CITY OF NEW ORLEANS

BottomLineStat

April 2012 Reporting Period

www.nola.gov/opa

Section 1: Expenditures Review

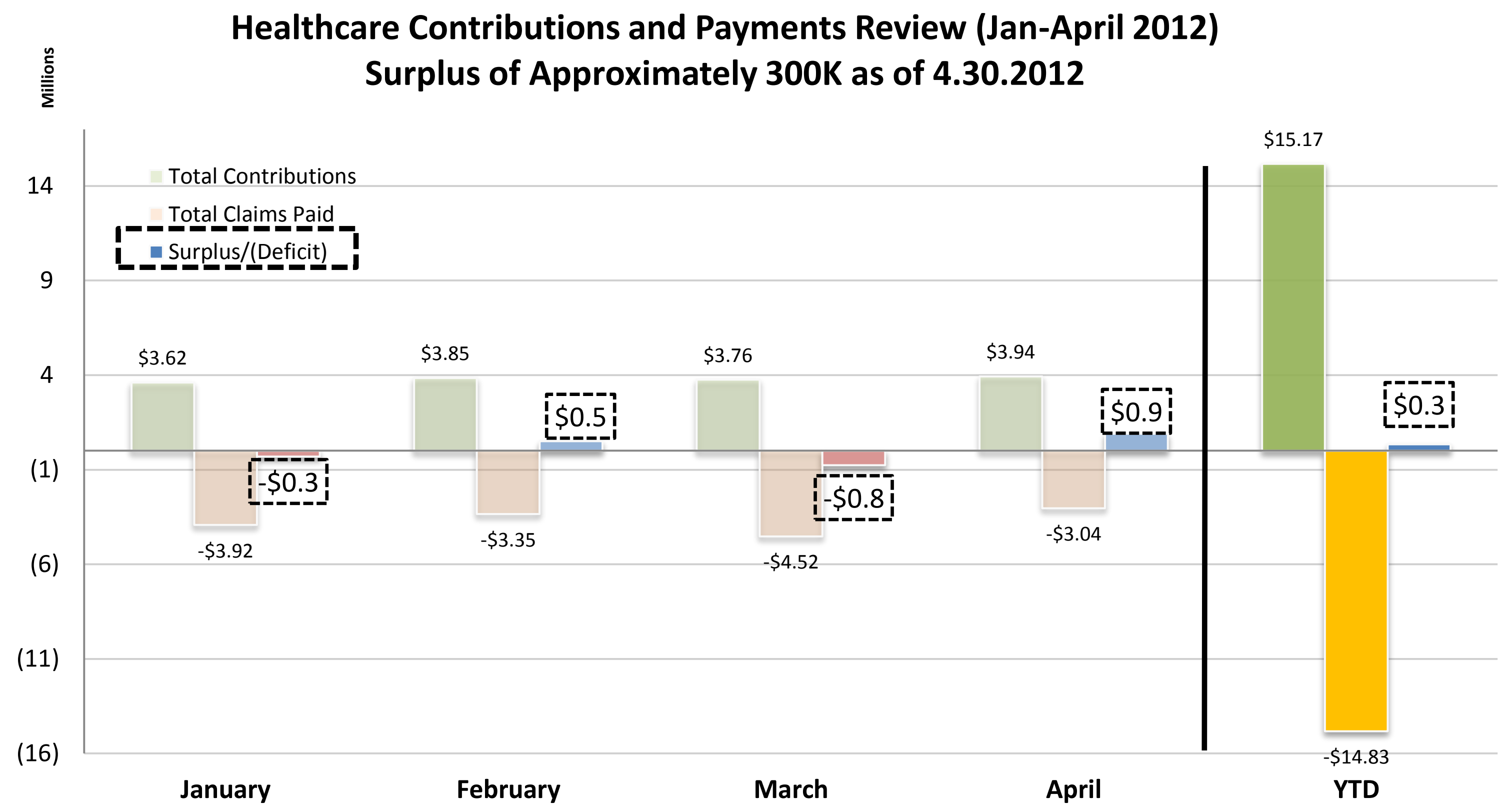
- Healthcare Expenditures
- Workers Compensation

Section 2: Revenue Analysis

- Parking Enforcement Collections
- Photo Safety Collections
- EMS Collections
- Sales Taxes and Occupational License Revenues / Collections
- Sanitation Fees Revenues / Collections

Expenditures Review

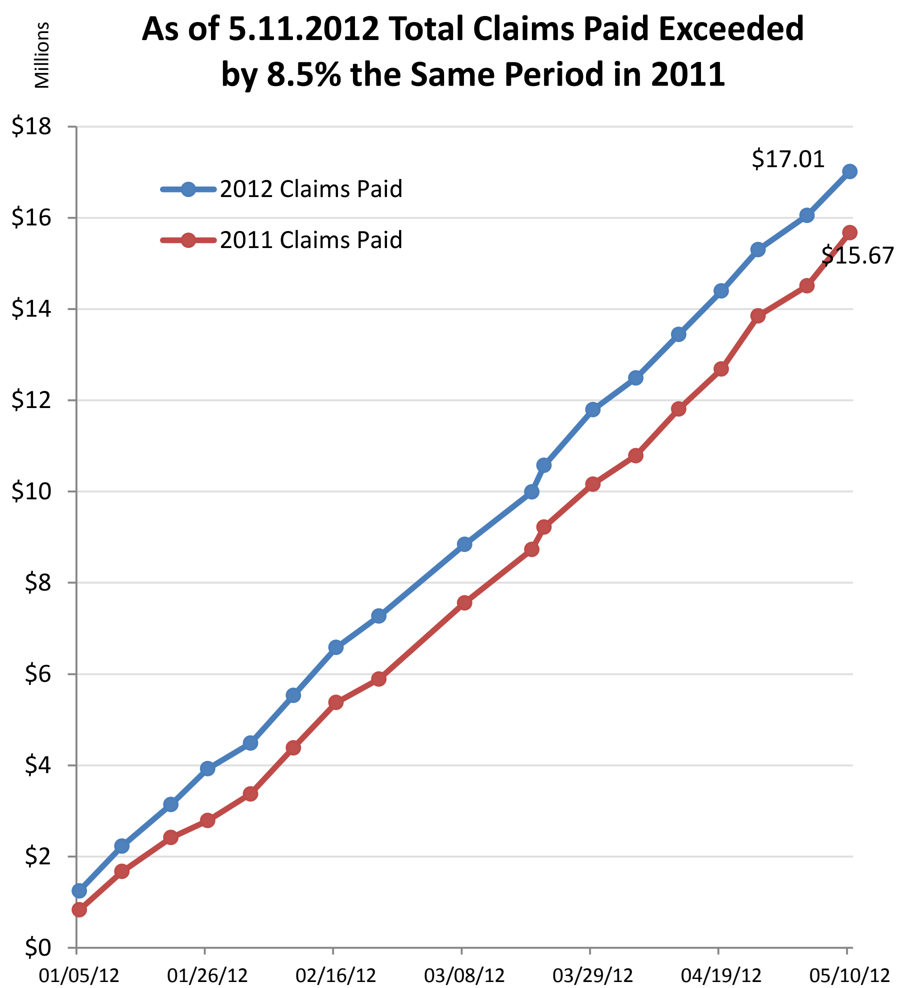
Healthcare Expenditures



CONTRIBUTIONS, PAYMENTTS, AND ADJUSTMENTS	January	February	March	April	YTD
Total Contributions	3,616,725	3,854,370	3,761,617	3,938,819	15,171,531
Total Claims Paid	(3,921,306)	(3,346,042)	(4,524,225)	(3,036,279)	(14,827,853)
Surplus/(Deficit)	(304,581)	508,328	(762,608)	902,540	343,679

Source: Department of Finance 5.22.2012

Healthcare Expenditures (Continued)

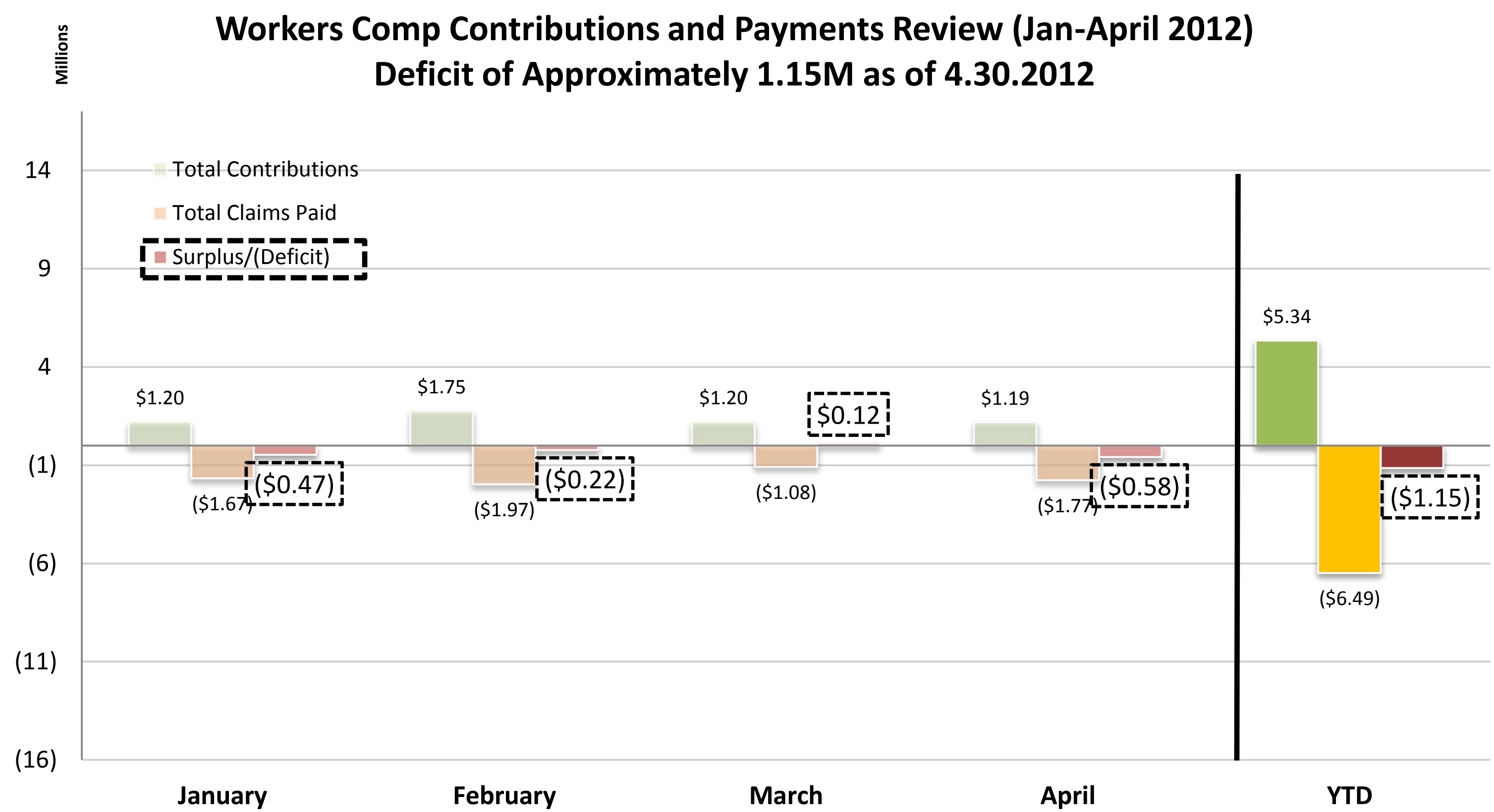


Updates on 2012 Healthcare benefits

- Claims over $50,000 increased from 7(annual 2011) to 24 (1st qtr 2012), resulting in costs of $1,021,952.
- Possible annual projections (early projection using 1st qtr expenditures) could reach $49million in claims
- There was a 24% increase in inpatient cases
- Mental Health cases increased by 59% and the cost increased by 13.7%

