

CITY OF NEW ORLEANS ReqtoCheckSTAT

Reporting Period: February 28th 2013

Context

In order to deliver critical services for its citizens—such as constructing roads, rehabilitating homes, or picking up trash—the City often engages with private companies with specialized expertise. Because these and other services are so critical, Mayor Landrieu has made it a priority for vendors to be selected fairly, for contracts to be negotiated expeditiously and in the best interests of New Orleanians, and for vendors to be paid in a timely manner.

What is ReqtoCheckStat?

In order to improve the performance, accountability, and transparency of the City's contracting system, Mayor Landrieu asked the Office of Performance and Accountability to design a performance management program for the entire process of contracting out services—from the requisition of budgeted funds to the issuance of check for services rendered. The result is ReqtoCheckStat, a performance management system where key City officials review data to assess how the City is meetings its goals and to hold departments accountable for their results. ReqtoCheckStat, which takes place monthly, are working meetings, intended to provoke constructive dialogue on what is working, what is not, and what the City needs to do to improve.

Can I participate?

This meetings are open to the public. Members of the public are invited to submit questions, which will be addressed by City officials.

ReqtoCheck: 2013 Performance Plan

Citywide Result Area: Open and Effective Government					
Goal: Ensure sound fiscal management and transparency, promote effective, customer-driven					
services and foster active citizen engagement in City gove	ernment.				
Objective: Exercise effective management and	Strategy: Manage vendor relationships a	nd provide			
accountability for the City's physical resources	oversight of City contracts				
Key Outcome Measure: Average number of respondents	s to bids and RFPs				
Key Performance Indicators	Key Performance Indicators 2013 Tar				
Average number of days to approve requisitions for the purchase of goods or services by the budget office.					
Percentage of bids/rfps with 3 or more proposals					
Percent of contracts drafted and reviewed by the Law Department and signed by the City Attorney in 30 days or less					
Percent of invoices paid within 30 days for bonds, 45 days for revolver funds, and 60 days for DCDBG funds by Capital Projects					
Percent of Capital/Grants Fund invoices processed within 7 business days of being received by Accounts Payable					
Percent of General Fund invoices processed within 7 business days of being received by Accounts Payable					

Citywide Result Area: Economic Development				
Goal: Spur the growth of a diverse, inclusive economy that creates good-paying jobs and provides equal access to economic prosperity.				
Objective: Promote business growth and job creation Strategy: Promote an environment of equal opportunity for a diverse supplier pool				
Key Outcome Measure: Job growth (metro)				
Key Performance Indicators 2013				
Percent of city contract value awarded to Disadvantaged Business Enterprises (Supplier Diversity) 35				

Procurement Process Overview.

Requisition	Procurement / DBE	Contract Creation and Routing	Contract Processing and Approval	Payment
 Department identifies need, and creates a requisition 	•Approved requisition is reviewed by the Bureau of Purchasing	• Department routes contract materials through the system in order to obtain a contract	•Contract is reviewed for form, legality by Law Department	•Department reviews invoice and submits payment voucher to Accounts Payable (AP) to process payment
 Requisition to use budgeted funds is approved by different offices 	•Requisition is converted to Purchase Order (PO), Bid or Request for Proposal (RFP), depending upon scope of work and dollar amount		•CAO, City Attorney, Executive Counsel, Mayor/ Council review and approve contract	 Accounts Payable processes requests and makes payment

Procurement and Contracting Related IT Systems : February Systems Availability

Feb-13		96% - 100%
System	% Days Available	90% - 95% 0 - 89%
BuySpeed ** &*** GF and Agency (Procurement/Bids/Payments)	95%	Availability Affected by Other System
ECMS * Contract Routing	95%	
AFIN Capital and Grants (Procurement/Bids/Payments)	100%	
Great Plains GF and Agency (Payments)	95%	

% Day system availability was calculated as the total number of days the system did not suffer any downtime by the total number of working days in February

