

## CITY OF NEW ORLEANS

## BottomLineStat

January 2016 Reporting Period

## Revenue Analysis

- Parking Enforcement
- Photo Safety
- Emergency Medical Services
- Traffic Court
- Sales Taxes and Occupational License
- Property Taxes
- Sanitation Fees
- Additional Revenue Items


## Expenditures

- Workers Compensation Cost Analysis
- Health Care Cost Analysis
- Fuel Usage
- Utility Usage


## Revenue Analysis

## Parking Enforcement Revenues

2.7\% Adopted Budget GF Revenues for 2015


| Measure | 2015 YTD <br> Actual | 2015 YTD <br> Projection |
| :--- | :--- | :--- |
| Number of parking citations | 335,518 | 306,808 |
| Number of tows | 17,808 | 15,367 |
| Number of boots | 12,210 | 7,940 |

## Responsible Organization:

 Department of Public Works
## Data Source:

DPW Parking Division 1/19/2016

## Definitions:

Revenue:
Measure of money receipts following accounting standards. The amount of money generated based on when economic activity takes place and receipts are available for use.
Collections:
The amount that is received during a period, regardless of when the revenuegenerating or economic activities occurred.

## Notes:

Collections numbers do not reflect collections for tickets on expired meters.

2015 Parking ticket collections highest year recorded in BottomLineSTAT.


BottomLineStat

## Responsible

 Organization: Department of Public WorksData Source:
DPW Parking Division

## Definitions:

Ticket:
A citation for a parking violation. Citations are important for regulating curbside parking to ensure the availability of spots for business customers and residents

## January ticket issuance highest in the past four years.



| Year | 2012 | 2013 <br> Percent Change from Prior <br> Year |  | 2014 <br> Percent Change from <br> Prior Year |  | 2015 <br> Percent <br> Prior Year |  | 2016 <br> Percent Change from Prior <br> Year |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January Issuance <br> (Thousands) | 30.6 | 31.3 | $2.3 \%$ | 19.8 | $-36.8 \%$ | 20.4 | $3.1 \%$ | 36.4 | $78.6 \%$ |
| YTD Issuance <br> (Thousands) | 30.6 | 315.8 | $2.3 \%$ | 264.3 | $-36.8 \%$ | 335.5 | $3.1 \%$ | 36.4 | $78.6 \%$ |

Responsible Organization: Department of Public Works

Data Source: DPW Parking Division

Definitions: PCO: Parking Control Officers, who are responsible for parking ticket issuance, as well as booting and towing for the City.

## PCOs on the ground in January 2016 at the highest since 2012.

Average Daily Number of PCOs on the Ground


## Responsible

 Organization:Department of Public Works

Data Source:
DPW Parking Division

## Definitions:

Boot:
Boots are employed by the City to increase compliance with parking laws and encourage the payment of outstanding tickets Tow:
Removal of an illegally parked car, used against the most egregious parking violations.

Compared to January 2015, booting up 17\%, towing down 17\%.


## Responsible

 Organization:Department of Public Works

Data Source:
DPW Parking Division 2/24/2016

Definitions:
Boot:
Boots are employed by the City to increase compliance with parking laws and encourage the payment of outstanding tickets Tow:
Removal of an illegally parked car, used against the most egregious parking violations.

January booting and towing collections down 7\% from 2015


## Photo Safety Management

## 3\% Adopted Budget GF Revenues for 2015



## Action Item

| Responsible <br> Party | Action Item | Due | Status |
| :--- | :--- | :--- | :--- |
| M. Jernigan | Develop and implement a strategy to fix inoperable <br> flashers | Ongoing |  |

## Responsible

 Organization: Department of Public Works
## Data Source:

DPW Photo Safety
Division 2/19/2016

## Definitions:

Photo Safety Camera:
The City utilizes safety cameras to enforce traffic laws and maintain safe streets
Revenue:
Measure of money receipts following accounting standards. The amount of money generated based on when economic activity takes place and receipts are available for use. Collections:
The amount that is received during a period, regardless of when the revenue-generating or economic activities occurred.

