



CITY OF NEW ORLEANS

BottomLineStat

February 2013 Reporting Period

www.nola.gov/opa

Revenue Analysis

- Parking Enforcement Collections
- Photo Safety Collections
- EMS Collections
- City Property Sales
- Property Taxes
- Traffic Court *
- Sales Taxes and Occupational License Revenues / Collections
- Sanitation Fees Revenues / Collections

Capital Fund

- Surplus Real Estate Sales *

Expenditures

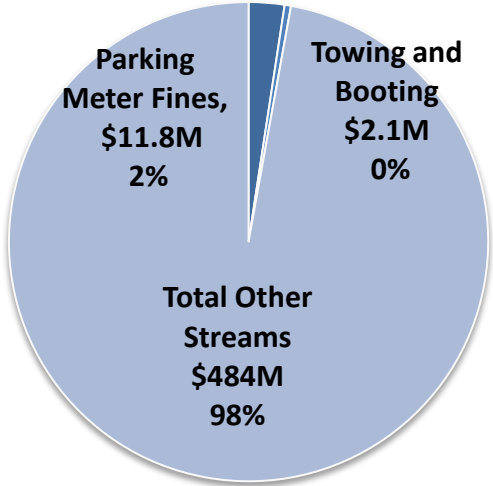
- Payroll Budget vs. Actual
- Workers Comp Cost Analysis
- Health Care Cost Analysis
- Fuel Usage
- Utilities Expense and Usage (Entergy)

* New this period

Revenue Analysis

Parking Enforcement Revenues

2% Adopted Budget GF Revenues for 2013



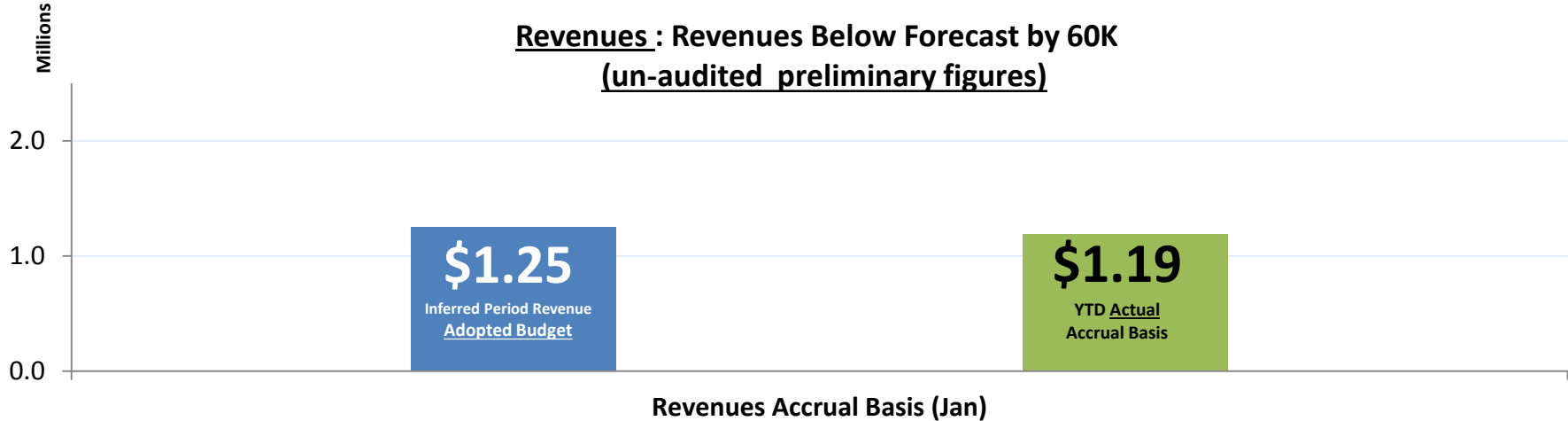
Number of Issuances	Projection 2013	YTD Actual
Parking Tickets	305,000	70,253
Boots	5,000	806
Tows	13,700	2,268

***Update**

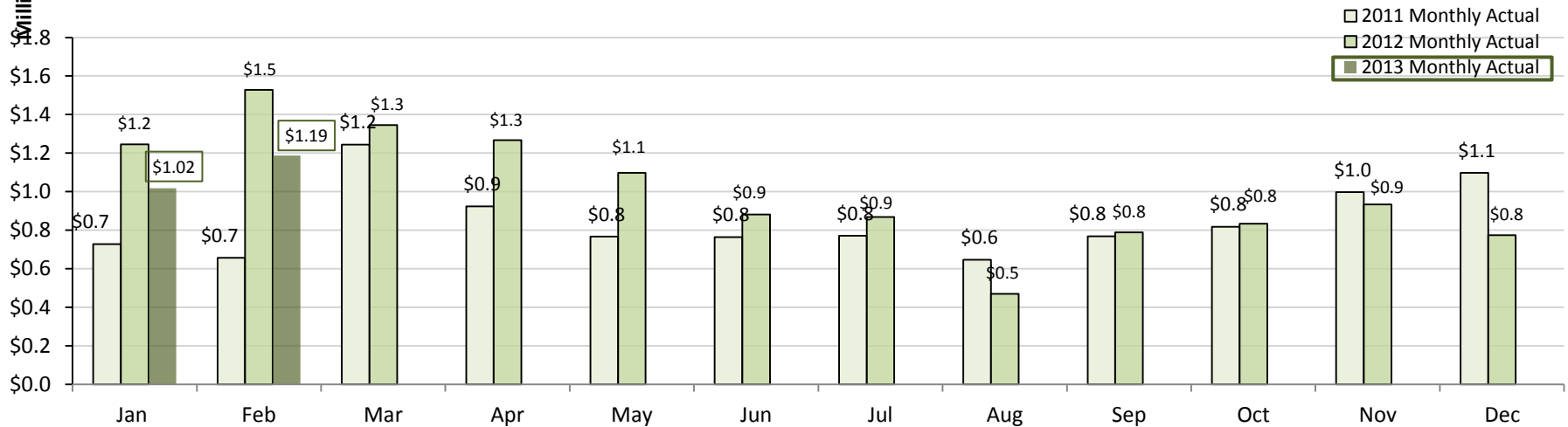
Responsible Party	Issue	Status
Mark Jernigan	PCO Turnover Strategy	Open

Parking Enforcement Revenues

Revenues : Revenues Below Forecast by 60K
(un-audited preliminary figures)



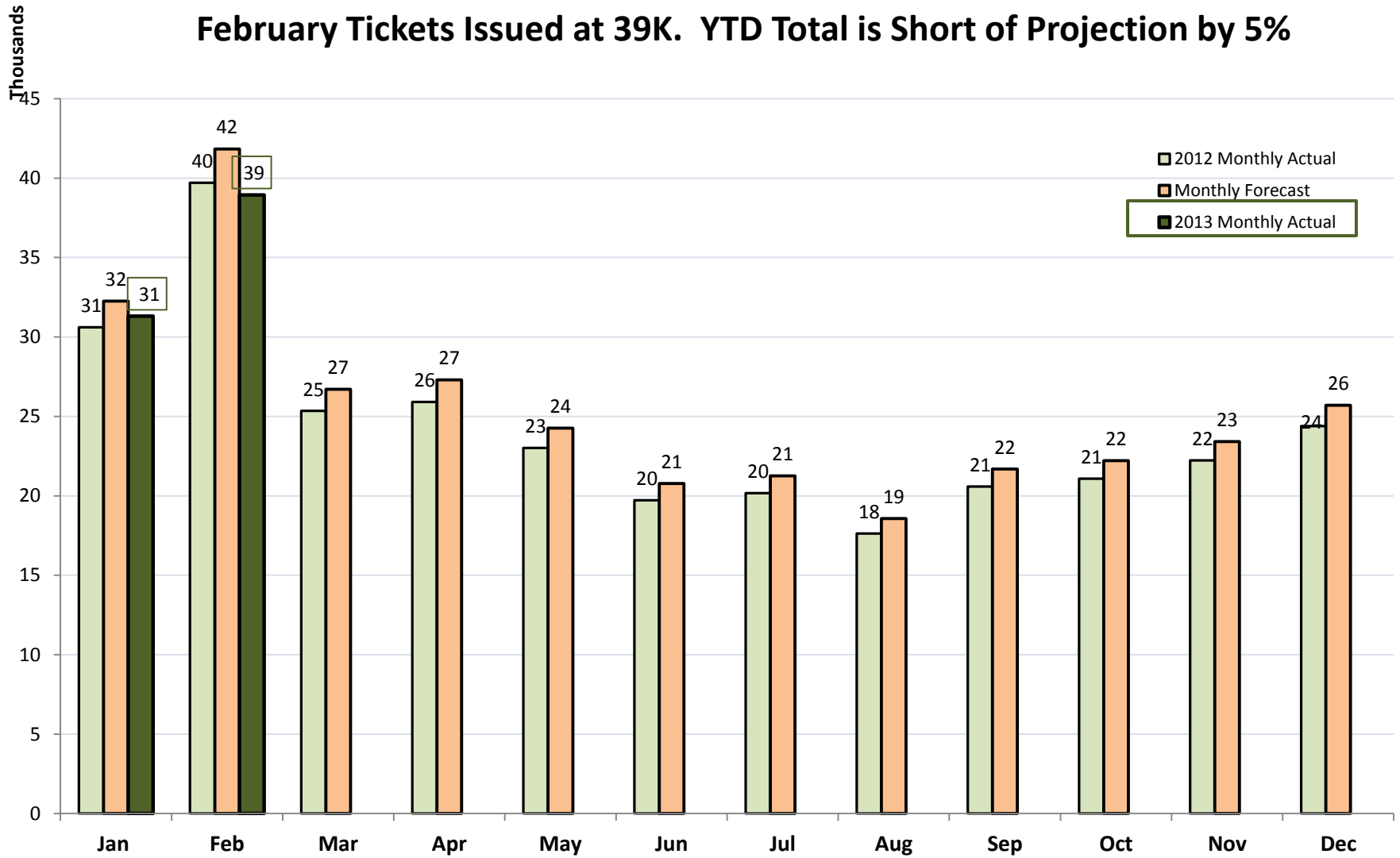
Collections: February Collections at \$1.2M. YTD Collections Down by 21% from Prior Year



2012 collection number are currently being review in preparation for the 2012 financial audit (number are susceptible to change)

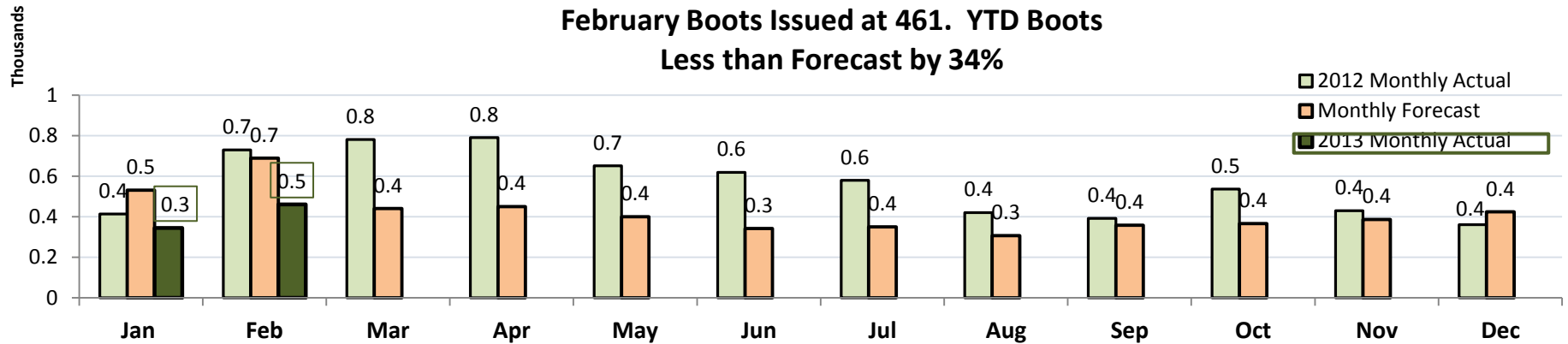
Parking Enforcement

February Tickets Issued at 39K. YTD Total is Short of Projection by 5%

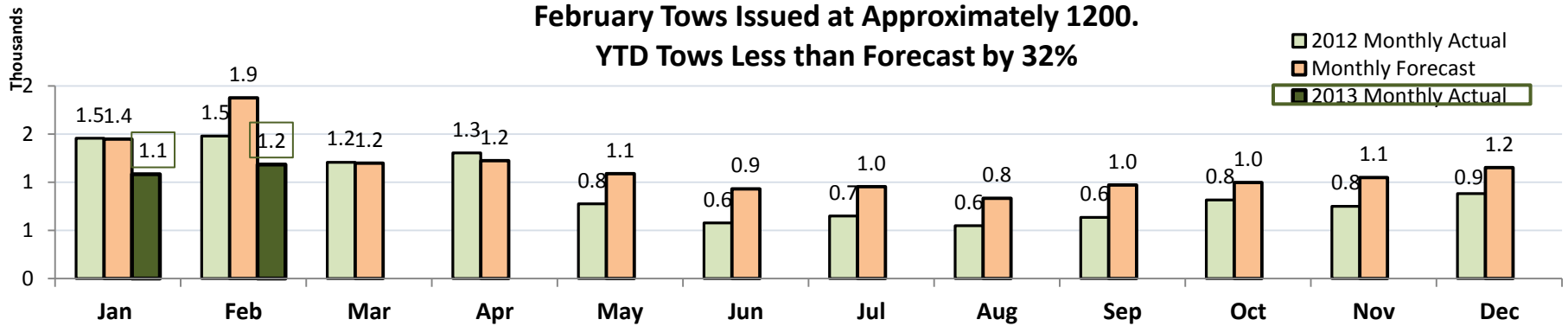


Parking Enforcement Revenues

**February Boots Issued at 461. YTD Boots
Less than Forecast by 34%**



**February Tows Issued at Approximately 1200.
YTD Tows Less than Forecast by 32%**



**Collections: February Collections at Approximately 142K
YTD Collections 35% Lower than the Same Period in 2012**

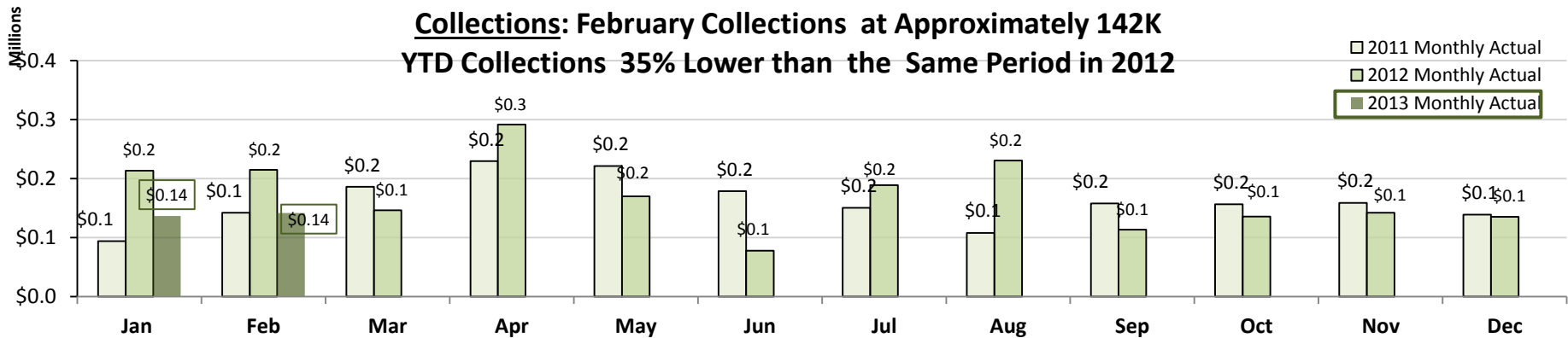
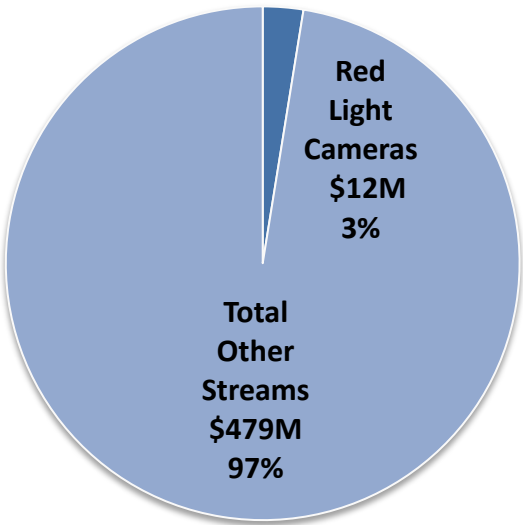


