



CITY OF NEW ORLEANS

BottomLineStat

August 2013 Reporting Period

www.nola.gov/opa

Revenue Analysis

- Parking Enforcement Collections
- Photo Safety Collections
- EMS Collections
- Traffic Court
- Sales Taxes and Occupational License Revenues / Collections
- Property Taxes
- Sanitation Fees Revenues / Collections

Capital Fund

- Surplus Real Estate Sales

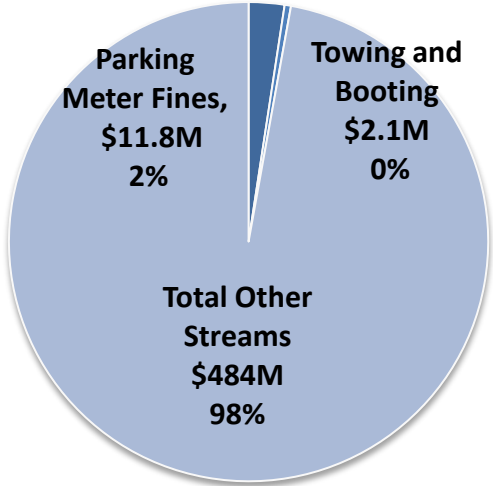
Expenditures

- Payroll Budget vs. Actual
- Workers Comp Cost Analysis
- Health Care Cost Analysis
- Fuel Usage
- Utilities Expense and Usage (Entergy)

Revenue Analysis

Parking Enforcement Revenues

2% Adopted Budget GF Revenues for 2013



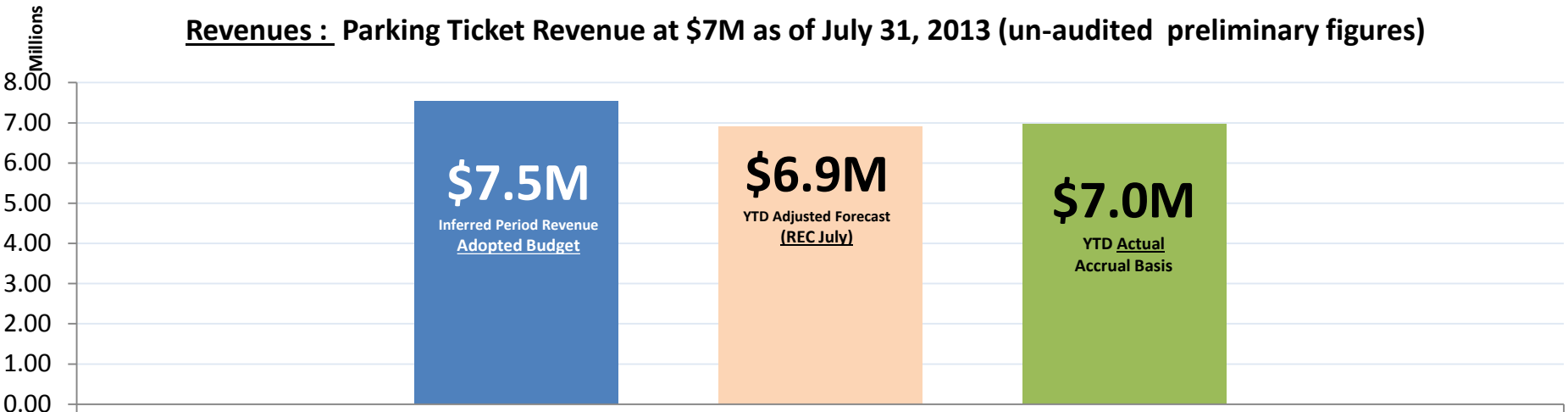
Number of Issuances	Projection 2013	YTD Actual
Parking Tickets	305,000	219,282
Boots	5,000	4,643
Tows	13,700	9,438

***Update**

Responsible Party	Issue	Status
Mark Jernigan	PCO Turnover Strategy	Open

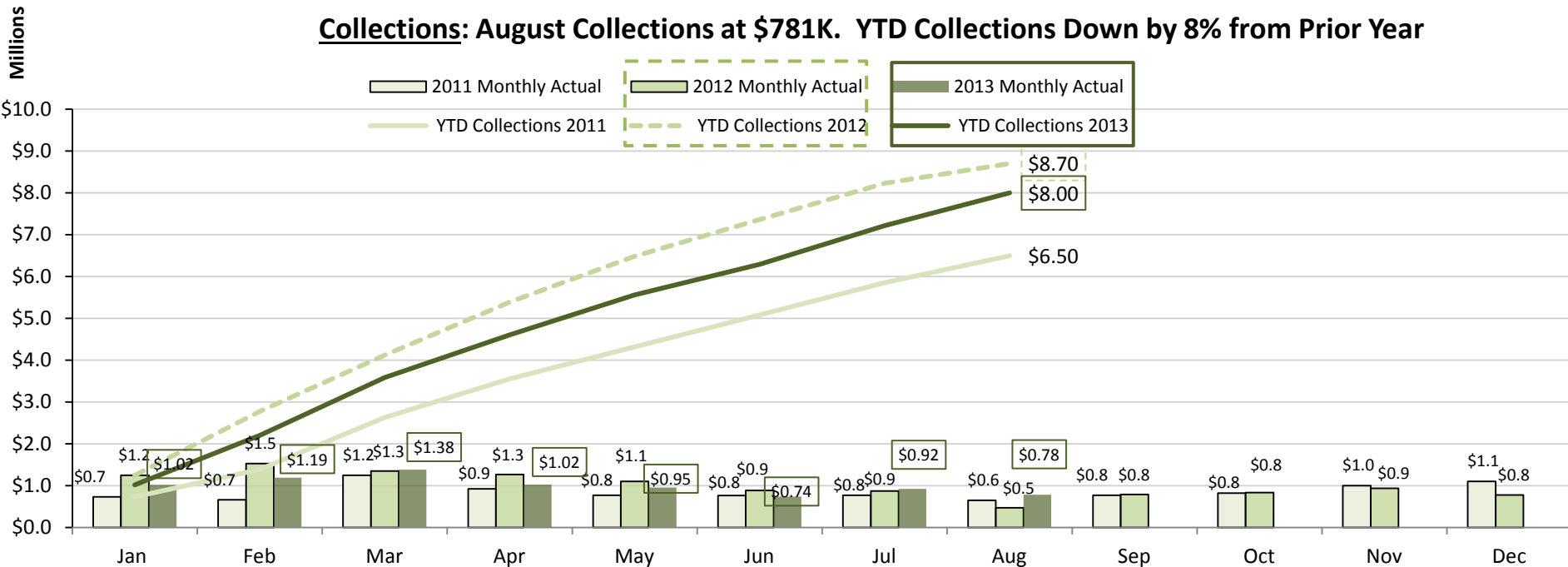
Parking Enforcement Revenues

Revenues : Parking Ticket Revenue at \$7M as of July 31, 2013 (un-audited preliminary figures)



Revenues Accrual Basis (Jan-Jul)

Collections: August Collections at \$781K. YTD Collections Down by 8% from Prior Year

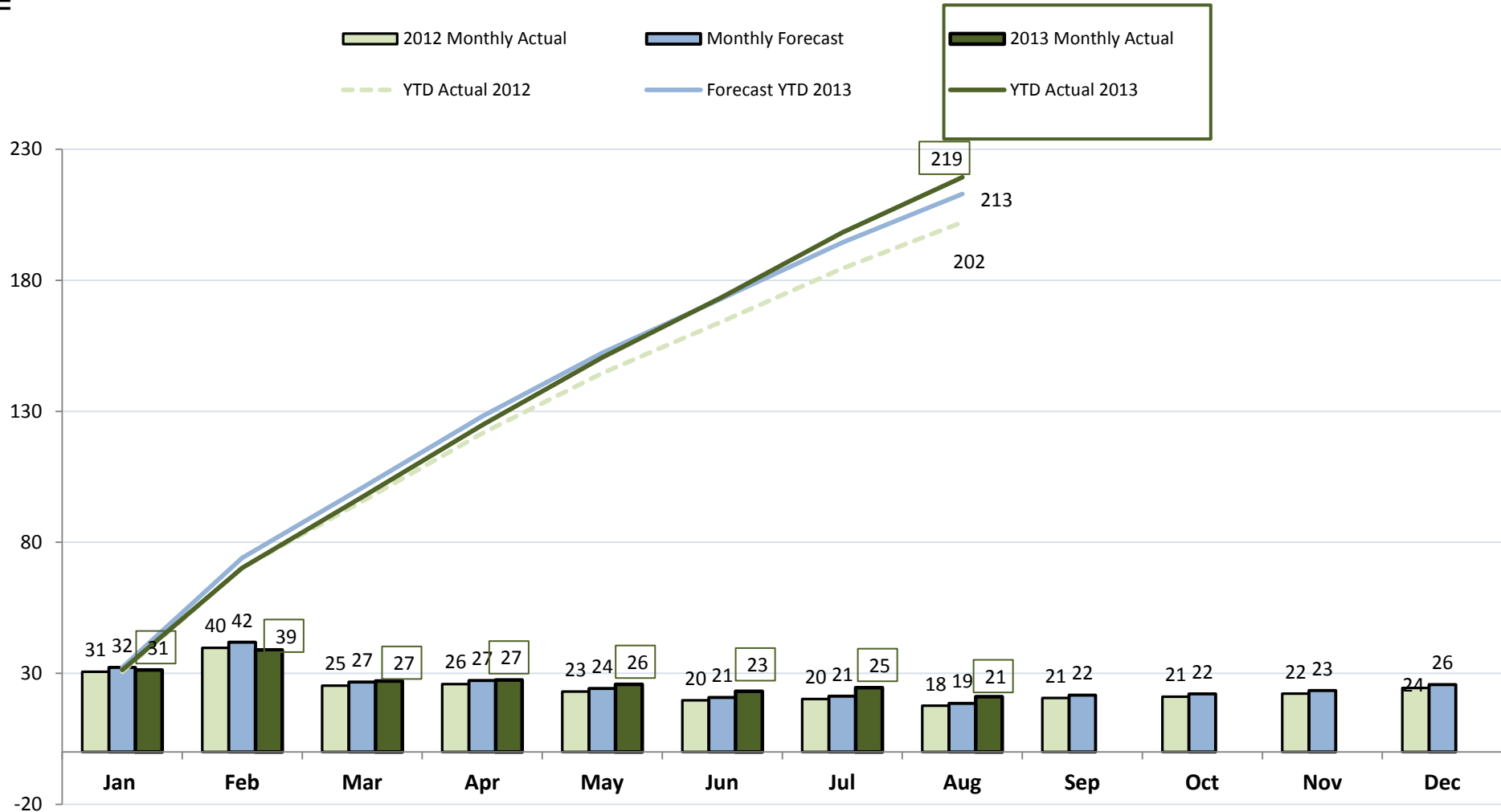


Parking Enforcement

August Tickets Issued at 21K

YTD Total is 3% Ahead of Projection

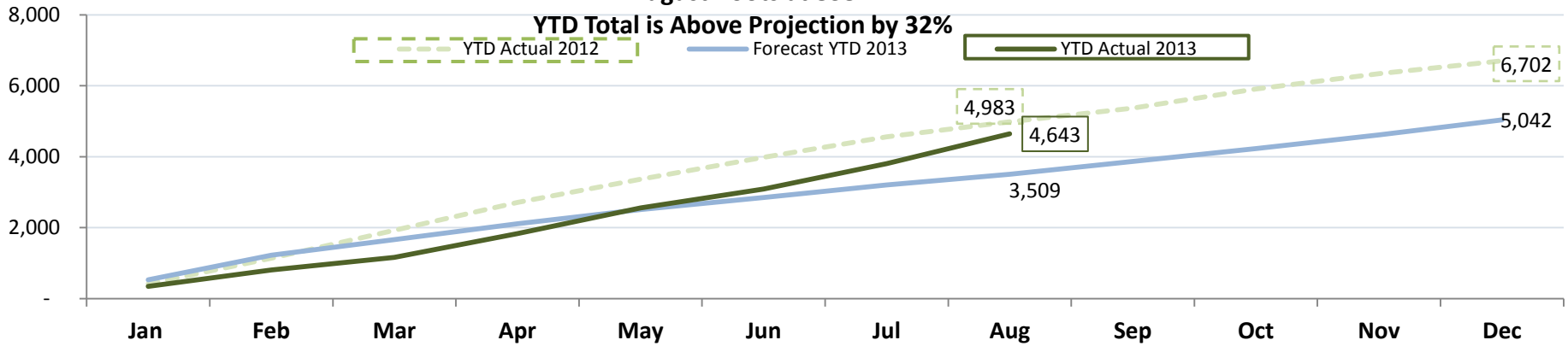
Thousands



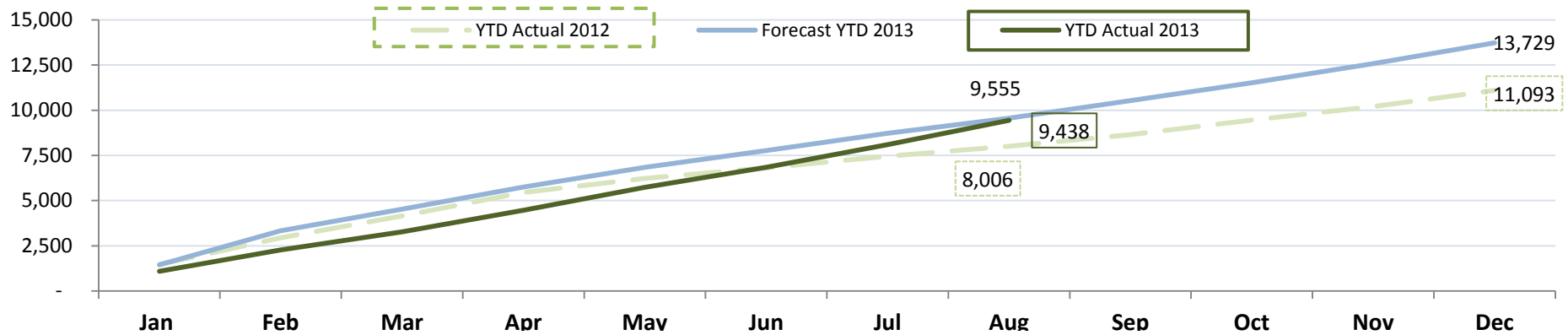
Parking Enforcement

August Boots at 838

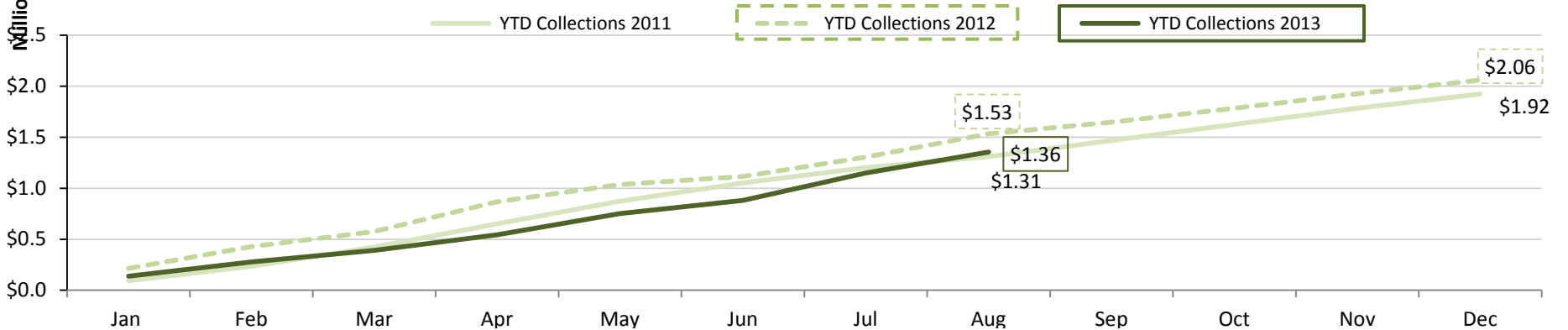
YTD Total is Above Projection by 32%



August Tows at 1,344. YTD Total is Short of Projection by 1%



Collections: YTD Boot and Tow Collections at \$1.3M or 12% Shorter than 2012



DPW Staffing

PCOs on the Ground

— Average Number of PCOs/Day - - - Estimated Number of PCOs/Day Needed to Meet Projection



Daily Boot Reads

All Work Days

— Daily Reads — Linear (Daily Reads)