Photo safety revenues for 2015 slightly below forecast.


| Year | $2012$ <br> Percent Change from Prior Year |  | $2013$ <br> Percent Change from Prior Year |  | 2014 <br> Percent Change from Prior Year |  | 2015 <br> Percent Change from Prior Year |  | 2016 <br> Percent Change from Prior Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January Collections (Million \$s) | \$1.64 | 7.3\% | \$1.19 | -27.4\% | \$1.11 | -6.9\% | \$0.95 | -14.5\% | \$1.11 | 17.3\% |
| YTD Collections (Million \$s) | \$1.64 | 7.3\% | \$1.19 | -27.4\% | \$1.11 | -6.9\% | \$0.95 | -14.5\% | \$0.95 | 17.3\% |

Responsible Organization:
Department of Public Works

## Data Source:

DPW Photo Safety Division 1/18/2016

## Definitions:

Photo Safety Camera: The City utilizes safety cameras to enforce traffic laws and maintain safe streets
Enforceable Event: Any traffic event that causes a photo safety camera to register that a violation has occurred. Events such as false positives are excluded. Citation:
An event that results in the issuance of a citation

## January issuance rate higher than same period from 2013 through 2015



YTD Exceptions per Camera


## Responsible Organization:

Department of Public
Works

## Data Source:

ATS and DPW Photo Safety
Division
1/18/2016

## Definitions:

Photo Safety Camera: The City utilizes safety cameras to enforce traffic laws and maintain safe streets
School Zone Enforceable Time:
A common use of photo safety cameras is in school zones, which have reduced speed limits at the beginning and end of the school day.
Inoperable flashers:
The indication that the speed limit is reduced comes from flashers on school zone boundaries. If these flashers are not working properly, the speed limit reduction cannot be enforced.

January 2016 school zone exceptions were the lowest since the same period in 2012.
Exceptions for Inoperable School Zone Flashers


| Top 10 Cameras With Most Exceptions for Inoperable School Zone Flashers |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Camera \# | Location | Jan-15 | Feb-15 | Mar-15 | Apr-15 |  |  | Sep-15 | 15-Dec | Nov-15 | Dec-15 | Jan-16 | $\begin{gathered} \text { Total } \\ \text { (Jan 2015 - Jan 2016) } \end{gathered}$ |
| NO59 | WB CANAL ST @ N. OLYMPIA ST | 1,772 | 1,066 | 664 | 1,208 | 473 | 980 | 1,807 | 1,527 | 2,520 | 907 | 1,415 | 14,339 |
| NO58 | WB BIENVILLE ST @ N OLYMPIA ST | 1,562 | 757 | 290 | 732 | 867 | 225 | 238 | 731 | 1,176 | 571 | 1,407 | 8,556 |
| NO47 | NB CANAL BLVD @ FRENCH ST | 774 | 725 | 383 | 0 | 5 | 49 | 0 | 259 | 1,435 | 488 | 1,306 | 5,424 |
| NO50 | WB ST CHARLES AVE @ JENA ST | 33 | 4 | 157 | 461 | 918 | 220 | 1,100 | 1,095 | 949 | 876 | 1,027 | 6,840 |
| NO52 | SB READ BLVD @ HAMMOND ST | 171 | 98 | 278 | 64 | 346 | 131 | 0 | 24 | 658 | 239 | 632 | 2,641 |
| N053 | NB JACKSON AVE @ CHESTNUT ST | 270 | 470 | 455 | 423 | 681 | 555 | 631 | 682 | 429 | 433 | 458 | 5,487 |
| NO56 | SB FRANKLIN AVE @ WISTERIA ST | 1,244 | 692 | 918 | 1,119 | 1,430 | 180 | 1,234 | 1,350 | 1,303 | 574 | 291 | 10,335 |
| NO25 | NB PARIS @ CRESCENT DR | 438 | 270 | 843 | 875 | 1,100 | 145 | 1 | 73 | 1,152 | 473 | 243 | 5,613 |
| N088 | WB OPELOUSAS AVE @ HOLY NAME OF MARY | 268 | 232 | 174 | 226 | 173 | 76 | 273 | 178 | 170 | 147 | 222 | 2,139 |
| NO54 | SB JACKSON AVE @ COLISEUM ST | 321 | 275 | 162 | 92 | 126 | 152 | 165 | 361 | 193 | 383 | 203 | 2,433 |
| All Other Cameras |  | 6,131 | 2,984 | 3,871 | 3,171 | 3,037 | 2,007 | 2,230 | 2,285 | 5,701 | 2,311 | 505 | 34,233 |
| Total Among Top 10 |  | 6,853 | 4,589 | 4,324 | 5,200 | 6,119 | 2,713 | 5,449 | 6,280 | 9,985 | 5,091 | 7,204 | 63,807 |