Photo Safety Management

3% Adopted Budget GF Revenues for 2013



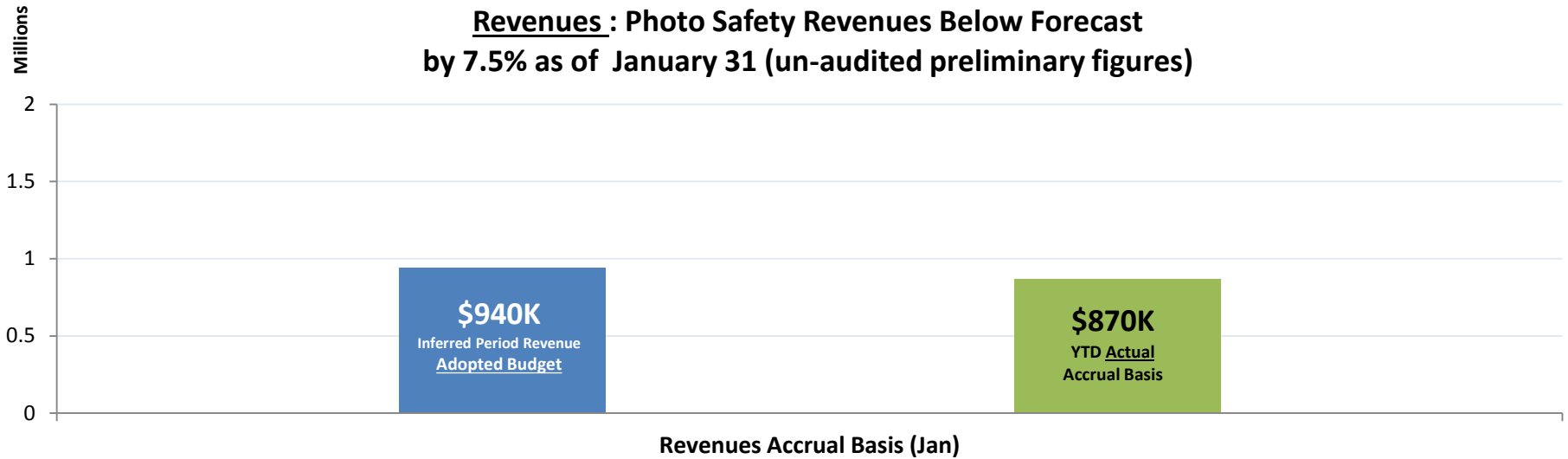
Management Controls	Target 2013	YTD Actual
Flashers Inoperable	Less Than 30,000	36,512
Violation Date Past Enforceable Date	-	0

***Update**

Responsible Party	Issue	Status
Mark Jernigan	Strategy to fix inoperable flashers	Open

Photo Safety

**Revenues : Photo Safety Revenues Below Forecast
by 7.5% as of January 31 (un-audited preliminary figures)**



**Collections: February Collections at Approximately \$900K
YTD Collections 25% Below Same Period in 2012**

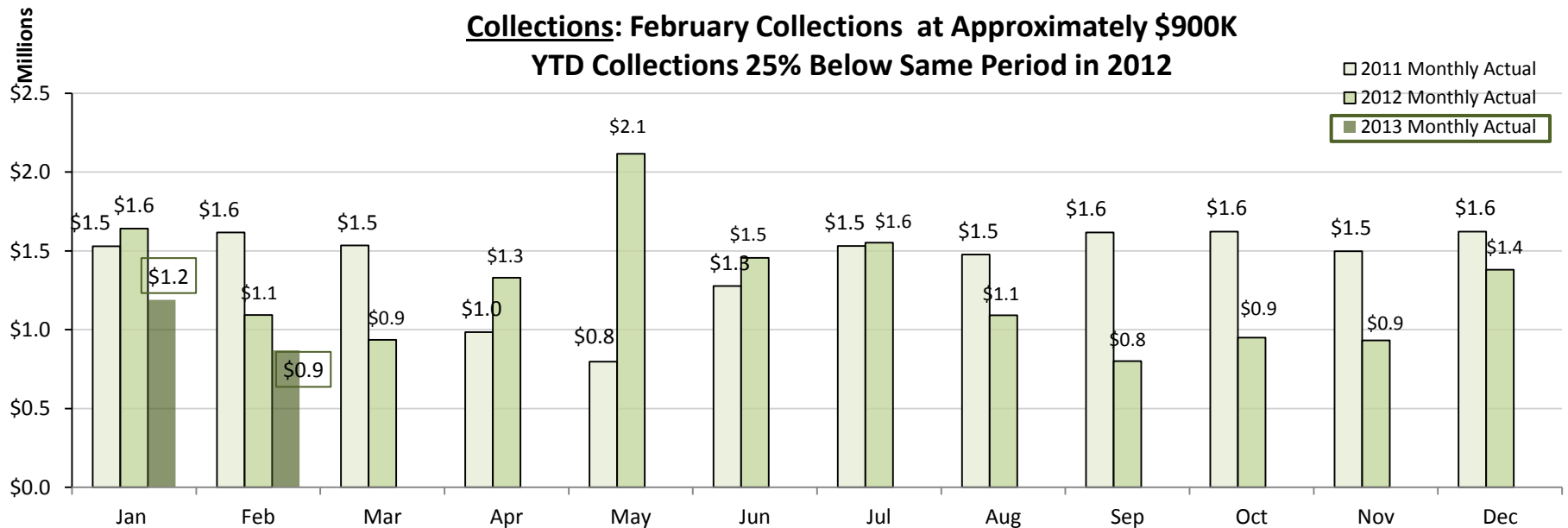


Photo Safety Citations

Detail of Monthly Exceptions and Citations Issued

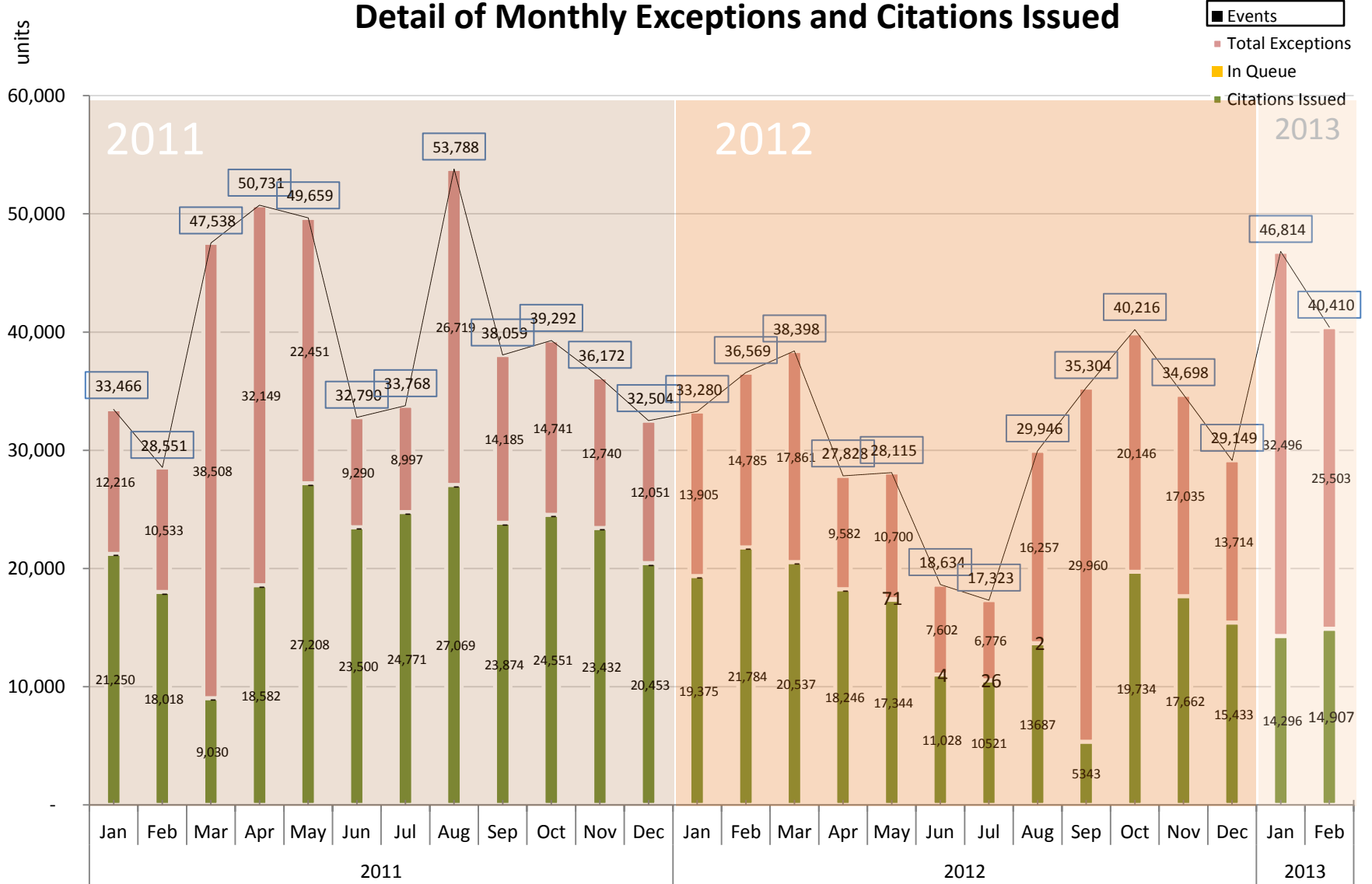


Photo Safety Citations Exceptions : Inoperable Flashers

Monthly Exceptions Issued for Flashers Inoperable During School Zone Enforceable Time

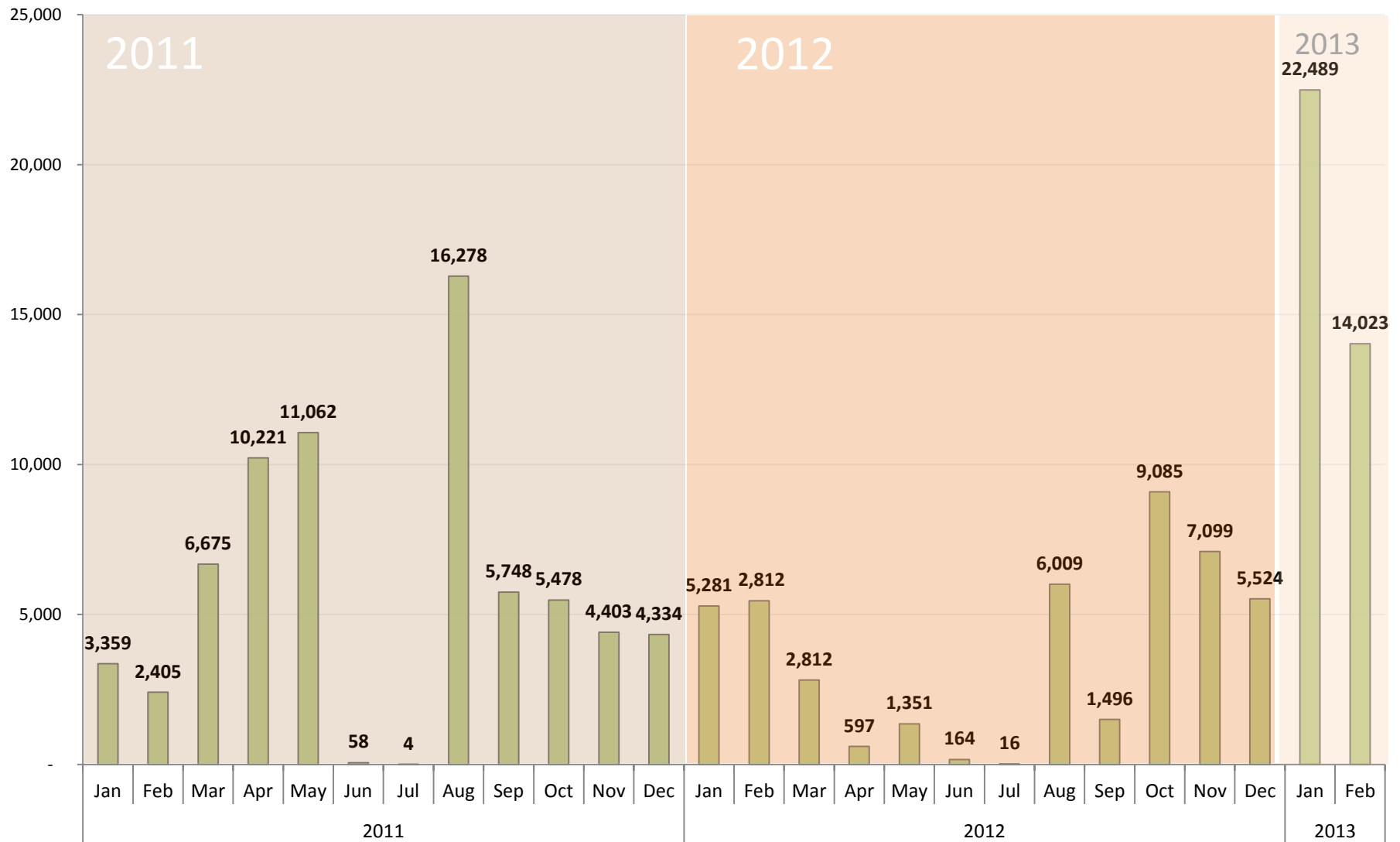
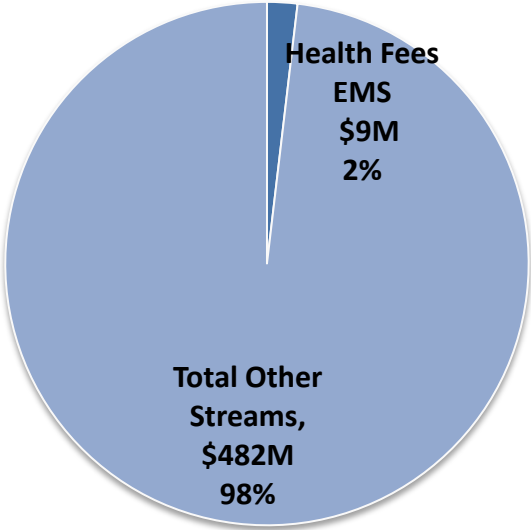