Source: Hospitalization and Department of Finance 5.22.2012

Workers Comp Expenditures



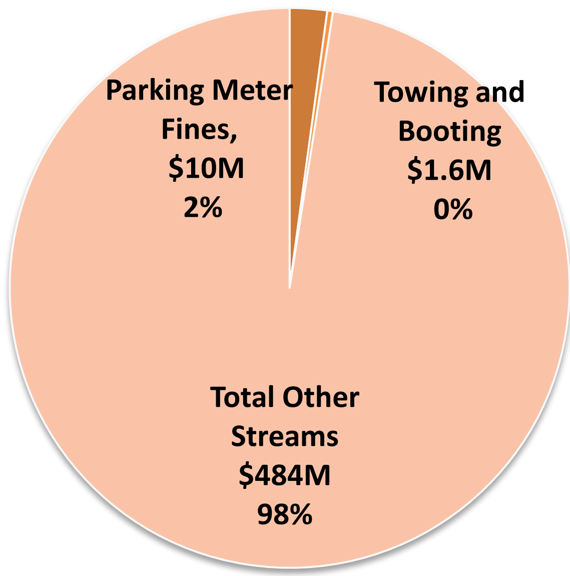
CONTRIBUTIONS, PAYMENTTS, AND ADJUSTMENTS	January	February	March	April	YTD
Total Contributions	1,201,091	1,749,645	1,200,340	1,193,170	5,344,247
Total Claims Paid	(1,668,394)	(1,974,061)	(1,078,342)	(1,770,051)	(6,490,847)
Surplus/(Deficit)	(467,302)	(224,415)	121,999	(576,881)	(1,146,600)

Source: Department of Finance 5.22.2012

Revenue Analysis

Parking Enforcement Revenues

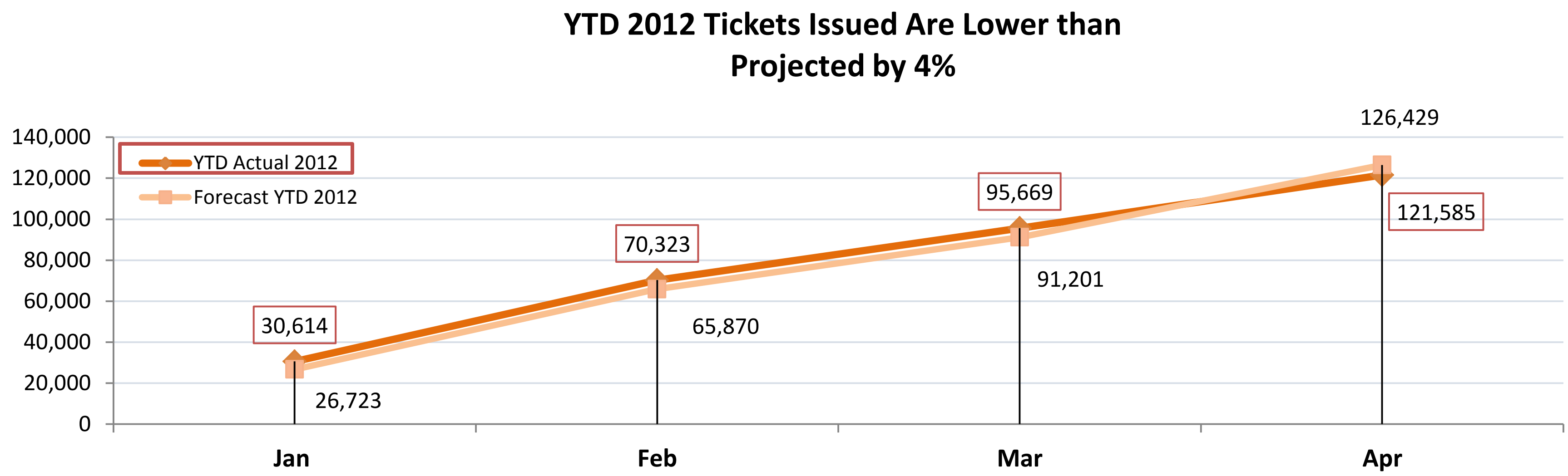
2% Adopted Budget GF Revenues for 2012

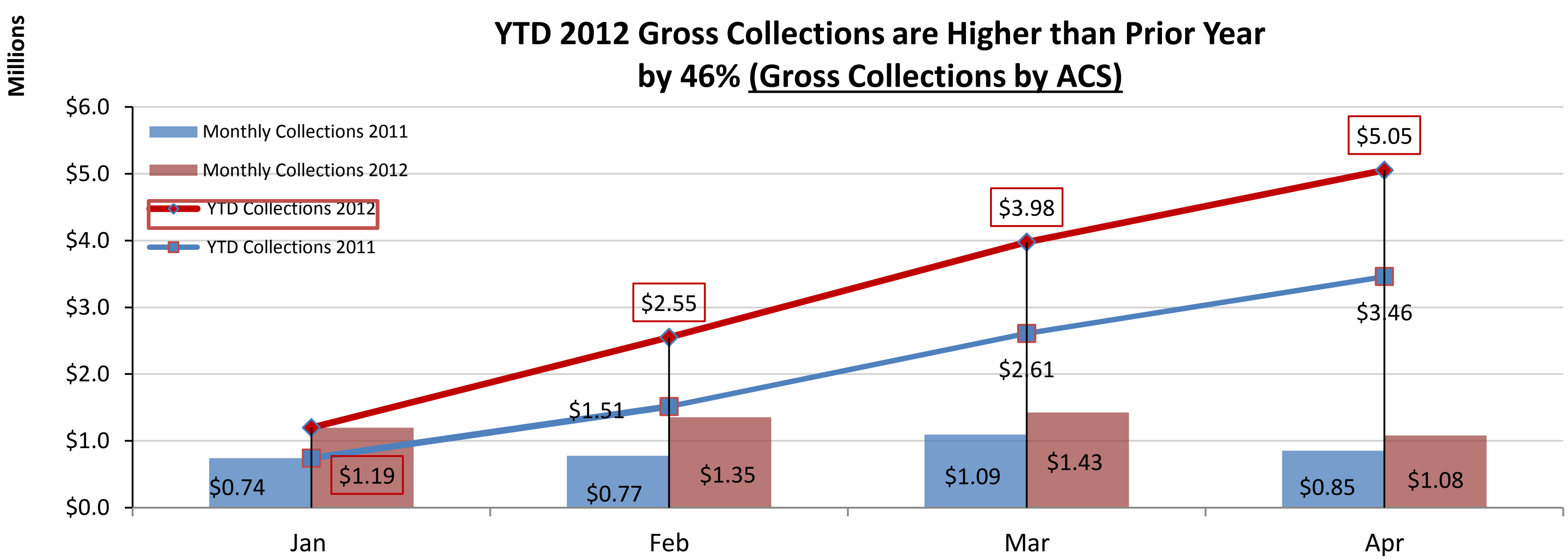


Enforcement Strategy	Target 2012	YTD Actual
Parking Tickets	328,694	121,585
Boots	3,195	2,714
Tows	10,190	5,452

Source: Adopted Budget 2012

Parking Enforcement Revenues

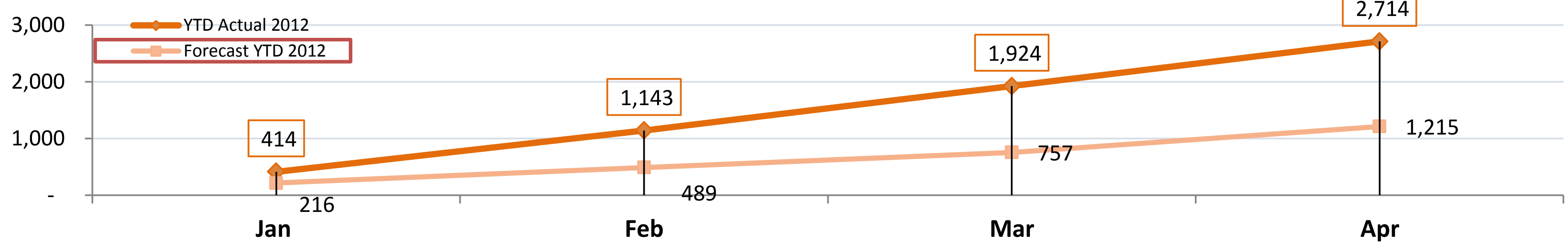




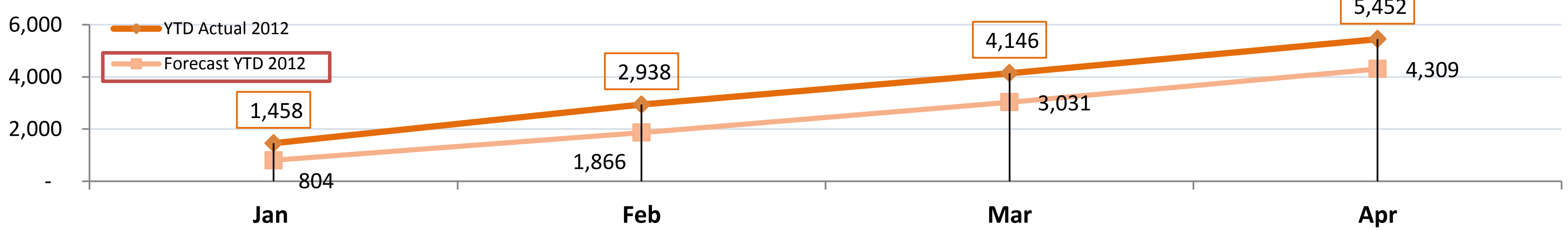
Source: DPW Parking Division and ACS 5.15.2012

Parking Enforcement Revenues

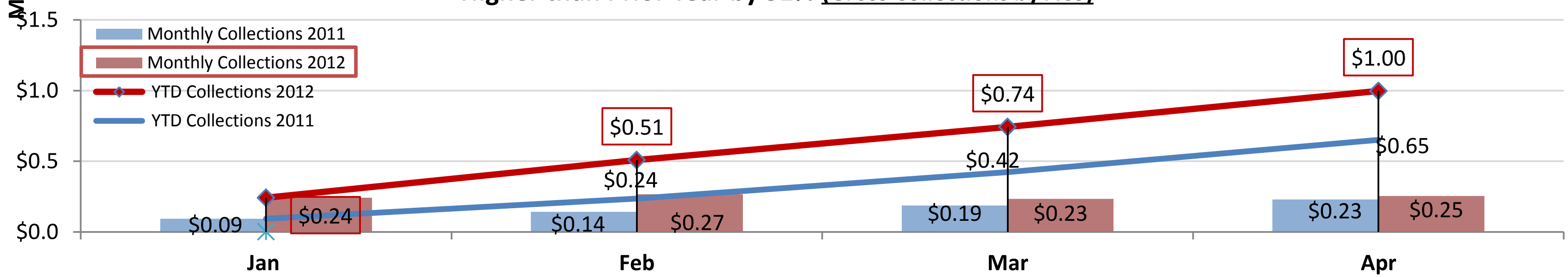
YTD 2012 Boots Issued Are Higher than Projected by 123%



YTD 2012 Tows Issued Are Higher than Projected by 27%



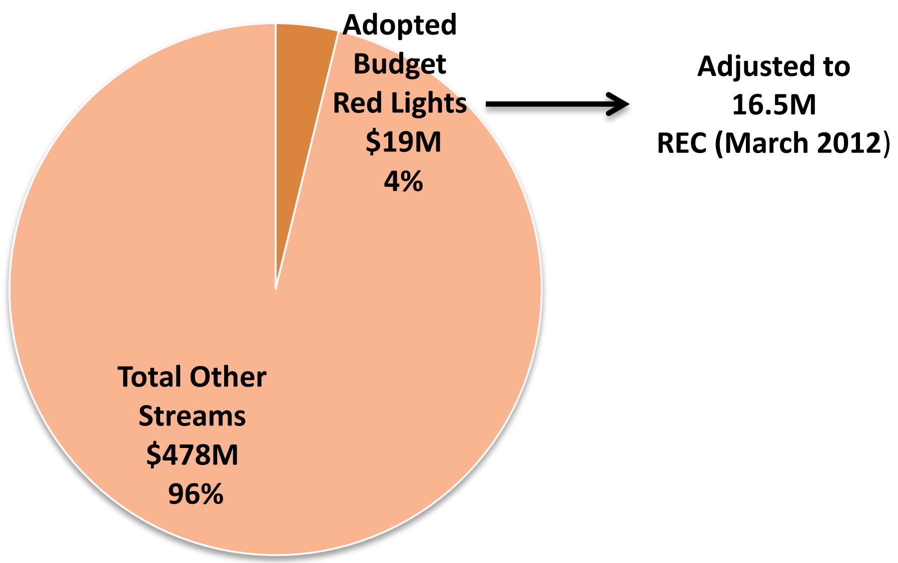
YTD 2012 Tows and Boots Gross Collections Are Higher than Prior Year by 52% **<u>(Gross Collections by ACS)</u>**



