REVENUE ESTIMATING CONFERENCE

CONFERENCE MEMBERS HON. LaTOYA CANTRELL, MAYOR, CHAIR HON. JOSEPH GIARRUSSO, COUNCILMEMBER DISTRICT A HON. HELENA MORENO, COUNCILMEMBER-AT-LARGE (NON-VOTING REP.) GILBERT MONTAÑO, CHIEF ADMINISTRATIVE OFFICER NORMAN WHITE, CHIEF FINANCIAL OFFICER MARA BAUMGARTEN FORCE, TULANE UNIVERSITY

City of New Orleans March 31, 2023

REVENUE ESTIMATING CONFERENCE

March 31, 2021

- 1. Adoption of Minutes from October 14, 2022 Revenue Estimating Conference
- 2. Discussion of 2023 General Fund Revenue Forecast
- 3. Other Matters

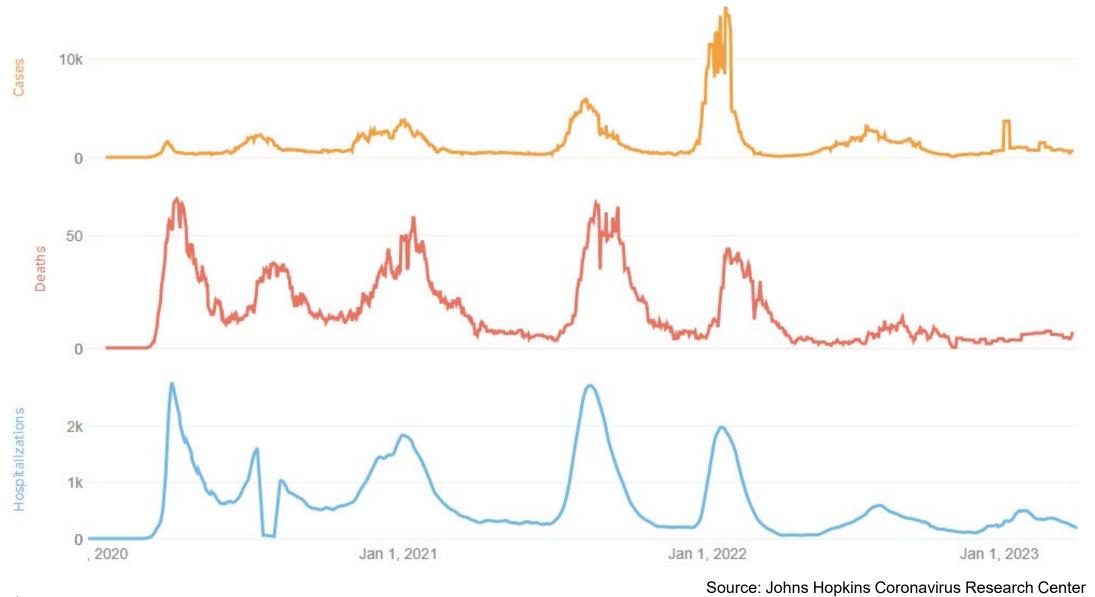


General Themes

- No change to forecast
- Public health conditions
- Slow recovery, large potential for setbacks during 2023
- General macroeconomic conditions
 - Components of Inflation
 - Components of Gross Domestic Product
 - Labor Market Conditions
- Local economic conditions
 - Hospitality & Leisure
 - Local Visitor-related Commerce: Airport Traffic

