



CITY OF NEW ORLEANS

BottomLineStat

June 2013 Reporting Period

www.nola.gov/opa

Revenue Analysis

- Parking Enforcement Collections
- Photo Safety Collections
- EMS Collections
- Traffic Court
- Sales Taxes and Occupational License Revenues / Collections
- Property Taxes
- Sanitation Fees Revenues / Collections

Capital Fund

- Surplus Real Estate Sales

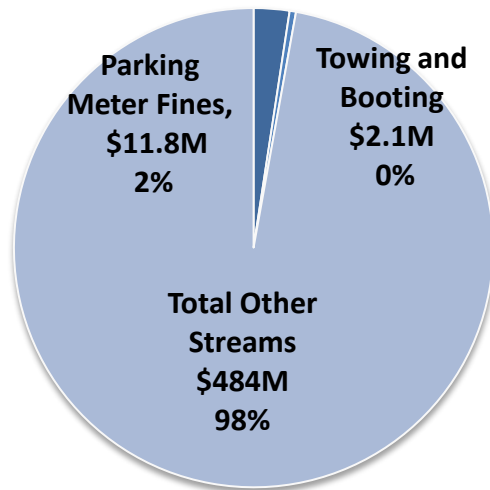
Expenditures

- Payroll Budget vs. Actual
- Workers Comp Cost Analysis
- Health Care Cost Analysis
- Fuel Usage
- Utilities Expense and Usage (Entergy)

Revenue Analysis

Parking Enforcement Revenues

2% Adopted Budget GF Revenues for 2013



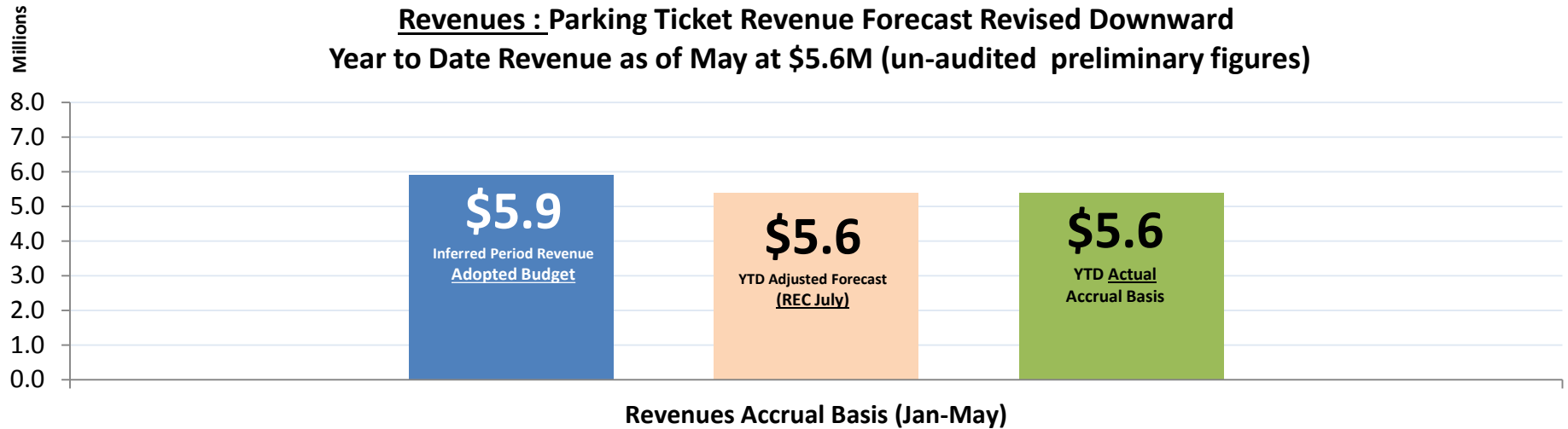
Number of Issuances	Projection 2013	YTD Actual
Parking Tickets	305,000	173,645
Boots	5,000	3,089
Tows	13,700	6,834

***Update**

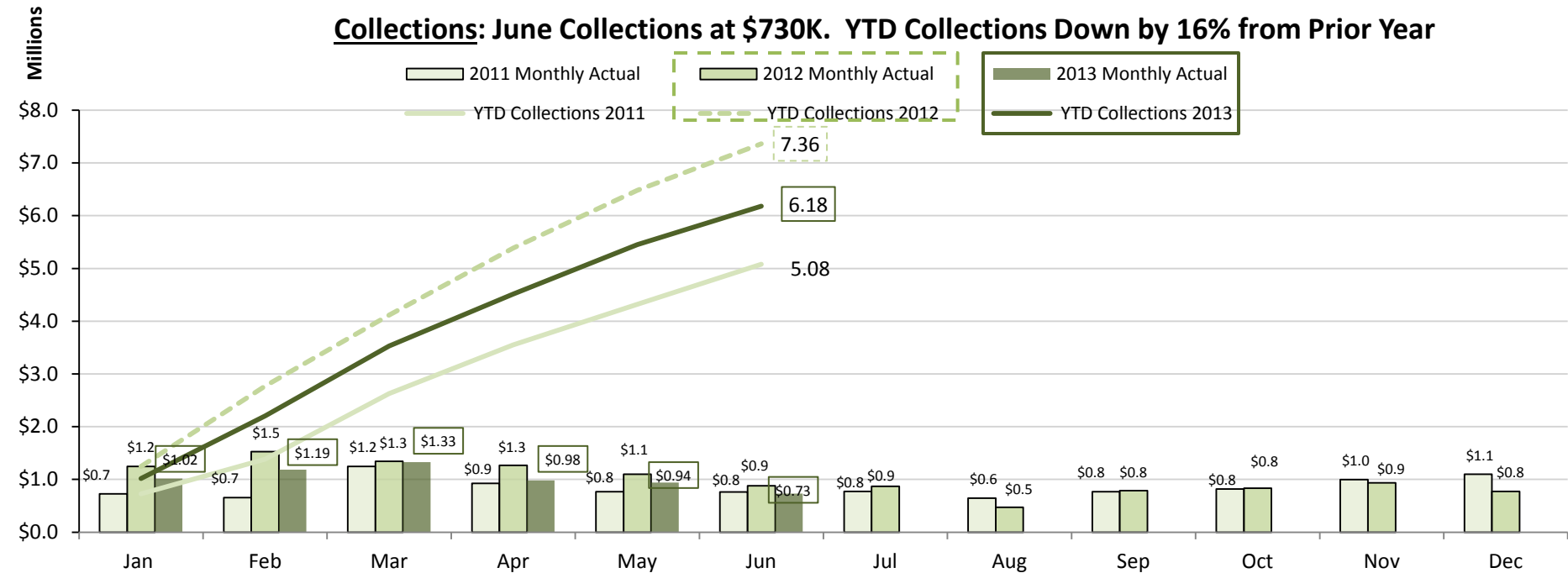
Responsible Party	Issue	Status
Mark Jernigan	PCO Turnover Strategy	Open
Mark Jernigan	Booting System Data Reconciliation	Open

Parking Enforcement Revenues

Revenues : Parking Ticket Revenue Forecast Revised Downward
Year to Date Revenue as of May at \$5.6M (un-audited preliminary figures)



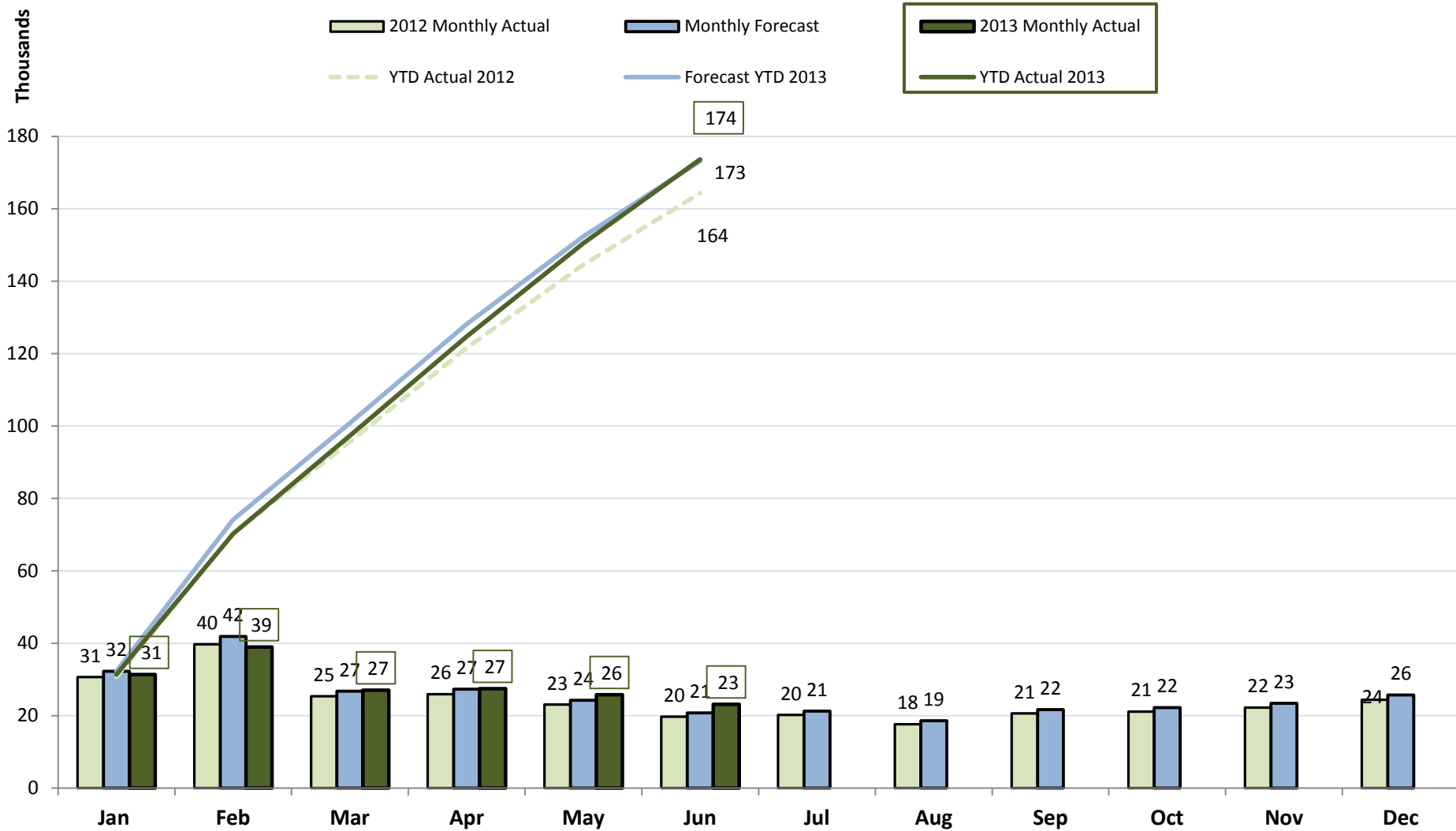
Collections: June Collections at \$730K. YTD Collections Down by 16% from Prior Year



