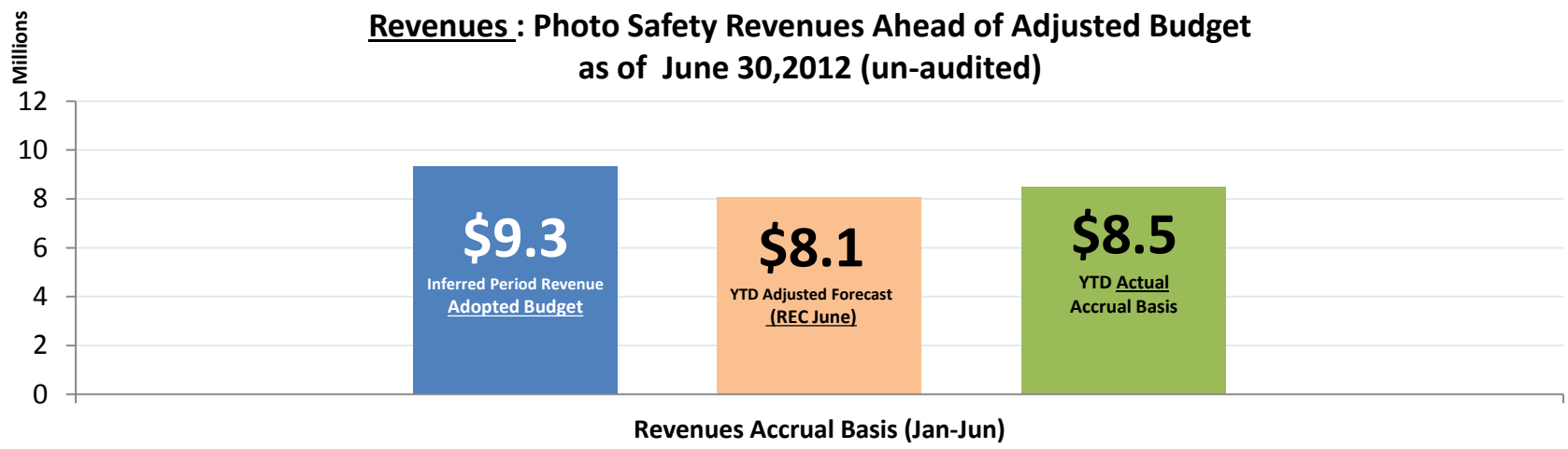
4% Adopted Budget GF Revenues for 2012

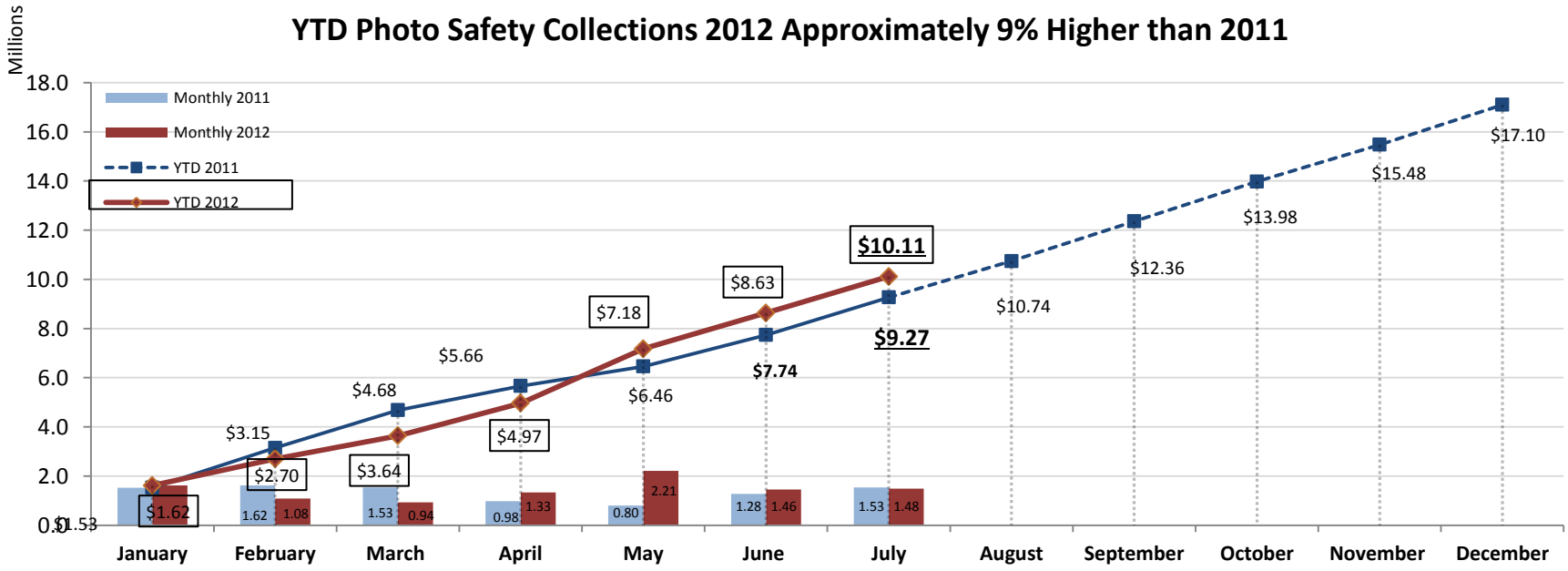


Management Controls	Target 2012	YTD Actual
Reduce Inoperable Flashers in School Zones	Less Than 21,000	15,673
Reach "0" Tickets that Exceed Enforceable Date	0	1

Source: Adopted Budget 2012

Photo Safety

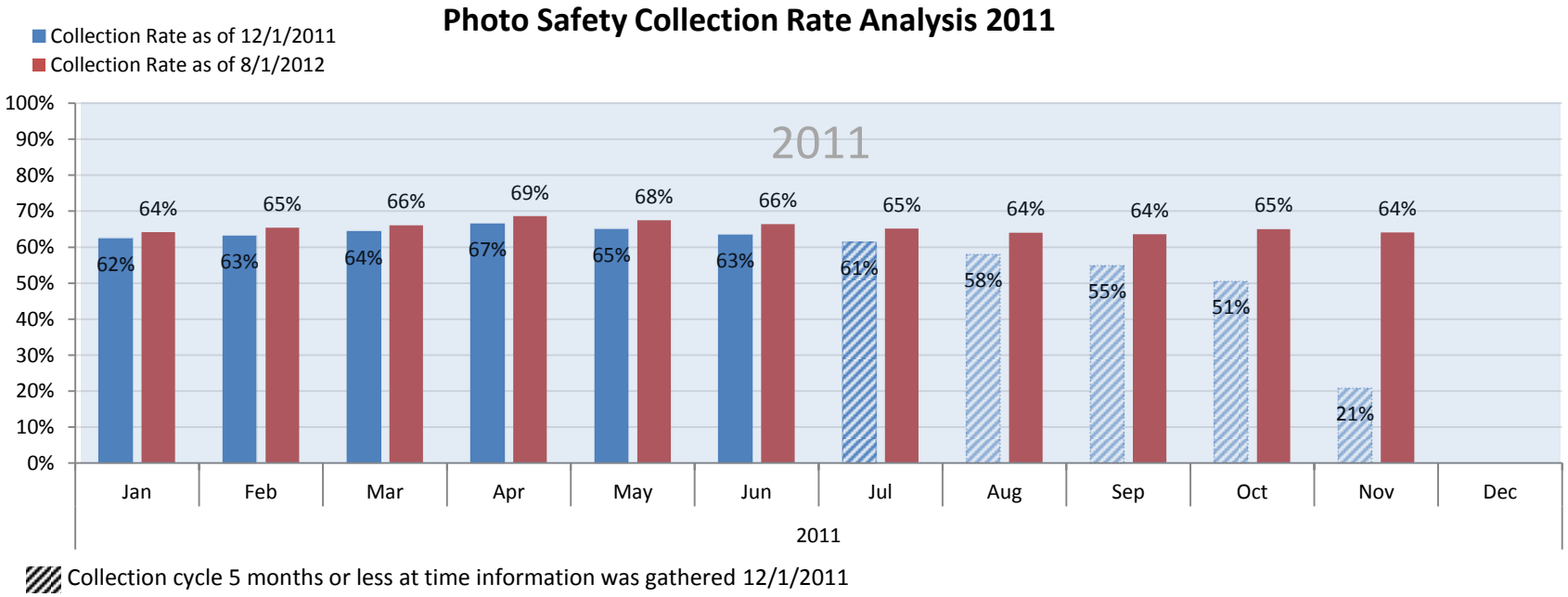




Source: DPW Photo Safety Division 8.16.2012

BottomLineStat

Photo Safety: Collection Rate



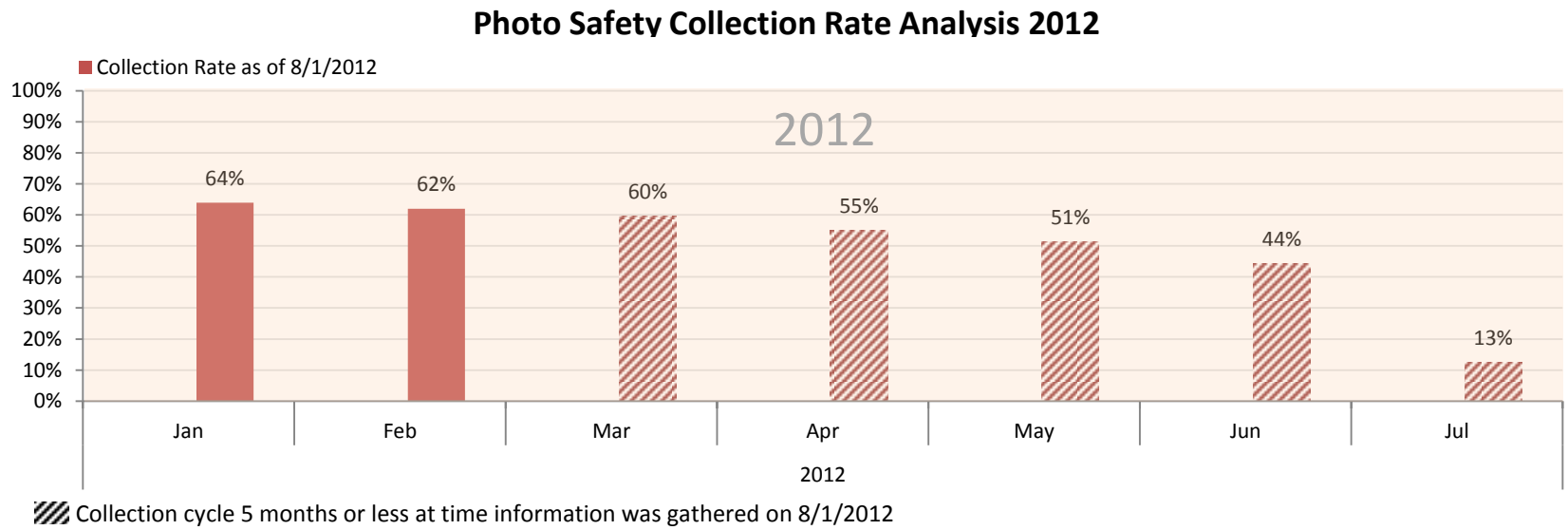
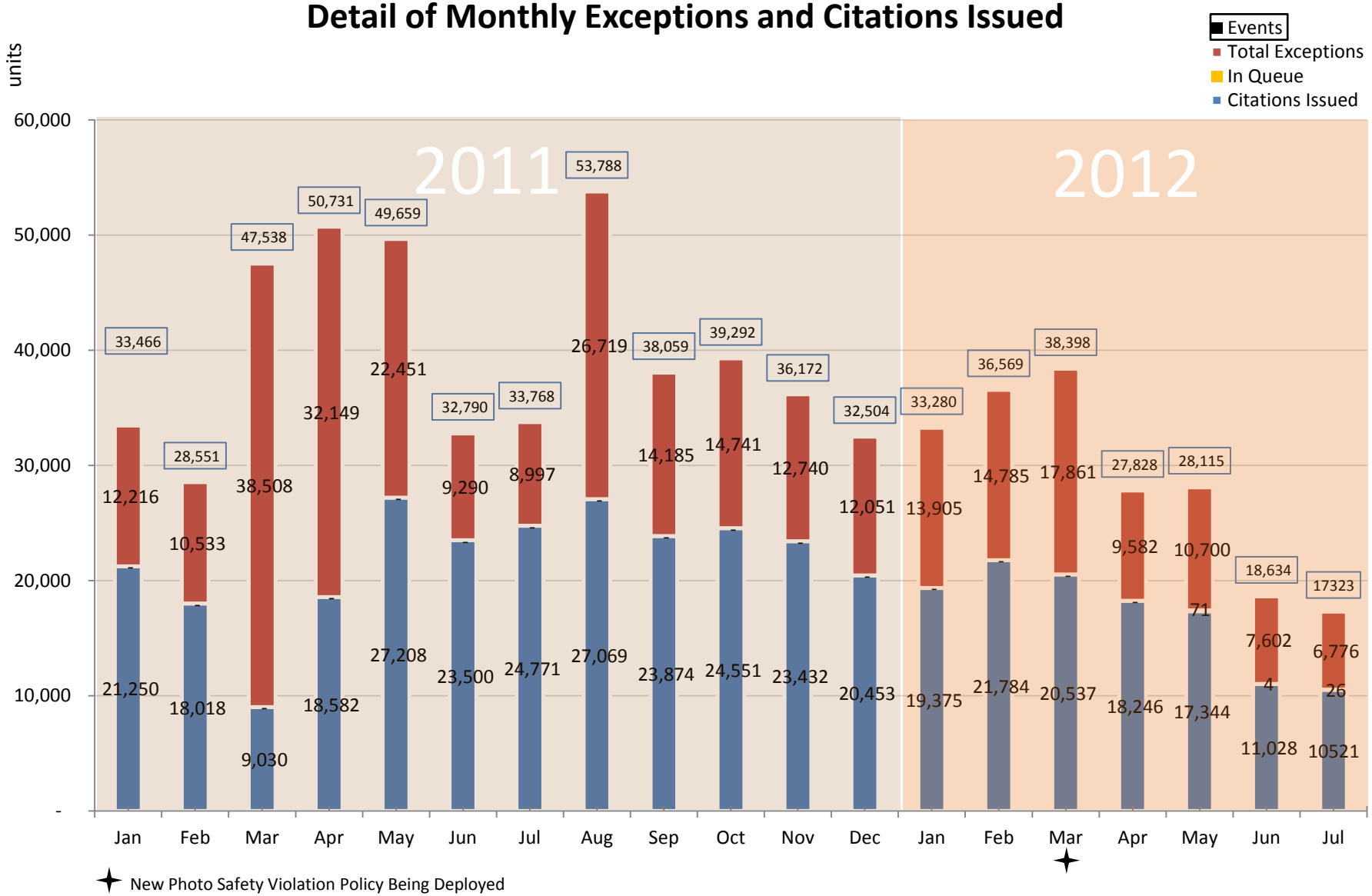