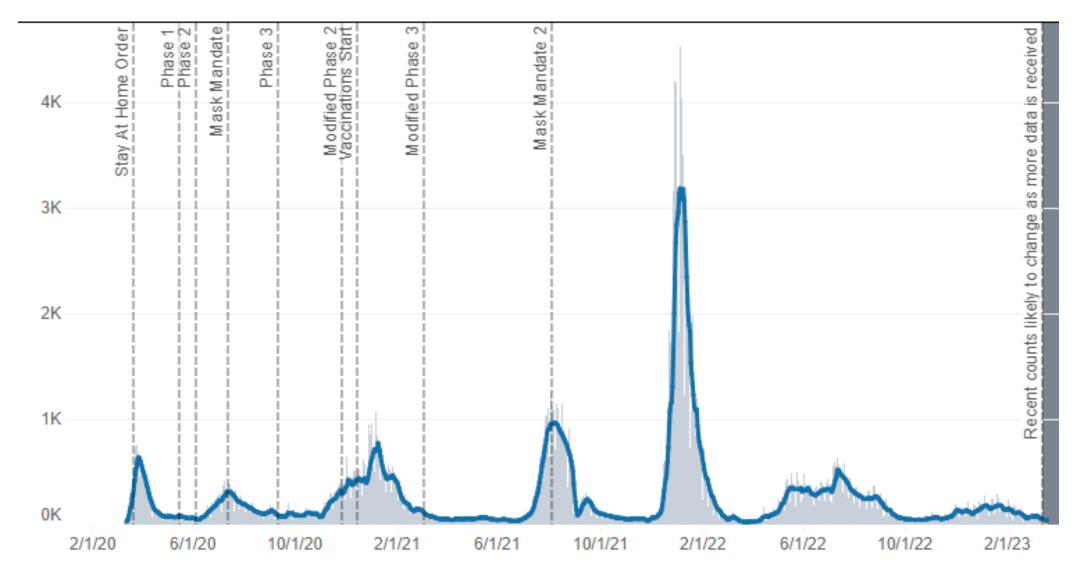


State of Louisiana Covid-19 Metrics – Through 3/10/2023





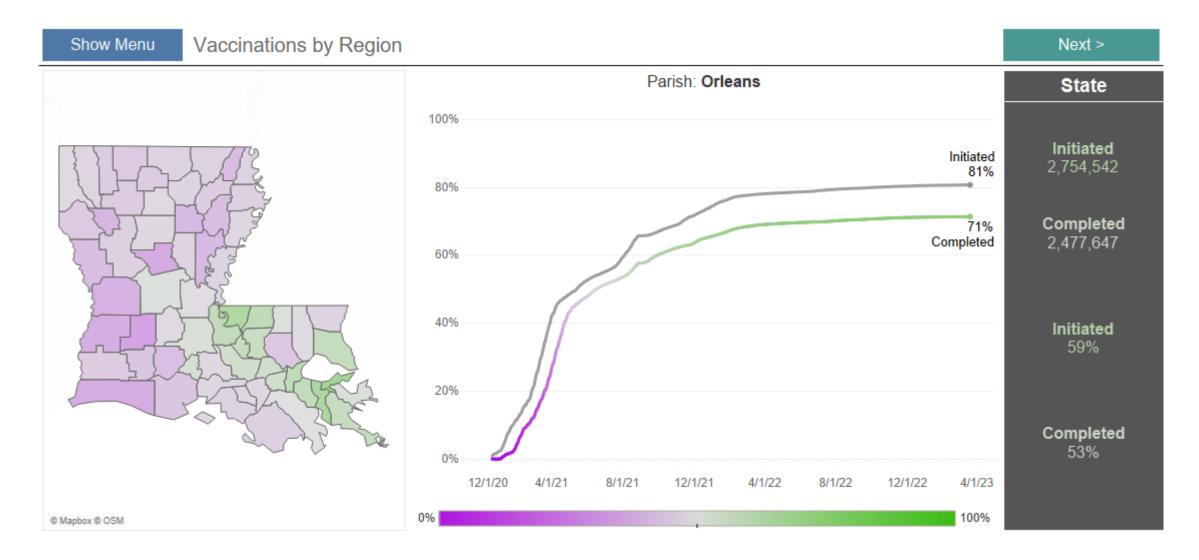
New Cases in New Orleans (7-day average) – Through 3/19/2023