Photo Safety Citations Exceptions : Inoperable Flashers

Jan - March 14th							
Number	Streetlight	January Exceptions	February Exceptions	March (1-14th) Exceptions	Total Exceptions Jan-March 14th	Total Events	Percent
NO102	EB CAMP ST @ INTERNATIONAL SCHOOL	1146	1166	656	2968	3069	97%
NO76	SB PACE BLVD @ ST JULIEN ELEMENTARY	547	436	105	1088	1148	95%
NO58	WB BIENVILLE ST @ N OLYMPIA ST	1565	1293	360	3218	3465	93%
NO53	NB JACKSON AVE @ CHESTNUT ST	683	772	525	1980	2166	91%
NO74	NB PACE BLVD @ ST JULIEN ELEMENTARY	547	543	142	1232	1360	91%
NO88	WB OPELOUSAS AVE @ HOLY NAME OF MARY	858	249	36	1143	1309	87%
NO57	EB BIENVILLE ST @ N ST PATRICK ST	1557	678	67	2302	2720	85%
NO49	EB ST CHARLES AVE @ CADIZ ST	2187	1459	491	4137	5002	83%
NO48	SB CANAL BLVD @ FRENCH ST	671	1522	1590	3783	4658	81%
NO92	SB CARROLLTON AVE @ KIPP BELIEVE SCHOOL	2019	596	105	2720	3411	80%
NO56	SB FRANKLIN AVE @ WISTERIA ST	1998	673	351	3022	3882	78%
NO59	WB CANAL ST @ N. OLYMPIA ST	1296	1809	583	3688	4899	75%
NO112	EB HAMMOND ST @ RESURRECTION OF OUR LORD SCHOOL	54	65	30	149	200	75%
NO98	EB PRYTANIA ST @ MCGEEH SCHOOL	374	296	34	704	1069	66%
NO114	WB HAMMOND ST @ RESURRECTION OF OUR LORD SCHOOL	13	57	47	117	185	63%
NO90	NB CARROLLTON @ KIPP BELIEVE SCHOOL	0	0	294	294	488	60%
NO60	EB CANAL ST @ S. ST PATRICK ST	1346	1179	162	2687	4563	59%
NO50	WB ST CHARLES AVE @ JENA ST	1290	483	73	1846	3165	58%
NO55	NB FRANKLIN AVE @ WISTERIA ST	1153	0	223	1376	2752	50%
NO118	SB JACKSON AVE @ LAUREL ELEMENTARY	290	131	60	481	968	50%
NO51	NB READ BLVD @ HAMMOND ST	511	32	178	721	1705	42%
NO26	SB PARIS @ PRENTISS AVE	400	2	86	488	1361	36%
NO52	SB READ BLVD @ HAMMOND ST	412	128	152	692	1959	35%
NO47	NB CANAL BLVD @ FRENCH ST	680	145	278	1103	3522	31%
NO25	NB PARIS @ CRESCENT DR	444	13	96	553	1816	30%
NO54	SB JACKSON AVE @ COLISEUM ST	310	159	44	513	1846	28%
NO116	NB JACKSON AVE @ LAUREL ELEMENTARY	18	9	106	133	503	26%
Other Cameras (less than 100 flasher exceptions)		120	129	142	391	36,677	1%
		22,489	14,024	7,016	43,529	99,868	44%

EMS Revenues

2% Adopted Budget GF Revenues for 2013



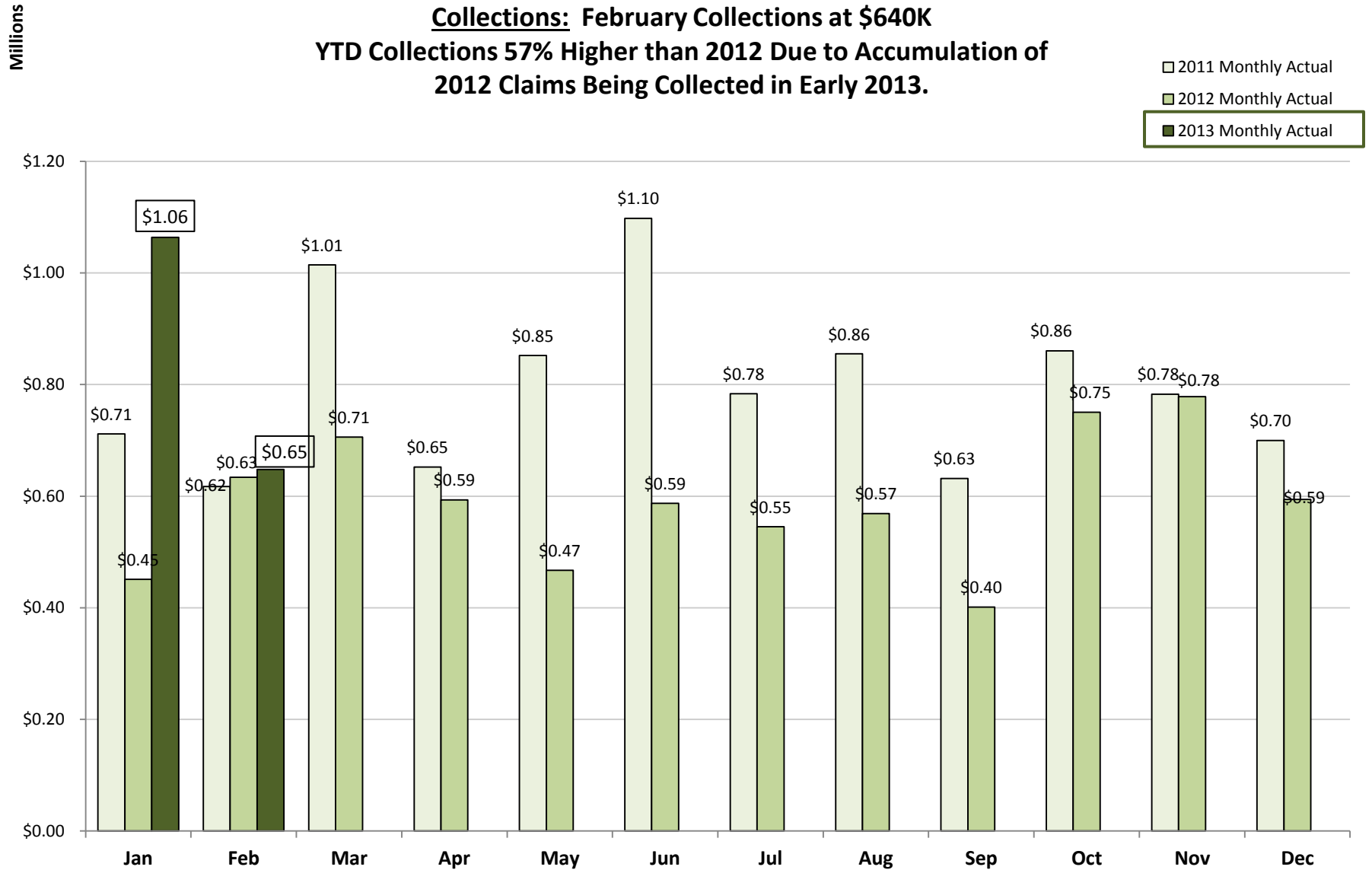
Collection Efforts	Target 2013	YTD Actual
Collection Efforts	Target Needed	

***Update**

Responsible Party	Issue	Status
Jeff Elder	Collections Challenges Update	Open

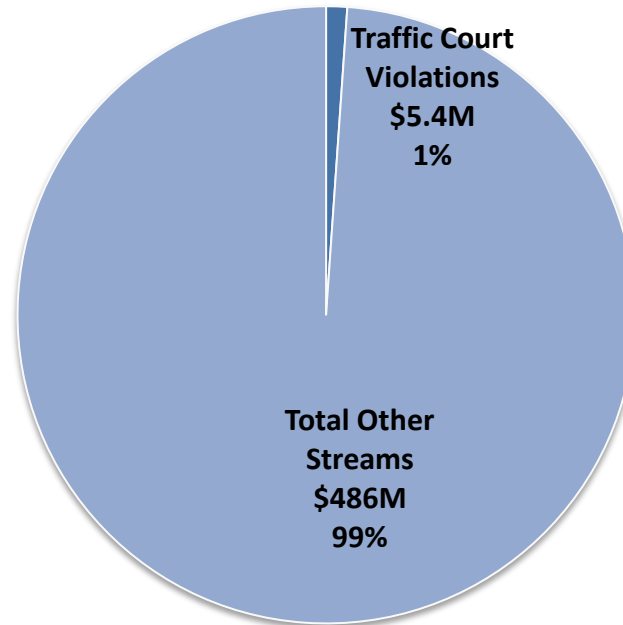
EMS Collections

Collections: February Collections at \$640K
YTD Collections 57% Higher than 2012 Due to Accumulation of
2012 Claims Being Collected in Early 2013.