Photo Safety Citations

Detail of Monthly Exceptions and Citations Issued

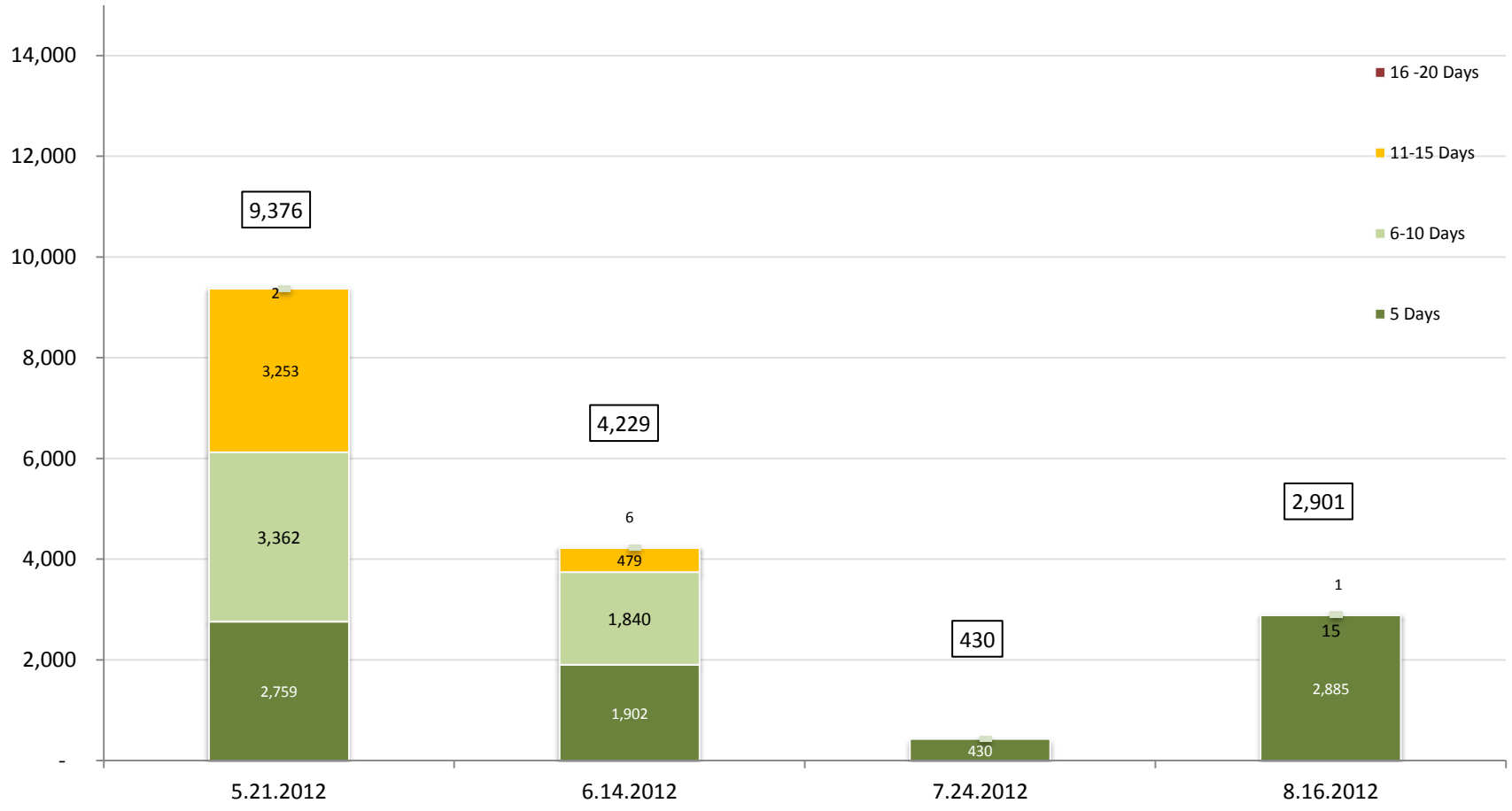


Source: DPW Photo Safety Division 8.1.2012

BottomLineStat

Photo Safety Citations

Small Number of Citations in Queue Older than 5 Days

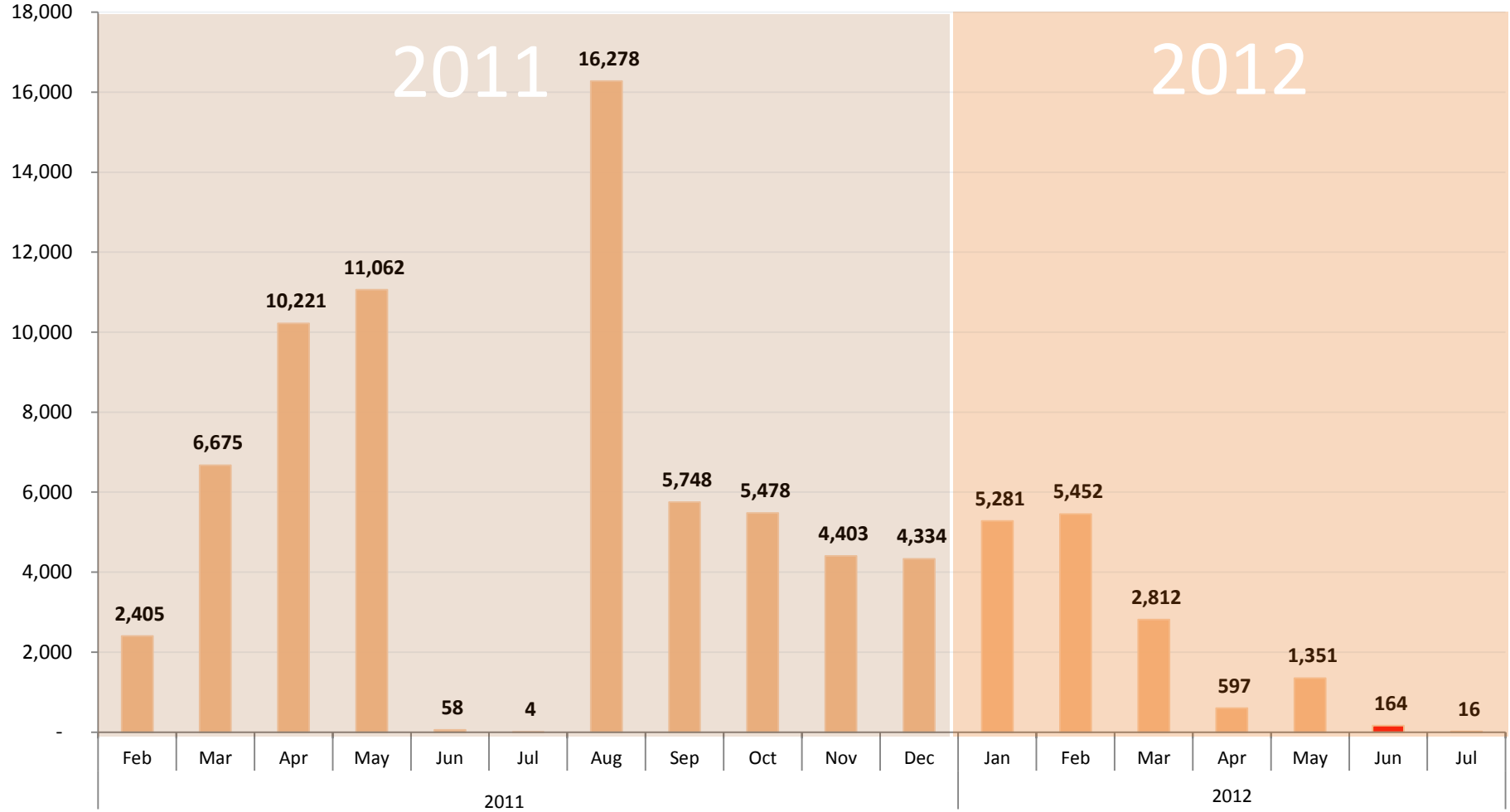


Source: DPW Photo Safety Division 8.1.2012

BottomLineStat

Photo Safety Citations

Monthly Exceptions Issued for Flashers Inoperable During School Zone Enforceable Time Decreased (School Zone Cameras Timers Were Turned Off During the Summer Season)

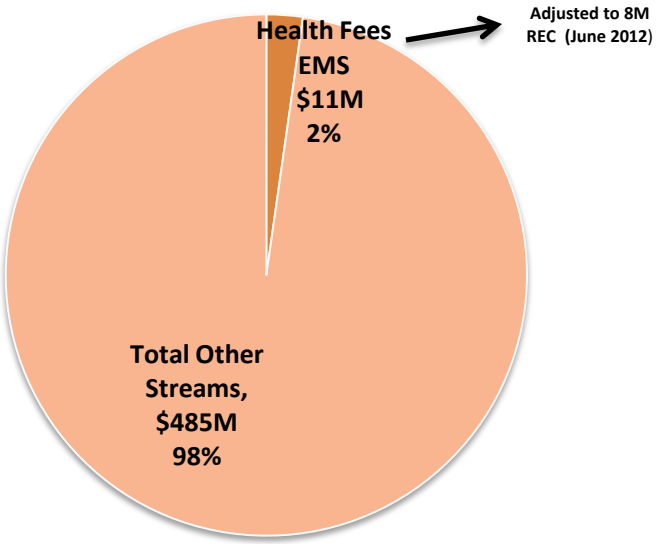


Source: ATS and DPW Photo Safety Division 8.16.2012

BottomLineStat

EMS Revenues

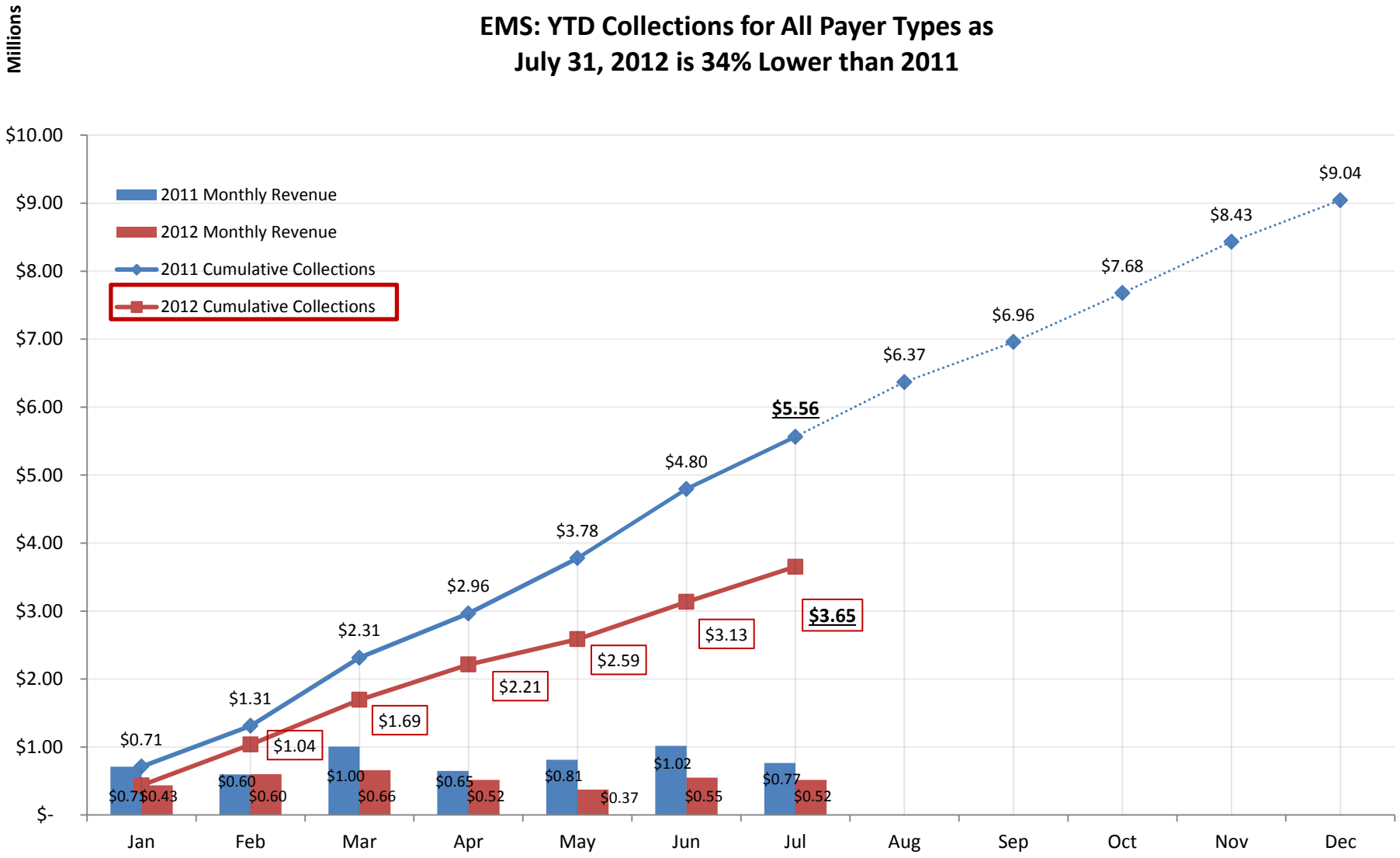
2% Adopted Budget GF Revenues for 2012



Collection Efforts	Target 2012	YTD Actual
Percentage of Selfpay Accounts in Payment Plan	Target Needed	N/A
Collection Efforts	Target Needed	