Parking Enforcement

June Tickets Issued at 23.1K

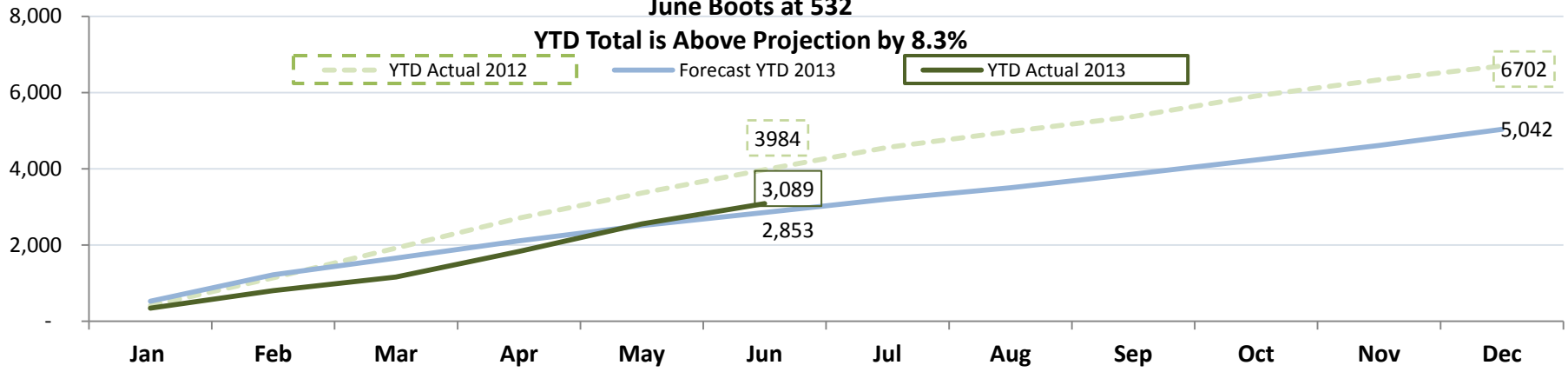
YTD Total is Meeting Projection



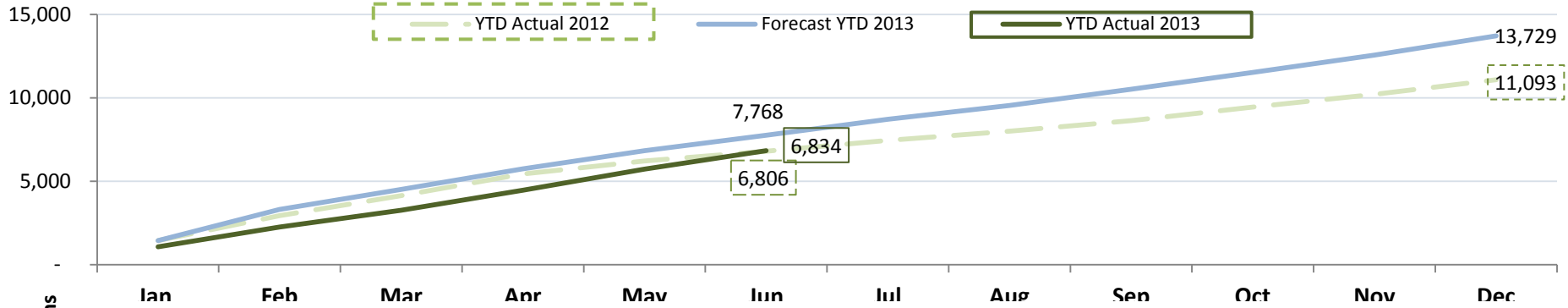
Parking Enforcement Revenues

June Boots at 532

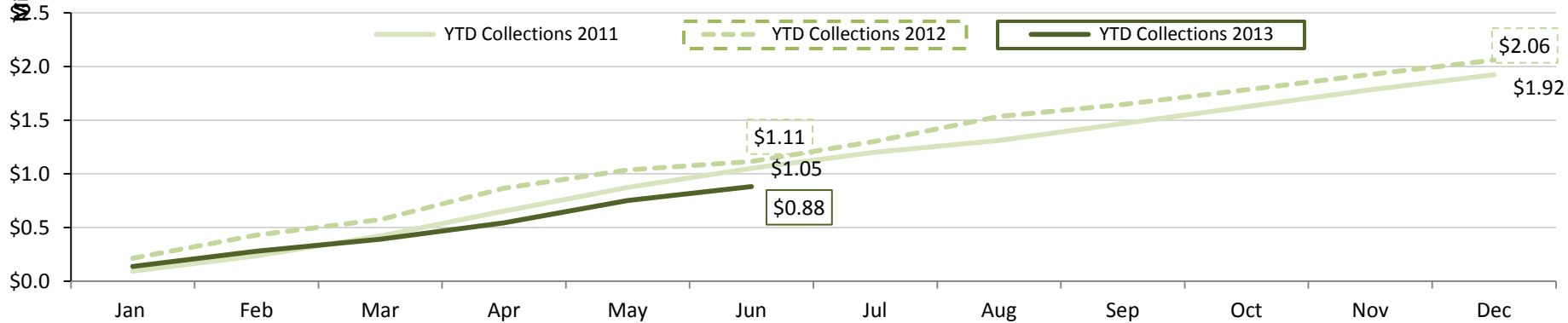
YTD Total is Above Projection by 8.3%



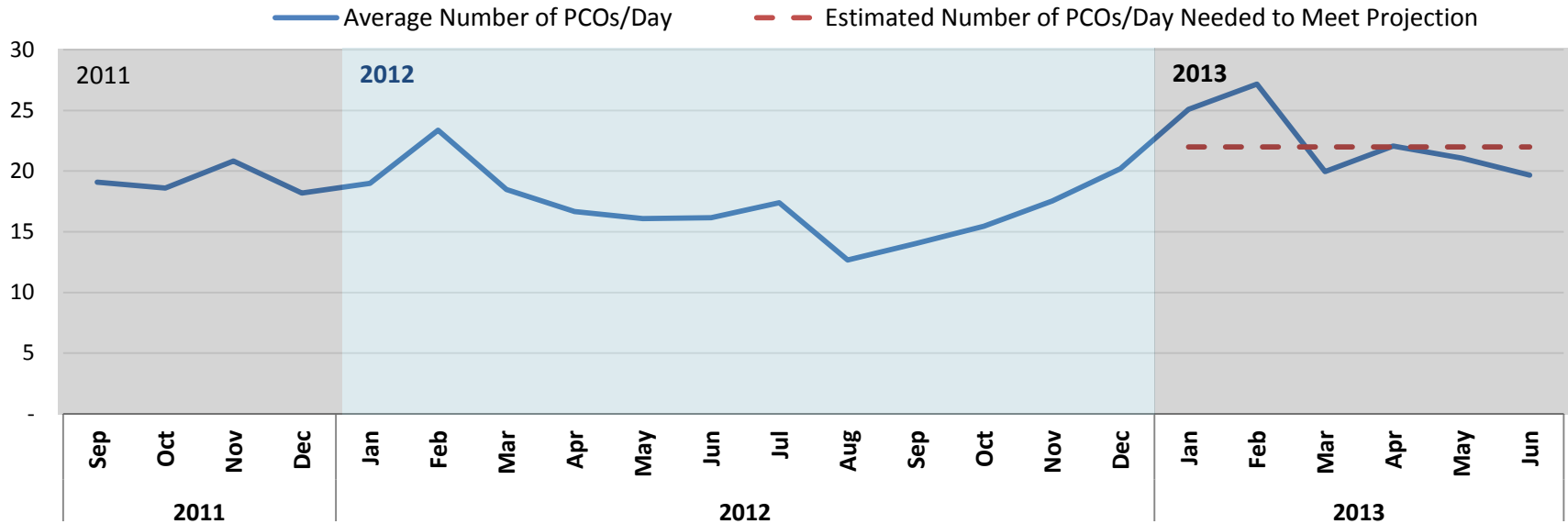
June Tows at 1,096. YTD Total is Short of Projection by 12%



Collections: YTD Boot and Tow Collections at \$881K or 21% Shorter than 2012



DPW Staffing PCOs on the Ground



Daily Boot Reads All Work Days

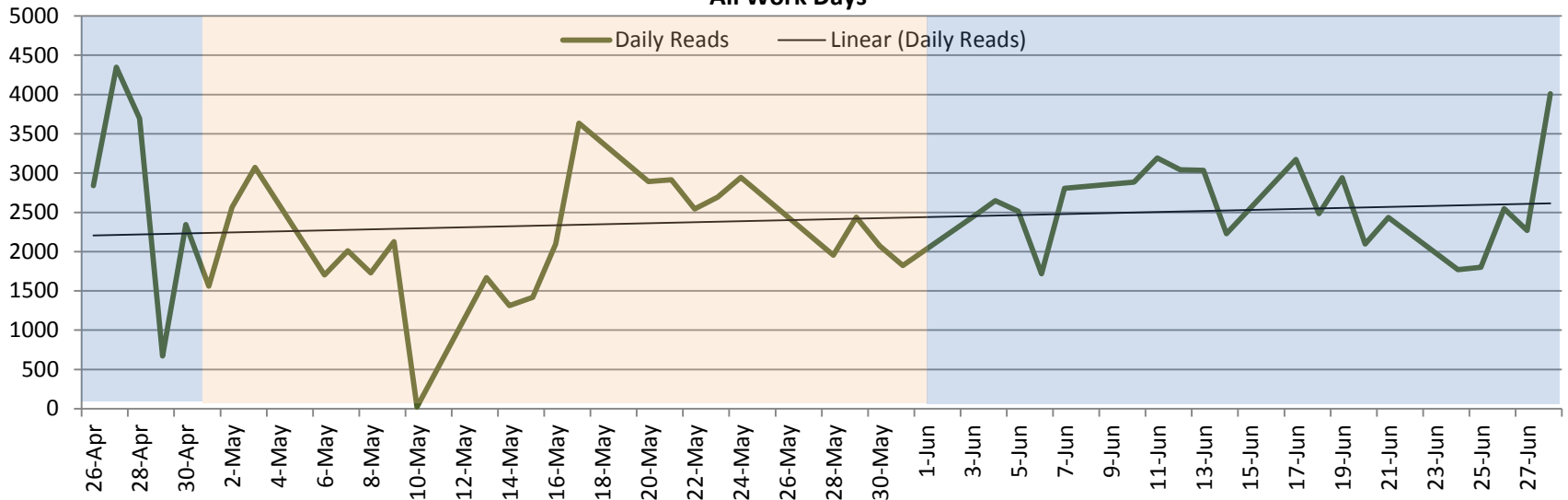
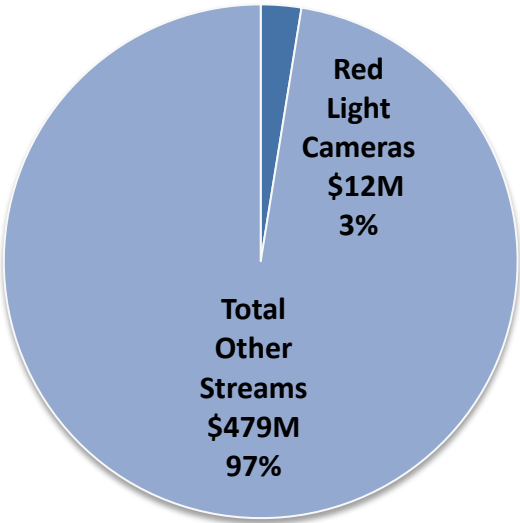


Photo Safety Management

3% Adopted Budget GF Revenues for 2013



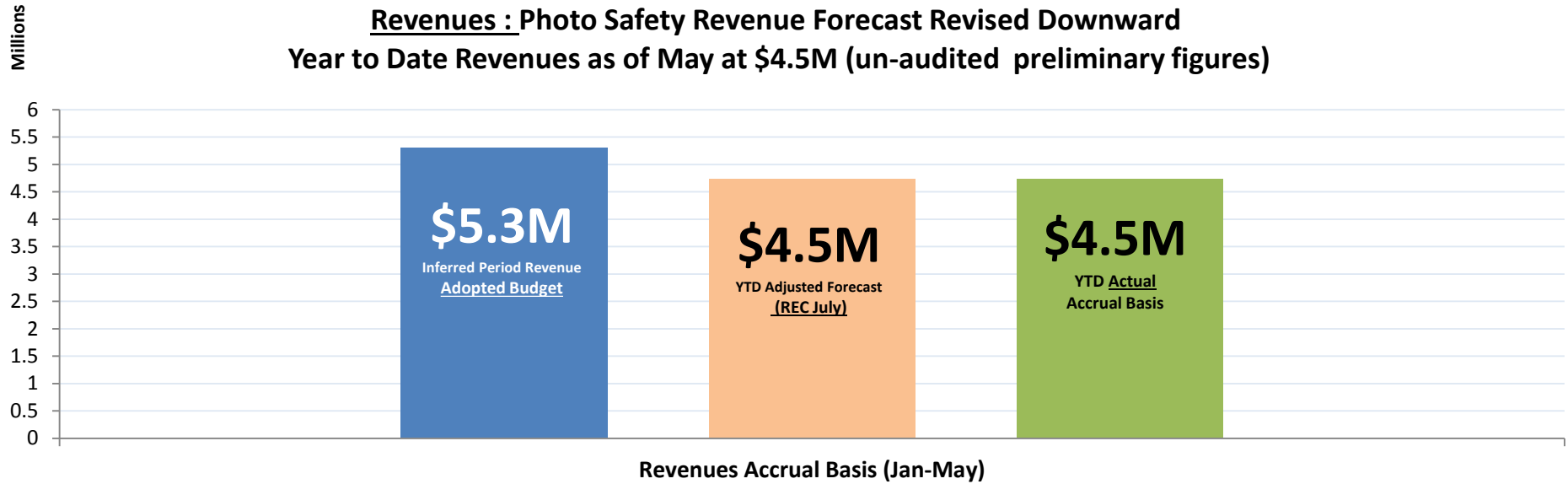
Management Controls	Target 2013	YTD Actual
Flashers Inoperable	Less Than 30,000	73,347
Violation Date Past Enforceable Date	-	0

***Update**

Responsible Party	Issue	Status
Mark Jernigan	Strategy to fix inoperable flashers	Open

Photo Safety

Revenues : Photo Safety Revenue Forecast Revised Downward
Year to Date Revenues as of May at \$4.5M (un-audited preliminary figures)



Collections: June Collections at Approximately \$1.5M
YTD Collections 13% Below Same Period in 2012

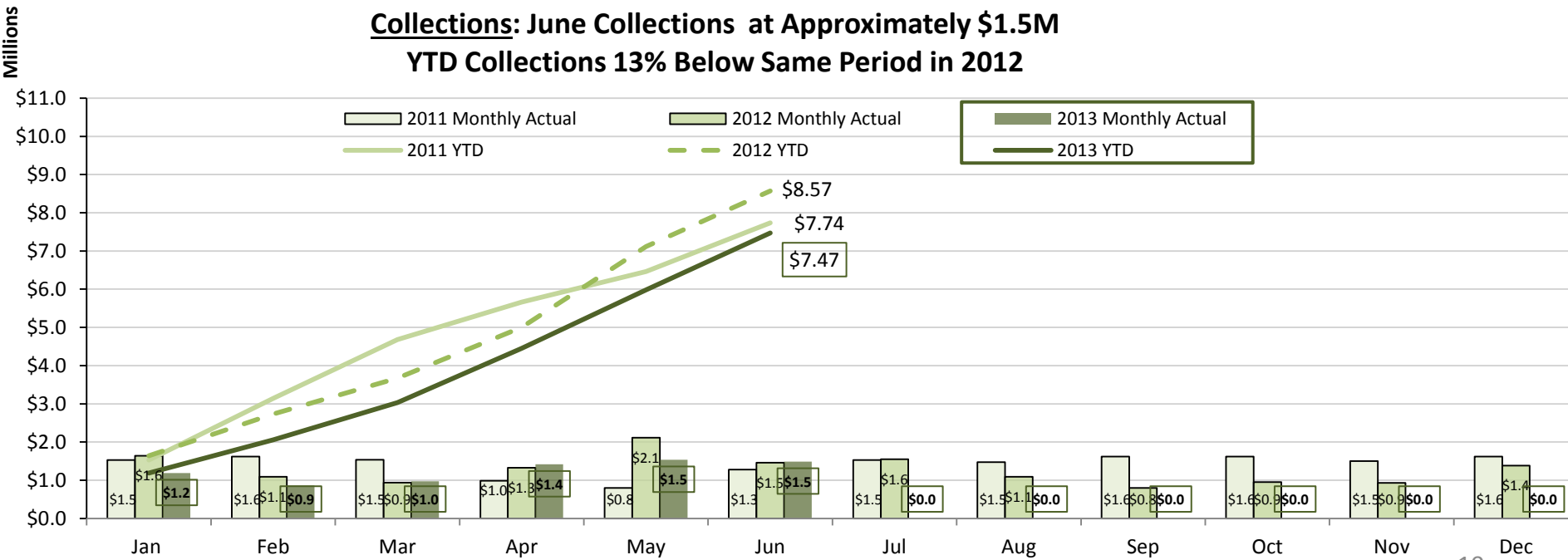
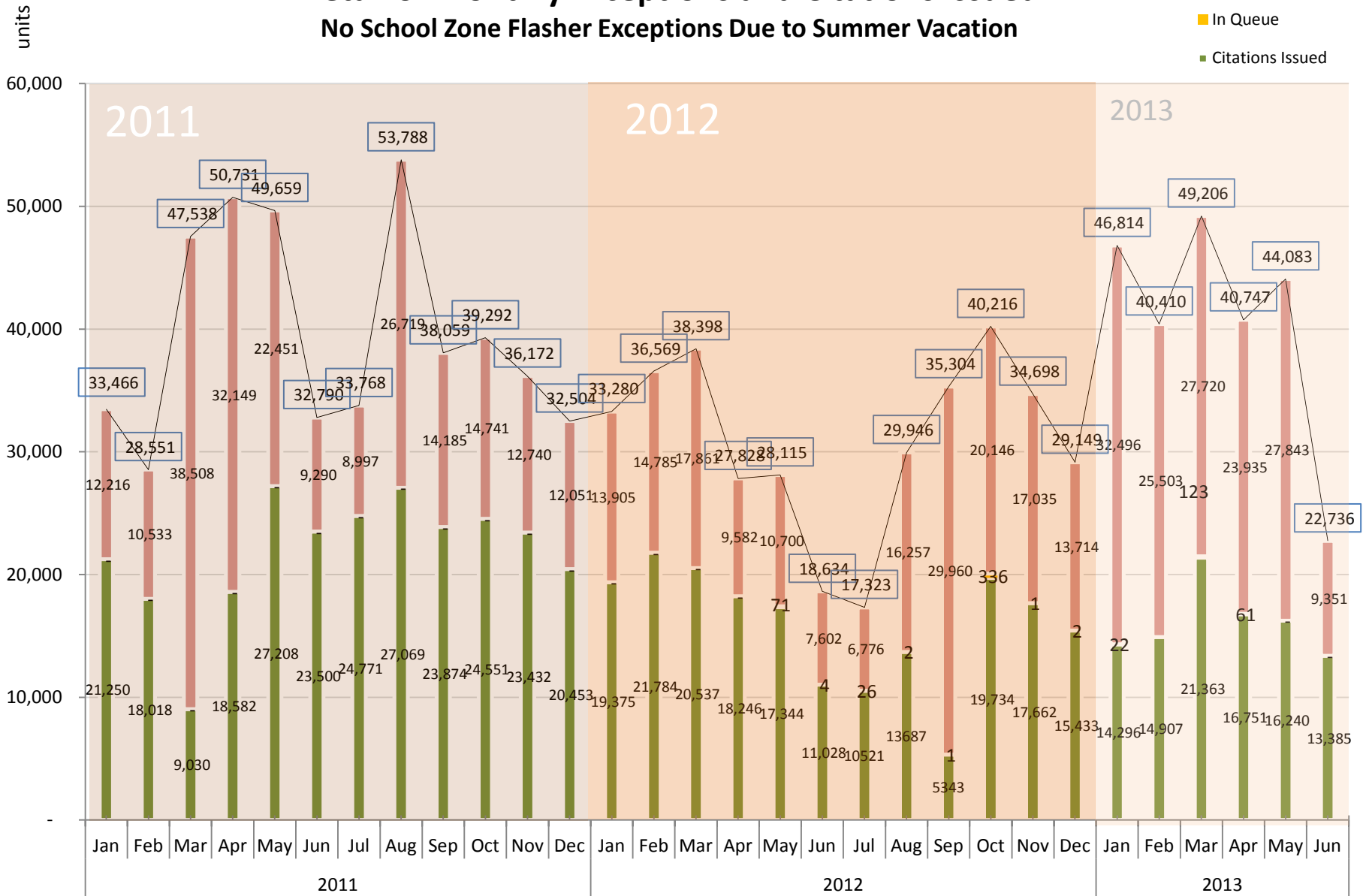