Traffic Court

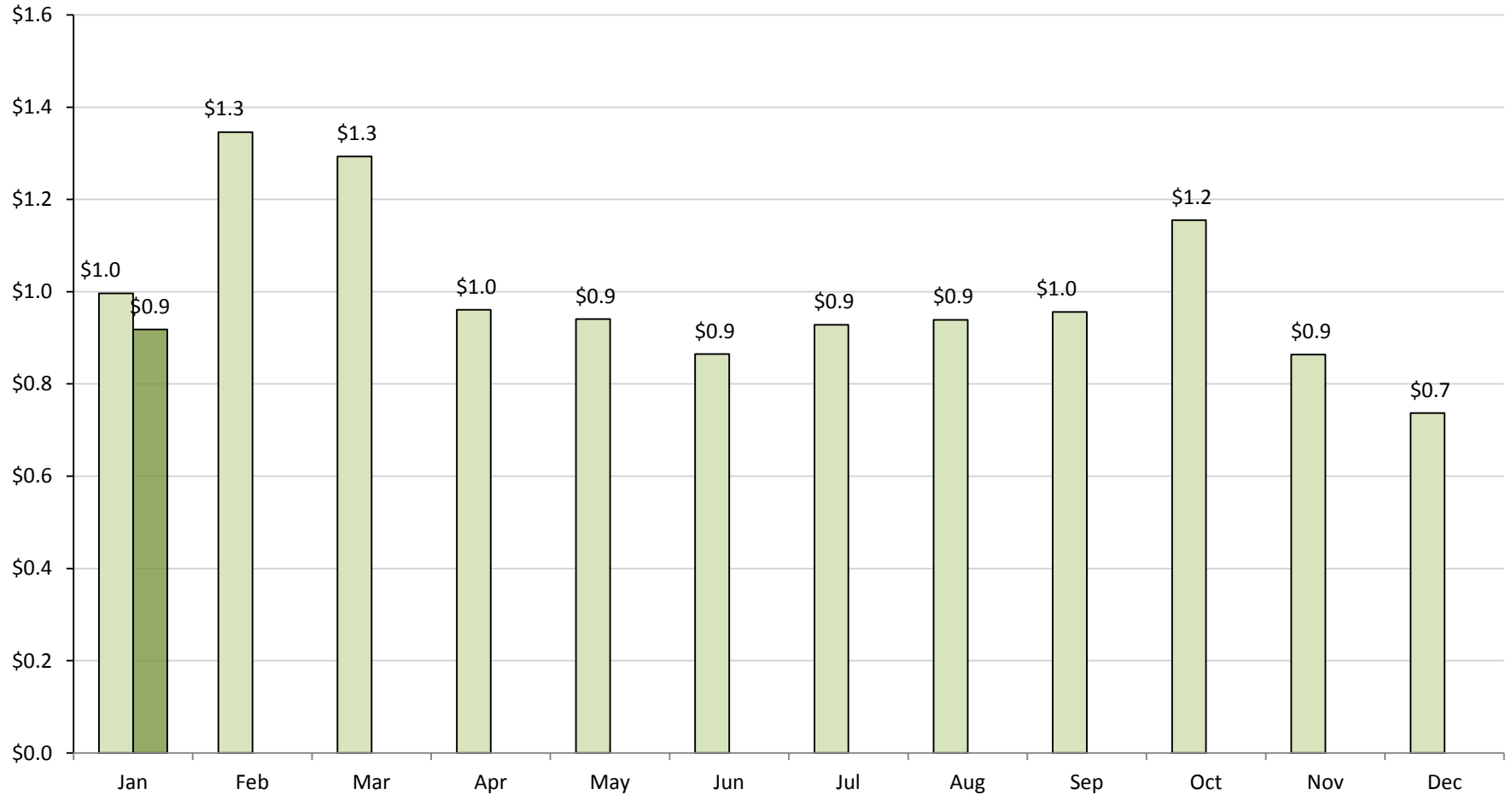
1% Adopted Budget GF Revenues for 2013



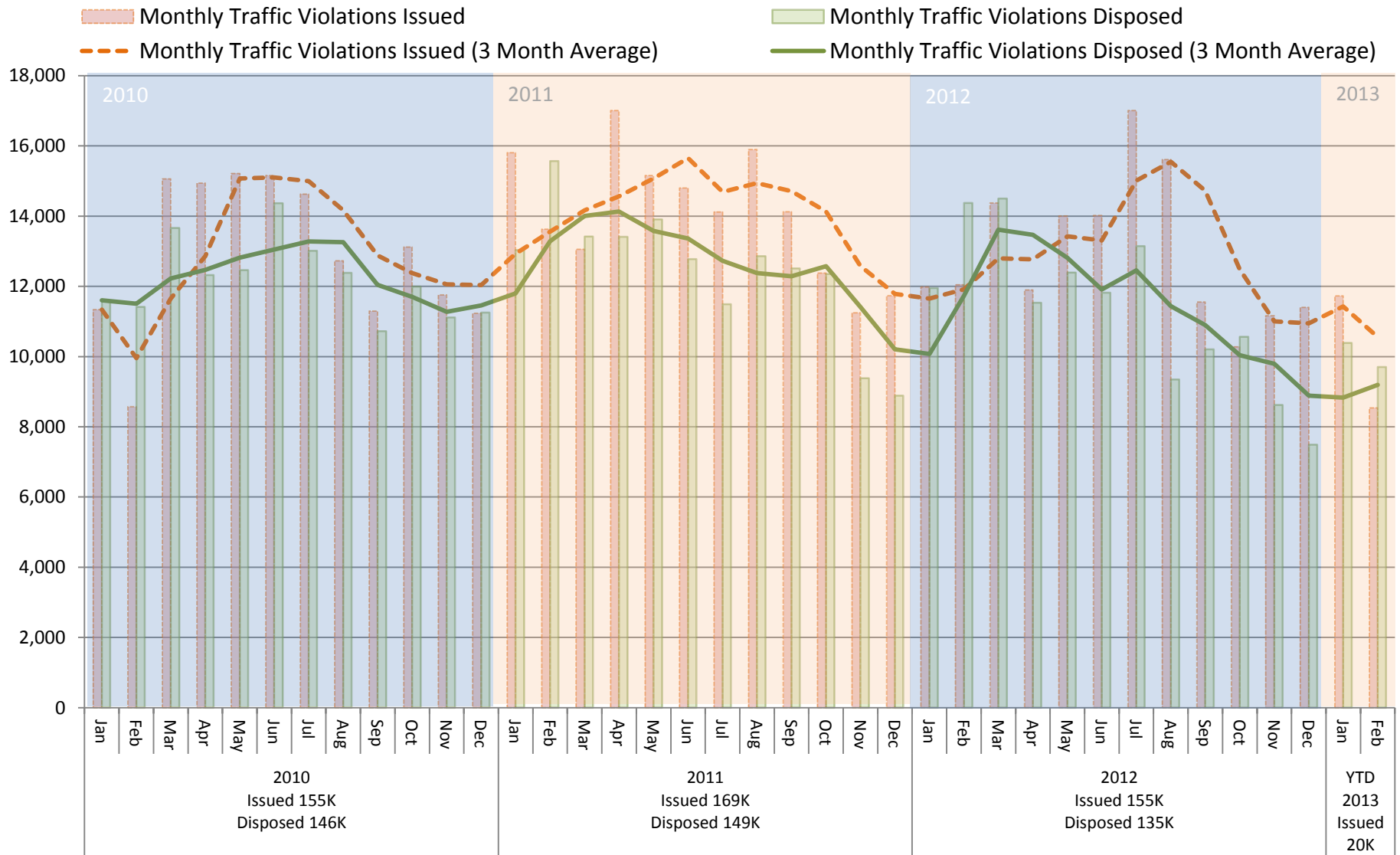
Millions

Traffic Court Total Collections: January Collections at \$ 918K

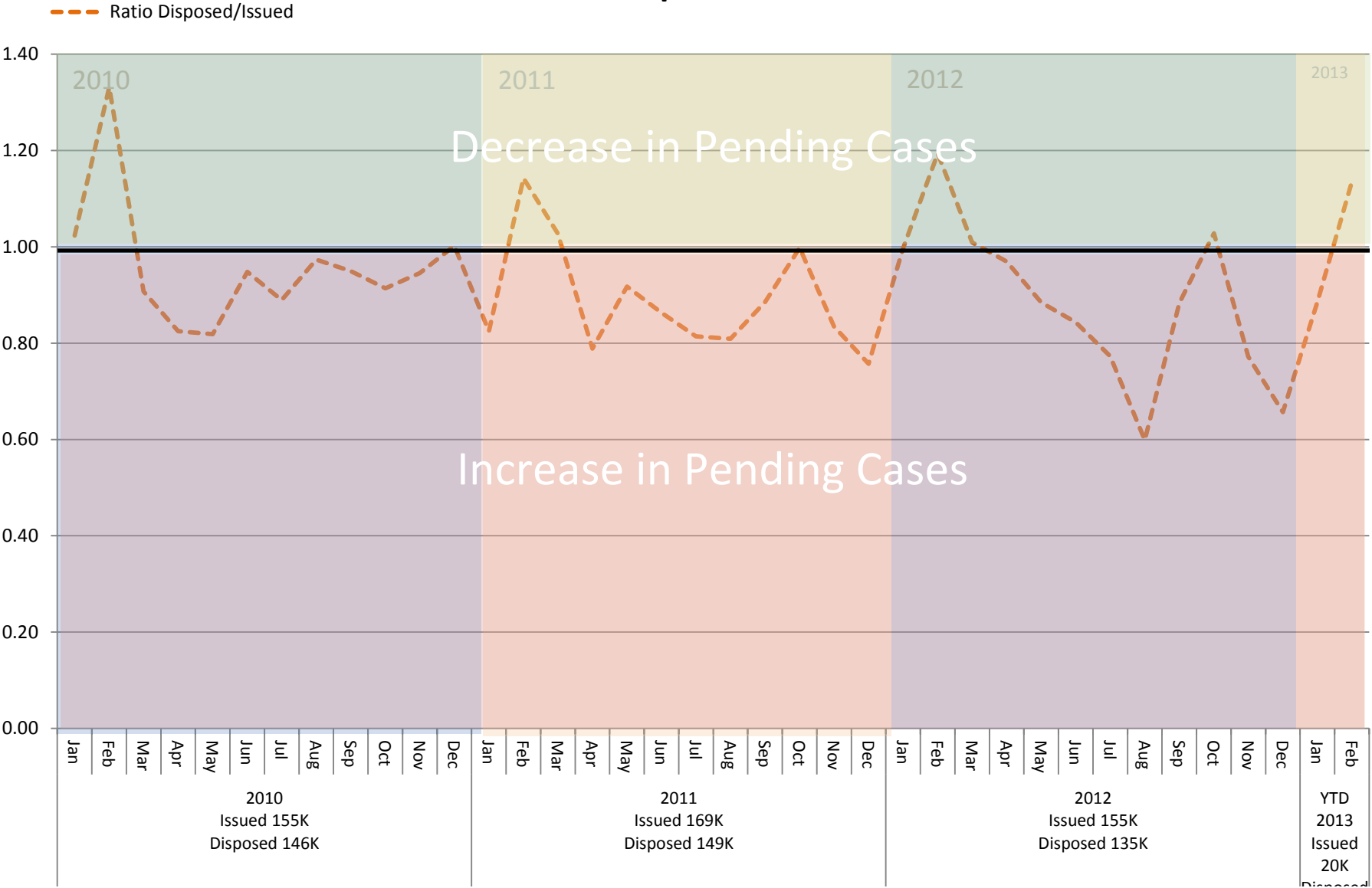
2012 Monthly Collections
2013 Monthly Collections



Trend of Traffic Citations Issued & Traffic Citations Disposed (2010 -2013 YTD)



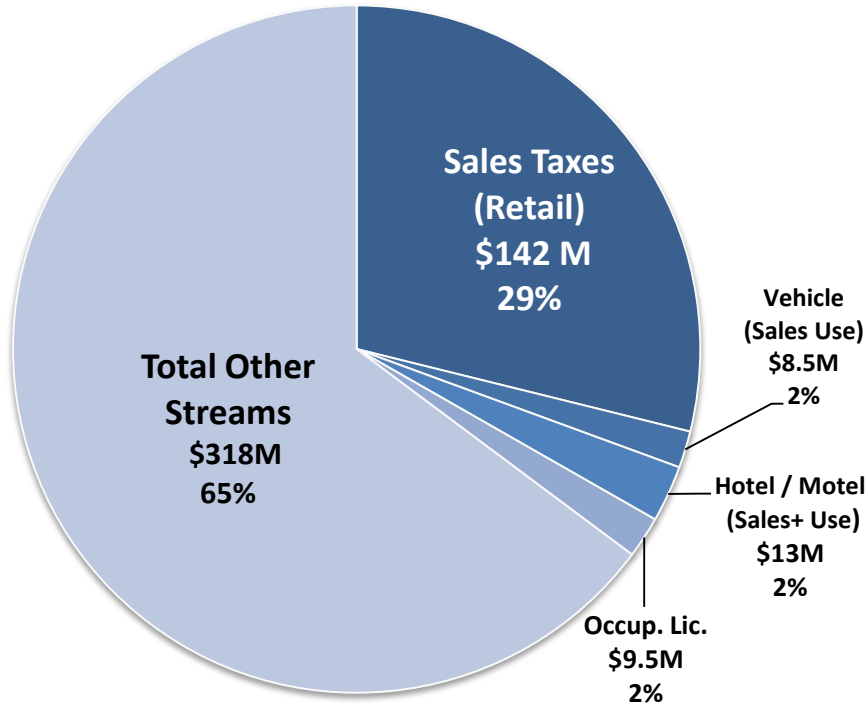
Ratio Disposed/Issued



Sales Taxes and Occupational Licenses Revenues

Sales Taxes : 33% of Adopted Budget GF Revenues for 2013

Occupational License : 2% Adopted Budget GF Revenues for 2013



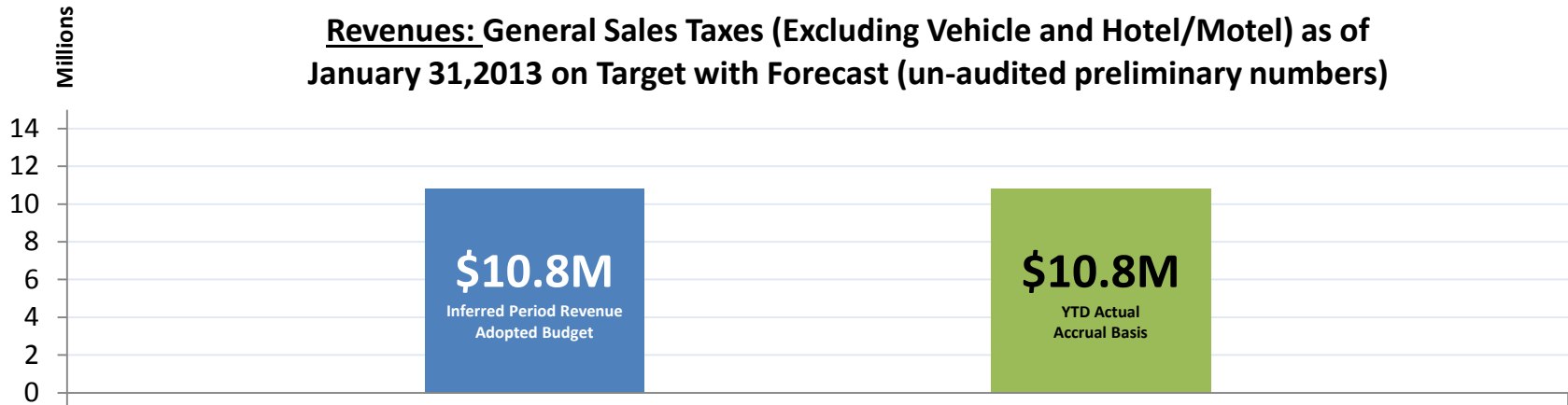
Collection Efforts	Target 2013	YTD Actual
Sales Tax Audits	105	7
Delinquency Mailings	18,000	On Hold
Field Visits / Contacts	15,400	3,063

***Update**

Responsible Party	Issue	Status
Norman Foster	Revenue Collection Software Update	Open

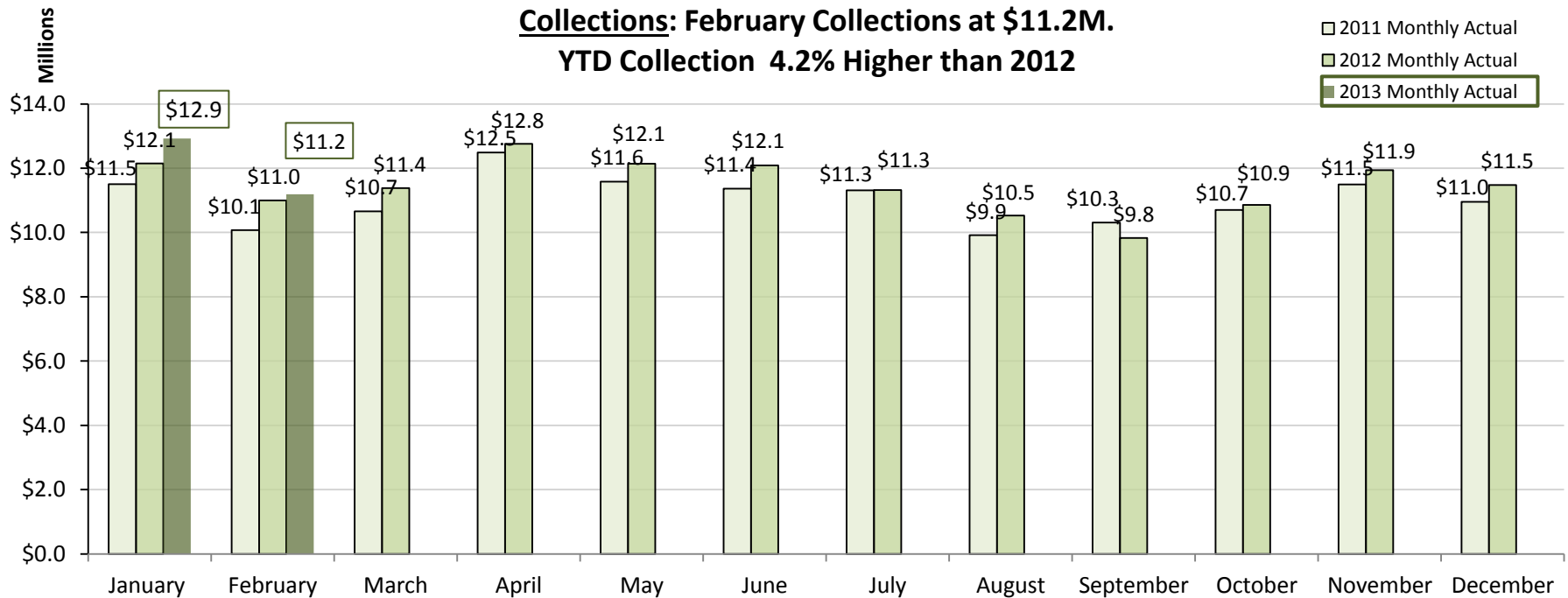
Sales Tax (Retail Only)

Revenues: General Sales Taxes (Excluding Vehicle and Hotel/Motel) as of January 31, 2013 on Target with Forecast (un-audited preliminary numbers)



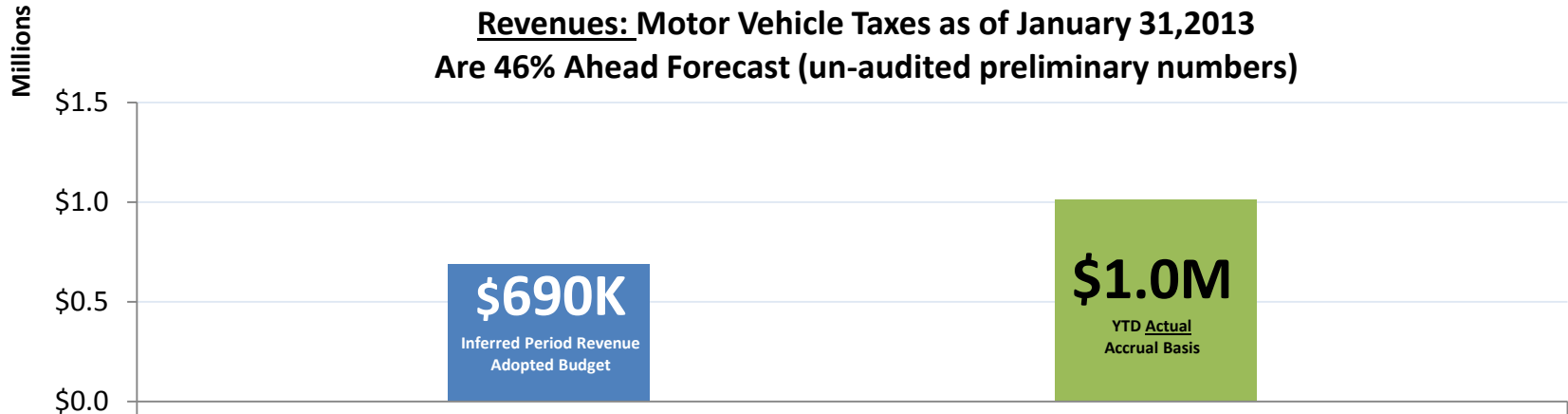
Revenues Accrual Basis (Jan)