Source: DPW Parking Division 5.15.2012

Photo Safety Management

4% Adopted Budget GF Revenues for 2012



Management Controls	Target 2012	YTD Actual
Reduce Inoperable Flashers in School Zones	Less Than 21,000	14,142
Reach "0" Tickets that Exceed Enforceable Date	0	1

Source: Adopted Budget 2012

Photo Safety

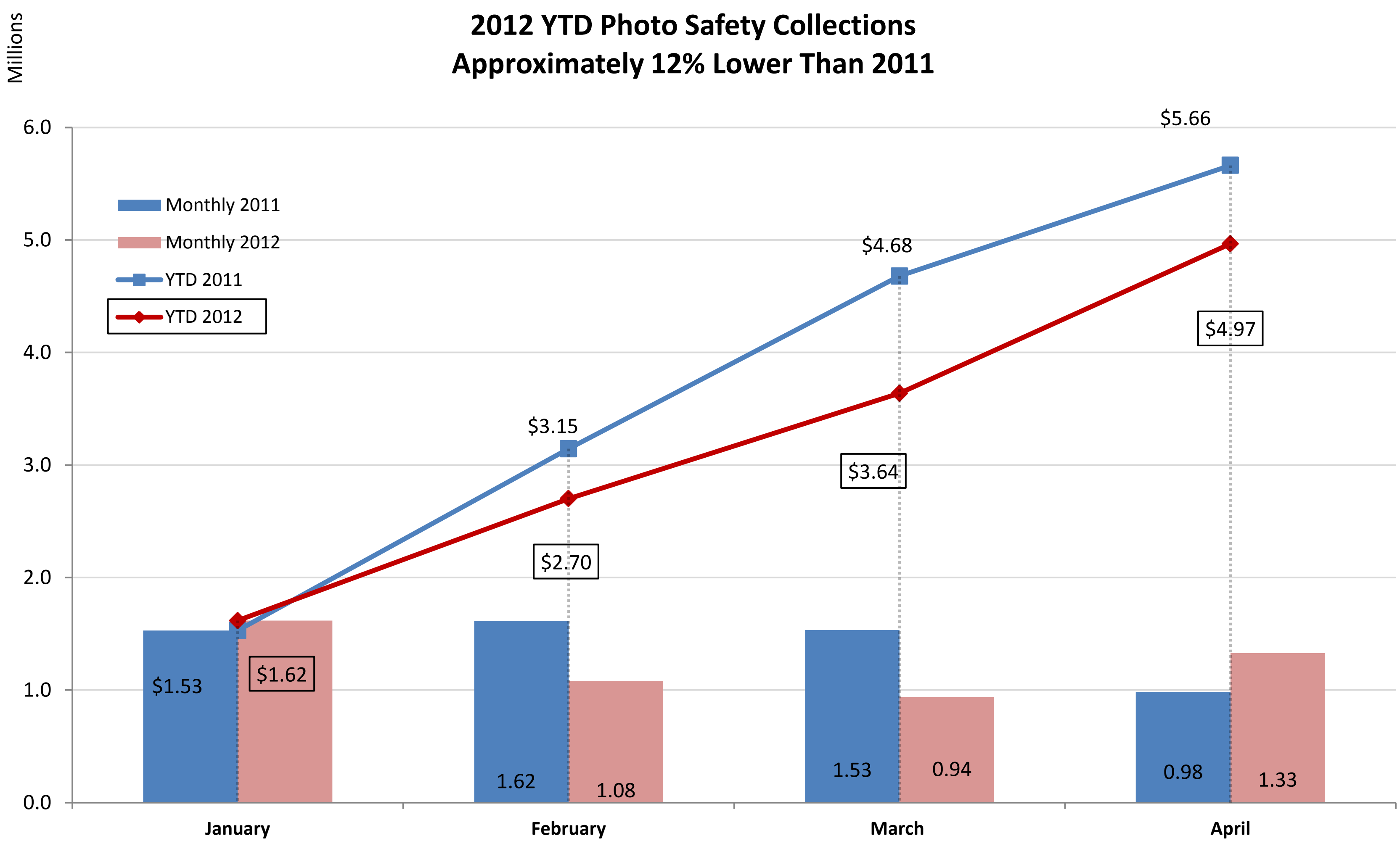


Photo Safety Citations

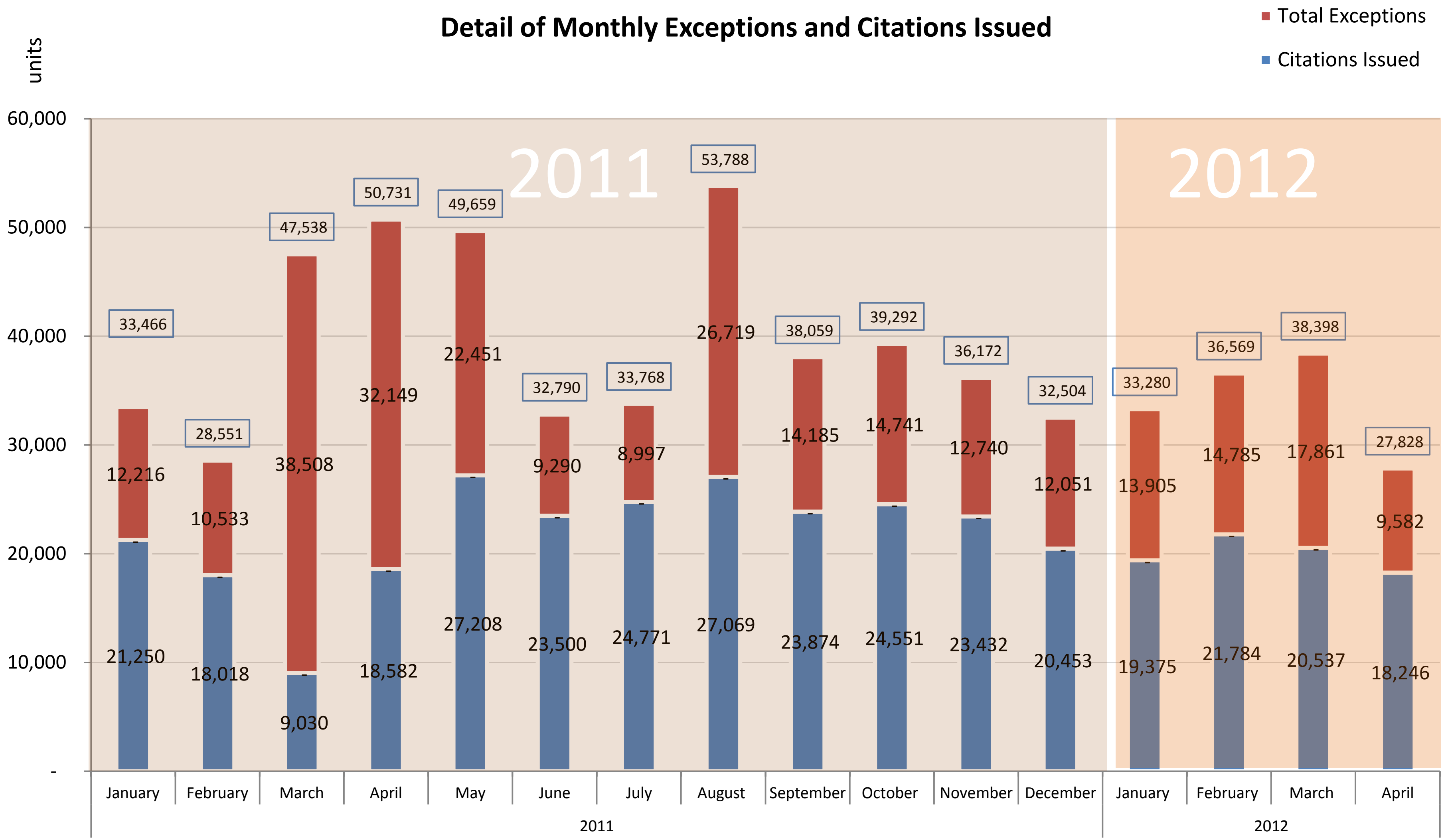
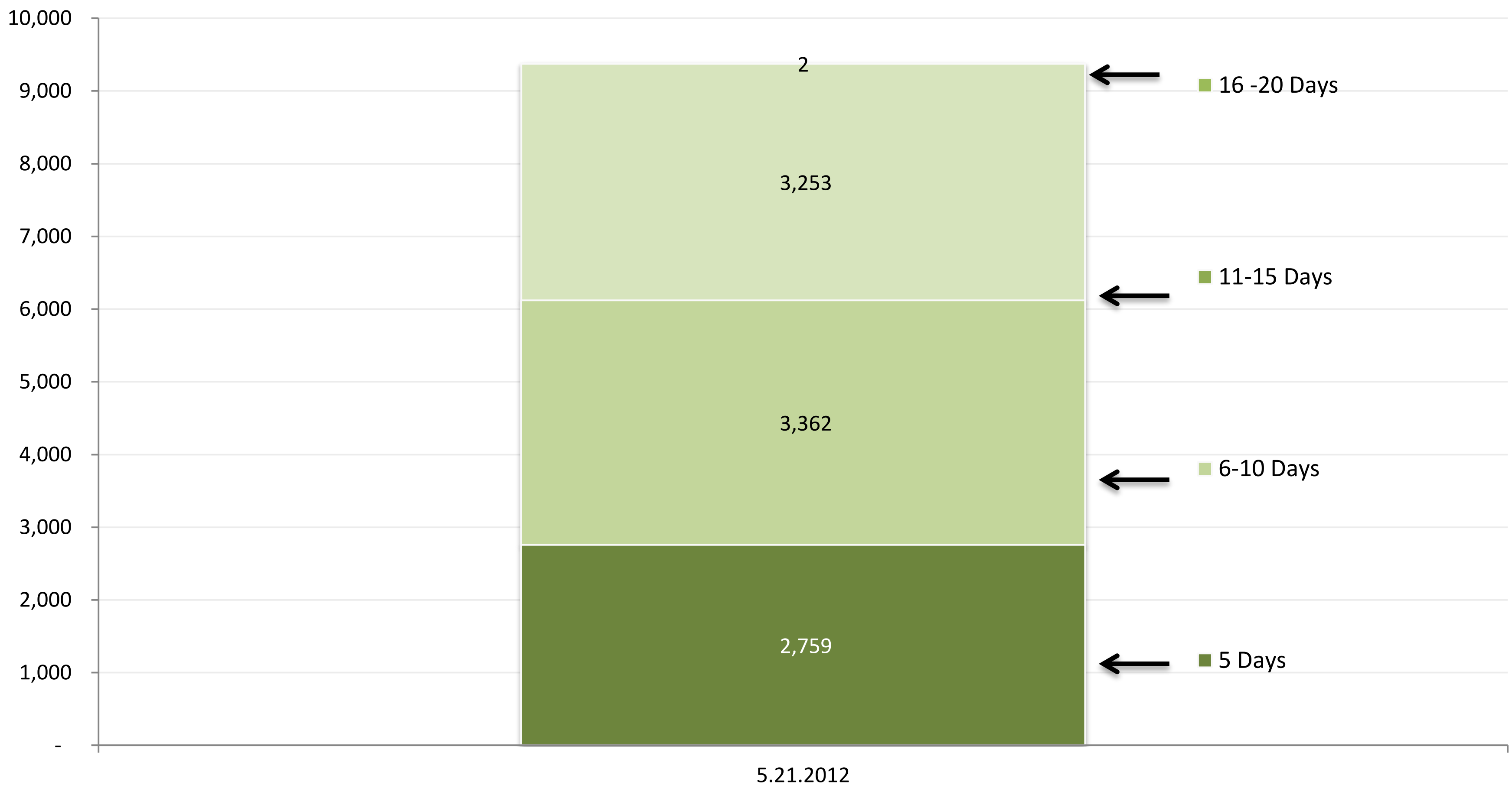


