

REVENUE ESTIMATING CONFERENCE QUARTERLY ECONOMIC REVIEW



CITY OF NEW ORLEANS

REVENUE ESTIMATING CONFERENCE MEMBERS

HON. MITCHELL J. LANDRIEU, MAYOR, CHAIR

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Presented Friday October 11, 2013



October 2013 Revenue Estimating Conference

- Part 1: Economic Update
 - Government Shutdown
 - Debt Ceiling
- Part 2: FY 2013 Revised Forecast
- Part 3: FY 2014 Forecast
- Part 4: Adoption of the 2014 Official Forecast
- Part 5: Five Year Revenue Forecast

Part 1:

National and Regional Economic Update

- Government Shutdown
- Debt Ceiling

Part 2:

FY 2013 Revised Forecast

Fiscal Year 2013, City of New Orleans GF Revenues Changes Since the September REC

(Figures in Millions)

	<i>A</i>	<i>B</i>	<i>A+B</i>
	Sept. REC 2013		Oct. REC 2013
	Forecast 2013	Ordinances Introduced (Aug - Sept)	Forecast 2013
1 TAXES	\$ 298.2		\$ 298.2
2 LICENSES AND PERMITS	\$ 57.1		\$ 57.1
3 INTERGOV. REV	\$ 12.7		\$ 12.7
4 SERVICE CHARGES	\$ 71.6		\$ 71.6
5 FINES AND FORFEITS	\$ 28.0		\$ 28.0
6 MISCELLANEOUS REVENUE	\$ 10.5	\$ 0.4	\$ 10.9
7 OTHER FINANCING SOURCES	\$ 16.3		\$ 16.3
GRAND TOTAL	\$ 494.3	\$ 0.4	\$ 494.8

Part 3:

FY 2014 Forecast

Fiscal Year 2014 Forecast, City of New Orleans GF Revenues. Changes Since the September REC

2013 September REC Forecast for 2014

501,960,285

Technical Changes

Attorney for the Airport Cost Adjustment	(66,750)
Indigent Defender Reclassification to Other Funds	(750,000)

Multiyear Ordinance

OIG and Airport Project	430,000
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Mayor's Proposals

Orleans Parish Communications District	500,000
French Market	1,000,000
Sanitation Additional Revenue from New Collection Policy	1,275,000

2013 October REC Forecast for 2014

504,348,535

Fiscal Year 2014 Forecast, City of New Orleans GF Revenues. 2014 Forecast Vs. 2013 Forecast

(Figures in Millions)

	<i>A</i>	<i>B</i>	<i>A-B</i>
	Oct. REC 2013	Oct. REC 2013	
	Forecast 2014	Forecast 2013	Difference
1 TAXES	\$ 305.5	\$ 298.2	\$ 7.3
2 LICENSES AND PERMITS	\$ 55.9	\$ 57.1	\$ (1.1)
3 INTERGOV. REV	\$ 13.3	\$ 12.7	\$ 0.6
4 SERVICE CHARGES	\$ 73.2	\$ 71.6	\$ 1.6
5 FINES AND FORFEITS	\$ 28.6	\$ 28.0	\$ 0.6
6 MISCELLANEOUS REVENUE	\$ 10.5	\$ 10.9	\$ (0.4)
7 OTHER FINANCING SOURCES	\$ 17.3	\$ 16.3	\$ 0.9
GRAND TOTAL	\$ 504.3	\$ 494.8	\$ 9.5
Non Recurring Revenues (Included Above)	\$ 8.2	\$ 8.5	

Part 4:

Adoption of the 2014 Official Forecast

2014 Official Forecast

	2014 FY
1 TAXES	\$ 305,460,327
2 LICENSES AND PERMITS	\$ 55,925,112
3 INTERGOV. REV	\$ 13,311,845
4 SERVICE CHARGES	\$ 73,209,451
5 FINES AND FORFEITS	\$ 28,633,547
6 MISCELLANEOUS REVENUE	\$ 10,507,691
7 OTHER FINANCING SOURCES	\$ 17,300,562
GRAND TOTAL GENERAL FUND	\$ 504,348,535
 NON-GENERAL FUND	 \$ 333,168,036
 TOTAL 2014 REVENUE BUDGET	 \$ 837,516,571
 Non Recurring GF Revenues (Included Above)	 \$ 8,210,000

Part 5:

Five Year Revenue Forecast

The Five Year Forecast

GF Revenues

We expect

- Growth in taxes of about 3% per year
- Licenses and permits revenue to experience marginal growth after 2014
- Service charges to grow by about 1% per year after 2015
- Fines and forfeits to grow by less than 1% after 2014
- Other revenues to remain constant
- Total recurring revenues to increase by an annualized rate of about 2.1% per year