**Collections: February Collections at \$11.2M.
YTD Collection 4.2% Higher than 2012**



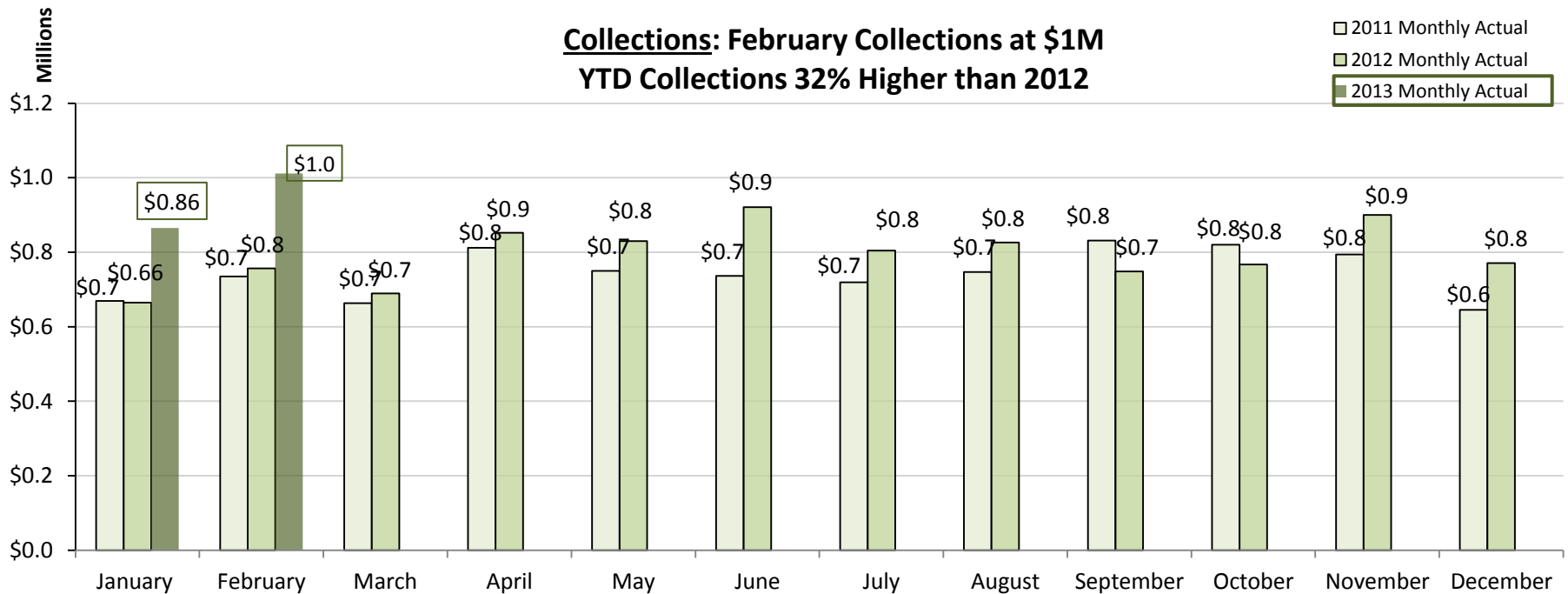
Vehicle Sales Taxes

Revenues: Motor Vehicle Taxes as of January 31, 2013
Are 46% Ahead Forecast (un-audited preliminary numbers)



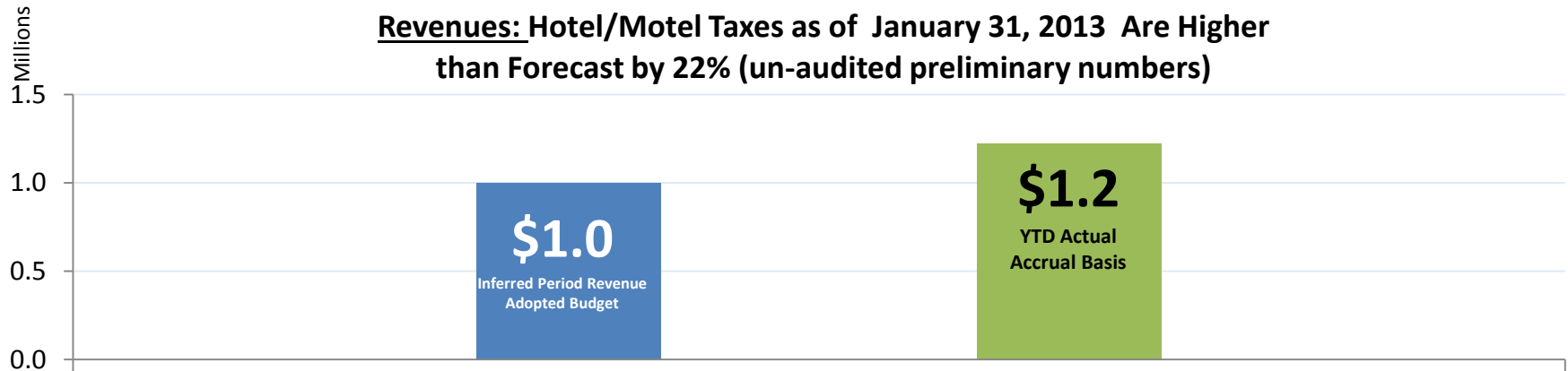
Revenues Accrual Basis (Jan)

Collections: February Collections at \$1M
YTD Collections 32% Higher than 2012



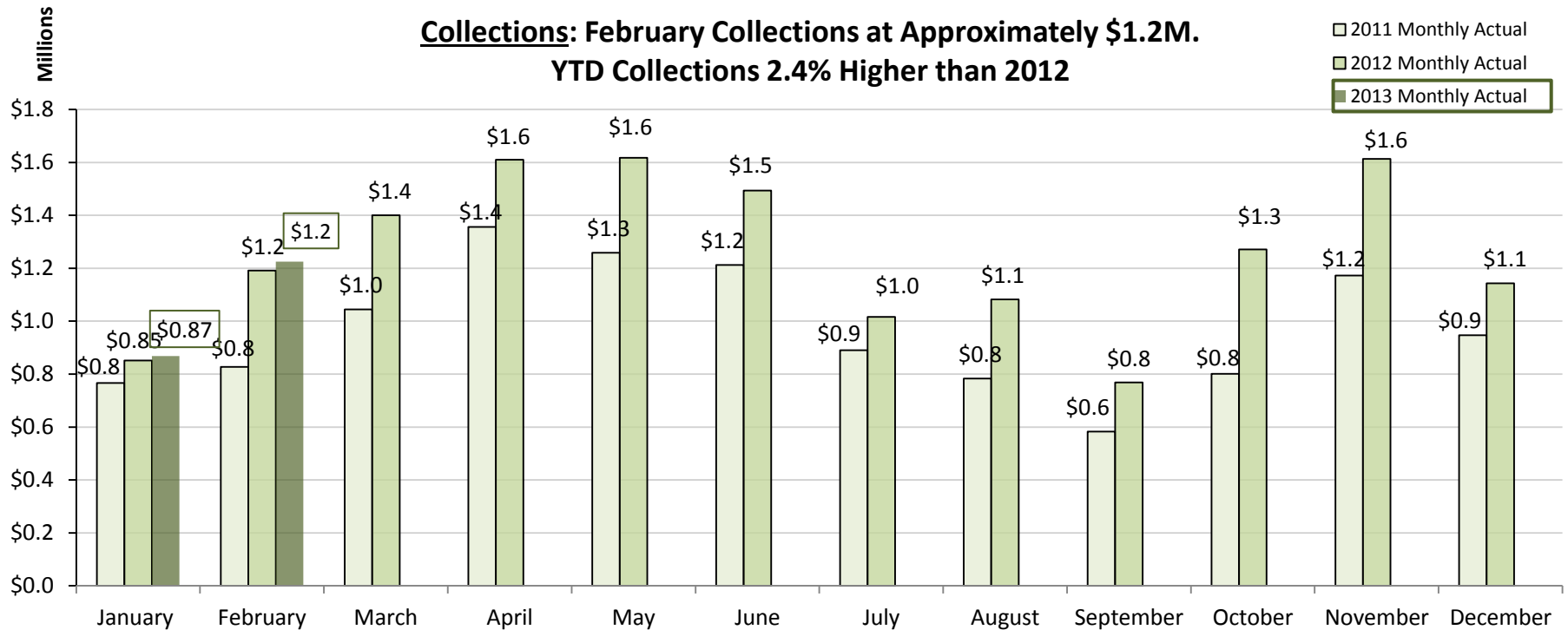
Hotel / Motel Sales Taxes

Revenues: Hotel/Motel Taxes as of January 31, 2013 Are Higher than Forecast by 22% (un-audited preliminary numbers)



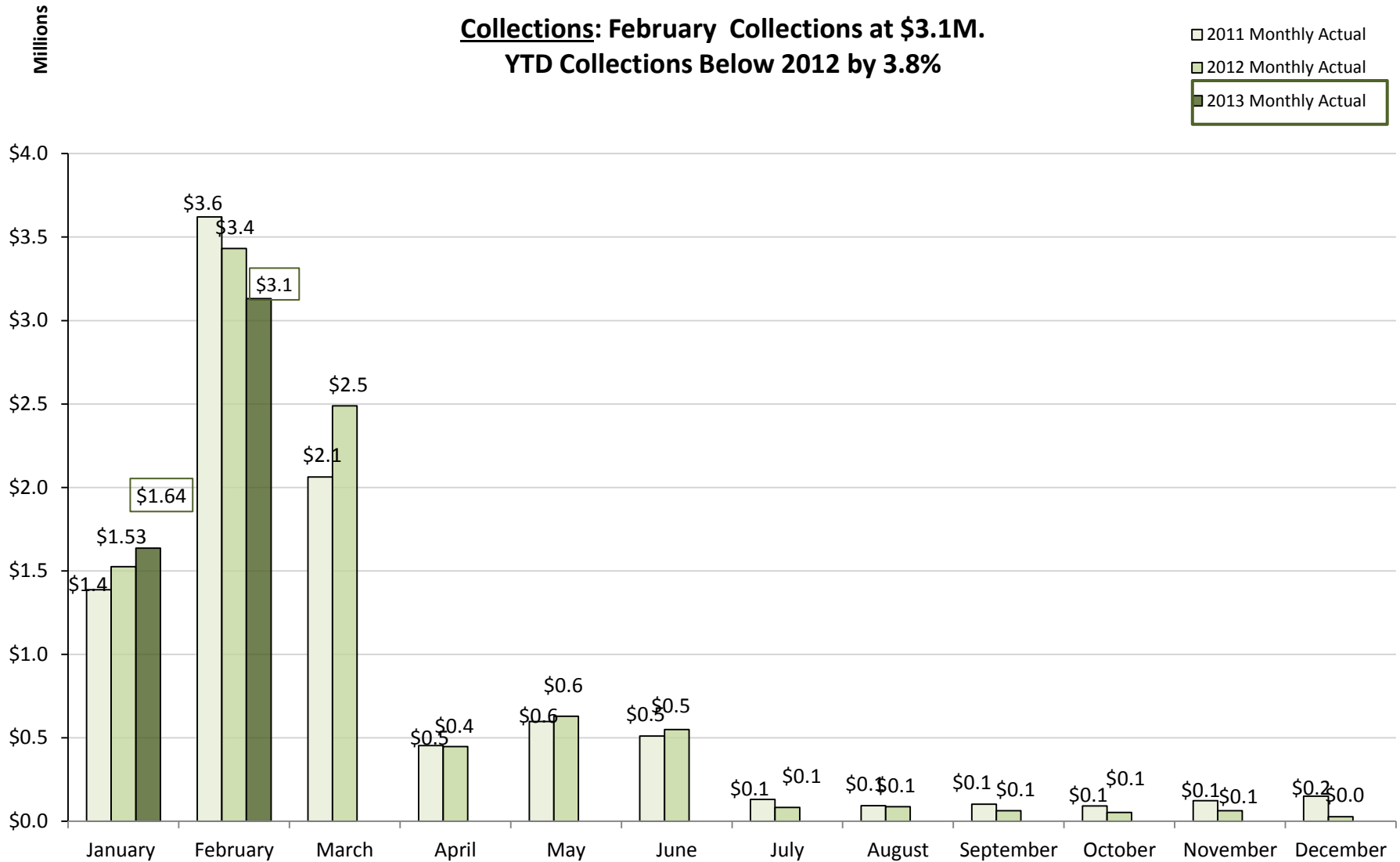
Revenues Accrual Basis (Jan)