Source: Louisiana Department of Health Dashboard



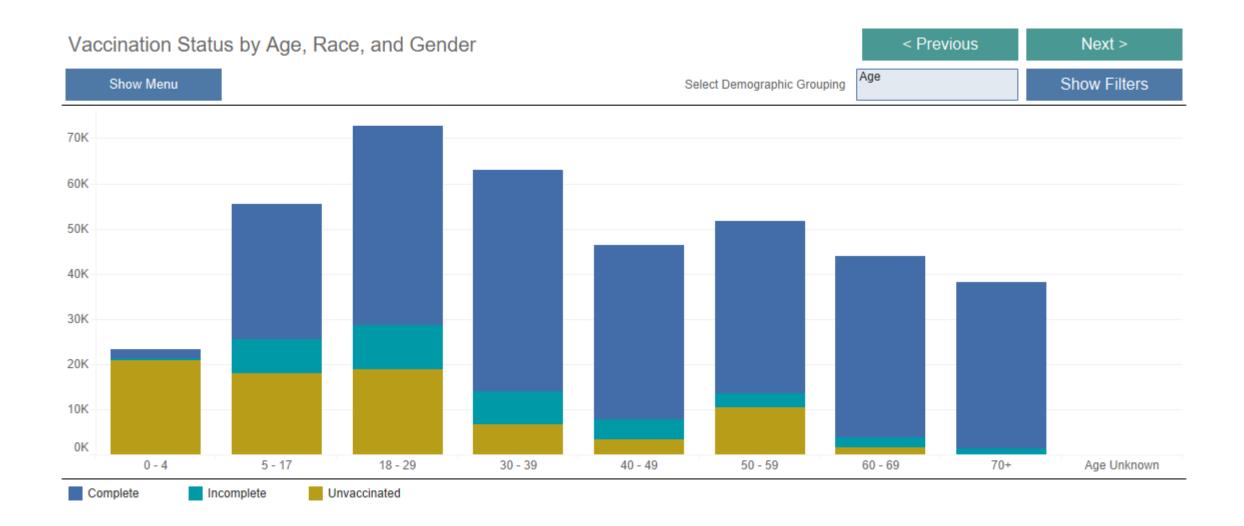
New Orleans Vaccination Metrics – Percent of Vaccinated Population



City of New Orleans

Source: Louisiana Department of Health

New Orleans Vaccination Metrics –Vaccinated Population by Age



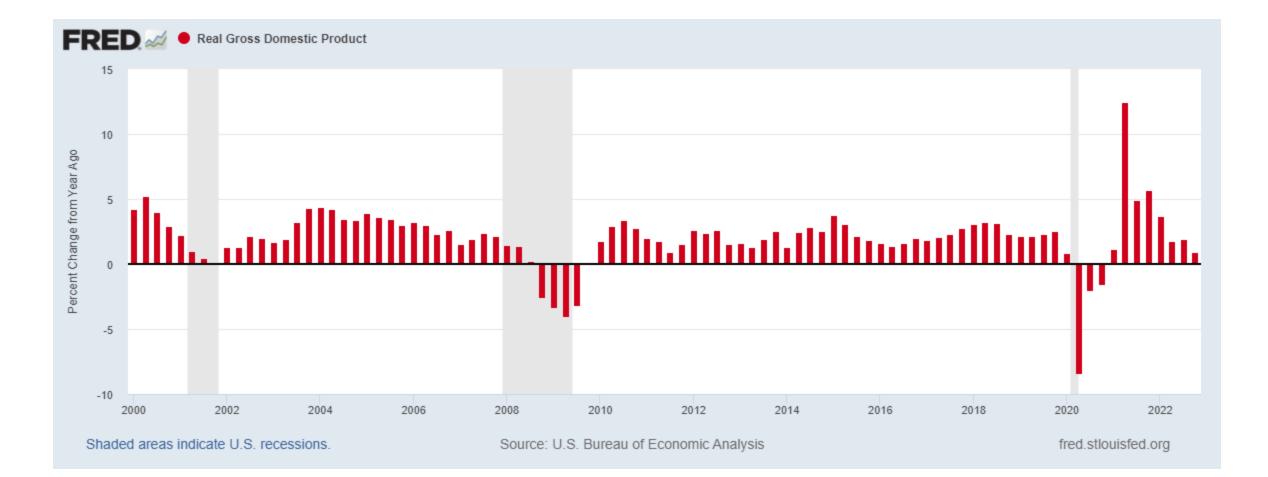


Components of Inflation

- Price Level: average measurement of current price(s) paid for goods or services
- Inflation: increasing price levels observed over a period of time.
 - The term *inflation* describes the situation where price levels are currently increasing
 - Once price levels become stable, it is not technically *inflation*.
- However, following significant *inflation*, the price level remains elevated until *deflation* occurs.



Consumer Price Index Value - February 2023 310.0 300.0 290.0 "Year-Over-Year": Feb '23 vs. Feb '22 = 6.0% 280.0 From Pre-Inflation Period: Feb '23 vs. Jan '21 = 15.0% 270.0 From Pre-Pandemic Period: Feb '23 vs. Jan '20 = 16.6% 260.0 250.0 240.0 May-18 Jun-18 Jun-18 Jun-18 Aug-18 Aug-18 Aug-18 Jun-19 Jun-19 Jun-20 Jun-20 Jun-20 Jun-20 Jun-20 Jun-20 Jun-20 Jun-21 Jun-21 Jun-20 Jun-21 Jun-20 Jun-20 Jun-21 Jun-22 Ju Apr-18 —All Items —February 2023 Reading



