REVENUE ESTIMATING CONFERENCE QUARTERLY ECONOMIC REVIEW



CITY OF NEW ORLEANS

REVENUE ESTIMATING CONFERENCE MEMBERS

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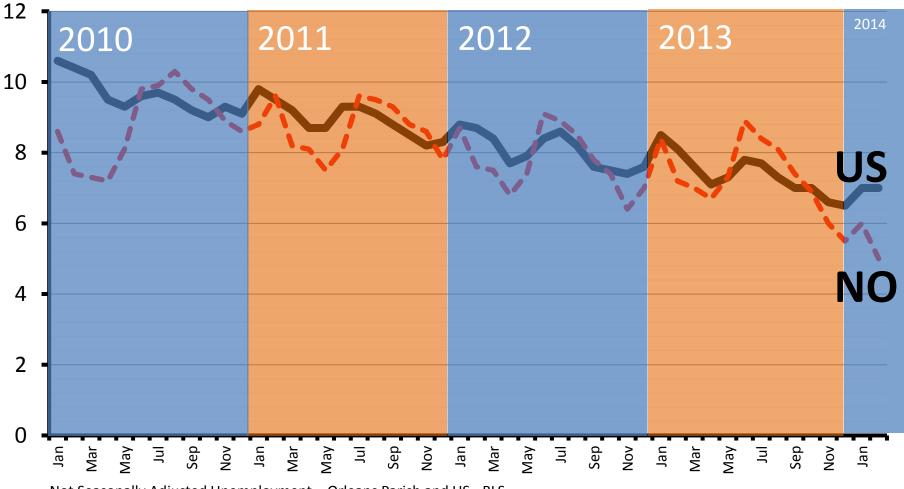


April 2014 Revenue Estimating Conference

- Part 1: Brief Economic Outlook
- Part 2: 2013 Revenue Overview
- Part 3: 2014 Revenue Overview
- Part 4: Other Matters

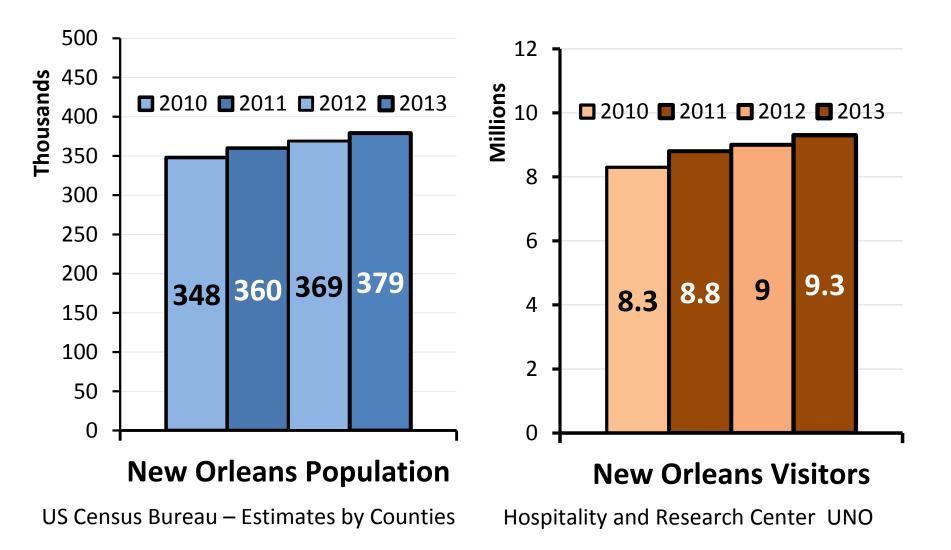
Part 1: Brief Economic Overview

Local Unemployment Below The National Rate



Not Seasonally Adjusted Unemployment - Orleans Parish and US - BLS

The Positive Trend in Population Growth and Visitors Continues



Part 2: 2013 Revenue Overview

Unaudited Revenues : General Fund 2013

(In \$ Millions)	November 2013 REC Projection	2013 Final Revenues (unaudited)	 erence
1 TAXES	\$ 298.2	\$ 307.7	\$ 9.5
² LICENSES and PERMITS	57.1	63.0	5.9
3 INTERGOV. REVENUE	12.7	13.1	0.4
SERVICES and CHARGES	71.6	78.5	6.9
FINES and FORFEITS	28.0	27.8	(0.2)
6 MISCELLANEOUS REV	10.9	8.5	(2.5)
7 OTHER FINANCING SOURCES	16.3	15.9	(0.4)