Source: Adopted Budget 2012

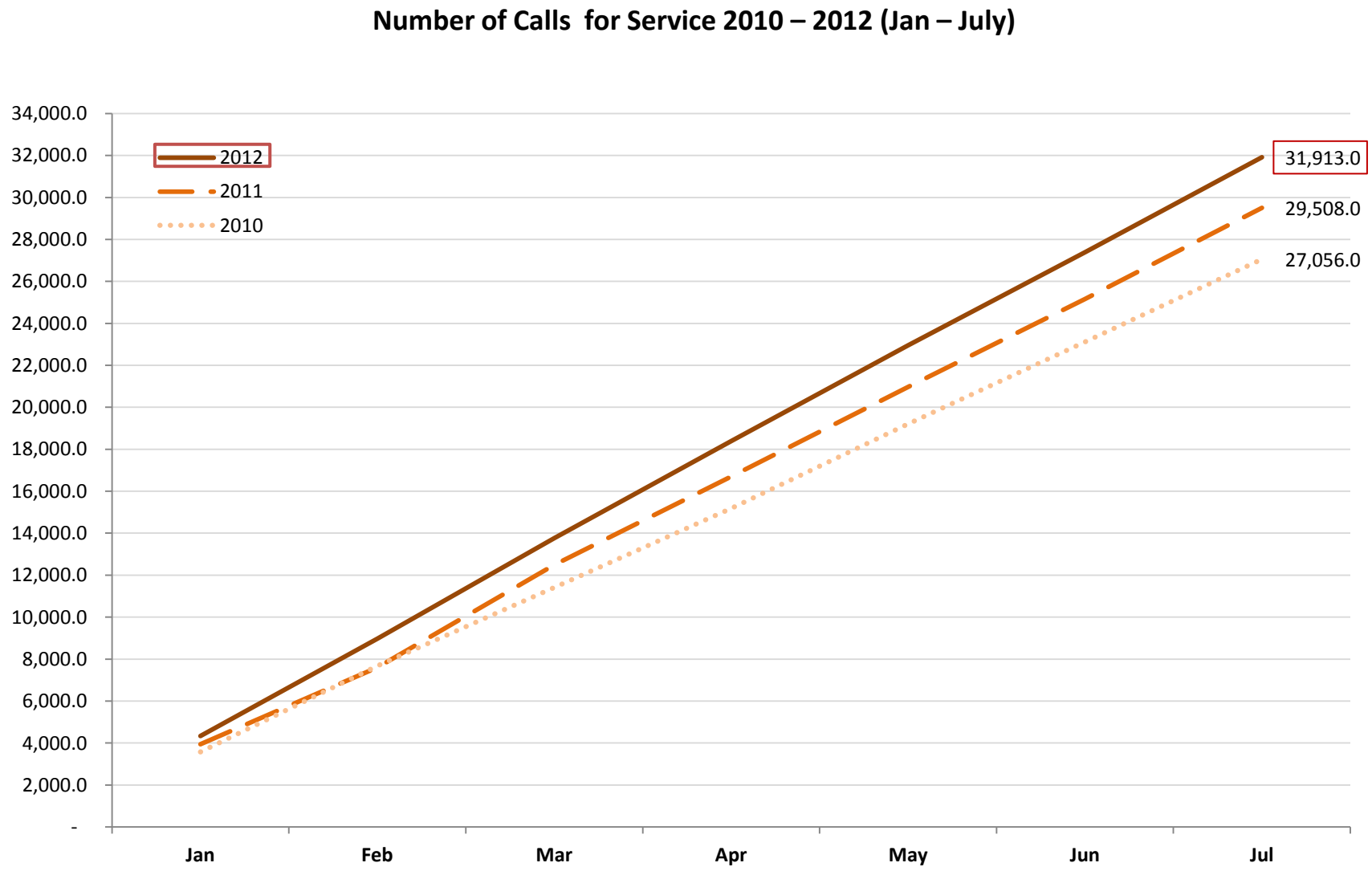
EMS Collections



Source: EMS and ACS 8.15.2012

BottomLineStat

EMS Operations

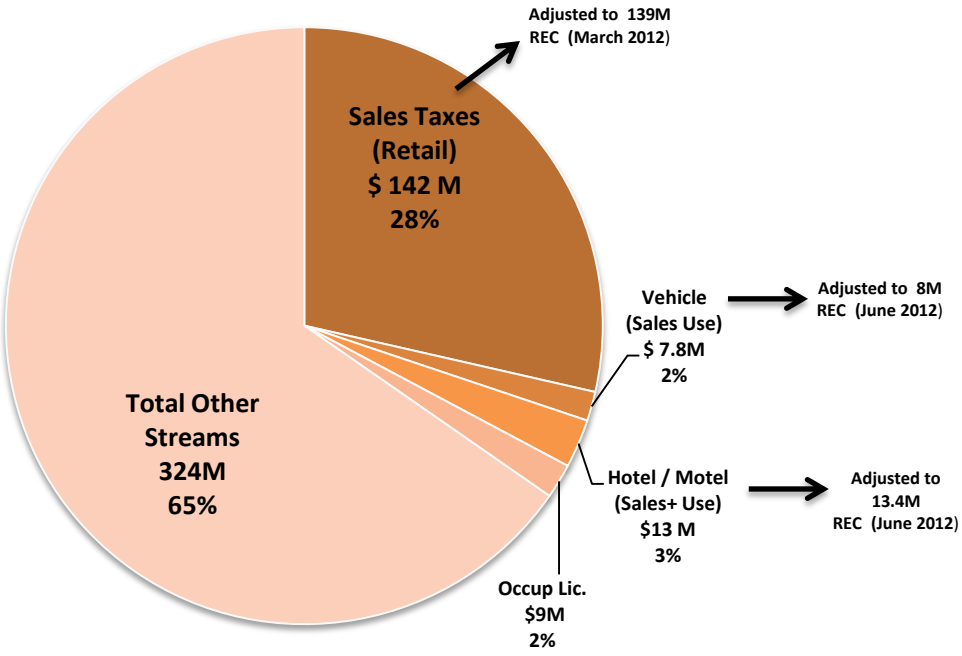


Source: EMS 8.14.2012

Sales Taxes and Occupational Licenses Revenues

Sales Taxes : 33% of Adopted Budget GF Revenues for 2012

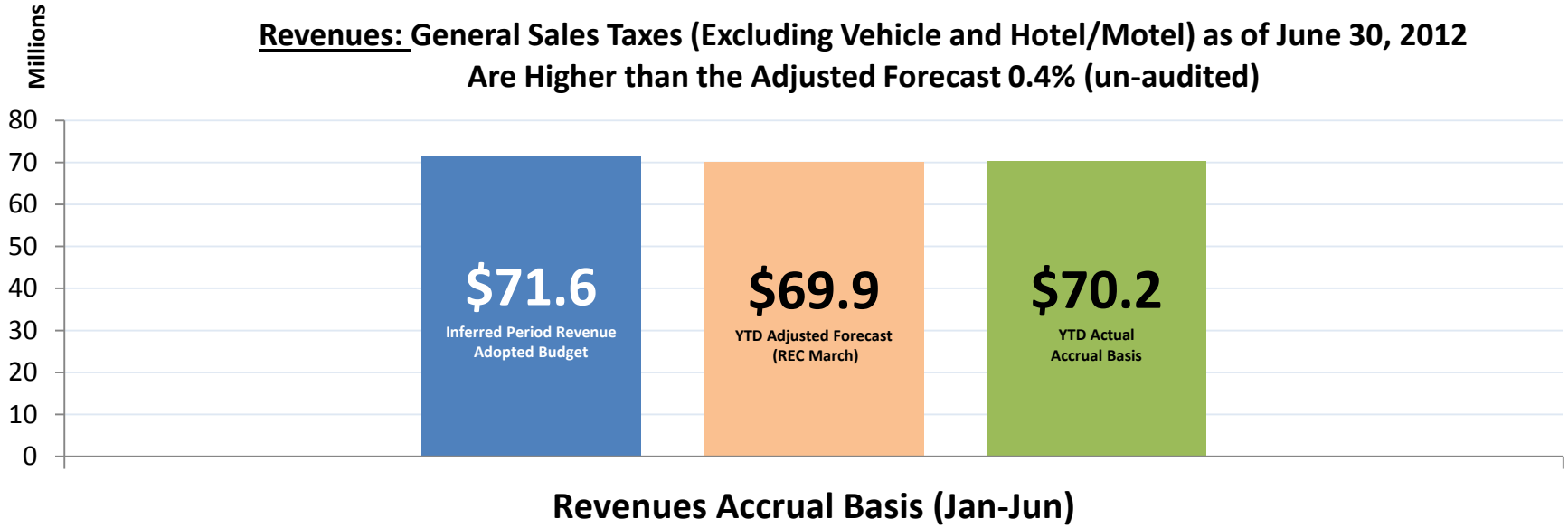
Occupational License : 2% Adopted Budget GF Revenues for 2012

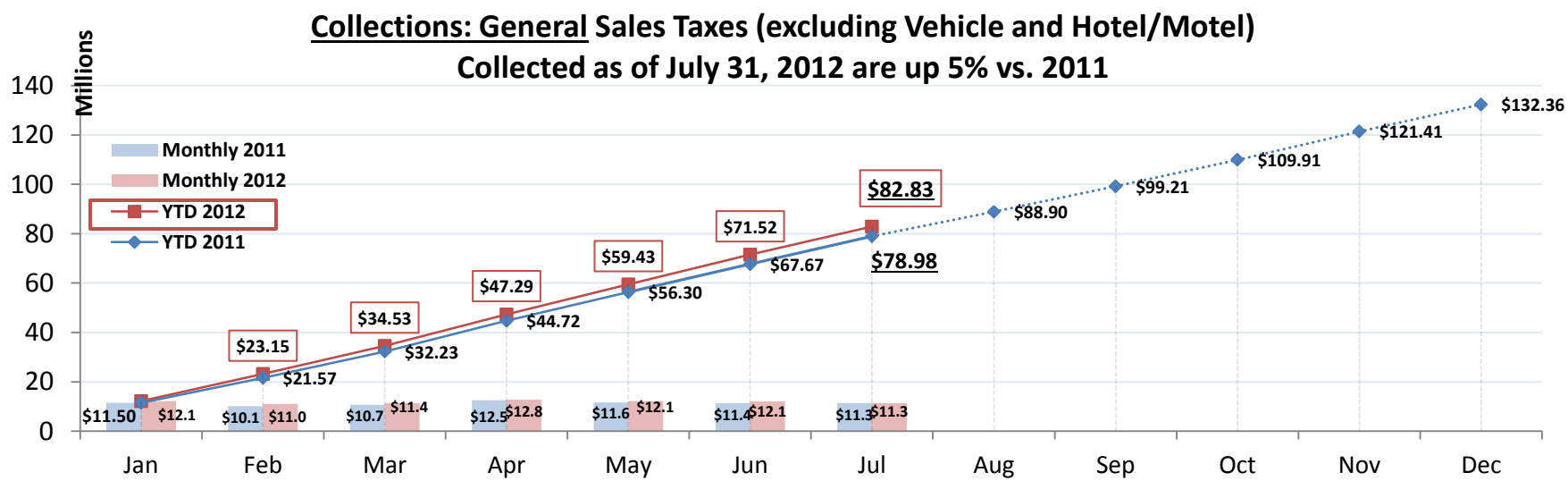


Collection Efforts	Target 2012	YTD Actual
Sales Tax Audits	105	89
Delinquency Mailings	18,000	On Hold
Field Visits / Contacts	15,400	10,095

Source: Adopted Budget 2012

Sales Tax (Retail Only)