[^0]Less than 500 flasher exceptions this month

## EMS Revenues

## 2\% Adopted Budget GF Revenues for 2015



Responsible Organization:
Emergency Medical Services

Data Source:
EMS and Intermedix 2/24/2016

## Definitions:

Revenue:
Measure of money receipts following accounting standards. The amount of money generated based on when economic activity takes place and receipts are available for use. Collections:
The amount that is received during a period, regardless of when the revenue-generating or economic activities occurred.

EMS collections slightly below revised forecast.


| Year | $2012$ <br> Percent Change from Prior Year |  | $2013$ <br> Percent Change from Prior Year |  | $2014$ <br> Percent Change from Prior Year |  | 2015 <br> Percent Change from Prior Year |  | 2016 <br> Percent Change from Prior Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January Collections (Million \$s) | \$0.45 | -36.6\% | \$1.05 | 131.8\% | \$0.74 | -29.1\% | \$1.20 | 61.7\% | \$1.03 | -14.4\% |
| YTD Collections (Million \$s) | \$0.45 | -36.6\% | \$1.05 | 131.8\% | \$0.74 | -29.1\% | \$1.20 | 61.7\% | \$1.03 | -14.4\% |

## Traffic Court*

## 1\% Adopted Budget GF Revenues for 2015



Responsible Organization: Traffic Court

Data Source: Traffic Court 2/19/2015

Incoming tickets in January down substantially from the same month in prior years.


Responsible Organization: Traffic Court

Data Source:
Traffic Court 2/19/2016

## Definitions:

 Collections: Money that has been collected by the Traffic Court but not yet officially entered into their recordsJanuary traffic court collections up from January 2015.


## Sales Taxes and Occupational Licenses Revenues

## Sales Taxes : 36\% of Adopted Budget GF Revenues for 2015

Occupational License : 2\% Adopted Budget GF Revenues for 2015


| Measure | 2015 YTD <br> Actual | 2015 YTD <br> Target | Status |
| :--- | :--- | :--- | :--- |
| Number of sales tax audits completed | 134 | 88 |  |
| Number of field visits/contacts by Bureau <br> of Revenue field agents | 14,455 | 12,500 |  |

Responsible Organization:
Bureau of Revenues

## Data Source:

Bureau of Revenues and Finance 2/23/2016

## Definitions:

Revenue:
Measure of money receipts following accounting standards. The amount of money generated based on when economic activity takes place and receipts are available for use. Collections:
The amount that is received during a period, regardless of when the revenue-generating or economic activities occurred.

2015 retail sales tax revenues below revised forecast.