Revenue Stream	2013	2014	2015	2016	2017	2018
Taxes	\$ 296.4	\$ 305.5	\$ 314.5	\$ 323.8	\$ 333.4	\$ 343.3
Licenses & Permits	\$ 57.1	\$ 55.9	\$ 56.2	\$ 56.5	\$ 56.7	\$ 57.0
Intergovernmental Revenues	\$ 7.9	\$ 8.0	\$ 8.1	\$ 8.1	\$ 8.2	\$ 8.2
Service Charges	\$ 71.6	\$ 73.2	\$ 74.7	\$ 75.5	\$ 76.3	\$ 77.2
Fines & Forfeits	\$ 28.0	\$ 28.6	\$ 28.7	\$ 28.8	\$ 28.9	\$ 29.0
Interest Income	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.2
Other Revenues	\$ 25.3	\$ 24.8	\$ 24.8	\$ 24.8	\$ 24.8	\$ 24.8
<i>Recurring Revenues</i>	\$ 486.3	\$ 496.1	\$ 507.0	\$ 517.6	\$ 528.5	\$ 539.7
<i>Non-Recurring Revenues</i>	\$ 8.5	\$ 8.2	-	-	-	-
Total	\$ 494.8	\$ 504.3	\$ 507.0	\$ 517.6	\$ 528.5	\$ 539.7

% Change in Recurring Revenue

2.0%	2.2%	2.1%	2.1%	2.1%
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Part 6:

Appendix

Detailed Tables

Detailed Tables

2013 Adopted Budget / Ordinances / 2013 Adjusted Forecast / 2014 Forecast

REVENUE STREAM (in Millions)	ADOPTED REVENUE FORECAST 2013	2013 Ordinances (Jan - Sept)	Forecast Changes YTD	2013 REC FORECAST 10.11.2013	Change for 2014	REC 2014
1A PROPERTY TAX						
1 REAL ESTATE CURRENT YEAR	89.5	-	(3.6)	85.9	2.4	88.3
2 PERSONAL PROPERTY CURRENT YEAR	20.6	-	(1.1)	19.5	0.5	20.0
3 REAL ESTATE PRIOR YEAR	2.0	-	1.2	3.3	0.2	3.5
4 PERSONAL PROPERTY PRIOR YEAR	0.3	-	(0.1)	0.2	0.0	0.2
5 NTEREST & PENALTIES	3.2	-	(0.5)	2.8	0.2	3.0
1A PROPERTY TAX Total	115.7	-	(4.1)	111.6	3.3	115.0
1B OTHER TAXES						
1 SALES TAX	141.8	-	2.5	144.4	3.3	147.7
1.1 MOTOR VEHICLE TAX	8.5	-	0.8	9.3	0.4	9.7
1.2 HOTEL/MOTEL TAX	13.1	-	-	13.1	0.3	13.4
2 BEER & WINE TAX	0.5	-	-	0.5	0.0	0.5
3 PARKING TAX	3.8	-	-	3.8	0.0	3.8
4 DOCUMENT TRANSACTION TAX	3.5	-	-	3.5	0.1	3.6
5 CHAIN STORE TAX	0.1	-	-	0.1	0.0	0.1
6 OFF TRACK BETTING/RACING TAX	0.3	-	-	0.3	(0.0)	0.3
7 UTILITY TAX	9.8	-	0.3	10.1	(0.2)	9.9
8 FAIRGROUND SLOT MACHINE 4% TAX	1.5	-	-	1.5	0.0	1.6
1B OTHER TAXES Total	182.9	-	3.7	186.6	3.9	190.5
2 LICENSES & PERMITS						
01 ALCOHOLIC BEVERAGE	2.5	-	-	2.5	(0.0)	2.5
02 CABLE TV FRANCHISE	4.5	-	(0.4)	4.1	-	4.1
03 ENTERGY FRANCHISE	24.4	-	2.6	27.0	0.2	27.2
04 TELEPHONE FRANCHISE	0.7	-	-	0.7	(0.2)	0.6
05 MISCELLANEOUS FRANCHISE	0.2	-	-	0.2	(0.1)	0.1
06 OCCUPATIONAL LICENSES	9.6	-	-	9.6	0.0	9.6
07 SAFETY/ELECTRICAL/MECHANICAL	2.3	-	-	2.3	(0.2)	2.1
08 TAXI/TOURGUIDE LICENSES	0.6	-	-	0.6	0.1	0.7
09 BUILDING PERMITS	4.6	-	1.7	6.4	(0.7)	5.6
10 MOTOR VEHICLE PERMITS	2.5	-	-	2.5	(0.1)	2.4
11 STREETS & CURBS	0.4	-	-	0.4	(0.0)	0.4
12 MAYORALTY PERMITS	0.3	-	-	0.3	0.0	0.3
13 OTHER	0.3	-	-	0.3	(0.0)	0.3
2 LICENSES & PERMITS Total	53.1	-	4.0	57.1	(1.1)	55.9

