

**MEETING MINUTES  
REVENUE ESTIMATING CONFERENCE  
June 12, 2017 9:00 am**

**PRESENT**

Honorable Jared C. Brossett, Council Member District D (non-voting representative)  
Honorable Stacy Head, Councilmember-at-Large  
Jeff Hebert, First Deputy Mayor & Chief Administrative Officer  
Beverly B. Gariepy, Director of Finance/CFO  
Peter Ricchiuti, Professor, Tulane University

**ABSENT**

Honorable Mitchell J. Landrieu, Mayor, City of New Orleans

**OPENING**

The meeting of the Revenue Estimating Conference (REC) was called to order by First Deputy Mayor and Chief Administrative Officer, Jeff Hebert.

1. Mr. Hebert moved the approval of the November 12, 2016 Revenue Estimating Conference minutes, which was seconded by Mr. Foster and which passed without objection.
  
2. 2016 General Fund Unaudited Actuals  
Deborah Vivien, City Economist, presented the most recent results for 2016 unaudited actuals by recognizing an additional \$8.4M (1.4%) above the November forecast and an annual recurring revenue growth rate of 2.8%. Major increases included property tax on more timely payment, occupational licenses on audit findings, rideshare fees, Entergy franchise fee, UPL and parking meter collections. Decreases were sales tax on a tepid recovery, traffic related fines, Convention Center transfer and transfer classification definitions differing between REC and accounting rules. Mr. Ricchiuti asked about short term rentals, rideshare, and remote sales tax collections. Councilmember Head addressed concerns about property tax exemptions, Entergy fees weighed against declining population. Conferee questions followed.
  
3. 2017 General Fund Revenue Forecast  
Ms. Vivien updated the 2017 forecast with an increase of \$16.7M or 2.7% due mainly to a new 2.5 fire millage and an increase in the UPL. Annual growth was set at 4.3% for 2017. Other increases include sales tax as a response to an improving economy, remote sales tax beginning to remit and short term rental sales tax. Rideshare fees also continued to increase. Entergy franchise and parking meter collections were aligned as a base adjustment to current data. Decreases included motor vehicle sales, gaming revenue, traffic camera revenue due to delayed implementation, Parish Transportation Fund from Transit and traffic fine (also related to combined traffic and municipal court data reporting). Mr. Brossett inquired about Casino Services Support contract. Conferee questions followed.
  
4. 2018 Initial Revenue Forecast  
Ms. Vivien presented the 2018 forecast as a 1.7% increase over the revised 2017 forecast of recurring revenue. The forecast was considered conservative due to the extended budgeting period. Property tax increased, though at a reduced growth rate of 1% due to the LA Tax Commission rule only allowing assessments every four years. Other major increases included sales tax due to improving economic conditions, and the other recurring initiatives such as remote sales tax collections, short term rentals (state dedication from HB 224 included), UPL/EMS fees adjusted to 2017 levels and traffic camera annualization. Decreases in 2018

include no use of fund balance, Casino Support Services Fund and the non-recurrence of the 2 Canal permit. Conferee questions followed.

5. Estimates of Individual Issues

Ms. Vivien presented the amount included for numerous initiatives in each of the three fiscal years discussed, including Property Tax, Transportation Network Companies, Elimination of Fee Waivers, Alcohol Fee, Traffic Camera Revenue, Superdome Sales Tax, Interest and other items. Conferee questions followed.

6. Forecast Adoption

Ms. Gariepy read the official forecast for 2017 which included the amount of non-GF fixed at the November 2016 Revenue Estimating Conference (table below).

	Recurring Revenue	Non-Recurring Revenue	2017 Forecast 6/12/17
1A PROPERTY TAX	140,534,792		140,534,792
1B OTHER TAXES	237,256,677		237,256,677
2 LICENSES & PERMITS	66,645,063		66,645,063
3 INTERGOVERNMENTAL REVENUE	8,130,000	12,000,000	20,130,000
4 SERVICE CHARGES	88,881,860	2,000,000	90,881,860
5 FINES & FORFEITS	42,971,000		42,971,000
6 MISCELLANEOUS REVENUE	11,308,664		11,308,664
7 OTHER FINANCING SOURCES	17,511,000	11,225,000	28,736,000
<b>2017 GENERAL FUND REVENUE</b>	<b>613,239,056</b>	<b>25,225,000</b>	<b>638,464,056</b>
NON-GENERAL FUND REVENUE			422,093,542
<b>2017 TOTAL REVENUE</b>			<b>1,060,557,598</b>

Mr. Ricchiuti moved and Ms. Gariepy seconded adoption of the 2017 forecast which was approved without objection.

The 2018 forecast (table below) was taken as a recommendation and not officially adopted.

	Recurring Revenue	Non-Recurring Revenue	2018 Forecast 6/12/17
1A PROPERTY TAX	141,899,727		141,899,727
1B OTHER TAXES	241,988,645		241,988,645
2 LICENSES & PERMITS	66,377,160		66,377,160
3 INTERGOVERNMENTAL REVENUE	9,380,000	12,000,000	21,380,000
4 SERVICE CHARGES	92,381,860		92,381,860
5 FINES & FORFEITS	45,121,000		45,121,000
6 MISCELLANEOUS REVENUE	9,631,534		9,631,534
7 OTHER FINANCING SOURCES	16,943,000		16,943,000
<b>2017 GENERAL FUND REVENUE</b>	<b>623,722,927</b>	<b>12,000,000</b>	<b>635,722,927</b>
NON-GENERAL FUND REVENUE			422,093,542
<b>2017 TOTAL REVENUE</b>			<b>1,057,816,469</b>

7. Mr. Hebert moved to adjourn which Mr. Ricchiuti seconded and which passed without objection. The Revenue Estimating Conference adjourned.