GRAND TOTAL

8.5	11.5
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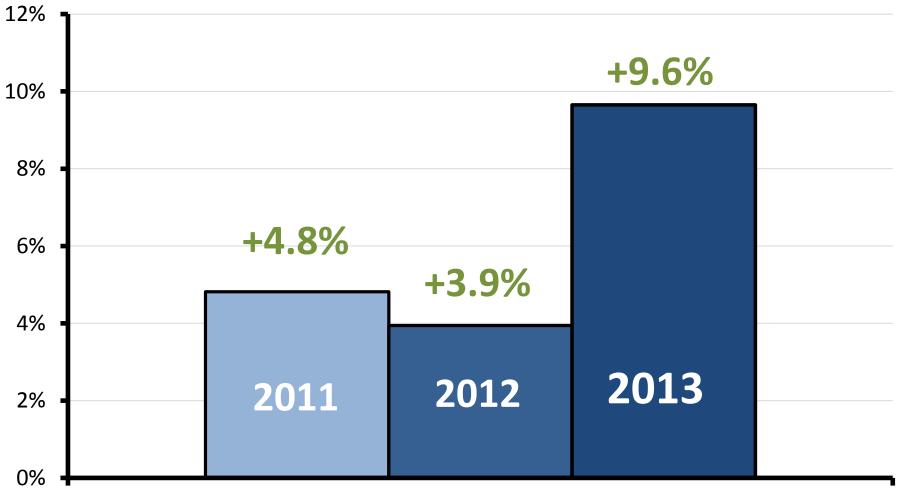
Unaudited Revenues : General Fund 2013 Taxes Overview

	November	2013 Final	D .(
TAXES (In \$ Millions)	2013 REC Projection	Revenues (unaudited)	Diff	erence
PROPERTY TAX	\$ 111.6	\$ 110.3	\$	(1.3)
2 SALES TAX	144.4	151.4	\$	7.0
MOTOR VEHICLE TAX	9.3	11.1	\$	1.8
4 HOTEL/MOTEL TAX	13.1	13.8	\$	0.7
5 BEER & WINE TAX	0.5	0.5	\$	0.0
6 PARKING TAX	3.8	3.9	\$	0.2
7 DOCUMENT TRANSACTION T	3.5	4.4	\$	0.9
8 CHAIN STORE TAX	0.1	0.1	\$	0.0
9 OFF TRACK BETTING/RACING	0.3	0.2	\$	(0.0)
10 UTITLITY TAX	10.1	10.3	\$	0.2
FAIRGROUND SLOT MACHINE	1.5	1.5	\$	(0.0)