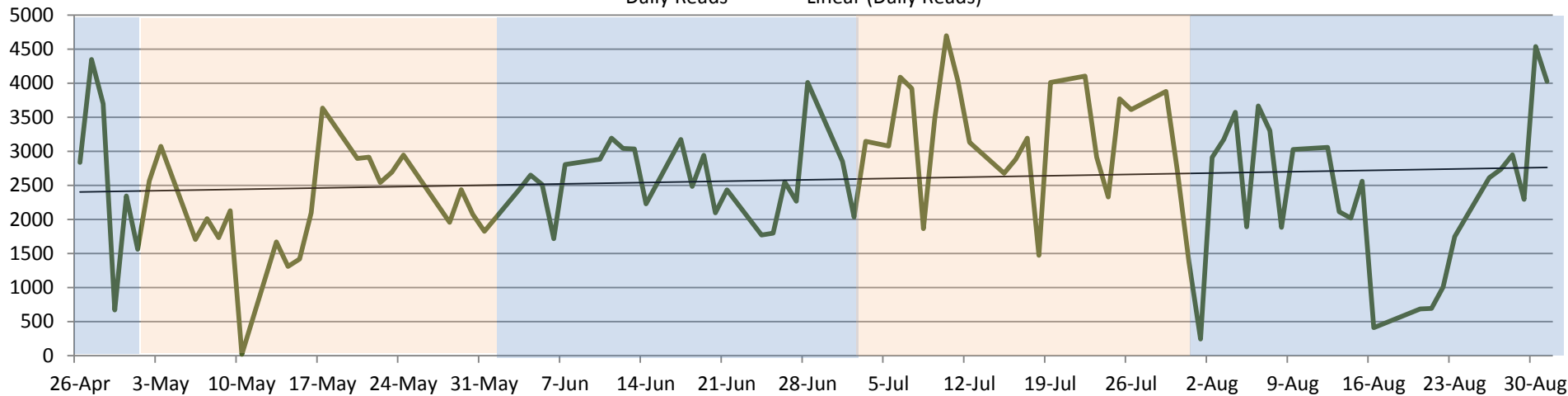
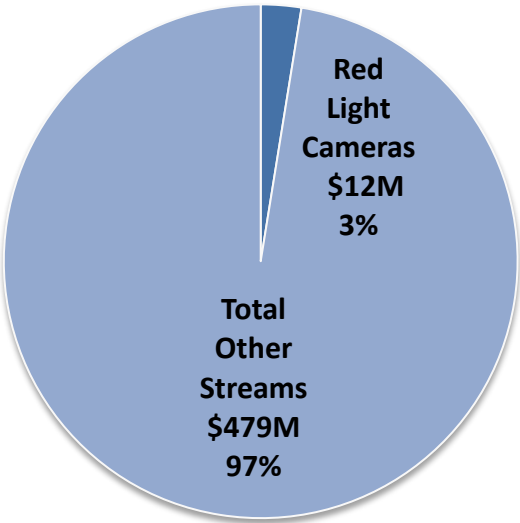


Photo Safety Management

3% Adopted Budget GF Revenues for 2013



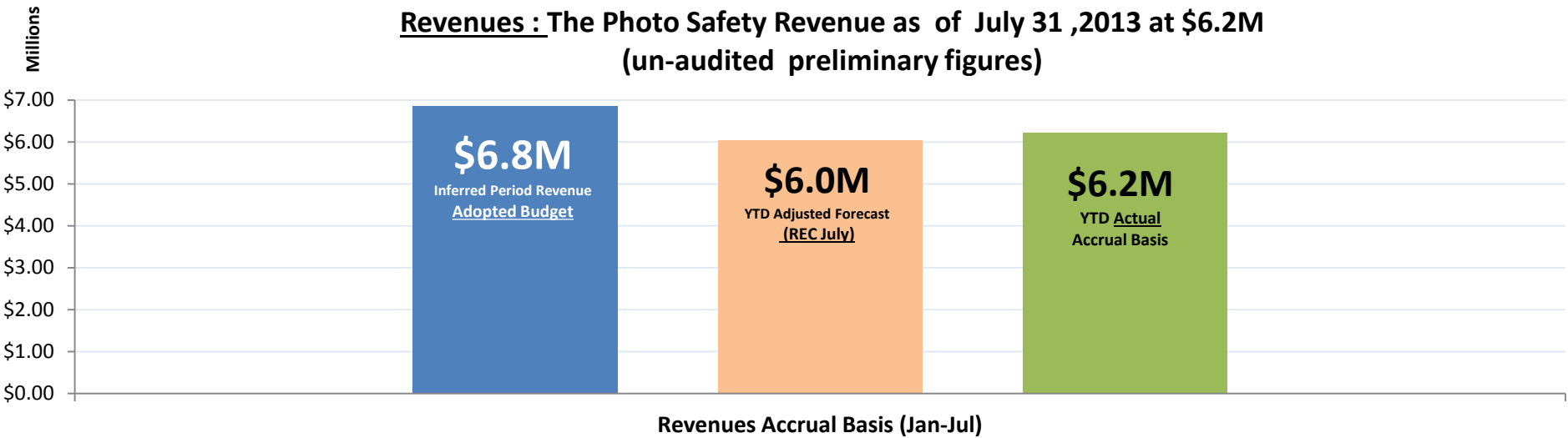
Management Controls	Target 2013	YTD Actual
Flashers Inoperable	Less Than 30,000	77,013
Violation Date Past Enforceable Date	-	0

***Update**

Responsible Party	Issue	Status
Mark Jernigan	Strategy to fix inoperable flashers	Open

Photo Safety

Revenues : The Photo Safety Revenue as of July 31 ,2013 at \$6.2M
(un-audited preliminary figures)



Collections: August Collections at Approximately \$1M
YTD Collections 14% Below Same Period in 2012

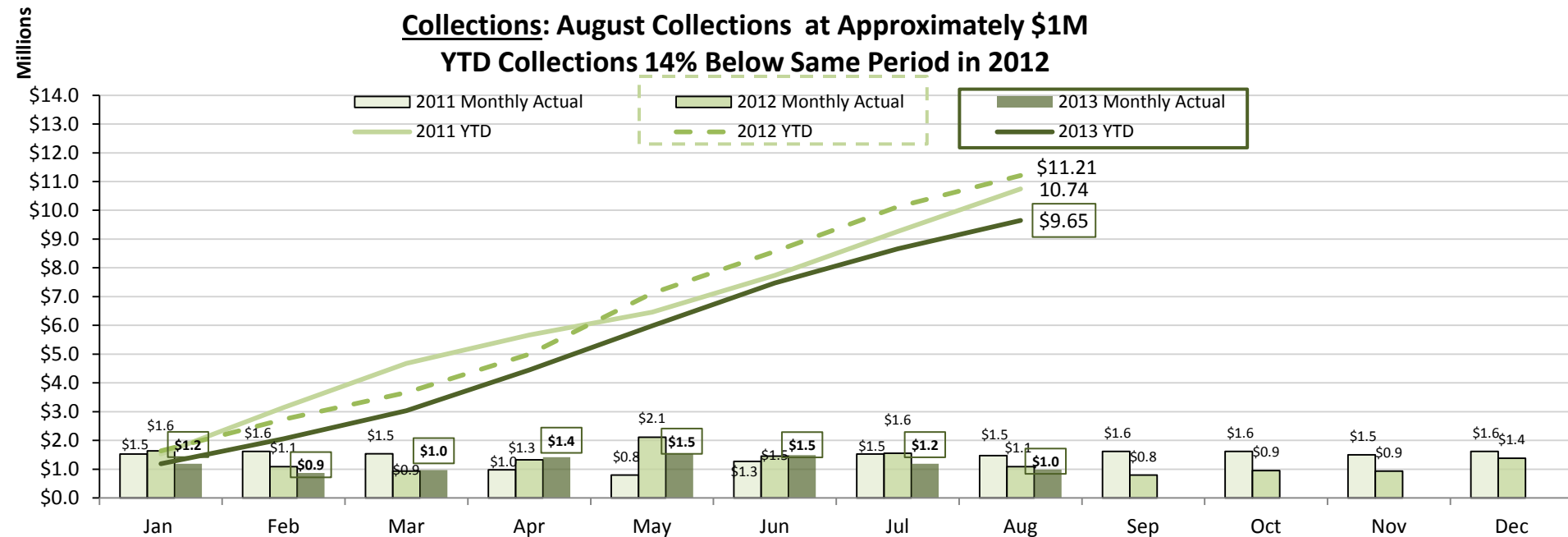


Photo Safety Citations

Detail of Monthly Exceptions and Citations Issued

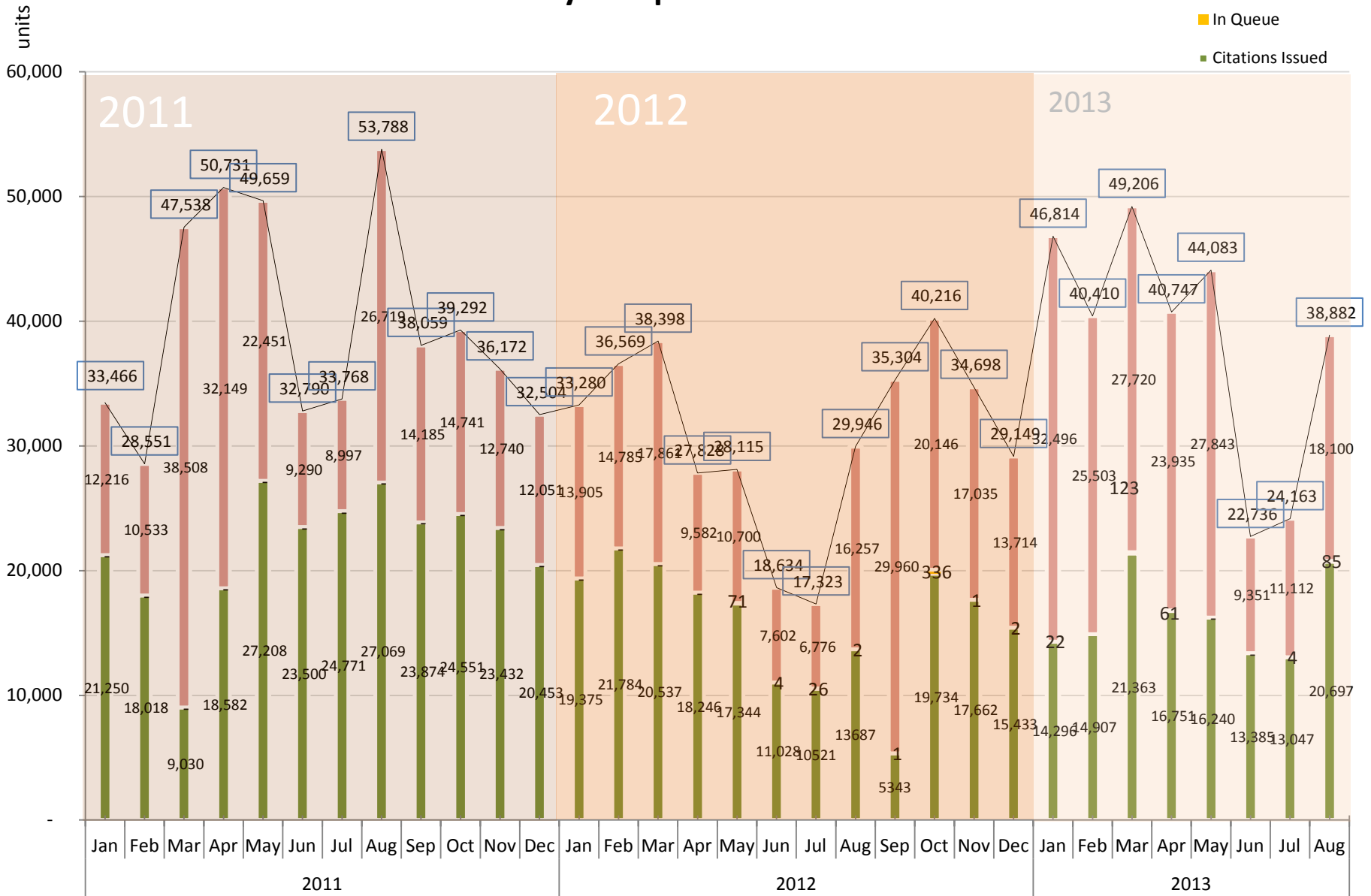


Photo Safety Citations Exceptions : Inoperable Flashers

Monthly Exceptions Issued for Flashers Inoperable During School Zone Enforceable Time

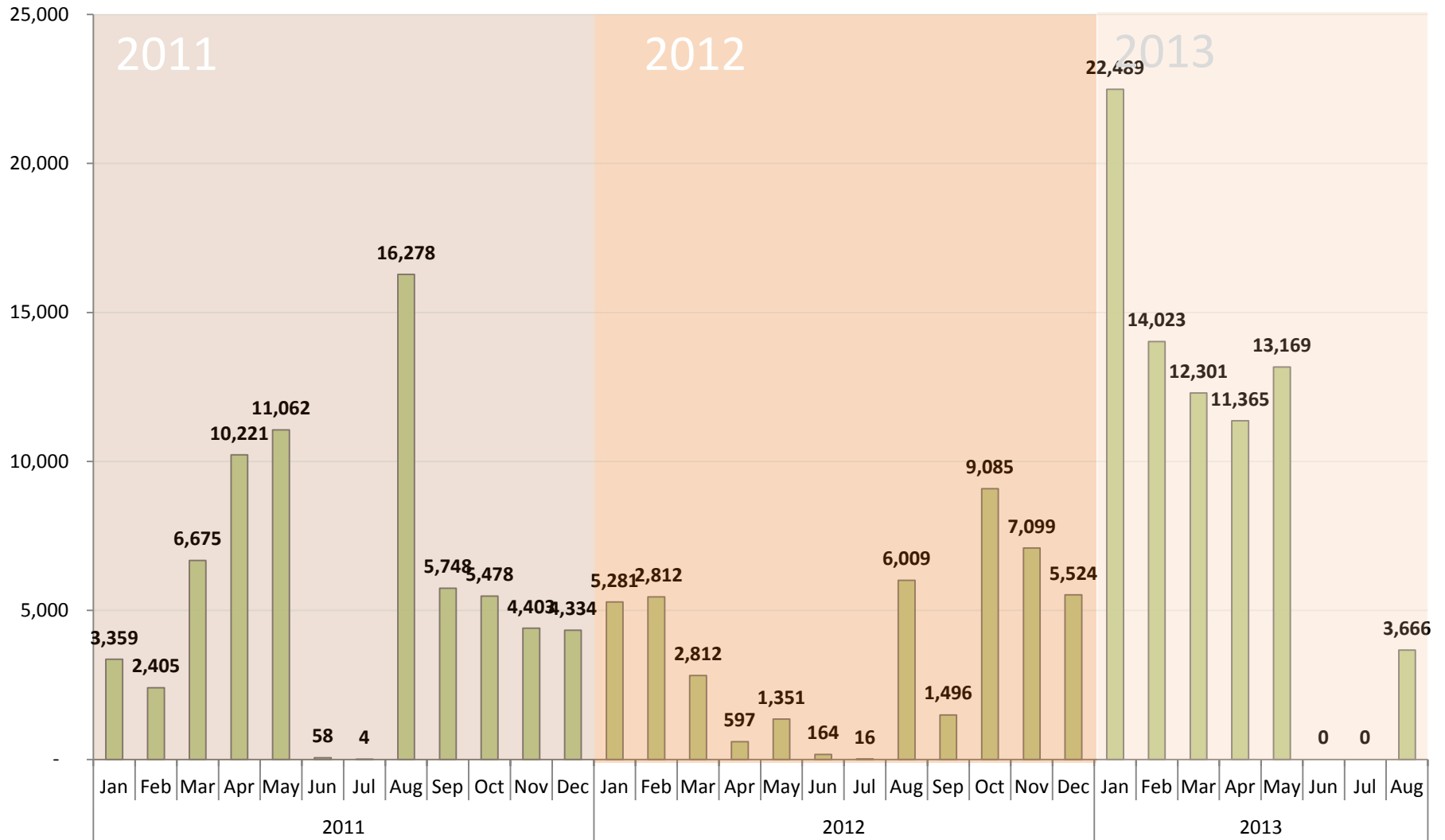


Photo Safety Citations Exceptions : Inoperable Flashers

All Cameras with 1,000 or more Exceptions (Jan – Aug)