Photo Safety Citations

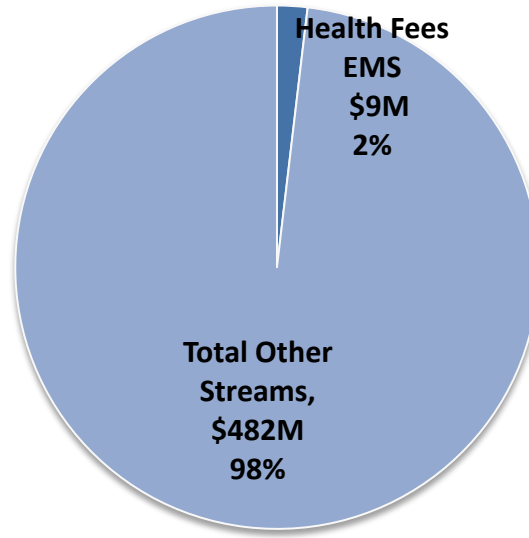
Detail of Monthly Exceptions and Citations Issued

No School Zone Flasher Exceptions Due to Summer Vacation



EMS Revenues

2% Adopted Budget GF Revenues for 2013

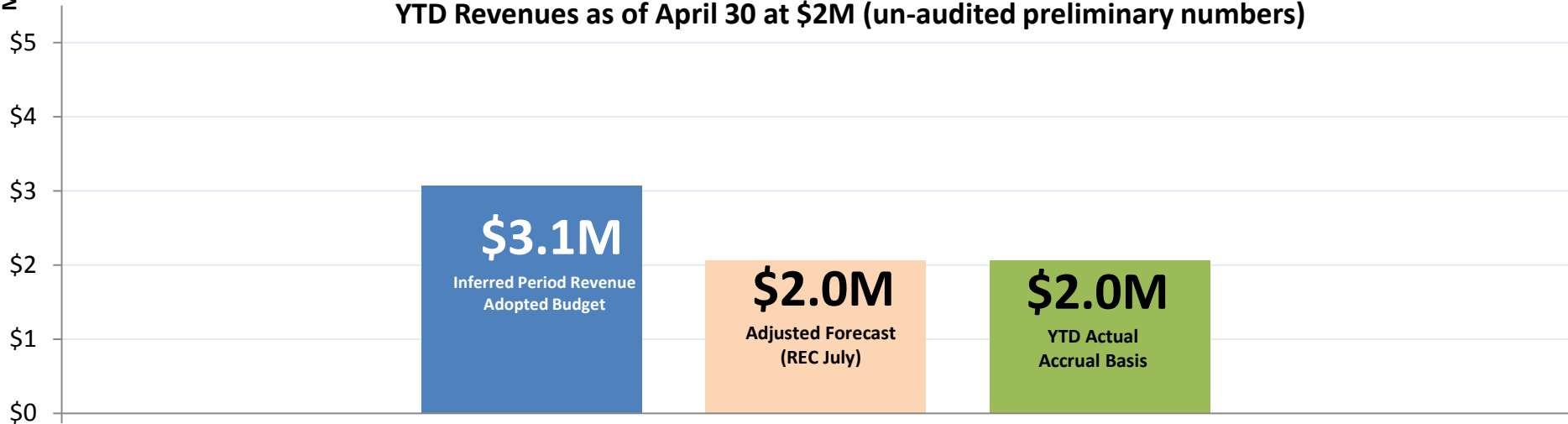


***Update**

Responsible Party	Issue	Status
Jeff Elder	Collections Challenges Update	Open

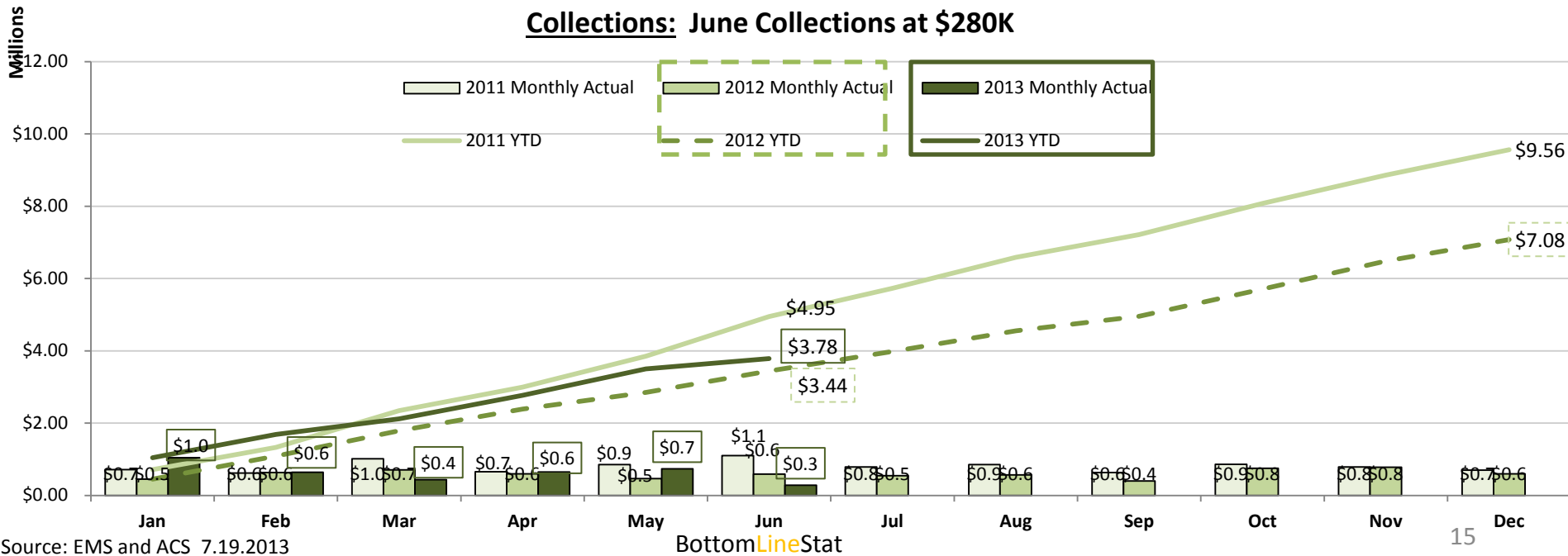
EMS Collections

EMS: Forecast for Transport Revenues Adjusted Downward
YTD Revenues as of April 30 at \$2M (un-audited preliminary numbers)



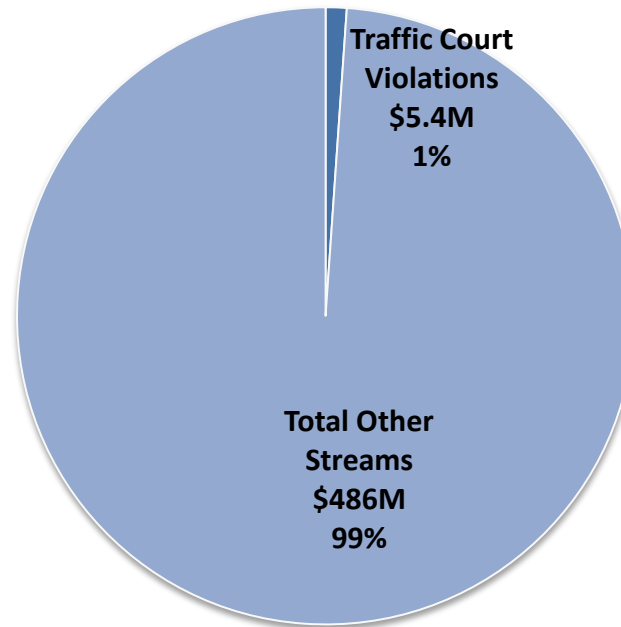
Revenues Accrual Basis (Jan-Apr)

Collections: June Collections at \$280K



Traffic Court

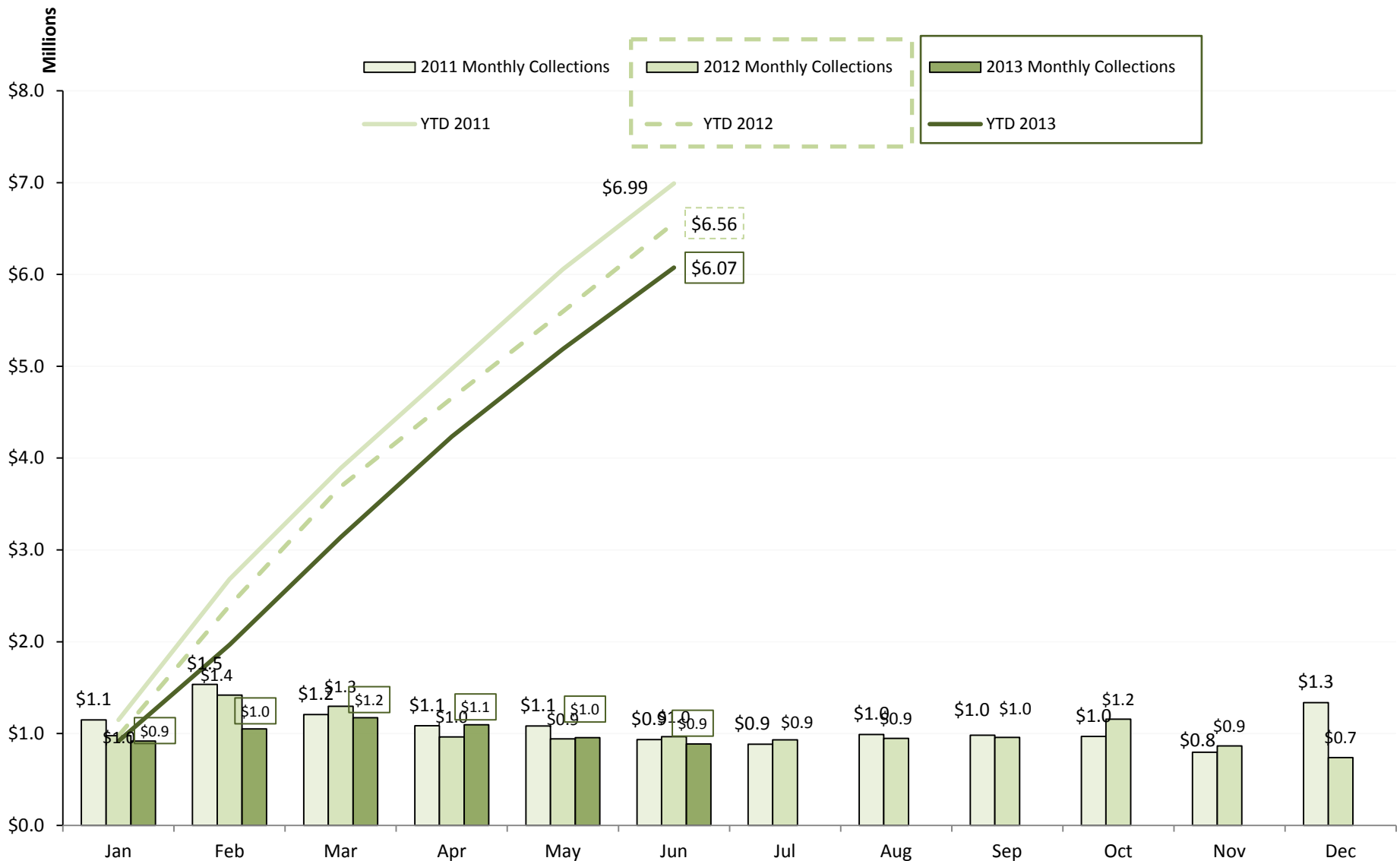
1% Adopted Budget GF Revenues for 2013



***Update**

Responsible Party	Issue	Status
Debra Hall, Allen Square	Development of Comprehensive Collections Plan	Open

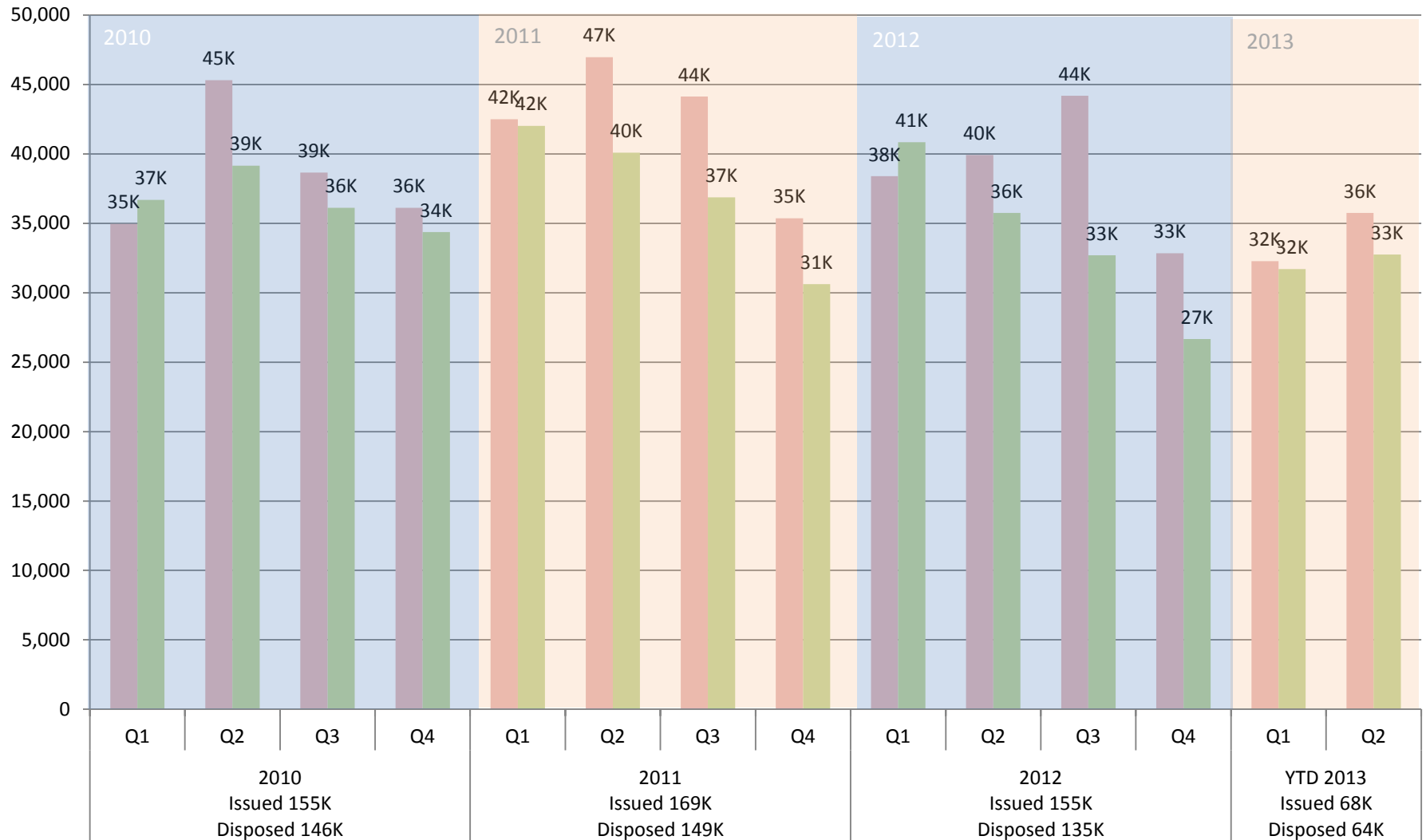
Collections: June Collections at \$886K
YTD Collection 7% Lower than Prior Year