Action Items *

-	Detailed Status	Status 💌	Action Item	Area 💌	Responsible Partie
th a	Periscope has asked us to sync the test database with a	In Process	Update regarding check information that is currently not being	ITI	
omplete,	modified version of our production database. Once complet		exchanged between BuySpeed and Great Plains		Allen Square
test	they will test a solution they have developed in that test				Alleli Square
est	environment. We are in the process of syncing the test				
	environment to their specifications.				
tachments	This is mostly caused by sending email with large attachme	In Process		ITI	Allen Square
clears the	that exceed our email size limitations. ITI manually clears t				
lution lies in	large email when notified of the problem, but the solution li				
rmation in	transforming City-wide practices from attaching information		Update regarding email notification from ECMS. Email is not reaching		
It is ITI's	messages to instead using a link to the information. It is ITI		users in a timely manner		
practice.	understanding that Purchasing has adopted the new practic				
one to this	ITI is now working to develop training to move everyone to the				
	practice.				
rding	This problem is the same as the above problem regarding	In Process	Undate on new hid electronic information not reaching potential	ITI	Allen Square
-	notifications in ECMS.				
c	ITI is now working to develop training to move every practice. This problem is the same as the above problem regar	In Process	Update on new bid electronic information not reaching potential vendors	ITI	Allen Square



Requisition Approval

- Requisition Approved and Processed per Period
- Requisition Approval Queue by Approval Level
- Approval Time of Requisitions

Action Items *

Responsible Parties	Area 🔻	Action Item	Ŧ	Status 💌	Detailed Status
Andrew Kopplin and Brian Firstley	Requisitions	Initialize review of services provided by the Budget Office to introduce service level agreements (SLAs) a. Type of services provided b. Expected time to complete or follow up with departments			Definitation of SLAs still outstanding. Meeting to be scheduled by the CAO.
Brian Firstley	Requisitions	Draft process / protocol to add org codes / users to systems (Brian + Task Force) a. What do departments need? b. Who do they need to reach out?			Budget provided draft to OPA. OPA provided feedback to Budget. Feedback is being incorporated in the draft by OPA. OPA is currently reviewing the draft and will provide to finance and ITI for their feedback.

Approval Queue Decreased to 126 Requisitions as of 2.28.2013



Age of Requisitions in Q Finance Office





Requisitions in Q to be Approved

Source : City of New Orleans Procurement System 2.28.2012

Jan-13

66%

9%

2%

13%

10%

Feb-13

83%

3%

7%

1%

3% 3%

Number of Days to Approve Requisitions on Target

Average Number of Days to Approve Requisitions by Reporting Period (Budget Office and Department of Finance)



Requisition Approval Distribution by Year

Budget Approval						
Days to Approve	2011(*)	2012	Jan-13	Feb-13	Days to Approve	
2 or less	70.6%	81.3%	64%	75%	2 or less	
3 Days	4.7%	5.6%	7%	10%	3 Days	
4-5 Days	8.2%	7.2%	9%	10%	4-5 Days	
6-10 Days	10.4%	4.6%	17%	3%	6-10 Days	
11-15 Days	4.4%	1.1%	3%	1%	11-15 Days	
Over 15 Days	1.7%	0.2%		1%	Over 15 Days	

* 2011 information only available since May, 2011



Requisition to Procurement

- Processing of Requisition by Bureau of Purchasing
- Status of Requisitions Awaiting Buyer Response
- Time to Convert Requisition to PO
- Status of Requests for Proposals
- Status of Bids
- DBE Information

Action Items *

Responsible Partie	Area 🖵	Action Item 🗾 💌	Status 💌	DetailedStatus 🗾
Arkebia Matthews	DBE	Introduce RFQ and RFP information in ReqtoCheck	Closed	Completed
Mary Kay Kleinpeter	Requisitions	Share the report provided by the procurement consultants with the ReqtoCheck group. Schedule an external meeting with Andy to review the recommendations	Open	Open

The Number of Requisitions in Queue Waiting to be Processed by the Bureau of Purchasing Decreased to 219

Bureau of Purchasing Requisition Processing General Fund for Period Ending 2.28.2013



Status of Reqs Awaiting Buyer Processing				
Status	Count			
Completed 3.13.2013	40			
Need Contract	94			
Processing Procurement	39			
Waiting for Support	46			
Grand Total	219			

Waiting for Support				
Status	Count			
MAYOR'S OFFICE	13			
CITY COUNCIL	8			
AVIATION BOARD	7			
CAPITAL PROJECTS	6			
NORDC	3			
SANITATION	2			
EMD	1			
FINANCE	1			
FIRE DEPARTMENT	1			
HEALTH	1			
PARKS & PARKWAYS	1			
POLICE	1			
PROPERTY MGMT.	1			
Grand Total	46			

The Bureau of Purchasing Processed Requisitions in Four Days or Less 86% of the Time



The Number of RFPS in Process at 11 as of 2.28.2013



Number of Proposals Received for RFPs Completed YTD 2012 (as of 2.28.2013)