TAXES TOTAL



Sales Taxes – Growth Rate 2011-2013

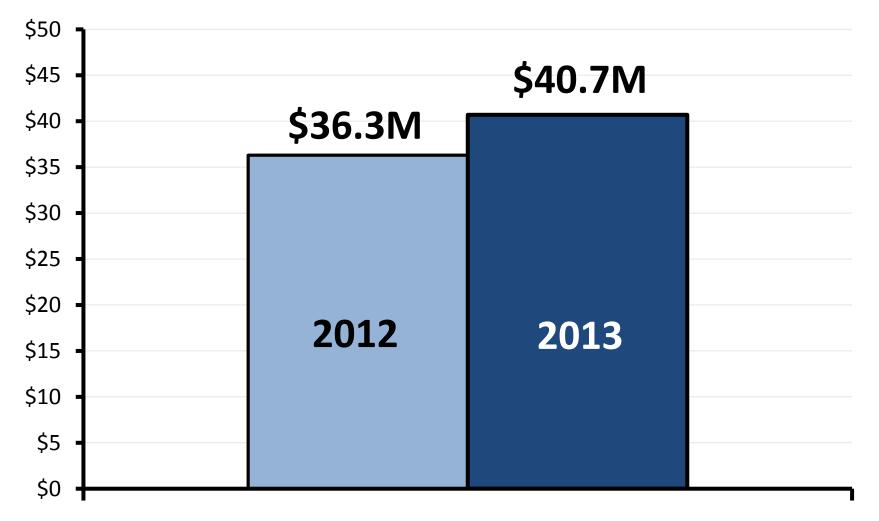


% change over previous year

Sales Taxes: Special Events and Economic Development Efforts



Sales Taxes – Last Quarter of 2013 vs 2012



Sales Tax Revenues

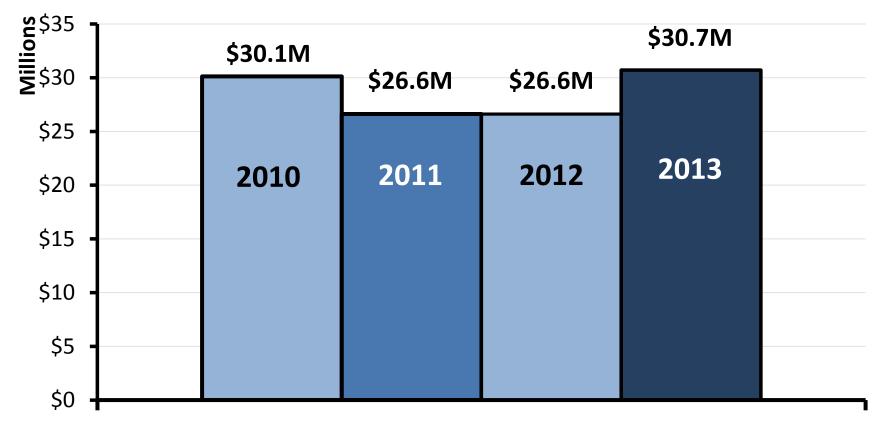
Unaudited Revenues : General Fund 2013 Licenses and Permits Overview

		November	2013 Final	
		2013 REC	Revenues	Difference
L	ICENSES & PERMITS (In \$ Millions)	Projection	(unaudited)	
1	ALCOHOLIC BEVERAGE	\$ 2.5	\$ 2.7	\$ 0.2
2	CABLE TV FRANCHISE	4.1	4.4	0.2
3	ENTERGY FRANCHISE	27.0	30.2	3.2
4	TELEPHONE FRANCHISE	0.7	0.6	(0.2)
5	MISCELLANEOUS FRANCHISE	0.2	0.1	(0.1)
6	OCCUPATIONAL LICENSES	9.6	9.6	0.1
7	SAFETY/ELECTRICAL/MECHANICAL	2.3	2.6	0.3
8	TAXI/TOURGUIDE LICENSES	0.6	1.2	0.6
9	BUILDING PERMITS	6.4	7.9	1.6
10	MOTOR VEHICLE PERMITS	2.5	2.3	(0.2)
11	STREETS & CURBS	0.4	0.5	0.0
12	MAYORALTY PERMITS	0.3	0.3	0.0
13	OTHER	0.3	0.5	0.2

LICENSES & PERMITS TOTAL

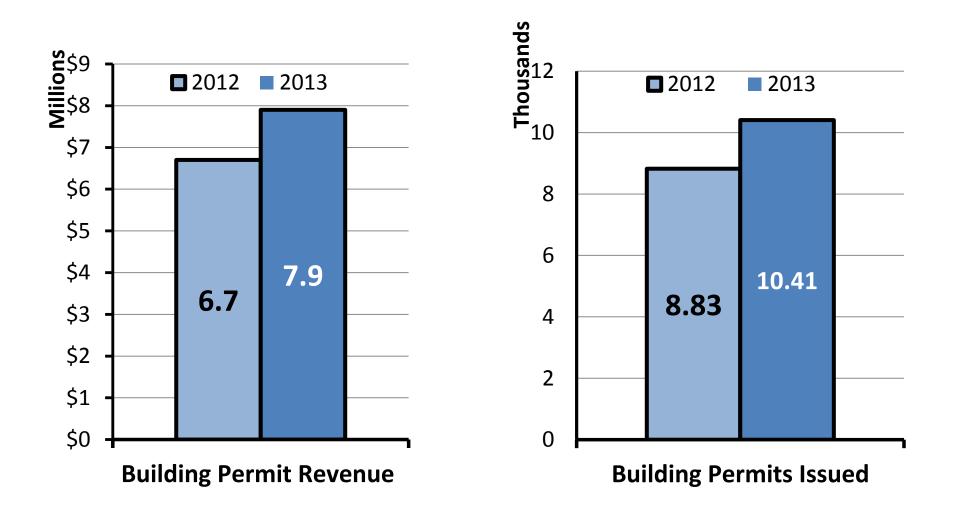


Licenses and Permits – Low Temperatures During the 4th Quarter Contributed to Higher Entergy Franchise Revenue than Expected