Photo Safety Citations

Only 2 Events Older than 15 Days in Ticket Review Queue as of 5.21.2012



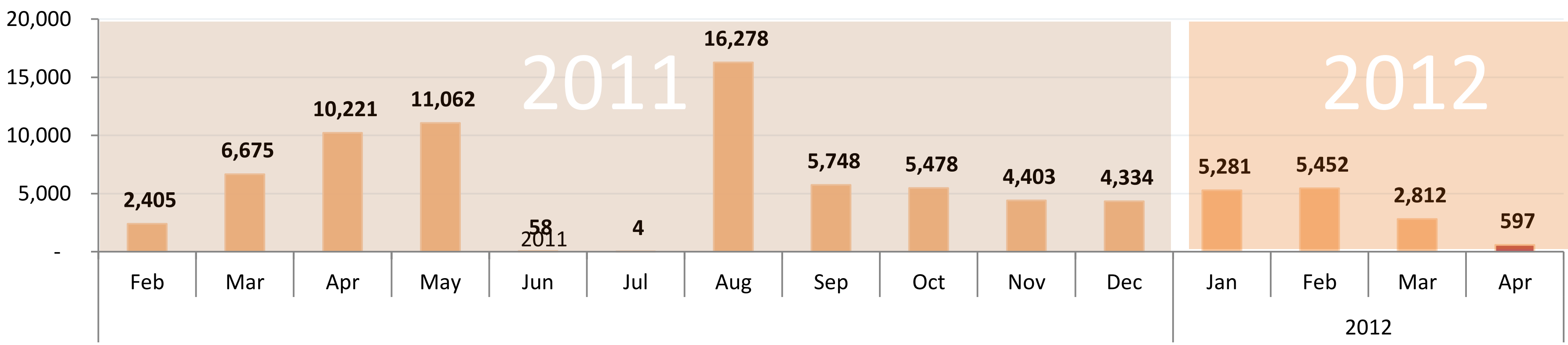
Source: DPW Photo Safety Division 5.21.2012

Photo Safety Citations

Photo Safety Flashers Exceptions for School Zones Decreased Dramatically in April

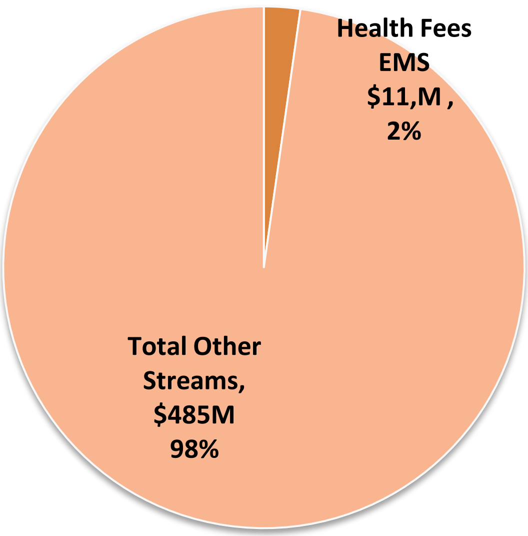
Flashers Exception / Events				
	2012			
Location	January	February	March	April
NO47 NB CANAL BLVD @ FRENCH ST				7%
NO49 EB ST CHARLES AVE @ CADIZ ST	92%	63%	67%	0%
NO50 WB ST CHARLES AVE @ JENA ST	90%	69%	2%	0%
NO51 NB READ BLVD @ HAMMOND ST	63%	15%	31%	1%
NO56 SB FRANKLIN AVE @ WISTERIA ST	81%	64%	18%	0%
NO57 EB BIENVILLE ST @ N ST PATRICK ST	78%	38%	3%	0%
NO58 WB BIENVILLE ST @ N. OLYMIPA ST	80%	71%	43%	51%
NO104 EB DWYER RD @ MILLER MCCOY ACADEMY			74%	47%
NO118 SB JACKSON AVE @ LAUREL ELEMENTARY			16%	1%

Monthly Exceptions Issued for Flashers Inoperable During School Zone Enforceable Time Decreased to 597 events from 2,812 in the prior period



EMS Revenues

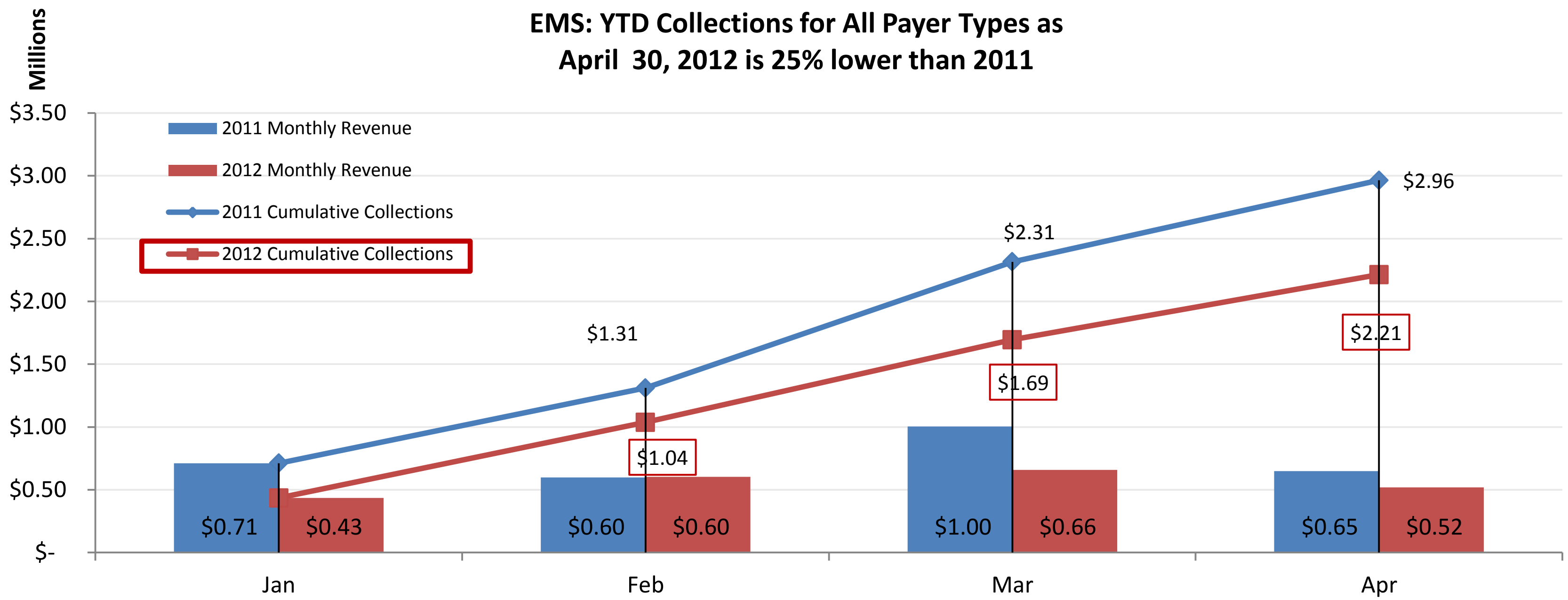
2% Adopted Budget GF Revenues for 2012

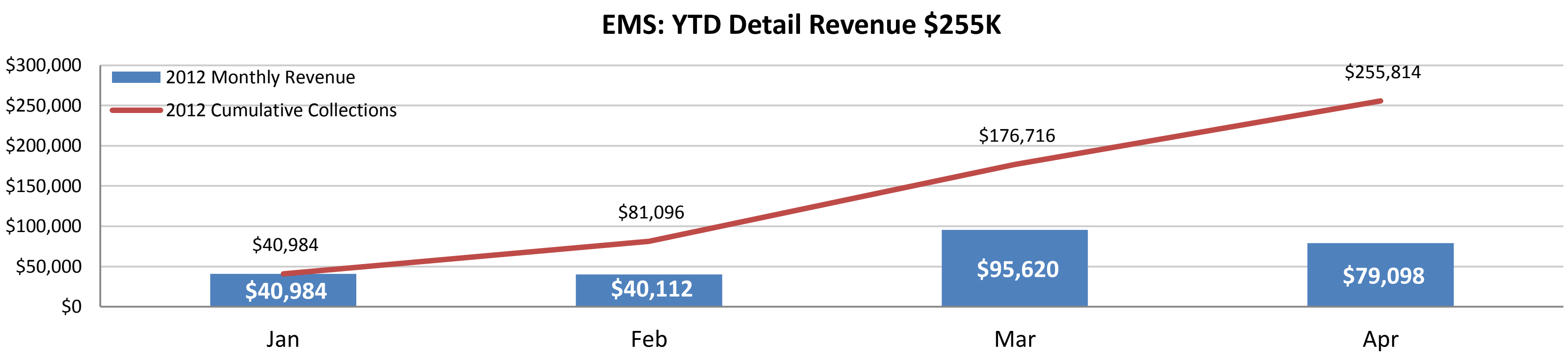


Collection Efforts	Target 2012	YTD Actual
Percentage of Selfpay Accounts in Payment Plan	Target Needed	3%
Collection Efforts	Target Needed	

