

REVENUE ESTIMATING CONFERENCE



CITY OF NEW ORLEANS

REVENUE ESTIMATING CONFERENCE MEMBERS

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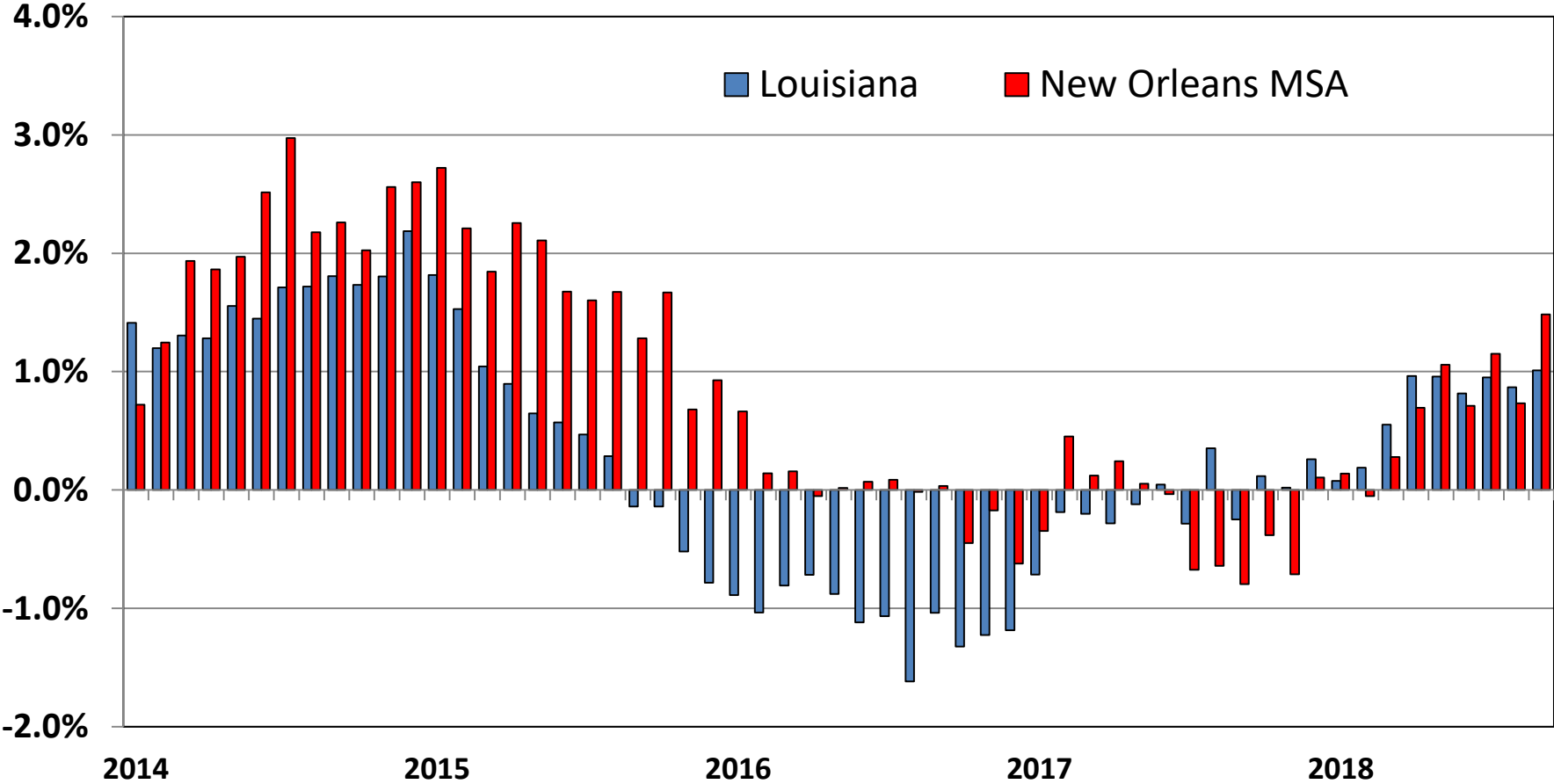
Presented October 31, 2018

Revenue Estimating Conference

October 31, 2018

- 1) Economic Outlook and Assumptions
- 2) Revised Estimate of 2018 General Fund Revenue
- 3) Initial Estimate of 2019 General Fund Revenue
- 4) Five Year Outlook – Fund Balance
- 5) Official Forecast Tables
- 6) Data Appendix

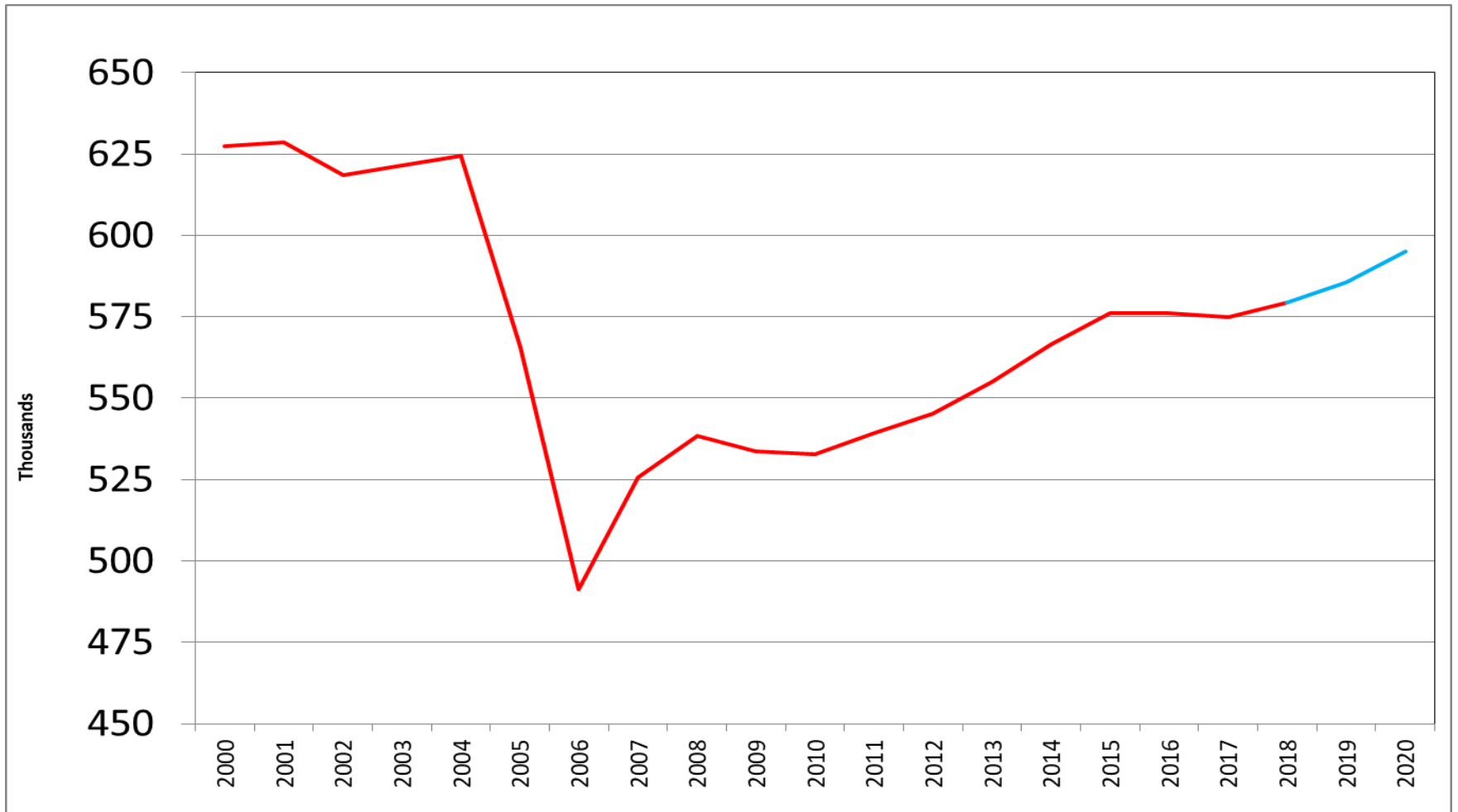
Prior Year Monthly Growth in Payroll Employment