Revenues

Licenses and Permits – Building Permit Revenue Driven by Higher Activity



Unaudited Revenues : General Fund 2013 Service Charges Overview

		vember	13 Final	D:ti	
S	ERVICE CHARGES (In \$ Millions)	13 REC ojection	venues audited)	חוט	erence
1	GENERAL GOVERNMENT	\$ 13.5	\$ 18.7	\$	5.2
2	PUBLIC SAFETY	\$ 13.6	\$ 13.7	\$	0.1
3	STREETS PARKING METERS	\$ 4.7	\$ 5.0	\$	0.3
4	STREETS OTHER	\$ 3.1	\$ 3.3	\$	0.2
5	SANITATION	\$ 34.5	\$ 35.1	\$	0.6
6	PARKS AND PARKWAY	\$ 0.1	\$ 0.1	\$	0.1
7	INDIRECT COSTS	\$ 2.0	\$ 2.4	\$	0.4
8	OTHER	\$ 0.0	\$ 0.0	\$	(0.0)

SERVICE CHARGES



Part 3: 2014 Revenue Overview

2014 Revenue Overview

(In \$ Millions)	Re	13 Final evenues audited)	Am	2014 nended udget	Ch	ange	Fo	2014 precast C May
TOTAL REVENUE	\$	514.5	\$	505.2	\$	6.2	\$	511.4
Rec. Rev.		503.0		496.4		9.7		506.1
Non-Rec. Rev		11.5		8.8		(3.5)		5.3

2014 Revenue Overview

Α

		2013 Final
		Revenues
#	Rec. Rev.	(unaudited)
1	TAXES	\$ 305.4
2	LICENSES and PERMITS	63.0
3	INTERGOV. REVENUE	9.0
4	SERVICES and CHARGES	75.5
5	FINES and FORFEITS	27.8
6	MISCELLANEOUS REV	8.0
7	OTHER FINANCING SOURCES	14.2
	TOTAL	503.0
	Non-Rec. Rev	
8	TAXES	2.3
9	LICENSES and PERMITS	
10	INTERGOV. REVENUE	4.1
11	SERVICES and CHARGES	3.0
12	FINES and FORFEITS	
13	MISCELLANEOUS REV	0.4
14	OTHER FINANCING SOURCES	1.7
	TOTAL	11.5

TOTAL REVENUE\$514.5

В		С
2014		2014
Amended	Change	Forecast
Budget		REC May
\$ 305.5	\$ 8.8	\$ 314.3
55.9	(0.0)	55.9
8.0	0.3	8.4
73.2	2.0	75.2
28.6	(1.5)	27.2
9.8		9.8
15.3		15.3
496.4	9.7	506.1
5.3	(3.5)	1.8
1.5		1.5
2.0		2.0
8.8		
0.0	(3.5)	5.5
\$ 505.2	\$ 6.2	\$ 511.4

2014 Revenue Change in Estimates

Jelette		2014	2014	
Recurrin	ng Revenues	Amended	Forecast	Change
	Taxes (In \$ Millions)	Budget	REC May	
	PROPERTY TAX	\$ 115.0	\$ 112.0	\$ (3.0)
	SALES TAX	147.7	157.9	10.2
	HOTEL/MOTEL TAX	13.4	15.0	1.6
	Taxes Change			8.8
	Services and Charges			
	GENERAL GOVERNMENT	14.0	15.6	1.6
	STREETS OTHER	2.6	3.0	0.4
	Services and Charges Change		-	2.0
	Fines and Forfeits			
	PARKING TICKET COLLECTONS	11.0	10.0	(1.0)
	TRAFFIC FINES & VIOLATIONS	5.1	4.6	(0.5)
	Fines and Forfeits Change			(1.5)
Non - F	Recurring Revenues			
	Intergov. Rev			
	STATE AID-MEDICAID	4.8	1.3	(3.5)
	Intergov. Rev Change			(3.5)