Camera #	Location	January	February	March	April	May	August	Total (Jan-Aug)
NO59	WB CANAL ST @ N. OLYMPIA ST	1,296	1,809	1,317	1,697	3,361	1,599	11,079
NO60	EB CANAL ST @ S. ST PATRICK ST	1,346	1,179	294	2,643	1,800	0	7,262
NO49	EB ST CHARLES AVE @ CADIZ ST	2,187	1,459	1,014	555	1,551	100	6,866
NO56	SB FRANKLIN AVE @ WISTERIA ST	1,998	673	632	1,163	1,167	172	5,805
NO92	SB CARROLLTON AVE @ KIPP BELIEVE SCHOOL	2,019	596	130	293	1,375	966	5,379
NO102	EB CAMP ST @ INTERNATIONAL SCHOOL	1,146	1,166	1,161	1,021	569	50	5,113
NO58	WB BIENVILLE ST @ N OLYMPIA ST	1,565	1,293	563	787	483	184	4,875
NO48	SB CANAL BLVD @ FRENCH ST	671	1,522	2,632	0	0	0	4,825
NO53	NB JACKSON AVE @ CHESTNUT ST	683	772	795	795	640	108	3,793
NO57	EB BIENVILLE ST @ N ST PATRICK ST	1,557	678	136	749	267	0	3,387
NO88	WB OPELOUSAS AVE @ HOLY NAME OF MARY	858	249	133	611	604	87	2,542
NO74	NB PACE BLVD @ ST JULIEN ELEMENTARY	547	543	405	297	487	67	2,346
NO50	WB ST CHARLES AVE @ JENA ST	1,290	483	76	0	0	0	1,849
NO55	NB FRANKLIN AVE @ WISTERIA ST	1,153	0	223	0	0	1	1,377
NO76	SB PACE BLVD @ ST JULIEN ELEMENTARY	547	436	165	89	22	29	1,288
NO116	NB JACKSON AVE @ LAUREL ELEMENTARY	18	9	345	310	480	0	1,162
NO47	NB CANAL BLVD @ FRENCH ST	680	145	278	5	6	0	1,114

Greater than 1500 flasher exceptions this month
Between 1000 and 1500 flasher exceptions this month
500 -1000 flasher exceptions this month
Less than 500 flasher exceptions this month

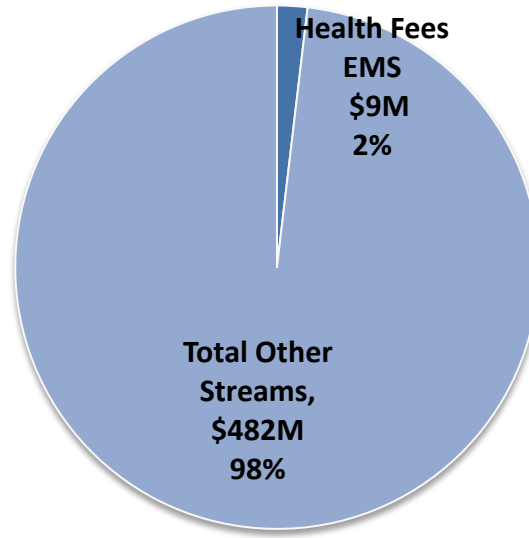
Note: No exceptions in June or July due to summer vacations for schools

Source: ATS and DPW Photo Safety Division 9.23.2013

BottomLineStat

EMS Revenues

2% Adopted Budget GF Revenues for 2013

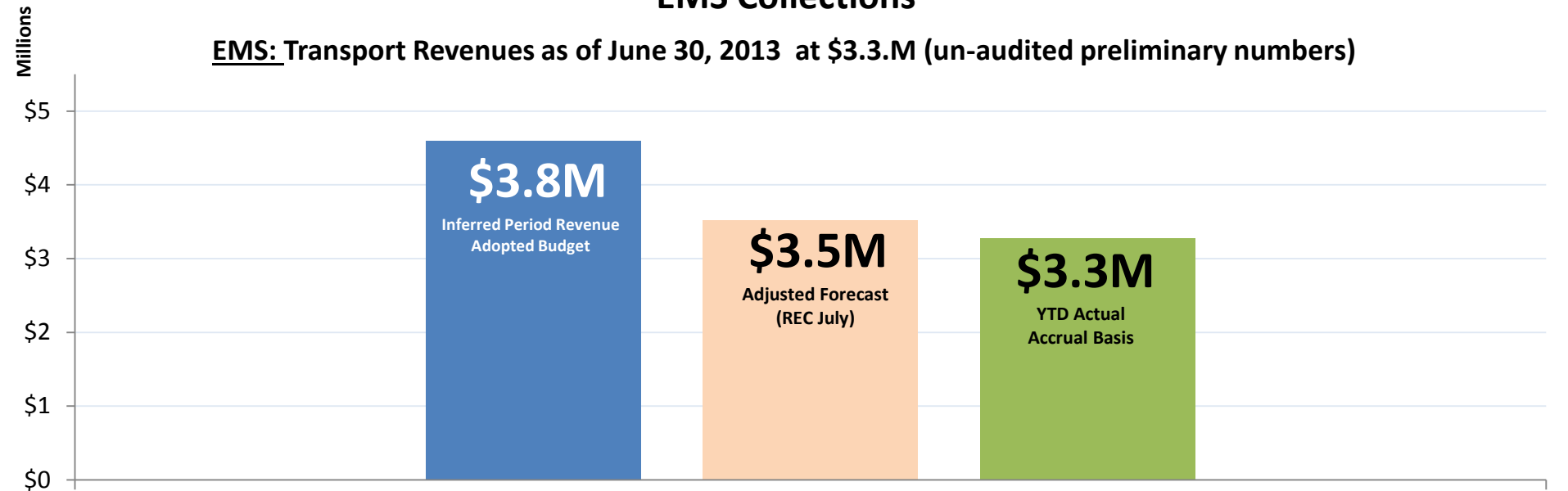


***Update**

Responsible Party	Issue	Status
Jeff Elder	Collections Challenges Update	Open

EMS Collections

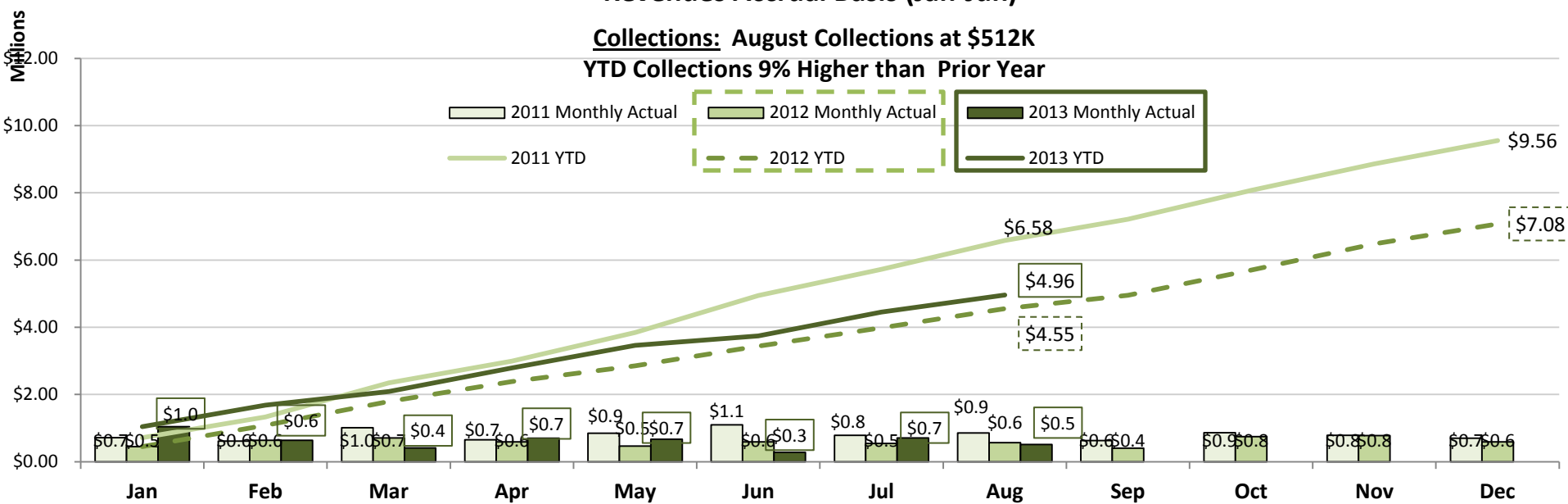
EMS: Transport Revenues as of June 30, 2013 at \$3.3M (un-audited preliminary numbers)



Revenues Accrual Basis (Jan-Jun)

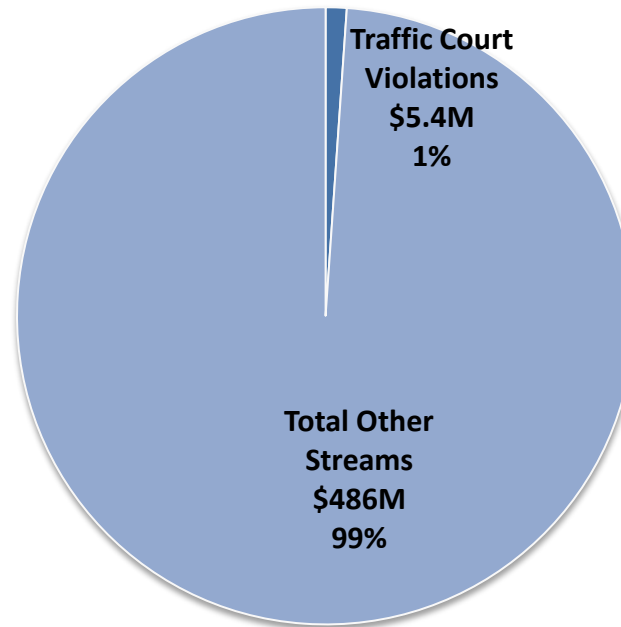
Collections: August Collections at \$512K

YTD Collections 9% Higher than Prior Year



Traffic Court

1% Adopted Budget GF Revenues for 2013

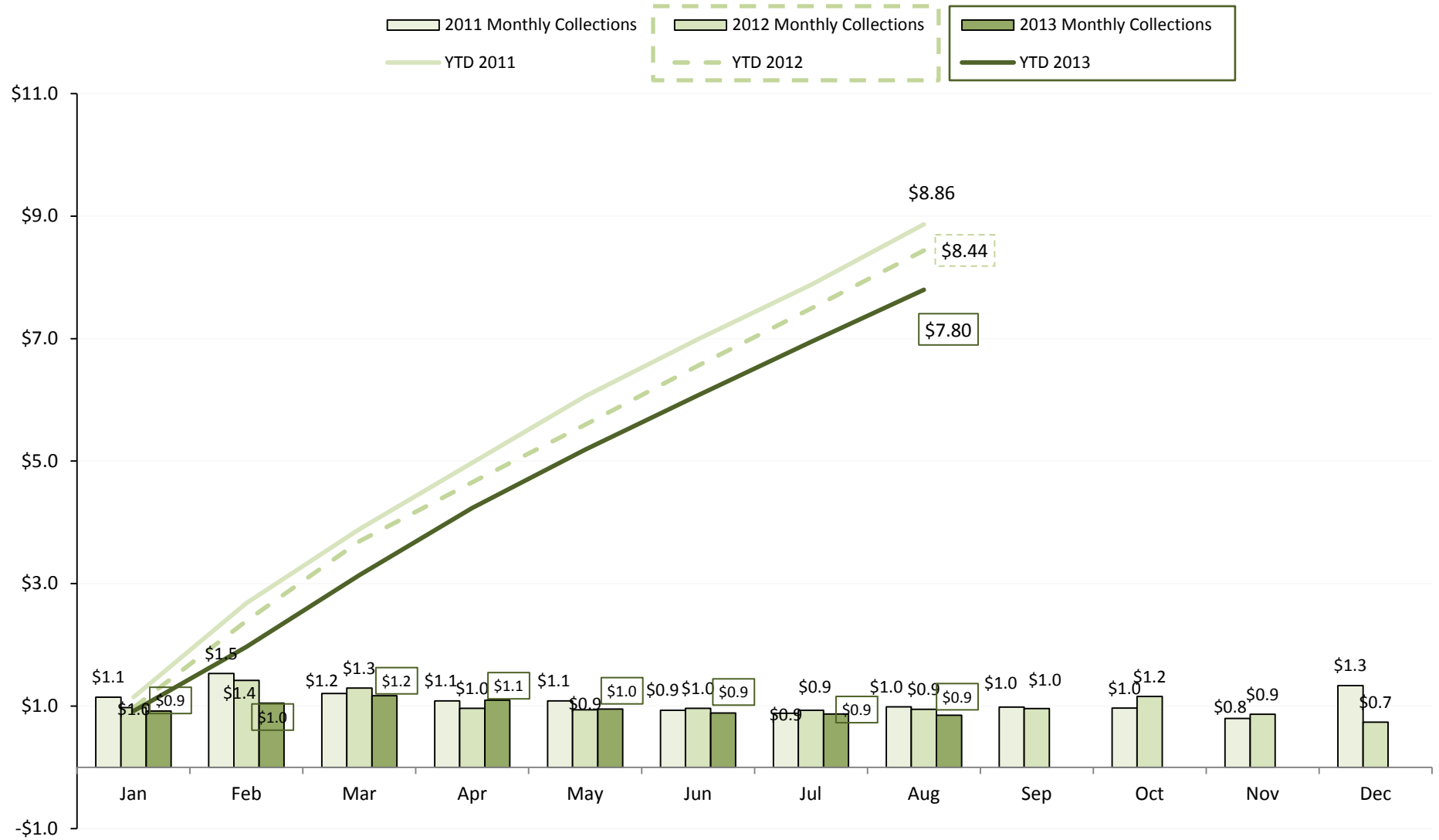


***Update**

Responsible Party	Issue	Status
Debra Hall, Allen Square	Development of Comprehensive Collections Plan	Open

Millions

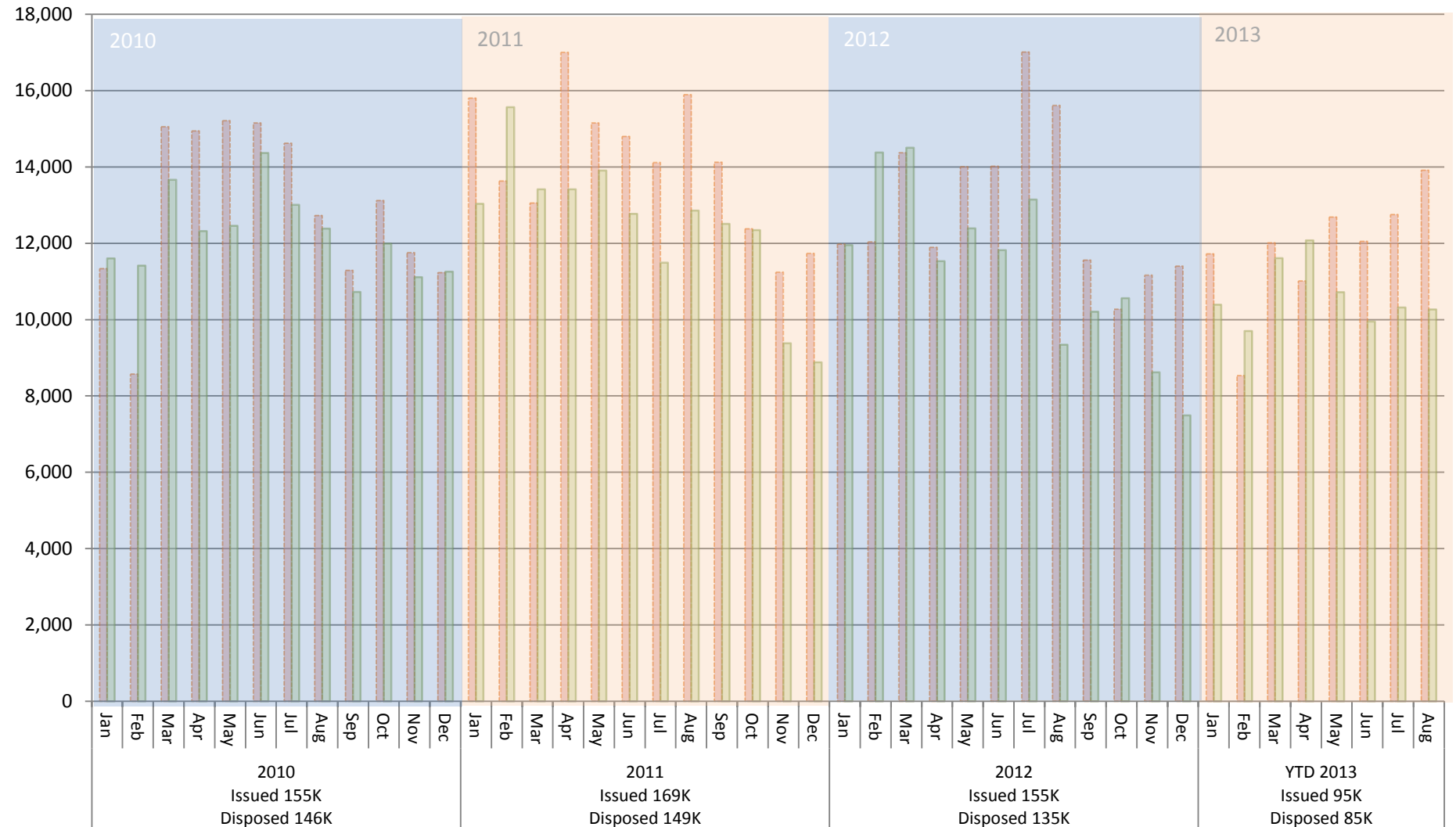
Collections: August Collections at \$852K
YTD Collection 7.6% Lower than Prior Year