Source: Bureau of Labor Statistics

New Orleans MSA Payroll Employment

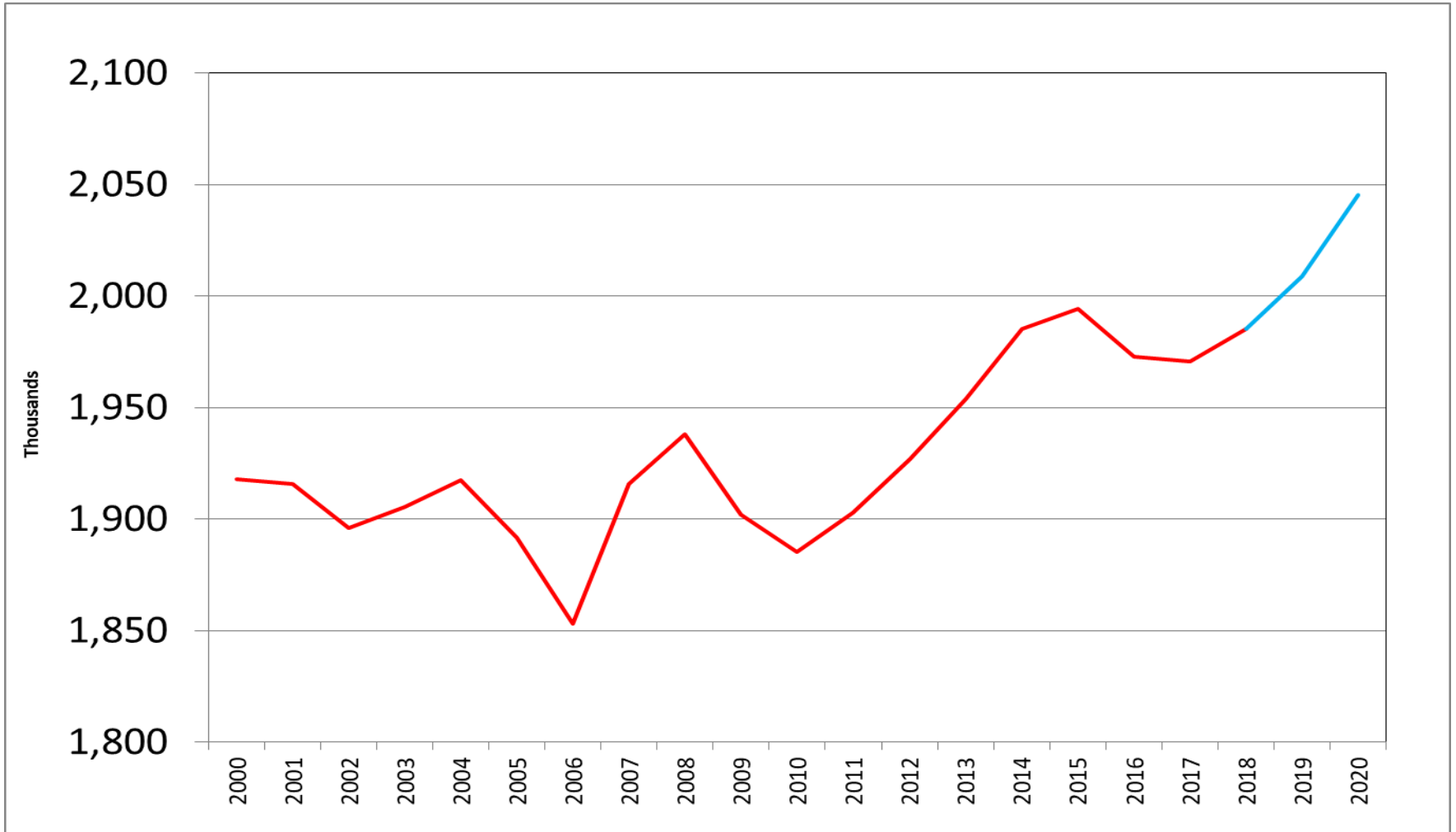
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Source: Bureau of Labor Statistics, Louisiana Outlook, Loren C. Scott