Source: Traffic Court 7.16.2013

Quarterly Traffic Citations Issued & Disposed

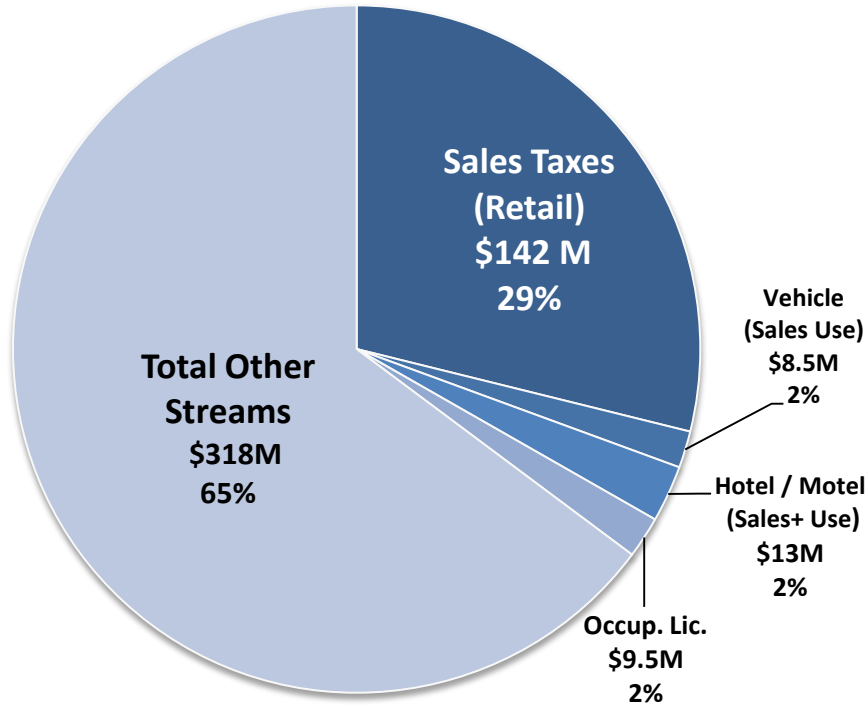
■ Citations Issued ■ Citations Disposed



Sales Taxes and Occupational Licenses Revenues

Sales Taxes : 33% of Adopted Budget GF Revenues for 2013

Occupational License : 2% Adopted Budget GF Revenues for 2013



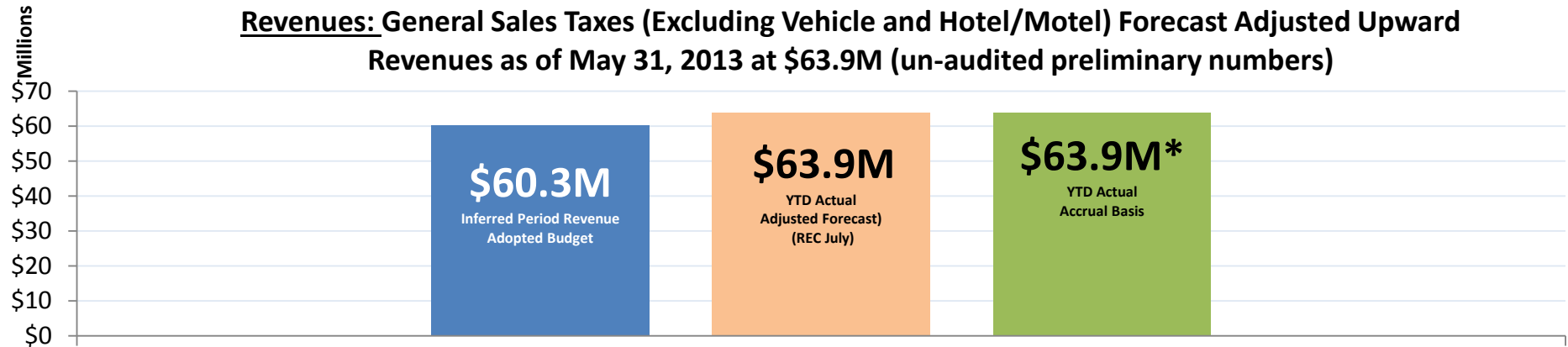
Collection Efforts	Target 2013	YTD Actual
Sales Tax Audits	105	36
Delinquency Mailings	18,000	On Hold
Field Visits / Contacts	15,400	9,712

***Update**

Responsible Party	Issue	Status
Norman Foster	Revenue Collection Software Update	Open

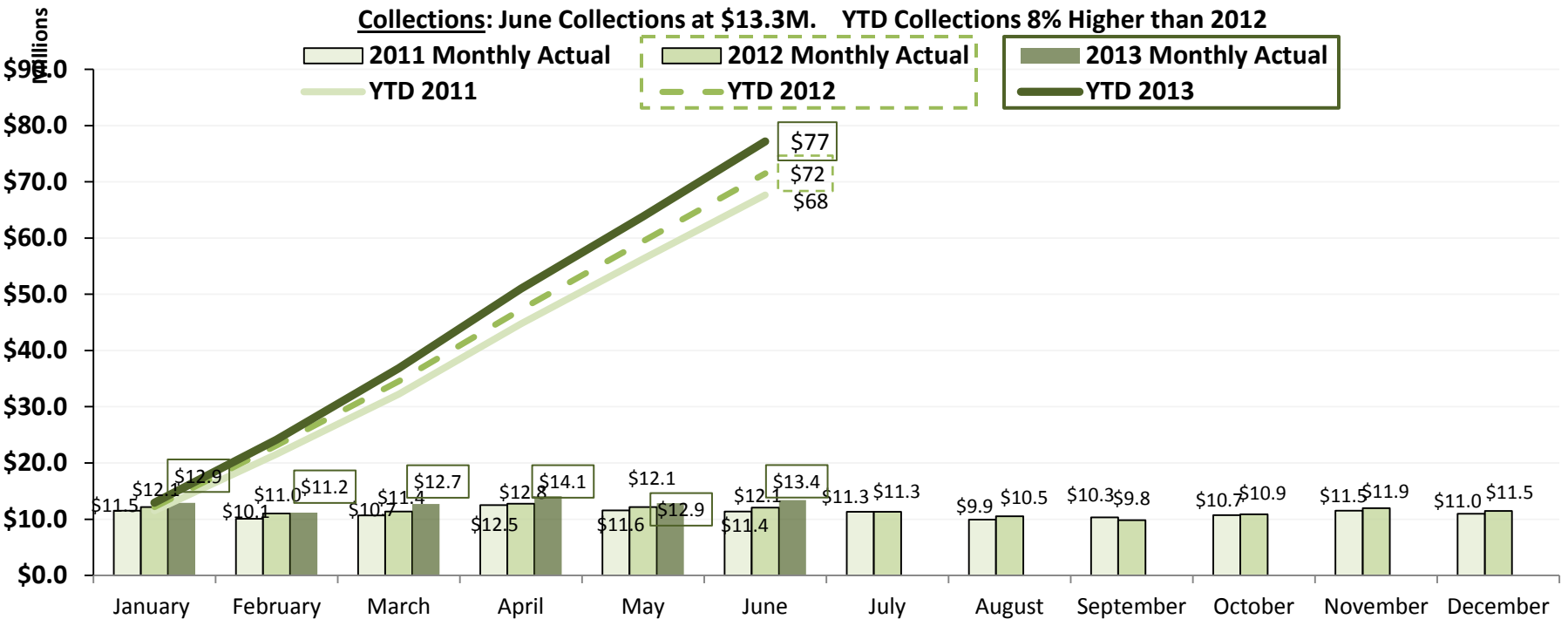
Sales Tax (Retail Only)

Revenues: General Sales Taxes (Excluding Vehicle and Hotel/Motel) Forecast Adjusted Upward
Revenues as of May 31, 2013 at \$63.9M (un-audited preliminary numbers)



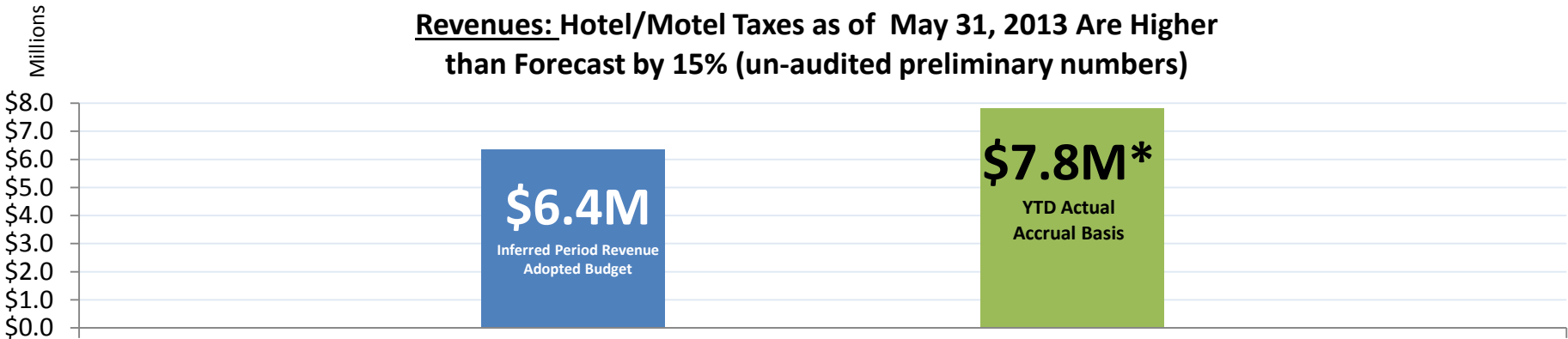
*Actual revenues for Retail and Hotel/Motel will be adjusted by a refund to the NFL. Amount of the refund is still being estimated.

Revenues Accrual Basis (Jan-May)



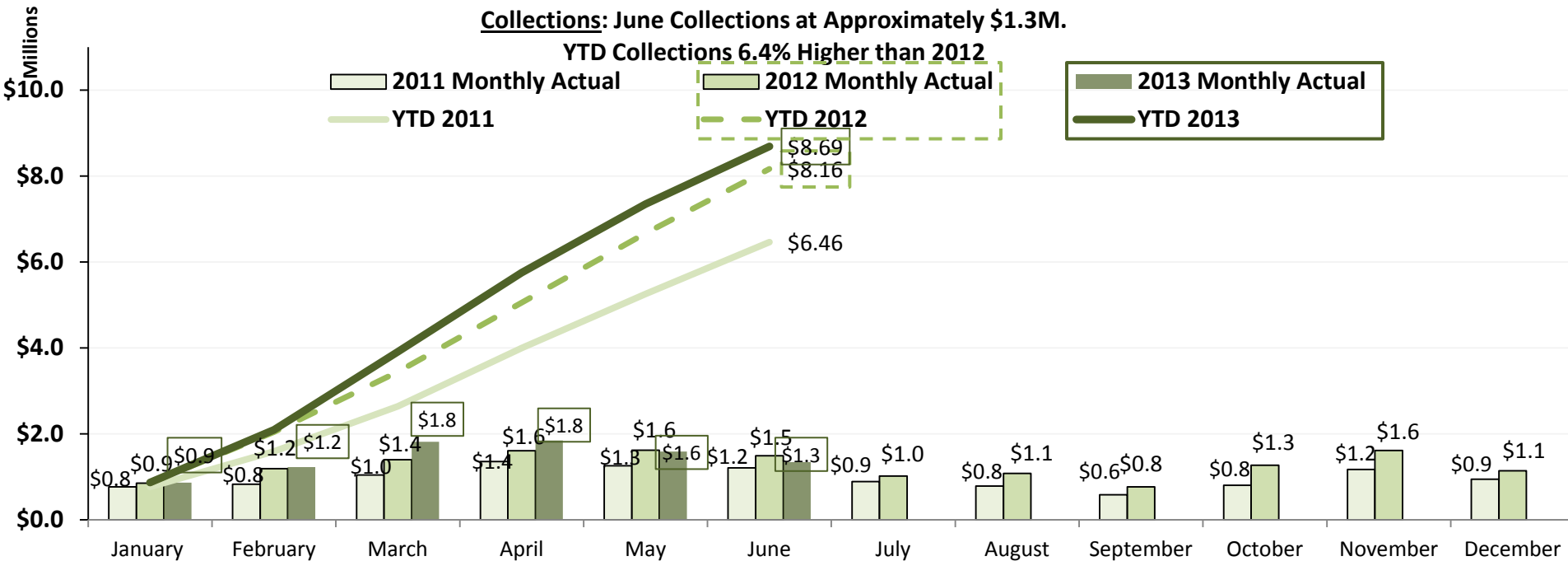
Hotel / Motel Sales Taxes

Revenues: Hotel/Motel Taxes as of May 31, 2013 Are Higher than Forecast by 15% (un-audited preliminary numbers)



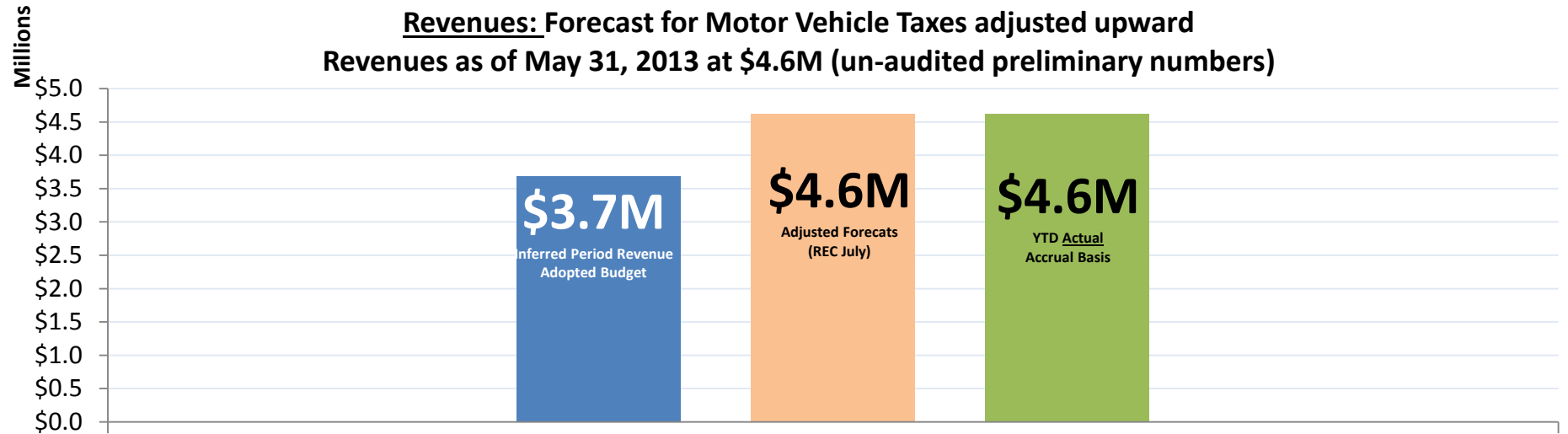
*Actual revenues for Retail and Hotel/Motel will be adjusted by a refund to the NFL. Amount of the refund is still being estimated.