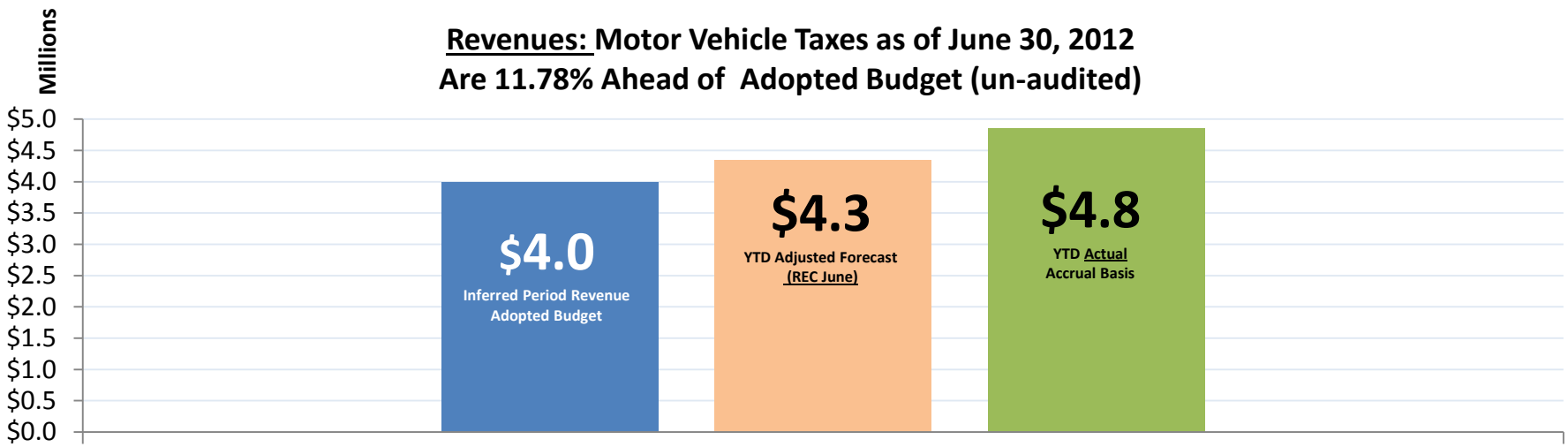




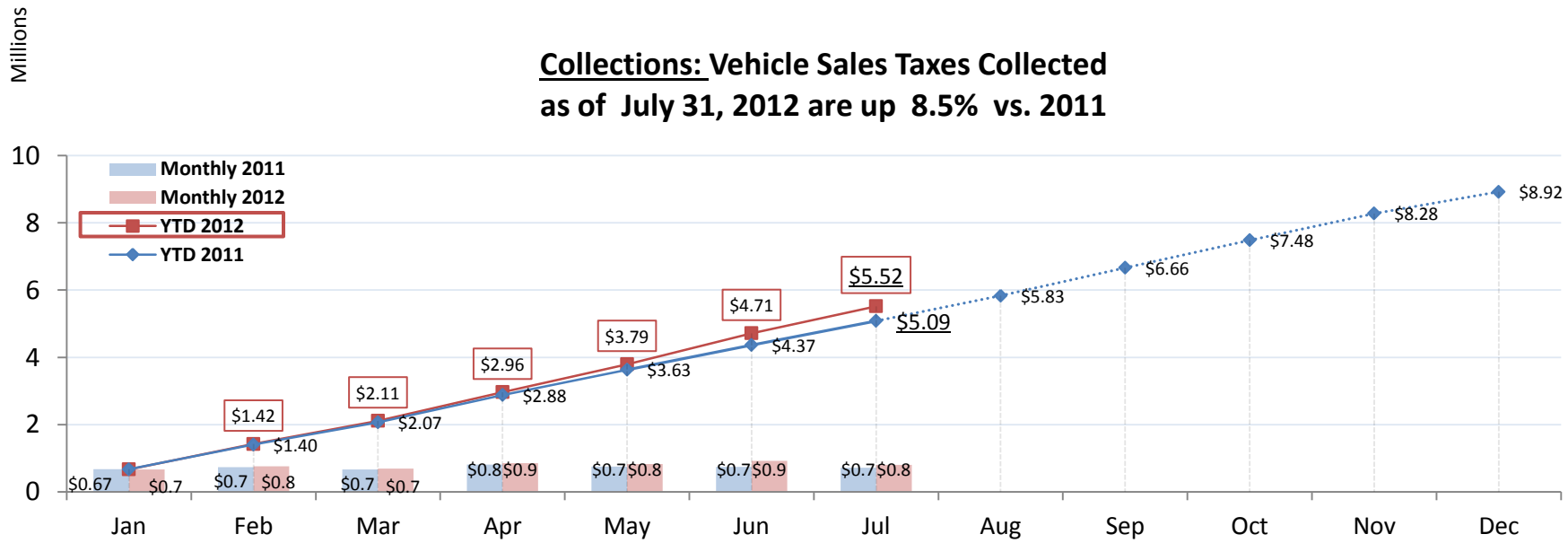
Source: Bureau of Revenue and Finance 8.14.2012 -8.16.2012

BottomLineStat

Vehicle Sales Taxes



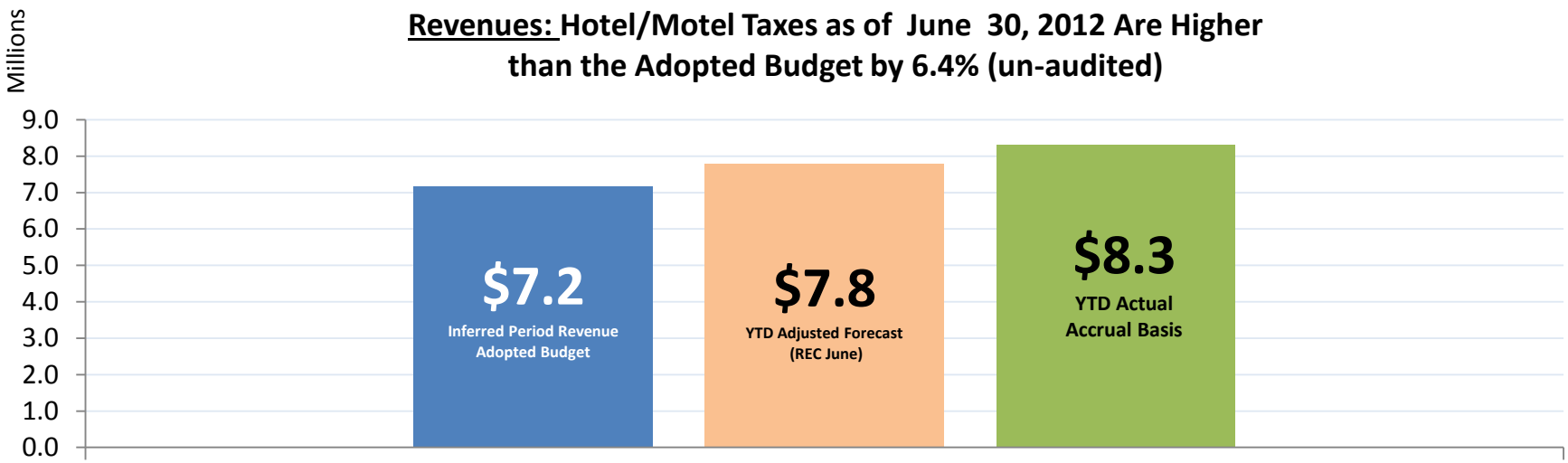
Revenues Accrual Basis (Jan-Jun)



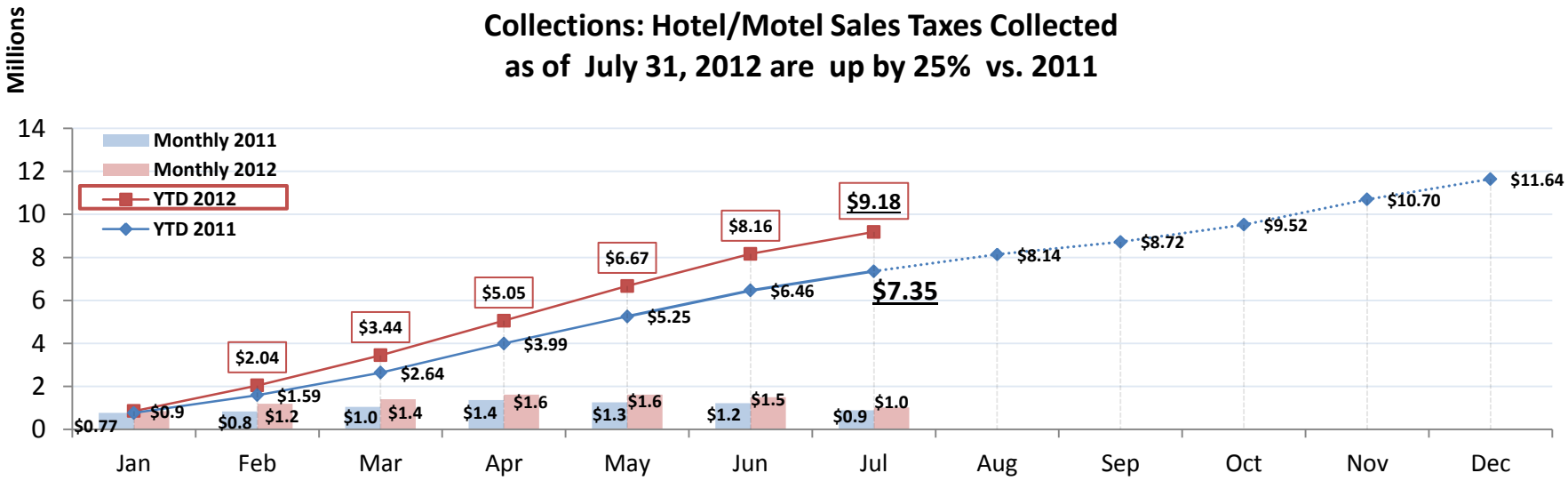
Source: Bureau of Revenue and Finance 8.14.2012 -8.16.2012

BottomLineStat

Hotel / Motel Sales Taxes



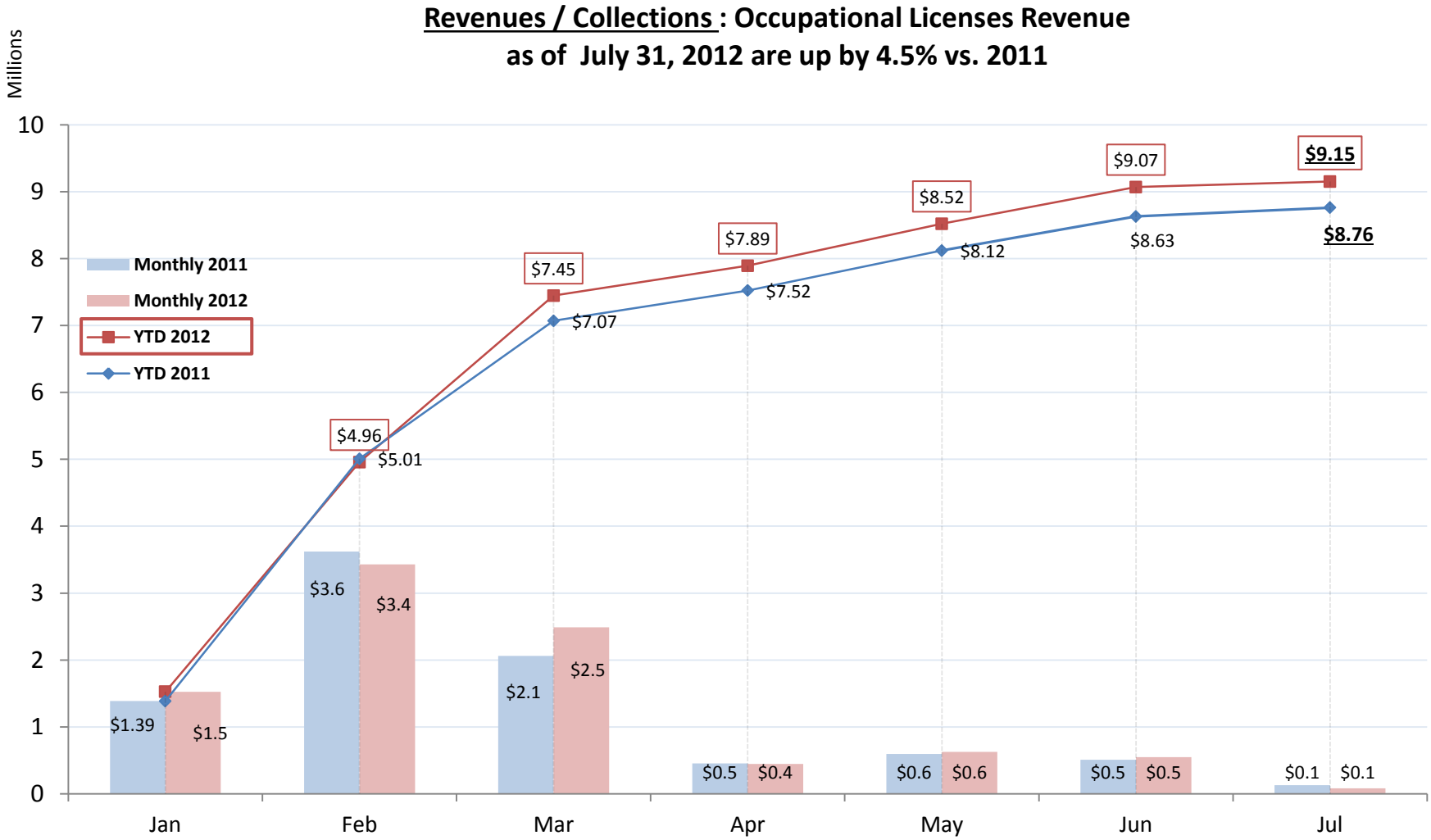
Revenues Accrual Basis (Jan-Jun)



Source: Bureau of Revenue and Finance 8.14.2012 -8.16.2012

BottomLineStat

Occupational Licenses



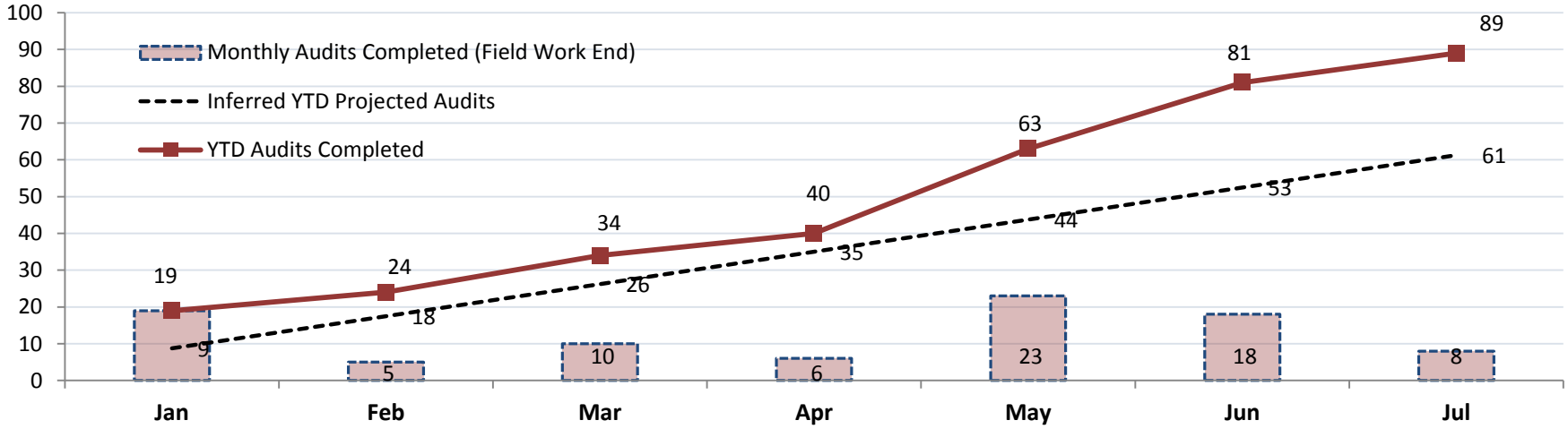
Source: Bureau of Revenue and Finance 8.14.2012 -8.16.2012

