

**SUMMARY OF FEES CHARGED BY THE
INDUSTRIAL DEVELOPMENT BOARD OF THE
CITY OF NEW ORLEANS, LOUISIANA, INC.
(updated through November 13, 2012)**

1. Application Fee. All applicants must submit a non-refundable \$500 application fee to the IDB along with their written application. If a reduced payment-in-lieu-of taxes (PILOT*) is requested, the application fee is increased from \$500 to \$3,000.
2. Cost/Benefit Analysis. For projects requesting a reduced-payment PILOT, the applicant must additionally pay for the Cost/Benefit Analysis ("CBA"), negotiated for each deal, but generally in the range of \$12,000 - \$15,000. Projects that are not requesting a PILOT do not require the CBA. The negotiated cost of the CBA must be paid by the applicant to the IDB prior to the commencement of the CBA. The IDB will engage a firm to perform the CBA and will pay for same. The applicant will be responsible for additional CBA costs, if any, in excess of the original estimate. The reduced PILOT proposal and CBA must be submitted to the IDB prior to final approval of the bonds.
3. Closing Fee. At the bond delivery, all applicants pay a Closing Fee equal to the greater of \$1,100 or:
 - (a) For issues with no reduced-payment PILOT, 1/20 of 1% of the stated principal amount of the Bonds (with no cap on the amount), or
 - (b) For issues with a reduced-payment PILOT, 1/10 of 1% of the estimated "capital cost" of the entire project. "Capital cost" means the costs of the project that are (or could be with a proper election) capitalized for federal income tax purposes under the Internal Revenue Code. Normally, this will be approximately equal to the construction budget submitted by the Developer to its lenders.
4. Annual Administrative Fee.
 - (a) For issues with no reduced-payment PILOT, there will be no annual administrative fee.
 - (b) For issues with a reduced-payment PILOT, an Annual Administrative Fee shall be payable in each year that a reduced PILOT is in effect. The Annual Administrative Fee shall be the lesser of the following:
 - (i) 1/20 of 1% of the actual "capital cost" of the entire project, as defined in 3(b) above, upon completion, or
 - (ii) 1/20 of 1% of the fair market value of the entire project as determined by the Orleans Parish Assessor for purposes of setting the taxable assessed value of the project.

The Annual Administrative Fee under 4(b) is subject to an annual cap of \$50,000, and will be due and payable on each February 1, however bonds delivered on or after October 1 of any calendar year will begin paying the Annual Administrative Fee on the second February 1 thereafter. If desired by the developer for financial planning purposes, a fixed annual fee may be negotiated at closing for the term of the PILOT based on one of the foregoing formulas.

* All references to PILOT refer to deals where a reduced "tax" payment is negotiated using a PILOT.