**Collections: February Collections at Approximately \$1.2M.
YTD Collections 2.4% Higher than 2012**



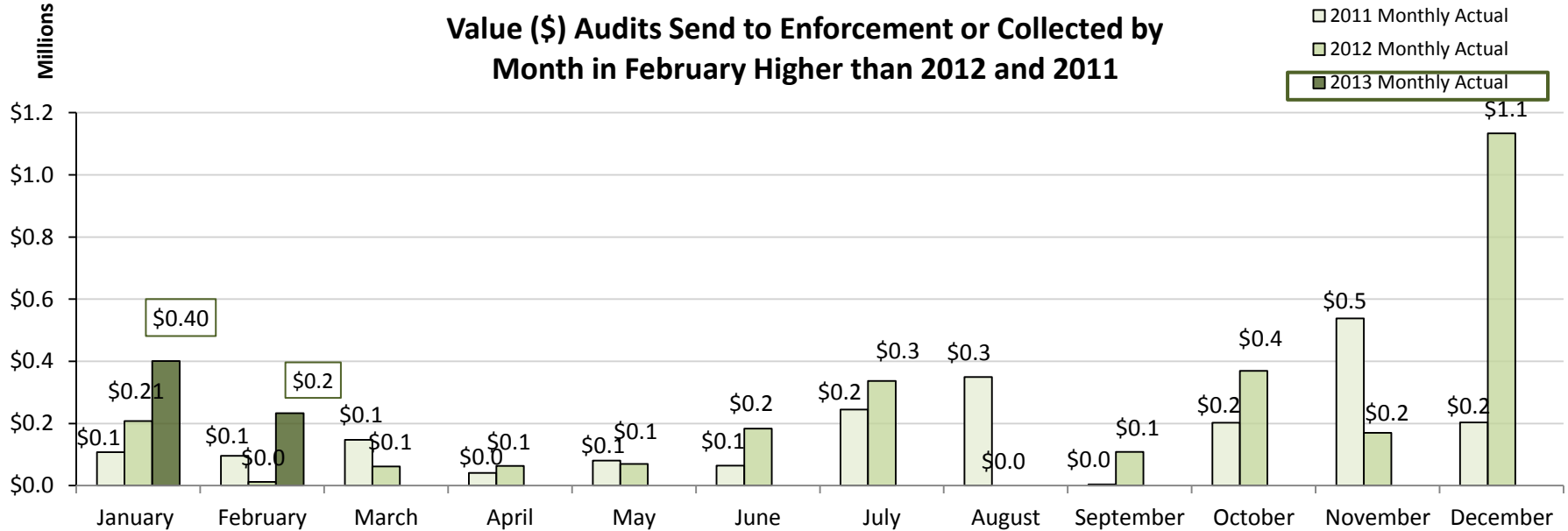
Occupational Licenses

**Collections: February Collections at \$3.1M.
YTD Collections Below 2012 by 3.8%**

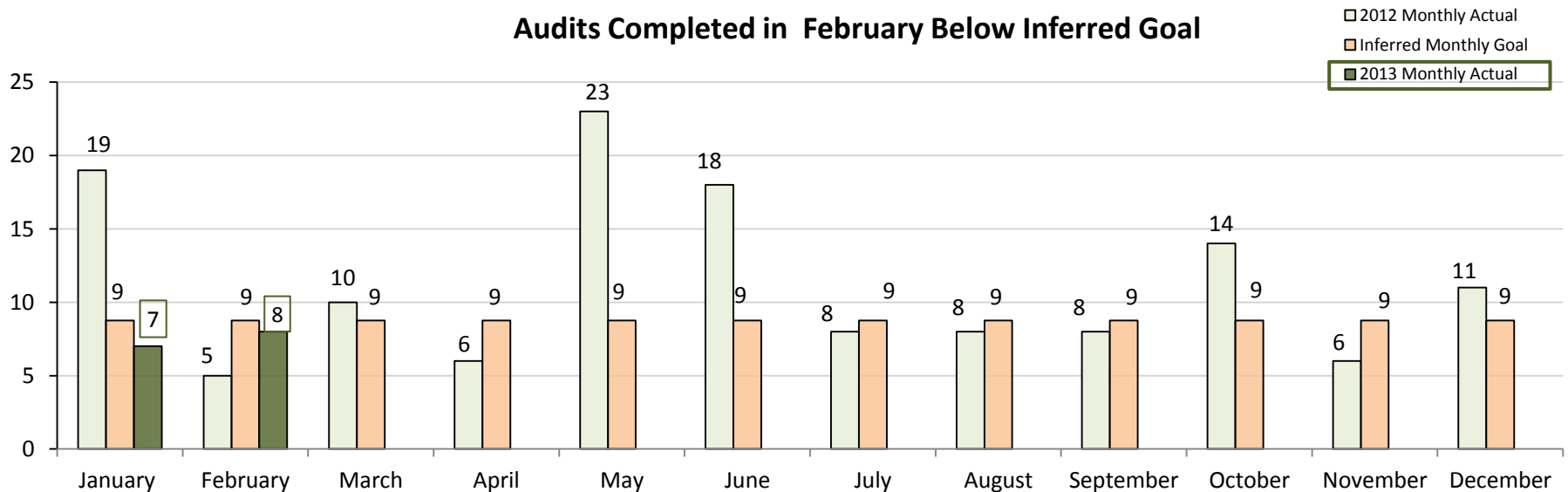


Bureau of Revenue Enforcement (Continued)

Value (\$) Audits Send to Enforcement or Collected by
Month in February Higher than 2012 and 2011

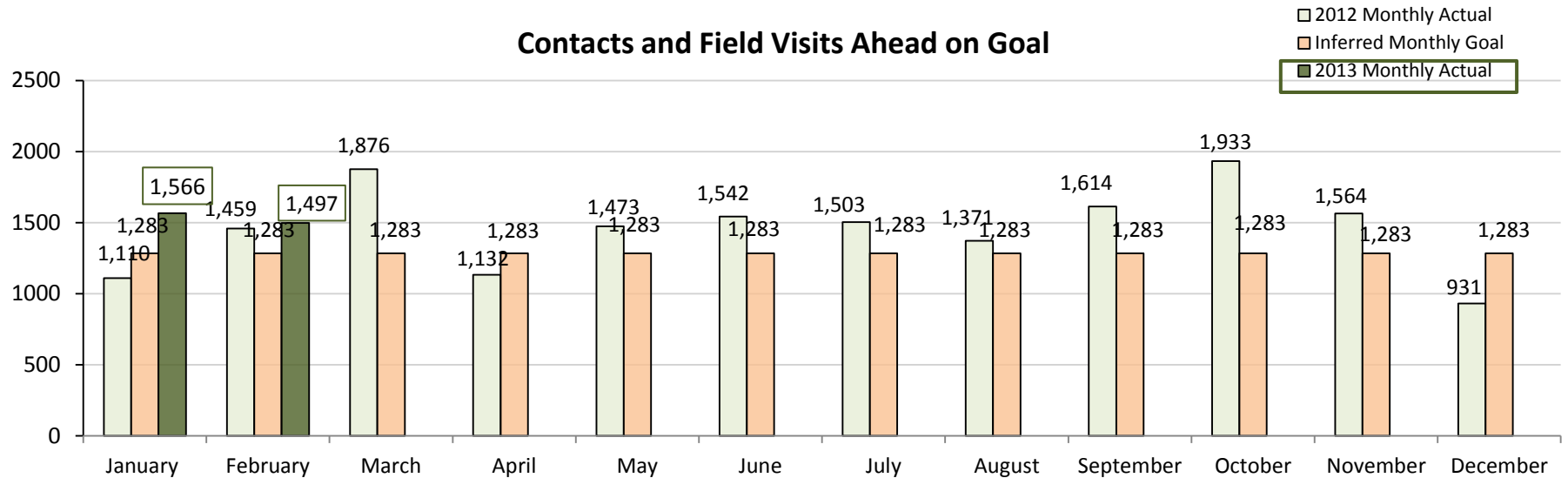


Audits Completed in February Below Inferred Goal

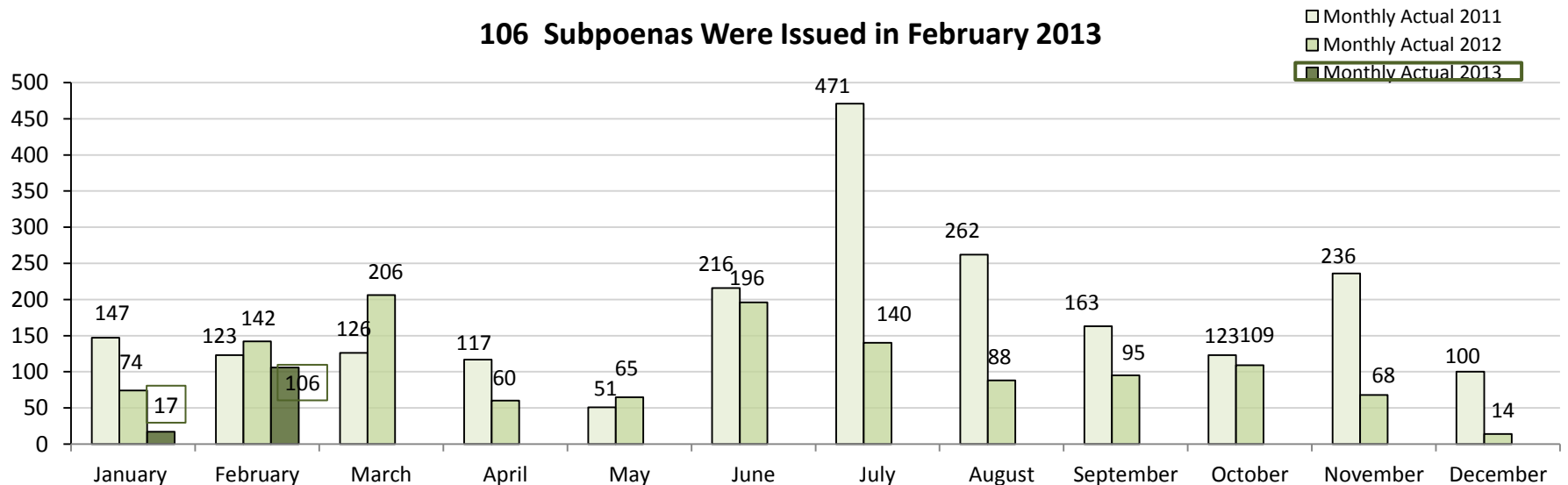


Bureau of Revenue Enforcement (Continued)

Contacts and Field Visits Ahead on Goal

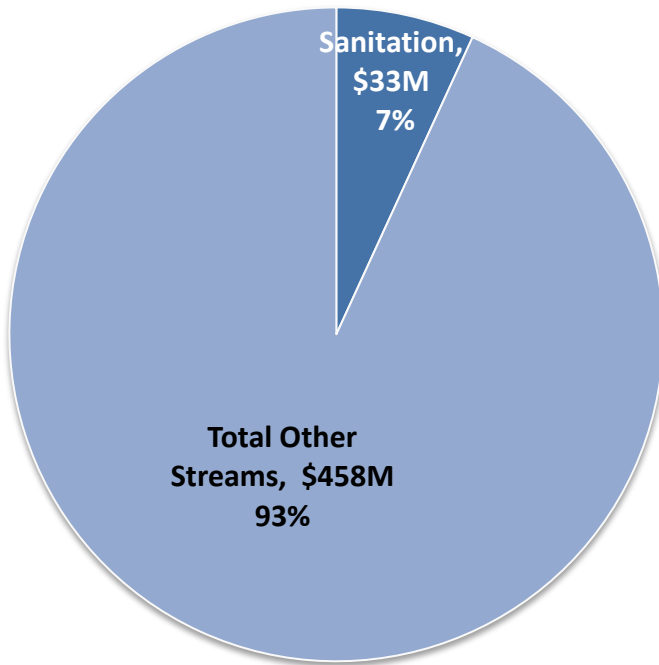


106 Subpoenas Were Issued in February 2013



Sanitation Revenues

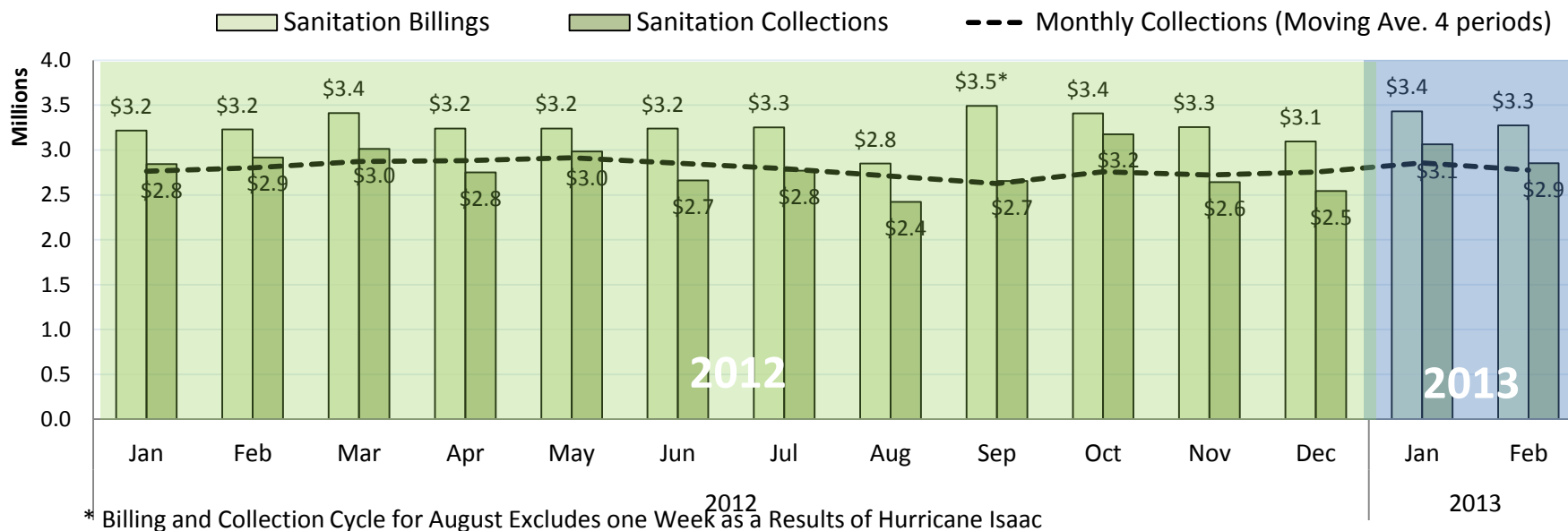
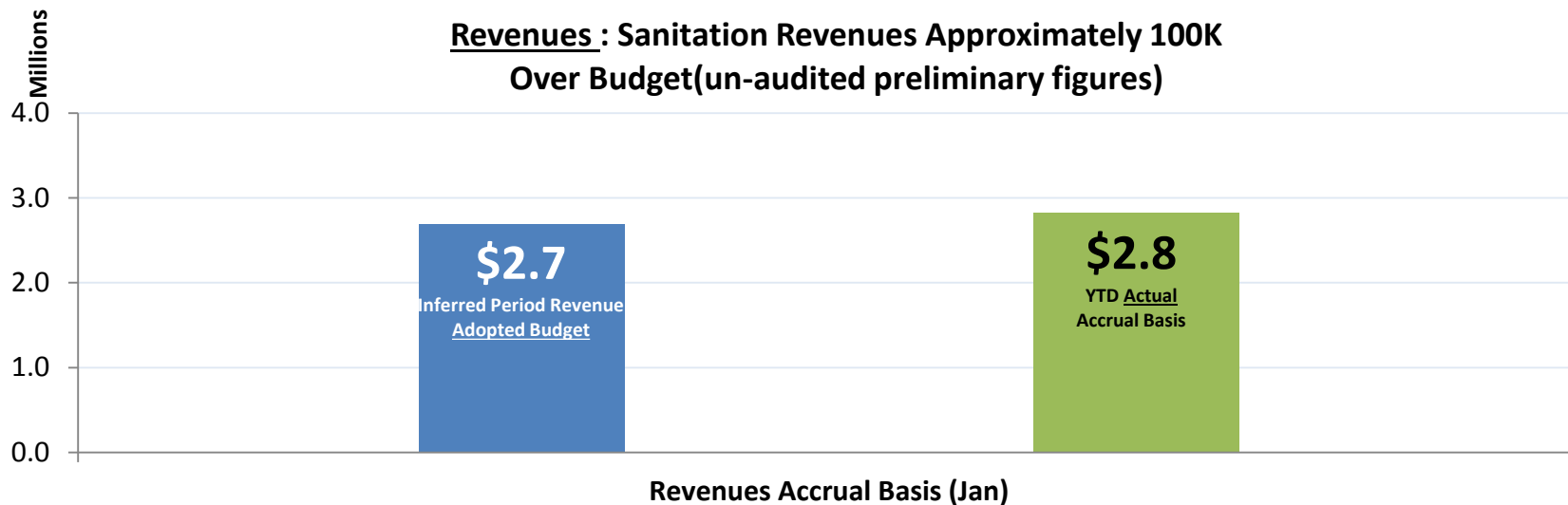
7% Adopted Budget GF Revenues for 2013



Collection Efforts	Target 2013	YTD Actual
Collection Agency	Current Period Collections = 50% of Current Period Referrals	46%