BottomLineStat

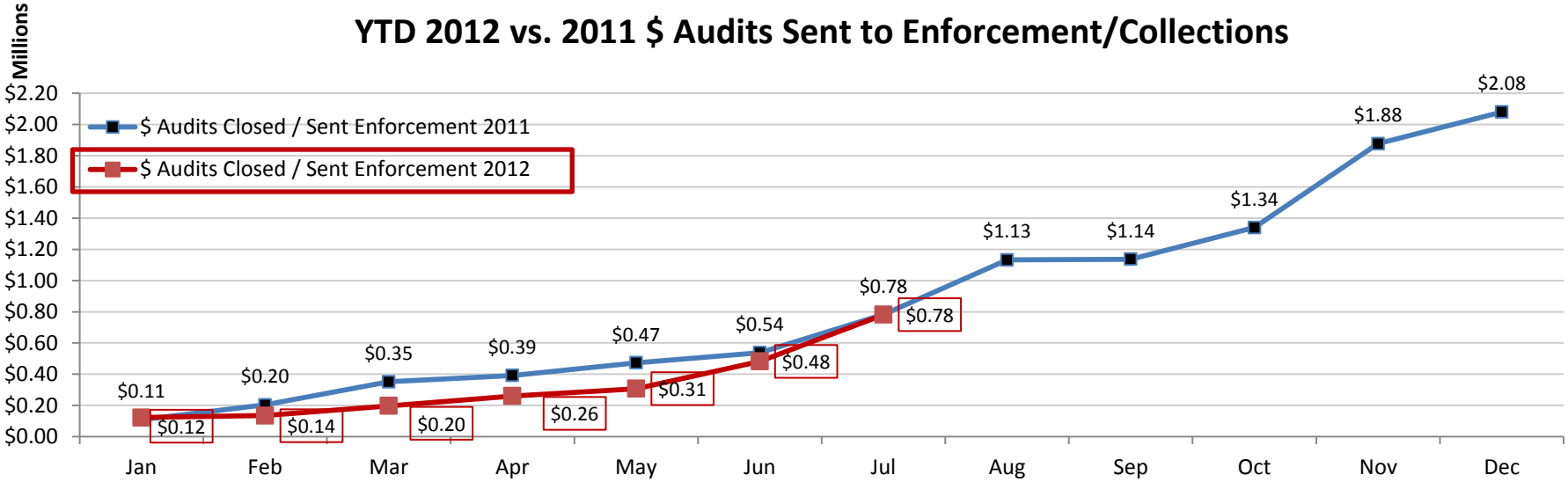
Bureau of Revenue Enforcement (Continued)

89 Audits Completed as of July 31, 2012 (Yearly Target 105)

YTD Audits Completed on Track to Meet Yearly Target of 105

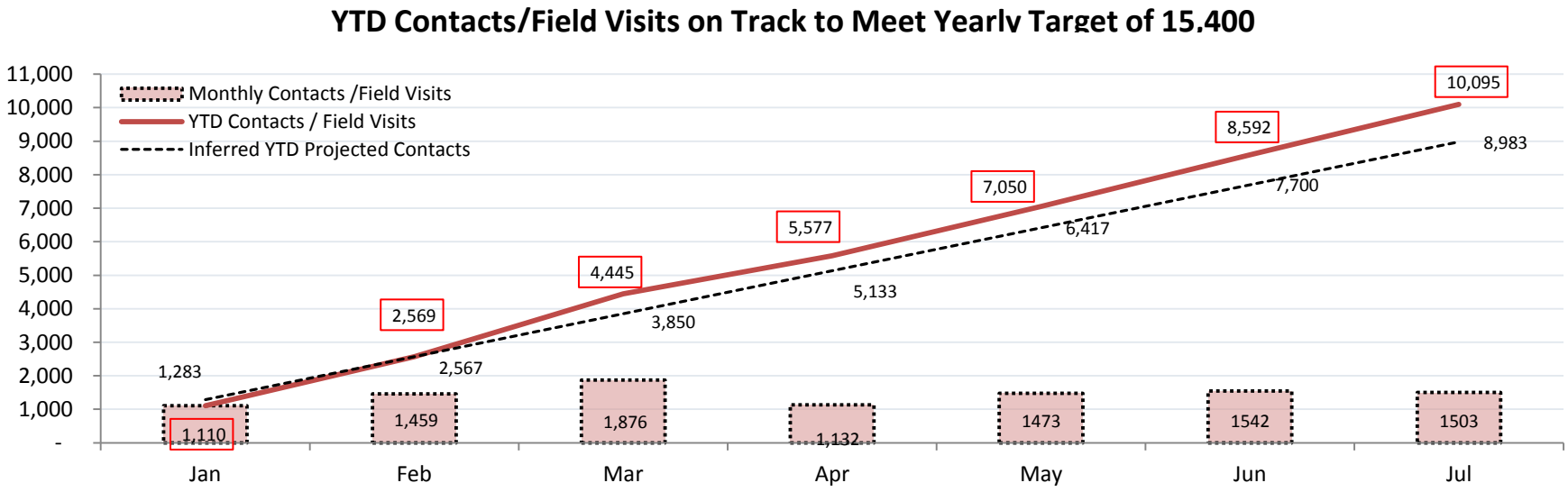


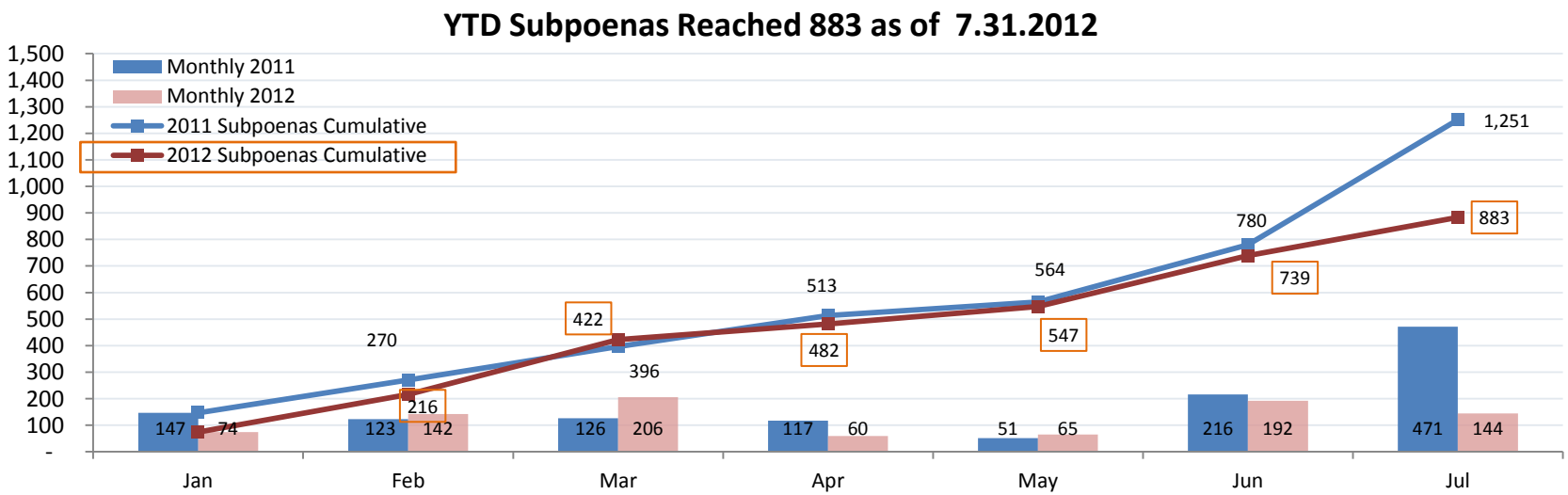
YTD 2012 vs. 2011 $ Audits Sent to Enforcement/Collections



Source: Bureau of Revenue 8.15.2012

Bureau of Revenue Enforcement (Continued)