Louisiana Payroll Employment

SA

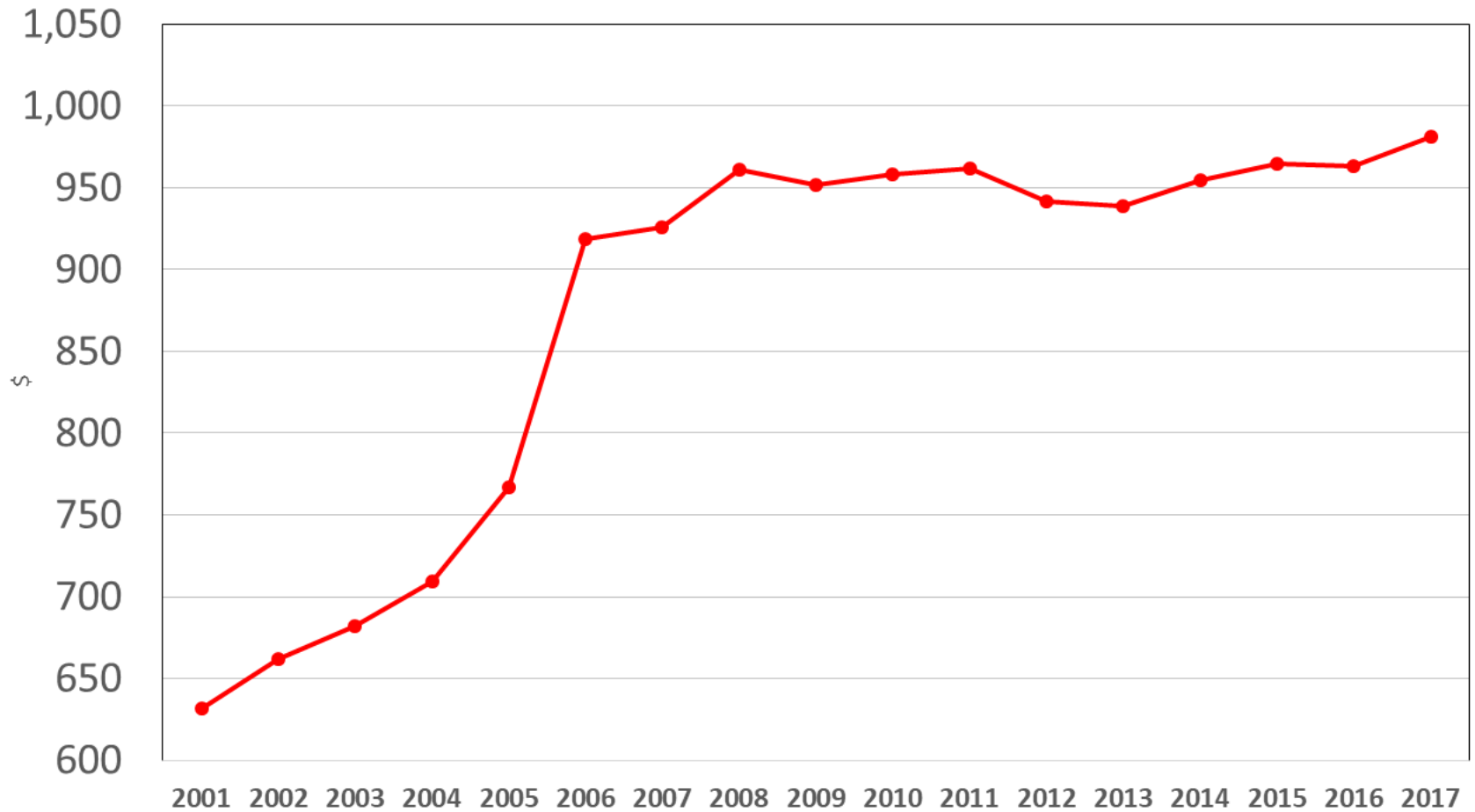


Source: Bureau of Labor Statistics, Louisiana Outlook, Loren C. Scott

Louisiana/New Orleans MSA

Average Weekly Wage

Nominal Dollars; Not Seasonally Adjusted



Source: Bureau of Labor Statistics

Growth projections

jobs, wages, interest, Real GDP

| | 2018 | 2019 | 2020 |
|-----------------------------|-------|-------|-------|
| Real GDP | 3.1% | 2.9% | 2.8% |
| Inflation | 2.5% | 2.5% | 2.5% |
| 30 Year Fixed Interest Rate | 4.6% | 5.0% | 5.2% |
| Oil Price | \$65 | \$72 | \$80 |
| NEW ORLEANS MSA | | | |
| Annual Increase in Jobs | 3,500 | 6,500 | 9,100 |
| Employment Growth Rate | 0.6% | 1.1% | 1.6% |

THE NEW NEW ORLEANS

A Hub of Economic Activity – Nationally recognized companies are increasingly calling New Orleans home.

 **accruent**

Direct Jobs: 350

 **DXC.technology**

Direct Jobs: 2,000

 **iMerit**

Direct Jobs: 100

 **TQL**
TOTAL QUALITY LOGISTICS

Direct Jobs: 96



SMASHINGBOXES

Direct Jobs: 85

 **INXILE**
ENTERTAINMENT

Direct Jobs: 50

Other Announced Projects in the New Orleans Area:

\$42 Billion in industrial projects in neighboring parishes (\$11.4 Billion under construction or complete)

Boeing/Lockheed at Michoud to add 700 jobs over the next two years for component parts for spacecraft