Sanitation Revenues

**Revenues : Sanitation Revenues Approximately 100K
Over Budget(un-audited preliminary figures)**



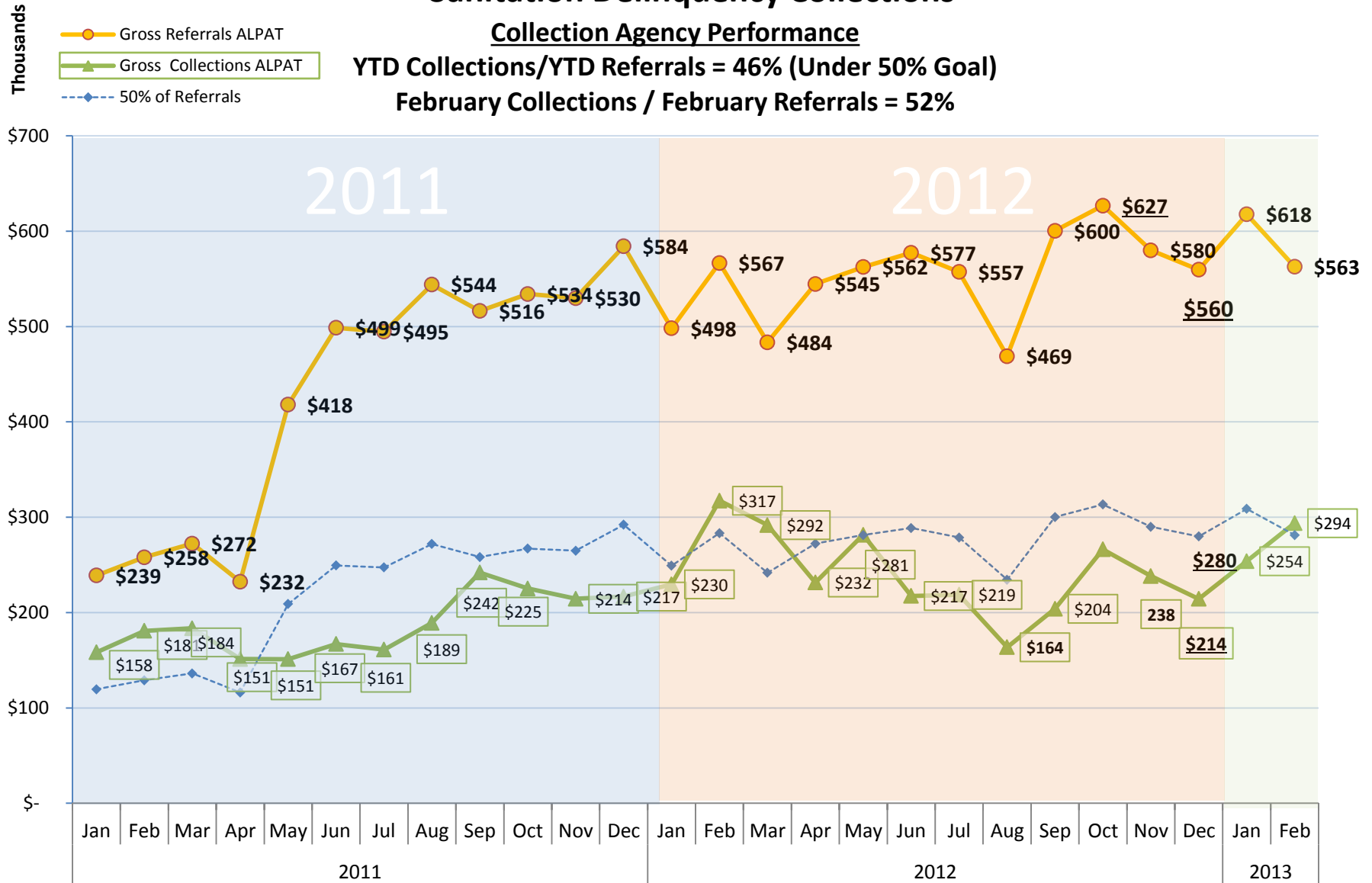
* Billing and Collection Cycle for August Excludes one Week as a Results of Hurricane Isaac

Sanitation Delinquency Collections

Collection Agency Performance

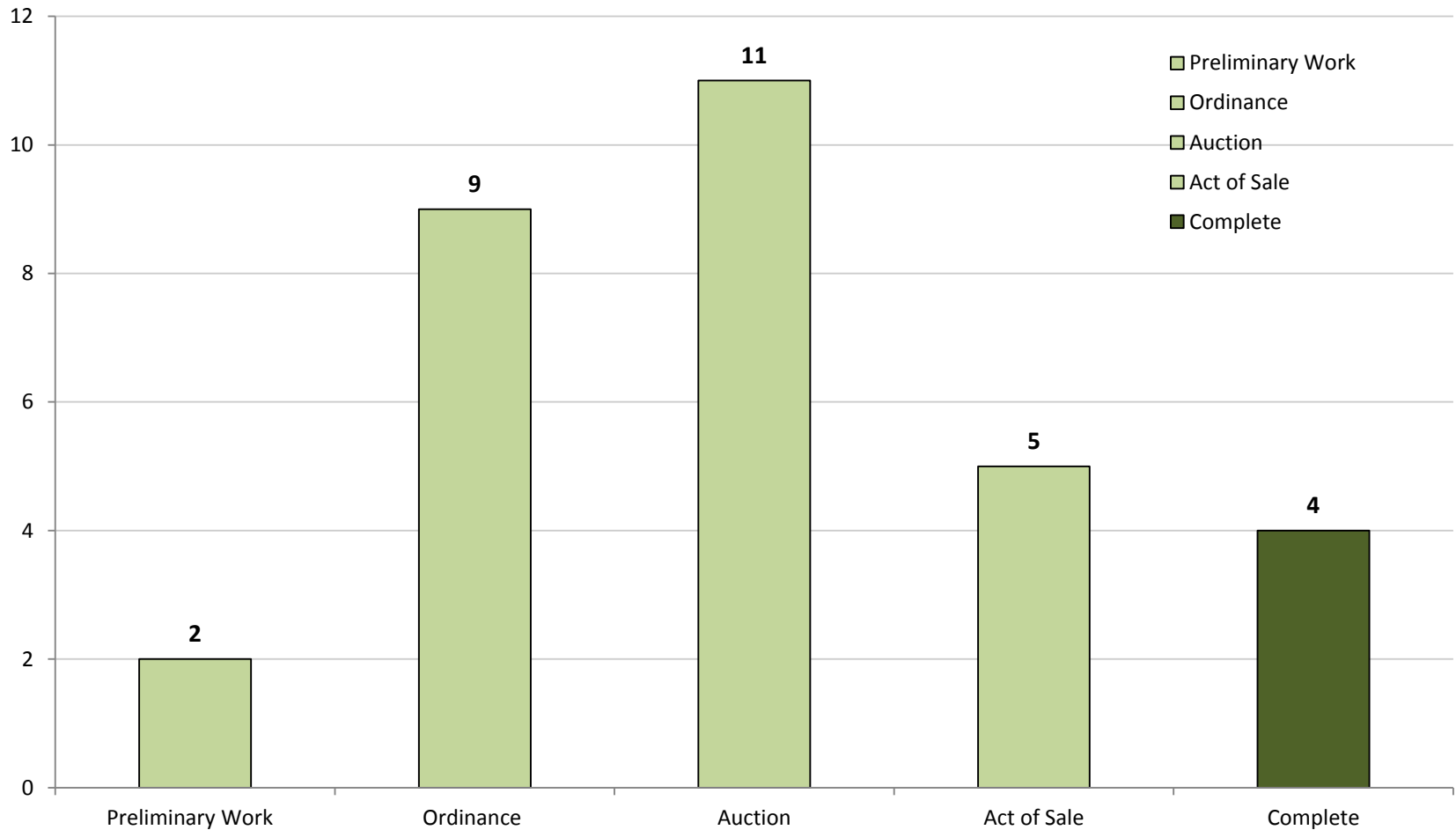
YTD Collections/YTD Referrals = 46% (Under 50% Goal)

February Collections / February Referrals = 52%



Capital Fund

Number of City of New Orleans Surplus Properties Going Throgh the Sales Process (31) (by Stage as of 3.27.2013)

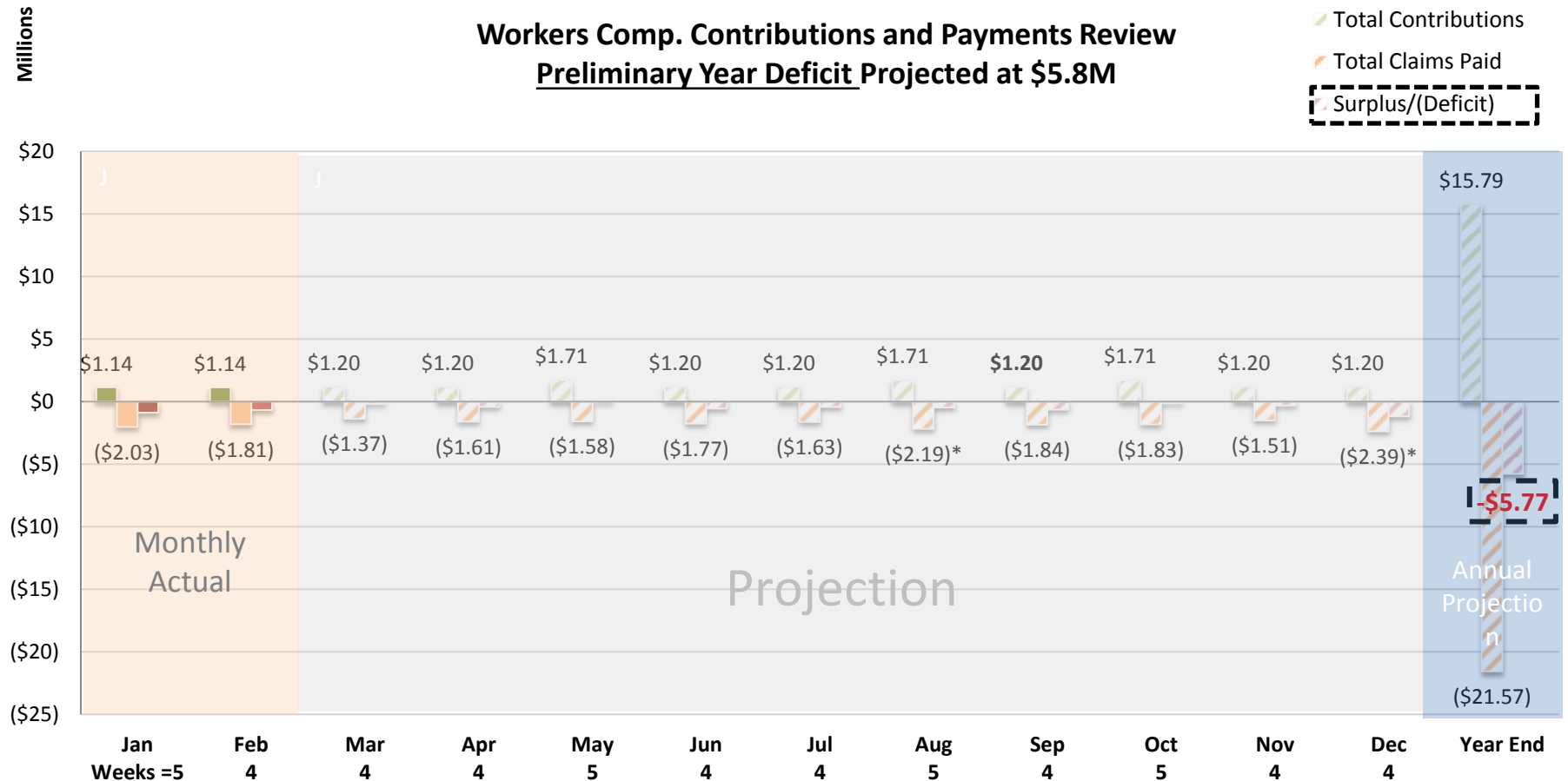


Expenditure Analysis

Payroll Budget vs. Projection

A	B	C	D
Departments	Yearly Projection for 2013 (as of 2.28.2013)	2013 Payroll Budget	Projected Surplus / Deficit February
Misc (OPA, SIT, EX)	\$2,097,041	1,694,173	\$ (402,868)
Parks and Parkways	\$5,017,580	4,622,470	\$ (395,110)
Council	\$5,389,979	5,077,420	\$ (312,559)
Clerk of Criminal District Court	\$3,659,978	3,443,293	\$ (216,685)
Safety and Permits	\$4,490,853	4,282,143	\$ (208,710)
Sanitation	\$1,655,112	1,488,200	\$ (166,912)
Coroner's Office	\$1,069,099	914,141	\$ (154,958)
EMS	\$9,483,020	9,398,601	\$ (84,419)
Municipal Court	\$380,028	313,208	\$ (66,820)
City Planning Commission	\$1,476,221	1,433,358	\$ (42,863)
Vieux Carre	\$332,985	300,009	\$ (32,976)
Judicial Retirement	\$263,238	254,959	\$ (8,279)
Historic District	\$610,073	624,723	\$ 14,650
Traffic Court	\$389,640	434,122	\$ 44,482
Civil Service	\$1,357,233	1,405,754	\$ 48,521
Mosquito Control	\$1,870,054	1,928,520	\$ 58,466
Juvenile Court	\$2,505,297	2,578,825	\$ 73,528
Public Works	\$7,004,666	7,113,585	\$ 108,919
Inspector General	\$3,238,630	3,352,581	\$ 113,951
Human Services	\$1,985,331	2,121,084	\$ 135,753
NORDC	\$6,548,144	6,721,830	\$ 173,686
Property Management	\$4,505,305	4,698,233	\$ 192,928
Finance	\$8,044,911	8,270,941	\$ 226,030
Health	\$1,327,396	1,556,980	\$ 229,584
Mayor's Office	\$6,256,759	6,499,890	\$ 243,131
Law	\$4,818,147	5,154,269	\$ 336,122
Fire	\$83,486,218	84,705,316	\$ 1,219,098
CAO	\$8,440,216	9,717,918	\$ 1,277,702
Police	\$123,107,424	125,271,781	\$ 2,164,357
Grand Total	\$300,810,578	\$305,378,327	\$ 4,567,749

Workers Comp. Contributions vs. Payments

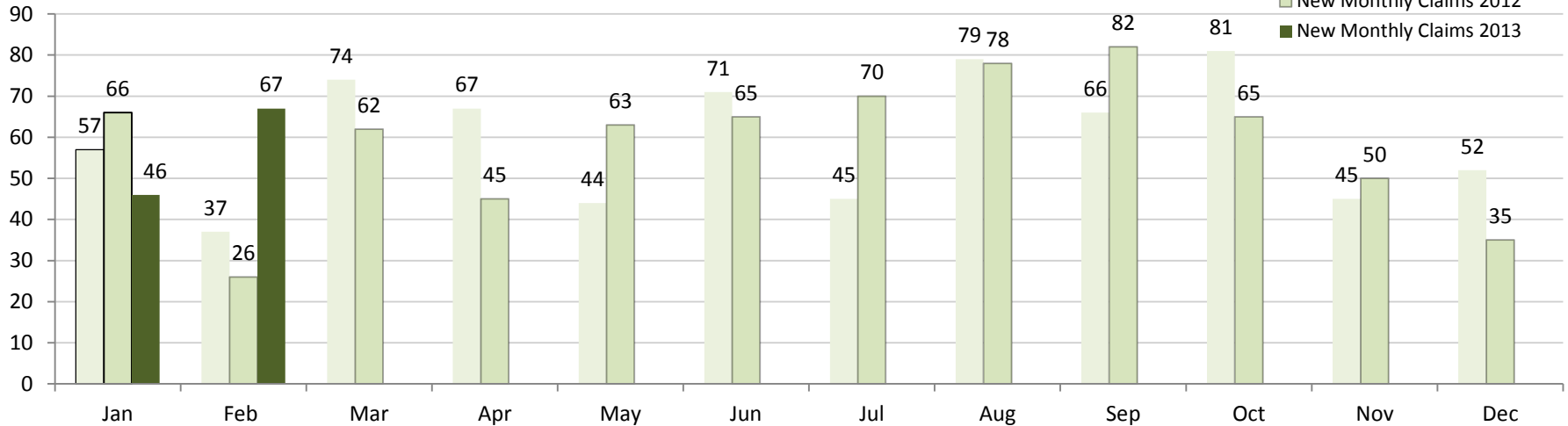


*Includes a **\$292K (estimated)** annual payment to the department of labor for workers comp requirements