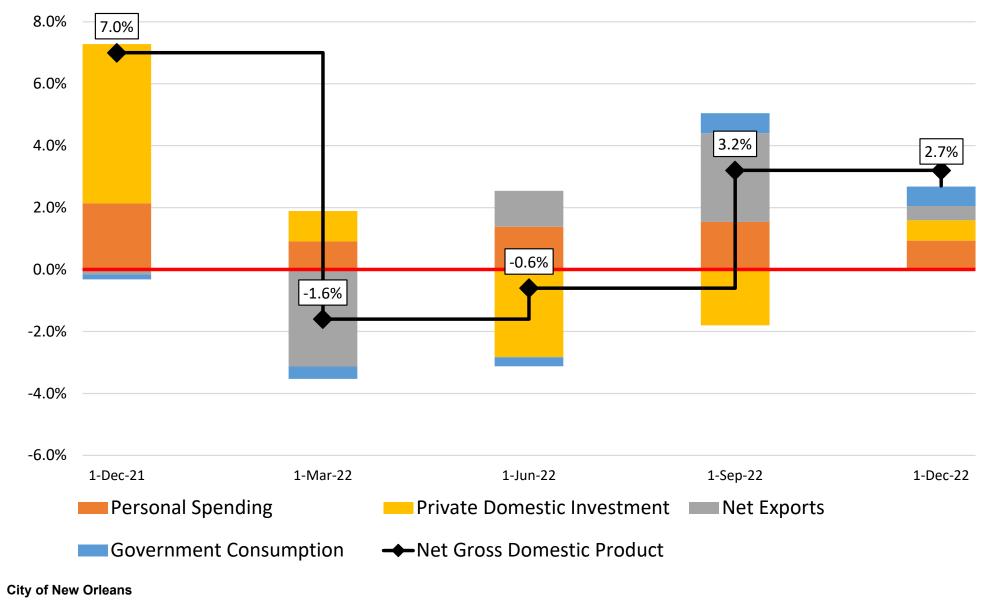


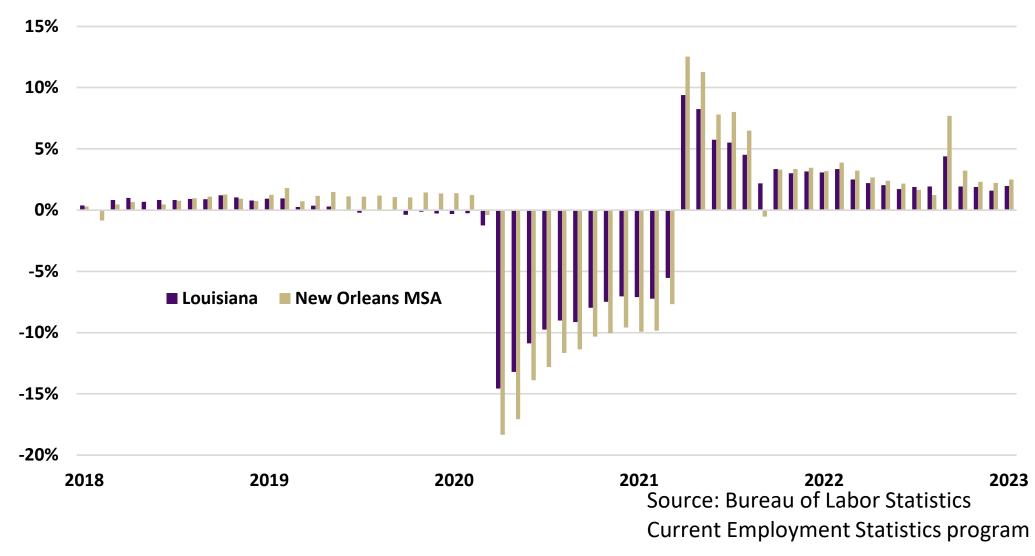
Components of Gross Domestic Product

- Gross Domestic Product: the monetary value of all finished goods and services made within a country.
- Real vs. Nominal GDP: Real is Inflation-adjusted; Nominal is Un-adjusted
 - Nominal GDP gives "inflated" picture of actual monetary value, Real GDP is adjusted down to eliminate effect of inflation over time.
- GDP = Personal Spending (Consumption) + Private Domestic Investment (Business Expenditures) + Government Consumption + Net Exports