Revenues Accrual Basis (Jan-May)



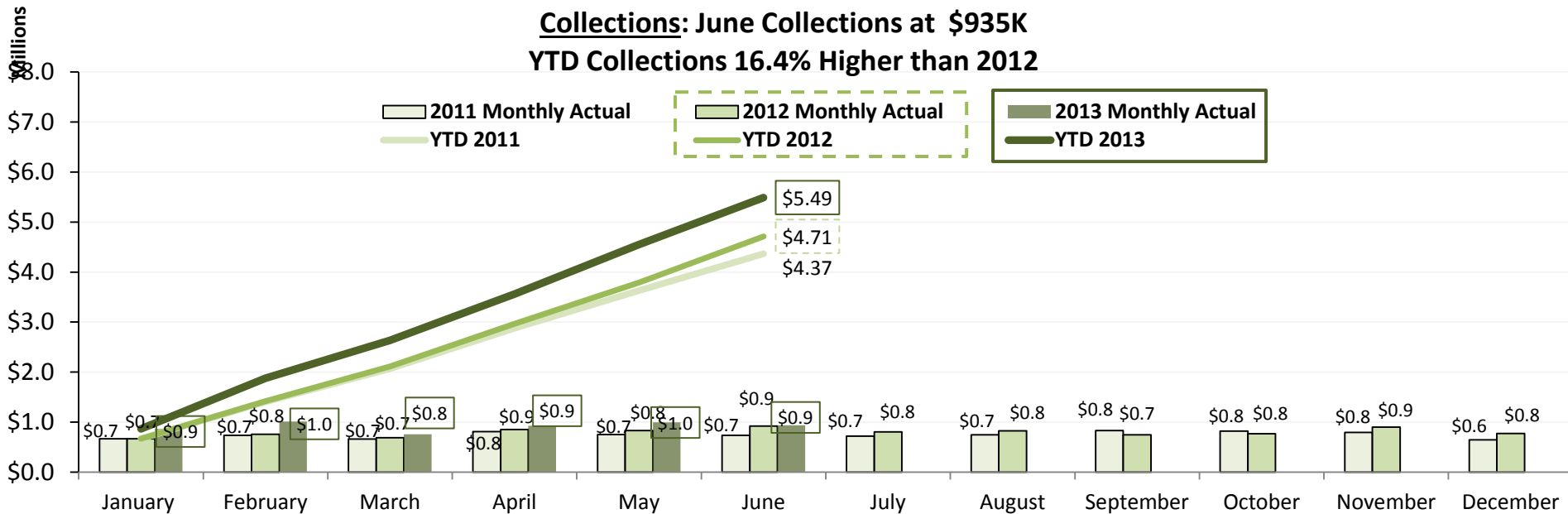
Vehicle Sales Taxes

Revenues: Forecast for Motor Vehicle Taxes adjusted upward
Revenues as of May 31, 2013 at \$4.6M (un-audited preliminary numbers)



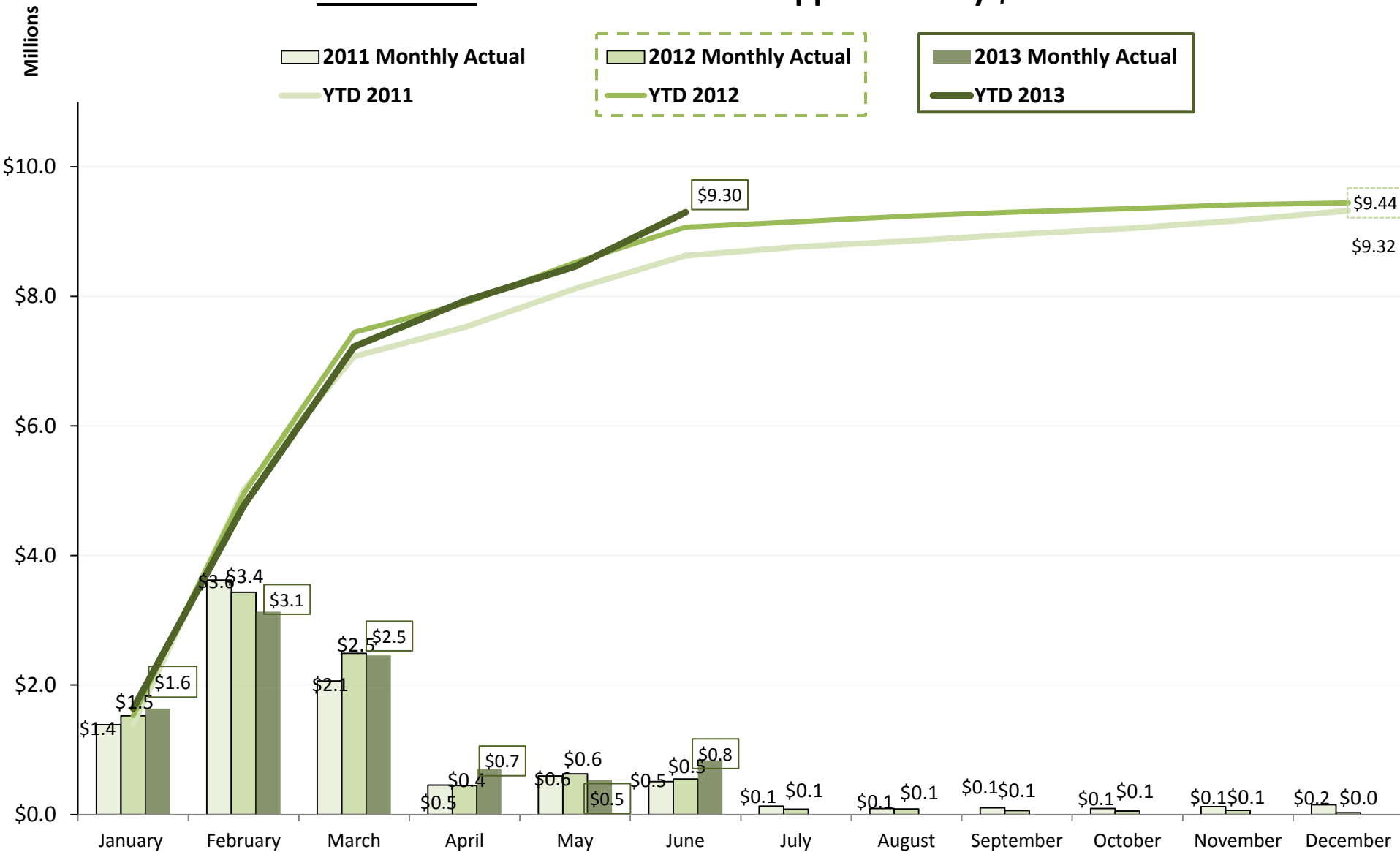
Revenues Accrual Basis (Jan-May)

Collections: June Collections at \$935K
YTD Collections 16.4% Higher than 2012



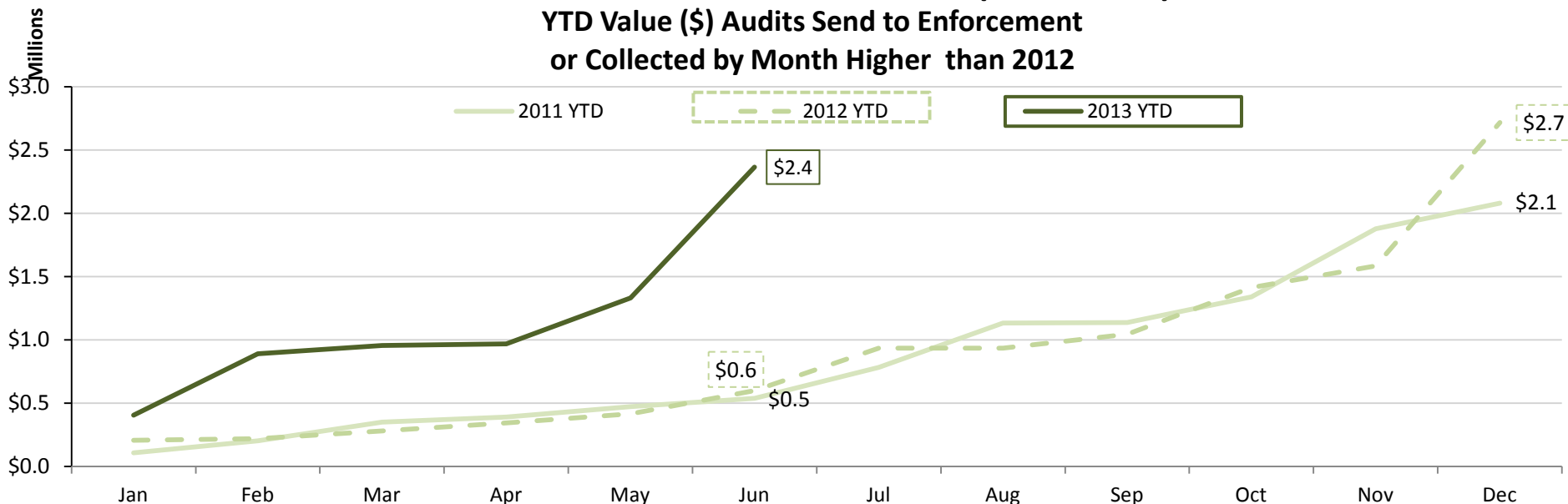
Occupational Licenses

Collections: June Collections at Approximately \$830K

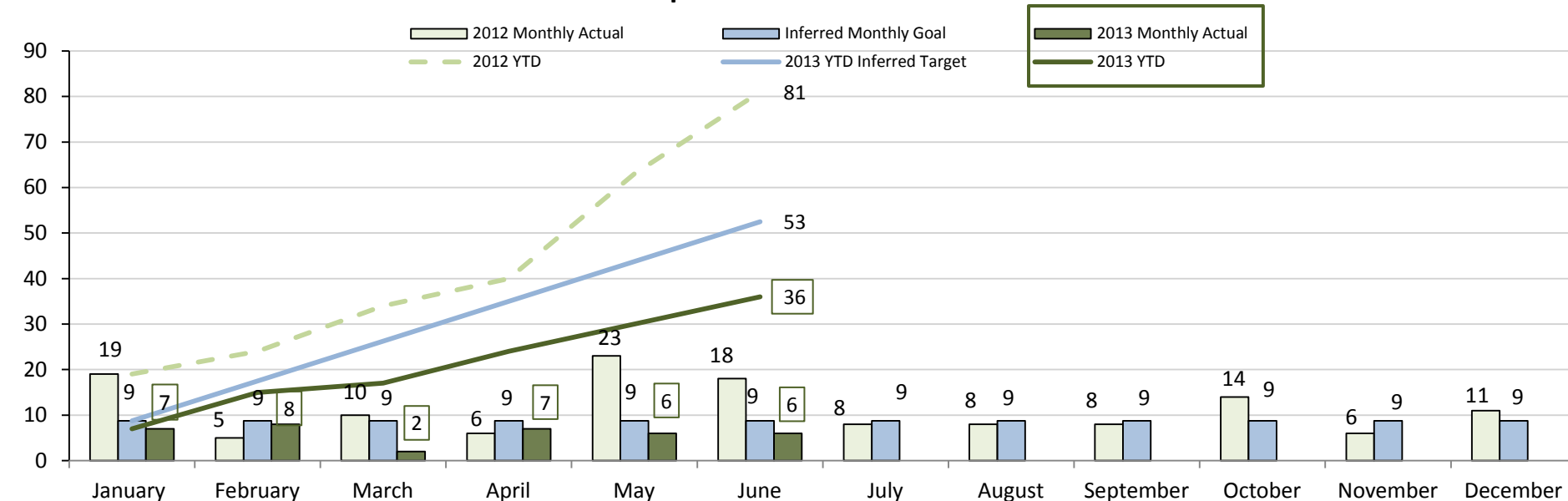


Bureau of Revenue Enforcement (Continued)

YTD Value (\$) Audits Send to Enforcement
or Collected by Month Higher than 2012

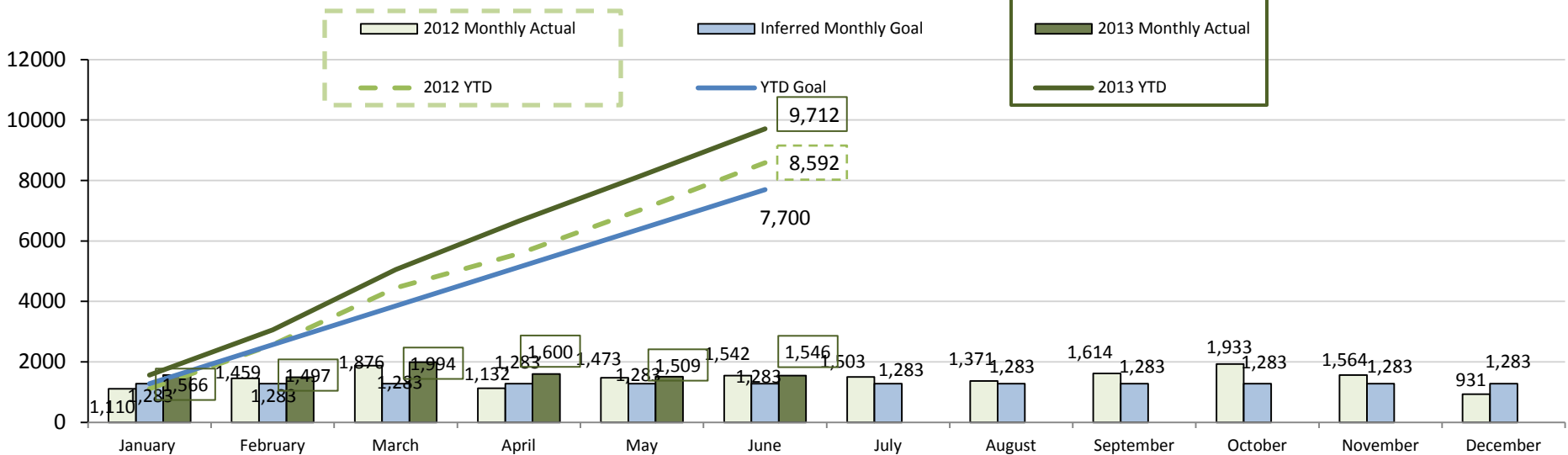


Audits Completed YTD Below Inferred Goal

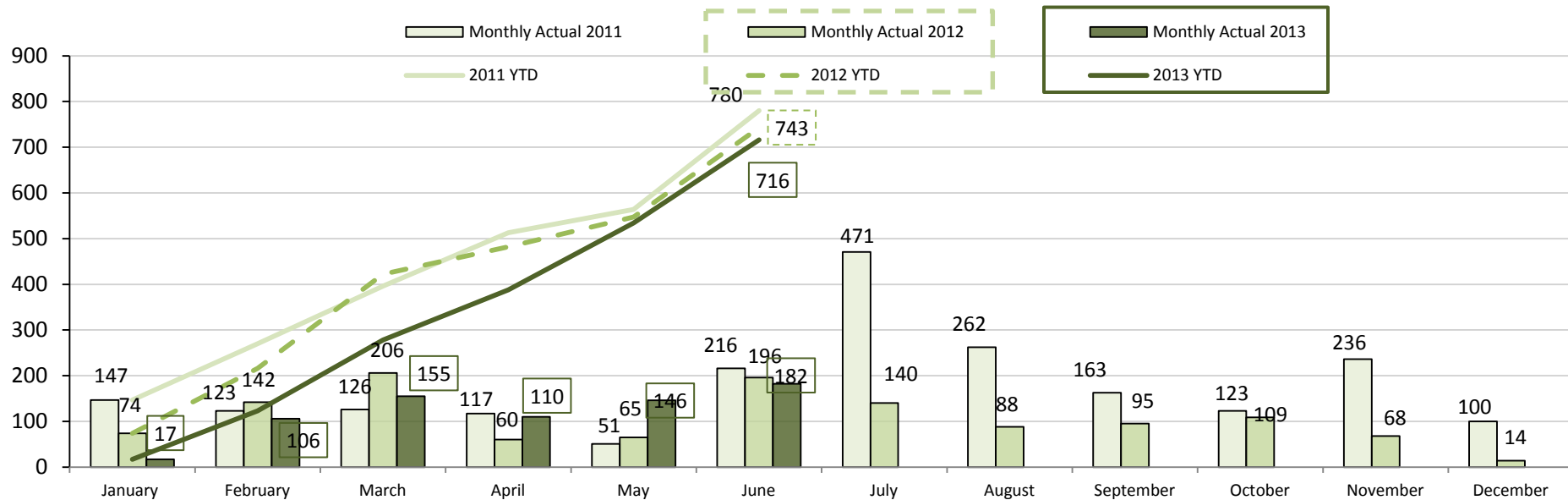


Bureau of Revenue Enforcement (Continued)