Sale of Avondale Shipyards

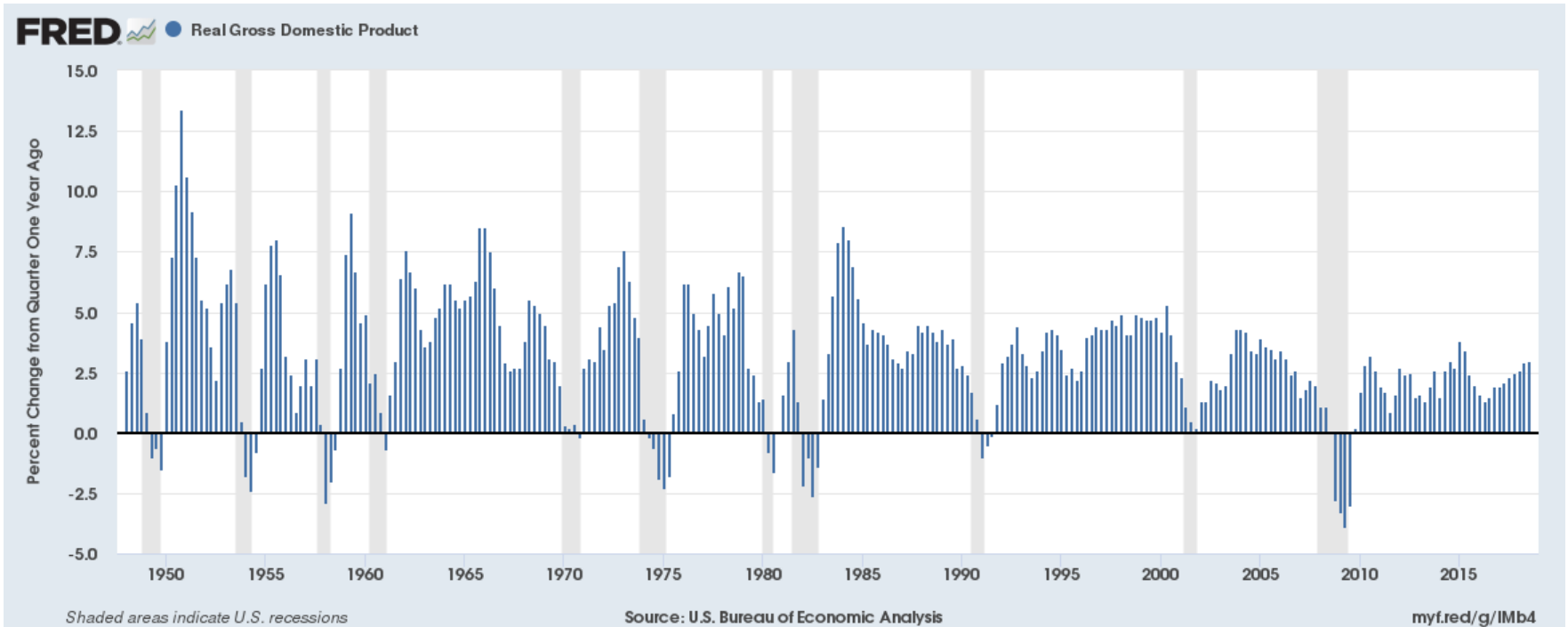
Risks

Oil Price

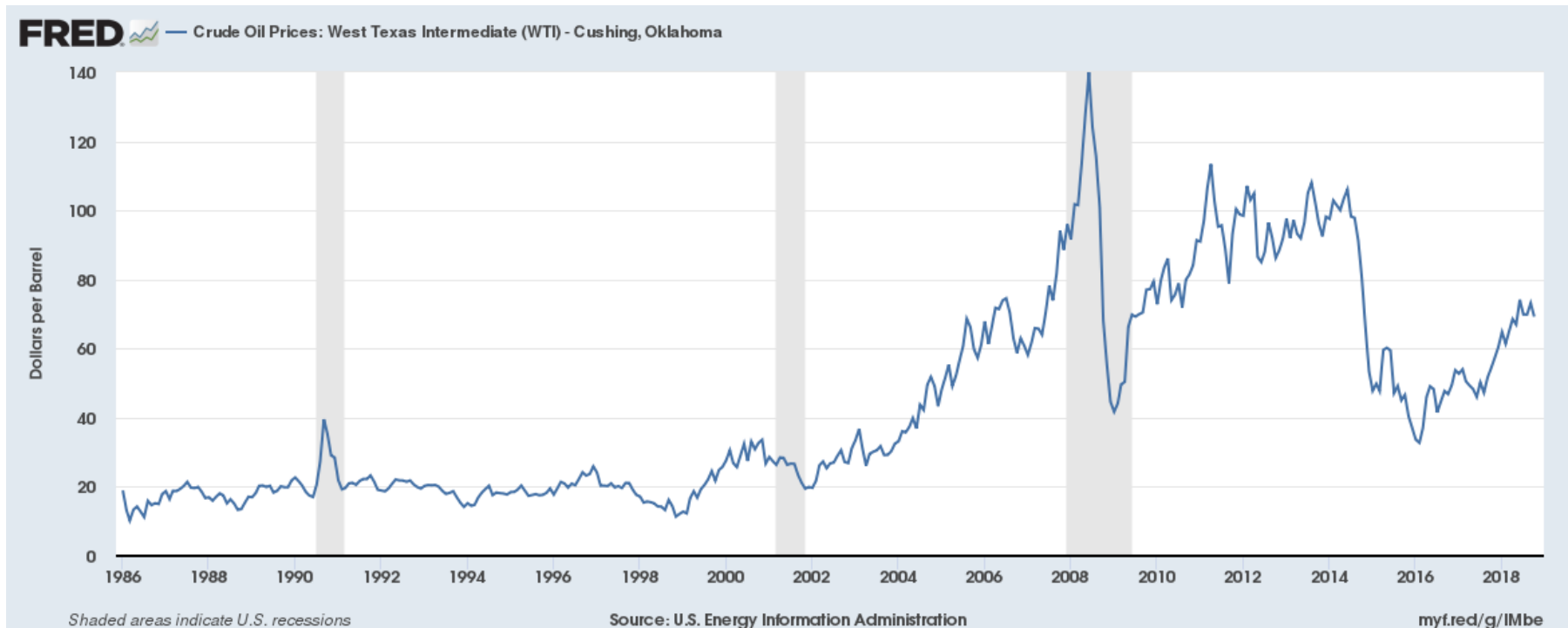
Recession

Permanent Tariffs

Record Real GDP Expansion in the U.S.



West Texas Intermediate Oil Price



2018 General Fund Revenue

(\$)

| | 2017 Actual | 2018 July Forecast | Annual Growth |
|---------------------------------------|--------------------|--------------------|---------------|
| 1A PROPERTY TAX | 145,348,284 | 145,443,607 | 0.1% |
| 1B OTHER TAXES | 239,478,957 | 241,725,933 | 0.9% |
| 2 LICENSES & PERMITS | 71,220,588 | 73,084,688 | 2.6% |
| 3 INTERGOVERNMENTAL REVENUE | 23,150,199 | 26,920,000 | 16.3% |
| 4 SERVICE CHARGES | 88,855,152 | 90,292,222 | 1.6% |
| 5 FINES & FORFEITS | 39,546,669 | 41,646,000 | 5.3% |
| 6 MISCELLANEOUS REVENUE | 22,315,057 | 46,223,500 | 107.1% |
| 7 OTHER FINANCING SOURCES | 38,806,998 | 26,483,283 | -31.8% |
| Total General Fund Revenue | 668,721,903 | 691,819,233 | 3.5% |
| less: One-time Revenue | (50,462,938) | (68,092,695) | 34.9% |
| Recurring General Fund Revenue | 618,258,965 | 623,726,538 | 0.9% |

2018 General Fund Revenue

(\$)

| | 2017 Actual | 2018 July Forecast | 2018 Proposed Forecast | Forecast Change | Forecast Growth | Annual Growth |
|---------------------------------------|--------------------|--------------------|------------------------|-------------------|-----------------|---------------|
| 1A PROPERTY TAX | 145,348,284 | 145,443,607 | 146,141,301 | 697,694 | | 0.5% |
| 1B OTHER TAXES | 239,478,957 | 241,725,933 | 245,011,546 | 3,285,613 | | 2.3% |
| 2 LICENSES & PERMITS | 71,220,588 | 73,084,688 | 73,805,799 | 721,112 | | 3.6% |
| 3 INTERGOVERNMENTAL REVENUE | 23,150,199 | 26,920,000 | 26,609,551 | (310,449) | | 14.9% |
| 4 SERVICE CHARGES | 88,855,152 | 90,292,222 | 90,133,337 | (158,885) | | 1.4% |
| 5 FINES & FORFEITS | 39,546,669 | 41,646,000 | 42,901,730 | 1,255,730 | | 8.5% |
| 6 MISCELLANEOUS REVENUE | 22,315,057 | 46,223,500 | 46,265,847 | 42,347 | | 107.3% |
| 7 OTHER FINANCING SOURCES | 38,806,998 | 26,483,283 | 31,708,283 | 5,225,000 | | -18.3% |
| Total General Fund Revenue | 668,721,903 | 691,819,233 | 702,577,395 | 10,758,162 | 1.6% | 5.1% |
| less: One-time Revenue | (50,462,938) | (68,092,695) | (67,447,695) | (645,000) | -0.9% | 33.7% |
| Recurring General Fund Revenue | 618,258,965 | 623,726,538 | 635,129,700 | 11,403,162 | 1.8% | 2.7% |

2018 General Fund Revenue

Major Increases from July Forecast

- After recurring revenue growth of 5.6% in 2017, recurring revenue in 2018 is forecast to continue to grow by 2.7% or \$11.4M to \$635.1M
- All taxes accounted for about 35% of the increase, particularly sales tax (up \$3.2M) in response to an improving economy and event activity leading to robust hotel sales.
- All Parking increased a total of \$2.2M: Tickets \$2M, Meters \$115,000, Lots \$60,000
- Ordinance impacts (boots for parking tickets, Short Term Rental moratorium) not as high as anticipated
- \$4M in camera fines and \$1.8M in casino support services considered recurring
- Interest Income up \$500,000 to \$1.5M as rates increase and investment opportunities improve
- Miscellaneous franchise fees include about \$900,000 in one-time payments with \$120,000 added in this forecast