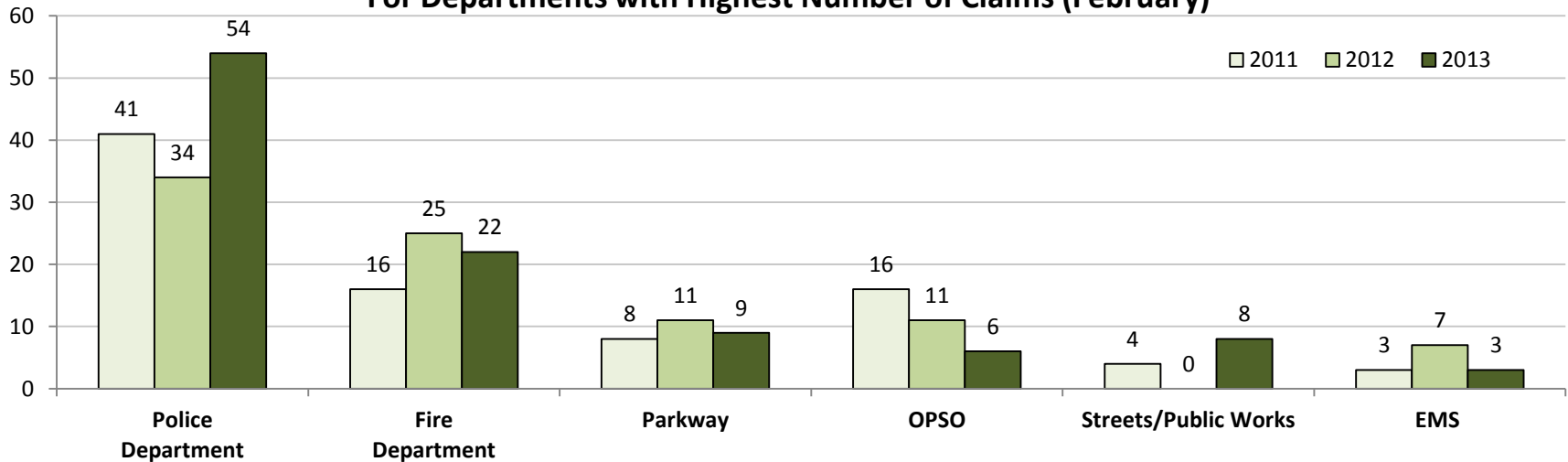
Includes a **\$932K charge (estimate) for the Secondary Injury Fund assessment for 2013

Workers Comp. (Continued)

New Workers Comp. Claims 2013, 2012 and 2011

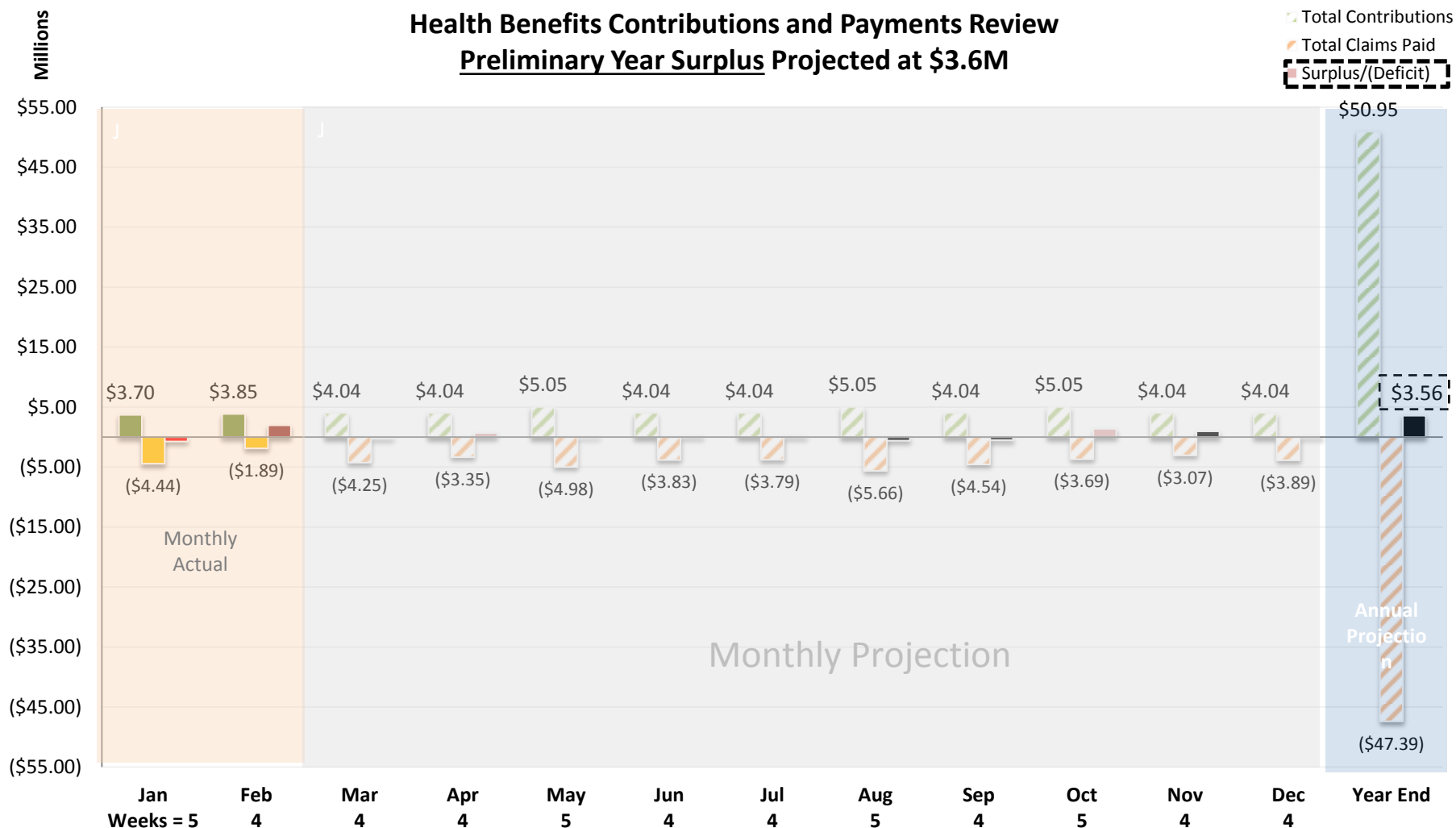


New Workers Comp. Claims 2013, 2012 and 2011 For Departments with Highest Number of Claims (February)



Health Benefits Contributions vs. Payments

Health Benefits Contributions and Payments Review Preliminary Year Surplus Projected at \$3.6M

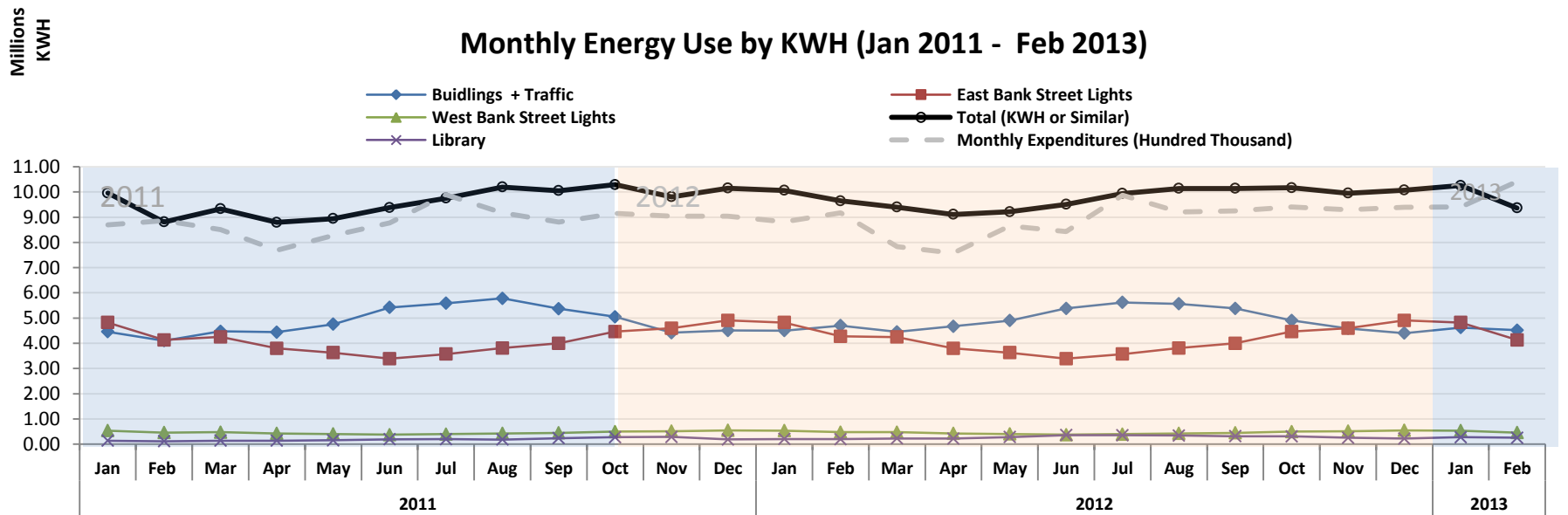
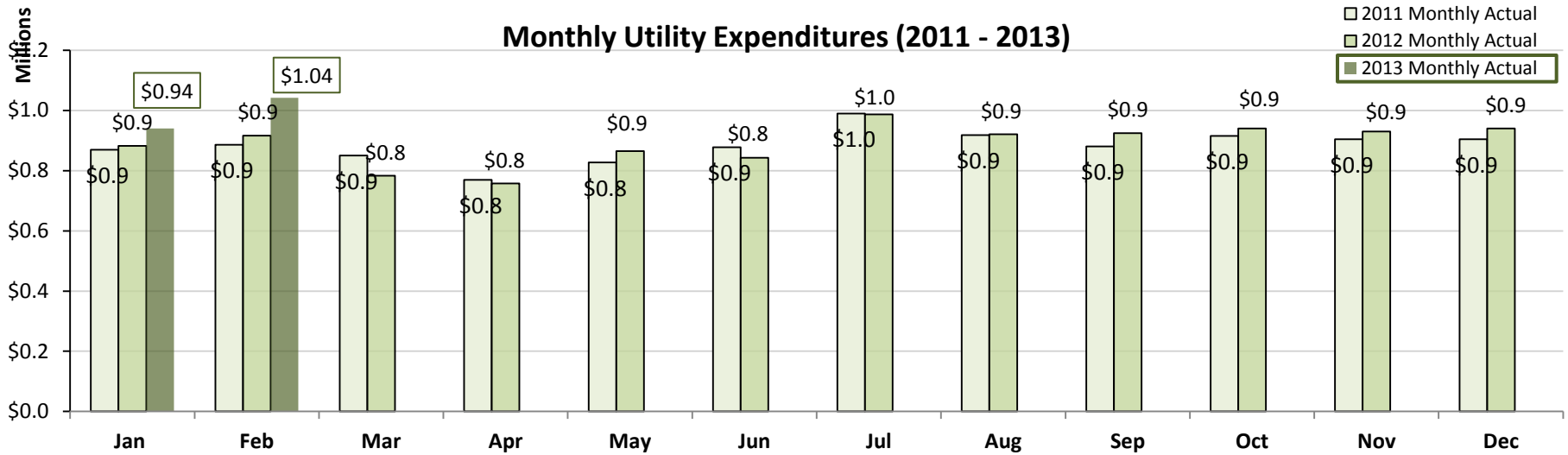


Note: Analysis assumes a 6.5% increase in healthcare costs. Average of Medical Cost Trend Analysis report by PWC.

Fuel Usage

	2011 February (YTD)	2012 February (YTD)	2013 February (YTD)	Change 2013/2012
POLICE	169,565	165,625	146,452	-12%
CRIMINAL SHERIFF	39,167	36,849	34,447	-7%
EMERGENCY MEDICAL SERVICES	20,493	22,084	23,141	5%
PUBLIC WORKS	9,812	12,038	12,129	1%
FIRE	12,263	12,529	11,739	-6%
PARKWAY & PARK COMMISSION	10,958	9,981	10,462	5%
SANITATION	5,579	7,141	7,589	6%
DISTRICT ATTORNEY	5,396	5,310	5,275	-1%
RECREATION	4,778	4,688	4,537	-3%
PROPERTY MANAGEMENT	2,195	2,358	3,247	38%
SAFETY & PERMITS	3,652	2,774	2,645	-5%
LA SPCA	2,056	1,778	2,099	18%
OFFICE OF HOUSING & URBAN DEV.	1,654	1,273	1,919	51%
N O MOSQUITO CONTROL BRD.	2,017	1,396	1,567	12%
COUNCIL	1,473	1,396	1,348	-3%
CORONER'S OFFICE	1,374	1,254	1,159	-8%
EQUIPMENT MAINTENANCE DIVISION	114	67	1,088	1517%
LIBRARY	569	506	887	75%
OFFICE OF EMERGENCY PREPAREDNESS	285	1,012	850	-16%
FIRST CITY COURT	797	720	843	17%
OTHER DEPARTMENTS (600 gallons or less)	6,030	4,959	3,349	-32%
	300,227	295,736	276,772	-6%

Utility Usage



Utility Optimization Strategy and Preliminary Estimates of Potential Savings

Streetlights

- Confirm accurate inventory for billing
 - Discrepancy estimated at 3,000 or \$286K in potential savings per year
 - **DPW and streetlight contractor to reconcile difference**
- Confirm savings from LED replacements
 - 1,680 bulbs initially replaced. Resulting savings estimated at \$96K per year
 - **Changes will be reflected in March billing statement**
 - **Additional LED replacements will be reported on a monthly basis**

Buildings

- Confirm accurate inventory of facilities in usage & disconnect utilities at facilities no longer in usage
 - Revised survey reflects potential annual savings of \$75K per year.
 - **Entergy has cancelled the majority of accounts; remaining will be cancelled by first week of April**
- **Coastal & Environmental Affairs pursuing a benchmarking project to monitor and improve energy-efficiency in City-owned buildings**

Crime & Traffic Cameras

- Investigate options to disconnect non-working cameras
 - Estimated savings at \$57K per year
 - **City would have to remove cameras before Entergy can cease billing**