Awaiting Committee Meeting				
Department Brief Description				
Police	Survey			

Waiting on Support / Response from Departments				
Department	Brief Description	Comment		
Neighborhood 1	Online Auction Services N.O. East	Awaiting Decision		
Aviation Board	Environmental & Spill Response	Awaiting Decision		

The Number of Bids in Process at 12 as of 2.28.2013



* Includes closed and cancelled bids



Waiting on Support / Response from Departments								
Department	Department Brief Description Comment							
Finance	JOC 5	Decision						
Finance	JOC 6	Decision						
Aviation Board	Limousine Service Spaces Lease	Decision						

Bids: 2012 and 2013 YTD Percentage of DBE Committed Award Value (Goal 35%)

Data excludes bids for which DBE contracting requirements have been waived



Department	Esti	mated Contract Value	DBE	E Commitment	DBE Percentage
PIZZA D' ITALIA	\$	257,000	\$	95,604	37.2%
POLICE	\$	706,225	\$	247,179	35.0%
MAYOR'S OFFICE	\$	609,975	\$	208,877	34.2%
CAO-CAPITAL PROJECTS	\$	24,851,199	\$	5,825,140	23.4%
Grand Total		26,424,399		6,376,800	24%

By Department



<u>RFP and RFQs:</u> 2012 and 2013 YTD Percentage of DBE Committed Award Value

(Goal 35%)

Data excludes RFPs and RFQs for which DBE contracting requirements have been waived

Feb-13								
Department	Estir	nated Contract Value		DBE Commitment	DBE Percentage			
PUBLIC WORKS	\$	2,000,000	\$	700,000	35.0%			
Grand Total	\$	2,000,000	\$	700,000	35%			

Time to Process RFP and RFQs DBE Validation by the Office of Supplier Diversity in Working (RFPs and RFQs Completed)





Contract Package Routing

• Average Contract Routing Time

Average Time to Approve Contracts Meeting Target



Average Approval Time of Contracts by Approval Level in Days (by period)

* 2011 information only available since May, 2011

Source : ECMS 2.28.2013



Contract Approval Process

• Contract Processing and Approval

Responsible Parties	Area 🖵	Action Item	Status 💌	Detailed Status
Michael McKenna		Risk management form update. a. What is the process ?	In Process	Risk management unit is working on a new draft. It will provide a new draft next week.
Mary Kay Kleinpeter	Contracts	Identify group of contracts that can use a PO. Provide a preliminary list during the next meeting.		A group of contracts has been identified. The ReqtoCheck taskforce will present the proposal to the executive team for review.
Robert Rivers	Contracts	Present the list of contracts draft templates available.		List has been presented. Open for the Law department to contact departments and notify them about the new templates
Robert Rivers	Contracts	Legal opinion on 8R and conversation with the City Council	Open	Executive team will discuss the issue separately

In Queue

Received

Contracts: All Contracts Processed, Received and in Queue January 2012 – February 2013

(Legal Review, CAO, Vendor Signature, City Attorney, Executive Council, Mayor/City Council)

All Contracts Processed, Received and in Q at the End of the Reporting Period as of 2.28.2012 (in units)



Contracts : All Contracts in Process by Period

(Legal Review, CAO, City Attorney, Executive Counsel, Mayor/Council Approval)



The Average Age of Contracts Awaiting Processing at 37 Days



5

Manual

3

To Send Vendor

3

From Vendor

Contracts : All Contracts Executed by Period

(Legal Review, CAO, City Attorney, Executive Counsel, Mayor/Council Approval)

The Average Time to Close Contracts During the Period at 37 Days. 63% of Contracts Over 30 Days Were Closed in 30 Days or Less (80% Target) 0-30 Days



1 1 0 1 1

CAO

1

*Attorney time includes all the processing time for contracts that were returned at any stage of the process

1 1

D. City Att

1

3 2 2

Legal Review *

Executive Con.

Contracts Awaiting Vendor Signature

Department	Average of Age	Count
BLIGHT & REVITALIZATION	144	2
HUMAN SERVICES	83	2
CIVIL SERVICE	65	2
NORD RECREATION DEPARTMENT	53	2
NEW ORLEANS BUILDING CORPORATIO	51	4
FINANCE	51	1
HEALTH DEPARTMENT	44	2
LAW	33	1
MAYOR	30	3
City Council	29	3
CAO	17	1
PUBLIC WORKS	14	8
CAPITAL PROJECT	10	7
NEIGHBORHOOD STABLIZATION	2	3
OFFICE OF CRIMINAL JUSTICE COORDIN	0	1
POLICE DEPARTMENT	0	1
Homeland Security Grant Approval	0	1
HOMELAND SECURITY	0	1
PROPERTY MANAGEMENT	0	1
Grand Total	32	46

Note: Per policy memorandum 122R, each department/agency is responsible for reaching out to the vendor to obtain their signature after the law department sends the initial notification.