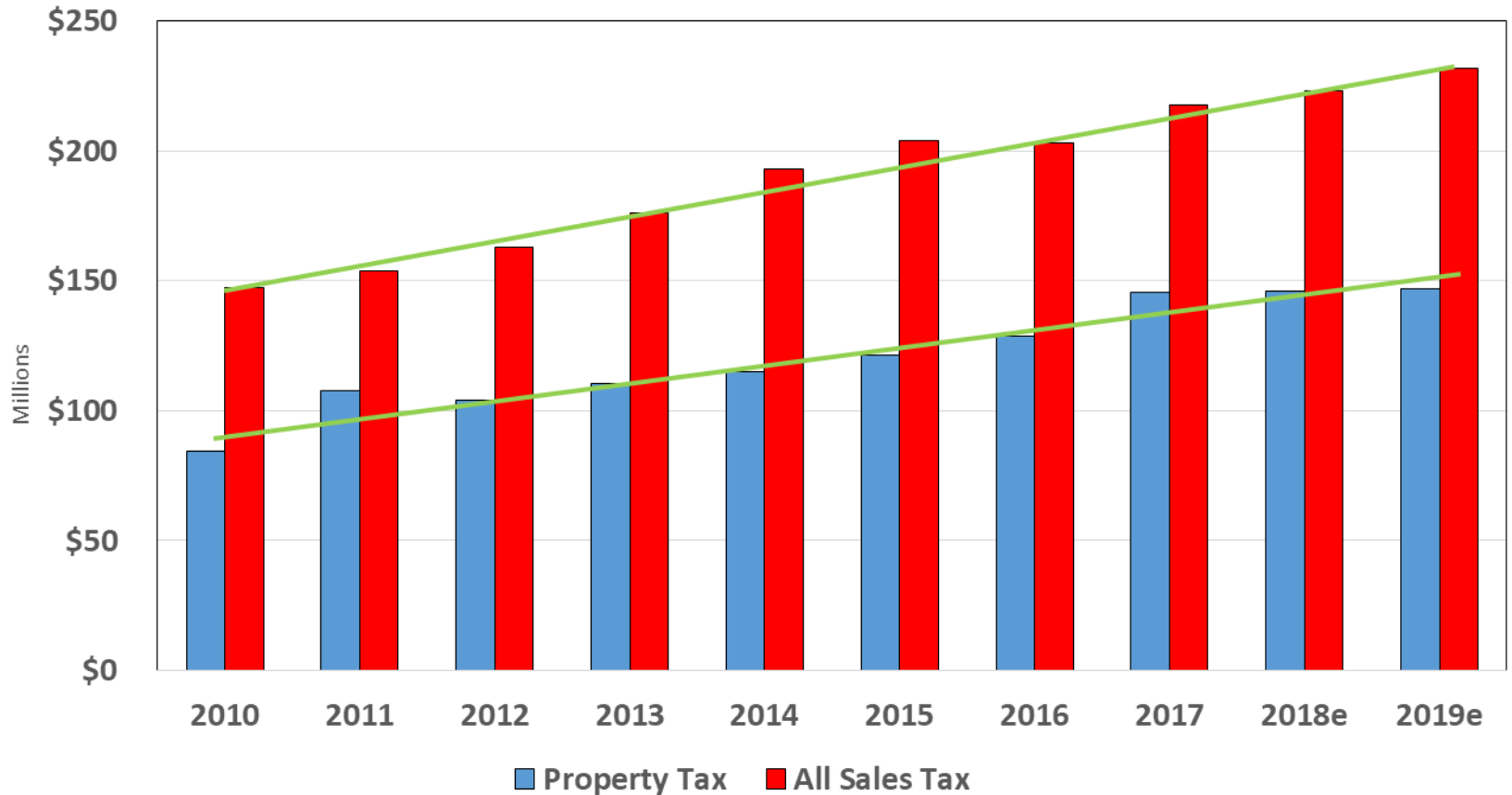
2018 General Fund Revenue

Major Decreases from July

- Sanitation fees decreased by \$1.7M to align with collections
- Municipal/Traffic court lower collections by \$500,000 in fines with less bond security
- Other contributions reduced by \$600,000 to align with current collections

Some changes in 2018 are due to accrual calculation adjustments that will not carry into subsequent years

Historical City Tax Collections



2018 General Fund Revenue

Non-Recurring Revenue

(\$)

| | 2017 Actual | 2018 July Forecast | 2018 Proposed Forecast |
|------------------------------------|-------------------|--------------------|------------------------|
| Non-Recurring | | | |
| Certificates of Indebtedness | 10,000,000 | | |
| Fund Balance | 24,748,127 | 12,492,695 | 17,647,695 |
| Medicaid UPL Ambulance | 15,177,811 | 13,000,000 | 13,000,000 |
| Accrued Rent | 337,000 | - | - |
| World Trade Center Lease Advance | | 33,000,000 | 33,000,000 |
| 2 Canal Permit | 200,000 | 1,800,000 | 1,800,000 |
| Casino Support Payment | | 1,800,000 | |
| Short Term Rental State Dedication | | 2,000,000 | 2,000,000 |
| Camera Revenue Increase | | 4,000,000 | |
| TOTAL Non-Recurring | 50,462,938 | 68,092,695 | 67,447,695 |

2019 General Fund Revenue Forecast

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| | 2017 Actual | 2018 Proposed Forecast | 2019 Proposed Forecast | Annual Change | Annual Growth |
|---------------------------------------|--------------------|------------------------|------------------------|--------------------|---------------|
| 1A PROPERTY TAX | 145,348,284 | 146,141,301 | 146,872,007 | 730,706 | 0.5% |
| 1B OTHER TAXES | 239,478,957 | 245,011,546 | 254,323,983 | 9,312,437 | 3.8% |
| 2 LICENSES & PERMITS | 71,220,588 | 73,805,799 | 77,560,123 | 3,754,324 | 5.1% |
| 3 INTERGOVERNMENTAL REVENUE | 23,150,199 | 26,609,551 | 21,635,000 | (4,974,551) | -18.7% |
| 4 SERVICE CHARGES | 88,855,152 | 90,133,337 | 93,617,876 | 3,484,539 | 3.9% |
| 5 FINES & FORFEITS | 39,546,669 | 42,901,730 | 41,508,307 | (1,393,423) | -3.2% |
| 6 MISCELLANEOUS REVENUE | 22,315,057 | 46,265,847 | 26,865,847 | (19,400,000) | -41.9% |
| 7 OTHER FINANCING SOURCES | 38,806,998 | 31,708,283 | 35,794,889 | 4,086,606 | 12.9% |
| Total General Fund Revenue | 668,721,903 | 702,577,395 | 698,178,032 | (4,399,362) | -0.6% |
| less: One-time Revenue | (50,462,938) | (67,447,695) | (46,934,301) | (20,513,394) | -30.4% |
| Recurring General Fund Revenue | 618,258,965 | 635,129,700 | 651,243,731 | 16,114,032 | 2.5% |

2019 General Fund Revenue Forecast

Major Increases

- **Base Budget Initiatives:**

- \$3M Remote sellers nexus decision
- \$1.1M GOMESA offshore oil revenue
- \$1.3M Interest earnings on rising rates, increased investment opportunities, taxable bond proceeds
- \$2.3M Casino Support Services second payment and use of balance
- \$900,000 EMS fee increase on trend with added shifts/vehicles
- \$700,000 Plumbing permits previously issued by SWB to be issued by the City
- \$1.4M in sanitation billing
- \$10M transfer from New Orleans Building Corporation

2019 General Fund Revenue Forecast

Major Increases

- **New Initiatives:**
 - \$500,000 from improved traffic violation policy
 - \$2M due restructuring of parking division and enforcement efforts
 - Collections of Owed Revenue
 - \$1.2M from sales tax
 - \$1.0M from sanitation fees
 - \$0.4M from EMS fees
 - \$0.2M from Police Secondary Employment
 - \$4.0M from reinstating franchise program