Trend of Traffic Citations Issued & Disposed

Monthly Traffic Violations Issued

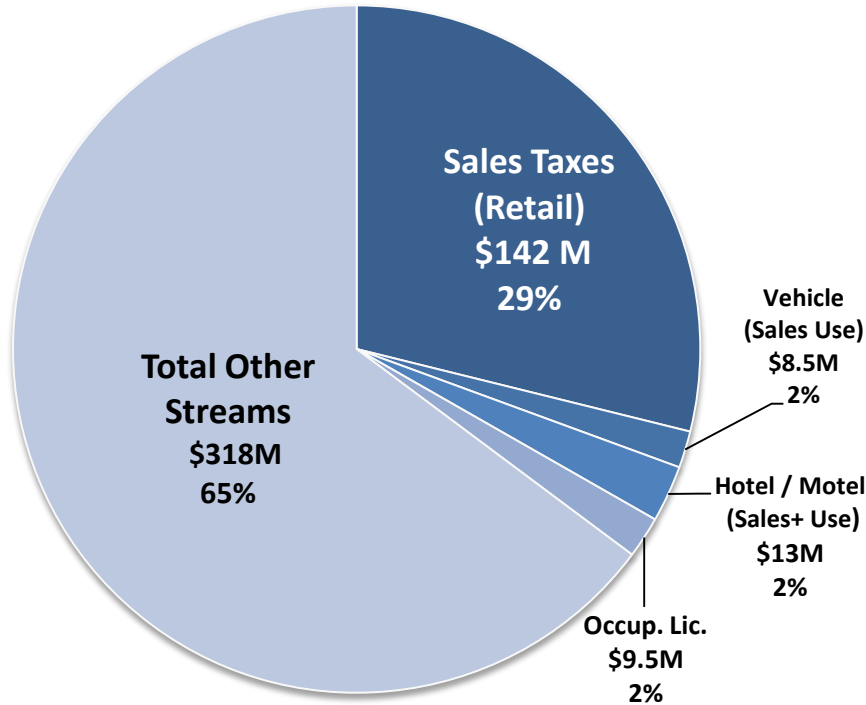
Monthly Traffic Violations Disposed



Sales Taxes and Occupational Licenses Revenues

Sales Taxes : 33% of Adopted Budget GF Revenues for 2013

Occupational License : 2% Adopted Budget GF Revenues for 2013



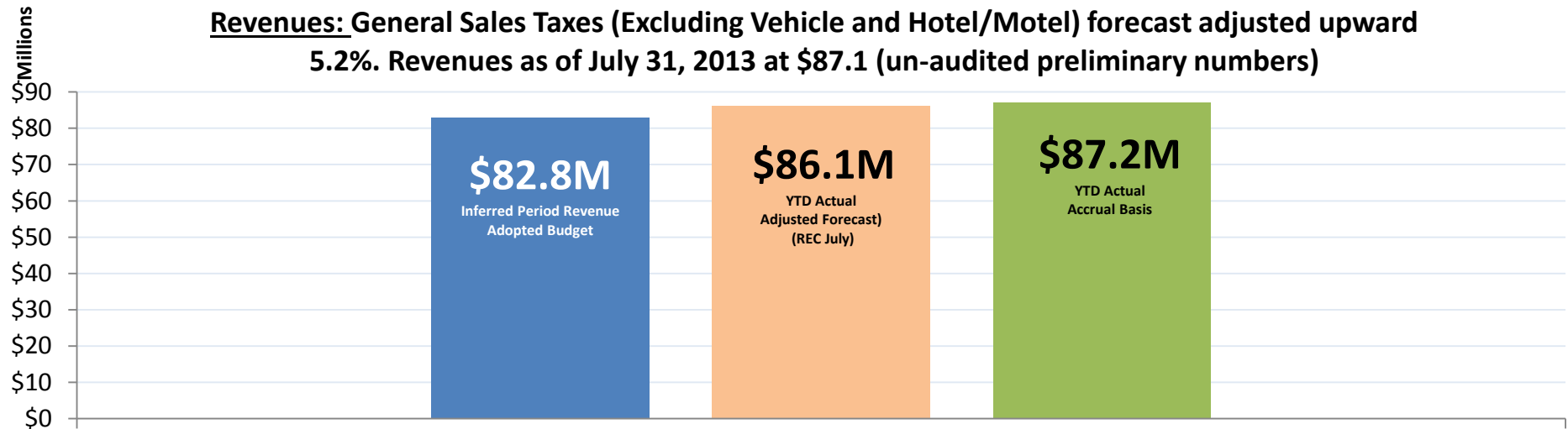
Collection Efforts	Target 2013	YTD Actual
Sales Tax Audits	105	51
Delinquency Mailings	18,000	On Hold
Field Visits / Contacts	15,400	13,333

***Update**

Responsible Party	Issue	Status
Norman Foster	Revenue Collection Software Update	Open

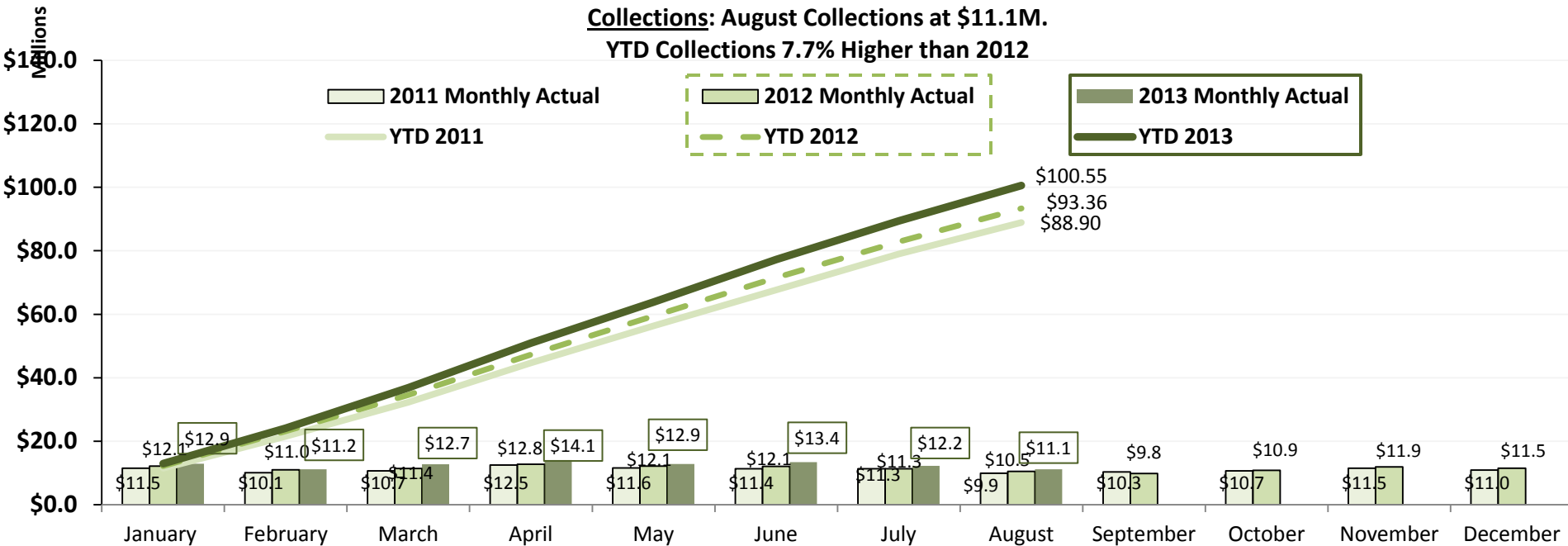
Sales Tax (Retail Only)

Revenues: General Sales Taxes (Excluding Vehicle and Hotel/Motel) forecast adjusted upward 5.2%. Revenues as of July 31, 2013 at \$87.1 (un-audited preliminary numbers)



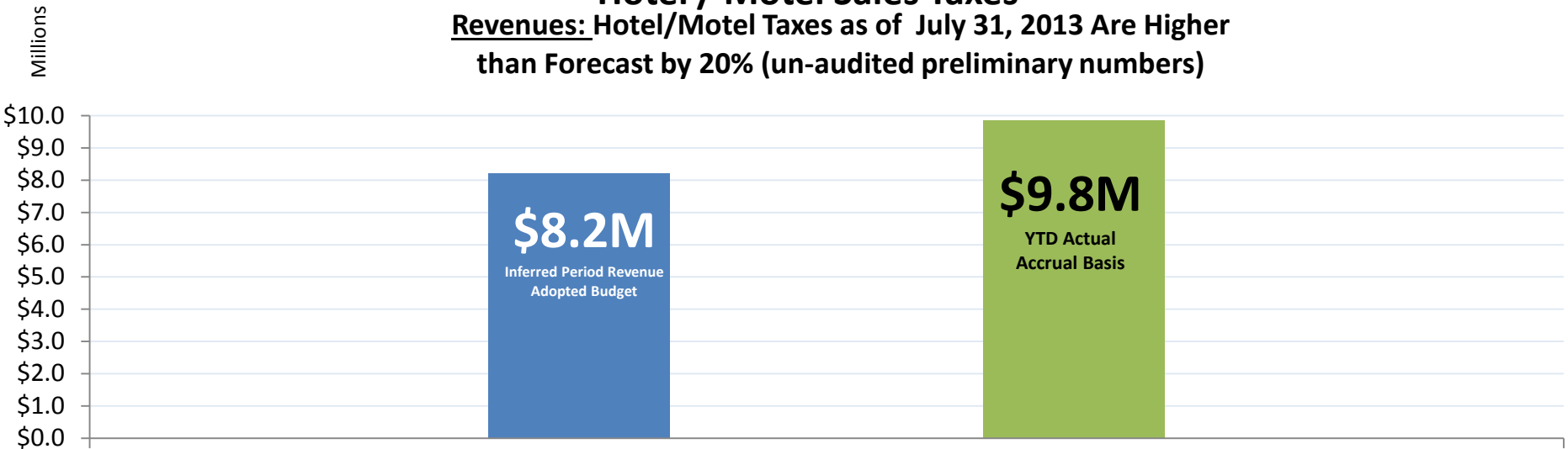
Revenues Accrual Basis (Jan-Jul)

Collections: August Collections at \$11.1M.
YTD Collections 7.7% Higher than 2012



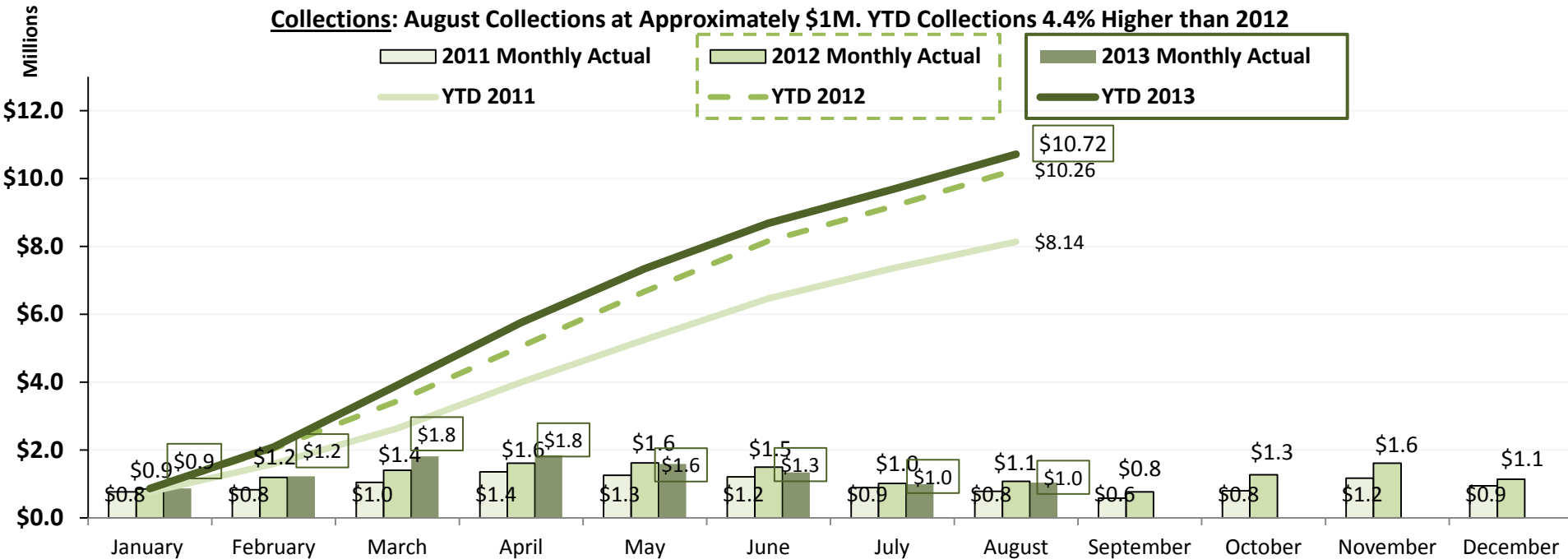
Hotel / Motel Sales Taxes

Revenues: Hotel/Motel Taxes as of July 31, 2013 Are Higher than Forecast by 20% (un-audited preliminary numbers)



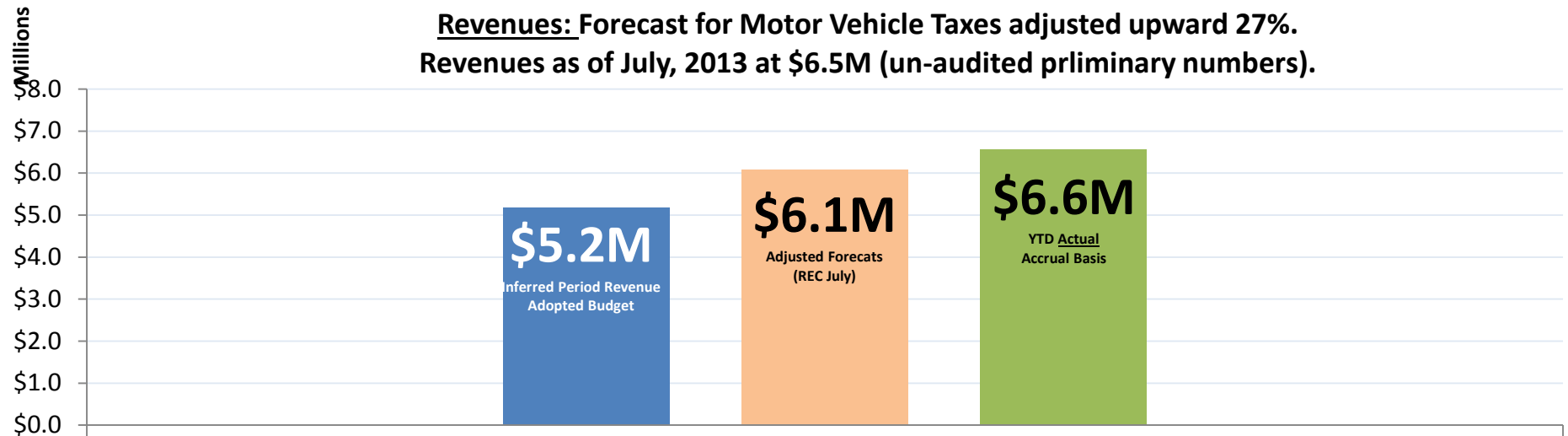
Revenues Accrual Basis (Jan-Jul)

Collections: August Collections at Approximately \$1M. YTD Collections 4.4% Higher than 2012



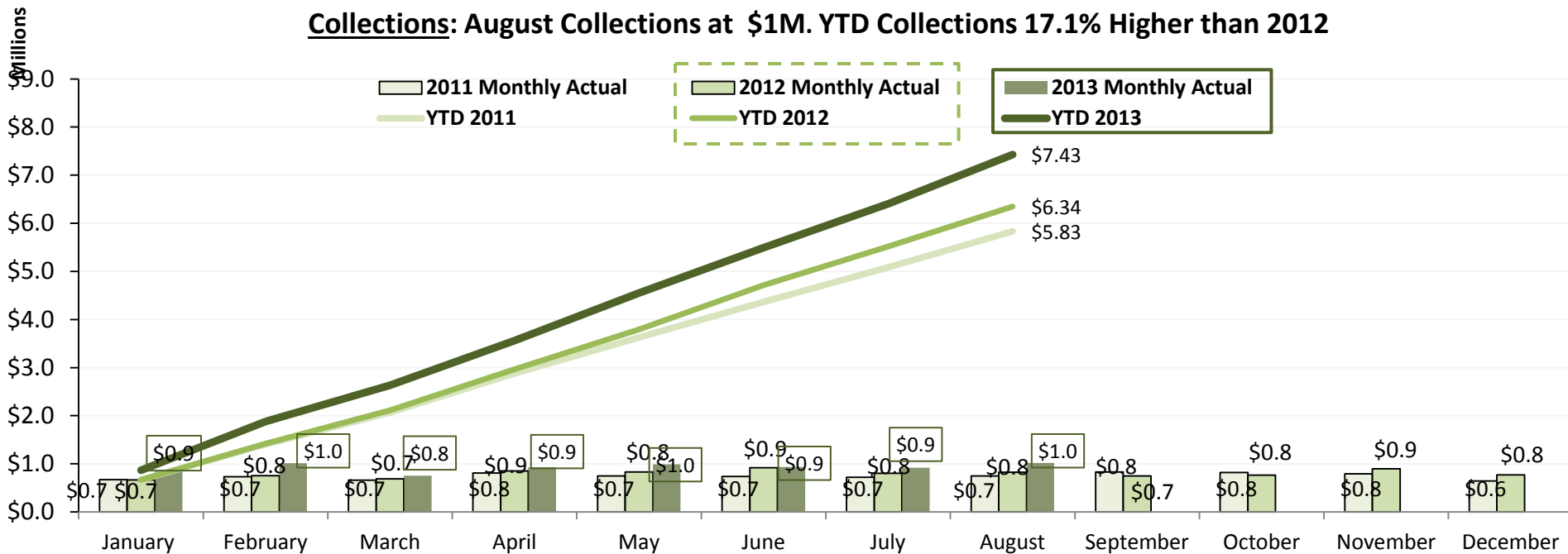
Vehicle Sales Taxes

Revenues: Forecast for Motor Vehicle Taxes adjusted upward 27%.
Revenues as of July, 2013 at \$6.5M (un-audited preliminary numbers).