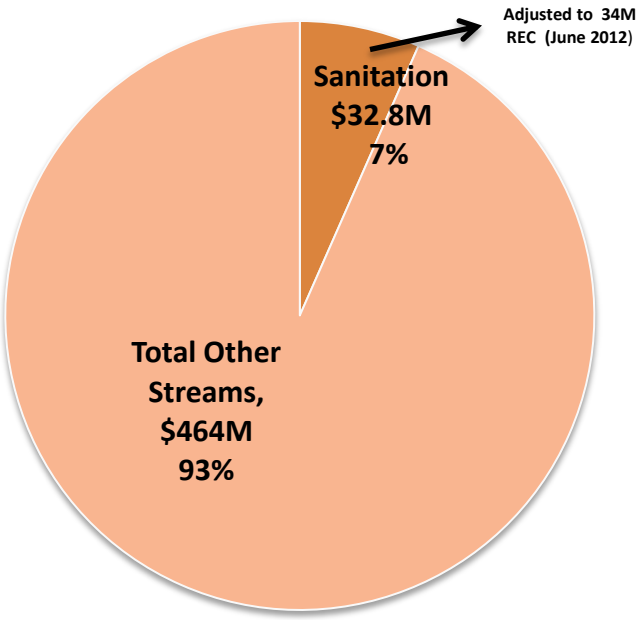


Source: Bureau of Revenue 8.15.2012

BottomLineStat

Sanitation Revenues

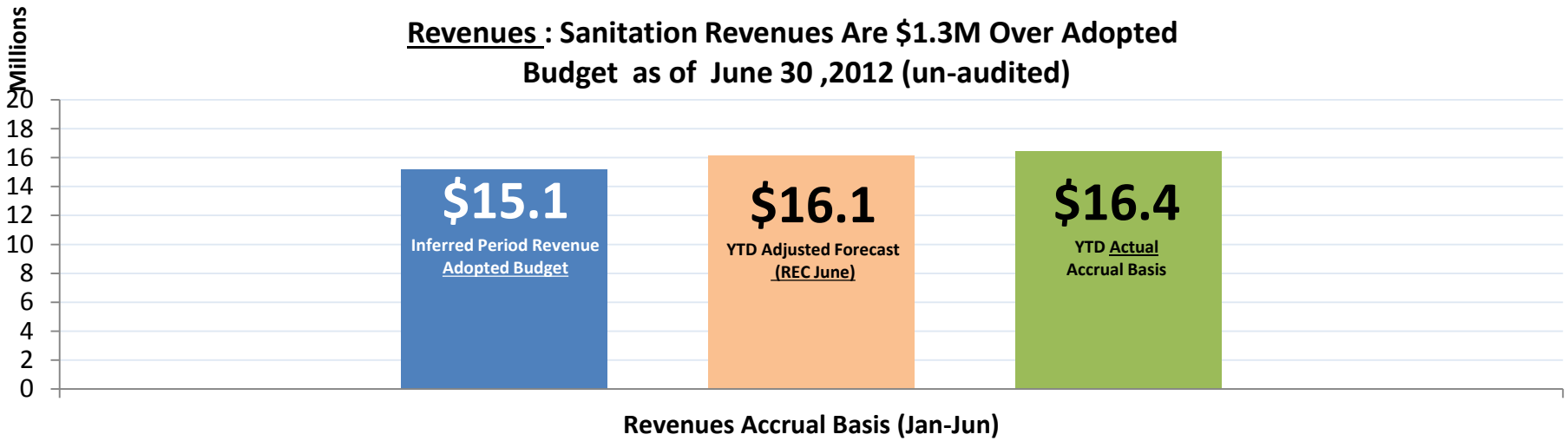
7% Adopted Budget GF Revenues for 2012

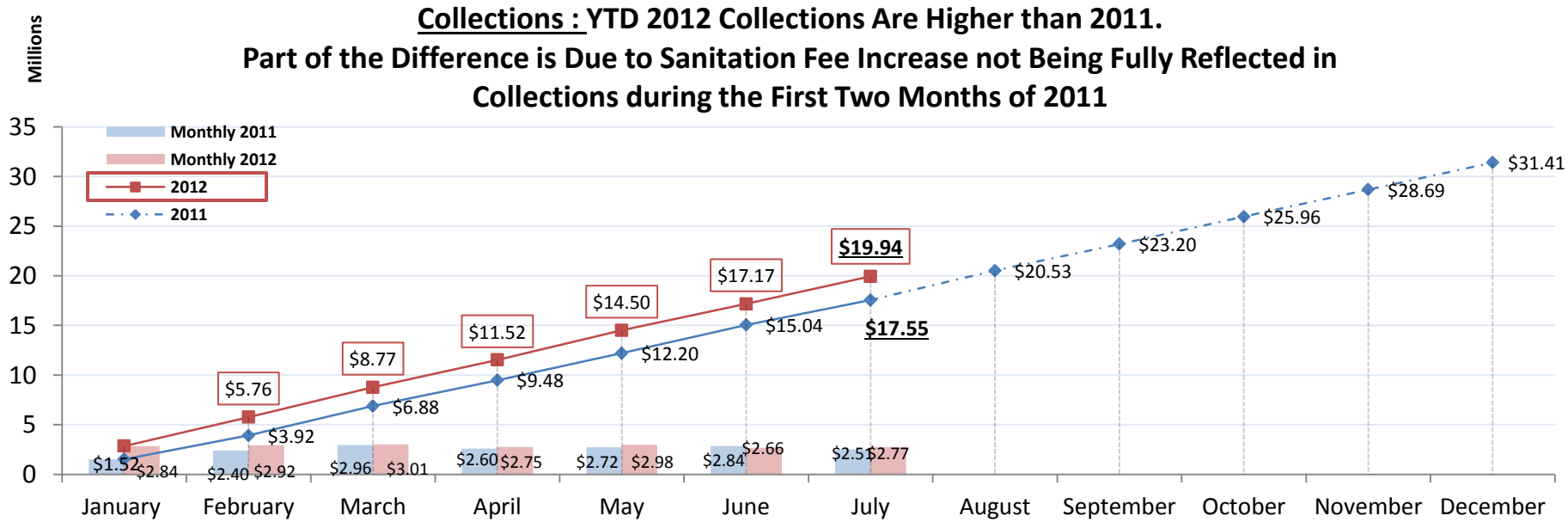


Collection Efforts	Target 2012	YTD Actual
Collection Agency	Over 50%	47%

Source: Adopted Budget 2012

Sanitation Revenues

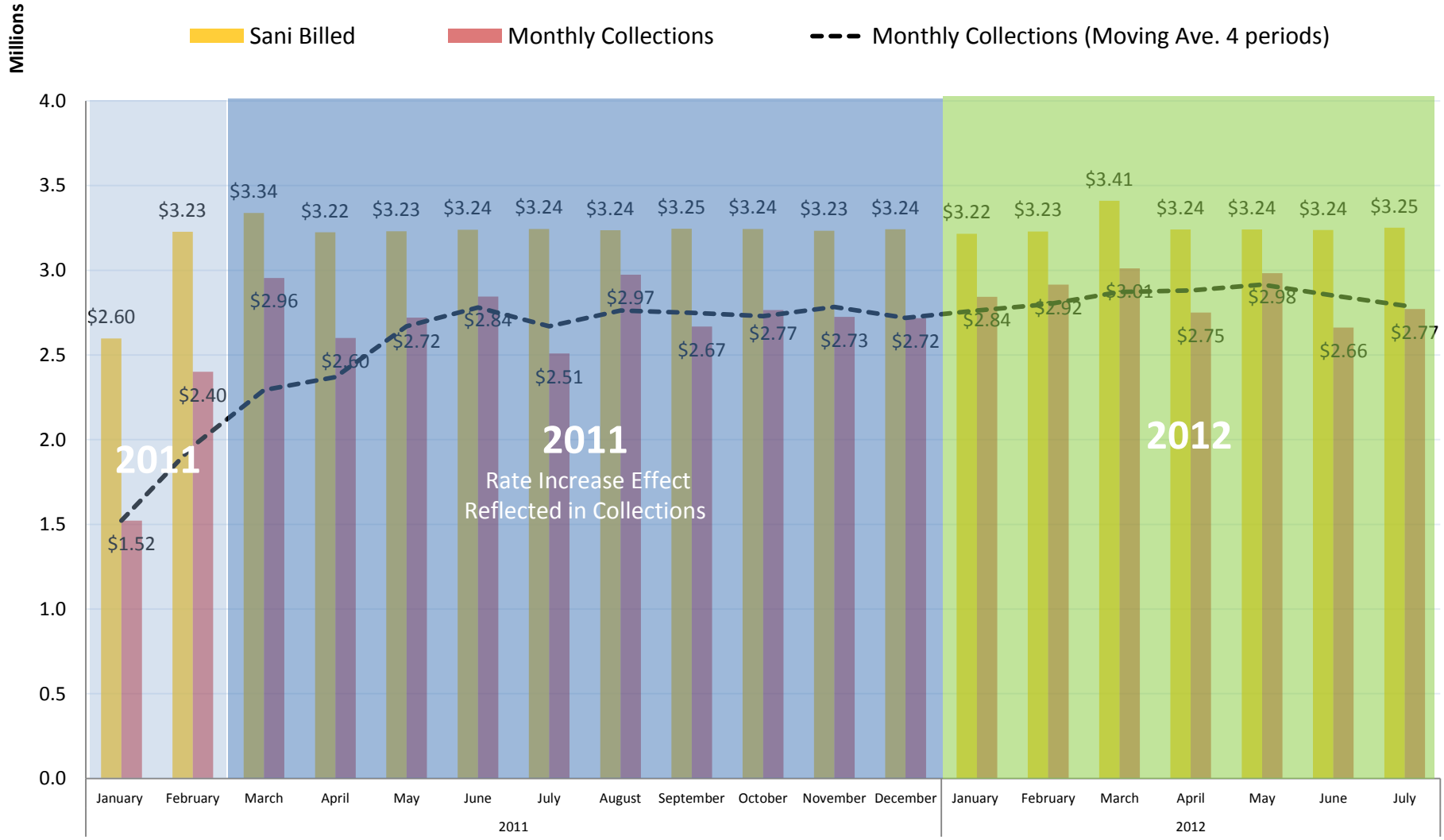




Source: S&W Board 8.14.2012

BottomLineStat

Sanitation Collections



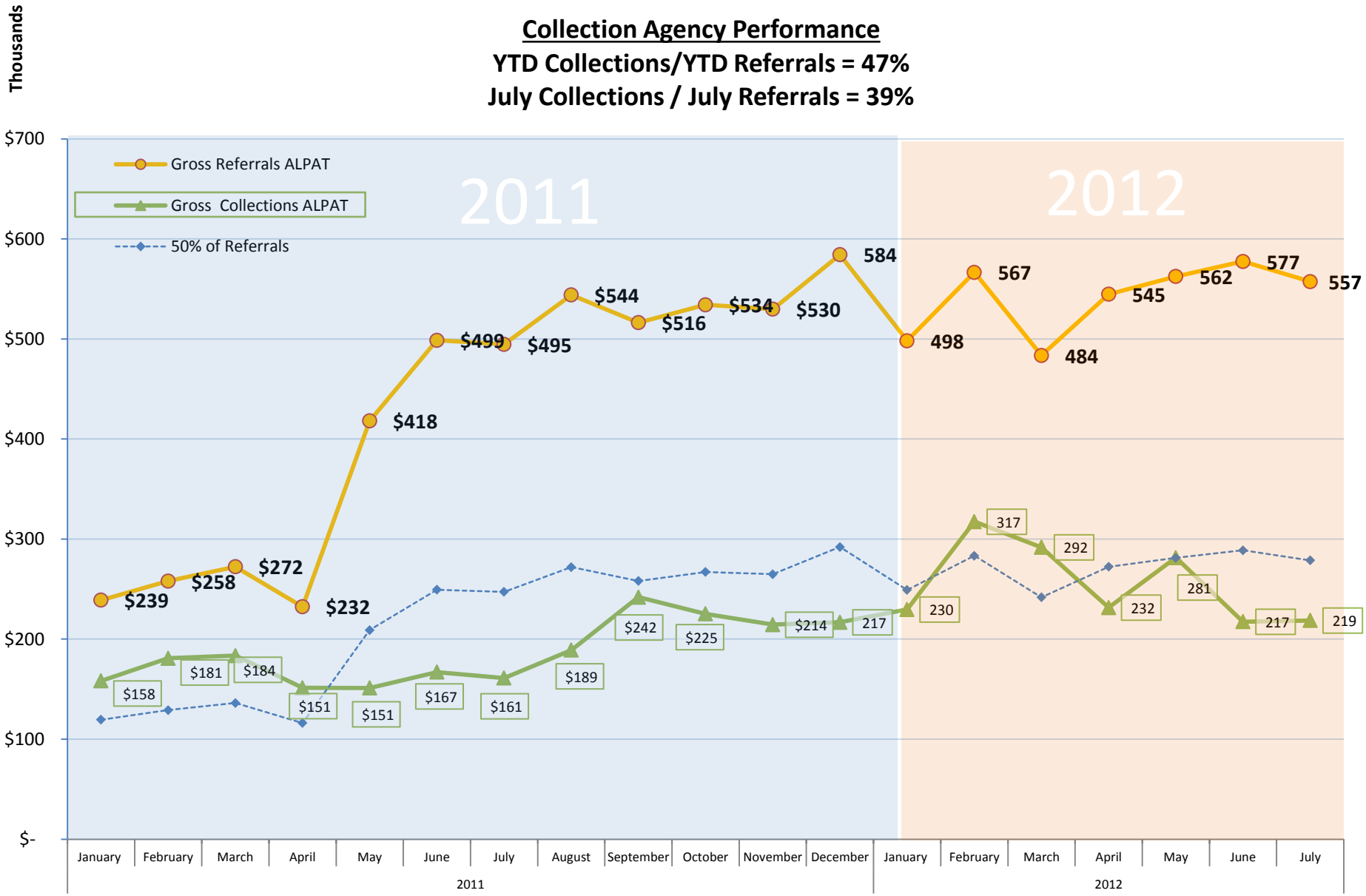
Source: S&W Board 8.1.2012

Sanitation Delinquency Collections

Collection Agency Performance

YTD Collections/YTD Referrals = 47%

July Collections / July Referrals = 39%



Source: ALPAT 8.1.2012

BottomLineStat

Expenditure Analysis

Payroll Expenditure Projections vs. Yearly Budget 2012

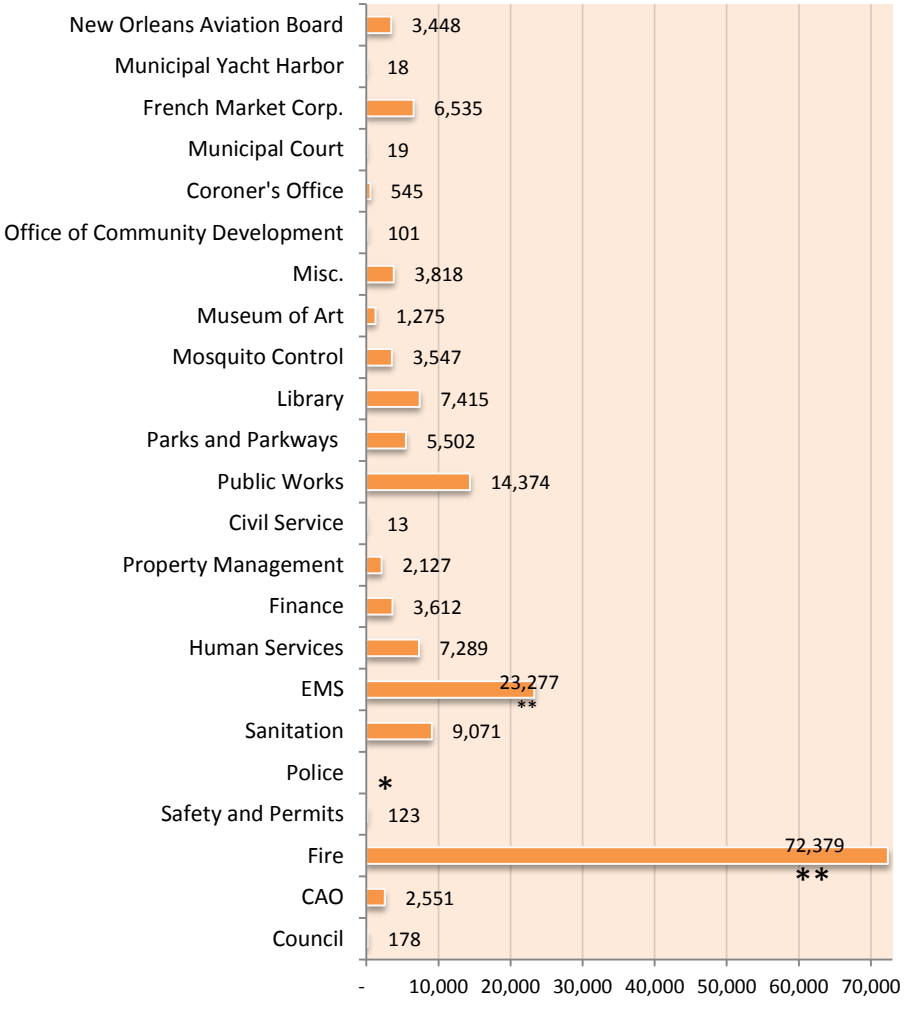
A	B	C	D	E	F	G
Departments	**Yearly Projection for 2012 (as of 7.31.2012)**	**2012 Payroll Budget**	**Surplus / Deficit**	**Deficit is Overtime Related**	**YTD Overtime % Salaries**	**YTD Overtime Usage / Budgeted Overtime**
Police	$120,380,025	115,688,364	$ (4,691,661)		*	*
Fire	$83,045,805	81,654,628	$ (1,391,177)		7%	43%
EMS	$9,621,621	8,670,446	$ (951,175)	X	26%	72%
Parks and Parkways	$5,679,397	5,196,398	$ (482,999)		3%	28%
Clerk of Criminal District Court	$4,073,951	3,659,977	$ (413,974)			$ 874
Mosquito Control	$2,181,806	2,018,827	$ (162,979)		13%	57%
Judicial Retirement	$285,425	162,477	$ (122,948)			
Vieux Carre	$375,518	332,985	$ (42,533)			
Municipal Court	$412,432	394,939	$ (17,493)			
Traffic Court	$362,075	354,356	$ (7,719)			
Civil Service	$1,486,284	1,483,487	$ (2,797)			$ 80
Property Management	$4,145,132	4,142,344	$ (2,788)		5%	45%
Mis Other	2,243,000	2,243,000	$ -			
Coroner's Office	$1,063,709	1,069,099	$ 5,390		6%	51%
Historic District	$565,644	610,073	$ 44,429			
Juvenile Court	$2,584,071	2,633,814	$ 49,743			
Sanitation	$1,731,654	1,781,588	$ 49,934		58%	109%
Public Works	$6,502,054	6,557,019	$ 54,965		16%	$ 348,326
Inspector General	$3,078,633	3,168,518	$ 89,885			
Council	$5,253,147	5,389,979	$ 136,832		0.2%	24%
Misc Mayor (OPA, SIT, EX)	1801374	1,962,242	$ 160,868			
City Planning Commission	$1,511,019	1,705,897	$ 194,878			
Law	$4,933,334	5,173,465	$ 240,131			
Safety and Permits	$4,476,305	4,767,986	$ 291,681		0.3%	$ 5,773
Human Services	$2,227,919	2,555,183	$ 327,264		24%	523%
Health	$1,163,993	1,509,939	$ 345,946			
Mayor's Office	$5,736,919	6,091,549	$ 354,630			
Finance	$8,149,492	8,571,554	$ 422,062		3%	$ 92,638
CAO	$7,389,409	7,844,910	$ 455,501		2%	54%
NORDC	$5,320,487	6,126,888	$ 806,401			
Grand Total	**$297,781,634**	**$293,521,931**	**$ (4,259,703)**			

* Information under review

Note: $ Value presented in column **G** for those departments with not budgeted overtime for the year, which incurred overtime costs as of 8.10.2012

Overtime Analysis

YTD Total Overtime Hours (7.14.2012)