Source: Adopted Budget 2012

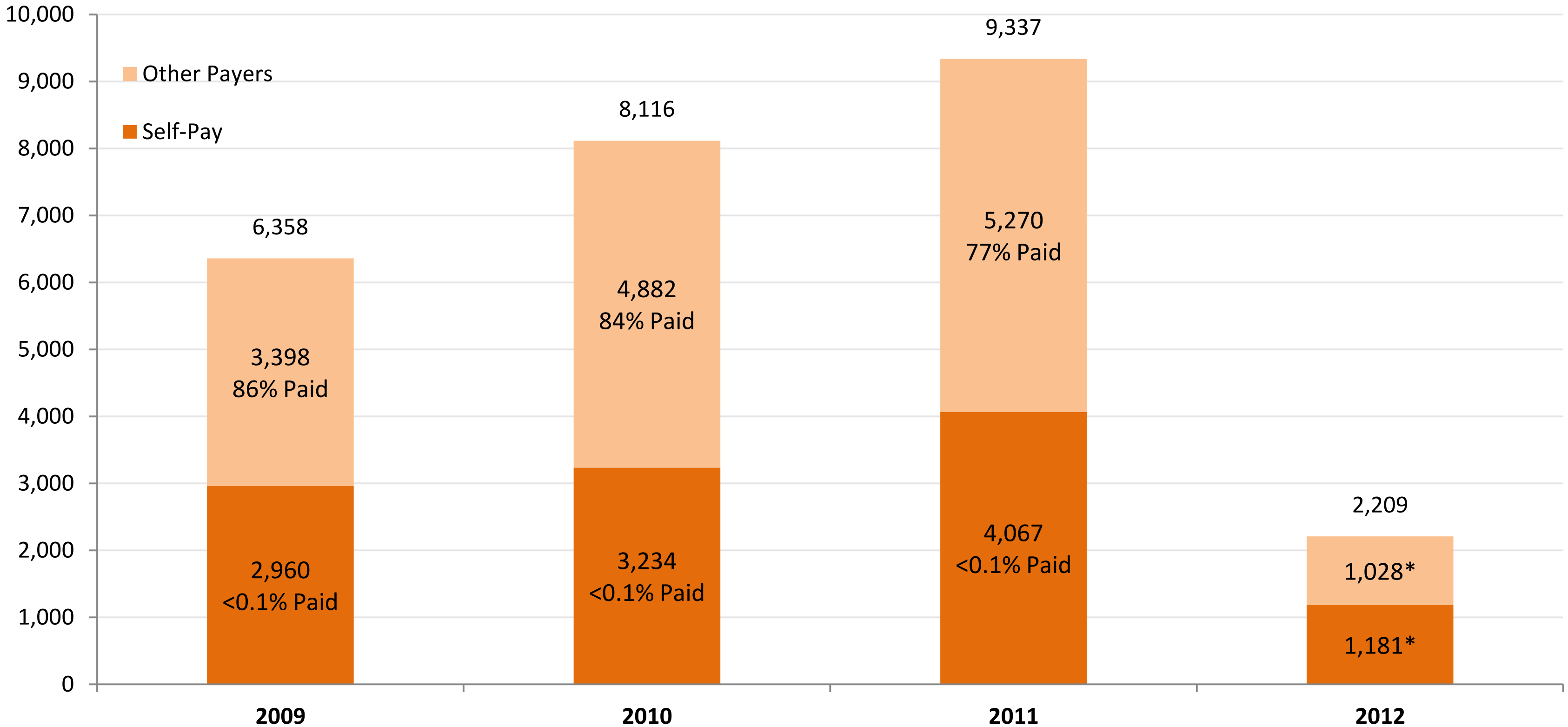
EMS Collections





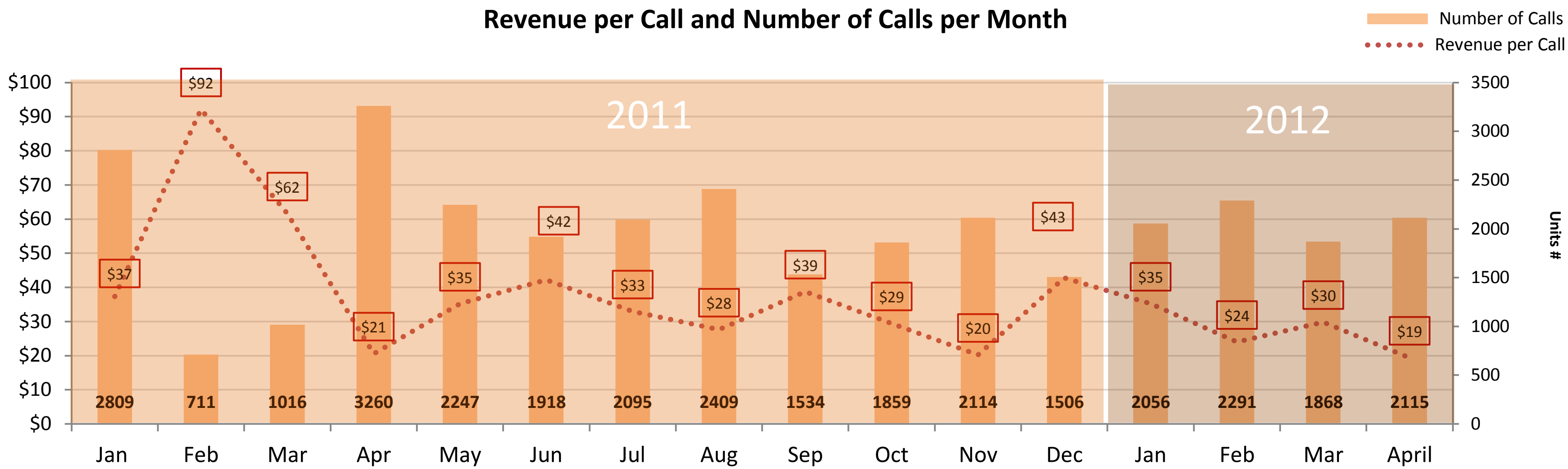
EMS Collection Efforts

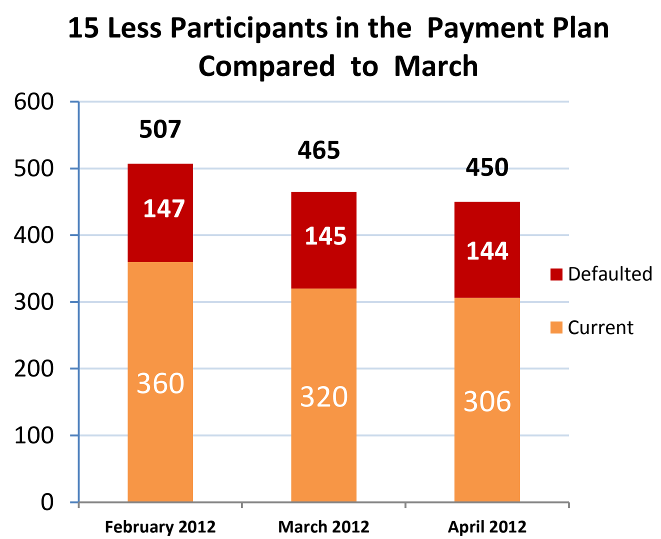
<u>Frequent Flyers</u> : Payers Other than Self Pay Have a Good Track Record of Paying



*Information incomplete as payment cycle period is still open

EMS Collections Efforts Self Pay





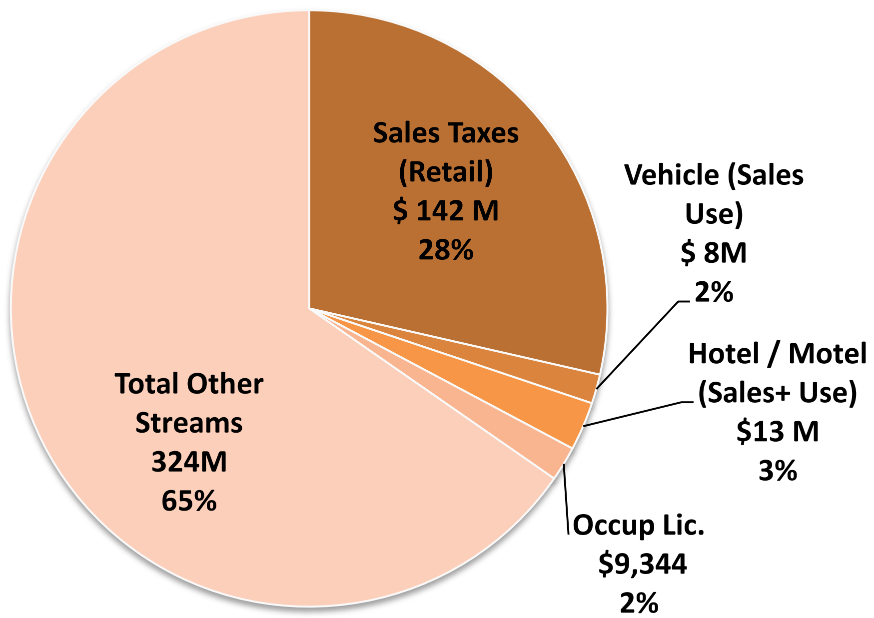
Payer Mix Comparison					
Payer Class	New Orleans	Houston	Baltimore	Philadelphia	DeKalb, GA
Medicare	15.48%	22.41%	18.39%	30.64%	19.97%
Medicaid	14.46%	16.67%	7.32%	11.08%	10.82%
Private Insurance	14.70%	17.48%	12.07%	35.66%	17.59%
Self-Pay	55.36%	43.44%	62.22%	22.62%	51.62%

Source: EMS and ACS 5.23.2012

Sales Taxes and Occupational Licenses Revenues

Sales Taxes : 33% of Adopted Budget GF Revenues for 2012

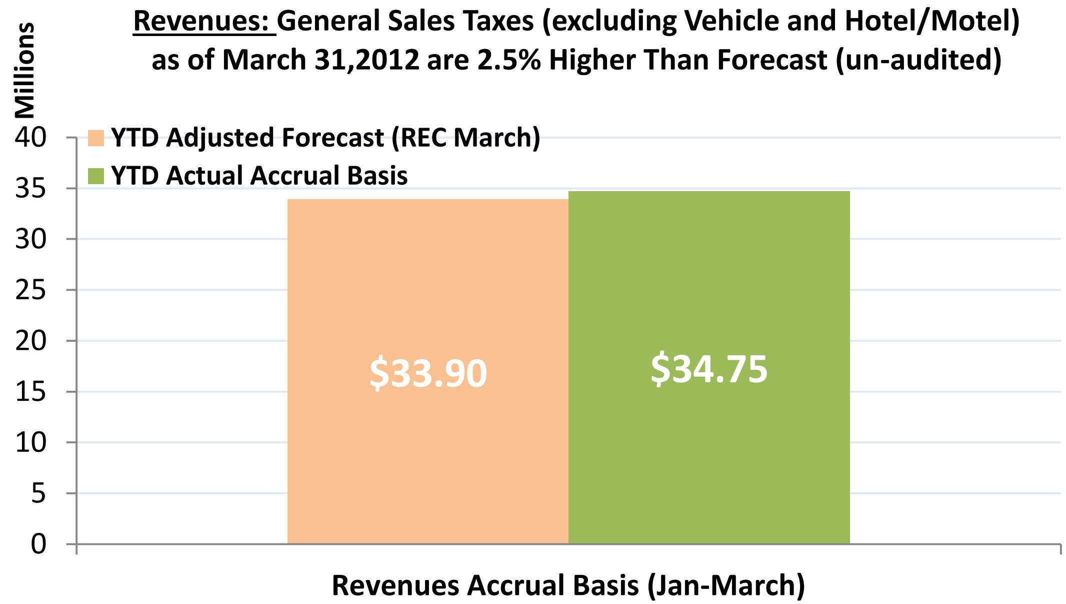
Occupational License : 2% Adopted Budget GF Revenues for 2012

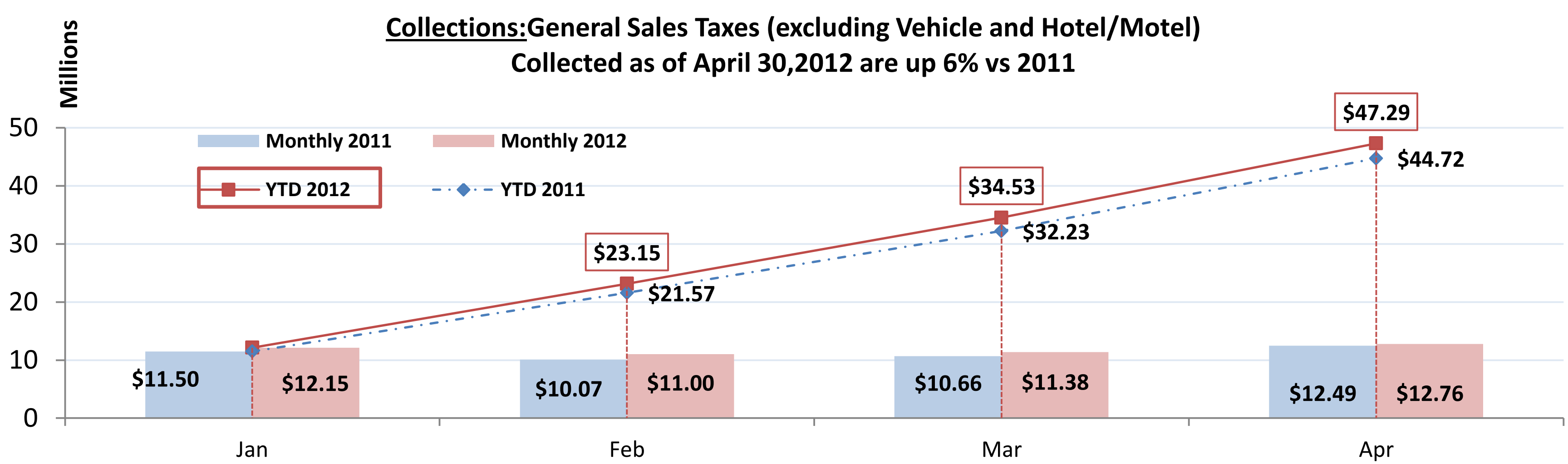


Collection Efforts	Target 2012	YTD Actual
Sales Tax Audits	105	40
Delinquency Mailings	18,000	On Hold
Field Visits / Contacts	15,400	5,577