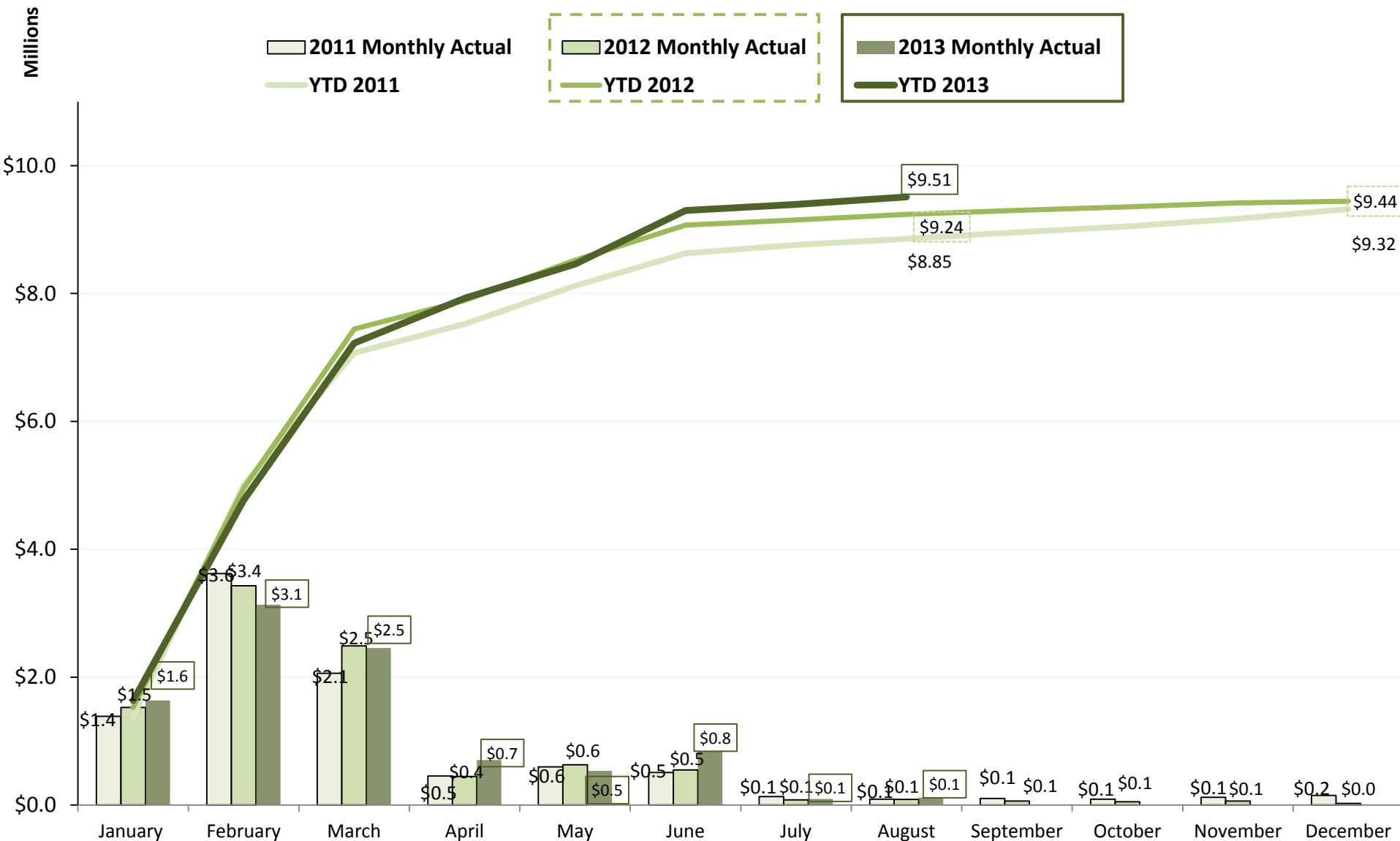
Revenues Accrual Basis (Jan-Jul)

Collections: August Collections at \$1M. YTD Collections 17.1% Higher than 2012



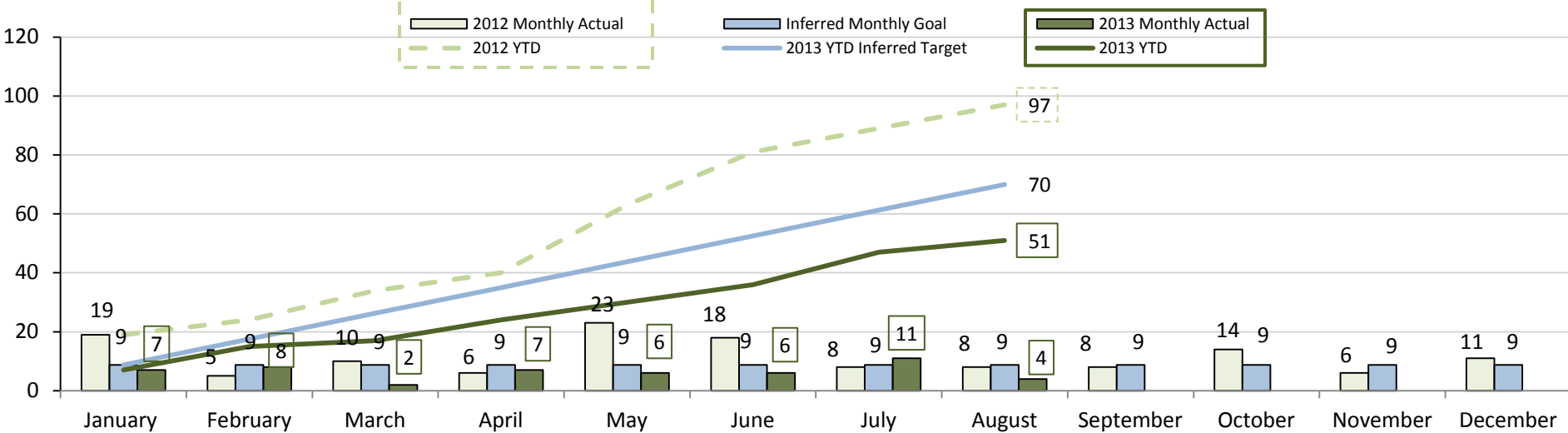
Occupational Licenses

Collections: August Collections at Approximately \$116K

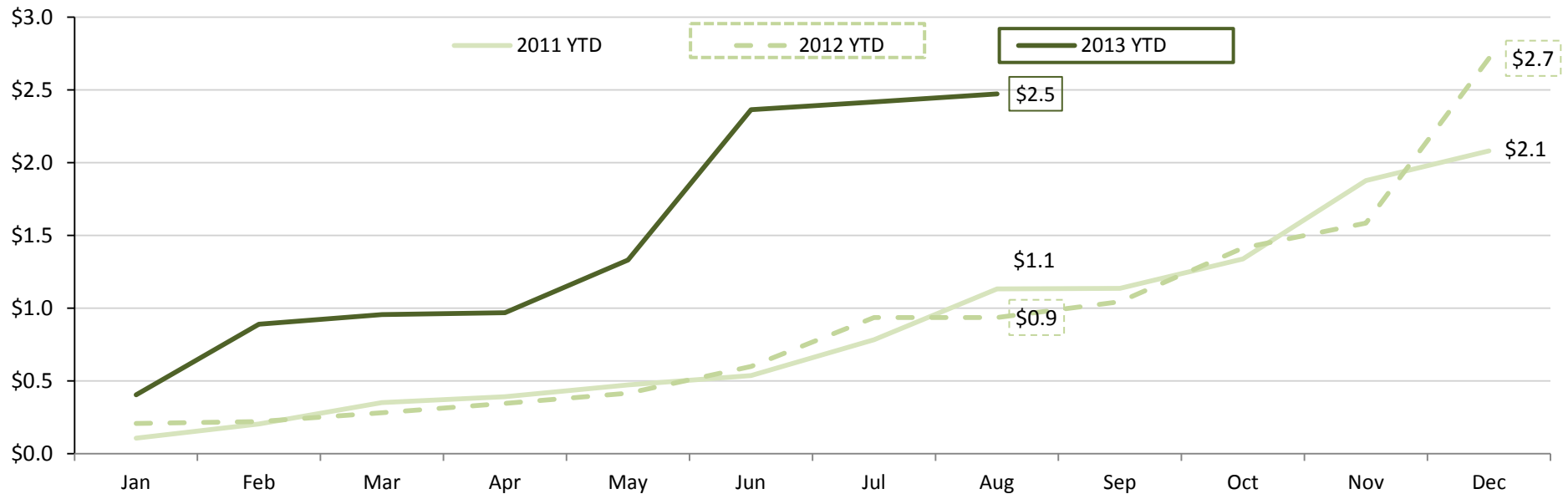


Bureau of Revenue Enforcement (Continued)

Audits Completed YTD Below Inferred Goal

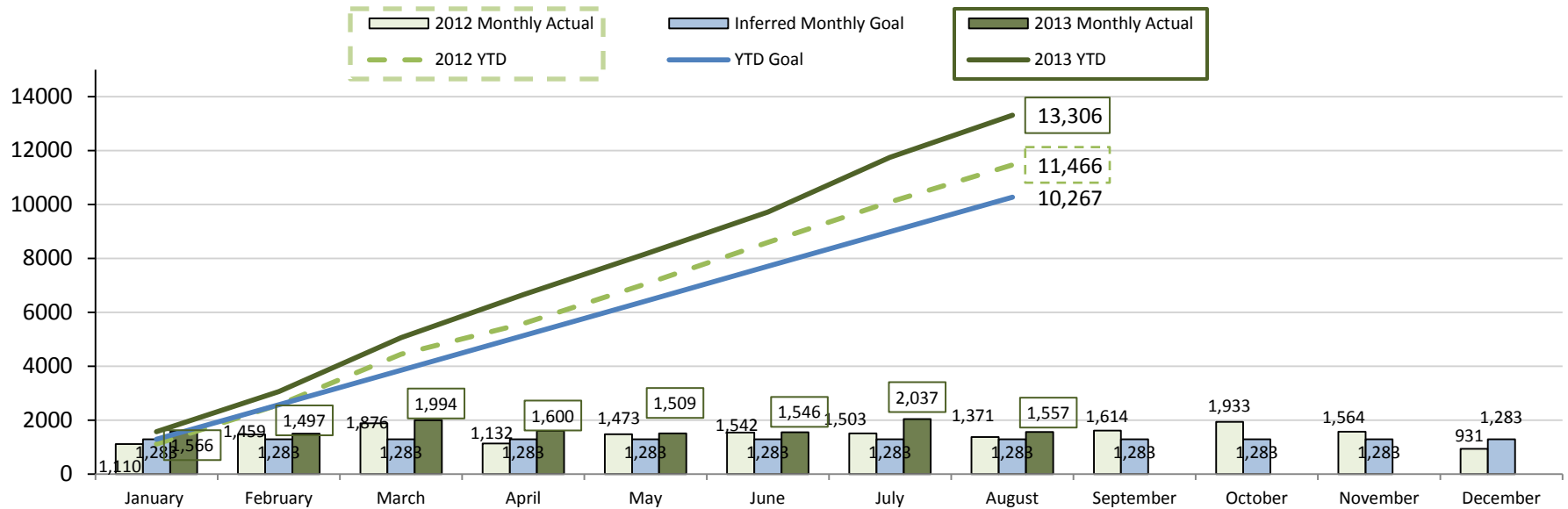


YTD Value (\$) Audits Send to Enforcement or Collected by Month Higher than 2012

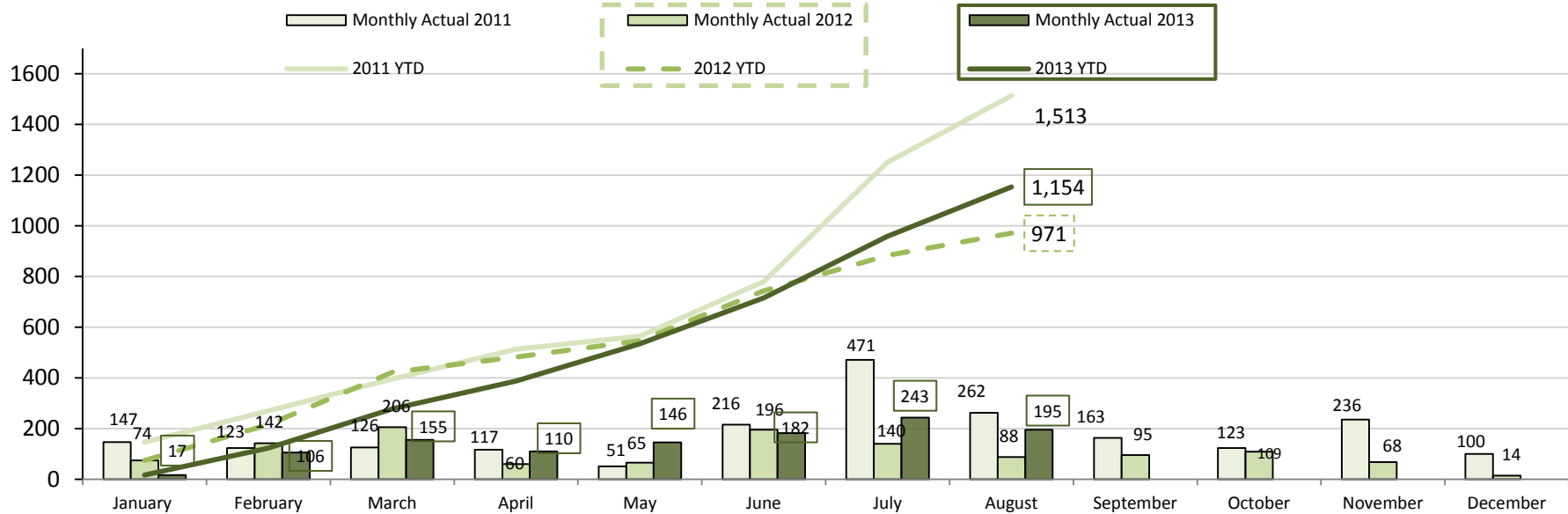


Bureau of Revenue Enforcement (Continued)