Contacts and Field Visits Ahead of Goal

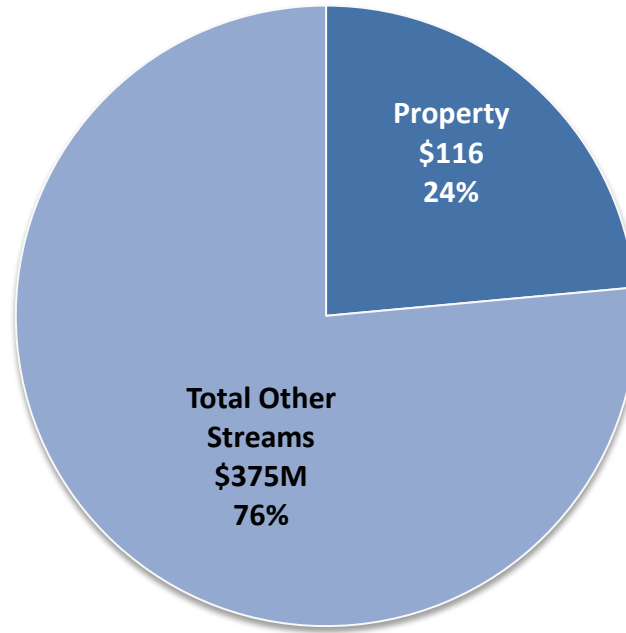


182 Subpoenas Were Issued in June 2013



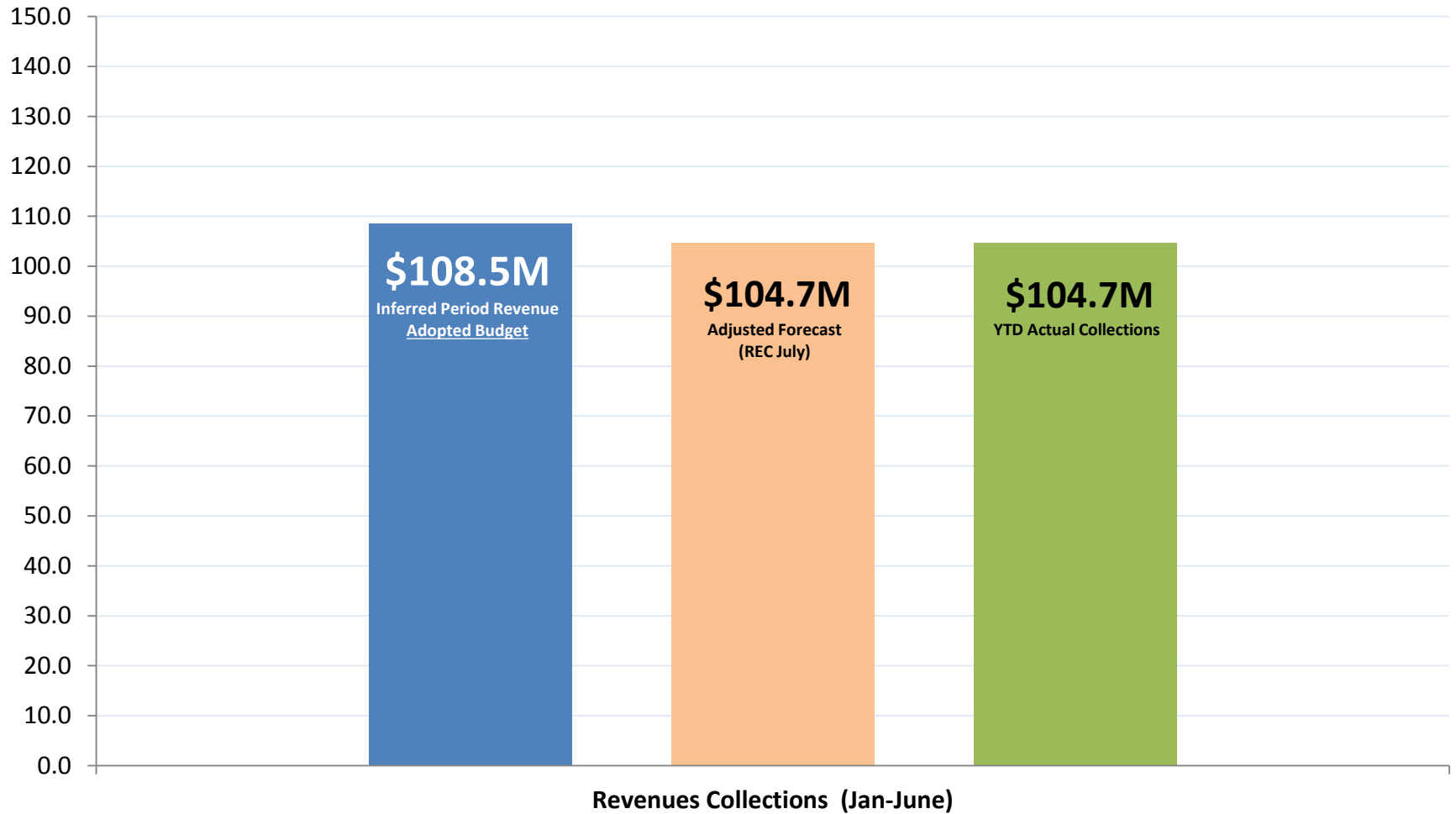
Property Tax Revenues

24% Adopted Budget GF Revenues for 2013



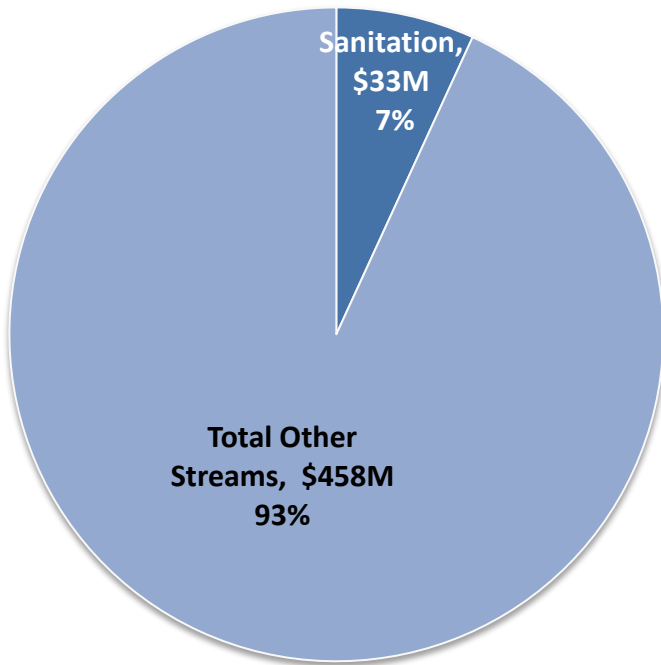
Millions

Revenues : Property Tax Revenue Forecast Adjusted Downward YTD Collections at \$104.7M



Sanitation Revenues

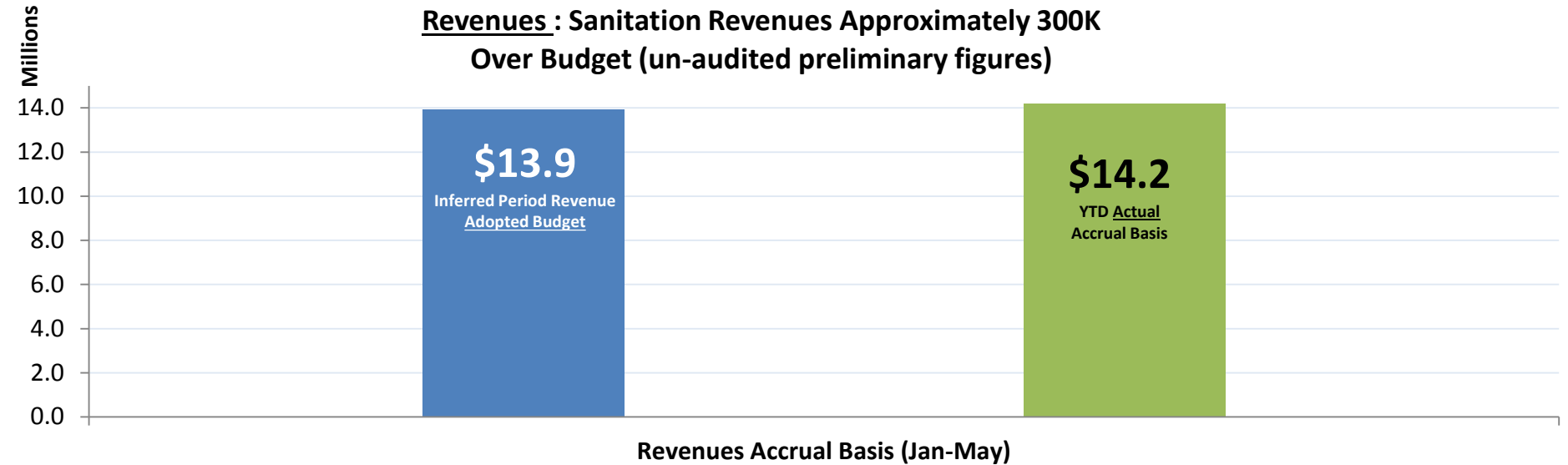
7% Adopted Budget GF Revenues for 2013



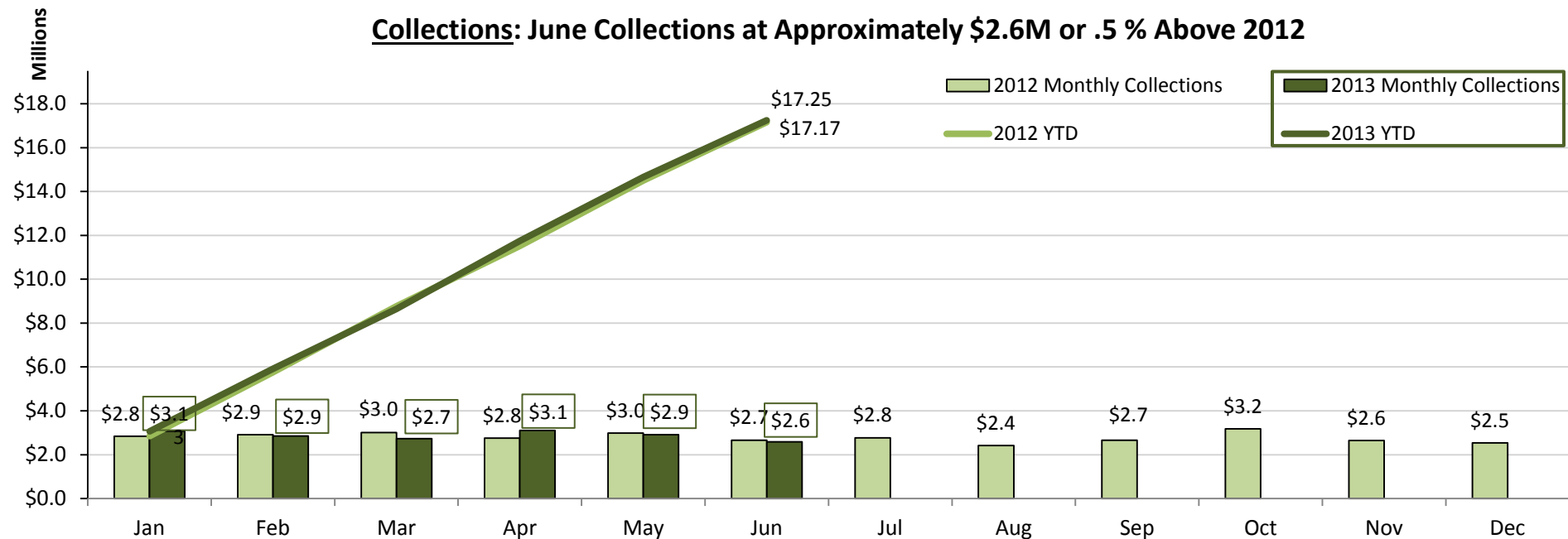
Collection Efforts	Target 2013	YTD Actual
Collection Agency	Current Period Collections = 50% of Current Period Referrals	45%

Sanitation Revenues

Revenues : Sanitation Revenues Approximately 300K Over Budget (un-audited preliminary figures)



Collections: June Collections at Approximately \$2.6M or .5 % Above 2012



Sanitation Delinquency Collections

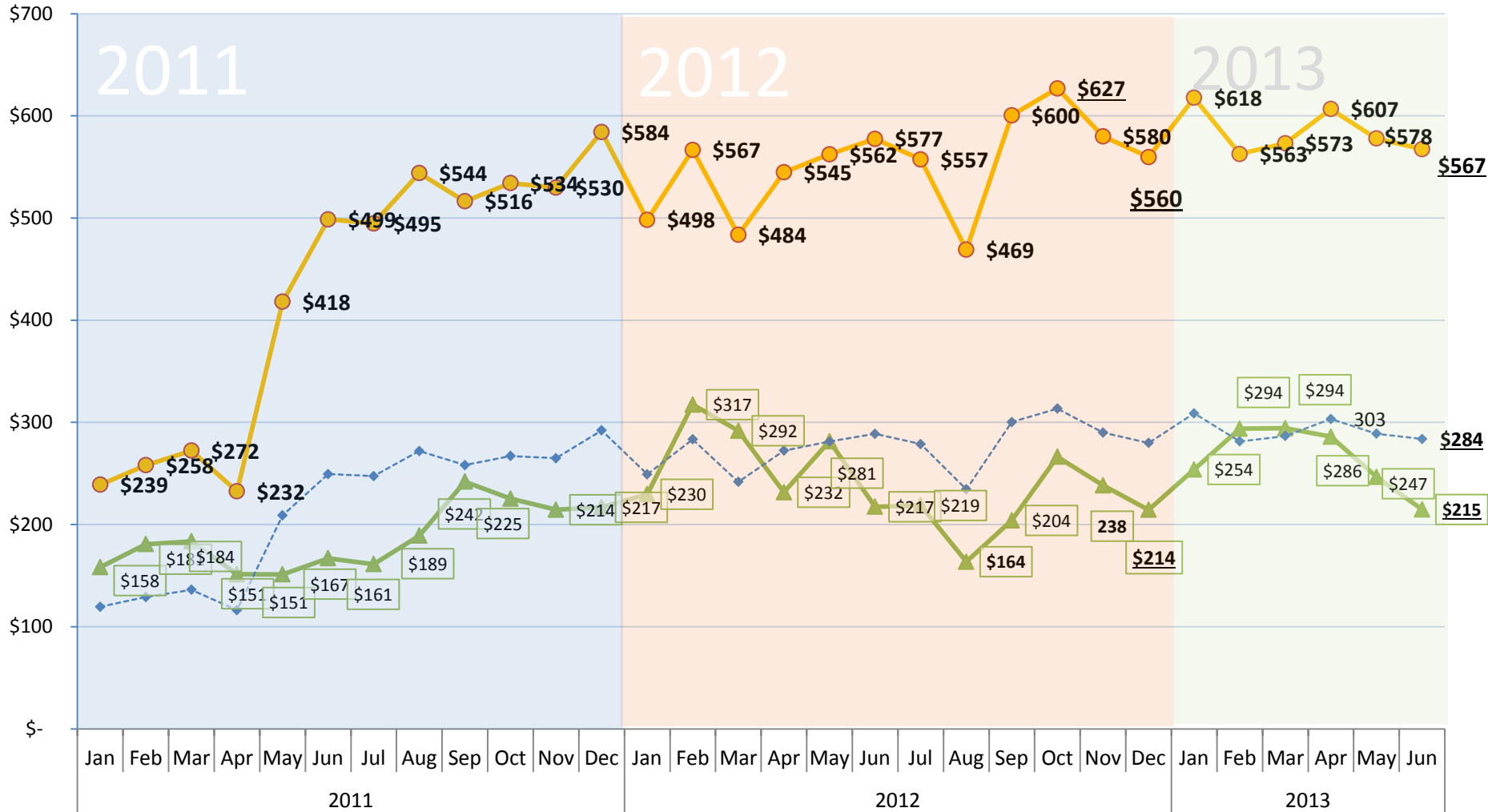
Collection Agency Performance

YTD Collections/YTD Referrals = 45% (Under 50% Goal)