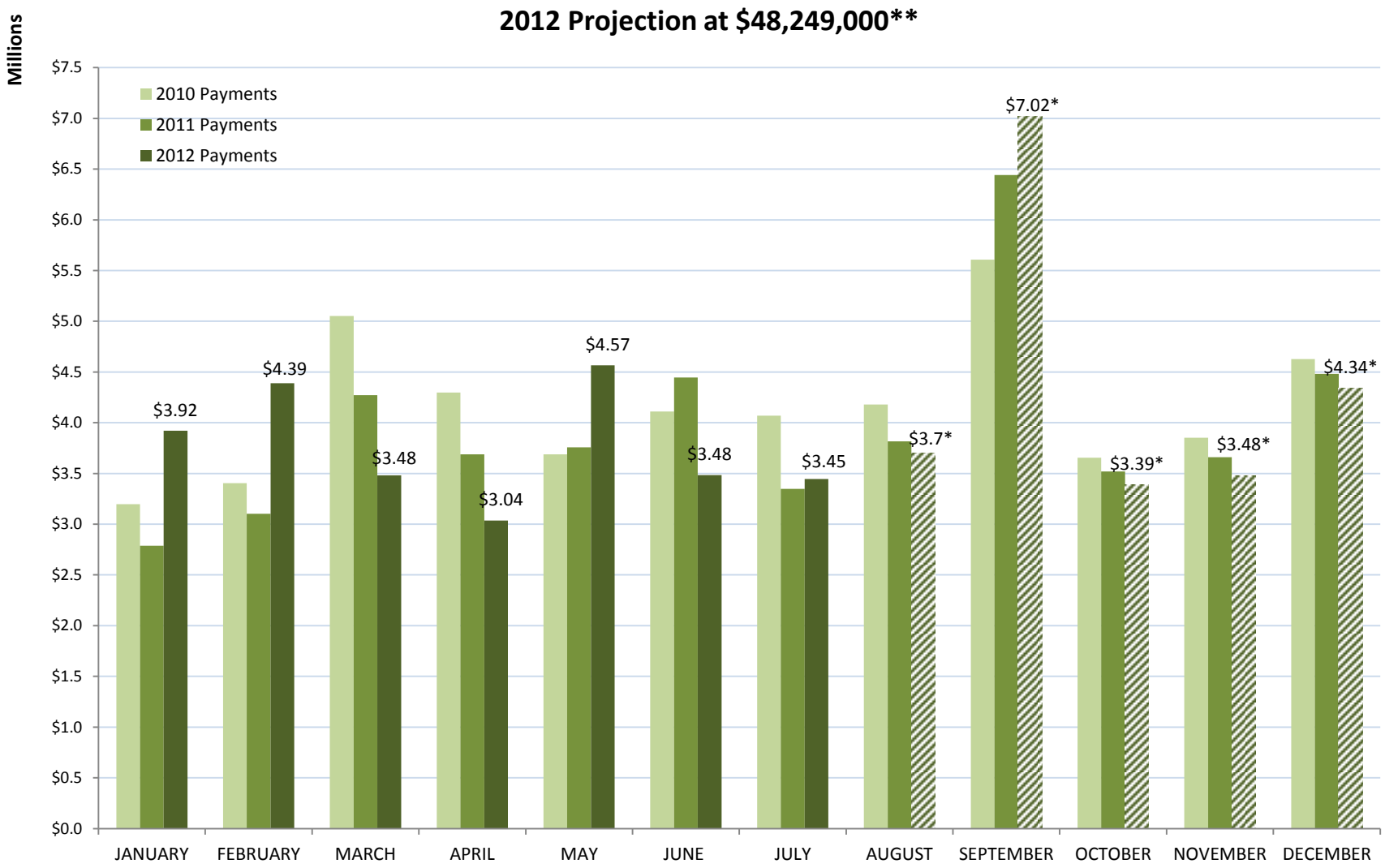
Number of Hours Equivalent to FTE YTD

Based on 35 Weekly Hours per FTE

* Information under review

** Scheduled overtime hours included in the analysis

Year Over Year Healthcare Cost Per Month

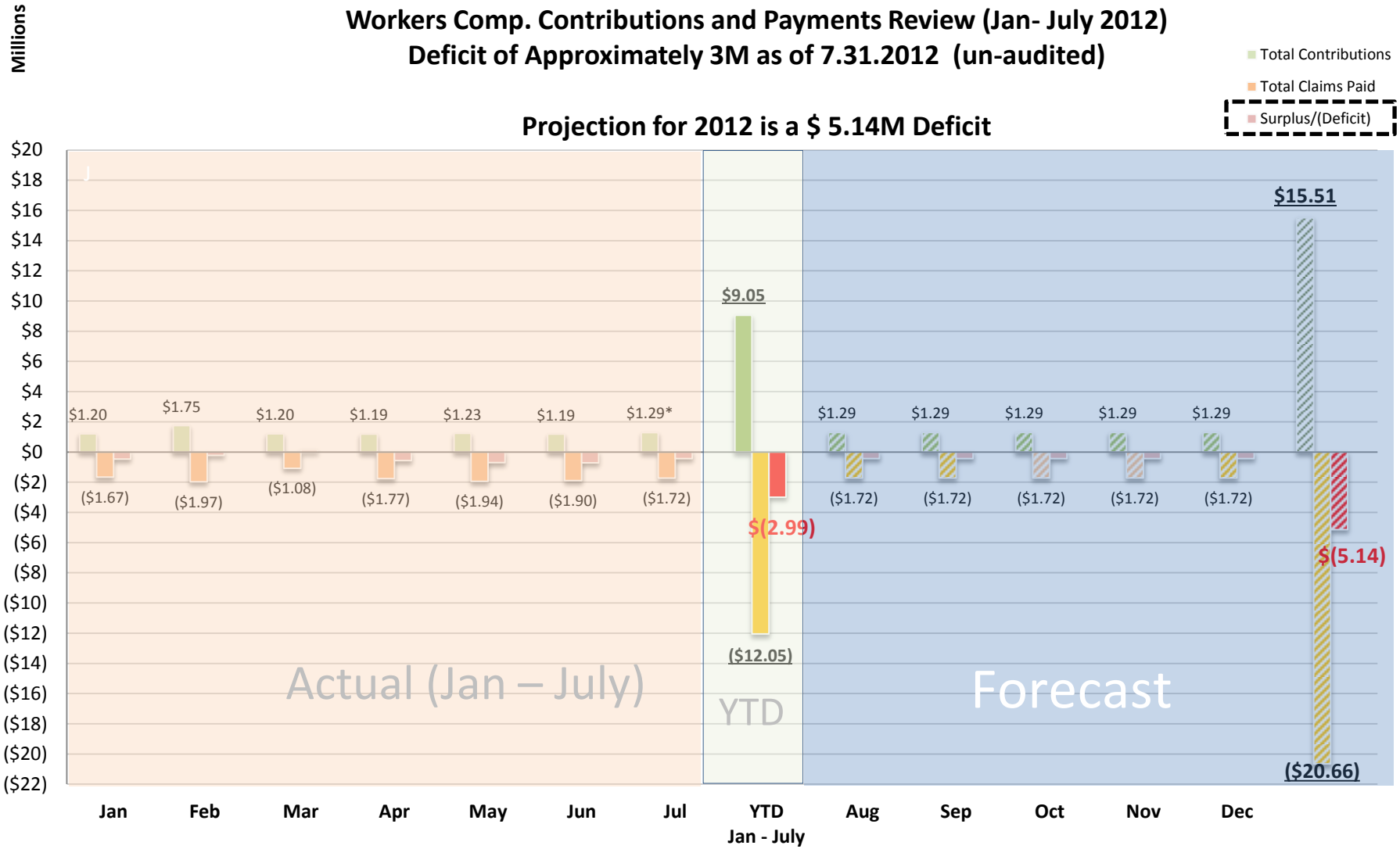


- Projected Costs

** Preliminary Projection

BottomLineStat

Workers Comp. Contributions vs. Payments



Source: Finance 7.25.2012

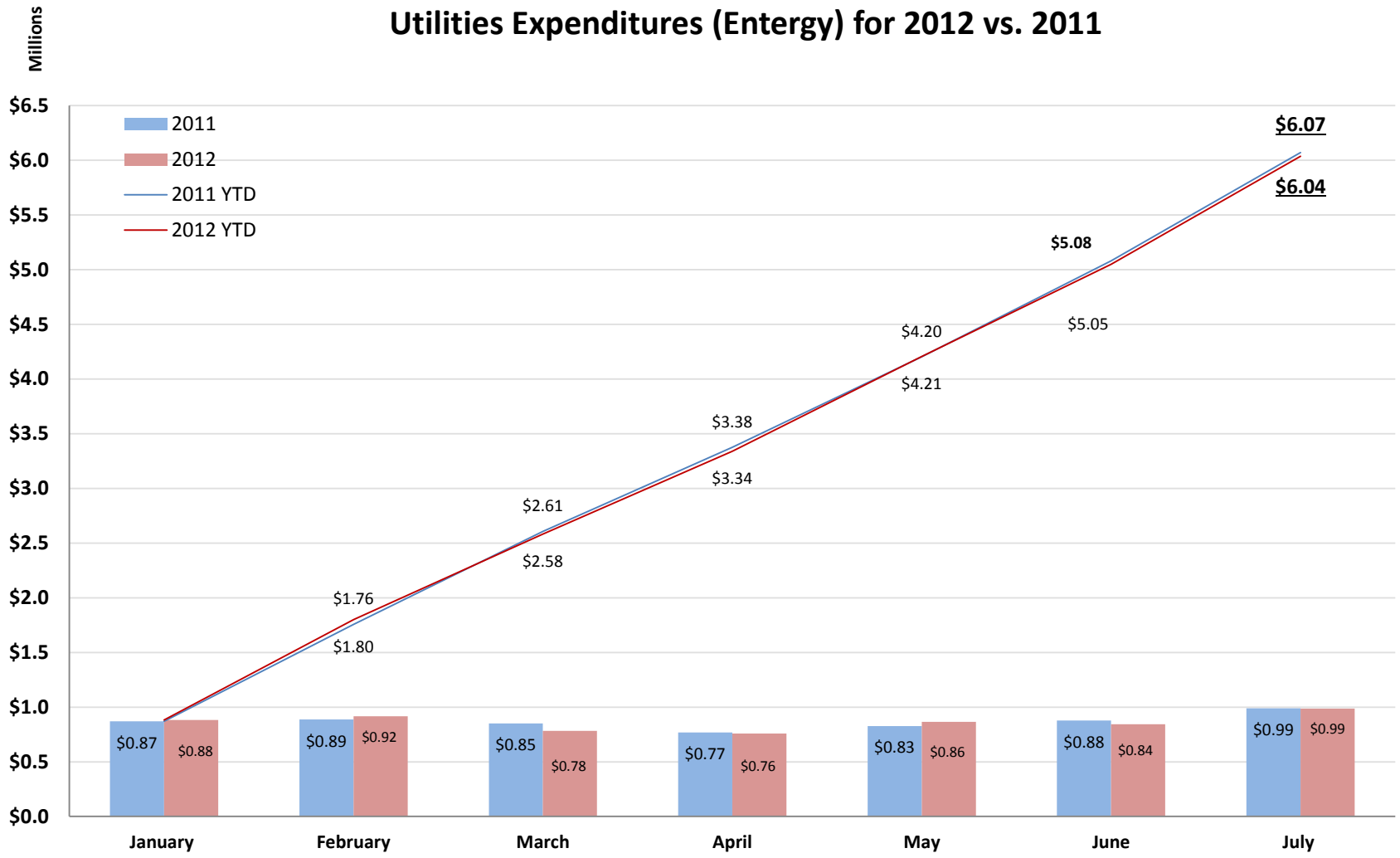
BottomLineStat

New Workers Com. Claims by Department (Jan – July 2012)

Department	6.30.2012	7.31.2012	%
Police Department	123	143	36.0%
Fire Department	81	102	25.7%
Parkway	35	41	10.3%
OPSO	28	33	8.3%
Streets/Public Works	23	32	8.1%
EMS	20	22	5.5%
Human Services	3	5	1.3%
Finance	2	2	0.5%
Libraries	2	5	1.3%
Mayor's Office	2	2	0.5%
Recreation	2	2	0.5%
Sanitation	2	2	0.5%
Chief Administrative Office	1	1	0.3%
City Attorney	1	1	0.3%
Judicial	1	2	0.5%
Safety & Permits	1	1	0.3%
City Council	0	0	0.0%
City Planning	0	0	0.0%
FMC	0	0	0.0%
Mosquito Control	0	1	0.3%
NOMA	0	0	0.0%
Property Management	0	0	0.0%
S&WB	0	0	0.0%
Total	**327**	**397**	