The Check: Accounts Payable

- PO Date and Invoice Date Analysis
- General Fund Payments
 - Processing by Accounts Payable
 - Payment from Invoice Date
- Capital and Grants Expenditure Payments
 - Processing by Accounts Payable
 - Payment from Invoice Date
 - Detail Review (invoices in the pipeline)
 - CDBG Invoice Payments
 - DPW Payments
 - DPW Revolver Payments
 - Capital Projects Payments
 - Capital Projects Revolver Payments

Action Items *

Responsible Parties	Area 🖵	Action Item	Status 🔽	Detailed Status
Norman Foster and Allen Square	Payment	Look into the potential system integration needs of using pcards to buy goods	Open	Open
Andy Kopplin and Norman Foster	•	Discussion about the use of credit cards. Possibility of issuing an additional credit card for unique purchases. If issued, what would be the process departments need		ADK agreed to secure second credit card for City purchases. Protocol for use of credit card still outstanding.
James Husserl	Payment	Add requisition date to the PO, Invoice date analysis	Closed	Completed
Norman Foster	Payment	Should vendors send invoices to departments or accounts payables. PO information notes to send invoices to A/P, but invoices are being send to departments.	Open	Open

The Percentage of General Fund (and Agency) Payments Processed in 7 Days or Less at 29% as a Result of IT Related Issues During January

Number of Days to Process General Fund Payments by A/P Office



* 2011 information only available since May, 2011

Source :Accounts Payable and Office of Performance and Accountability. Collected 3.1.2013 – 3.11.2013

Requisition Procurement / DBE	Contract Creation and Routing	Contract Processing and Approval	Payment
-------------------------------	-------------------------------	----------------------------------	---------

Distribution of Accounts Payable Processing GF Payments



Payment

The Percentage of General Fund (and agency) Payments in 30 Days or Less at 22% as a Result of IT Related Issues during January

Number of Days to Pay General Fund and Agency invoices from Invoice Date



* 2011 information only available since May, 2011

Source :Accounts Payable and Office of Performance and Accountability. Collected 3.1.2013 – 3.11.2013

Invoice Date to Check Date Distribution for GF & Agency Payments



The Percentage of Capital and Grant Payments Processed in 7 Days Increased to 87%



Average Number of Days to Process Invoices by A/P Department (Capital and Grants)



* 2011 information only available since May, 2011

Source :Accounts Payable and Office of Performance and Accountability. Collected 2.1.2013 – 2.8.2013

The Percentage of Capital and Grant Payments Made in 45 Days or Less from Invoice Date at 70%

Number of Days to Pay General Fund and Agency invoices from Invoice Date



Average Number of Days to Process Invoices by A/P Department (Capital and Grants)



* 2011 information only available since May, 2011

Source :Accounts Payable and Office of Performance and Accountability. Collected 3.1.2013 – 3.11.2013

Invoice Date to Check Date Distribution for Capital and Grants Payments



Source :Accounts Payable and Office of Performance and Accountability. Collected .3.2013 – 3.11.2013

Results for General Fund (and Agencies) Payments Vouched for the Month of February 2013