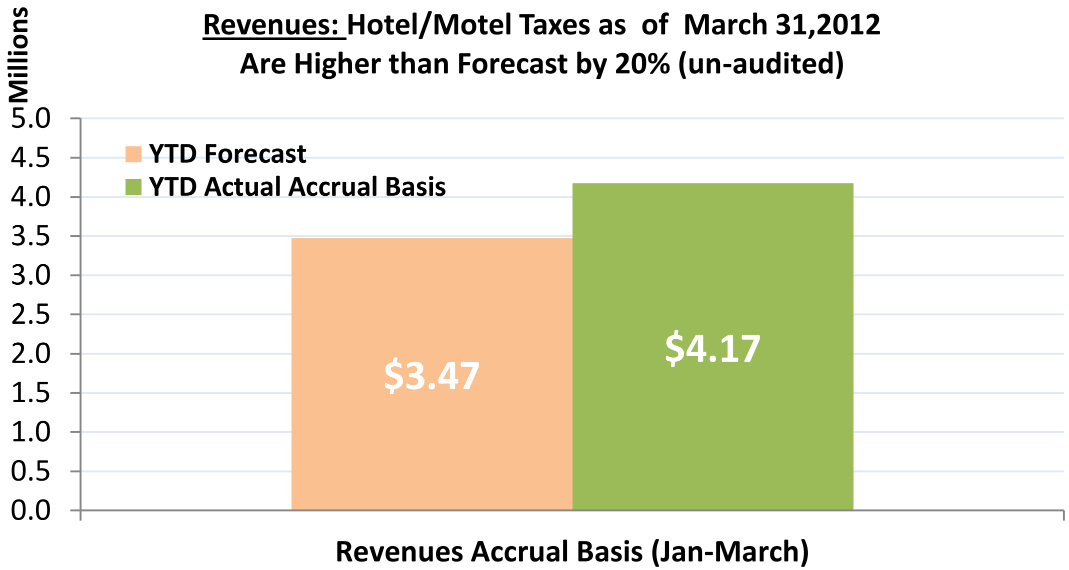
Source: Adopted Budget 2012

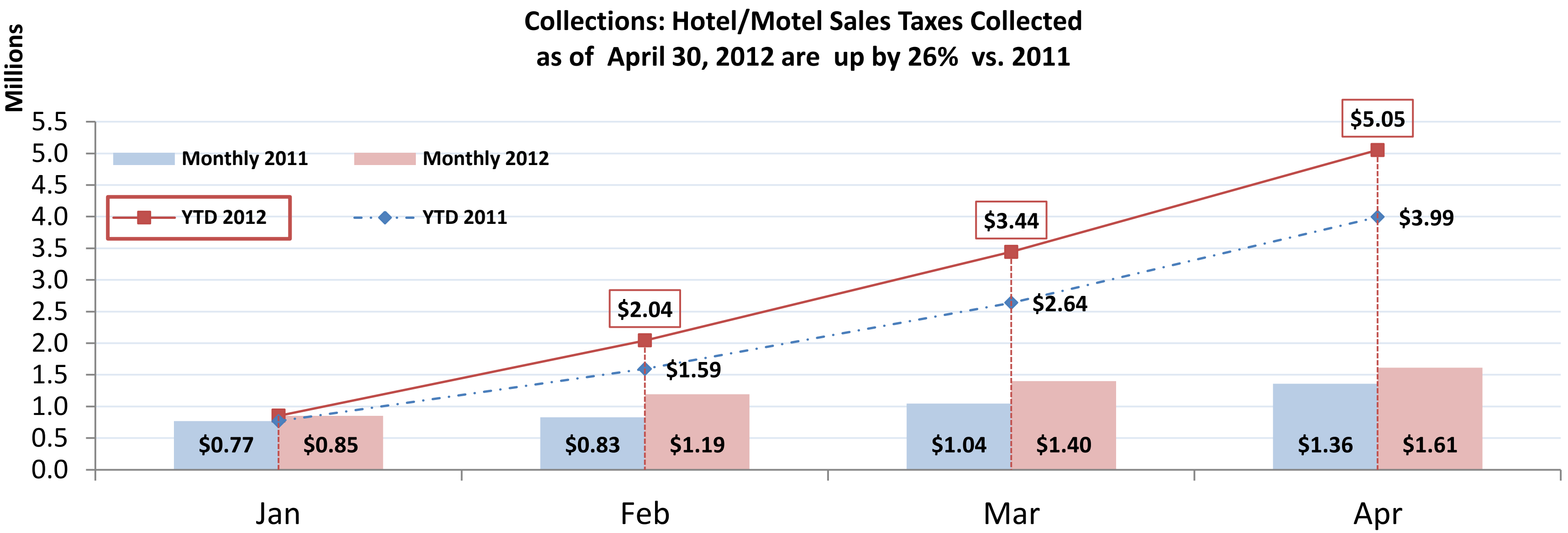
Sales Tax (Retail Only)