Summary

Unaudited Revenues : General Fund 2013

(In \$ Millions)	November 2013 REC Projection	2013 Final Revenues (unaudited)	Difference
1 TAXES	\$ 298.2	\$ 307.7	\$ 9.5
² LICENSES and PERMITS	57.1	63.0	5.9
3 INTERGOV. REVENUE	12.7	13.1	0.4
SERVICES and CHARGES	71.6	78.5	6.9
5 FINES and FORFEITS	28.0	27.8	(0.2)
6 MISCELLANEOUS REV	10.9	8.5	(2.5)
7 OTHER FINANCING SOURCES	16.3	15.9	(0.4)

GRAND TOTAL

\$ 494.8 \$ 514.5 \$ 19.7

Projected Revenues: General Fund 2014

	2014 Adopted Budget	Change	2014 Forecast REC May
In \$ Millions)	\$305.5	\$ 8.8	\$ 314.3
² LICENSES and PERMITS	55.9	(0.0)	55.9
3 INTERGOV. REVENUE	13.3	(3.2)	10.2
SERVICES and CHARGES	73.2	2.0	75.2
FINES and FORFEITS	28.6	(1.5)	27.2
6 MISCELLANEOUS REV	11.3		11.3
7 OTHER FINANCING SOURCES	17.3		17.3

GRAND TOTAL

\$505.2 \$ 6.2 \$511.4

Part 4: Other Matters

Part 5: Appendix

<u>2013</u> Detail -1

	В		c		C-B	
REVENUE STREAM	November 2013 REC		2013 Final (unaudited)		Difference	
(in Millions)	NOVEIID	2013 REC	2015 Fillal (ullauul)	leuj		erence
1A PROPERTY TAX						
1 REAL ESTATE CURRENT YEAR	\$	85.9	\$8	35.4	\$	(0.5)
2 PERSONAL PROPERTY CURRENT YEAR		19.5	1	l9.7	\$	0.2
3 REAL ESTATE PRIOR YEAR		3.3		2.6	\$	(0.6)
4 PERSONAL PROPERTY PRIOR YEAR		0.2		0.1	\$	(0.0)
5 INTEREST & PENALTIES		2.8		2.4	\$	(0.4)
1A PROPERTY TAX Total		111.6	11	.0.3	\$	(1.3)
1B OTHER TAXES						
1 SALES TAX	\$	144.4	\$ 15	51.4	\$	7.0
1.1 MOTOR VEHICLE TAX		9.3	1	1.1		1.8
1.2 HOTEL/MOTEL TAX		13.1	1	L 3.8		0.7
2 BEER & WINE TAX		0.5		0.5		0.0
3 PARKING TAX		3.8		3.9		0.2
4 DOCUMENT TRANSACTION TAX		3.5		4.4		0.9
5 CHAIN STORE TAX		0.1		0.1		0.0
6 OFF TRACK BETTING/RACING TAX		0.3		0.2		(0.0)
7 UTITLITY TAX		10.1	1	L0.3		0.2
8 FAIRGROUND SLOT MACHINE 4% TAX		1.5		1.5		(0.0)
1B OTHER TAXES Total		186.6	19	97.4		11
2 LICENSES & PERMITS						
01 ALCOHOLIC BEVERAGE		2.5			\$	0.2
02 CABLE TV FRANCHISE		4.1			\$	0.2
03 ENTERGY FRANCHISE		27.0	3		\$	3.2
04 TELEPHONE FRANCHISE		0.7			\$	(0.2)
05 MISCELLANEOUS FRANCHISE		0.2			\$	(0.1)
06 OCCUPATIONAL LICENSES		9.6			\$	0.1
07 SAFETY/ELECTRICAL/MECHANICAL		2.3			\$	0.3
08 TAXI/TOURGUIDE LICENSES		0.6			\$	0.6
09 BUILDING PERMITS		6.4			\$	1.6
10 MOTOR VEHICLE PERMITS		2.5			\$	(0.2)
11 STREETS & CURBS		0.4			\$	0.0
12 MAYORALTY PERMITS		0.3			\$	0.0
13 OTHER		0.3		0.5	\$	0.2
2 LICENSES & PERMITS Total		57.1	6	53.0	\$	5.9
3 INTERGOVERNMENTAL REVENUE						
1 FEDERAL AID - MEDICARE/OTHER		-		-	\$	-
3 STATE AID - VIDEO POKER		2.8		2.6	\$	(0.2)
4 STATE DEPT. OF CORRECTIONS		0.1			\$	(0.0)
5 STATE AID-MEDICAID		4.8		4.1	\$	(0.7)
6 STATE REVENUE SHARING		1.0		1.7	\$	0.7
7 STATE AID OTHER		0.0		0.0	\$	0.0
8 PARISH TRANSP FUND: ROADS		2.1			\$	0.2
8 PARISH TRANSP FUND: TRANSIT		2.0		2.3	\$	0.4
9 ORLEANS PARISH COMMUNICATION DIST.					\$	-
3 INTERGOVERNMENTAL REVENUE Total		12.7	1	.3.1	\$	0.4