		2013						
		Feb Jan						
Department	→ <= 60 →	>60 🔻	Total Feb 🔻	% >60 Days 🚽	- % >60 Days 🚽	✓ % >60 Days		
CD	4	6	10	60%	13%	28%		
AO	11	15	26	58%	23%	24%		
EGISTRAR OF VOTERS	5	6	11	55%	67%	24%		
AYOR'S OFFICE	35	32	67	48%	44%	21%		
MD	19	16	35	46%	8%	35%		
IOSQUITO CONTROL	15	12	27	44%	19%	15%		
IEUX CARRE COMMISSION	4	3	7	43%	1370	15/0		
VIATION				42%	28%	190/		
	99	72	171			18%		
MS	14	10	24	42%	7%	4%		
7	30	20	50	40%	21%	25%		
ARKS & PARKWAY	34	22	56	39%	20%	19%		
IOMELAND SECURITY	15	9	24	38%	*	*		
IVIL SERVICE	6	3	9	33%	*	*		
IUMAN SERVICES	13	6	19	32%	18%	12%		
OLICE	28	12	40	30%	25%	25%		
APITAL PROJECTS	7	3	10	30%		23%		
OUNCIL	52	21	73	29%	23%	18%		
EVENUE	15	6	21	29%	0%	19%		
EALTH	11	4	15	27%	27%	38%		
IBRARY	57	20	77	26%	38%	16%		
ORDC	35	12	47	26%	24%	14%		
	9	3				40%		
AFETY AND PERMITS			12	25%	14%			
UBLIC WORKS	25	8	33	24%	17%	13%		
IRE	7	2	9	22%	20%	14%		
AW	36	10	46	22%	8%	29%		
ANITATION	8	2	10	20%	27%	33%		
CCOUNTING	4	1	5	20%	*	*		
ETIREMENT	4	1	5	20%	*	*		
OURISM, ARTS, & ENTERTAINMENT	9	2	11	18%	86%			
ROPERTY MANAGEMENT	23	3	26	12%	16%	12%		
FFICE OF INSPECTOR GENERAL	28	2	30	7%	7%	3%		
ORONER	21		21	0%	*	*		
REASURY	9		9	0%	67%	19%		
NANCE	5		5	0%	0%	*		
JRCHASING	5		5	0%	*	*		
ISTORIC DIST.	4		4	0%	*	*		
VERGATE DEVELOPMENT CORP.	4		4	0%	0%	10%		
ANAL ST. DEVELOPMENT CORP.	4		4	0%	*	*		
ther (less than 4 in 1 month)	10	4	14	29%	13%	21%		

* Small number of payments were vouched for this department during the period Source :Accounts Payable Collected 3.1.2013 -3.11.2013

Results for Capital and Grants Payments Vouched for the Month of February 2013

			2.28.2013						
		2013							
			Feb		Jan	Aug - Dec			
Department	<= 60	>60	Total February	% >60 Days	% >60 Days	% >60 Days			
SANITATION		8	8	100%	93%	*			
CAPITAL PROJECTS	50	24	74	32%	26%	22%			
OCD	116	38	154	25%	19%	19%			
PUBLIC WORKS	22	5	27	19%	28%	49%			
HOMELAND SECURITY	7	1	8	13%	40%	12%			
CRIMINAL JUSTICE	8	1	9	11%	9%	0%			
HEALTH	46	3	49	6%	8%	20%			
MAYOR	16	1	17	6%	19%	4%			
INSPECTOR GENERAL	3		3	0%	14%	*			
Other (Less than 3 in 1 month)	2	6	8	75%	33%	23%			
Isaac		9	9						
Grand Total	270	96	366	26%	24%	22%			

OCD Invoices in the Pipeline

			Age	8		
Status	<=30	31-60	61-90	91-120	Over 120	Total
Regular Processing	83	30				113
Dispute with vendor					3	3
With the State		1	3	7	1	12
On Hold			1			1
Litigation					5	5
Other			1			1
Contract/Amendment		1			1	2
Grand Total	83	32	5	7	10	137

OCD Aging of Invoices in the Pipeline by Period



Revolver

Capital Projects Invoices in the Pipeline

		Age						
Status	<=30	31-60	61-90	91-120	Over 120	Total		
Regular Processing	29	2				31		
On Hold			1			1		
Other		1				1		
Grand Total	29	3	1	0	0	33		

<u>City</u>

10

0

			Age		-	
Status	<=30	31-60	61-90	91-120	Over 120	Total
Regular Processing	41	1				42
On Hold			1			1
Other				3		3
Contract/Amendment			1			1
Not processed timely			2			2
Grand Total	41	1	4	3	0	49

<u>Capital Revolver:</u> Aging of Invoices in the Pipeline by





14

Jan

31-60

30

Feb

DPW Invoices in the Pipeline

Revolver

Status	<=30	31-60	61-90	91-120	Over 120	Total
Regular Processing	11	2				13
Contract/Amendment			1			1
Grand Total	11	2	1	0	0	14

<u>City</u>

	Age						
Comment	<=30	31-60	61-90	91-120	Over 120	Total	
Regular Processing	19					19	
On Hold			2			2	
With the State		1	1			2	
Other		3				3	
Not processed timely			1			1	
Contract/Amendment		2				2	
Grand Total	19	4	4	0	0	29	

DPW Revolver: Aging of Invoices in the Pipeline by Period



DPW City: Aging of Invoices in the Pipeline by Period



Information obtained from CPA

Procurement Process Map/City of New Orleans

* Note map is not all inclusive. It provides guidance of the general process



Evaluation Form

Are you a city employee or a member of the public?

On a scale 1-5, how useful was this meeting to you (1= least useful and 5= most useful)?

What's working?

What's not working?