Source: Risk Management Unit City of New Orleans

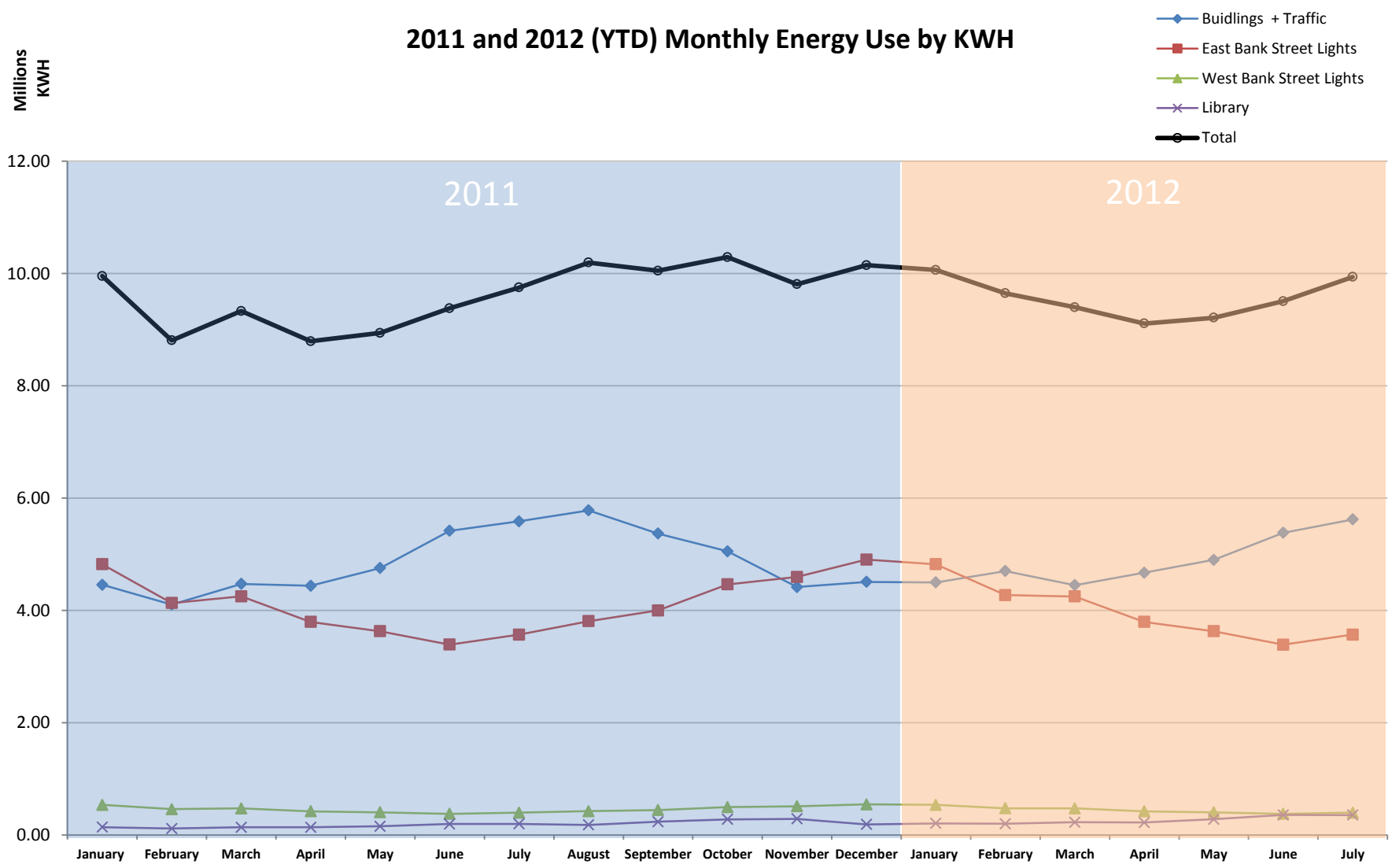
Utility



Source: CAO 7.19.2012

BottomLineStat

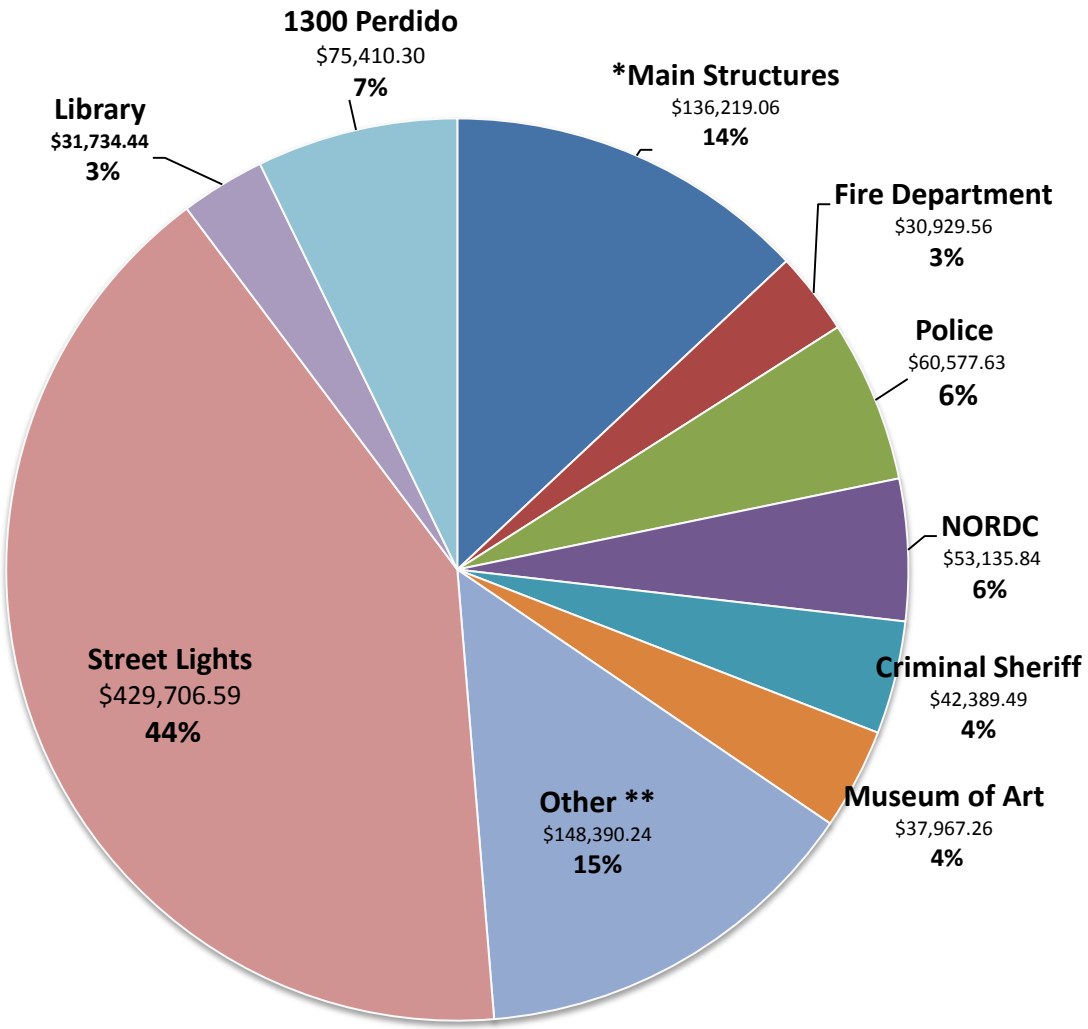
Utility Usage



Source: CAO 7.19.2012

BottomLineStat

Utility Expenditures

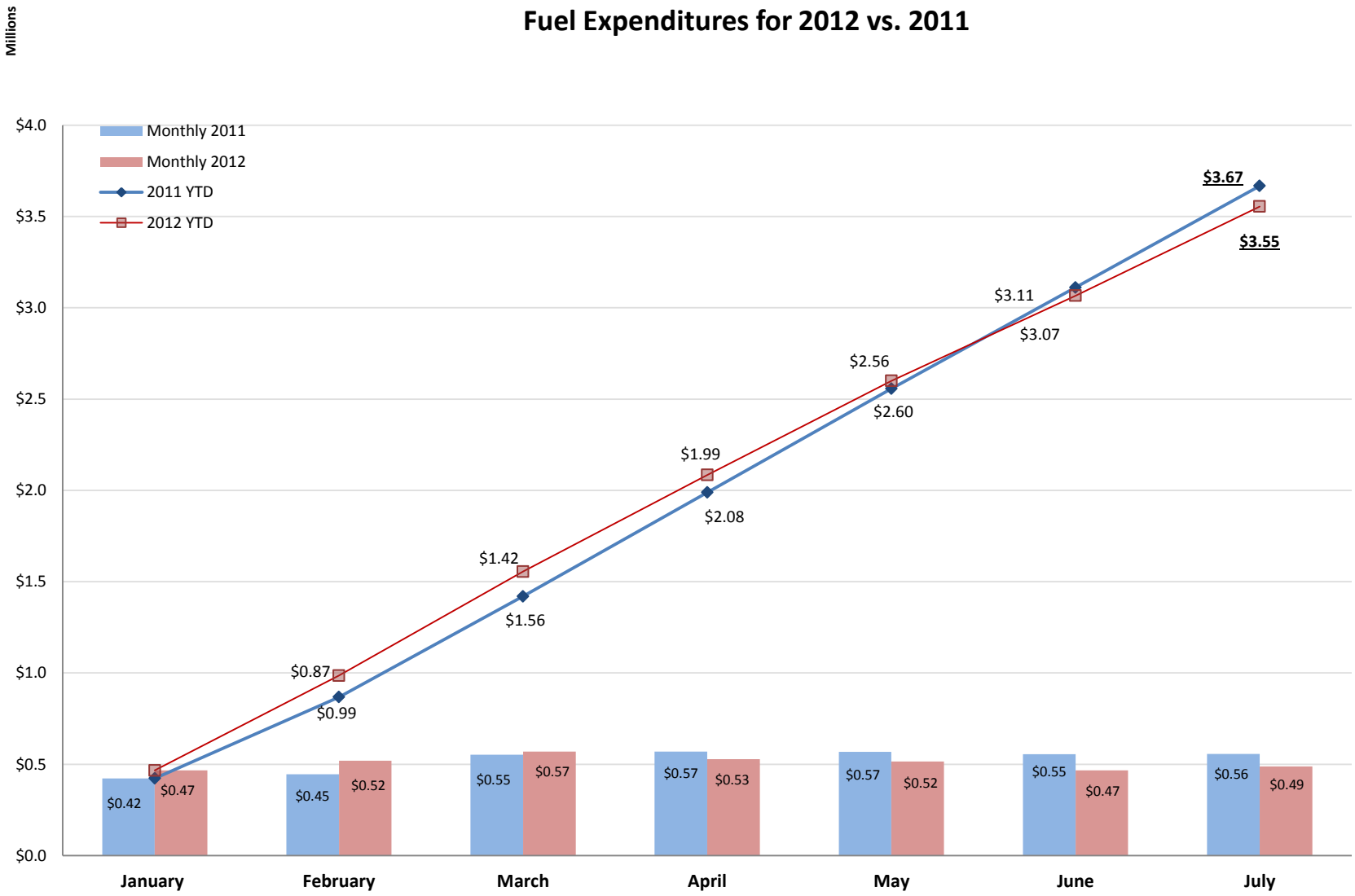


* Includes : Gallier Hall, Courts, Theaters

** Traffic, Cameras, EMS, Mosquito, District Attorney

Source: EMD 7.18.2012

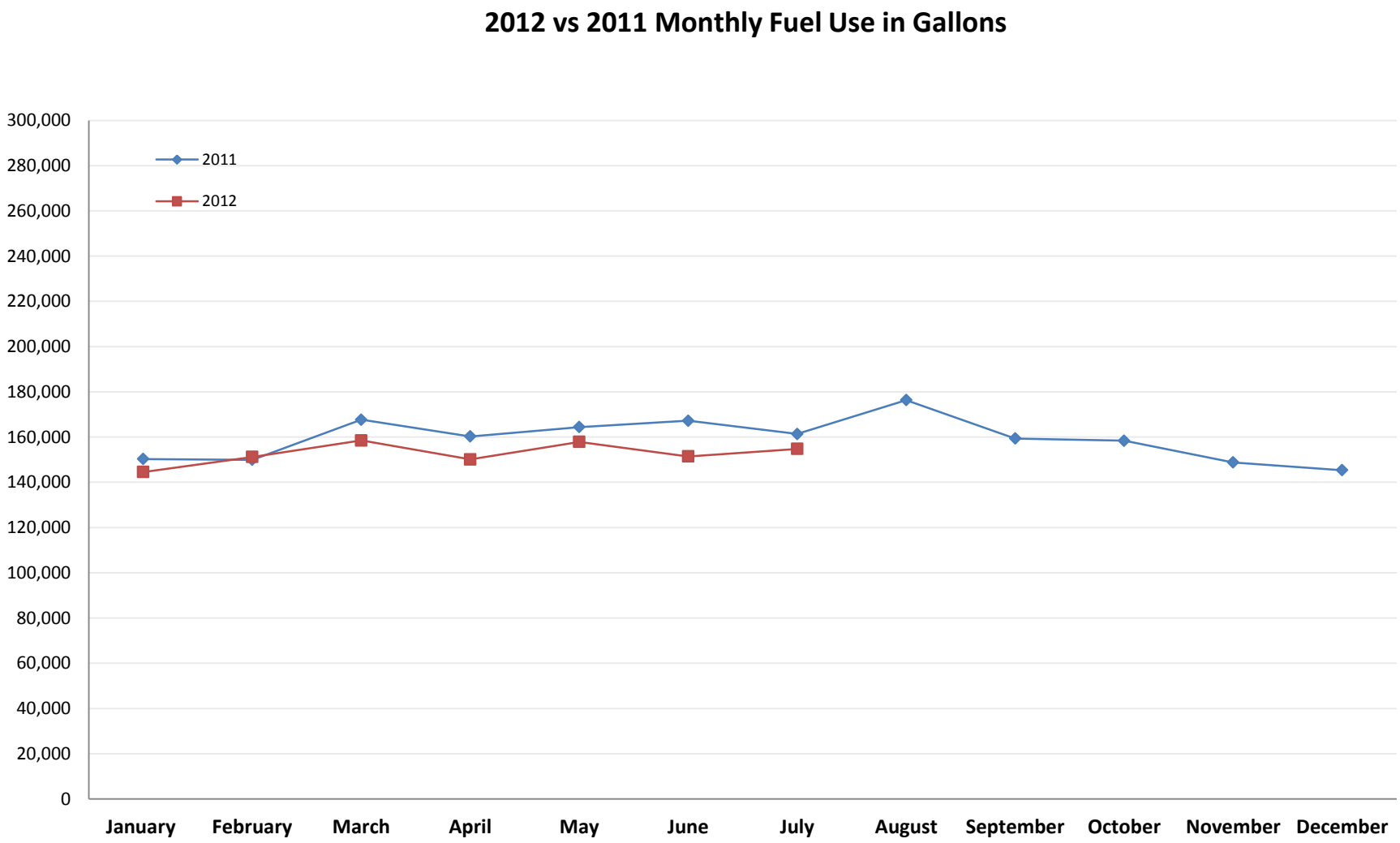
Fuel Expenditures



Source: EMD 7.18.2012

BottomLineStat

Fuel Usage



Source: EMD 7.18.2012