## Retail Sales Tax Revenues

December
\$169.6M
\$172.5M
YTD Actual Accrual Basis


| Year | 2012 <br> Percent Change from <br> Prior Year |  | 2013 <br> Percent Change from <br> Prior Year | 2014 <br> Percent Change from <br> Prior Year | 2015 <br> Percent Change from <br> Prior Year | Percent Change from <br> Prior Year |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| January Collections (Million \$s) | $\$ 12.15$ | $5.6 \%$ | $\$ 12.93$ | $6.4 \%$ | $\$ 14.85$ | $14.8 \%$ | \$15.36 | $3.5 \%$ |
| YTD Collections <br> (Million \$s) | $\$ 12.15$ | $5.6 \%$ | $\$ 12.93$ | $6.4 \%$ | $\$ 14.85$ | $14.8 \%$ | $\$ 15.36$ | $3.5 \%$ |

## Responsible Organization:

Bureau of Revenues
Data Source:
Bureau of Revenue and Finance 2/22/2016

Definitions:
Revenue:
Measure of money receipts following accounting standards. The amount of money generated based on when economic activity takes place and receipts are available for use. Collections:
The amount that is received during a period, regardless of when the revenue-generating or economic activities occurred.

* 2012 and 2013 cash collections numbers include overpayments


## 2015 hotel/motel sales tax revenues consistent with revised forecast.



| Year | 2012 <br> Percent Change from Prior Year |  | $2013$ <br> Percent Change from Prior Year |  | $2014$ <br> Percent Change from Prior Year |  | 2015 <br> Percent Change from Prior Year |  | 2015 <br> Percent Change from Prior Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January Collections (Million \$s) | \$0.85 | 11.0\% | \$0.87 | 11.0\% | \$1.13 | 1.9\% | \$1.11 | 30.3\% | \$1.25 | 12.6\% |
| YTD Collections (Million \$s) | \$0.85 | 11.0\% | \$0.87 | 11.0\% | \$1.13 | 1.9\% | \$1.11 | 30.3\% | \$1.13 | 12.6\% |

Responsible Organization:
Bureau of Revenues

## Data Source:

Bureau of Revenue and Finance 2/23/2016

Definitions:
Revenue:
Measure of money receipts following accounting standards. The amount of money generated based on when economic activity takes place and receipts are available for use. Collections:
The amount that is received during a period, regardless of when the revenue-generating or economic activities occurred.

2015 vehicle sales tax revenues above forecasts.


| Year | $2012$ <br> Percent Change from Prior Year |  | 2013 Percent Change from Prior Year |  | 2014 <br> Percent Change from <br> Prior Year |  | 2015 <br> Percent Change from Prior Year |  | 2016 <br> Percent Change from Prior Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January Collections (Million \$s) | \$0.66 | -0.7\% | \$0.86 | 30.1\% | \$0.88 | 2.3\% | \$1.02 | 15.0\% | \$1.06 | 4.4\% |
| YTD Collections (Million \$s) | \$0.66 | -0.7\% | \$0.86 | 30.1\% | \$0.88 | 2.3\% | \$1.02 | 15.0\% | \$1.06 | 4.4\% |

Responsible Organization: Bureau of Revenues

## Data Source:

Bureau of Revenue and Finance 2/22/2016

Definitions:
Collections:
The amount that is received during a period, regardless of when the revenue-generating or economic activities occurred.

Occupational license sales tax collections for January down from 2015


| Year | $2012$ <br> Percent Change from Prior Year |  | $2013$ <br> Percent Change from Prior Year |  | 2014 <br> Percent Change from Prior Year |  | 2015 <br> Percent Change from Prior Year |  | 2016 <br> Percent Change from Prior Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January Collections (Million \$s) | \$1.53 | 10.0\% | \$1.64 | 7.3\% | \$1.32 | -19.2\% | \$1.77 | 33.7\% | \$1.45 | -17.7\% |
| YTD Collections (Million \$s) | \$1.53 | 10.0\% | \$1.64 | 7.3\% | \$1.32 | -19.2\% | \$1.77 | 33.7\% | \$1.45 | -17.7\% |

## Responsible

 Organization: Bureau of RevenuesData Source: Bureau of Revenue and Finance 1/12/2016

Definitions:
Audit:
A sales tax audit to ensure that sales tax is being reported and paid to the City correctly

## Note:

Target adjusted to 75 at mid-year, but target change not reflected in remaining reports.