Contacts and Field Visits Ahead of Goal

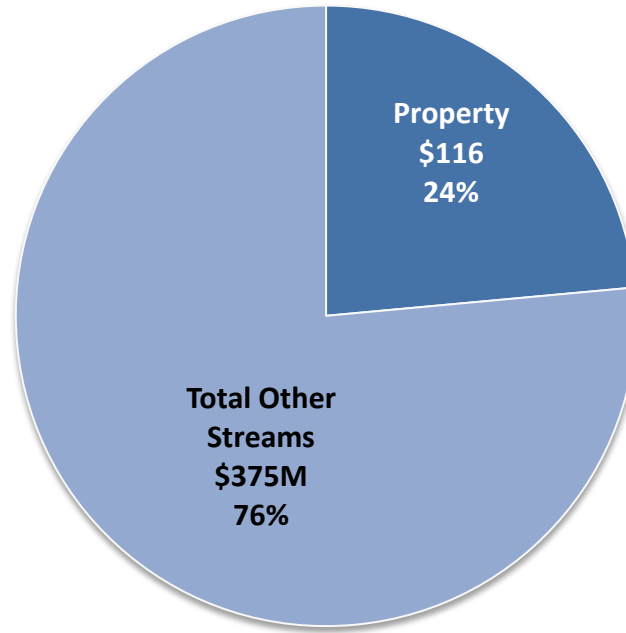


195 Subpoenas Were Issued in August

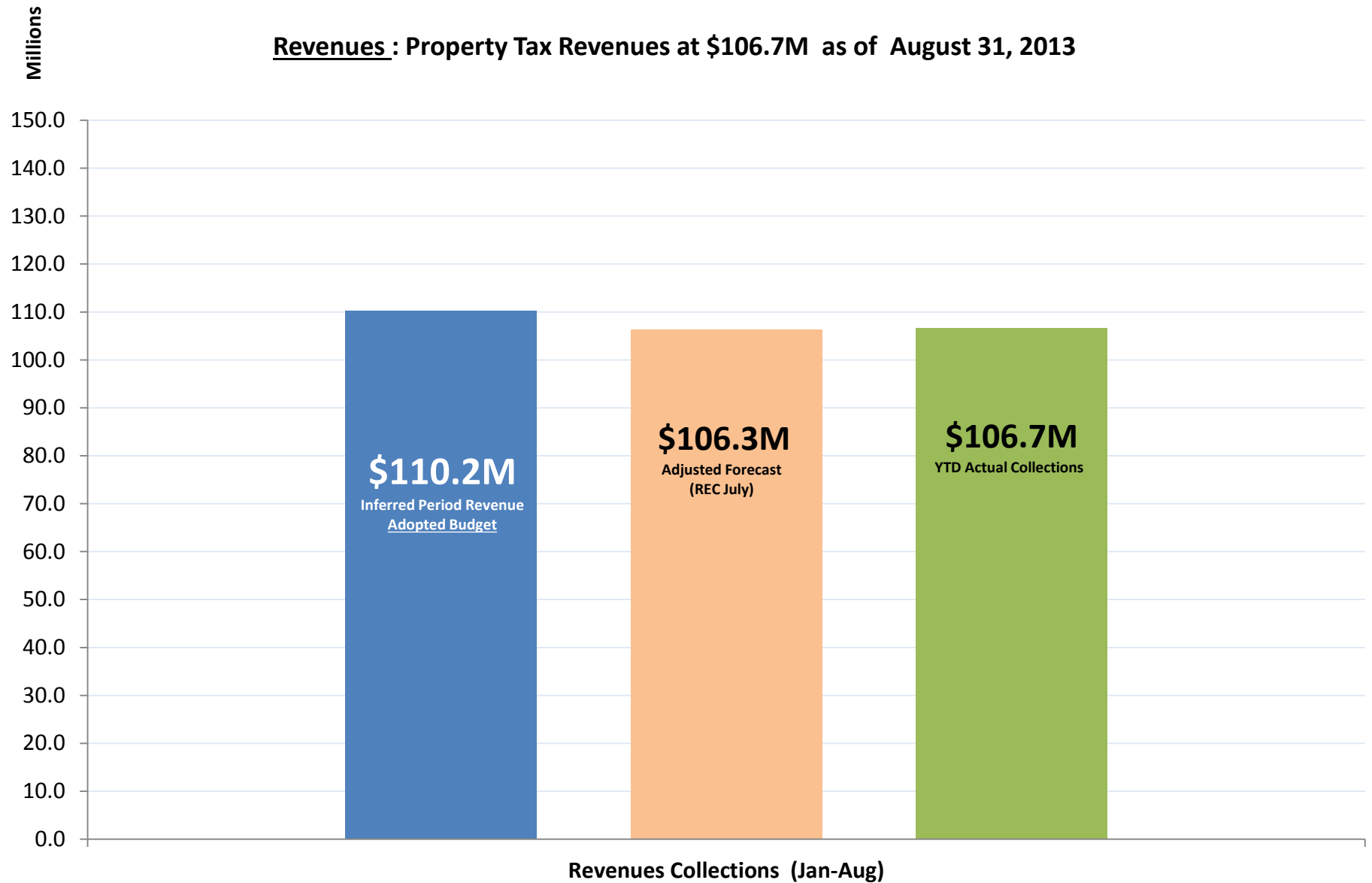


Property Tax Revenues

24% Adopted Budget GF Revenues for 2013

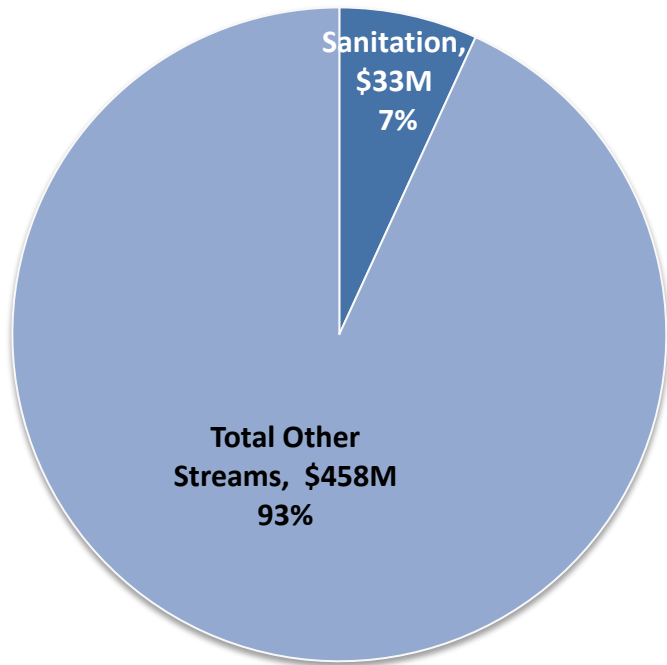


Revenues : Property Tax Revenues at \$106.7M as of August 31, 2013



Sanitation Revenues

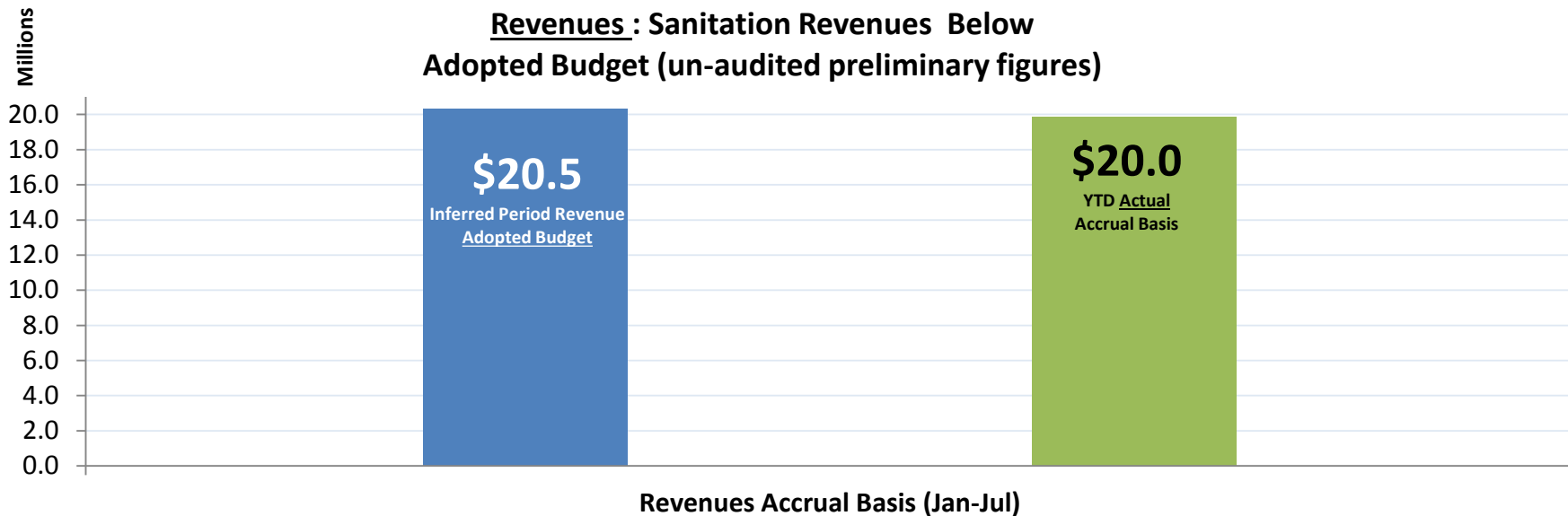
7% Adopted Budget GF Revenues for 2013



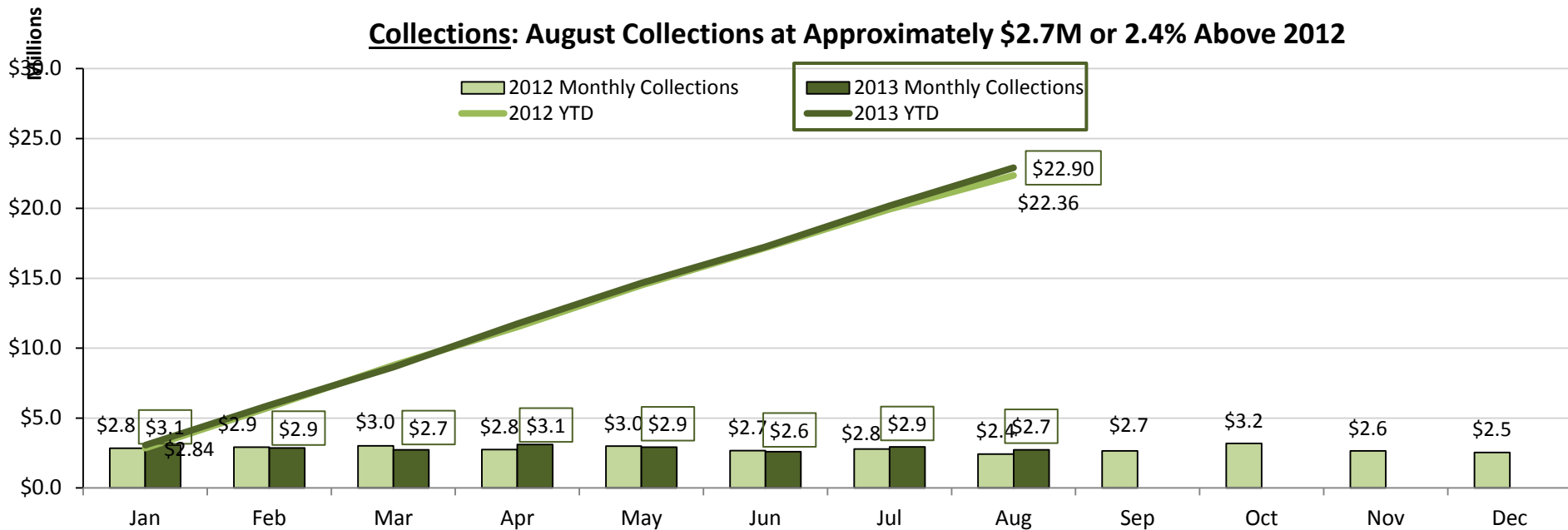
Collection Efforts	Target 2013	YTD Actual
Collection Agency	Current Period Collections = 50% of Current Period Referrals	44%

Sanitation Revenues

**Revenues : Sanitation Revenues Below
Adopted Budget (un-audited preliminary figures)**



Collections: August Collections at Approximately \$2.7M or 2.4% Above 2012

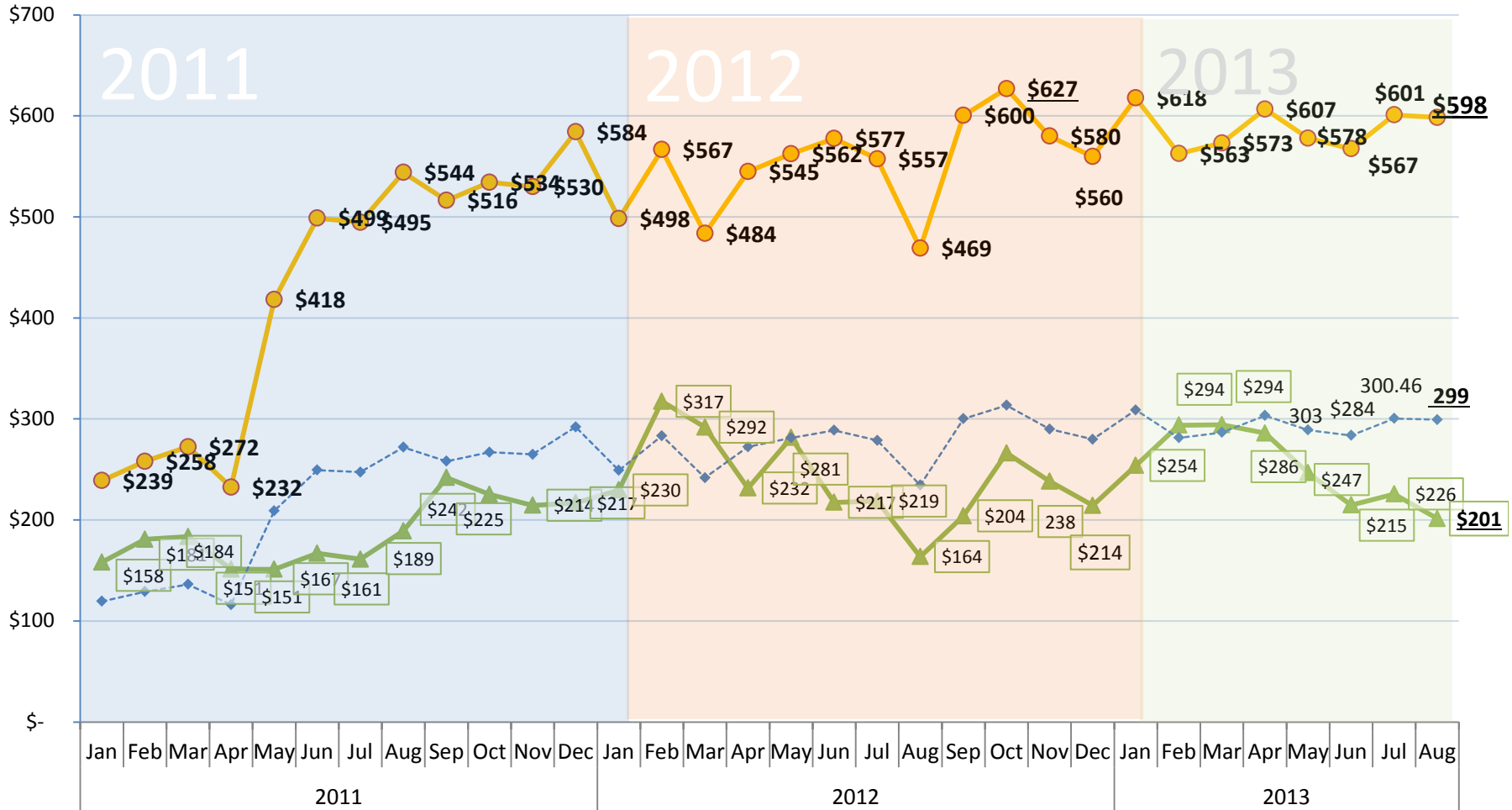


Sanitation Delinquency Collections

Collection Agency Performance
YTD Collections/YTD Referrals = 43% (Under 50% Goal)
August Collections/August Referrals = 34%

Thousands

- Gross Referrals ALPAT
- Gross Collections ALPAT
- 50% of Referrals



Capital Fund

Sale of Surplus Properties

Property	Status
Magnolia Marketplace	Sold at Auction. Buyer has submitted all necessary paperwork. Drafting of Act of Sale is underway.
7311 Chef Menteur Highway	Sold at Auction. Buyer has submitted all necessary paperwork. Drafting of Act of Sale is underway.
Land near 4821 Earhardt Hwy.	City Council has authorized sale