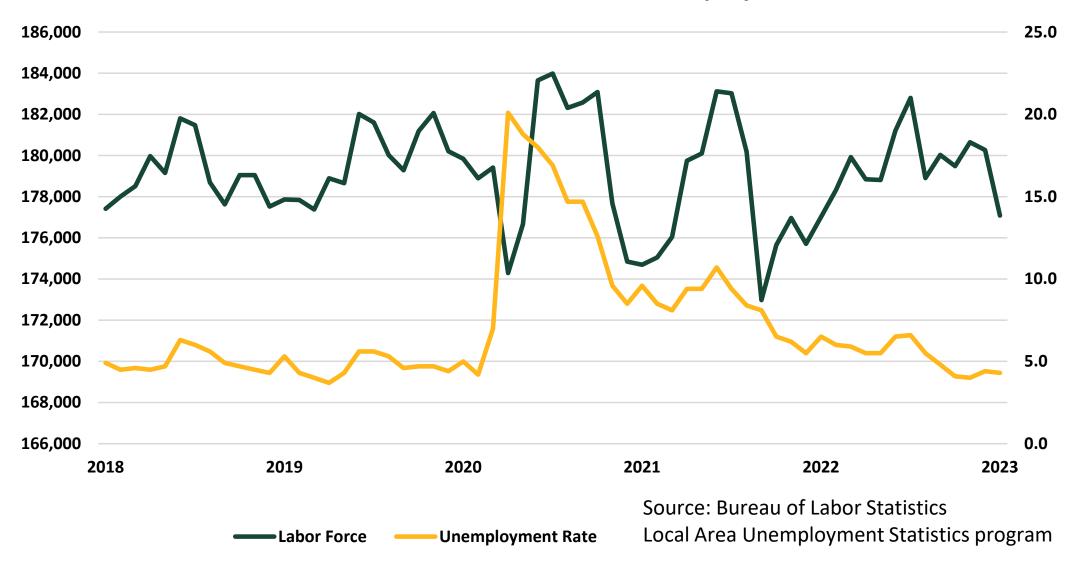
Net Contributions to Real GDP: Quarterly Change