The Bureau of Revenue completed 3 audits in January 2016 Completed Audits




Value of Audits Collected or Sent to Enforcement
2013 Monthly Actual
$\square$ 2014 Monthly Actual

2016 Monthly Actual $---------$





2015 Monthly Actual

$\qquad$




## Responsible Organization:

Bureau of Revenue
Data Source:
Bureau of Revenue 1/26/2016

Definitions:
Contact/Field Visit: Compliance checks to local businesses related to occupational licenses and sales tax payments Subpoena:
A legal order requiring the recipient to provide necessary tax information to ensure compliance

January field visits on target at beginning of 2016.


## Property Tax Revenues

## 21\% Adopted Budget GF Revenues for 2015



## Sanitation Revenues

6\% Adopted Budget GF Revenues for 2015


## Responsible

 Organization: Sewerage and Water BoardData Source:
Sewerage \& Water Board 2/18/2016

## Definitions:

Revenue:
Measure of money receipts following accounting standards. The amount of money generated based on when economic activity takes place and receipts are available for use. Collections: The amount that is received during a period, regardless of when the revenuegenerating or economic activities occurred.

2015 sanitation revenues slightly above forecast.



| Year | 2012 <br> Percent Change from Prior <br> Year |  | 2013 <br> Percent Change from <br> Prior Year | 2014 <br> Percent Change from <br> Prior Year | 2015 <br> Percent Change from <br> Prior Year | 2016 <br> Percent Change from <br> Prior Year |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January Collections (Million \$s) | $\$ 2.84$ | $86.7 \%$ | $\$ 3.06$ | $7.8 \%$ | $\$ 2.87$ | $-6.2 \%$ | $\$ 2.63$ | $-8.6 \%$ |
| YTD Collections <br> (Million $\$$ S) | $\$ 2.84$ | $86.7 \%$ | $\$ 3.06$ | $7.8 \%$ | $\$ 2.87$ | $-6.2 \%$ | $\$ 2.63$ | $-8.6 \%$ |

## Expenditure Analysis

Responsible Organization: CAO

Data Source: Risk Mgmt.

Definitions:
Workers Compensation: The City's self insurance program to support employees in the case of work-related injuries Claim:
An on-the-job injury requiring payment from workers compensation

New workers comp claims in January up substantially from prior years, driven largely by an influx of NOPD claims.


## Responsible <br> Organization:

Equipment
Maintenance Division

## Data Source:

Equipment
Maintenance Division

## Definitions:

Fuel Usage:
The amount of fuel used by various City organizations

Fuel Usage (in Gallons)