2019 General Fund Revenue Forecast

Major Decreases

- \$4.5M from an actuarial adjustment to the UPL-ambulance calculation
- \$500,000 Building permits decreased due to one-time issuance of World Trade Center permit (total was \$1.8M so \$1.3M is offset by increased permits from anticipated projects)
- \$33M from World Trade Center lease advance is partially offset by \$10M increase from New Orleans Building Corporation
- \$4M due to a reduction in traffic cameras

2019 General Fund Revenue Forecast

Non-Recurring Revenue

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| | 2018 Proposed Forecast | 2019 Proposed Forecast | 2020 estimated |
|------------------------------------|---------------------------|------------------------------|-------------------|
| Non-Recurring | | | |
| Fund Balance - Reserve from 2018 | | 9,200,000 | |
| Fund Balance | 17,647,695 | 12,534,301 | |
| Medicaid UPL Ambulance | 13,000,000 | 8,500,000 | 8,500,000 |
| World Trade Center Lease Advance | 33,000,000 | | |
| NOBC Transfer | | 10,000,000 | |
| 2 Canal Permit | 1,800,000 | | |
| Casino Support Payment | | 2,300,000 | |
| Short Term Rental State Dedication | 2,000,000 | | |
| Collections of Fees Owed | | 4,400,000 | |
| Other Activity | | | 19,000,000 |
| TOTAL Non-Recurring | 67,447,695 | 46,934,301 | 27,500,000 |

Use of Fund Balance

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| | 2017 | 2018 | 2019 |
|---|-------------------|-------------------|-------------------|
| Initial Budget | 4,900,000 | 6,662,427 | 12,534,301 |
| Carryforward from WTC Lease for Police Payraise Sheriff | 5,200,000 | | 9,200,000 |
| Tornado Expenses | 1,000,000 | | |
| Legal Settlement | 125,000 | | |
| NORD Cameras | 244,275 | | |
| Low Barrier Shelter Operations | 1,328,852 | | |
| Emergency Drainage | 11,950,000 | | |
| Legal Settlements Carryforward | | 5,830,268 | |
| Emergency Ordinance | | 5,155,000 | |
| TOTAL | 24,748,127 | 17,647,695 | 21,734,301 |

2018 Emergency Ordinance

| | 2018 |
|---------------------------------------|------------------|
| Radio Lease Annual Payment | 2,000,000 |
| Security at Newly Acquired Facilities | 600,000 |
| Vehicle Fuel and Maintenance | 900,000 |
| Janitorial Services | 105,000 |
| Toxicology Services | 150,000 |
| Criminal District Court | 1,400,000 |
| TOTAL | 5,155,000 |

Forecast Growth Rates

| | 2017 Actual | 2018 Proposed Forecast | 2019 Proposed Forecast |
|-----------------------------|-------------|------------------------|------------------------|
| Total GF Revenue | 668,721,903 | 702,544,395 | 698,178,032 |
| | 6.6% | 5.1% | -0.6% |
| Recurring GF Revenue | 618,258,965 | 635,129,700 | 651,243,731 |
| | 5.6% | 2.7% | 2.5% |

- 2017 recurring revenue growth of 5.6% due to multiple collection initiatives coming to fruition, including online sales, short term rentals, TNCs, and UPL/EMS fees as well as property tax from the new 2.5 fire millage
- 2018 recurring revenue growth of 2.7% represents inflationary growth of 2.1%, continued economic strength and partial accrual adjustments
- 2019 recurring revenue growth of 2.5% allows for modest underlying economic growth of 1.5% with the remainder resulting from new initiatives. Upside potential exists from stronger than predicted growth or excess collections from new initiatives, both of which will help replenish fund balance.

Watch List

- Pace of Economic Growth - Domestic and International
- International Trade Issues - tariffs
- State legislation during 2019 fiscal session
- Taxpayer behavior
 - Short term rental program changes
 - Demand v market share for TNCs
 - Response to infrastructure issues
- Remote sellers - centralized tax collection
- New initiatives
- Tighter margin on readily available fund balance due to Savings Fund

Forecast Summary

2018 Official Revenue Forecast

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| | Recurring Revenue | Non-Recurring Revenue | 2018 Total Revenue 10/31/18 |
|----------------------------------|--------------------|-----------------------|--------------------------------|
| 1A PROPERTY TAX | 146,141,301 | | 146,141,301 |
| 1B OTHER TAXES | 245,011,546 | | 245,011,546 |
| 2 LICENSES & PERMITS | 73,805,799 | | 73,805,799 |
| 3 INTERGOVERNMENTAL REVENUE | 11,609,551 | 15,000,000 | 26,609,551 |
| 4 SERVICE CHARGES | 90,133,337 | | 90,133,337 |
| 5 FINES & FORFEITS | 42,901,730 | | 42,901,730 |
| 6 MISCELLANEOUS REVENUE | 11,465,847 | 34,800,000 | 46,265,847 |
| 7 OTHER FINANCING SOURCES | 14,060,588 | 17,647,695 | 31,708,283 |
| 2018 GENERAL FUND REVENUE | 635,129,700 | 67,447,695 | 702,577,395 |
| NON-GENERAL FUND REVENUE | | | 418,888,570 |
| 2018 TOTAL REVENUE | | | 1,121,465,964 |

2019 Official Revenue Forecast

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| | Recurring Revenue | Non-Recurring Revenue | 2019 Total Revenue 10/31/18 |
|----------------------------------|--------------------|-----------------------|--------------------------------|
| 1A PROPERTY TAX | 146,872,007 | | 146,872,007 |
| 1B OTHER TAXES | 254,323,983 | | 254,323,983 |
| 2 LICENSES & PERMITS | 77,560,123 | | 77,560,123 |
| 3 INTERGOVERNMENTAL REVENUE | 13,135,000 | 8,500,000 | 21,635,000 |
| 4 SERVICE CHARGES | 89,217,876 | 4,400,000 | 93,617,876 |
| 5 FINES & FORFEITS | 41,508,307 | | 41,508,307 |
| 6 MISCELLANEOUS REVENUE | 14,565,847 | 12,300,000 | 26,865,847 |
| 7 OTHER FINANCING SOURCES | 14,060,588 | 21,734,301 | 35,794,889 |
| 2019 GENERAL FUND REVENUE | 651,243,731 | 46,934,301 | 698,178,032 |
| NON-GENERAL FUND REVENUE | | | 419,605,310 |
| 2019 TOTAL REVENUE | | | 1,117,783,342 |