June Collections / June Referrals = 38%

Thousands

- Gross Referrals ALPAT
- Gross Collections ALPAT
- 50% of Referrals



Capital Fund

Sale of Surplus Properties

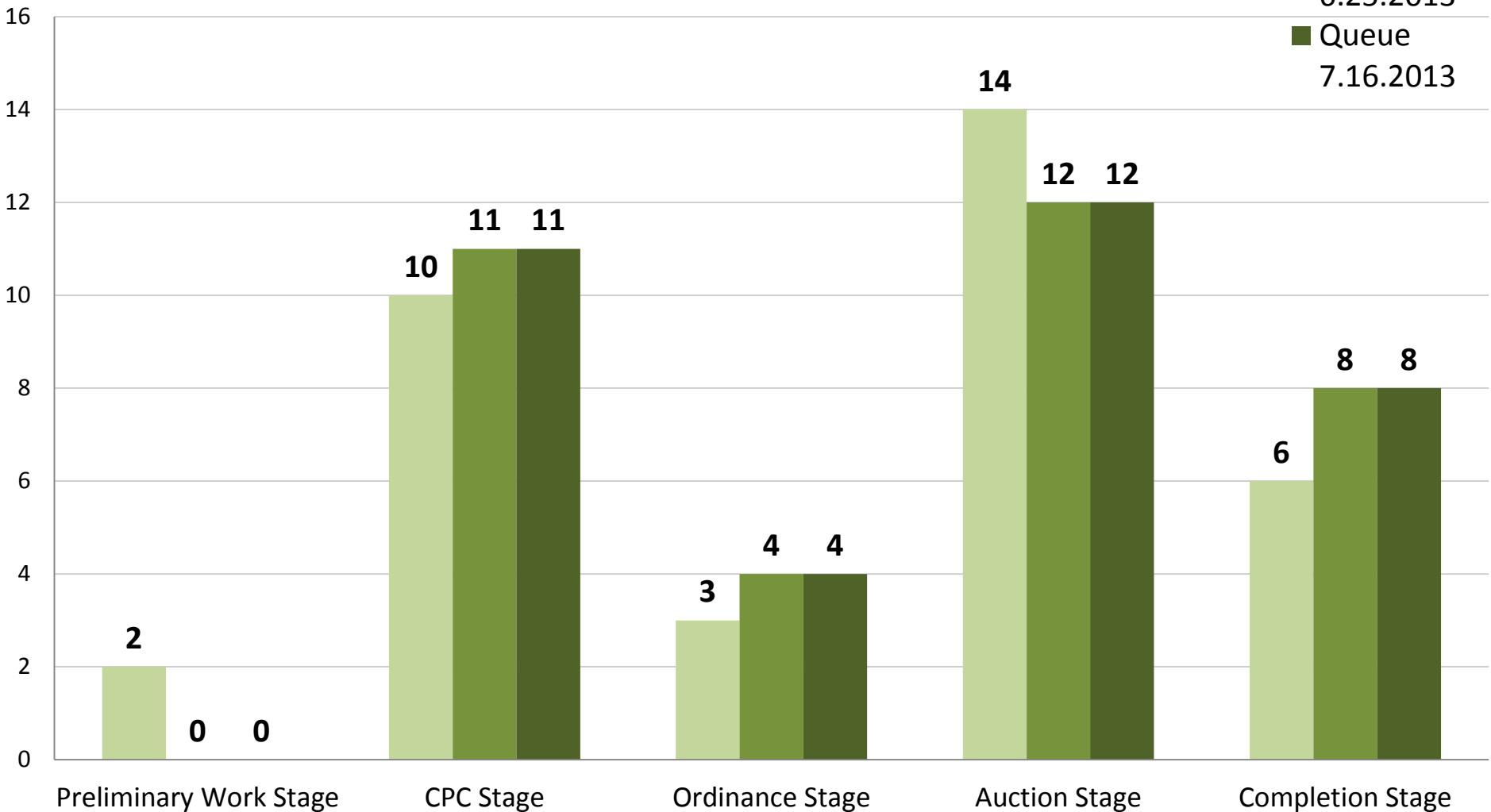
Progress of 35 Surplus Properties Going Through the Sales Process

Preliminary Proceeds of \$293,219 in 2012 and \$317,200 in 2013 YTD

Queue
5.29.2013

Queue
6.25.2013

Queue
7.16.2013



Note: Proceeds do not represent the sales price of properties sold during the year,
but cash collections to date from the sale of surplus properties

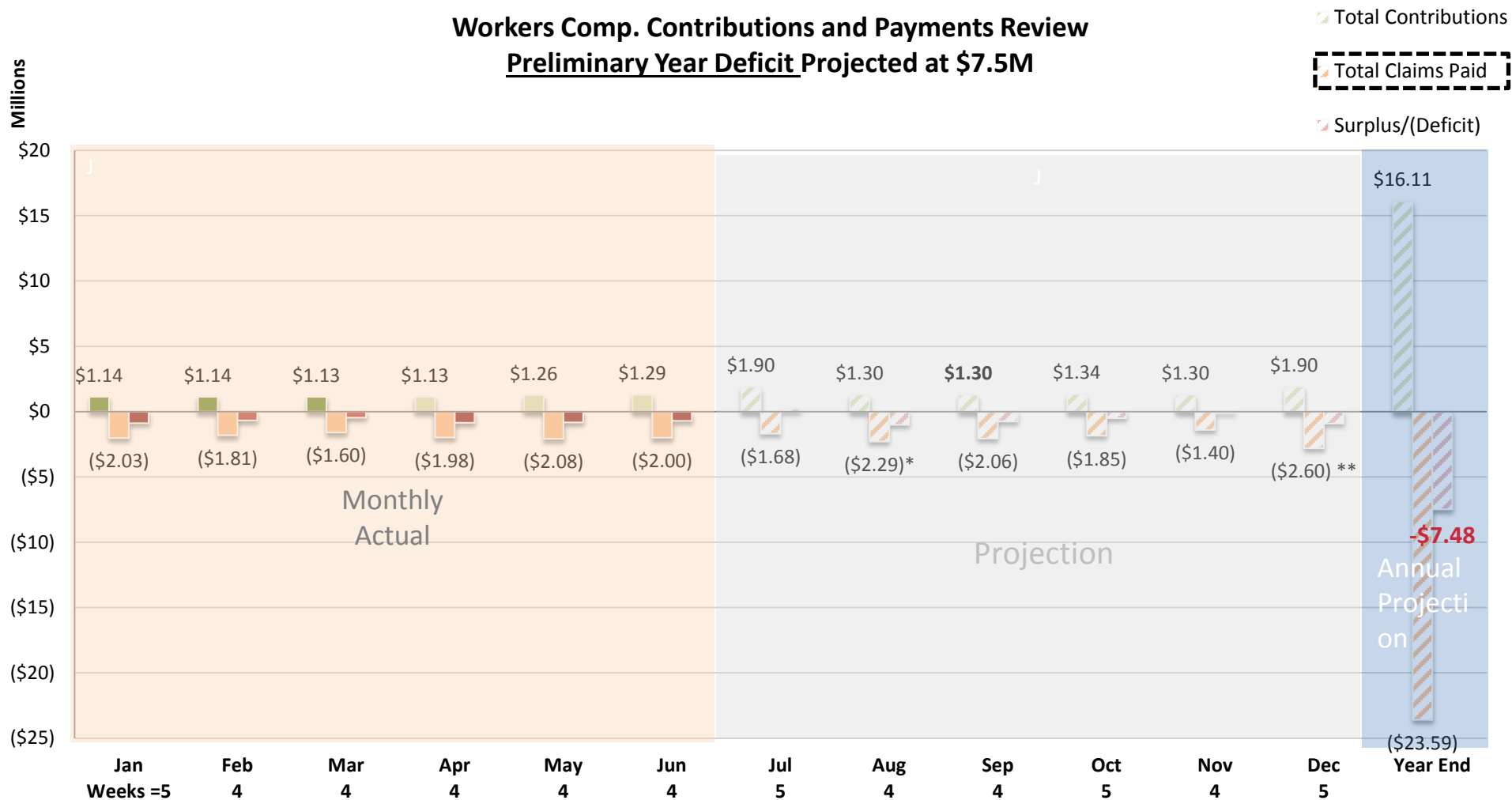
Expenditure Analysis

Payroll Budget vs. Projection

Departments	Yearly Projection for 2013 (as of 6.30.2013)	2013 Payroll Appropriation	Projected Surplus / Deficit June	Projected Surplus / Deficit May
Parks and Parkways	\$5,691,607	5,217,580	\$ (474,027)	\$ (491,751)
Miscellaneous	\$2,541,486	2,097,041	\$ (444,445)	\$ (446,758)
Fire	\$83,837,583	83,486,218	\$ (351,365)	\$ (462,805)
Clerk of Criminal District Court	\$3,872,319	3,659,978	\$ (212,341)	\$ (241,326)
Coroner's Office	\$1,234,118	1,069,099	\$ (165,019)	\$ (224,549)
Mosquito Control	\$2,019,995	1,870,054	\$ (149,941)	\$ (125,683)
Safety and Permits	\$4,590,802	4,490,853	\$ (99,949)	\$ (68,809)
EMS	\$9,549,547	9,483,020	\$ (66,527)	\$ (147,971)
Vieux Carre	\$372,254	332,985	\$ (39,269)	\$ (39,291)
Municipal Court	\$416,936	380,028	\$ (36,908)	\$ (45,174)
Judicial Retirement	\$295,064	263,238	\$ (31,826)	\$ (8,293)
Historic District	\$625,219	610,073	\$ (15,146)	\$ 12,056
City Planning Commission	\$1,484,877	1,476,221	\$ (8,656)	\$ (68,106)
Sanitation	\$1,654,585	1,655,112	\$ 527	\$ (41,756)
Civil Service	\$1,354,823	1,357,233	\$ 2,410	\$ 5,762
Inspector General	\$3,174,217	3,203,630	\$ 29,413	\$ 67,004
Traffic Court	\$354,392	389,640	\$ 35,248	\$ 26,942
Juvenile Court	\$2,367,198	2,505,297	\$ 138,099	\$ 114,290
Human Services	\$1,820,783	1,985,331	\$ 164,548	\$ 143,464
Health	\$1,133,588	1,327,396	\$ 193,808	\$ 164,870
Finance	\$7,827,889	8,044,911	\$ 217,022	\$ 184,476
Council	\$5,626,554	5,864,979	\$ 238,425	\$ 215,169
Mayor's Office	\$6,002,884	6,256,759	\$ 253,875	\$ 219,730
Property Management	\$4,038,413	4,445,305	\$ 406,892	\$ 446,488
NORDC	\$6,082,964	6,548,144	\$ 465,180	\$ 488,387
Law	\$4,480,895	4,955,147	\$ 474,252	\$ 468,509
Public Works	\$6,392,857	7,004,666	\$ 611,809	\$ 593,128
CAO	\$7,755,586	8,440,216	\$ 684,630	\$ 669,467
Police	\$122,230,312	123,107,424	\$ 877,112	\$ 894,410
Grand Total	\$298,829,747	\$301,527,578	\$2,697,831	\$2,301,880

Workers Comp. Contributions vs. Payments

Workers Comp. Contributions and Payments Review Preliminary Year Deficit Projected at \$7.5M

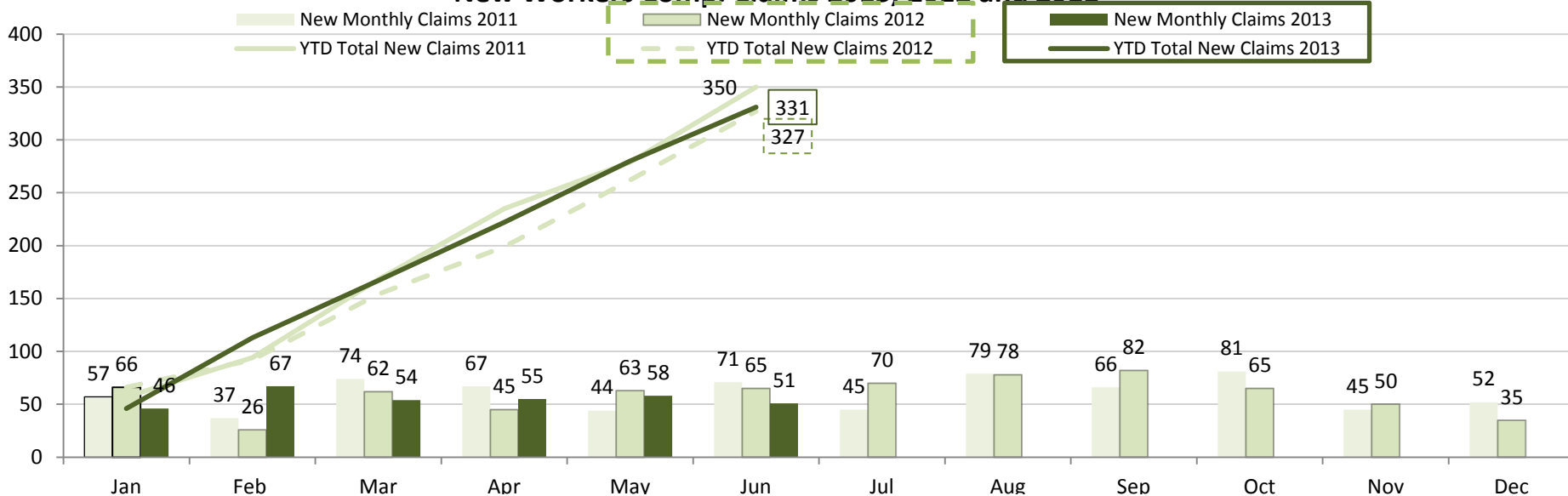


*Includes a **\$400K (estimated)** annual payment to the department of labor for workers comp requirements

Includes a **\$1.2M charge (estimate) for the Secondary Injury Fund assessment for 2013

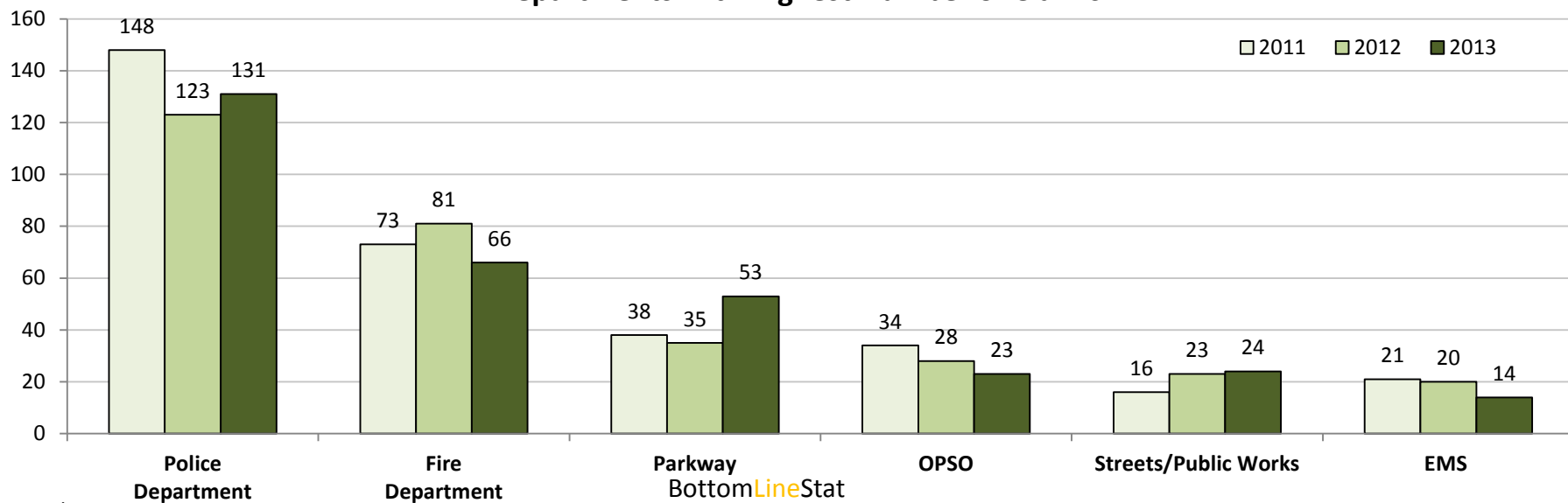
Workers Comp. (Continued)