|  | 2012 <br> Total Through January | 2013 Total Through January | 2014 <br> Total Through January | 2015 Total Through January | 2016 <br> Total Through January | Change 2015/2016 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| POLICE | 81,057 | 75,508 | 71,042 | 66,740 | 71,466 | 7\% |
| CRIMINAL SHERIFF | 18,241 | 17,753 | 16,753 | 18,185 | 15,051 | -17\% |
| EMERGENCY MEDICAL SERVICES | 10,372 | 12,052 | 11,252 | 10,898 | 11,135 | 2\% |
| PUBLIC WORKS | 5,226 | 5,961 | 5,491 | 6,537 | 8,036 | 23\% |
| FIRE | 6,935 | 6,067 | 5,449 | 5,307 | 5,654 | 7\% |
| PARKWAY \& PARK COMMISSION | 4,976 | 5,667 | 4,465 | 4,800 | 5,674 | 18\% |
| SANITATION | 2,921 | 3,405 | 3,519 | 3,322 | 5,102 | 54\% |
| DISTRICT ATTORNEY | 2,703 | 2,866 | 2,820 | 2,437 | 2,442 | 0\% |
| RECREATION | 2,217 | 2,765 | 1,971 | 1,999 | 2,089 | 5\% |
| LA SPCA | 898 | 1,091 | 1,273 | 1,198 | 1,001 | -16\% |
| COUNCIL | 674 | 646 | 983 | 1,066 | 1,121 | 5\% |
| SAFETY \& PERMITS | 1,368 | 1,324 | 1,280 | 946 | 1,199 | 27\% |
| OFFICE OF HOUSING \& URBAN DEV. | 680 | 1,003 | 1,121 | 651 | 828 | 27\% |
| PROPERTY MANAGEMENT | 1,230 | 1,971 | 1,060 | 854 | 1,463 | 71\% |
| N O MOSQUITO CONTROL BRD. | 697 | 613 | 644 | 599 | 706 | 18\% |
| CORONER'S OFFICE | 646 | 582 | 553 | 418 | 619 | 48\% |
| EQUIPMENT MAINTENANCE DIVISION | 24 | 668 | 917 | 483 | 600 | 24\% |
| LIBRARY | 232 | 467 | 289 | 305 | 341 | 12\% |
| CLERK OF CRIMINAL DIST COURT | 204 | 260 | 426 | 410 | 254 | -38\% |
| CRIMINAL DISTRICT COURT | 901 | 330 | 363 | 326 | 245 | -25\% |
| OFFICE OF EMERGENCY PREPAREDNESS | 431 | 348 | 394 | 1,754 | 471 | -73\% |
| All Other Departments ( $<1,500$ Gallons) | 1,912 | 2,053 | 1,457 | 1,054 | 799 | -24\% |
| Total (Not Including Police) | 63,488 | 67,891 | 62,477 | 63,548 | 64,830 | 2\% |
| Total | 144,545 | 143,399 | 133,519 | 130,288 | 136,296 | 5\% |

## Responsible

 Organization: CAOData Source: Entergy Definitions:
Utility Expenditures: Spending on electricity and gas to power City buildings

## Note:

Spike in May-15 use due to billing error related to District Attorney account. The June15 bill was adjusted to account for the error.

January 2016 utility expenditures lower than previous five years.


Monthly Energy Use by KWH


BottomLineStat

Responsible Organization: CAO

Data Source:
Entergy

Definitions:
Utility Usage: The amount of electricity and gas (in KWH) used to power City buildings

January 2016 usage higher up from 2015, but lower than lower than others years since 2011. This trend is largely driven by more efficient streetlights.

|  | 2011 Total Through January (KWH) | 2012 <br> Total Through January (KWH) | 2013 <br> Total Through January (KWH) | 2014 <br> Total Through <br> January (KWH) | 2015 <br> Total Through January (KWH) | 2016 <br> Total <br> Through <br> January <br> (KWH) | $\begin{aligned} & \text { Change } \\ & \text { 2015/2014 } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Street Lights | 5,358,953 | 5,358,205 | 5,357,571 | 4,565,548 | 3,255,665 | 3,057,020 | -6\% |
| All Other Buildings | 2,870,288 | 2,911,665 | 2,947,641 | 2,973,006 | 2,795,430 | 3,523,991 | 26\% |
| 1300 Perdido | 627,591 | 621,535 | 645,501 | 621,529 | 586,526 | 638,652 | 9\% |
| NORDC | 319,088 | 393,332 | 523,809 | 628,637 | 661,922 | 869,497 | 31\% |
| Criminal Sheriff | 547,111 | 483,710 | 407,702 | 409,739 | 312,723 | 250,299 | -20\% |
| Library | 139,633 | 205,585 | 275,599 | 337,122 | 307,761 | 311,158 | 1\% |
| Traffic Signals | 93,961 |  |  |  | 101,052 | 100,170 | -1\% |
| Total <br> (Not Including Street Lights) | 4,597,672 | 4,705,384 | 4,897,823 | 5,070,345 | 4,765,414 | 5,693,767 | 19\% |
| Total | 9,956,625 | 10,063,589 | 10,255,394 | 9,635,893 | 8,021,079 | 8,750,787 | 9\% |


[^0]:    Greater than 1,500 flasher exceptions this month Between 1,000 and 1,500 flasher exceptions this month Between 500 and 1,000 flasher exceptions this month