Expenditure Analysis

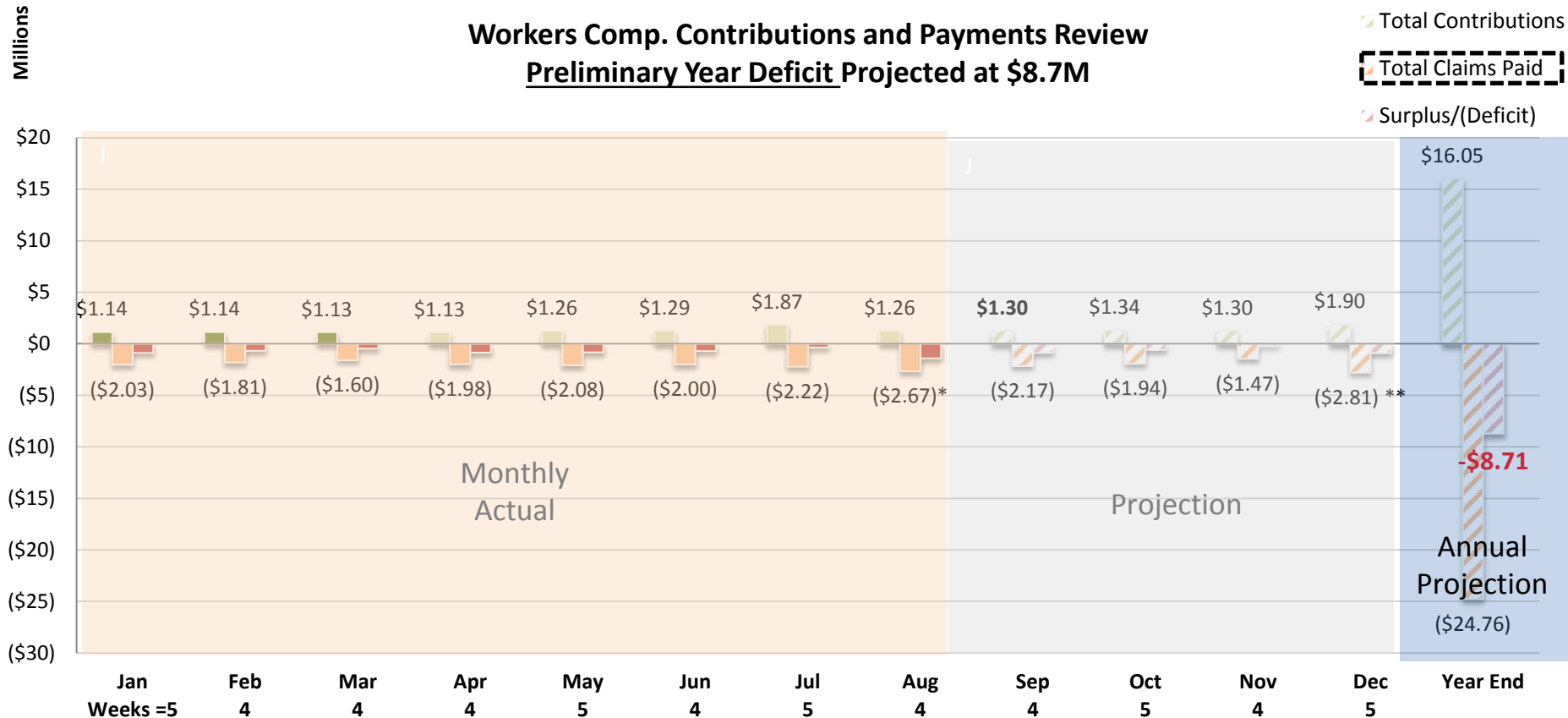
Payroll Budget vs. Projection

Departments	Yearly Projection for 2013 (as of 7.30.2013)	2013 Payroll Appropriation	Projected Surplus / Deficit August	Projected Surplus / Deficit July
Parks and Parkways	\$5,639,239	5,217,580	\$ (381,572)	\$ (421,659)
Clerk of Criminal District Court	\$3,879,594	3,659,978	\$ (224,372)	\$ (219,616)
EMS	\$9,652,118	9,483,020	\$ (175,780)	\$ (169,098)
Coroner's Office	\$1,240,839	1,069,099	\$ (170,417)	\$ (171,740)
Fire	\$83,980,519	83,486,218	\$ (139,119)	\$ (494,301)
Mosquito Control	\$2,019,498	1,870,054	\$ (108,043)	\$ (149,444)
Municipal Court	\$417,614	380,028	\$ (36,566)	\$ (37,586)
Sanitation	\$1,651,607	1,655,112	\$ (33,201)	\$ 3,505
Judicial Retirement	\$301,680	263,238	\$ (30,259)	\$ (38,442)
Vieux Carre	\$372,254	332,985	\$ (22,286)	\$ (39,269)
Misc Mayor	\$1,715,082	1,717,068	\$ 1,837	\$ 1,986
Risk Management	\$271,053	271,140	\$ 3,850	\$ 87
Historic District	\$625,218	610,073	\$ 4,662	\$ (15,145)
Civil Service	\$1,352,875	1,357,233	\$ 4,876	\$ 4,358
Human Services	\$1,958,743	1,985,331	\$ 13,418	\$ 26,588
Safety and Permits	\$4,475,577	4,490,853	\$ 24,859	\$ 15,276
City Planning Commission	\$1,472,594	1,476,221	\$ 29,488	\$ 3,627
Traffic Court	\$352,461	389,640	\$ 38,372	\$ 37,179
Inspector General	\$3,537,054	3,633,630	\$ 61,332	\$ 96,576
Property Management	\$3,648,481	4,095,305	\$ 74,787	\$ 446,824
Finance	\$7,843,089	8,044,911	\$ 145,975	\$ 201,822
Juvenile Court	\$2,373,855	2,505,297	\$ 160,322	\$ 131,442
Council	\$5,686,499	5,864,979	\$ 188,324	\$ 178,480
Health	\$1,123,413	1,327,396	\$ 216,168	\$ 203,983
Mayor's Office	\$6,086,498	6,256,759	\$ 278,877	\$ 170,261
Law	\$4,551,677	4,955,147	\$ 343,393	\$ 403,470
CAO	\$7,612,463	7,990,216	\$ 403,796	\$ 377,753
NORDC	\$5,313,868	5,798,144	\$ 457,110	\$ 484,276
Public Works	\$6,413,794	7,004,666	\$ 692,877	\$ 590,872
Police	\$121,420,767	122,401,199	\$ 1,423,337	\$ 980,432
Grand Total	\$296,990,023	\$299,592,520	\$3,246,045	\$2,602,497

Overtime by Department General Fund Only

TOTAL OVERTIME GF 9.25.2013										
	01	02	03	04	05	06	07	08	09	Grand Total
POLICE	524,404.67	2,721,263.15	281,905.86	257,356.03	453,146.06	438,316.25	440,456.16	467,434.15	493,495.52	6,077,777.85
HEALTH	81,746.35	271,191.77	167,069.54	96,451.46	85,040.23	75,471.73	78,442.51	118,407.90	35,919.81	1,009,741.30
FIRE	68,890.33	100,027.27	89,396.05	71,243.11	68,715.80	110,378.11	62,754.49	71,058.00	66,304.83	708,767.99
PUBLIC WORKS	21,905.41	148,644.79	41,943.52	36,285.58	48,367.42	19,472.87	36,148.68	47,726.23	17,564.42	418,058.92
SANITATION	26,941.28	66,042.61	31,200.41	19,308.85	19,161.02	18,782.01	17,523.61	29,505.13	12,873.76	241,338.68
HUMAN SERVICES	20,124.47	16,355.92	43,668.84	22,061.08	21,556.75	21,252.50	22,344.08	31,162.77	9,705.21	208,231.62
PARKWAY & PARK COMMISSION	14,276.33	42,238.25	19,560.78	14,328.09	17,391.30	18,007.38	14,001.43	17,814.29	7,005.45	164,623.30
PROPERTY MANAGEMENT	21,898.35	47,965.59	7,649.65	2,193.60	5,345.70	1,620.34	7,250.30	13,134.17	3,842.77	110,900.47
MISCELLANEOUS	1,324.18	27,149.65	5,820.30	2,864.60	7,295.64	26,538.39	21,742.42	12,129.76	1,268.69	106,133.63
FINANCE	2,842.97	27,461.05	13,923.19	10,636.32	14,142.47	2,274.91	4,848.08	2,944.24	1,547.19	80,620.42
N O MOSQUITO CONTROL BRD.	1,279.02	1,233.85	6,084.93	10,585.59	13,755.19	16,544.81	11,105.18	15,903.92	1,008.42	77,500.91
CHIEF ADMINISTRATIVE OFFICE	5,909.18	30,155.34	5,473.86	3,454.77	2,081.44	2,644.96	1,711.19	3,476.10	963.60	55,870.44
CORONER'S OFFICE	3,057.72	3,178.41	6,397.05	3,218.64	3,097.95	3,138.18	3,097.95	4,707.27	1,528.86	31,422.03
SAFETY & PERMITS	423.24	6,948.87	3,774.16	1,526.72	198.28	217.17	113.31	497.62	292.72	13,992.09
COUNCIL	528.02	379.22	634.61	448.37	722.16	178.25	162.70	445.19		3,498.52
HISTORIC DIST LANDMARKS COMM.	305.18	279.73	1,030.05	518.81	239.06			73.00		2,445.83
MAYOR		274.66	152.60	73.01						500.27
CLERK OF CRIMINAL DIST COURT	107.24									107.24
Grand Total	795,963.94	3,510,790.13	725,685.40	552,554.63	760,256.47	754,837.86	721,702.09	836,419.74	653,321.25	9,311,531.51

Workers Comp. Contributions vs. Payments

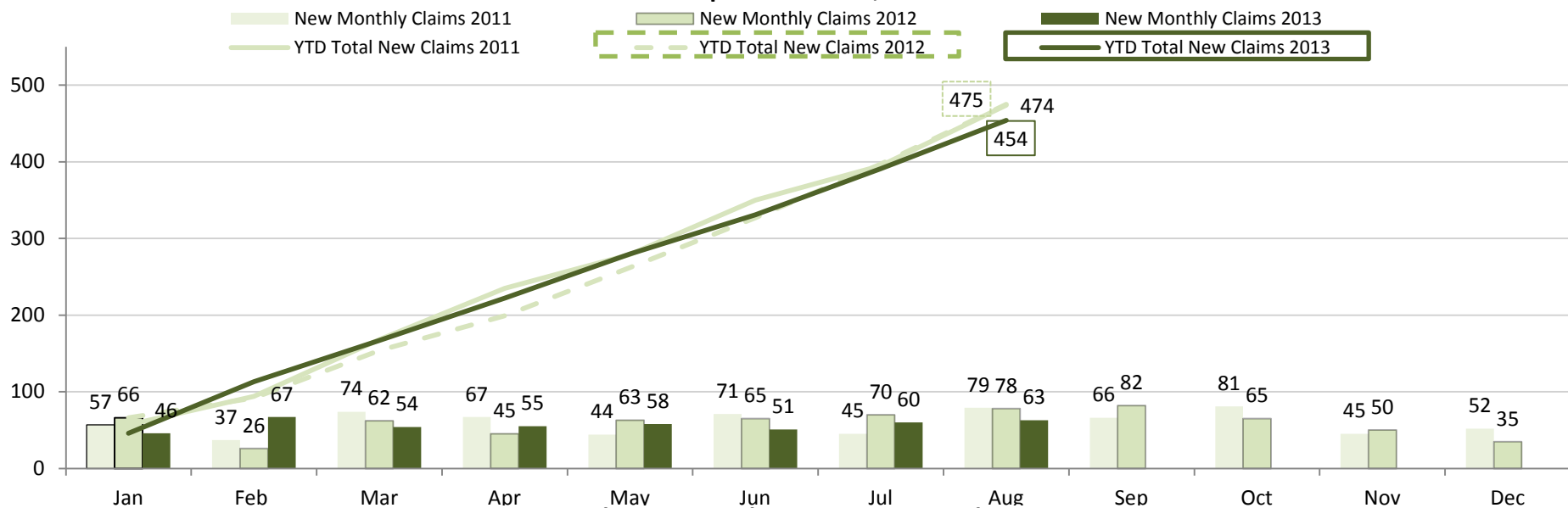


*Includes a **\$329K** annual payment to the department of labor for workers comp requirements

Includes a **\$1.2M charge (estimate) for the Secondary Injury Fund assessment for 2013

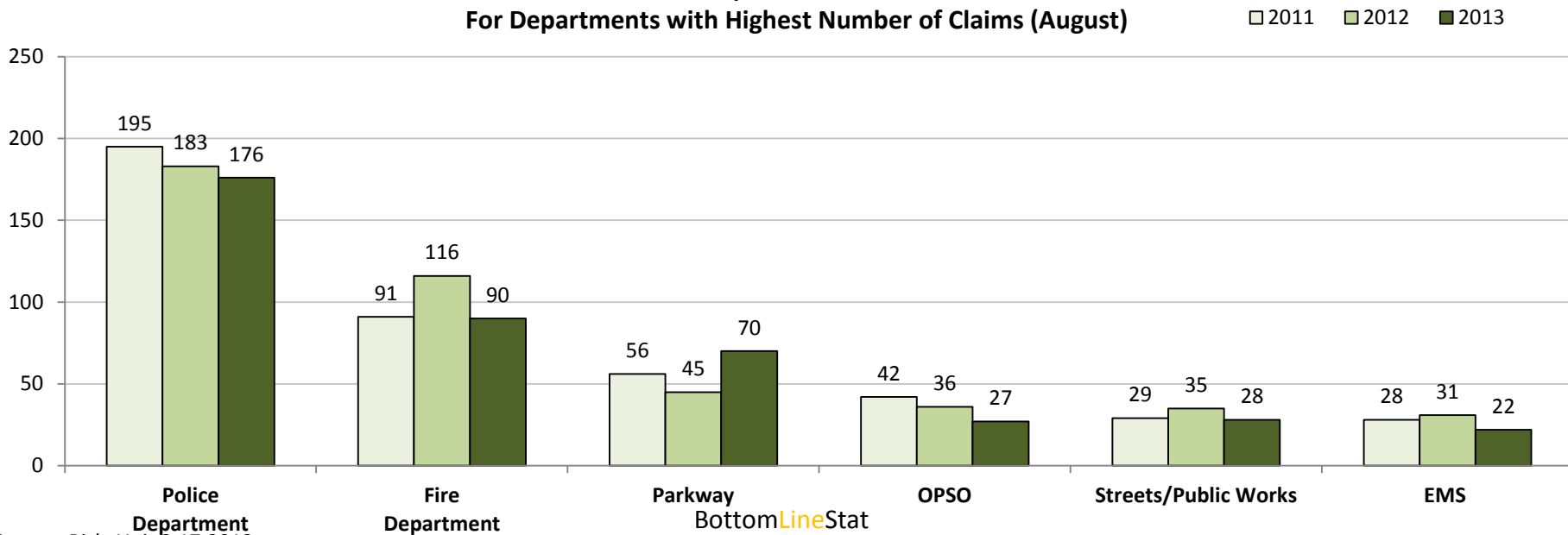
Workers Comp. (Continued)

New Workers Comp. Claims 2013, 2012 and 2011

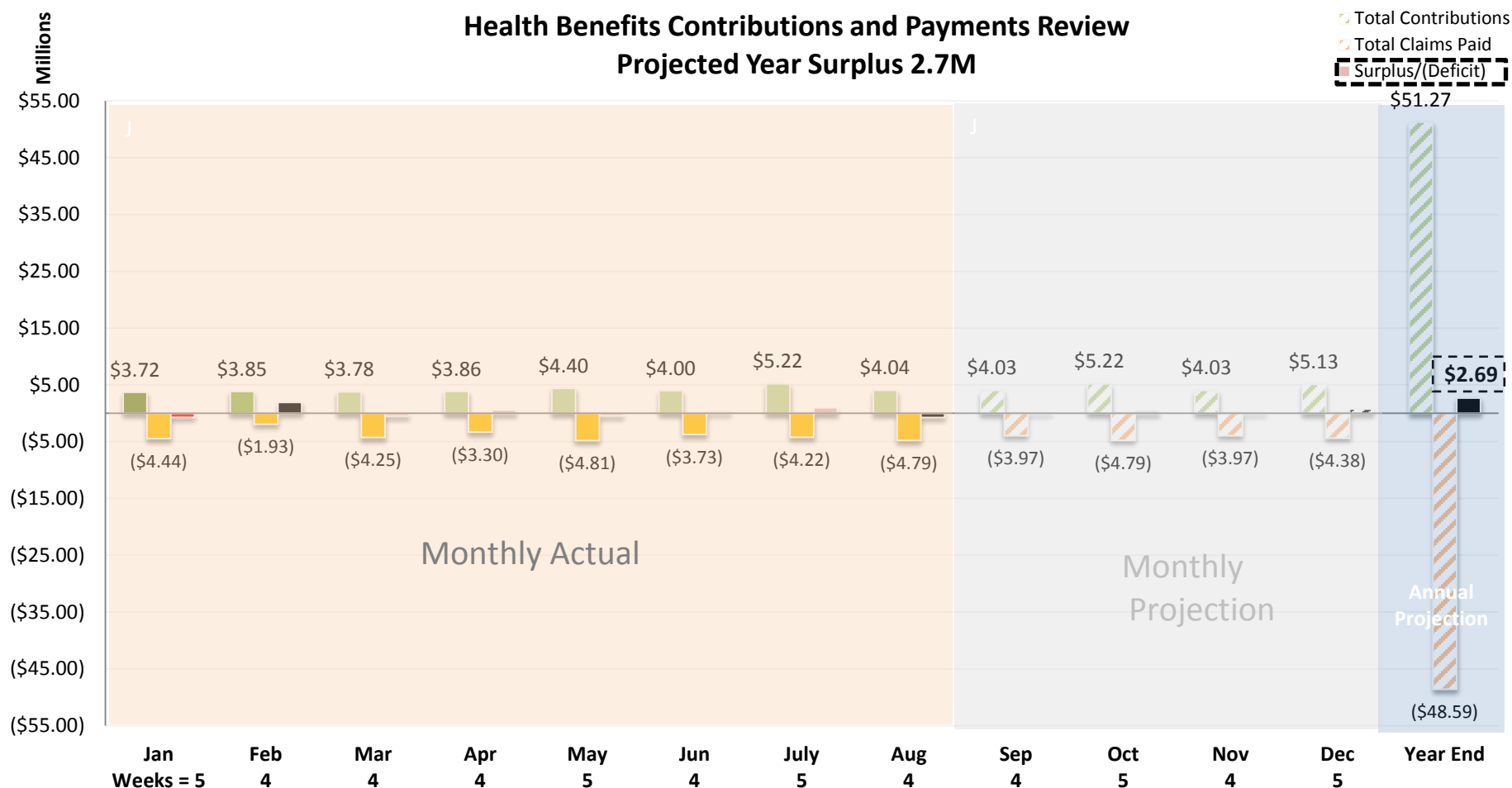


New Workers Comp. Claims 2013, 2012 and 2011

For Departments with Highest Number of Claims (August)