General Fund Balance Planning Projections

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| | 2018 | 2019 | 2020 | 2021 | 2022 | 2022 |
|--|--------------|-------------|-------------|-------------|-------------|-------------|
| REVENUE | | | | | | |
| RECURRING REVENUE* | 635,129,700 | 651,243,731 | 681,524,824 | 698,562,945 | 716,027,019 | 733,927,694 |
| Budgeted Fund Balance | 17,647,695 | 9,200,000 | | | | |
| New Fund Balance | | 12,534,301 | | | | |
| TOTAL FUND BALANCE USE | 17,647,695 | 21,734,301 | | | | |
| Other Non-recurring Revenue | 49,800,000 | 25,200,000 | 27,500,000 | 25,000,000 | 25,000,000 | 25,000,000 |
| TOTAL NON-RECURRING REVENUE | 67,447,695 | 46,934,301 | 27,500,000 | 25,000,000 | 25,000,000 | 25,000,000 |
| TOTAL REVENUE | 702,577,395 | 698,178,032 | 709,024,824 | 723,562,945 | 741,027,019 | 758,927,694 |
| EXPENDITURE | | | | | | |
| Remaining Base | 660,023,229 | 672,189,694 | 685,633,488 | 699,346,158 | 713,333,081 | 727,599,742 |
| Debt Service | 31,211,000 | 25,988,338 | 26,001,814 | 26,022,908 | 24,941,836 | 24,967,174 |
| Total Budget | 691,234,229 | | | | | |
| less: Payraise/Judgment Fund Reserve | (11,200,000) | | | | | |
| TOTAL EXPENDITURES | 680,034,229 | 698,178,032 | 711,635,302 | 725,369,065 | 738,274,917 | 752,566,916 |
| Anticipated Surplus/(Deficit) from General Fund | 22,543,166 | - | (2,610,478) | (1,806,120) | 2,752,102 | 6,360,778 |

* Assumes 9.5% growth in current year Property Tax collections in 2020 for quadrennial assessment

General Fund Balance Planning Projections

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| | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 |
|--|---------------------|---------------------|--------------------|--------------------|--------------------|--------------------|
| Anticipated Surplus/(Deficit) from General Fund | 22,543,166 | - | (2,610,478) | (1,806,120) | 2,752,102 | 6,360,778 |
| Beginning Balance | 54,425,004 | 55,813,974 | 32,079,673 | 27,469,195 | 23,663,075 | 24,415,177 |
| USE OF FUND BALANCE | | | | | | |
| Appropriated from Fund Balance | (17,647,695) | (9,200,000) | - | - | - | - |
| New Fund Balance Appropriation | | (12,534,301) | - | - | - | - |
| To Judgment Fund | | (2,000,000) | (2,000,000) | (2,000,000) | (2,000,000) | (2,000,000) |
| BP Fund Direct Appropriation | (3,506,501) | | | | | |
| TOTAL USE OF FUND BALANCE | (21,154,196) | (23,734,301) | (2,000,000) | (2,000,000) | (2,000,000) | (2,000,000) |
| NET CHANGE TO FUND BALANCE | 1,388,970 | (23,734,301) | (4,610,478) | (3,806,120) | 752,102 | 4,360,778 |
| Adjusted Fund Balance | 55,813,974 | 32,079,673 | 27,469,195 | 23,663,075 | 24,415,177 | 28,775,954 |
| Obligated to Savings Fund (estimated after 2019) | (27,010,016) | (29,006,712) | (31,096,766) | (32,752,705) | (34,232,235) | (35,534,915) |
| Unassigned Fund Balance | 28,803,958 | 3,072,962 | (3,627,571) | (9,089,630) | (9,817,058) | (6,758,961) |
| <i>Percentage of Total Expenditures</i> | 8.2% | 4.6% | 3.9% | 3.3% | 3.3% | 3.8% |
| <i>Percentage of Recurring Revenue</i> | 8.8% | 4.9% | 4.0% | 3.4% | 3.4% | 3.9% |

These calculations assume all revenue and expenditures materialize. Actual performance will determine the end of year surplus or deficit.

Data Appendix

General Fund Revenue Forecast

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| Major | Minor | 2017 | 2018 July Forecast | 2018 Proposed Forecast | 2019 Proposed Forecast | Annual Growth (17-18) | Category/Impact Includes: |
|---------------------------------------|------------------------------------|--------------------|--------------------|------------------------|------------------------|-----------------------|---------------------------|
| 1A PROPERTY TAX | | | | | | | |
| | 1 REAL/PERSONAL PROPERTY - CURRENT | 50,184,637 | 50,791,197 | 51,036,233 | 51,283,106 | 0.5% | |
| | 2 PRIOR YEAR PROPERTY | 2,812,794 | 2,087,171 | 2,108,095 | 2,156,956 | 2.3% | |
| | 3 POLICE/FIRE DEDICATED MILLS | 72,055,015 | 72,891,172 | 73,242,826 | 73,597,117 | 0.5% | |
| | 4 NORD DEDICATED 1.5 MILLS | 4,988,433 | 5,081,348 | 5,105,862 | 5,130,560 | 0.5% | |
| | 5 PARKWAY DEDICATED 1.5 MILLS | 4,988,433 | 5,081,348 | 5,105,862 | 5,130,560 | 0.5% | |
| | 6 STREETS DEDICATED 1.9 MILLS | 6,318,742 | 6,436,440 | 6,467,492 | 6,498,777 | 0.5% | |
| | 7 INTEREST & PENALTIES | 4,000,230 | 3,074,931 | 3,074,931 | 3,074,931 | 0.0% | |
| 1A PROPERTY TAX Total | | 145,348,284 | 145,443,607 | 146,141,301 | 146,872,007 | 0.5% | |
| 1B OTHER TAXES | | | | | | | |
| | 1 SALES TAX | 185,269,732 | 188,975,127 | 190,879,072 | 199,087,533 | 4.3% | |
| | 1.1 MOTOR VEHICLE TAX | 13,532,102 | 12,890,500 | 12,763,422 | 12,878,303 | 0.9% | |
| | 1.2 HOTEL/MOTEL TAX | 19,085,311 | 18,335,311 | 19,654,185 | 20,066,923 | 2.1% | Short Term Rental Sales |
| | 2 BEER & WINE TAX | 484,937 | 485,000 | 485,000 | 495,185 | 2.1% | |
| | 3 PARKING TAX | 4,614,411 | 4,650,000 | 4,709,340 | 4,808,236 | 2.1% | |
| | 4 DOCUMENT TRANSACTION TAX | 4,597,476 | 4,350,000 | 4,337,854 | 4,428,949 | 2.1% | |
| | 5 CHAIN STORE TAX | 163,661 | 160,000 | 159,346 | 162,693 | 2.1% | |
| | 6 OFF TRACK BETTING/RACING TAX | 157,500 | 173,000 | 176,710 | 176,710 | 0.0% | |
| | 7 UTILITY TAX | 10,215,020 | 10,356,995 | 10,461,183 | 10,834,017 | 3.6% | |
| | 8 FAIRGROUND SLOT MACHINE 4% TAX | 1,358,808 | 1,350,000 | 1,385,434 | 1,385,434 | 0.0% | |
| 1B OTHER TAXES Total | | 239,478,957 | 241,725,933 | 245,011,546 | 254,323,983 | 3.8% | |
| 2 LICENSES & PERMITS | | | | | | | |
| | 01 ALCOHOLIC BEVERAGE | 2,852,108 | 2,775,420 | 2,904,533 | 2,904,533 | 0.0% | |
| | 02 CABLE TV FRANCHISE | 5,058,260 | 5,000,000 | 5,057,843 | 5,057,843 | 0.0% | |
| | 03 ENTERGY FRANCHISE | 29,095,829 | 30,088,422 | 30,088,422 | 30,088,422 | 0.0% | |
| | 04 TELEPHONE FRANCHISE | 281,640 | 320,000 | 320,000 | 320,000 | 0.0% | |
| | 05 MISCELLANEOUS FRANCHISE | 1,179,518 | 1,957,840 | 2,077,840 | 5,307,840 | 155.4% | |
| | 06 OCCUPATIONAL LICENSES | 11,529,870 | 11,673,605 | 11,673,605 | 11,790,341 | 1.0% | |
| | 07 SAFETY/ELECTRICAL/MECHANICAL | 2,193,717 | 2,105,500 | 2,232,463 | 2,279,345 | 2.1% | |
| | 08 TAXI/TOURGUIDE LICENSES | 4,816,152 | 5,607,400 | 5,779,831 | 5,858,930 | 1.4% | TNC Fees |
| | 09 BUILDING PERMITS | 7,617,897 | 7,950,000 | 7,950,000 | 7,450,000 | -6.3% | |
| | 10 MOTOR VEHICLE PERMITS | 2,483,814 | 2,500,000 | 2,500,000 | 2,552,500 | 2.1% | |
| | 11 STREETS & CURBS | 903,923 | 911,000 | 883,911 | 902,473 | 2.1% | |
| | 12 MAYORALTY PERMITS | 493,504 | 490,000 | 502,151 | 512,696 | 2.1% | |
| | 13 OTHER | 2,714,356 | 1,705,500 | 1,835,200 | 2,535,200 | 38.1% | Short Term Rental Permits |
| 2 LICENSES & PERMITS Total | | 71,220,588 | 73,084,688 | 73,805,799 | 77,560,123 | 5.1% | |