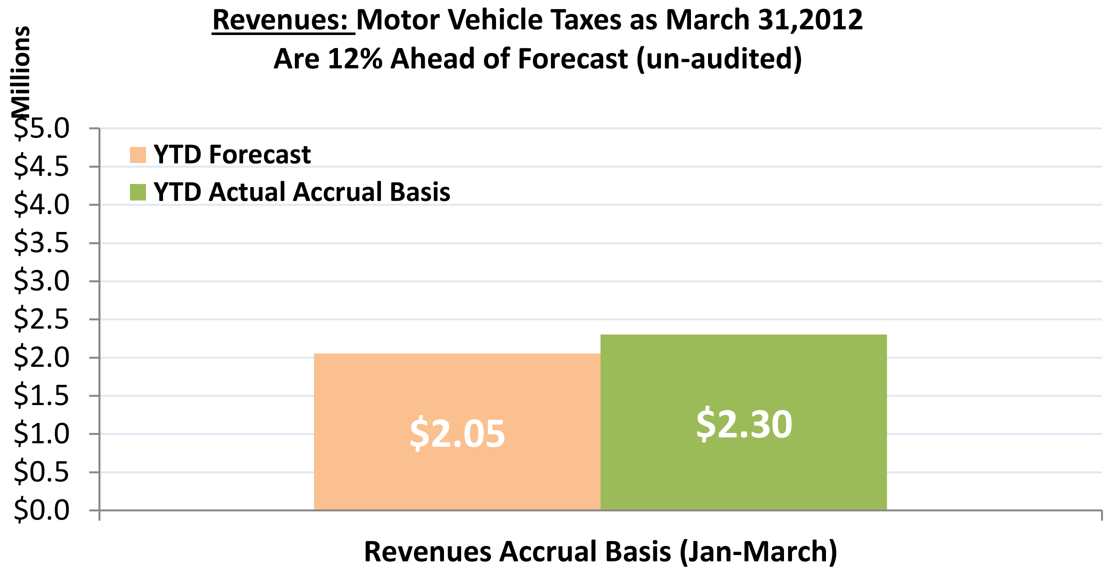
Hotel / Motel Sales Taxes

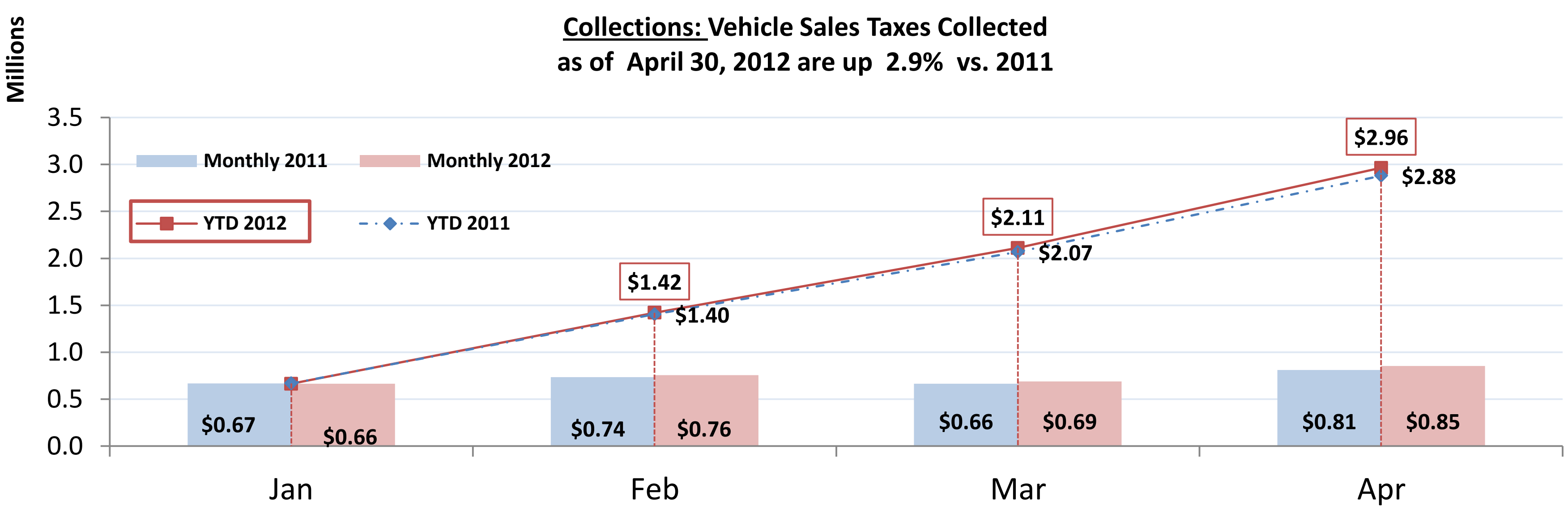




Source: Bureau of Revenue and Finance 5.7.2012 and 5.23.2012

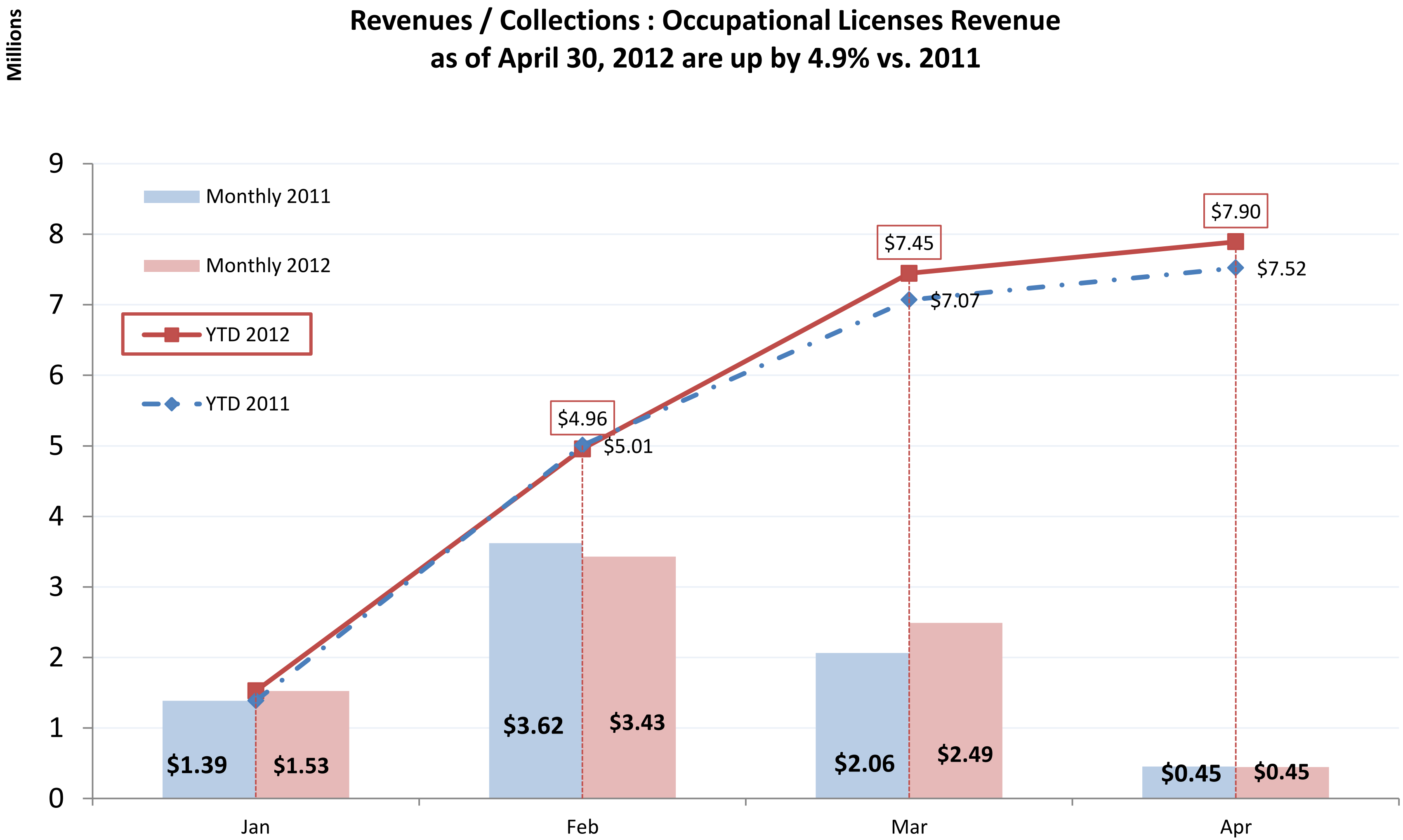
Vehicle Sales Taxes





Source: Bureau of Revenue and Finance 5.7.2012 and 5.23.2012

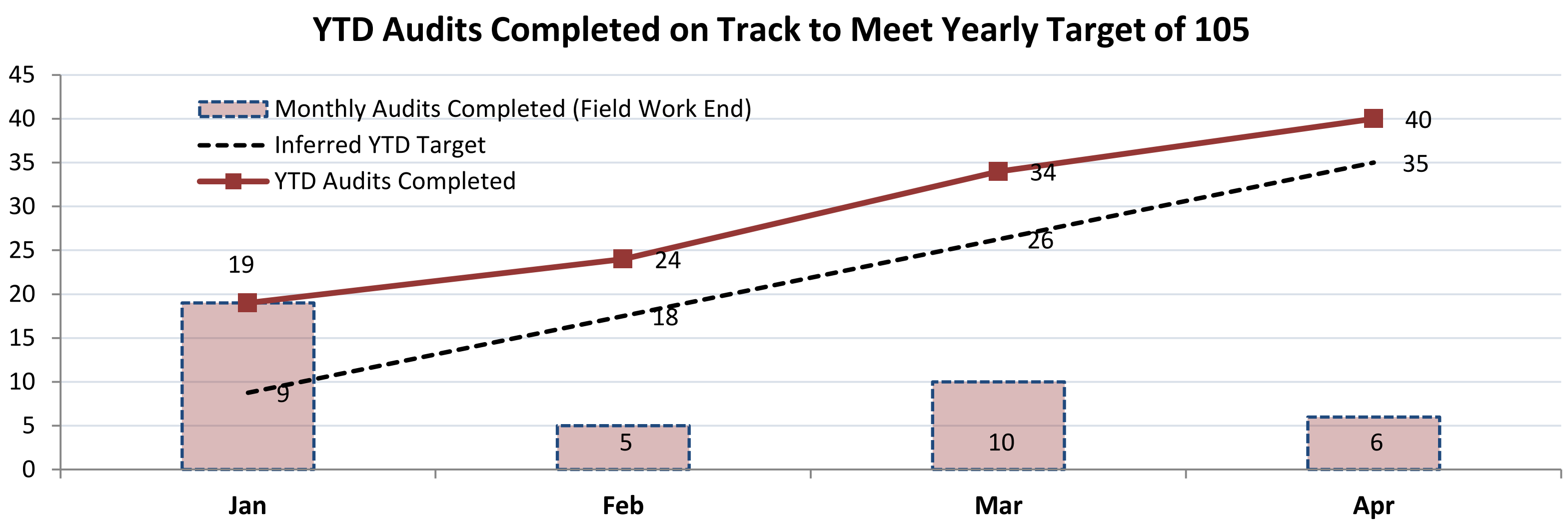
Occupational Licenses

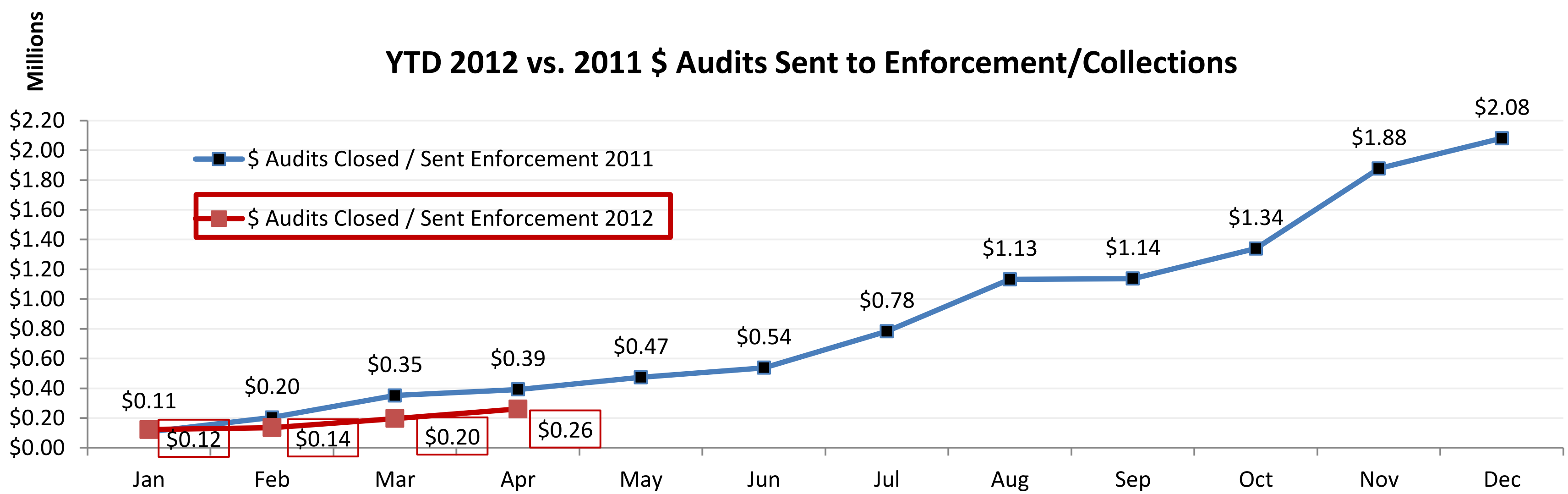


Source: Bureau of Revenue

Bureau of Revenue Enforcement (Continued)

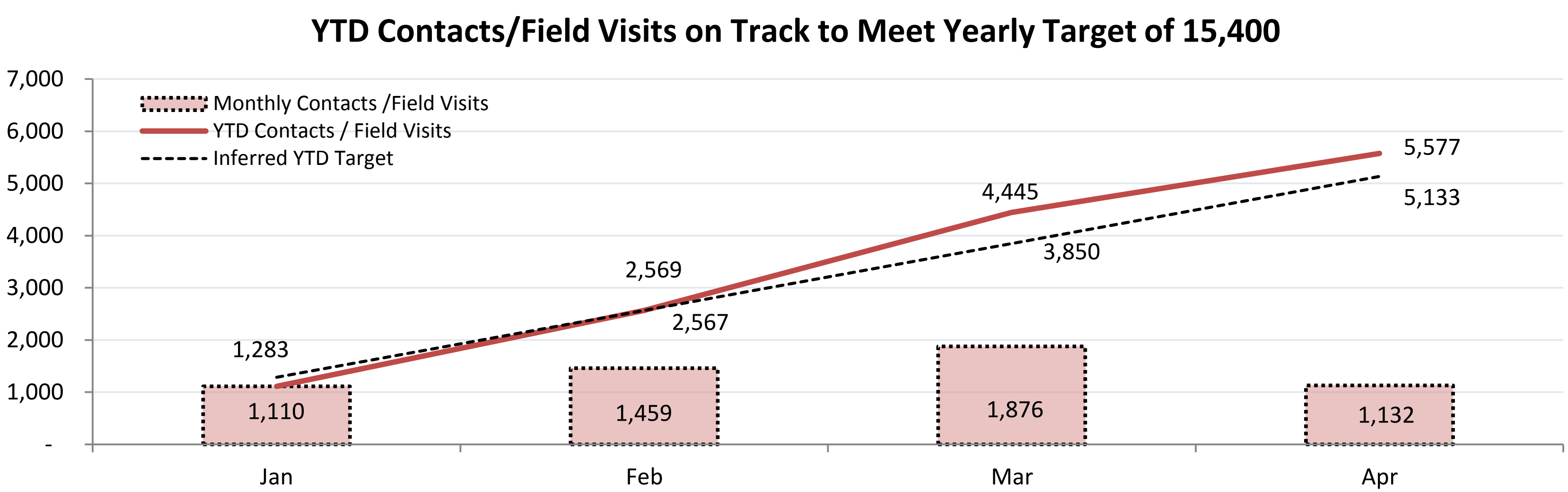
40 Audits Completed as of April 30,2012 (Yearly Target 105)

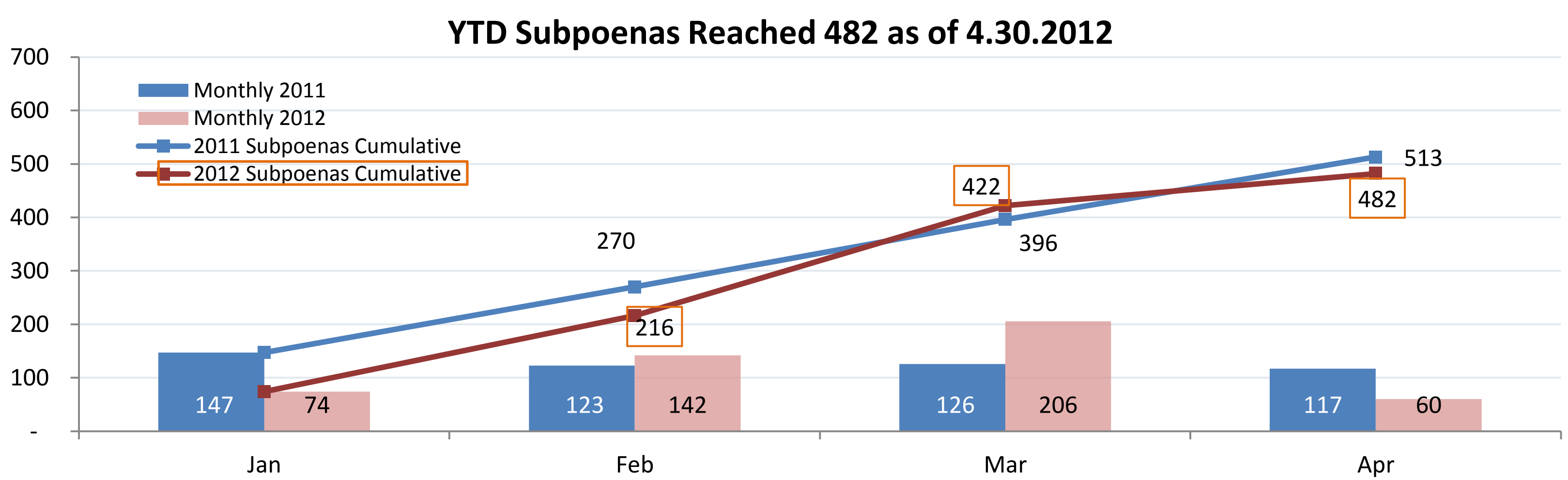




Source: Bureau of Revenue 5.18.2012

Bureau of Revenue Enforcement (Continued)