Health Benefits Contributions vs. Payments

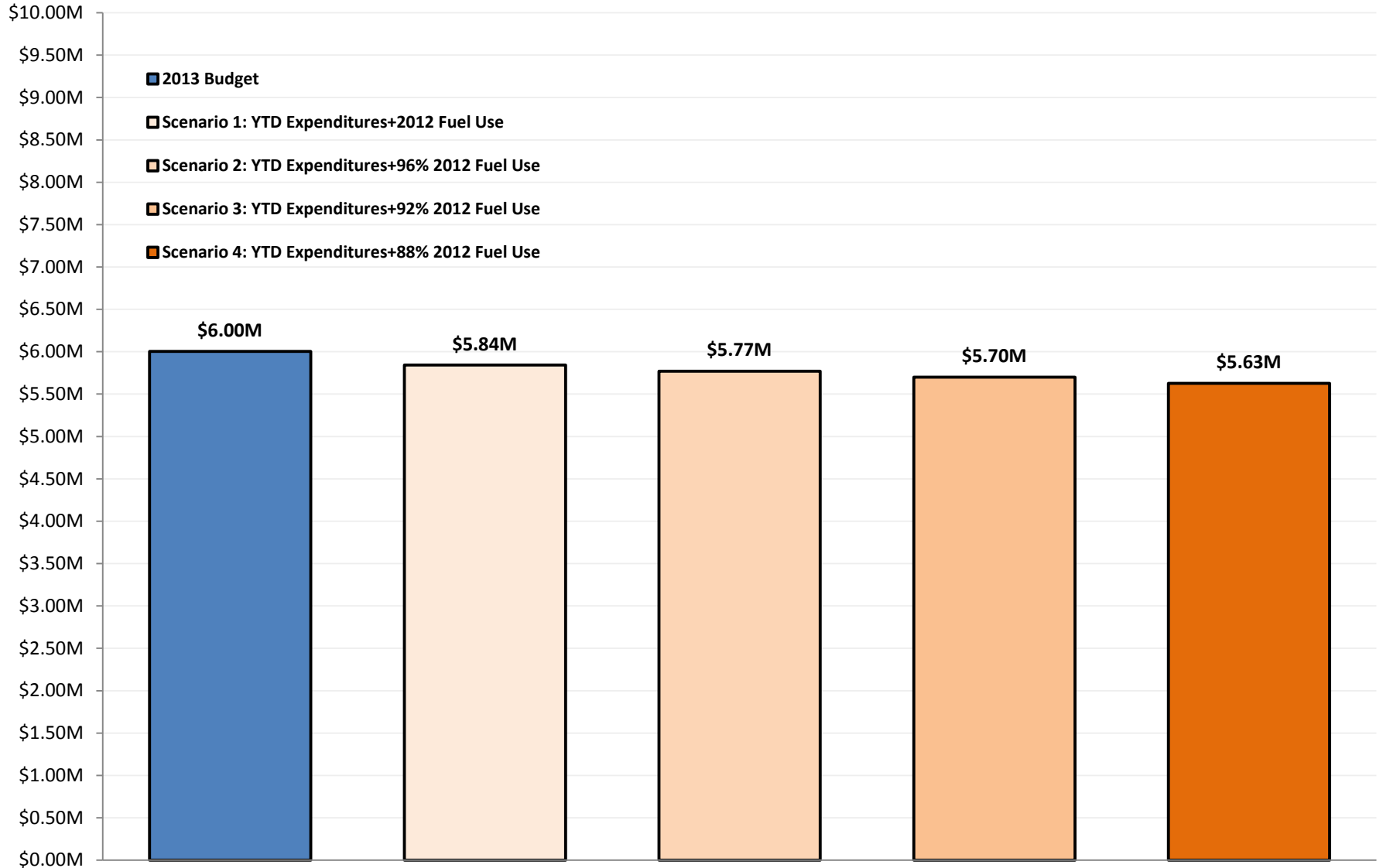


Fuel Usage (in Gallons)

	2011 August (YTD)	2012 August (YTD)	2013 August (YTD)	Change 2013/2012
POLICE	636,726	595,342	519,785	-13%
CRIMINAL SHERIFF	143,605	132,518	123,630	-7%
EMERGENCY MEDICAL SERVICES	76,160	78,092	79,333	2%
FIRE	41,642	46,086	42,448	-8%
PUBLIC WORKS	37,167	40,257	40,063	0%
PARKWAY & PARK COMMISSION	40,872	39,292	38,211	-3%
SANITATION	22,805	21,471	22,535	5%
DISTRICT ATTORNEY	19,861	20,320	19,719	-3%
RECREATION	17,092	19,166	16,691	-13%
SAFETY & PERMITS	15,255	9,611	10,077	5%
PROPERTY MANAGEMENT	7,847	8,826	8,917	1%
LA SPCA	7,493	7,830	8,274	6%
N O MOSQUITO CONTROL BRD.	8,125	7,304	7,481	2%
COUNCIL	6,601	6,125	6,910	13%
OFFICE OF HOUSING & URBAN DEV.	6,472	5,079	6,908	36%
CORONER'S OFFICE	4,999	4,488	4,125	-8%
FIRST CITY COURT	2,989	2,668	3,217	21%
OFFICE OF EMERGENCY PREPAREDNESS	1,058	2,715	3,044	12%
ALL OTHER DEPARTMENTS	25,253	21,971	21,381	-3%
	1,122,024	1,069,162	982,745	-8%

Overall Fuel and Related Expenditures Analysis

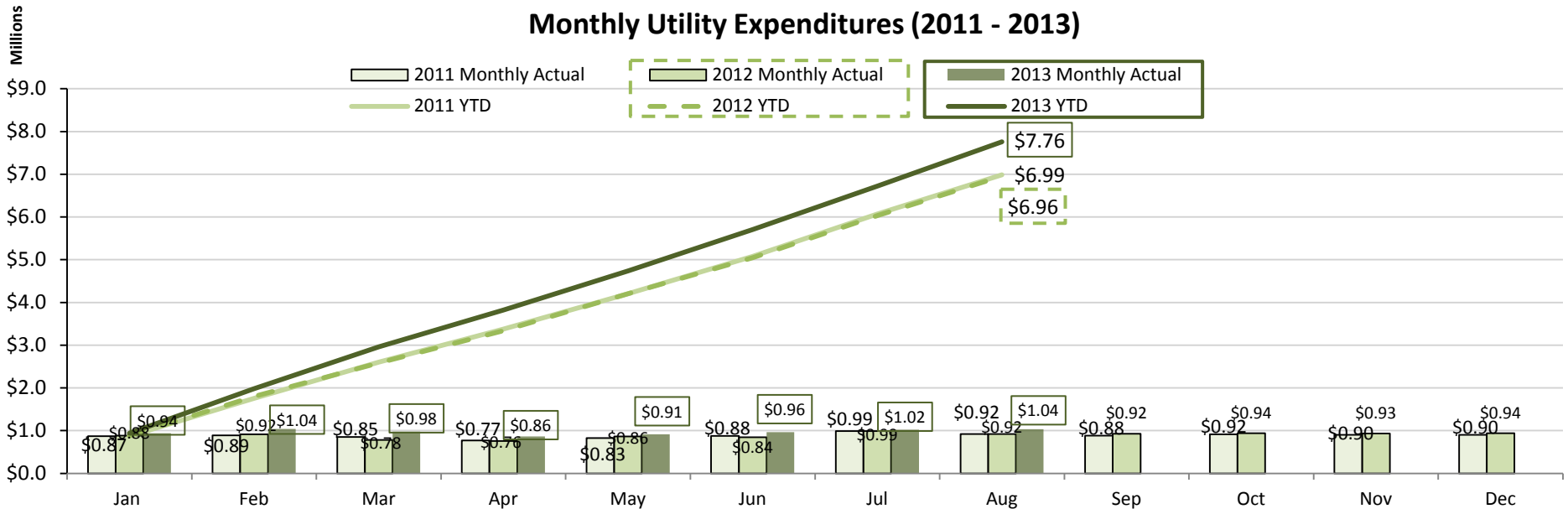
(Scenarios under Different Fuel Usage Rates)



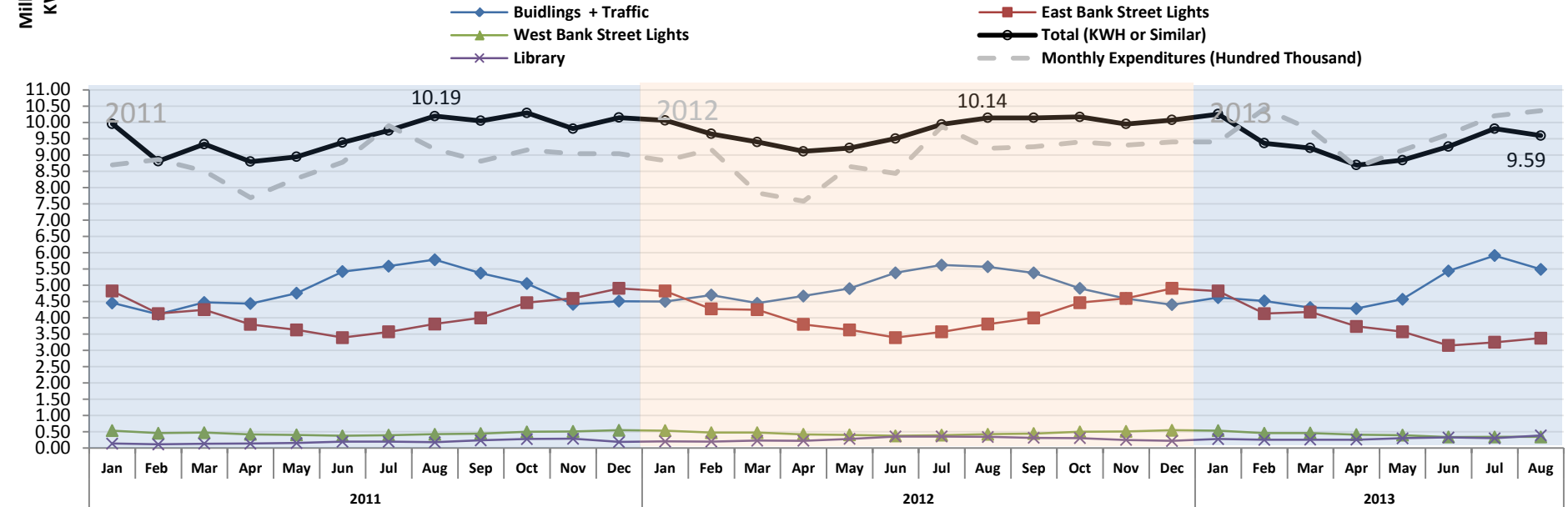
Assumptions : Fuel expenditure information from EMD, DOE fuel price projection all grades (Sep to December 2013), total encumbrances other than fuel.

Utility Usage

Monthly Utility Expenditures (2011 - 2013)

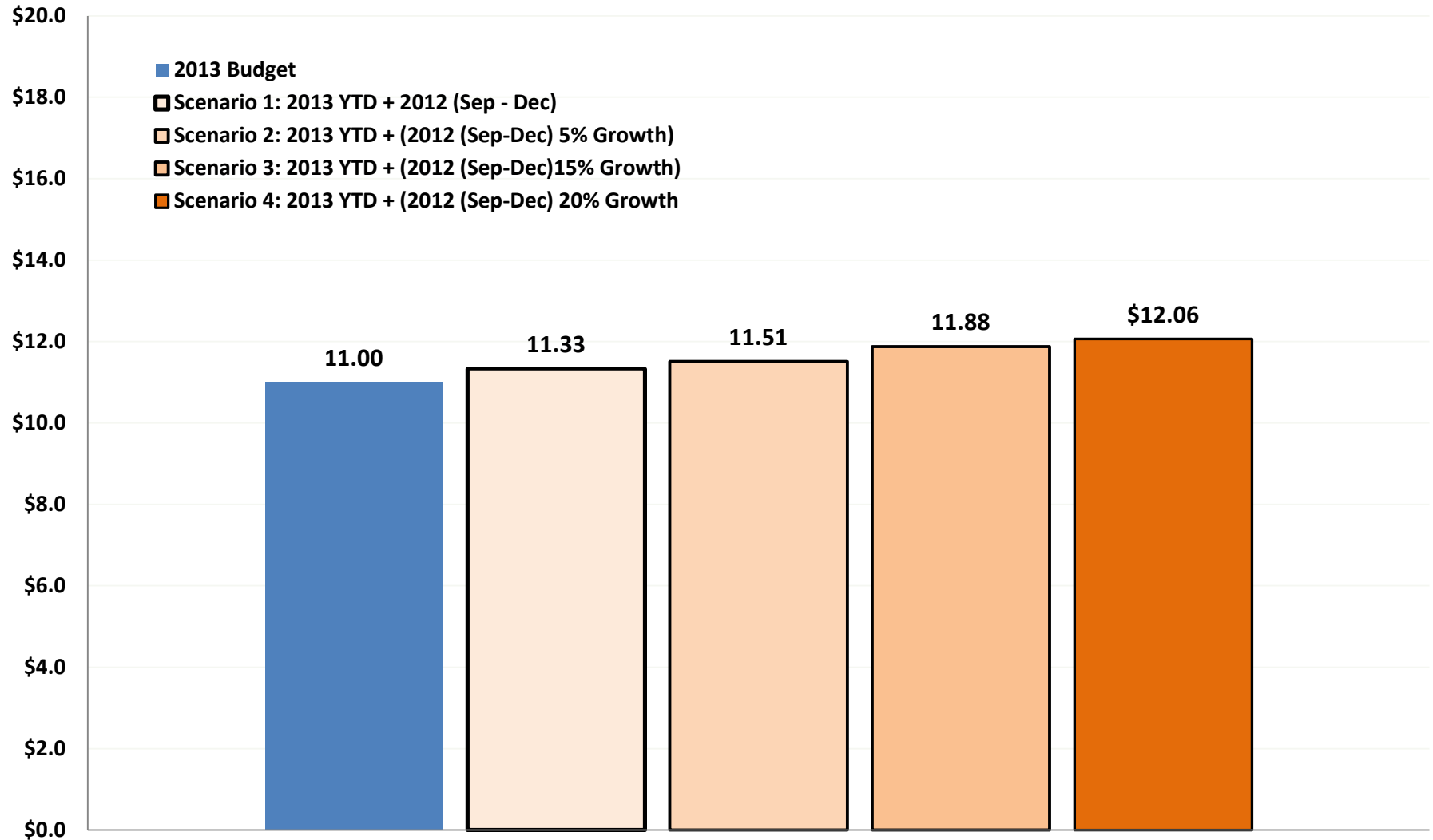


Monthly Energy Use by KWH (Jan 2011 - Aug 2013)



Millions

Overall Utility Spending is up by 12% YTD
If the Trend Continues, Total Yearly Charges
Could Exceed the Budgeted Amount by \$500K to \$9M
(Scenarios Under Different Growth Rates)



Note: Analysis accounts for retroactive energy credit from Entergy for 2013
Source: OPA

Utility Usage (continued)

	2011 August (YTD)	2012 August (YTD)	2013 August (YTD)	Change 2013/2012
Street Lights	34,886,260	35,040,542	33,499,723	-4%
All Others	14,848,126	14,724,747	13,945,618	-5%
1300 Perdido	6,199,620	6,496,094	6,401,146	-1%
NORDC	2,839,284	3,217,332	4,363,642	36%
Museum of Art	2,980,840	3,559,114	3,681,592	3%
Criminal Sheriff	4,660,688	4,108,918	3,352,744	-18%
Police	2,738,249	2,993,014	2,676,698	-11%
Library	1,258,596	2,189,368	2,366,954	8%
District Attorney	1,958,880	2,189,040	1,940,160	-11%
Fire Department	1,990,714	1,889,183	1,761,383	-7%
Traffic Signals	710,944	734,787	734,012	0%
	75,072,201	77,142,139	74,723,672	-3%