General Fund Revenue Forecast

(\$)

| Major | Minor | 2017 | 2018 July Forecast | 2018 Proposed Forecast | 2019 Proposed Forecast | Annual Growth (17-18) | Category/Impact Includes: |
|--|---------------------------------------|--------------------|--------------------|------------------------|------------------------|-----------------------|------------------------------|
| 3 INTERGOVERNMENTAL REVENUE | | | | | | | |
| | 3 STATE AID - VIDEO POKER | 1,761,417 | 1,700,000 | 1,815,000 | 1,815,000 | 0.0% | |
| | 4 STATE DEPT. OF CORRECTIONS | 65,429 | 30,000 | 30,000 | 30,000 | 0.0% | |
| | 5 STATE AID-MEDICAID | 15,177,811 | 13,000,000 | 13,000,000 | 8,500,000 | -34.6% | |
| | 6 STATE REVENUE SHARING | 2,174,550 | 2,100,000 | 2,174,551 | 2,100,000 | -3.4% | |
| | 7 STATE AID OTHER | 84 | 6,200,000 | 5,700,000 | 5,300,000 | -7.0% | State STR dedication/GOMESA |
| | 8 PARISH TRANSP FUND: ROADS | 2,225,270 | 2,290,000 | 2,290,000 | 2,290,000 | 0.0% | |
| | 8 PARISH TRANSP FUND: TRANSIT | 1,745,638 | 1,600,000 | 1,600,000 | 1,600,000 | 0.0% | |
| 3 INTERGOVERNMENTAL REVENUE Total | | 23,150,199 | 26,920,000 | 26,609,551 | 21,635,000 | -18.7% | |
| 4 SERVICE CHARGES | | | | | | | |
| | 1 GENERAL GOVERNMENT | 18,080,831 | 17,073,885 | 18,433,098 | 18,667,254 | 1.3% | Collection Fees |
| | 2 PUBLIC SAFETY | 23,224,397 | 22,810,000 | 23,310,000 | 24,210,000 | 3.9% | EMS Fees |
| | 3 STREETS PARKING METERS | 10,474,867 | 10,382,667 | 10,498,152 | 10,498,152 | 0.0% | |
| | 4 STREETS OTHER | 3,097,053 | 3,040,000 | 2,922,955 | 2,922,955 | 0.0% | Towing/Booting |
| | 5 SANITATION | 31,148,676 | 34,165,170 | 32,452,205 | 34,802,588 | 7.2% | |
| | 7 PARKS AND PARKWAY | 10,687 | 14,000 | 14,000 | 14,000 | 0.0% | |
| | 7 STATE AID OTHER | 86,082 | 85,000 | 85,000 | 85,000 | 0.0% | |
| | 8 INDIRECT COSTS | 2,708,860 | 2,700,000 | 2,396,427 | 2,396,427 | 0.0% | |
| | 9 OTHER | 23,700 | 21,500 | 21,500 | 21,500 | 0.0% | |
| 4 SERVICE CHARGES Total | | 88,855,152 | 90,292,222 | 90,133,337 | 93,617,876 | 3.9% | |
| 5 FINES & FORFEITS | | | | | | | |
| | 1 TRAFFIC/MUNICIPAL COURT | 3,537,100 | 3,446,000 | 2,823,863 | 3,323,863 | 17.7% | Traffic Fines |
| | 2 RED SIGNAL LIGHT/CAMERA ENFORCEMENT | 22,388,970 | 29,200,000 | 29,200,000 | 25,200,000 | -13.7% | |
| | 3 PARKING TICKET COLLECTIONS | 13,515,976 | 8,750,000 | 10,702,420 | 12,809,444 | 19.7% | |
| | 6 IMPOUNDED/ABANDONED VEHICLES | 104,623 | 250,000 | 175,447 | 175,000 | -0.3% | |
| 5 FINES & FORFEITS Total | | 39,546,669 | 41,646,000 | 42,901,730 | 41,508,307 | -3.2% | |
| 6 MISCELLANEOUS REVENUE | | | | | | | |
| | 1 INTEREST - OPERATING & CAPITAL | 1,199,021 | 1,000,000 | 1,449,025 | 2,749,025 | 89.7% | |
| | 2 RENTS & ROYALTIES | 1,547,291 | 1,605,500 | 1,605,500 | 1,605,500 | 0.0% | |
| | 3 CONTRIBUTIONS AND OTHER | 1,929,163 | 4,561,000 | 3,961,000 | 6,261,000 | 58.1% | Casino Support Services Fund |
| | 5 MISCELLANEOUS REIMBURSEMENT | 7,639,582 | 39,057,000 | 39,250,322 | 16,250,322 | -58.6% | NOBC transfers |
| 6 MISCELLANEOUS REVENUE Total | | 12,315,057 | 46,223,500 | 46,265,847 | 26,865,847 | -41.9% | |
| 7 OTHER FINANCING SOURCES | | | | | | | |
| | 2 TRANSFER FROM OTHER FUNDS | 14,058,871 | 13,990,588 | 14,060,588 | 14,060,588 | 0.0% | Casino Lease |
| | 3 FUND BALANCE | 24,748,127 | 12,492,695 | 17,647,695 | 21,734,301 | 23.2% | |
| | 4 PROCEEDS FROM COI | 10,000,000 | - | - | - | 0.0% | |
| 7 OTHER FINANCING SOURCES Total | | 48,806,998 | 26,483,283 | 31,708,283 | 35,794,889 | 12.9% | |
| Grand Total | | 668,721,903 | 691,819,233 | 702,577,395 | 698,178,032 | -0.6% | |