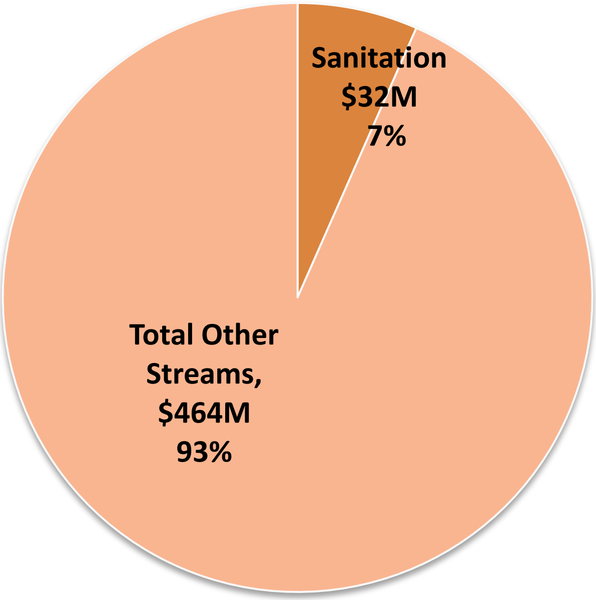




Source: Bureau of Revenue 5.16.2012

Sanitation Revenues

7% Adopted Budget GF Revenues for 2012

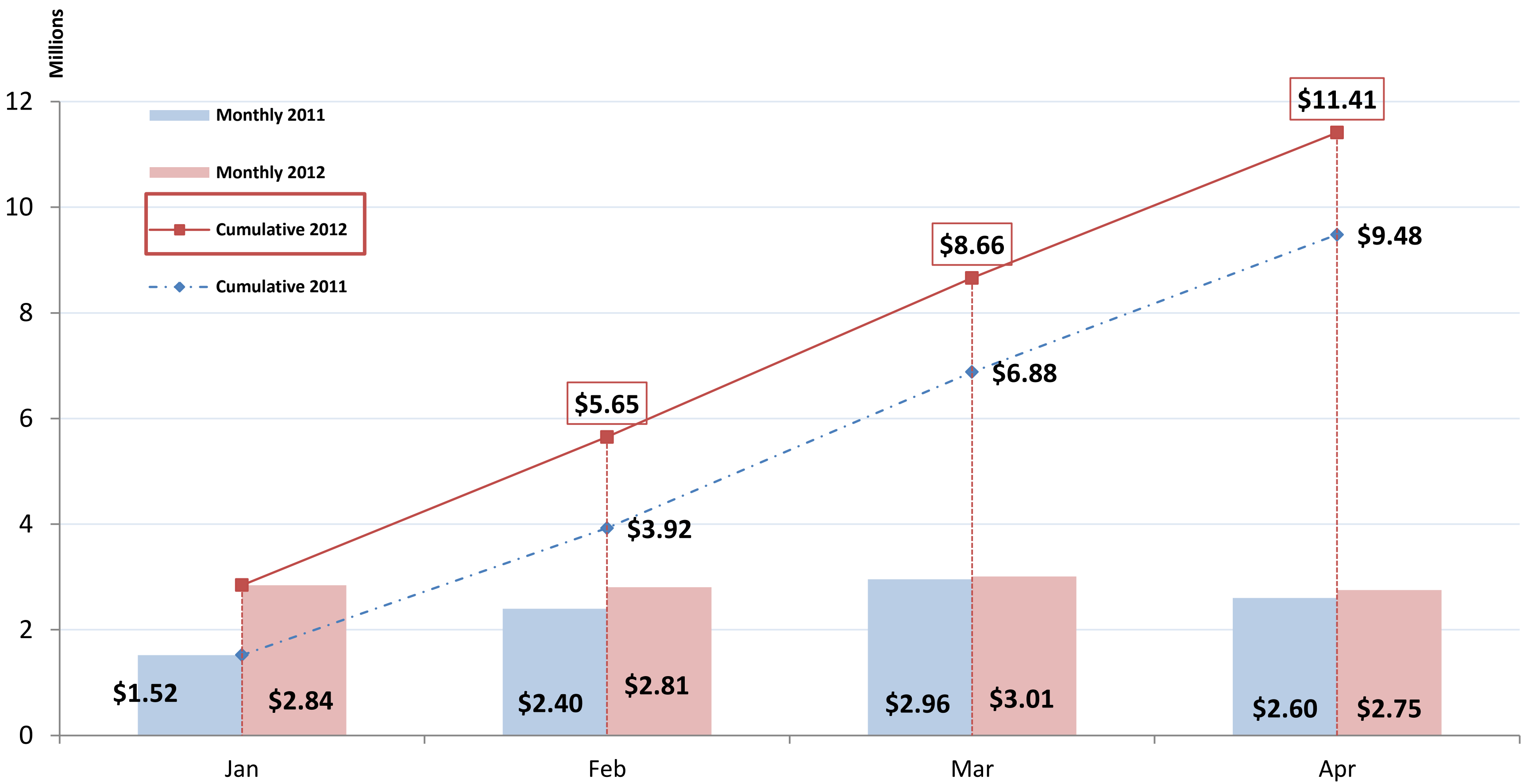


Collection Efforts	Target 2012	YTD Actual
Collection Agency	Over 50%	51%

Source: Adopted Budget 2012

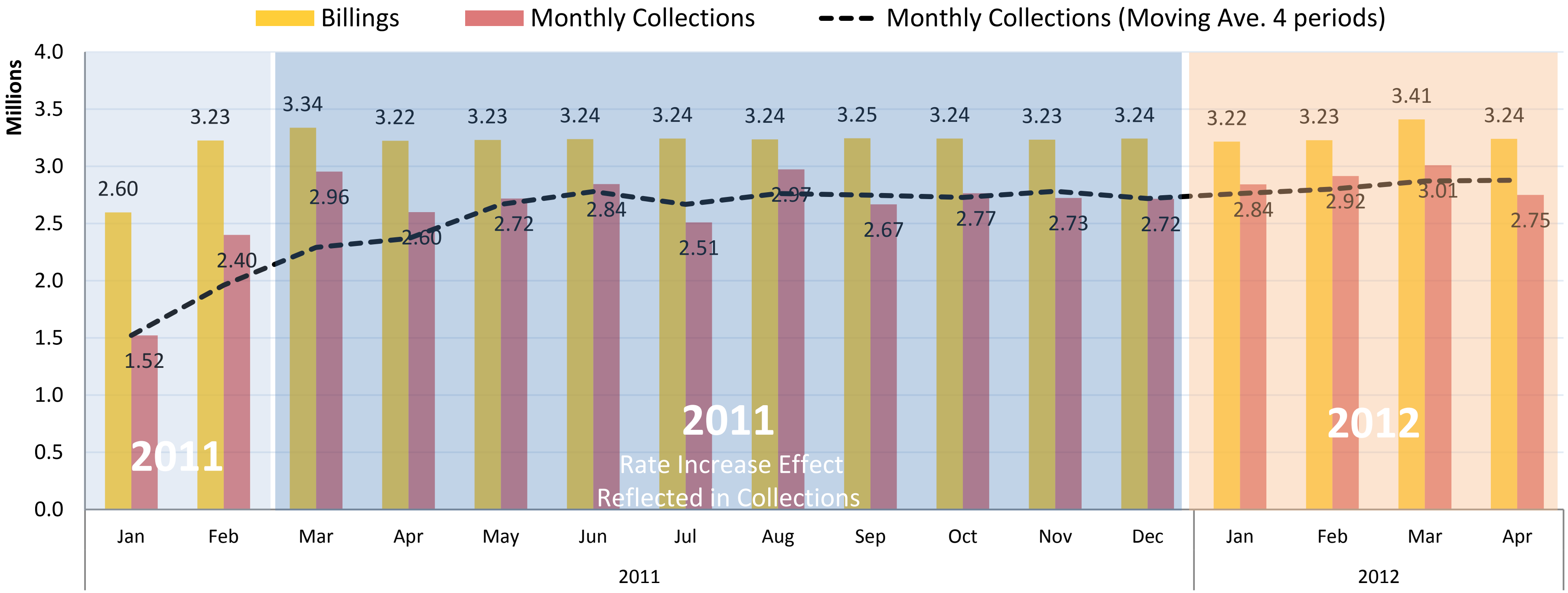
Sanitation Collections

<u>Collections :</u> YTD 2012 Collections Are Higher than 2011. Difference Mainly Due to Sanitation Fee Increase not Being Fully Reflected in Collections during the First Two Months of 2011



Source: S&W Board 5.5.2012

Sanitation Delinquency Collections



Collection Comparison 2012 - 2011

2011

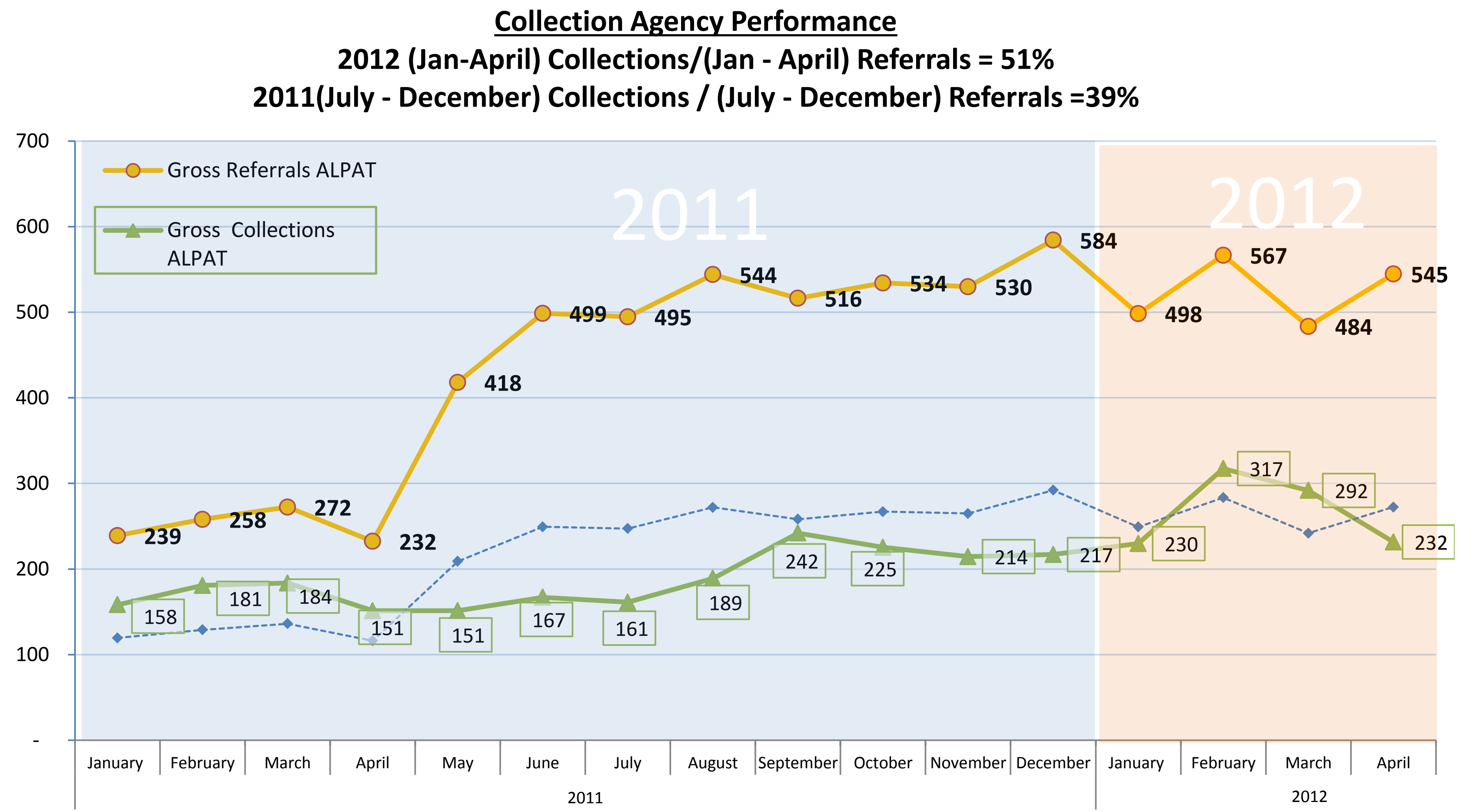
Average Billing 2011 (March to December 2011)	$	3,247,990	(A)
Average Monthly Collections 2011 (March - December 2011)	$	2,652,506	(B)
Collection Rate 2011		82%	(B)/ (A)

2012

Average Billing 2012 (January to April 2012)	$	3,274,324	(C)
Average Monthly Collections 2012 (January - April 2012)	$	2,829,030	(D)
Collection Rate 2012		86%	(D)/(C)

Source: S&W Board 5.5.2012

Sanitation Delinquency Collections



Source: ALPAT 5.5.2012