Detailed Tables (continued)

2013 Adopted Budget / Ordinances / 2013 Adjusted Forecast / 2014 Forecast

REVENUE STREAM (in Millions)	ADOPTED REVENUE FORECAST 2013	2013 Ordinances (Jan - Sept)	Forecast Changes YTD	2013 REC FORECAST 10.11.2013	Change for 2014	REC 2014
3 INTERGOVERNMENTAL REVENUE						
1 FEDERAL AID - MEDICARE/OTHER	-	-	-	-	0.0	0.0
3 STATE AID - VIDEO POKER	2.8	-	-	2.8	(0.2)	2.6
4 STATE DEPT. OF CORRECTIONS	0.1	-	-	0.1	(0.0)	0.1
5 STATE AID-MEDICAID	1.8	3.0	-	4.8	0.0	4.8
6 STATE REVENUE SHARING	1.0	-	-	1.0	0.3	1.2
7 STATE AID OTHER	0.9	-	(0.9)	0.0	(0.0)	0.0
8 PARISH TRANSP FUND: ROADS	2.1	-	-	2.1	(0.0)	2.1
8 PARISH TRANSP FUND: TRANSIT	2.0	-	-	2.0	0.0	2.0
91 ORLEANS PARISH COMMUNICATION DIST.	-	-	-	-	0.5	0.5
3 INTERGOVERNMENTAL REVENUE Total	10.6	3.0	(0.9)	12.7	0.6	13.3
4 SERVICE CHARGES						
1 GENERAL GOVERNMENT	13.5	-	-	13.5	0.4	14.0
2 PUBLIC SAFETY	14.9	-	(1.3)	13.6	0.3	13.9
3 STREETS PARKING METERS	4.7	-	-	4.7	0.1	4.8
4 STREETS OTHER	3.1	-	-	3.1	(0.6)	2.6
5 SANITATION	34.5	-	-	34.5	1.3	35.7
7 PARKS AND PARKWAY	0.4	-	(0.3)	0.1	0.0	0.1
8 INDIRECT COSTS	2.0	-	-	2.0	0.1	2.1
9 OTHER	0.0	-	-	0.0	(0.0)	0.0
4 SERVICE CHARGES Total	73.2	-	(1.6)	71.6	1.6	73.2
5 FINES & FORFEITS						
1 TRAFFIC FINES & VIOLATIONS	5.4	-	(0.4)	5.0	0.0	5.1
2 RED SIGNAL LIGHT/CAMERA ENFORCEMENT	12.5	-	(1.4)	11.1	0.9	12.0
3 PARKING TICKET COLLECTONS	11.9	-	(0.6)	11.2	(0.2)	11.0
4 ADMIN. ADJUDICATION FEES	0.1	-	-	0.1	(0.1)	0.0
5 MUNICIPAL COURT FINES & COSTS	0.4	-	-	0.4	(0.0)	0.4
6 IMPOUNDED/ABANDONED VEHICLES	0.1	-	-	0.1	-	0.1
5 FINES & FORFEITS Total	30.4	-	(2.4)	28.0	0.6	28.6
6 MISCELLANEOUS REVENUE						
1 INTEREST - OPERATING & CAPITAL	0.1	-	-	0.1	-	0.1
2 RENTS & ROYALTIES	1.2	-	-	1.2	0.0	1.2
3 CONTRIBUTIONS AND OTHER	4.4	0.7	-	5.1	(0.8)	4.3
5 MISCELLANEOUS REIMBURSEMENT	4.1	0.4	-	4.6	0.4	4.9
6 MISCELLANEOUS REVENUE Total	9.8	1.2	-	10.9	(0.4)	10.5
7 OTHER FINANCING SOURCES						
1 UDAG/HUD 108 LOAN	-	-	-	-	-	-
2 TRANSFER FROM OTHER FUNDS	15.8	1.7	(1.2)	16.3	1.0	17.3
7 OTHER FINANCING SOURCES Total	15.8	1.7	(1.2)	16.3	1.0	17.3
Grand Total	491.4	5.8	(2.4)	494.8	9.5	504.3

2014 Official Forecast

All Funds

	2014 FY
1 TAXES	\$ 327,226,944
2 LICENSES AND PERMITS	\$ 55,925,112
3 INTERGOV. REV	\$ 305,053,936
4 SERVICE CHARGES	\$ 73,209,451
5 FINES AND FORFEITS	\$ 28,808,547
6 MISCELLANEOUS REVENUE	\$ 29,409,582
7 OTHER FINANCING SOURCES	\$ 17,882,999
GRAND TOTAL	\$ 837,516,571

Non Recurring GF Revenues (Included Above)

\$ 8,210,000