<u>2013</u> Detail -2

REVENUE STREAM (in Millions)	November 2013 REC	2013 Final (unaudited)	I	Difference
4 SERVICE CHARGES				
1 GENERAL GOVERNMENT	13.5	18.7	\$	5.2
2 PUBLIC SAFETY	13.6		\$	0.1
3 STREETS PARKING METERS	4.7		\$	0.3
4 STREETS OTHER	3.1		\$	0.2
5 SANITATION	34.5		\$	0.6
7 PARKS AND PARKWAY	0.1		\$	0.1
8 INDIRECT COSTS	2.0		\$	0.4
9 OTHER	0.0		\$	(0.0)
4 SERVICE CHARGES Total	71.6	78.5	\$	6.9
5 FINES & FORFEITS			-	
1 TRAFFIC FINES & VIOLATIONS	5.0	4.7	\$	(0.4)
2 RED SIGNAL LIGHT/CAMERA ENFORCEMENT	11.1		\$	0.4
3 PARKING TICKET COLLECTONS	11.2		\$	(0.2)
4 ADMIN. ADJUDICATION FEES	0.1		\$	(0.1)
5 MUNICIPAL COURT FINES & COSTS	0.4		\$	(0.0)
6 IMPOUNDED/ABANDONED VEHICLES	0.1		\$	0.0
5 FINES & FORFEITS Total	28.0	27.8	\$	(0.2)
6 MISCELLANEOUS REVENUE				
1 INTEREST - OPERATING & CAPITAL	0.1	0.1	\$	(0.0)
2 RENTS & ROYALTIES	1.2		\$	0.2
3 CONTRIBUTIONS AND OTHER	5.1	1.4	\$	(3.7)
5 MISCELLANEOUS REIMBURSEMENT	4.6	5.6	\$	1.0
6 MISCELLANEOUS REVENUE Total	10.9	8.5	\$	(2.5)
7 OTHER FINANCING SOURCES				
1 UDAG/HUD 108 LOAN				
2 TRANSFER FROM OTHER FUNDS	16.3		\$	(0.4)
7 OTHER FINANCING SOURCES Total	16.3	15.9	\$	(0.4)
Grand Total	494.8	514.5	\$	19.7