New Workers Comp. Claims 2013, 2012 and 2011



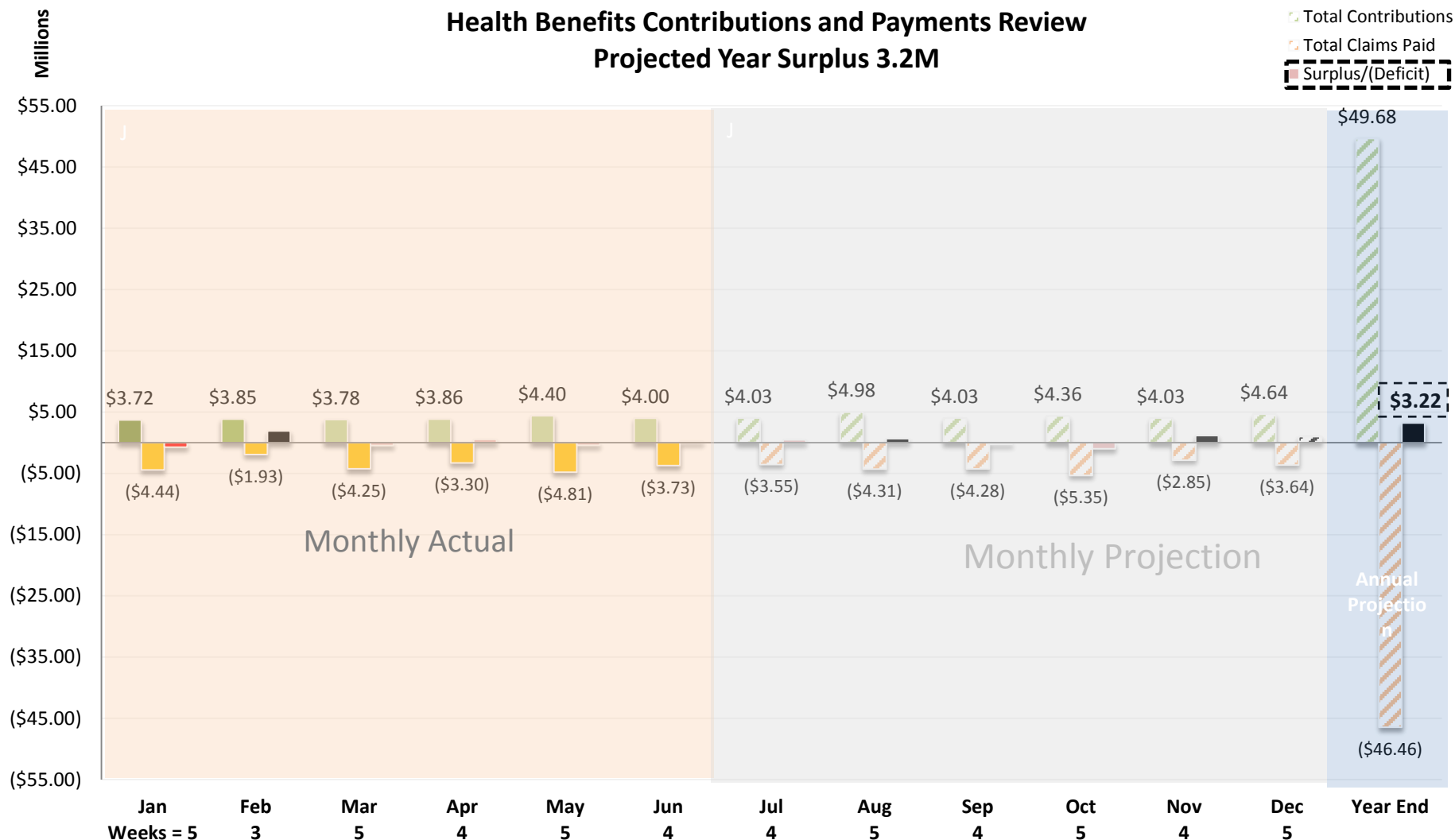
New Workers Comp. Claims YTD 2013, 2012 and 2011

Departments with Highest Number of Claims



Health Benefits Contributions vs. Payments

Health Benefits Contributions and Payments Review Projected Year Surplus 3.2M



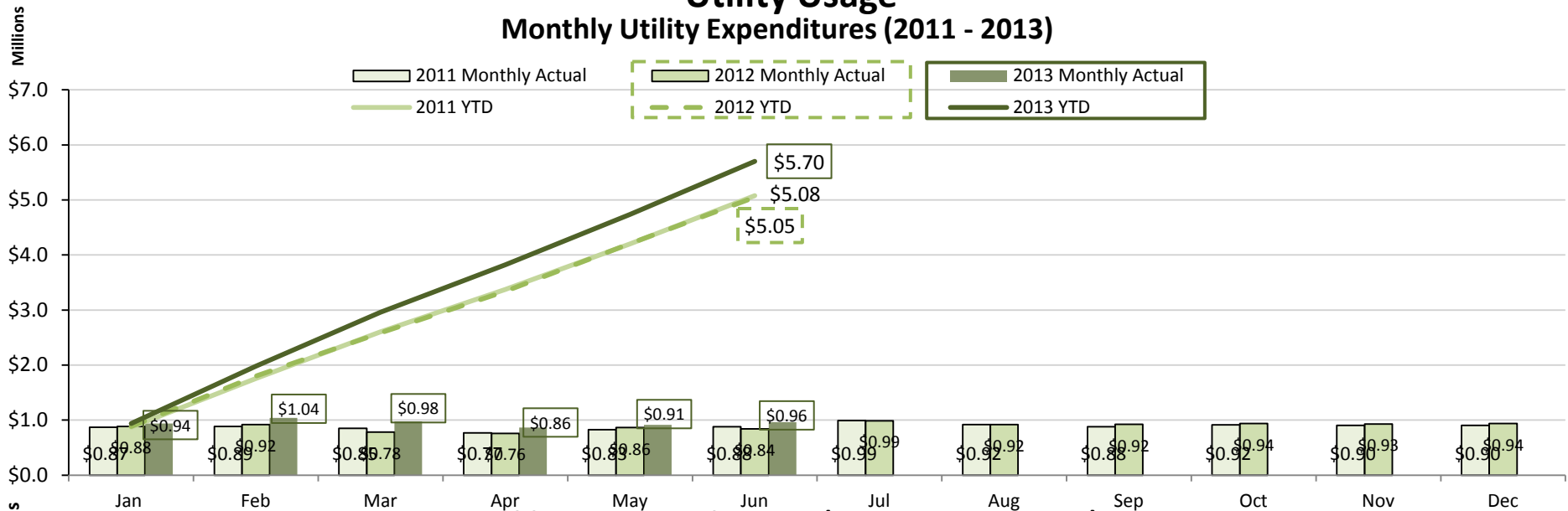
Note: Analysis assumes a 3% increase in healthcare costs.

Fuel Usage (in Gallons)

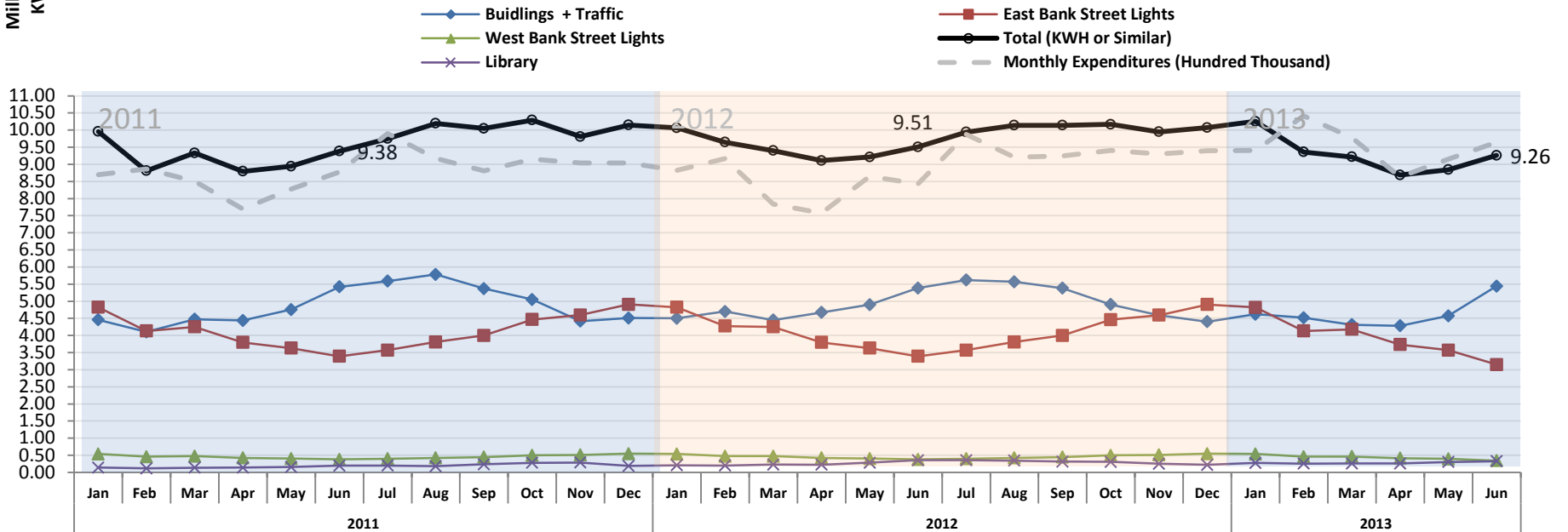
	2011 June (YTD)	2012 June (YTD)	2013 June (YTD)	Change 2013/2012
POLICE	544,462	509,506	442,704	-13%
CRIMINAL SHERIFF	122,823	114,091	105,971	-7%
EMERGENCY MEDICAL SERVICES	64,681	66,413	67,443	2%
FIRE	36,594	39,555	36,449	-8%
PUBLIC WORKS	32,006	34,326	33,874	-1%
PARKWAY & PARK COMMISSION	35,057	33,299	32,127	-4%
SANITATION	19,729	18,479	19,484	5%
DISTRICT ATTORNEY	17,128	17,530	17,135	-2%
RECREATION	13,976	15,995	13,810	-14%
SAFETY & PERMITS	13,396	8,466	8,348	-1%
PROPERTY MANAGEMENT	6,644	7,478	7,873	5%
LA SPCA	6,195	6,412	6,987	9%
N O MOSQUITO CONTROL BRD.	6,745	5,822	6,051	4%
OFFICE OF HOUSING & URBAN DEV.	5,798	4,340	5,707	31%
COUNCIL	5,024	4,543	5,040	11%
CORONER'S OFFICE	4,324	3,764	3,537	-6%
FIRST CITY COURT	2,513	2,171	2,709	25%
EQUIPMENT MAINTENANCE DIVISION	388	246	2,630	968%
OFFICE OF EMERGENCY PREPAREDNESS	966	2,458	2,504	2%
LIBRARY	1,955	1,807	2,286	26%
CRIMINAL DISTRICT COURT	6,131	4,501	1,995	-56%
LAW	1,587	1,578	1,592	1%
TRAFFIC COURT	1,492	1,529	1,570	3%
OTHER DEPARTMENTS (1,500 Gallons or Less)	10,711	10,115	8,805	-13%
	960,324	914,426	836,626	-9%

Utility Usage

Monthly Utility Expenditures (2011 - 2013)



Monthly Energy Use by KWH (Jan 2011 - Jun 2013)



Utility Usage (continued)

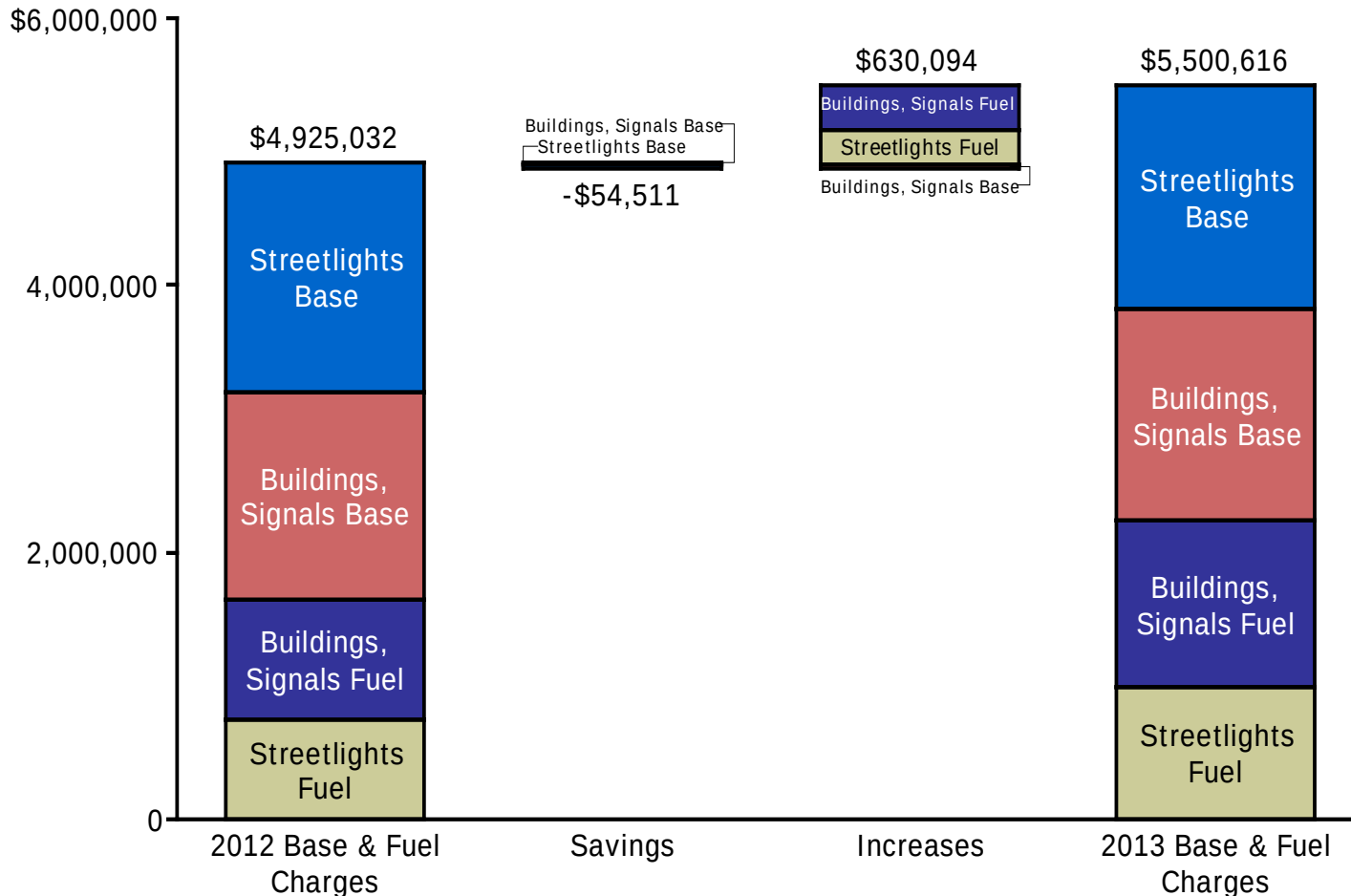
	2011 June (YTD)	2012 June (YTD)	2013 June (YTD)	Change 2013/2012
Street Lights	26,688,652	26,844,079	26,192,771	-2%
All Other Sources	10,543,749	10,579,223	9,708,170	-8%
1300 Perdido	4,299,784	4,547,790	4,493,248	-1%
NORDC	1,932,868	2,319,686	2,952,645	27%
Museum of Art	2,174,430	2,672,516	2,798,181	5%
Criminal Sheriff	3,354,658	3,076,818	2,405,465	-22%
Police	1,921,413	2,126,995	1,861,618	-12%
Library	880,651	1,491,610	1,675,529	12%
District Attorney	1,418,880	1,626,960	1,501,920	-8%
Fire Department	1,376,430	1,291,691	1,190,244	-8%
Traffic Signals	532,231	547,190	555,132	1%
	55,123,746	57,124,558	55,334,923	-3%

Utility Usage

Base Rate & Fuel Charges YTD 2012 v 2013

(does not include fees)

- Fuel recovery payments to Entergy have overshadowed savings from LED replacements and account cancellations; *fuel charges would be approximately \$67K higher if we had not switched to LEDs*
- Gas usage and new buildings such as libraries have contributed slightly to the increase in spending



Source: Service and Innovation Team 7.24.2013