Year-Over-Year Growth in Payroll Employment by Month

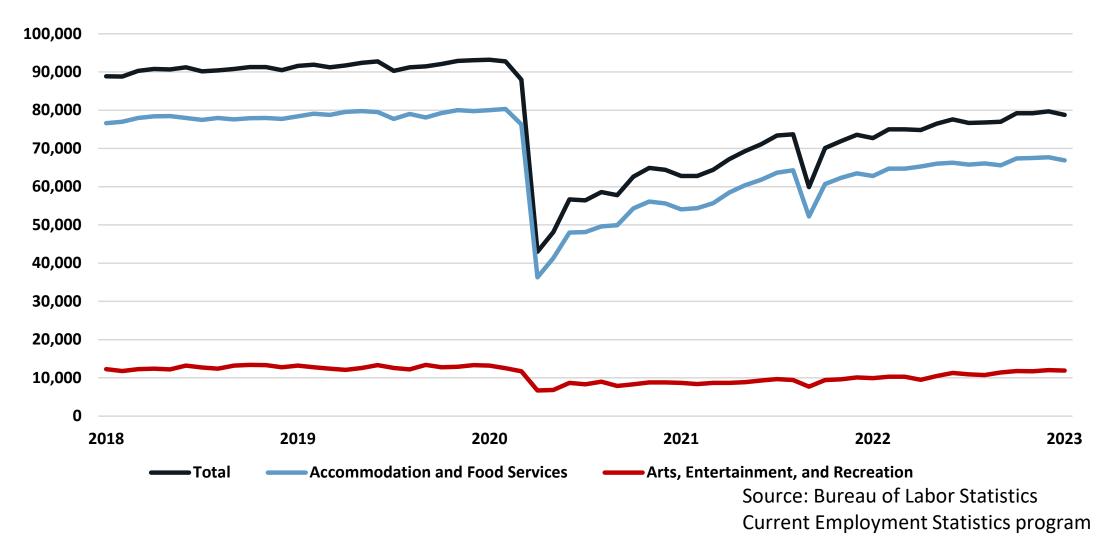




New Orleans Parish Labor Force and Unemployment Rate

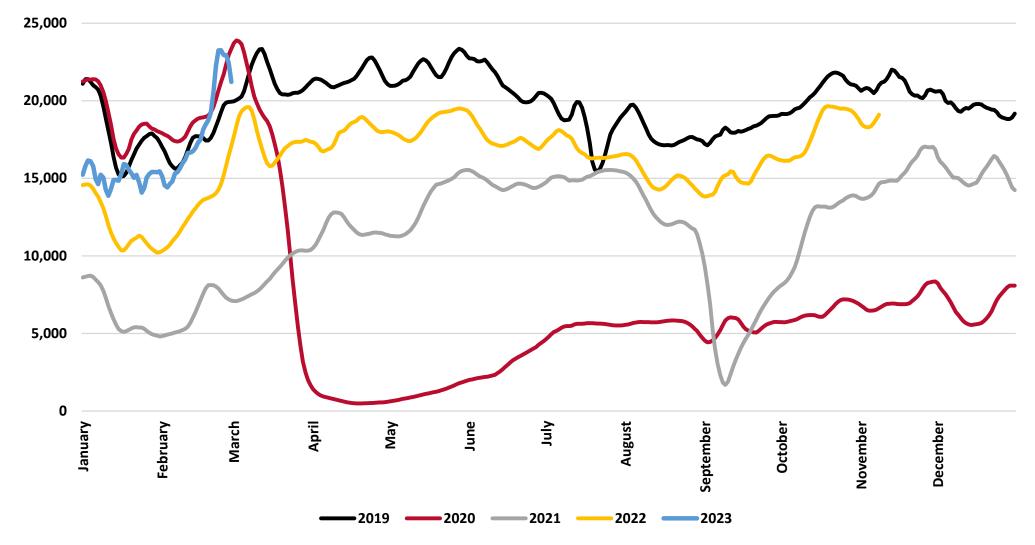


New Orleans MSA - Leisure and Hospitality Sector

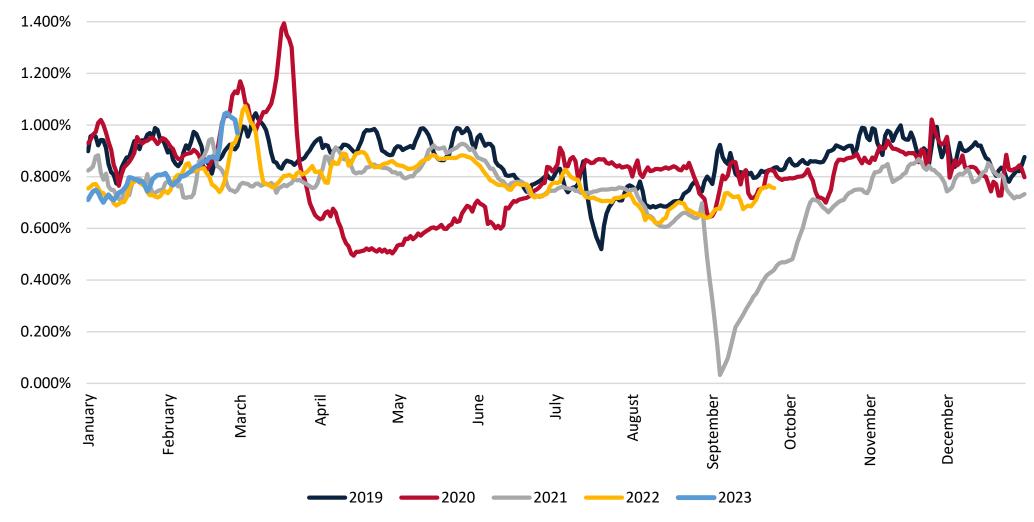




Louis Armstrong New Orleans International Airport Passenger Traffic 7-Day Moving Average



New Orleans airport passenger traffic as a percentage of US airport passenger traffic 7-day average



City of New Orleans

2023 General Fund Revenue

2023 Adopted Budget	Recurring Revenue	Non-Recurring Revenue	Total
1A Property Tax	164,439,362	-	164,439,362
1B Other Taxes	329,123,642	-	329,123,642
2 Licenses and Permits	68,233,777	-	68,233,777
3 Intergovernmental	32,967,310	-	32,967,310
4 Service Charges	86,926,187	-	86,926,187
5 Fines and Forfeits	29,890,940	-	29,890,940
6 Miscellaneous	10,781,562	-	10,781,562
7 Other Financing Sources	60,000	165,251,141	165,311,141
Total General Fund Revenue	722,422,781	165,251,141	887,673,922

City of New Orleans

Data Appendix