<u>2014</u> Detail -1

REVENUE STREAM (in Millions)	2014 Adopted Budget	Ordinances	2014 Amended Budget	Adjustments	2014 Forecast REC May
1A PROPERTY TAX				, ji	
1 REAL ESTATE CURRENT YEAR	88.3		88.3	(2.3)	86.0
2 PERSONAL PROPERTY CURRENT YEAR	20.0		20.0	(0.5)	19.5
3 REAL ESTATE PRIOR YEAR	3.5		3.5	(0.1)	3.4
4 PERSONAL PROPERTY PRIOR YEAR	0.2		0.2	(0.0)	0.2
5 NTEREST & PENALTIES	3.0		3.0	(0.1)	2.9
1A PROPERTY TAX Total	115.0		115.0	(3.0)	111.9627049
1B OTHER TAXES					
1 SALES TAX	147.7		147.7	10.2	157.9
1.1 MOTOR VEHICLE TAX	9.7		9.7		9.7
1.2 HOTEL/MOTEL TAX	13.4		13.4	1.6	15.0
2 BEER & WINE TAX	0.5		0.5		0.5
3 PARKING TAX	3.8		3.8		3.8
4 DOCUMENT TRANSACTION TAX	3.6		3.6		3.6
5 CHAIN STORE TAX	0.1		0.1		0.1
6 OFF TRACK BETTING/RACING TAX	0.3		0.3		0.3
7 UTITLITY TAX	9.9		9.9		9.9
8 FAIRGROUND SLOT MACHINE 4% TAX	1.6		1.6		1.6
1B OTHER TAXES Total	190.5		190.5	11.8	202.3
2 LICENSES & PERMITS					
01 ALCOHOLIC BEVERAGE	2.5		2.5		2.5
02 CABLE TV FRANCHISE	4.1		4.1		4.1
03 ENTERGY FRANCHISE	27.2		27.2		27.2
04 TELEPHONE FRANCHISE	0.6		0.6		0.6
05 MISCELLANEOUS FRANCHISE	0.1		0.1		0.1
06 OCCUPATIONAL LICENSES	9.6		9.6		9.6
07 SAFETY/ELECTRICAL/MECHANICAL	2.1		2.1	-	2.1
08 TAXI/TOURGUIDE LICENSES	0.7		0.7		0.7
09 BUILDING PERMITS	5.6		5.6		5.6
10 MOTOR VEHICLE PERMITS	2.4		2.4		2.4
11 STREETS & CURBS	0.4		0.4		0.4
12 MAYORALTY PERMITS	0.3		0.3		0.3
13 OTHER	0.3		0.3	(0.0)	0.3
2 LICENSES & PERMITS Total 3 INTERGOVERNMENTAL REVENUE	55.9		55.9	(0.0)	55.9
1 FEDERAL AID - MEDICARE/OTHER	0.0		0.0		0.0
3 STATE AID - VIDEO POKER	2.6		2.6	· ·	2.6
4 STATE AD - VIDEO POKER 4 STATE DEPT. OF CORRECTIONS	2.6		2.6		0.1
5 STATE AID-MEDICAID	4.8		4.8	(3.5)	1.3
6 STATE AID-MEDICAID	4.8		4.8	(3.5)	1.3
7 STATE REVENUE SHARING 7 STATE AID OTHER	0.0		0.0	0.3	0.0
8 PARISH TRANSP FUND: ROADS	2.1		2.1		2.1
8 PARISH TRANSP FUND: TRANSIT 9 ORLEANS PARISH COMMUNICATION DIST.	2.0		2.0		2.0
3 INTERGOVERNMENTAL REVENUE TO			0.5 13.3	(3.2)	0.5 10.2

REVENUE STREAM (in Millions)	2014 Adopted Budget	Ordinances	2014 Amended Budget	Adjustments	2014 Forecast REC May
4 SERVICE CHARGES		I			
1 GENERAL GOVERNMENT	14.0		14.0	1.6	15.6
2 PUBLIC SAFETY	13.9		13.9		13.9
3 STREETS PARKING METERS	4.8		4.8		4.8
4 STREETS OTHER	2.6		2.6	0.4	3.0
5 SANITATION	35.7		35.7		35.7
7 PARKS AND PARKWAY	0.1		0.1		0.1
8 INDIRECT COSTS	2.1		2.1		2.1
9 OTHER	0.0		0.0		0.0
4 SERVICE CHARGES Total	73.2		73.2	2.0	75.2
5 FINES & FORFEITS					
1 TRAFFIC FINES & VIOLATIONS	5.1		5.1	(0.5)	4.6
2 RED SIGNAL LIGHT/CAMERA ENFORCEMENT	12.0		12.0		12.0
3 PARKING TICKET COLLECTONS	11.0		11.0	(1.0)	10.0
4 ADMIN. ADJUDICATION FEES	0.0		0.0	-	0.0
5 MUNICIPAL COURT FINES & COSTS	0.4		0.4		0.4
6 IMPOUNDED/ABANDONED VEHICLES	0.1		0.1	- -	0.1
5 FINES & FORFEITS Total	28.6		28.6	(1.5)	27.2
6 MISCELLANEOUS REVENUE					
1 INTEREST - OPERATING & CAPITAL	0.1		0.1		0.1
2 RENTS & ROYALTIES	1.2		1.2		1.2
3 CONTRIBUTIONS AND OTHER	4.3		4.3		4.3
5 MISCELLANEOUS REIMBURSEMENT	5.5	0.3	5.8	- · · · ·	5.8
6 MISCELLANEOUS REVENUE Total	11.1	0.3	11.3		11.3
7 OTHER FINANCING SOURCES					
1 UDAG/HUD 108 LOAN					
2 TRANSFER FROM OTHER FUNDS	17.3		17.3		17.3
7 OTHER FINANCING SOURCES Total	17.3		17.3		17.3
Grand Total	504.9	0.3	505.2	6.2	511.4